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WANTED—A good married man to take position at once with weekly industrial life insurance company; must have own car; good chance for advancement. Apply to 1112 Garland Building in person only.

WANTED—Live wire boy for Los Angeles territory; must have car; good salary and commission. Call 1216 ELIZA AVE.

WANTED—Live wire boy for Los Angeles territory; must have car; good salary and commission. Call 1216 ELIZA AVE.

WANTED—Good strong boy to carry morning newspaper route in Hollywood. Must have wheel. Good pay

...1923.—[PART IV.

...—HELP—
Male.
...esmen and Solicitors

SALESMEN
WHO CAN SELL
A HIGH GRADE
MERCHANDISE
SPECIALTY

If from your past sales record you are the sort that can make a real money, and are desirous of making still more money, and are capable of operating with ability, who want to connect with one of the largest and most successful industrial enterprises in the Pacific Coast, with a substantial ...ion, which will be given assistance in developing their income to a permanent future for ...

...of this organization, which has been arranged for the benefit of ... to cash ... ever ... with A-1 ... are ... basis to start. ... ability will be given assistance to ... connection with ... satisfactory ... for advancement ... ing the next eighteen months. ... managers will be promoted ... the Salon Force.

...ll time is POSTOFFICE BOX ... Los Angeles, stating ... the class of ... and ... to ... and four in the city. ... 6:30 o'clock ... hour ... the ... of your ...

W. S. LORD

...ESMEN AND SALESMEN.
...RE IS YOUR OPPORTUNITY.

...s your INTEGRITY? ENERGY? ... on OUR ... EARN $150 to ... WEEK. WE PAY 17% com... ... a FIVE MILLION ... OWN ... INCOME PROPERTIES, ... PERMANENT CONNEC... INCREASED INCOME TO ... us for MR. Bowers.

CALIFORNIA
...ING, REAL ESTATE & FINANCE ...
...ERATION
...ERS SECURITY BLDG.

...ne of this ad. answered one ... a year ago and ... making $10,000 a year. If ... you can make it ... Investigate. Do ... for us to make ... Many of our ... are making ... a month. A ... failure in ... to work for ... Our men ... without ... Write today for ... full particulars. ... Room 1720 ... Bldg., 720 So. Broad...

...SALESMAN WITH CAR; MUST ... WORK IMMEDIATELY. FOR ... CALIFORNIA CO. PERMA... ... SANTA BAR... ... MANAGER WILL IN... ... THOROUGHLY ON LINE ... PROPOSITION. CALL AT ... FOR INTERVIEW. WILL RUN FROM ... EACH DAY. COMMISSIONS ... THIS AD. MEANS ... STARTED. IF YOU ... CANNOT TAKEN UP ... AT ONCE. DO NOT AN... GIVE TELEPHONE NUMBER, ... ADDRESS ... BE SEEN. TIMES OFFICE.

...SUBDIVISION SALESMEN
ROLLYWOOD SKYLINE PARK

GRAND OPENING SUNDAY, OCTOBER 14TH, 1923.
FAIR TO COMMISSION ... REAL SALESMEN SOLICITED ... WANT ... LOCATED 7 MILES FROM ... TER OF HOLLYWOOD ... CALL ... AUTO ... OUR HOLLYWOOD OFFICE, ... HOLLYWOOD BLVD. AT ... TRACT OFFICE ON SKYLINE ... BLVD. ONE MILE WEST OF ... LYWOOD COUNTRY CLUB. ... FOR MR. MERRILL OR ... MEAD.

We Want
SALESMEN
Apply at once.
Suite 320 Barlow Bldg.
323 W. 7th St.

...ERAL AGENCY FRANCHISE ...
CALIFORNIA OFFICE
...ew York importing firm ... agency for the sale of ... in this territory. ... which is the ... of ... Those exclusive ... can make ... $10,000 ... to $25,000 ... year.
A ... is ... in city ... and ... ability, who ... sufficient capital to ... ... stock of ... and ... Only ... ability ... Industrial ... Do ... for us to make ... Many ... are ... $10,000 a year. ... you can make it ... Investigate. ... for us to make ... Many of our ... are making ... a month. A ... failure in ... to work for ... Our men ... without ... Write today for ... full particulars. ... Room 1720 ... Bldg., 720 So. Broad...

$ SPECIALTY SALESMEN $
Make From
$200 TO $500 PER WEEK
NO CONVENTION
UNIVERSAL DEMAND
QUICK SALES
BIG EARNINGS
If you have real sales, ...

WANTED—HELP—Female.

Miscellaneous

WANTED—First class cook, cafe, city $100; another pos. $100; A-1 cook and 2nd cook, $125; Oriental cook, $75; Mexican cook, $60; 2nd cook, school, $75-$80; French cook, $75-$80; roomer, butler and up, maid, seamstress, $100; another R. G. and shop, wood and 2nd maid, city, $130; wood and helper institution, $125 per; maid, Montecito, $70; another, Pas., $70; waitress Pas., $72; 2 waitress, Del Monte city and Pas., $70-$75; French ladies maid, Pas., $70; 2 nurses, city, $70-$75; 2 nurses, butler city, $125; 3rd maid, $60-$70; 2nd-class colored porter, city, $25 wk.; house girl, many good jobs, and paid fare; see us before you go. PATTENS EMP. OFFICE, 416 Byrne Bldg., 256 So. Broadway.

MODEL, 10 SEC., QUITE TALL, WHOLE-SALE CLOAKS AND SUITS, D. BLOUSHTEIN & CO., ROOM 301, 607 S. BDWY.

5 DISTRIBUTORS for Mr. Gregg, Hollywood Laundry, cor. Sunset Blvd. and Cahuenga ave.

CHOCOLATE dipping taught. ALICE LLOYD, rear 1521 S. Broadway, Bullard bldg.

$50 city trm has opening for 2 neat, refined ladies, no exp. req. See Mgr., 434 STARK BLDG., S.E. cor. 4th & Bdwy.

LADY for Hdkf. barn even. for room, board and free stenography; book-keeping course, $20. JEWELERS' BLDG., 747 S. HILL.

LADIES—Learn hairdressing, Marcel waving, hair mfg. LEADER COLLEGE, 706 Hill, 6th fl. (Inc. Inst. Course 4th.)

GIRL for work in lunch hookery. Experience not required. 770 E. WASHINGTON ST., near San Pedro St.

WANTED—School girl for mother's help; no Sundays. Wages, one hour from room. Call 21214 N. NEW HAMPSHIRE.

WANTED—Experienced woman, take full charge assistant. Must have ref. AS-SOCIATED SALES, 719½ BRANDY BLDG.

YOUNG girl going to school or college to assist with stove work, gets room, board, small salary. 2712 W. Ave. 33.

GOBLIN of ability, one experienced in presses preferred. LA FACILE CORSET SHOP, 318 Haas bldg.

WANTED—Manicure operator. Must Marinello graduate. LA MARINELLO SHOP, 3060 W. 7th St. App. 2 until 4 Sun.

WANTED—Typists, 50; Cal. public schools, PACIFIC TEACHERS' AGCY., 501 Mason Bldg.

LADY with auto. Call ROOM 7, 251½ S. SPRING.

WANTED—Experienced help in dressmaking; good pay. 307 BRACK SHOPS.

WANTED—A good dressmaker at 321 N. SERRANO AVENUE.

GIRL, assist in trim shop's hair, part time. MARSH HAT WORKS, 519 N. Western.

Store and Office

EXPERIENCED FILE CLERK

OVER 26 YEARS OF AGE.

IN REPLY STATE AGE, EXPERIENCE AND SALARY EXPECTED.

ADDRESS W, BOX 573, TIMES BRANCH

WANTED—FOR CITY CIVIL SERVICE. Jr. clerk, age 17-25 ..... $75-$100
Typist, age 18-50 ..... $90-$110
Stenog., age 21-55 ..... $120-$150
Secretary (part time) 21-65 ..... $70-$80
Asst. Asst. Mech. engr., 17-25 ..... $80-$100
Library attendant, age 18-50 ..... $75-$90
Piano accompanist, age 19-50 ..... $75-$90
Applicants must be American citizens residence in Los Angeles for past year. Required except for last three positions. Competitive exams. Apply at once in person, CIVIL SERVICE, 156 N. Spring.

ELLIOTT-FISHER BOOK-KEEPER.

Apply Employment Office, Seventh Floor, THE BROADWAY DEPARTMENT STORE.

STENOGRAPHERS—BEGINNERS, QUALIFIED IN ONE QUARTER USUAL TIME and fill good-paying position. Personal training under standard Eastern and Northwest writers steeled for better success. Also advanced stenographers qualified at once for high-salaried rooms, offices, etc. 12 positions last month from $110 to $225 a week. H. BULLOCK, Inc., secretarial and private teacher. Willard Bldg. For names of stenographers of 4th Nat. account.

WANTED—Stenographic serial write exp. $70
COMPTOMETER OPERATOR $90
BURROUGHS MACH. OPR. $100
MONARCH OPERATOR $100
DICTAPHONE OPERATOR $90
GIRL FOR PUTTING $75
PACIFIC COMMERCIAL SERVICE AGY., 814 Title Insurance Bldg., 5th, Spring

CLERICAL exp. 20-25 ..... $175
COMPTOMETER OPERATORS $175
STENOGRAPHERS $100
CASHIER AND BOOK-KPR. $125
TYPISTS $90
CALIFORNIA COMMERCIAL SERVICE 314 Pac. Finance Bldg. 6 & Olive (Agcy.)

WANTED—A-1 girl to stenog'ize, 5 days; must be experienced in wholesale; also assistant nurse at dispatch in Call-fornia, to work 12 high-grade men; $15 to $20 weekly at start. Call at CHAPMAN'S OFFICE, between 10 to 12 p.m. or 2 to 5 p.m. ROOM 2, 8th FLOOR, Bullard Bldg.

POSITIONS waiting, room COMPTOM'R, BURROUGHS, ELLIOTT-FISHER book-keeping mch. (both and typewriting for 1 wk.) Also many calls for operators in 1200 Merch. Assoc. offices, Los Angeles, Church Bldg., 217 Market st. Bldg., Long Beach, 2nd floor, Security Bldg., Pasadena, 2nd floor.

WANTED—Young lady to operate switchboard by electrical manufacturing concern. Located south section of city. Ideal working conditions in pleasant surroundings. Give references. Address C, Box 268, TIMES OFFICE.

YOUNG lady, 18 to 20 to learn routine work in branch office, one living in south part preferred. Typist, general knowledge, salary expected. Previous experience, if any. Address W, box 544, TIMES BRANCH.

STENOGRAPHER, good education. Who wishes to work at public stenographic service in growing office. Must be good stenographer doing it in exchange for use of well-furnished private office. Address W, box 545, TIMES BRANCH.

WANTED—Secretary, active to do office work in exchange for tuition in civil service shorthand and typing courses. CIVIL SERVICE TRAINING SCHOOL, 839 Broadway, Central Bldg.

BOOK-KEEP'R and stenographer for general manufacturing office. Wonderful opportunity for future as executive secretary. See MR. HALL, before 9:30. 504 J. J. Newberry Co. Bldg.

STENOGRAPHER—Qualified public stenographer and notary, with equipment to share office with public accountant, good location. Address Y, box 621, TIMES BRANCH.

YOUNG lady to work in stock dept. of wholesale jewelry house. Must come well recommended. Apply 9 a.m. to 10 a.m. KREMER CO., 801 Grand Blvd., 732 S. Los Angeles.

EXPERIENCED fixer, alterat'ns help and salewomen. Permanent positions and good salary. Apply SWITZER'S (Inc.), 211½ W. 7th.

STENOGR.-TYPIST, clerk, general office assistant, salary $16 wk. State experience and reference. Address X, box 576, TIMES BRANCH.

MILLINERY saleswoman; must be thoroughly experienced; steady NEW YORK MILLINERY STORE, 434 S. Hill.

GIRLS, I can fit you to earn $80 to $120 mo. as expert COMPTOMETER OPERATORS, day, night classes. Burge Comptometer School, 541 Douglas Bldg. (Inc.)

TYPIST—Must be rapid, $12 per week to start. ROOM 506, 1240 S. Main.

WANTED—Ambitious young women to assist with light office work in exchange for tuition. MACKAY BUSINESS COL. LEGE, 9th and Main.

WANTED—Stenographer, one with some fin exchange experience preferred, small salary to start. Chance for advancement. Address W, Box 530, TIMES BRANCH.

STENOGRAPHER, book-keeper. Light stenographic work and simple book-keeping. Recent graduate preferred. Call 302 JUNIOR ORPHEUM BLDG.

STENOGRAPHER for editorial and secretarial department; qualified on latest typewriter. $150 up. Address D, box 348, TIMES OFFICE.

CLERICAL exp. 20-25 ..... $175
COMPTOMETER OPERATORS $175
STENOGRAPHERS $100
CASHIER AND BOOK-KPR. $125
TYPISTS $90
CALIFORNIA COMMERCIAL SERVICE 314 Pac. Finance Bldg. 6 & Olive (Agcy.)

WANTED—Stenographer, one with some fin exchange experience preferred, small salary to start. Chance for advancement. Address W, Box 530, TIMES BRANCH.

STENOGRAPHER, book-keeper. Light stenographic work and simple book-keeping. Recent graduate preferred. Call 302 JUNIOR ORPHEUM BLDG.

STENOGRAPHER for editorial and secretarial department; qualified on latest typewriter. $150 up. Address D, box 348, TIMES OFFICE.

BRIGHT young lady with knowledge stenography. Those having business experience preferred. Apply Good salary. 705 LANE MORTGAGE BLDG.

WANTED—Girl for general office work. Small set typewriting. Permanent position for right party. 1514 HOOPER AVE.

WANTED—Stenographer not in motion-picture business; state salary expected. Address W, box 537, TIMES BRANCH.

WANTED—Woman, candy cook. Wages $30 to $35 and meals. 1824 E. 4th St.

LADY to assist office mgr. day (or two days) in week. Typing, some figure work. Address W, box 538, TIMES BRANCH.

STENOGRAPHY, check-keeping, secretarial course day & eve. EFFICIENCY BUSINESS COLLEGE, 147 S. Hill (Inc. Inst. act.)

STENOGRAPHER with strong ability, wholesale grocery, permanent position. Call Monday, 1120 Chapman Bldg.

COMBINATION book-keeper and stenographer; age between 20 and 30. Call GAR. 6700, Sunday or MUTRO 6345 Monday.

WANTED, young lady for real estate office; location to learn business. Must have car. 8316 W. 6TH ST., 484211

STENOGRAPHER and billing clerk with local experience in wholesale heavy hardware store. 252 ALISO.

WANTED—Lady for office exchange for room and board. Inq. counter of Studio, 2606 E. FIRST.

WANTED—HELP—Female.

Store and Office

GIRL TO TAKE CHARGE OF CANDY DEPARTMENT. MUST HAVE H.D. EXPERIENCE IN THIS WORK. APPLY SUPERINTENDENT COULTER'S, 7TH AND OLIVE.

EXPERT SALESWOMAN FOR WARNER CORSETS AT THE FIFTH ST. STORE. EXCEPTIONAL OPPORTUNITY.

FOR A COMPETENT CORSETIERE. APPLY EMPLOYMENT OFFICE, MERMAIDE FLOOR, 9:30 A.M.

TYPIST, biller, light steno. $75; local steno., oil co., $115; steno., acct., medical, $110; steno., wholesale plumbing supplies, $110; steno. timekeeper, $115; steno., bk-kp., $135; policy writer, Long Beach, $100; file clk. trn. exp., $100; Monroe Cal. cost clerk, $100.
CONSOLIDATED AGENCIES, INC., 901 Central Bldg. (Agcy.) 740 S. Olive.

BILL CLERK—Young lady who is rapid typist to operate Underwood typewriter, must be neat and accurate in work. Position permanent with opportunity for advancement. Apply in own handwriting stating age, education, experience and salary expected. Address W, Box 576, TIMES BRANCH.

PBX STENOGRAPHER $110
Exp. typist and biller, mach. opr. $90
Rapid typists ..... $75-$90
A-1 file opr. $110
Clerical ..... $75-$90
LOS ANGELES EMP. BUR. (Agcy.) 227 Consolidated Bldg.

EXPERIENCED TELEPHONE EXCHANGE OPERATOR FOR WHOLESALE HOUSE.

STATE AGE, EXPERIENCE AND TELEPHONE NUMBER. SALARY $100 A MONTH TO START. ADDRESS D, BOX 295, TIMES OFFICE.

MULTIGRAPH TYPEWRITER.
Experienced; to be operator of Fitz-Type-writer. Prefer one who can use typewriter. Age 18 to 25 only. References required. Call Monday, prepared to work. 1231 I. W. HELLMAN BLDG., 124 W. 4th st.

WE are in need of several thoroughly experienced millinery saleslad'es. To those who have had Los Angeles experience we offer exceptional opportunity. All applications treated in strict confidence. Apply MR. FREEMAN, millinery dept., 520 Broadway.

SALESWOMAN
For high-grade millinery and gown shop. Must be 24-1; local experience preferred.
CHAPPELL'S 546 S. FLOWER.

COMPETENT book-keeper-stenographer, experienced in building contractor's office; must be energetic and understand the business. To one who can offer a good future after ability has been shown. Address Box 1, TIMES BRANCH.

SECRETARY WANTED BY RUPTURE PHYSICIAN. MUST HAVE TACT. BE ACCUSTOMED TO MEETING PEOPLE AND BE FULLY QUALIFIED TO SECRETARIAL WORK. ADDRESS W, BOX 513, TIMES BRANCH.

EXCELLENT POSITIONS OPEN. NEW ERA PLACEMENT BUREAU (Agcy.), 329 LAURELIN BLDG., 815 S. Bdwy.

EXPERIENCED MILLINERY SALESWOMAN. APPLY J. M. HALL, 341 S. BROADWAY.

DRAPERY lowerman and experienced drapery paper. FREDERICKS TWEED CO., 6061 Sunset Blvd.

GIRL wanted, bakery department. YON'S MARKET, 9th and Vermont. Call 9 a.m. Monday.

LONG hand biller, must be rapid penman and good at figures 134 S. LOS ANGELES.

TABULATING machine and key punch operator for Hollerith system. INTERNATIONAL COMPUTING-MINUTY CO., 347 S. Hill.

YOUNG woman to assist in general office work. Monday, BOYLE, 1203 Title Ins. 4th st.

WANTED—English typist for general office work. 204 AMERICAN BANK BLDG.

WANTED—Good P.B.X. operator. E. W. REYNOLDS CO., 261 Metropolitan Bldg.

GIRL wanted to help in a small grocery store. 1506 W. 7th St.

SKIPPER, MARINE, BUSINESS WOMAN'S CLUB, 2-1½ E. HILL. (No agency.)

WANTED—Thoroughly experienced candy saleslady at PALLAIS, 741 S. Broadway, 2nd floor.

Saleswomen and Solicitors

LADIES wanted—To study two hours evenings for position paying $40 weekly for a position that will pay $25 per week and up. Instructions at free, positions guaranteed. This is for one all proposition and neither is there any investment required. Call Monday evening, 7:30 to 9 o'clock, at CENTRAL DRUG STORE BLDG., 703 S. Bdwy.

SALESPEOPLE
Now is the time to get in on the big sales. Call on the people at their homes and tell them about our wonderful mechandise order. Commission paid daily, besides a good bonus.
Call 8 to 11 A.M.
ROOM 412, 627 S. BROADWAY

SALESWOMEN, DOMESTIC SCIENCE IN L. A. A NECESSITY. A MONOPOLY. FIVE YEARS' WORK. EXPERIENCE NOT NECESSARY. CALL TODAY. 2074-6 CHAPMAN BLDG. 8TH & BROADWAY.

SELL GREETING CARDS
UNUSUAL OPPORTUNITY to earn $200 to $500 before Dec. 15 selling PERSONAL GREETING CARDS. Weekly payments in full or spare time. $10 sample book free. Selling experience unnecessary. Get details. JOHN HERTEL CO., Dept. 126, 9 S. Clinton, Chicago.

SALESLADIES—3 ambitious ladies of pleasing personality, over 25 years of age, to take orders for our high-grade hosiery direct from factory to wearer at wholesale price; $30 to $100 Monthly Salary Guaranteed. ADVANCEMENT KNITTING CO., 821 W. 10th st.

BEAUTY WORK. Woman to establish permanent business for self as city or district manager; also demonstrators; salary or commission; will train; $40 to $60 per week. This opportunity exists in every city. WRITE GOODRICH DREG CO., Omaha, Neb.

3 WOMEN solicitors, you don't have to be experienced; work in your own neighborhood; no fee. 1st floor 1st Bank, $4 to $6 daily. 248 SAN FERNANDO BLDG.

A SALESLADY who has had some experience selling real estate, must have car and be able to take; plenty of proposition. Call at 1418 W. 7th, 20861 or 95 WESTERN Ave., 1042.

WANTED—Lady who is interested in psychology and spiritual work to distribute pamphlets. Must have reference. Call Monday after 10. MORTON, 1207½ S. BROADWAY.

WANTED—One or two young ladies to sell real estate. Local experience preferred. We have branch office. Good proposition. 705 MER. NAT. BANK BLDG.

CLERK, salesw'man to solicit city and near-by town trade for L. A. manfg. of men's, girls' and ladies' kids gloves. DOELING & MAYGER, 320 S. Bdwy.

WANTED—Women to sell stamps, goods for embroidery, using stamped addressed envelope for particulars, S. F. EMBROIDERY CO., 826 Prospect ave., South Pasadena.

SALESLADIES! You can average more money weekly permanently with us than anywhere. Congenial work. Neat appearance and tact only, experience necessary. Call evenings at 1020 S. FIGUEROA.

WANTED—Women publicity agents in every town, several in L.A. Home or business experience helpful. Write H. BULLOCK, Inc., 25 PACIFIC FINANCE BLDG.

AMBITIOUS WOMAN OVER 25 FOR EDUCATIONAL WORK; part time; EXPENSES TO TRAVEL; $2500 A YEAR AND BONUS. CALL MORNINGS, 720 CHAMAN BLDG.

LADIES WANTED ($1 TO SOLICIT REAL ESTATE WE PAY YOU CASH EVERY DAY). NEW PLAN. 501 TITLE INSURANCE BLDG.

WANTED—Outdoor worker. Salary $30 to $35 to start. Address Y, box 510, TIMES BRANCH.

WANTED—Experienced saleslady to work entire days during week. Good wages. Apply Rm. 200, W. H. POLK, 107 W. 6TH ST.

ARTISTIC young woman to collect business for decorative studio; unusual opportunity for hustler and artistic temperament. Call Monday for appointment. HOLLY 2884.

SALESWOMEN—Subscriptions for California's best known society magazine; exclusive territory, wonderful pay. Call 12 30, 605-606 SAN FERNANDO BLDG.

WANTED, 2 or 3 women to sell young lady who would be interested in taking trip around United States. Adv. person. Address E, box 214, TIMES OFFICE.

ADVERTISING solicitors, city divided into sections, good money maker. Call 11 to 12 mornings. 823 PACIFIC MUTUAL BLDG.

LADY salesw'man and solicitor. If you are really interested in making money don't pass this on. Call 513 W. 6th st. Room 307, after 9 a.m.

IF NOT WHAT YOU WANT, see our exclusive dressmaking dept. for ladies' and misses' coats, dresses, skirts, waists; also remodeling and repairing. Special rates to agents. Call 1206 E. WASHINGTON ST.

WANTED—HELP—Female.

Saleswomen and Solicitors

SALESLADIES and SOLICITORS for HOLLYWOOD SKYLINE PARK. Salary and Commission. New Track. Call mornings, 5169 Hollywood Blvd.

LADIES WANTED
Soliciting on real estate proposition. We have a cash proposition for each guest you secure for us, whether they buy or not. Can work whole or part time. For particulars call on
MR. MILLIGAN, 1019 Western Ave. 8:30 to 10:30 a.m.

REAL ESTATE SOLICITORS.
$1 per floor paid whether they purchase or not. No commission. See MR. MILLIGAN, 1019 W. 10TH ST., 8:30 to 10:30 a.m.

SALESLADY.
We have an opening in our sales organization for a capable saleslady who has had experience in meeting the public. This is an exceptional opportunity. Call 10 to 12 a.m.
PACIFIC HOME BLDG. REALTY CO., 314 Wright & Callender Bldg., 408 S. Hill St.

5 SOLICITORS WANTED
SALARY
For best and fastest selling close-in subdivision in Los Angeles. Permanent position if a producer. Chance to advance to sales force. This means big money. Call
BARNETT C. LYON
8063 Girard st. (Near Pico and Western) to 9:30 a.m. only.

SALESLADIES.
To the woman who MUST have quick money, we have the finest selling proposition in Los Angeles. Don't need car. Not books or house or real estate or oil. Something that you can start with and we pay YOU per cent commission.
FRANK-RUSSELL-DIXON,
577-577. 7001 Hollywood Blvd.

WOMEN SOLICITORS
Here is your opportunity to get in on big pay checks, selling real estate. Unlimited work on whole or part time. Co-operation with experienced salesmen is assured to close deals if you require it. See MR. COX, from 8 to 10 a.m.
McBRICK & McBRICK, INC.
403 So. Hill St. 821-125.

SOLICITORS WANTED.
Who cannot take a chance on organization. We have the best real estate offer in Los Angeles. Don't be afraid to whether they purchase or not. Worth your while investigating.
Inquire 4315 MONETA AVE.
from 8:30 to 10:30 a.m. only.

SALESLADY—
Here is your chance to get in the real estate business. The fundamentals of sales you is unusual; come with or without.
ROBERTSON,
4632 W. Washington Blvd.

SALESWOMEN to sell guaranteed genuine fashion plate silk hosiery for men and women in 16 beautiful colors, direct from mill to wearer at mill prices. Big steady income. We will teach you the business. FAIRFAX-MILROSE REALTY CO., 642 Fairfax ave.

FIRST class suit, coat and dress saleslady wanted; one having position in the best town in Southern Calif. must be capable and A-1 sales-smen, A-1 proposition for your own quality. Address X, box 558, TIMES BRANCH.

LADIES WANTED—LEARN FURNISHER 209 W. 12TH, 12:30 TO 1:30, 2 TO 5 P.M. PH. VERMONT 3280

WE can use about 3 ladies from now until Christmas. Call 1:30 to 3:30 p.m. 1204 WALKER-KINNEY BLDG.

LADY solicitor wanted, sell well advertised line. Call 9am.-5pm. 508-510.

Trades

EMBROIDERERS.

SONAS EMBROIDERERS ALSO CROCHET BRAIDERS. EXPERIENCED ONLY. WE HAVE SOMETHING REAL GOOD FOR YOU. WILL SURPRISE YOU. WORKING CONDITIONS ARE OF THE BEST; OUR FACTORY IS CONSIDERED A MODEL FACTORY NOT ONLY HERE BUT THROUGHOUT THE COAST. APPLY ALL WEEK.
JOSEPH RUBIN, INC.
745 SO. LOS ANGELES ST.

DRAPERS ON SILK AND WOOL DRESSES
APPLY ONLY IF THOROUGHLY EXPERIENCED. IF TOO ARE TOO CAN BE SURE OF OBTAINING A GOOD SALARY AND A FINE PLACE TO WORK IN. APPLY MONDAY MORNING.
JOSEPH RUBIN, INC.
745 SO. LOS ANGELES ST.

WOMEN EXPERIENCED IN DRESS ALTERATIONS
BULLOCKS
APPLY EMPLOYMENT OFFICE

EXPERIENCED SHIRT OPERATORS to put on collars, neckbands and cuffs.
A FEW BEGINNERS who have had power machine experience will be taught and paid while learning.
I. A. NEWMARK CO.
308 So. Los Angeles.

EXPERIENCED
DON DON DIFFEBS
R. A. HOFFMAN CANDY CO.
634 S. SAN PEDRO ST.

FINISHERS AND ALTERATION HANDS for high-grade dressmaking shop.
CHIFFON'S 645 SO. FLOWER, 3RD FLOOR
EXPERIENCED FUR WORKERS.
APPLY 508 SO. LOS ANGELES ST.

EXPERIENCED TUCKER—
TO WORK ON BLOOMER STEADY WORK. BEST PAY.
COOLE FRILLS COMPANY.
1732 TOBERMAN ST. BEACON 4900.

EXPERIENCED OPERATORS ON MEN'S NECKWEAR. STEADY POSITION. APPLY E. M. GOLDMAN CO., 750 SO. LOS ANGELES.

EXPERIENCED 2-needle Union special cylinder machine operators; also buttonhole and button sewing machine operators to sew on Schmidts nightwear. NOBLEMAID BROS. CO., 2721 E. Main st.

WANTED—WOMEN.
FOR LIGHT WOOD WORKING. GOOD PAY. STE BYERS.
6904 MIRAMONTE BLVD.

OPERATORS
On ladies' silk underwear, experienced only need apply. IDEAL UNDERGARMENT CO., 1253 S. Spring.

WANTED—An experienced ruffling machine feeder. COMMERCIAL BINDERY, 202 E. W. Storm bldg., Pico and Main. 385-939.

WANTED—Experienced seamstress for exclusive dressmaking shop; good wages for good work. Phone Monday, DUNK. 4007.

WANTED—Helpers to work on dresses and coats. 1206 WALKER-KINNEY BLDG., 756 S. Hill St.

WANTED—HELP—Female.

Trades

EXPERIENCED OPERATORS
ON SILK AND WOOLEN DRESSES. COME TO WORK IN A MODEL FACTORY WHERE WORKING CONDITIONS ARE MOST IDEAL. WE HAVE LOTS OF WORK AND YOU WILL MAKE OUT WELL EVER.
JOSEPH RUBIN, INC.
745 SO. LOS ANGELES ST.

OPERATORS AND FINISHERS ON MEN'S NECKWEAR.
STALL NECKWEAR CO.,
410 S. LOS ANGELES ST.

TABLE & MACHINE OPERATORS, FOR DRAPERY WORKROOM. SULLOCK'S, APPLY EMPLOYMENT OFFICE.

WANTED—EXPERIENCED OPERATOR ON UNION SPECIAL TWO NEEDLE CYLINDER MACHINE TO FELL FLANNELETTE MIGHT SEAM.
E. W. LAWSON MFG. CO.,
746 S. LOS ANGELES ST.
ROOM 504.

POWER MACHINE SHIRT OPERATORS. DO YOU WANT STEADY WORK? DO YOU WANT TO MAKE GOOD WAGES? IF SO, WHY NOT WORK IN THE BUSIEST AND MOST PLEASANT PLANT IN THE WEST. OUR WORKING CONDITIONS HERE ARE IDEAL. WE NEED EXPERIENCED GIRLS TO MAKE HENDAN SILK SHIRTS.
APPLY TO MRS. HALL,
BROWNSTEIN LOUIS COMPANY,
751 SO. FIGUEROA.

OPERATORS AND FINISHERS ON MEN'S NECKWEAR.
STALL NECKWEAR CO.,
410 S. LOS ANGELES ST.

TABLE & MACHINE OPERATORS, FOR DRAPERY WORKROOM.
SULLOCK'S,
APPLY EMPLOYMENT OFFICE.

WANTED—EXPERIENCED OPERATOR ON UNION SPECIAL TWO NEEDLE CYLINDER MACHINE TO FELL FLANNELETTE MIGHT SEAM.
E. W. LAWSON MFG. CO.,
746 S. LOS ANGELES ST.
ROOM 504.

FIRST-class waist drapers and finishers; also tailoresses. Call 2pm. OATMAN, 3044 W. 7th.

10 SEWERS on sweaters. Steady position. Apply SIMMONS LEAVITT & CO., 236 So. Broadway.

OPERATORS—Experienced for girls' dress work. Apply Room 802, 317 S. HILL.

EXPERIENCED waist finisher. MADAM SHANFIELD, 306 Brockman Bldg., 712 3rd st.

WANTED—Operators on ladies' neckwear. J. G. SOUTH, room 305 Braun Bldg., corner Pico and Main.

GIRL to operate power (or pedestaled) machines. Apply to FRESNIX CO., 4170 S. Dev. 9th st.

DRESSMAKING shop in Wilshire wants salesgirl; must have good appearance and address; no exp. necessary. Call at 5045 WILSHIRE BLVD.

HIGH-CLASS dressmaker, ladies exclusively, wanted. 1380 W. 57TH PLACE. Ph. 1067, 5231.

CHOCKERS, markers and distributors, experienced; also skaters. POLK LAUNDRY, 1220 E. 8th st. Park ave. car.

WANTED—Operators on custom made shirts. Steady work. Call 810 TITLE GUARANTEE BLDG., 220 W. 7th St.

EXPERIENCED hillsewy makers and operations wanted. Apply MISS STUMPF, 107 S. Broadway, 3rd floor.

EXPERIENCED fancy chocolate packers. Apply PRESIDENT BONBON CANDY CO., 2619 S. VERMONT.

FUR finisher wanted. Steady position for right party; call pay. 1700 HOLLYWOOD BLVD.

WANTED — First-class millinery makers, steady position, best salary. Apply FENTON'S 1825 S. Main st.

WANTED—First-class finishers on gowns, steady work only. MADAMS WOOLLEY, 1418 W. 7th.

SHIRT ironer, hand laundry, must be first class worker. 252 S. GRAND AVE.

YOUNG woman to learn steaming. Apply AVERILL, MORGAN CO., 520 E. 6th St.

WANTED—Experienced finisher on gowns; steady employment. 3035 LEEWARD AVE.

DESIGNER, first-class, experienced on wash frocks and negligees. Apply A. D. EDWARDS & SON, 541 Wall St.

WANTED—Experienced finishers on gowns. Gown shop. Free rent. MAIN 1987.

EXPERIENCED finishers on gowns. BARWICK, 2972 W. 7th St.

WANTED—Experienced furrier, apply COLSBURG, 714 S. FLOWER.

DESIGNER and first class operator. KOHN-BLUME, 547 S. SPRING.

WANTED—EXPERIENCED SEAMSTRESS. MUST SPEAK ENGLISH. 518½ S. SPRING.

EXPERIENCED laundry help. 1369 W. WASHINGTON.

EXPERIENCED men's hat trimmers wanted. MARSH HAT WORKS, 519 N. Western.

LADY interested in dress, strikes treatment. Call DREXEL 2500.

WANTED—Experienced finisher on gowns; steady work. Apply 606 BRACK SHOPS.

OPERATOR, EXPERIENCED ON AUTO-MATIC BELT TOPS. ROOM 515, 224 E. 9TH ST.

WANTED—Competent finishers in dressmaking. Apply 600 AUDITORIUM BLDG.

WANTED—Experienced millinery makers, apply 1000 BROADWAY, 2nd floor, Bdwy.

EXPERIENCED drapery sewers wanted, steady work. 1310 N. VERMONT.

Household and Domestic

WANTED—Reliable girl for business couple; light housework; one room, no home nights; good pay. Call ARBUTO BLDG AVE. car to Loretta st.

COOKS $85; generals, $75; housekeepers, $50-$75; waitresses, 2, work, D&J workers, AVAL. EMPLOYMENT BUREAU, Agcy., 880901.

WANTED—Good cook; country; good wages; for two room. Ph. HOLLY 4281.

EXPERIENCED white maid for cooking and general work; must be good cook; 2 adults. CALL 72668.

CAPABLE white woman for cooking and general housework, family of 2. $50. Phone DREXEL 7292.

WANTED—Good maid for general housework; three adults; good wages. 244 S. ARDEN BLVD. Telephone 474412.

WANTED—Middle-aged woman as housekeeper for couple employed; no children. Sunday off; $40 and 12. 1729 NORTON AVE. Take Echo Park ave. car.

WANTED—Competent white woman for general housework, good plain cook and maid of children. No washing. Wages $50. 749701.

WANTED—White girl for general housework; must be good plain cook. $60 month. 1827 ORANGE GROVE AVE., Hollywood. 574613.

GOOD woman for housework, 2 in family. Must have references. 1357 CABUENGA, Hollywood.

GIRL or woman for light housework, must sleep there. Good place, wages. 718 N. ARDMORE. 487026.

WOMAN for downstairs work and cooking; no laundry; family of 4. $50. 3615 INGRAHAM. 54061.

WANTED—Girl to do light housekeeping in small home at Beverly Hills. No cooking or laundry work. $30 month, board and room. No children. PHONE 570-601.

A GIRL or woman not over 45, general housework for 2 in bungalow. Must be good plain cook. $12 weekly. 1618 W. 7th.

HOUSEKEEPER for general housework for family 2 adults and 2 small children. 1241 No. ALEXANDRIA AVE. Ph. 661184. 1236 N. KINGS ROAD.

YOUNG woman to learn steaming. Apply AVERILL, MORGAN CO., 520 E. 6th St.

WANTED—Experienced finisher on gowns; steady employment. 3035 LEEWARD AVE.

DESIGNER, first-class, experienced on wash frocks and negligees. Apply A. D. EDWARDS & SON, 541 Wall St.

WANTED—Reseamstress with machine. Gown shop. Free rent. MAIN 1987.

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LADY interested in dress, strikes treatment. Call DREXEL 2500.

WANTED—Woman to clean mornings in small private school. Holly 8891. 1925 ARGYLE AVE.

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EXPERIENCED white woman to do cook-ing; home for two business women and 11-year-old girl. Address Y, box 586, TIMES BRANCH.

GIRL or woman housekeeper to take charge of small home and care of child. Good home, reasonable salary. Call at 917 W. 49TH ST., between 10 and 2 Sunday.

WANTED—White girl to do general housework and assist with cooking. No washing. Nice room and good home. PHONE 852700.

WANTED—Capable, kindly housekeeper for small family in Beverly Hills bungalow. Work light. Surroundings pleasant. $35 mo. PHONE 62716.

EXPERIENCED colored or white girl for general housework, good cook, 2 children; must stay in place. $50. 5445 HAROLD WAY. 493415.

WHITE woman, general housework, small bungalow, good home, good pay; must like children. 1201 BEECHWOOD DRIVE. Phone 439-354.

WANTED—Young white girl for cooking & general housework in small family. Good wages. Good home. Dorsey 8315. 644 S. CATALINA ST.

WHITE girl for dining-room work. Family style. Experienced; laundry sent out. private s'hood. $45, room and board. GARY. 2776.

WANTED—Lady to help in service station and housework, one child. Must drive car. Take Watts car to Lotta Station, walk east to Alameda. 8035 ALAMEDA.

COMPANION-housekeeper for invalid lady. Must be tall, healthy and familiar with care of invalid. Permanent, desirable home. 1078 W. 18TH ST., Mont. bet. 1-2.

WANTED—Young lady for housework, afternoons. DUNKIRK 2772 before 10 or after 6.

Chief's home and dinner in exchange for practically evening meals. 6 & 8 pers. 579432.

WANTED—Middle-aged woman for general housework, 2 adults. (good home. $40 Apply 747 BONNIE BRAE ST.

LADY, about 40, for light housework in family of 2. Inq. 1634 E. 23RD ST., bet. 2-4 Sunday.

WANT girl to do housework, small family, near Beverly Hills. Wages $35 per month. PHONE 539-409.

WOMAN or girl, white, for general housework. Good home and salary. DREXEL 9164.

NEAT capable girl for housework, 3 adults, 2 children; good home and $40 month. Ver. 1944 after 6.

WANTED — Neat, competent, reliable woman for general housework. Good home, $45. Phone BEACON 4759.

WANTED — Housekeeper (or mother's helper, care for 2 boys. Address D, box 196, TIMES OFFICE.

GIRL wanted for general housework, small family, good wages. 2443 SIERRA VISTA. Holly 6682.

MOTHER'S helper, young girl for general housework, high school student given preference. 1328 SOUTH BONNIE BRAE.

GIRL or woman (white) for general housework and cooking. 1418 E. 20TH. Room board, wages $40. 4206 SO. VERMONT.

WANTED—Girl for general housework in small private school; go home nights. Holly 8201. 1925 ARGYLE AVE. CARLOS.

WANTED—Woman to clean mornings in small private school. Holly 8891. 1925 ARGYLE AVE.

EXPERIENCED white woman to do cooking, family of two; must be good cook. 2705 W. 9TH ST.

COOKS and general. Fine places up to $100. SWEDISH AGENCY, 1013½ South Broadway.

LADY, white, or colored, for dusting and cleaning; also evening meal. 1222 9TH AVE.

WANTED—Middle-aged woman who would appreciate good home in country, small wages. P. Peterson, Pomona, R.D. 2.

GERMAN girl for general housework, good home for right party. 321 S. MAIN. 567157.

WANTED—Competent maid for general housework; small family, good home. 904 S. GRAMERCY DR. - 709636.

WHITE maid for plain cooking and housework; no laundry, no small children. $30 wages. PHONE 73830.

GERMAN or Swedish girl for general housework. 3 in family. Good wages. Ph. 74277 Monday morning.

WANTED—Middle-aged woman to cook and care for sickly person. 14804 W. 29TH.

WHITE girl for general housework, excellent home, small family, $50. 73537.

WANTED—Refined white girl, German preferred, for general housework. 430274.

WANTED—Capable woman for general housework. Brother's home. Phone 567394.

HOUSEKEEPER small family, 2 adults, 2 children. Good home. $40. Phone 594-771.

GIRL for general housework. Good home, room with or without bath. Phone 75287.

GIRL wanted for 1 hour work daily in exchange for room 1810 W. ADAMS.

WANTED—Competent woman for general housework, 2 adults and 2 children. Assist with children. Good home. $45. 1053 BUNKER HILL AVE. W. 6th st. car. Good home.

WOMAN for cooking and downstairs work in family. Call Monday or write to 1378 S. GRAMERCY PL.

RELIABLE house maid as mother's helper in modern home in Hollywood. $10 week. 570-194.

WANTED—A housekeeper to care for 4 children on ranch. ROUTE A, box 71-C, Hemet, Cal.

WOMAN for upstairs work. Children. Must understand sewing. Wages $30. Phone 74050.

WOMAN for general housework and cooking. Call morning. Good wages. 908 Westmoreland Ave. Phone 51780.

MIDDLE aged woman for housework and care of semi-invalid alone. Apply 4611 MELROSE

WANTED—SITUATIONS—Male.

Solicitors

Miscellaneous

WANTED—SITUATIONS—Male.

Hotel, Restaurant and Club

Professions and Vocations

Farm and Garden

WANTED—SITUATIONS—Male.

Day Work

WANTED—SITUATIONS—Female.

Miscellaneous

WANTED—SITUATIONS—Female.

Store and Office

Nurses

Housekeepers, Domestic Cooks

Dressmakers, Seamstresses

Saleswomen and Solicitors

Nurses

Store and Office

Day Work and Laundresses

WANTED—SITUATIONS—Male and Female.

WANTED—To Rent

Miscellaneous

Rooms.

Rooms and Board

WANTED—To Rent

Rooms and Board

Houses

Flats and Apartments

Stores, Offices, Business Pty.

ANNOUNCEMENT

TO LET—ROOMS—Furnished

West and Northwest

West and Northwest

TO LET—ROOMS—Furnished

West and Northwest

LOVELY front bedroom, private home, Hollywood, kitchen, dining, sewn privileges, every convenience, beautiful for lady. 1846 Tamarind Ave., ½ blk. south of Fountain. Phone 582-214.

60 refined gentlemen, private home, attractive neighborhood, large south front, adjacent to bath, shower, continuous hot and cold water; reference. 58606.

LARGE newly papered room, ocean of air, private family, Westlake district, walking distance from town. 1000 S. GRANVILLE DRIVE ST. or phone Drexel 9-38.

WANTED—2 nice, quiet young ladies share large front room; comfort and modern conveniences; 3 cars; home privileges. 1000 S. Hobart Blvd.

ELEGANTLY furnished room, twin beds, private shower and bath. Electric and steam radiator; privileges. 24-girl confidence of kitchen. Phone 10 Pico car. 1000 S. Hobart Blvd. PICO ST., apt. 2.

F. 16278 ST., 6-7. Man and wife or gentleman; exchange to share home; very fair. Room for piano. $40 month. Half exchanged. Call Sunday or afternoons. PHONE 60186.

CLOSE; nicely furnished housekeeping room; women; share it with business woman who cares for culture and refined home. 1074 SOUTH ST. Main.

Widow wishes to let nicely furnis of bed room with kitchen privileges to one or two working girls; $20 and $30 for one, $40 room for $10 W 1 RED.

YOUNG business woman, state fur nished room with young woman em ployed. Half block car line. 5434 S. Hobart. PHONE 50-4.

(OR 2 business girls by married couple, in private home with all conveniences; 1412 VIRGIL. 1 blk. Hollywood car. 594-722.

WELL furn. rm., all bath in it; 1 blk. to Western Ave. Prv. entrance; 2 gentlemen preferred. 1 or 2 beds. Gent. 2965 W. 20TH ST. 723-262.

STILL most comfortable newly furnished room convenient to bath and parlor; near line; business woman. Price $.5. 1000 S. CRAGMONT PL.

LOVELY rm. suitable for 1 or 2; ideal lo cation; 1 blk. car; can give lunch if des. 566-504. 445 WESTMINSTER AVE.

LARGE sunny front, rm. 1076; ex. Wilshire dist.; twin beds, large closet; very convenient; mod car serv. 902 MACADIA. 1076 SO. BEAUDRY AVE.

Pleasant sunny room, private bath, ocean front, direct phone, reasonable. 1000 S. Hobart.

ELEG. suite 2 rms. bath, suitable for 2 or more. 1 single rm. On Line Nr. 11th. Walk or WILSHIRE board. Quail priv. Lunch if desired. 1000 S. Hobart.

1ST W. WINDSOR BLVD. Unusual desirable sunny room, private, entrance. Near car line; off Beverly Rd. Reasonable.

BEAUTIFUL by Westlake home 2 sunny connecting bedrms. priv. bath; very quiet; for gent. $25 mo. 611 SHATTO PL.

TO LET—Large sunny front room, in private home; suitable for 2 gentlemen. Walk to car and only block from Wilshire. 1000 WESTMORELAND AVE. 56707.

SEPARATE room, running water, suitable for gentleman in private family home near Western Ave. 4067 W. 20TH ST. 560-12.

TO Gentle gentleman, furnished room in private home; walking distance; 1000 S. Wilshire district. Can have lunch. 1000. PHONE 56-9431. 1

LARGE pleasant room in private home, adjoining bath, newly furn; bed, $25. Meek (one Grand ave. car. Phone VER 2060.

PLEASANT front room, ½ blk to two car lines, 12 min. downtown, $6 per week. 1000 W. 20TH ST.

ATTRACTIVE front room near Western Ave. with private family for employed lady or gentleman. Breakfast if desired. 427-308.

LARGE front room, suitable for 2, $10 wk; also one suitable for 2, $8 wk. Walk to car, ½ blk to 23rd. 1000 S. FIGUEROA.

LARGE front room, twin beds, private drawing room and bath, for 2 or 3 people. 982 SO. ALEXANDRIA.

LARGE front bedroom for 2 gentlemen; use piano; $10 week. 422 N. ANDREWS PL. Drexel 9-38.

LARGE front rm., facing Westlake Park, 3 with private bath. 867 PARK VIEW. Double 1816.

LARGE well furn. front cor. rm. in private home; 2 or 3 gentlemen. 1000 S. WILTON PL. 562814.

LARGE front room in private French family; 2 or 3 gentlemen. 1000 W. BERMAN ST.

FURNISHED room, also Garage, suitable for lady or gent. Tenth and Vermont. DREXEL 9-2815.

IN PRIVATE family, heat, bath, telephone, single room or for 2 gents or man and wife. 1000 S. HOBART BLVD.

LT. ROOM, basement near ocean Bernice Hind, all bath, large closet. Man. Address FB, box 212, TIMES OFFICE.

NICELY furn. rms. close in. Parking space, reas. rent. 948 W. 20TH ST.

717 W. 42ND PLACE. Nice, large sleeping room; use of entire home; connecting bath. Garage if desired. 967 (ROLF) ST.

1134 W. 20TH. PL.—Attractive front room, for 1 or 2 gent. UNIV. 1816.

FURNISHED room, suitable for 2 gents. 1000 S. CRAGMONT PL.

WELL furnished room, suitable for 1 or 2; use of kitchen if desired; can give lunch if desired. 1000 S. FLOWER.

LARGE, sunny front, rm. 1076; ex. Wilshire dist.; twin beds, large closet; very convenient; mod car serv. 902 MACADIA. 1076 SO. BEAUDRY AVE.

SUNNY room in cozy home for 2 nice men, extra reas. 1525 S. Western. 703127.

NICELY furnished room for 1 or 2 persons, private home. 1000 S. 14TH W. 20TH ST.

FURNISHED room in rear, $4 week, man only. Phone 290521.

NEWLY furnished room in private home, 1000 S. WILTON PL. 968 W. VERNON.

VERY desirable clubs, front room in private home. 1045 S. ST. ANDREWS PL. 71959.

East and Southeast

TO RENT—Large sunny bedroom or sitting room and bedroom with fireplace, in our beautiful com-ty home. Twelve minutes from Los Angeles, also may have board if desired. Phone Alhambra 1000 S. Address Mrs. Lewis, 1000 S. Fremont Ave.

TO LET—Large sunny front room, in private home; suitable for 2 gentlemen; also garage if desired. 1000 WESTMORELAND AVE. 56707.

SEPARATE entrance, large closet. Phone 1000 S. 4137 between Figueroa and Menlo.

3 BEAUTIFUL FURN. ROOMS, BETWEEN 1000 S. PICO CAR LINES. 1507 9TH AVE., 700200.

TWO large airy rooms and board. Very nice location. 1000 Lake girls only. 841 W. 41ST PLACE.

ROOM for 1 or 2 gentlemen. Twin beds shower, first class surroundings. Private home. Very reas. 3614½ S. HOPE ST.

NICE double furnished room, suit 2 gents. Westlake Dist. 66 ph. 625 S. BURLINGTON AVE.

NICELY furn. rm., next bath, best car line service. 1000 W. 49TH ST. Nr. Wilton Pl.

LAR-E front rm. also sun with kitchen priv. Close to. 6154½ S. BIXEL.

NICELY furn. rms. close in. Parking space, reas. rent. 948 W. 20TH ST.

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FURNISHED room, suitable for 2 gents. 1000 S. CRAGMONT PL.

WELL furn. rm., all bath in it; 1 blk. to Western Ave. Prv. entrance; 2 gentlemen preferred. 1 or 2 beds. Gent. 2965 W. 20TH ST. 723-262.

STILL most comfortable newly furnished room convenient to bath and parlor; near line; business woman. Price $.5. 1000 S. CRAGMONT PL.

LOVELY rm. suitable for 1 or 2; ideal lo cation; 1 blk. car; can give lunch if des. 566-504. 445 WESTMINSTER AVE.

LARGE sunny front, rm. 1076; ex. Wilshire dist.; twin beds, large closet; very convenient; mod car serv. 902 MACADIA. 1076 SO. BEAUDRY AVE.

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VERY desirable clubs, front room in private home. 1045 S. ST. ANDREWS PL. 71959.

North and Northeast

HIGHLAND PARK, 1 or 2 large rooms, private home; suitable for 2 gentlemen; new flowers. Near car. Nice neighborhood. 144 S. AVE. 56. GARV. 1267

ELEGANT front room for gentleman in private family; all conveniences; 1 block car line. 1000 N. WILTON PL. 562814.

LARGE front room, suitable for 2 gentlemen. 1000 N. BERMAN ST.

FURNISHED room, also Garage, suitable for lady or gent. Tenth and Vermont. DREXEL 9-2815.

IN PRIVATE family, heat, bath, telephone, single room or for 2 gents or man and wife. 1000 S. HOBART BLVD.

LT. ROOM, basement near ocean Bernice Hind, all bath, large closet. Man. Address FB, box 212, TIMES OFFICE.

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NEWLY furnished room in private home. 1000 S. WILTON PL. 968 W. VERNON.

VERY desirable clubs, front room in private home. 1045 S. ST. ANDREWS PL. 71959.

North and Northeast

HIGHLAND PARK, 1 or 2 large rooms, private home; suitable for 2 gentlemen; new flowers. Near car. Nice neighborhood. 144 S. AVE. 56. GARV. 1267

ELEGANT front room for gentleman in private family; all conveniences; 1 block car line. 1000 N. WILTON PL. 562814.

LARGE front room, also Garage, suitable for lady or gent. Tenth and Vermont. DREXEL 9-2815.

IN PRIVATE family, heat, bath, telephone, single room or for 2 gents or man and wife. 1000 S. HOBART BLVD.

LT. ROOM, basement near ocean Bernice Hind, all bath, large closet. Man. Address FB, box 212, TIMES OFFICE.

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North and Northeast

HIGHLAND PARK, 1 or 2 large rooms, private home; suitable for 2 gentlemen; new flowers. Near car. Nice neighborhood. 144 S. AVE. 56. GARV. 1267

ELEGANT front room for gentleman in private family; all conveniences; 1 block car line. 1000 N. WILTON PL. 562814.

LARGE front room, also Garage, suitable for lady or gent. Tenth and Vermont. DREXEL 9-2815.

IN PRIVATE family, heat, bath, telephone, single room or for 2 gents or man and wife. 1000 S. HOBART BLVD.

LT. ROOM, basement near ocean Bernice Hind, all bath, large closet. Man. Address FB, box 212, TIMES OFFICE.

NICELY furn. rms. close in. Parking space, reas. rent. 948 W. 20TH ST.

717 W. 42ND PLACE. Nice, large sleeping room; use of entire home; connecting bath. Garage if desired. 967 (ROLF) ST.

1134 W. 20TH. PL.—Attractive front room, for 1 or 2 gent. UNIV. 1816.

FURNISHED room, suitable for 2 gents. 1000 S. CRAGMONT PL.

WELL furn. rm., all bath in it; 1 blk. to Western Ave. Prv. entrance; 2 gentlemen preferred. 1 or 2 beds. Gent. 2965 W. 20TH ST. 723-262.

STILL most comfortable newly furnished room convenient to bath and parlor; near line; business woman. Price $.5. 1000 S. CRAGMONT PL.

LOVELY rm. suitable for 1 or 2; ideal lo cation; 1 blk. car; can give lunch if des. 566-504. 445 WESTMINSTER AVE.

LARGE sunny front, rm. 1076; ex. Wilshire dist.; twin beds, large closet; very convenient; mod car serv. 902 MACADIA. 1076 SO. BEAUDRY AVE.

SUNNY room in cozy home for 2 nice men, extra reas. 1525 S. Western. 703127.

NICELY furnished room for 1 or 2 persons, private home. 1000 S. 14TH W. 20TH ST.

FURNISHED room in rear, $4 week, man only. Phone 290521.

NEWLY furnished room in private home. 1000 S. WILTON PL. 968 W. VERNON.

VERY desirable clubs, front room in private home. 1045 S. ST. ANDREWS PL. 71959.

East and Southeast

TO RENT—Large sunny bedroom or sitting room and bedroom with fireplace, in our beautiful com-ty home. Twelve minutes from Los Angeles, also may have board if desired. Phone Alhambra 1000 S. Address Mrs. Lewis, 1000 S. Fremont Ave.

TO LET—Large sunny front room, in private home; suitable for 2 gentlemen; also garage if desired. 1000 WESTMORELAND AVE. 56707.

SEPARATE entrance, large closet. Phone 1000 S. 4137 between Figueroa and Menlo.

3 BEAUTIFUL FURN. ROOMS, BETWEEN 1000 S. PICO CAR LINES. 1507 9TH AVE., 700200.

TWO large airy rooms and board. Very nice location. 1000 Lake girls only. 841 W. 41ST PLACE.

ROOM for 1 or 2 gentlemen. Twin beds shower, first class surroundings. Private home. Very reas. 3614½ S. HOPE ST.

NICE double furnished room, suit 2 gents. Westlake Dist. 66 ph. 625 S. BURLINGTON AVE.

NICELY furn. rm., next bath, best car line service. 1000 W. 49TH ST. Nr. Wilton Pl.

LAR-E front rm. also sun with kitchen priv. Close to. 6154½ S. BIXEL

TO LET—FLATS—
Furnished

West and Northwest

A CHARMING HOME

TO LET—
That one block from 3 lines of electric cars. Main ground, ideal neighborhood. New buildings. Exceptional apartment. 3 separate large rooms; bedding; breakfast nook and screened porch. Garage and storeroom. Hardwood floors throughout. Head decorations in oil on canvas.
139-141-145 So. New Hampshire.
$50 Rent to Good Tenants.
OPEN FOR INSPECTION.

1231 FIFTH AVE.—
New flat building, Italian design, 5 and 4 rooms, sunny; ivory and mahogany, Tiffany decorations. It is "Marigold Homes Arrangement and quality built for discriminating tenants. $1100 and $90.
FRANK R. HARTIGAN, Builder,
222 Story Bldg. 821-307. Open.

N.W. CORNER WILSHIRE AND GRAMERCY. EXCLUSIVE 7-ROOM APARTMENT. MR. WISKLEY FOR APPOINTMENT.

LAACK & WILLIAMS,
873-841. 200 Pantages Bldg. 872-841

4 LARGE rooms and bath. $35. 3117 VAN BUREN PLACE. 48-626.

5 ATTRAC. rms., garage, Ambassador dist. 2923 SAN MARINO. Ph. Dunk. 0252.

South and Southwest

NEW modern flat, very best location for professional, dentist, beauty parlor, etc., or private residence. Rent very reasonable. 5314 MONETA AVE. Owner, 281191.

913 W. 20TH ST.
Beautiful 6-room flat facing Exposition Park entrance. Close to car lines. Every convenience. Nothing better.

SUNNY 4-room lower flat, dressing room and bath, shower; excellent condition; newly decorated throughout; excellent car service, splendid neighborhood. Adults. 3835 S. HILL.

FOUR rooms (phone in) garage, fine condition, half block Manual Arts H. S. No boys 14 to 18. Call 3624 W. 41ST DRIVE. Univ. 2335.

GREBBIE Flats, West Santa Barbara at Bonsall, close to colored schools. Reduced to $25 per month. FEDERAL MORTGAGE & BOND CO. Exposition 1504. University 1504.

BEAUTIFUL 4-room flat, large rooms, bath, new, kitchen cabinet, well built, near Exposition park. 3041 S. FLOWER.

NEW 4-R. upper, tile sink and bath, shower, garage, 2 car lines, adults only. $45 month. 709½ W. 60TH. Owner.

1, 4 rooms, sun porch, garage, two adults. 2925 S. NORMANDIE AVE.

4-ROOM cozy corner flat. 1957 W. SANTA BARBARA. Nice and modern.

HIGH CLASS new upper flat, garage, unfr. Neutral dist. 1079 LEIGHTON.

4-ROOM upper, extra bed, garage, new, rent $40. 6033 S. NORMANDIE.

East and Southeast

5-ROOM flat, unfurnished. $50 E. 16TH ST. Adults, $30 mo.

ONLY $440 4 large rooms and bath, no children. 7404½ WALL.

NEW unfurnished flats for rent with garage. 1855 SAN PEDRO ST.

North and Northeast

ONEONTA PARK, So. Pasadena, beautiful new Spanish stucco, upper and lower duplex, rare tile sink and bath, tiled garage, $75. 1075-1075 FLETCHER AVE., nr. Huntington Dr. Phone 352-627.

SO. PASADENA
A beautiful new 5-room upper flat, tile bath with shower, tile sink, breakfast nook, garage and storeroom. Excellent car service. 1817 FREMONT AVE.

FIRST floor of large modern residence, atmosphere of exclusive home with the conveniences of an apt. PHONE 351194.

4-ROOM unfurnished flat, upp. Lincoln High School, $35. Apply BROADWAY PHARMACY. Strictly modern. 3529 N. Bdwy.

TO LET—HOUSES—
Furnished

West and Northwest

NEW strictly modern 4-room stucco bungalow, beautifully furnished, one block from car line and transporting bus. Lady will share or rent entire; suitable for family of 3 or 4 adults. Within easy walking distance of Western. 5405 LA CRESTA.

BED and sleeping porch, upper duplex, artistically and completely furn. Pretty outlook, light and airy. High ground. Convenient to 3 car lines and Huntington. 944 MILAN AVE., 267096

5-RM. bung., large yard and gar., $40 mo., party renting must buy small quality in furniture. Children welcome. 1706 SAUTEE AVE.

FOR RENT—Beautifully furnished 4-room modern bungalow, close to car line. Adults only. $1100 per mo. Call 52301. F. P. LAMBERTON, 4727 W. 10th st.

TO LET—$40. 2-RM. CT. BUNG., FUR. KITCHENETTE. BATH. WATER HEATER. CLEAN AND QUIET. CLOSE TO CAR LINE. 1624 ARAPAHOE ST.

NEW 5-room bungalow, elevated lot, garage, university district, $125 month. Holderness & Co. 1028 NORTH HARVARD BLVD. Call Monday.

FURNISHED 6-room cottage, large closet, garage, $50 month. 2052 RODNEY DR., Hollywood. Phone 582608.

FURNISHED upper duplex, 5 large rooms, fine large room balcony, garage. Adults. No pets. $60. 1445 12TH AVE. Phone 50-024.

FERN RIDGE ROW. Very exclusive beautiful furnished 3- and 4-room English cottage. 8710 PENNWOOD AVE., cor. Ridgewood PL.

MY luxuriously furnished home near Ambassador, consisting of all masterly decorated rooms, rent $200. Call after 2 p.m. Sunday. 914 IMOLO. 581350. Ridge, Rental Information Dept., 724 S. Bdwy.

MY luxuriously furnished home, near Ambassador. Consisting of 6 masterly decorated rooms. Rent $225. 914 AMOLO. 581350.

ATTRACTIVELY furnished sunny bungalow, in stucco court, 4 rooms. Within district. Garage. Phone. Adults. 953 S. OXFORD

FOR RENT—Small artistically furnished home; winter months, $175. 2125 BONSALLO AVE. Call Sunday and mornings.

SPLENDID 6-rm. bung., 5 bedrms., north of Blvd.; completely furn., piano, garage, shrubbery. 6687 HOLLY BLVD. Holly 4866.

946 FEDORA PL. Furnished 5-room bungalow; convenient to 2 car lines, one block from Ambassador; garage available. $60 per month.

FOR RENT—Over 150 houses, flats or bungalows, furnished or unfurnished; from $75 up. We can locate you. Call MIL. NOTMAN 378-859. 7086 Hollywood Blvd.

ATTRACTIVELY planned, well furnished 5-room home. Fireplace, also gas heater. Garage. Between 10 and 4 p.m. Fri. 2744.

4-ROOM bungalow, furnished, in Wilshire district, $65 per month. BANKS REALTY, 604 S. Vermont.

FOR RENTAL INFORMATION
CALL MRS. BORNE,
Holly 1495. 5870 SUNSET BLVD.

TO LET— MRS. CARR,
HOLLYWOOD RENTAL SPECIALIST.
6933 HOLLYWOOD BLVD. 429866.

TO LET—$55 loan. Beautiful Santa Monica Canyon, combining mountains and sea. Charming 4-rm. bung. Piano, garage. DRAKEL 7441.

NEWLY furn. 7-room bung., piano, gas, near H car. A real home. Hollywood 5050. 808 N. NORMANDIE 9 to 5.

CRUSHAL opportunity, 4, 5 and 9-room furnished bungalows, reasonable rent. 1126 DETROIT ST. Phone Holly 64-2.

NEW duplex nicely furnished, 12 min. walk to Broadway; Crown Hill car line. Office, THIRD & COLUMBIA AVE.

RENT a Ford, find your home, 50c per hour, 10c mileage. Lights and spring. Garage, Inc., 811 S. Spring. 60605.

4 RMs. and bath, ¼ block from car line. $30 including phone. Edendale. Ph. DREXEL 5073.

FOR RENT—Near S.P.U.C., 6 rms., 2 bed rms. $1150. Player piano. 1175 N. SERRENO. 586614.

ARTISTIC 6-room home, unique for couples or small family. Adults. Garage. 1½ acre, near Pico. PH. 715709. Inf. 1.

FURNISHED OR UNFURNISHED
GANAHL, WERTZ & GERMANN,
6862 Hollywood Blvd. Phone 432627.

WOULD share modern 4-rm. bungalow in Hollywood with business woman; lawn, flowers, gar., yellow car. 5756006.

TO LET—Nicely furnished ¼ double bungalow, 4 large rooms. $35. 1465 TAMARIND AVE., Hollywood.

BEAUTIFUL 10-rm. private home, bath, stucco shower, modern conveniences. Wilshire dist. DREXEL 6749.

TO LET—To 2 adults, 4 rms., furnished, housekeeping cottage, rent $35. 120 W. 24TH ST.

CLYDORA CT., 5216 Fountain ave. Beautifully furn. 4-rm. bungalow. Tile bath with shower. $55.

TO LEASE—6-rm. bung., furn. complete, garage, phone in, ready occupancy. W. Adams dist., 1-4 sun. 1974 W. 22ND.

5-ROOM duplex. Garage. No linen or silver. Adults. Only $45. 1020 W. 24TH ST.

7-RM. furn. bung. 3 bedrms., dining-rm., music-rm., laundry-rm. and basement, garage; lovely view. OAK. 5798420.

5-ROOM furnished bungalow, 2 bedrooms, 2 beds, adults, no pets. $75. 1754 MARIPOSA.

5-ROOM bungalow completely furnished including phone, $70. 1967 N. VERMONT AVE.

BEAUTIFULLY furnished 6-room 2-story home; Hills, $250 mo. Call DREX. 11, 9-6, or 5262993.

BEAUTIFUL 5-room bungalow, very reasonable. Upstairs district. 498 S. ALVARADO.

BEAUT. furn. 4-rm. bung. nr. University and car. Adults. 1051 HELIOTROPE.

TO LET—FLATS—
Unfurnished

West and Northwest

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That one block from 3 lines of electric cars. Main ground, ideal neighborhood. New buildings. Exceptional apartment. 3 separate large rooms; bedding; breakfast nook and screened porch. Garage and storeroom. Hardwood floors throughout. Head decorations in oil on canvas.
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5-ROOM duplex. Garage. No linen or silver. Adults. Only $45. 1020 W. 24TH ST.

7-RM. furn. bung. 3 bedrms., dining-rm., music-rm., laundry-rm. and basement, garage; lovely view. OAK. 5798420.

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TO LET—HOUSES—
Furnished

West and Northwest

ARLINGTON HEIGHTS HOME
In most attractive part of West Washington district, just south Washington Blvd. Owner's 8-room, 2-story home.
Large reception hall, immense living and dining rooms, breakfast room, large kitchen, screen porch, with stationary tubs and extra toilet, on first floor.
Master bedrooms (one now used as library), bath room with built-in shower and rear outside entrance.
Gas furnace in large cement basement. Real fireplace with gas heater installed. Continuous hot water. Piano in.
Luxurious and complete furnishings include Victrola, linen, silver, china and cut glass.
Home is newly redecorated inside and out. Large enclosed yard with fruit trees, lawn and flowers, cement driveway and garage. Gardener cares for lawn and garbage.
Convenient to stores, cars and three theatres.
This house has never rented. Will lease for 6 months or longer and give immediate possession. Phone only.
1738 37TH AVE. Phone 760339.

FREE RENTAL INFORMATION
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Save yourself time, worry and expense. See us in the morning and be all settled in your new home by night.

HOUSES, BUNGALOWS, FLATS, APARTMENTS.
Furnished and unfurnished.
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EXCEPTIONAL BARGAINS
Homes and Income Property for Sale.

HARRY GROSSMAN
Los Angeles' Leading Rental Office.
Main floor, Hollywood Boulevard Bldg.
2-4-6 East 6th and Broadway.
Phones: 64374. Main 1365. 62471.

HALF block from Wilshire, west of Western, 9 rooms, new furnace, 4 master bedrooms having tub beds, 2 baths, maid's room and bath. Beautiful furnishings, orientals and mahogany. An unusually cheerful home. $350 per month. Shown only by appointment.
THE WILLIAM WILSON COMPANY
"Over 25 Years of Service"
626 S. Western ave. Phone 500-024

FOR YOUR CONVENIENCE
A RENTAL DEPT.
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Bath at Wilshire

Furnished and unfurnished houses, bungalows, courts and flats.

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FOR A RENTAL BARGAIN
See this furnished home in the Wilshire district. Large living-room, 4 master bedrooms, 2 baths and shower, maid's quarters on first floor. Complete furnishings including grand piano. Lease only.
FALZ
WHITESIDE, HITE & COMPANY,
2424 West Seventh street.
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WILSHIRE BUNGALOW of seven rooms completely furnished, grand piano, beautiful grounds. A real home in a real section for real people and only $225 per month. CECIL BRETT & BROWN.
MEEKER & STONEY
Security Bank Bldg.
2902 W. 8th st. Phone 569-474.

FOR SUBLETTING ROOMS.
Just what you have been looking for. 11 rooms, beautifully furnished in best manner, 2 sleeping porches, 3 baths. Dunn Hollywood 1796. Come quick.
Rental Department,
MERRICK & BUDDICK, INC.
6781 Hollywood Blvd. 577609.

OWNER'S attractive bungalow of five ever rooms; hardwood floors; single parlor. Hiring room with real fine stair. Oriental rugs and player piano. Beautiful yard. Call Mr. McDowell, Hollywood 4286.
THE FRANK MELINE CO.
391 N. Western Ave at Beverly Blvd.

FOR RENT—HOLLYWOOD FURN. HOME. 9 RMS., LARGE LIVING, DINING, BREAKFAST ROOM AND DEN. TILED BATH, SHOWER, TOILET AND LAVATORY ON 1ST FLOOR. 4 BEDROOMS. ROOMS. LEASE FOR YEAR. $225 MO. AGENTS' OWNER. 586-379

OWNER'S elegant 7 rms. and bath. Upper duplex; furn. comp.; mahog. overstuffed. 3 bedrms., large closets, mission floors, hardwood floors throughout; lower 6 rms. and bath. 4 bedrms., twin beds. $185 and $200 on lease. 2811 MENLO, nr. W. Adams and Vermont.

TO LET—Completely furnished new 6-room English bungalow on Crescent Heights Blvd.; 3 bedrooms, all new furniture, no mac beans. $100 mo. Call 52301. LAWN paid. GEORGE FOGLE. 5323 Santa Monica Blvd. Phone 630-109.

CHARMING ARTISTIC BUNGALOW. Fireplace, built-in features, new arbor, furnace, chimes, radio, adults. Also 6-room flat, close in. Adults. Also 5-room bungalow, close in. $110. 2 bedrms., sleeping porch. 1020 BLACK BLDG. 824777.

6 HOLLYWOOD—Available Nov. 1st. Nicely furnished 6-room home, 3 bedrooms and sleeping porch, 1 block from Santa Monica car line. 5 blocks to Hollywood Ave., 4 blocks Hollywood high school. 1297 MILTON AVE. Phone 575-610.

NEW COLONIAL BUNGALOW.
Near Western and Beverly; 5 bright sunny rooms, artistically furnished in oversized mahogany; garage. Adults. Attractive winter home at $150. Call 587-382.
MOSS & RICE. 533 S. Western.

TO LET—Our reliable free rental information will save tiresome searching. We have choice of listings from 200 agents. Free maps and guide books. Ridge, Rental Information Dept., 724 S. Bdwy.

ATTRACTIVE 4-room bungalow, 2 beds, telephone, Victrola. A real home. Adjustment adults. Gentiles. 383 COLUMBIA AVE., near 6th st. Call Drexel 6627.

ARTISTICALLY FURNISHED HOME of sunny bedrooms and sleeping porch, 2 baths, spacious living-rooms, sun room, lovely grounds for children. Responsible subletting bargain, $225 month. JAMES J. DONAHUE, Drexel 4031.

BEAUTIFUL FURNISHED HOME IN West Hollywood to be let to right people, $200.
Rental Department,
MERRICK & BUDDICK, INC.
6781 Hollywood Blvd. 577609.

WILSHIRE district, 9-rm. mod. home, beaut. furn. in Mahogany, Wilton rugs, hdw. fl. throughout, 4 bedrms., sleep. porch, dishes and silver. Automatic heater, gas furnace, double gar. Adults. 1224 23D AVE. 715-8.

10 RMS. Lafayette dist. ..$400
4 rms., West Adams dist. $75
children welcome.
MAE REALTY CO.
719 Lissner Bldg. 912
Phone 870-948.

LIGHT and airy 2-r. and mod., kitchen in bungalow, private entrances, linen and dishes, $25. Phone adults. Adults, 1½ from 7th car. 2105 W. 81ST PL.

THELMA WEBSTER locates you immediately. Hollywood rentals. Don't waste time.
GIBSON-HESTON CO.,
Members L. A. Realty Board.
Holly 6675. 6330 Hollywood Blvd.

CHOICE location. 3-room furn. bung.; near schools, buses, car lines. Children welcome. $75. Rent for the price in Holly. K. G. NIEMANN CO. 5656 Holly Blvd. 435460

HIGH CLASS well furn. 6-room duplex 3 bedrooms, tile and shower bath; including everything in the heart of Hollywood. Permanent tenants desired. Rent reasonable. 1903 N. MARIPOSA AVE.

WILSHIRE district furn. bung., 4 rms. and bath, 2 bedrms., sleeping porch, French Wilton rugs throughout. Phone, garage. $150 mo. 1227 WESTMINSTER, 2 blks. W. of Western, 2 blks. N. of Wilshire.

FURNISHED 2-story home, $50. 6-room bungalow, $110. 5-room Chalet, $150; 4-room, flat, $55. Lease 3 years; court, $70-$80. OSO. E. SPAIN, 3506 Sunset Blvd. Phone 250-120.

COLONIAL court, one of finest in Hollywood. Has vacancy. Wilton rugs, reality furniture, $75 mo. 1938 NO. VAN ANDREWS PL. Holly 2054.

NOV. 1st for 3 months, 7-room house (furnished, with exception of bedding, linen and silver. 3017 S. HOBART BLVD. Phone 72537.

$75. NEW bung., W. 17th, stucco home, $85, children. 2809 ELLENDALE PL. West Adams.

SOUTH ST. ANDREWS PL., $250
Beautiful 8 rooms, furnished home. Ph. 438-858. 51090

12-ROOM colonial home, elaborately furnished, 18 months' lease, references required. $450 month. 73600.

FOR RENT—Three-room bungalow, furnish. or will sell, with phone. $600. 39 NORMANDIE PL., Holly 105-69.

5-ROOM bungalow, completely furnished except linen. Adults. 908 S. HARVARD.

BEAUTIFUL new bungalows, large rooms, gar. No. Hollywood Blvd. 1949 ARGYLE AVE.

5-ROOM furnished bungalow, duplex, cozy, sunny, rent $50. 3431½ N. CORONADO. Phone Drexel 9687.

BEAUTIFUL single cozy, everything new, $55. Garage $5. 1400½ W. 29TH st. West Jefferson ar.

5 ROOMS and bath, double cottage, clean, newly furnished, $50. Shown 9 to 2. 1142 S. HOBART. Phone.

MAY of double bungalow, 4 rooms, bath, all mod. built-in features, phone, gar., $50. 4050 MYLROIE AVE.

BUNGALOW, completely furnished, including piano, $70. 1967 N. VERMONT AVE.

BEAUTIFULLY furnished 6-room 2-story home; Hills, $250 mo. Call DREX. 11, 9-6, or 5262993.

BEAUTIFUL 5-room bungalow, very reasonable. Upstairs district. 498 S. ALVARADO.

BEAUT. furn. 4-rm. bung. nr. University and car. Adults. 1051 HELIOTROPE.

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Furnished

West and Northwest

WILSHIRE HOMES

74 rooms, 4 baths, large beautiful white stucco home. A wonderful place to live. $700, year's lease.

10 rooms, 3 baths, oriental rugs, grand piano, large luxurious living room, 2 servant's rooms, elegant section, $250.

9 rooms, 4 beds, piano, comfortable home, $175.

7 rooms, 3 beds, all new, two-story home, two baths, unusually attractive, $175.

All desirable Wilshire listings are available in our offices.

MRS. MEYER.
CHELEW & HOIT
Wilshire at Harvard
Drexel 4286. Drexel 4286.

NEAR S-T-A-T-E U-N-I-V-E-R-S-I-T-Y
4 rms., 1 bedrm., in court..... $ 35
4 rms., 2 beds, in court..... 45
5 rms., 2 beds, duplex..... $100
5 rms., 3 bedrms., sl. porch..... $110
5 rms., 2 beds..... $110
5 rms., 2 beds, piano..... $125
6 rms., 3 beds, piano..... $140
6 rms., 3 beds, Melrose Hill..... $150
6 rms., 2 beds., sl. porch, oriental floors, 2 baths..... $160
WILSHIRE REALTY CO.
4385 Melrose ave., cor. Heliotrope Dr.

LA BONTE AND RANSOM CO.

Wonderful for home, 9 R..... $500
11 R. nicely fur., 6 mo..... $250
Flats and furn. houses..... $40-$100
Call for MRS. FINNEY
6037 Hollywood Blvd. 57376.

HOME BEAUTIFUL—
In Wilshire's most beautiful street, north of Blvd. Italian type, 8 exquisitely furnished rooms, 4 bedrooms, 1 with twin beds, 2 baths, maid and black breakfast room. Oriental, grand piano, unit heating system. Lease for $300. Call 567552.
RUSH & RICE.
338 S. Western ave.

TO LET—
FREE RENTAL LIST
FURNISHED AND UNFURNISHED
HOUSES, FLATS, BUNGALOWS,
WILSHIRE, HOLLYWOOD, W. ADAMS.
CALL MR. ANDERSON, DREXEL 0165.
RENTAL DEPARTMENT
WELLS & CHANEY
Drex. 0165. REALTORS. Drexel 0165
WILSHIRE BLVD. AT WESTERN AVE.

NEW 7-RM. duplex, walls hand decorated, open fireplace in living-room, tinted sun room. Also three garages, beautifully kept. Apply manager first floor, or 1st Hollywood Blvd. Also other garages, beautiful furniture, piano, Oriental rugs, gas furnace, phone, 2 Lectrowas, garage, clothes lines. Lease for 1 year, or less, if desired. $700 mo. 625 S. Ir. lease. 1007 19TH or call Vic. 1561.

NEW 6-rm. bung., elegantly furnished, 2 bedrms., sleeping porch, garage, for rent by month. 1575 W. VERNON AVE. Shown Sunday 12-5 p.m.

NICE 3-room bungalow, 3-room bungalows, furnished complete, 1 block to car; near schools and stores. Garage. 4511½ S. NORMANDIE.

FOR RENT—Furnished print half of duplex on 37th pr. near Western. In the 1700 W. 37TH ISB. Adults. Only $50.

FOR RENT—Furnished—4816 9th Ave. $125. 2-story English stucco. Everything furnished; new; year's lease. PHONE 79023.

FOR RENT—Furnished—4816 9th Ave. $125. 2-story English stucco. Everything furnished; new; year's lease. PHONE 79023.

5-ROOM house, close Vermont ave.; no linen, silver or garage. Cor. Exposition Blvd. and Wisconsin st. BEACON 1049.

LARGE 3-rm. bungalow, 1 bedroom, 1 built-in bed, electric washing machine. Adults. 1732 81ST PLACE. Corner Harvard. BEACON 1844.

BEAUTIFULLY furn. 5-rm. home, piano, radio, also furn. room. 856 W. 47TH. 9 to 4. Ver. 7029

5-RM. BUNG. IN COURT, COMPLETELY FURN. RENT, $45. REAL VALUE. DIST. U. S. C. 1246 WEST 29TH ST.

2½ S. NORMANDIE—3-room furn. bung., front, 2 beds, fine for 2 adults. Rent $25 p.m. 2½ S. NORMANDIE.

FOR RENT—Furn. 4-rm. mod. bungalow. 906 W. 40TH ST. Between Hoover and Vermont.

LARGE 6-room bungalow, garage, 1642 W. 52ND ST. Can be seen between 10 and 4 o'clock.

$60 COMPLETE, partly furnished 4-room mod. bungalow, 2 beds, janitor, no pets. 1627 W. 30TH ST. Beacon 5262.

6-ROOM house, 3 bedrooms, U.S.C. district. Garage. Adults, $75. 1061 W. 29TH ST. West 5410.

FOR RENT—Furnished 5-room bungalow on Cimarron st., near 23d st. Apply 4197 PLACE (not street).

MODERN 5-room bungalow, cement drive and garage, nearest to car; lawn, flowers. 2959½.

4-ROOM double bungalow, close to three car lines, $45. light and water paid. 1047 W. 47TH ST.

7174½ W. 46TH ST., between Hoover and Figueroa, 4-rm. ½ double bung. and bath. Apply 10-12.

5-ROOM, 3 bedrooms, gas evenly furnished. 843 WEST 54TH ST.

GRAMERCY PL., 3-2b.—Expantly furn. new 5-rm. bung., nr. M car VER. 8949.

BEAUTIFUL new 4-room furnished bungalow, $75. 1771 JEFFERSON AVE.

4-ROOM furnished house, 705 W. 94TH ST. Ver. 7271 or Metro 1051.

FOR RENT—Half modern bungalow, furnished, $20. 947 E. 49TH PL.

HALF of double bung. 4 rm., 2 sleeping porches, phone. VER. 7593.

1459 W. 39TH ST.—New 4-rm. nicely mod. beautifully furnished bungalow. Garage.

South and Southwest

WHY not spend a delightful winter in a beautiful home on the ocean front, Venice? 9 rooms, 2 baths, large fireplace, phone, garage, sunny windows with gorgeous ocean view. Furniture, exquisite taste, complete and distinctive. Suitable residence, studio or rooming. Call 578197.

6 RMS. and gar., beautifully furn. Will rent for $60 month. Cor. Exposition and Harvard. Weigreph if ordered, $70 mo. 635 W. 37TH. Drexel 1007 19TH or call Ver. 1561.

6-RM. bung., elegantly furnished, 2 bedrms., sleeping porch, garage, for rent by month. 1575 W. VERNON AVE. Shown Sunday 12-5 p.m.

NICE 5-room bungalow, 3-room bungalows, furnished complete, 1 block to car; near schools and stores. Garage. 4511½ S. NORMANDIE.

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5-ROOM house, close Vermont ave.; no linen, silver or garage. Cor. Exposition Blvd. and Wisconsin st. BEACON 1049.

LARGE 3-rm. bungalow, 1 bedroom, 1 built-in bed, electric washing machine. Adults. 1732 81ST PLACE. Corner Harvard. BEACON 1844.

BEAUTIFULLY furn. 5-rm. home, piano, radio, also furn. room. 856 W. 47TH. 9 to 4. Ver. 7029

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LARGE 6-room bungalow, garage, 1642 W. 52ND ST. Can be seen between 10 and 4 o'clock.

$60 COMPLETE, partly furnished 4-room mod. bungalow, 2 beds, janitor, no pets. 1627 W. 30TH ST. Beacon 5262.

6-ROOM house, 3 bedrooms, U.S.C. district. Garage. Adults, $75. 1061 W. 29TH ST. West 5410.

FOR RENT—Furn. turn for 6-room bungalow on 37th st. Can be seen after 4197 PLACE (not street).

MODERN 5-room bungalow, cement drive and garage, nearest to car; lawn, flowers. 2959½.

4-ROOM double bungalow, close to three car lines, $45. light and water paid. 1047 W. 47TH ST.

7174½ W. 46TH ST., between Hoover and Figueroa, 4-rm. ½ double bung. and bath. Apply 10-12.

5-ROOM, 3 bedrooms, gas evenly furnished. 843 WEST 54TH ST.

GRAMERCY PL., 3-2b.—Expantly furn. new 5-rm. bung., nr. M car VER. 8949.

BEAUTIFUL new 4-room furnished bungalow, $75. 1771 JEFFERSON AVE.

4-ROOM furnished house, 705 W. 94TH ST. Ver. 7271 or Metro 1051.

FOR RENT—Half modern bungalow, furnished, $20. 947 E. 49TH PL.

HALF of double bung. 4 rm., 2 sleeping porches, phone. VER. 7593.

1459 W. 39TH ST.—New 4-rm. nicely mod. beautifully furnished bungalow. Garage.

East and Southeast

TO LET—Furnished cottage, modern, 5 rooms, adults, only $30 per month

TO LET— Or Lease
Stores and Shops

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1265 S. HOPE, 20x30. Ground floor with mezzanine 20x30. New bldg. Any reasonable line or appreciation. Best building in city. $175. Long lease.

732 S. FIGUEROA, 17x50. Right near 8th. Busy corner. Pedestrian, auto and street car traffic. Suitable any line. $100 balance 1922; $125 for 1924; and $135 for 1925.

1115-7 SANTEE, 50x75'. Long lease at $200. New, 2-story brick. High ceilings. Large windows. 2 wide entrances.

827 W. PICO at $125; 829 W. Pico, $137.50; 831 Pico at $150. Will divide for balance 1923. Good lease. Busy section.

Choice locations on Broadway, Spring, Main, Hill, Olive, Grand and Figueroa for all lines of businesses. No burns. Low rentals. Long leases.

See Mr. Call, Leasing Dept.

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DOWNTOWN STORES.

WE HAVE STORES NEAR THE FOLLOWING CORNERS ON WHICH GOOD LEASES CAN BE SECURED.

6TH AND HILL:
Long lease.

7TH AND FIGUEROA:
Fine location.

10TH AND MAIN:
Transfer corner.

9TH AND FLOWER:
Good lease.

MAIN near WASHINGTON:
Large room.

SEE US MONDAY FOR FURTHER PARTICULARS.

F. W. EADLETS & CO.,
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WHOLESALE LOCATIONS FOR TIRE & ACCESSORY BUSINESS.
$600 a month—2-story brick on South Los Angeles, 60x140.

$800 a month—2-story brick with basement, on So. Main, 40x80 ft.

$425 a month—1st & 2nd floors of 3-story brick on So. Sp. A. Call Mr. Smith, 872071.

Retail Locations for Tire & Accessory Business:
$275 a month—1-story brick on Pico, near Grand, 30x75 ft.

$500 a month—30x35 ft., corner store on St. Grand.
Call Mr. Smith, 872071.
W. A. HEITMAN CO.,
New Home, 714 So. Hill. 872071.

FOR RENT—
Store
New building now nearing completion
Corner North Main St. and Griffin Ave.
Opportunity for
Dry Goods
Hardware
Furniture
Millinery
Music Goods
Jewelry
Restaurant
Public Market
and other lines.
See MR. MYERS,
740 S. Spring St.

CONCESSION TO RENT OR LEASE.
Rooming business district in factory center. 5 new stores, suitable for any business.
On Central ave., between 6th and 7th sts. Communicate with owner, S. GOLD, 540 S. Spring St., Los Angeles.
METROPOLITAN 2838.

WONDERFUL LOCATION ON GRAND AVE.
3200 sq. ft. fine ground floor, mezzanine floor and large office. Entrance on two streets, suitable for automobile, tire, garage or salesroom. Rent very reasonable. You must act quickly on this proposition.
CARR-HOPE & LESSER REALTY CORP.
Bldg., 552 S. Hope St. Nat. Bank Bldg.

FOR RENT—STORE 18x60 TO ALLEY—315 WEST PICO STREET. BRICK BUILDING; CEMENT FLOOR; BASEMENT; SKYLIGHTS; EXCELLENT LOCATION FOR HARDWARE OR PAINT AND PAPERING STORE; DYEING AND CLEANING ESTABLISHMENT OR LIGHT MANUFACTURING. LIBERAL LEASE AND LOW RENTAL TO RESPONSIBLE TENANT. SEE OWNER, ISAAC PAINT, 810 UNION BANK BUILDING, LOS ANGELES. PHONE 10261.

FOR LEASE
ONE-STORY brick building. Choice location, on Monets Ave. Building 45x110 ft. Has additional 50x60 building in rear that can be improved. Now occupied as garage and repair shop. Suitable for automobile agency, accessory store or any manufacturing business. Apply owner 21 West 30th St., or by card, HUGHES & HUGHES, 2027 So. Western Ave., Phone Vermont 9183.

DRUG STORE
$55.00.
Southwest cor. 84th & Hoover. Will give ten-year lease on this fine location. Store 25x65 ft., and give graduated lease. Close to school and active competing next door. See Mr. Downey, at office SUNDAY, 1001 Hollingsworth Bldg.
409 LANE MORTGAGE BLDG.
METRO. 2121.

STORE—$65 MONTH.
ON GOOD BUSINESS STREET.
WESTLAKE DISTRICT.
Where shoe repairing, dry goods, barber or dressmaking shop is needed.
JOE TOPLITSKY CO.
See Mr. McKee or Mr. Unger.
206 H. W. Hellman Bldg. 878-431.

FOR LEASE—4 store rooms on corner, E. 7th & Santa Fe ave., opposite the Ford Motor Co. Building 110x60 feet. Fine location for a good restaurant, automobile or light industrial business. Will make a long lease for all store-rooms and a vacant lot in rear, 50x80, to reliable tenant. Phone nearness, DUNK, 6823.

FOR RENT—
20-FT. STORE ON BROADWAY BETWEEN 3RD AND 4TH STS.
40-FT. STORE ON MAIN STREET BETWEEN 9TH AND 10TH. BASEMENT AND LOFT INCLUDED.
CENTRAL REALTY CO.,
MAIN 9022. 1208 LOEW BG. MAIN 3023.

FOR LEASE—
25-foot store corner building 6th and Main streets, suitable for Ladies' and Gents' business, etc. A very desirable location, heavy traffic day and night. 5 year lease. For particulars see MR. CHAPMAN, 807 C. OSGLEY COMPANY, 454 Pacific Electric Bldg.

STORES—STORES—STORES.
We have them all—for every line of business, close-in and outlying. Restaurant locations our specialty.
THE WILLIAM WILSON COMPANY.
"Over 25 Years of Service."
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FOR RENT—Store room, 26x80, first-class location, good opening for gent's furnishings or ladies' wear. Will lease. Fifteenth, Cal., in old district. Address or call at 145 W. CENTER ST., Anaheim. Cal. Wilson & Bever Bldg. Phone 250-R. Anaheim. M. A. BEVER.

CORNER and one inside store in a fast-growing part of the city. Will lease for term of years at very reasonable rent. N.W. corner Vermont and 77th st. Keys at San Sonoig Store adjoining. Bring up OWNER. Capitol 3085.

TO LET—Storeroom, 25x70. Grand & 31st. Fine loc. for live druggist. Long lease. good terms. J. A. GRIFFITH, 722 Chapman Bldg. 821-978. 64988.

LOT, 50x150, new building on Hill near 8th, elevator, available about January 1st. MORGENS, 319 S. Broadway. Telephone 872-826.

STORE or office and dwelling combined. Cheap. 2564 W. Pico, cor. Vermont. HUNTER REALTY CO., 3201 W. Pico. Phone Beacon 3944.

3 COR. stores, 8th ave. & Jefferson. New building, wonderful location for druggist, bakery, etc. Possession. 2800 W. Jefferson. 760093 or 5403967.

FOUR new stores, plastered, gas, water, electricity, best place in city for tailor, dressmaker, barber or other business. $12.50 to $2 PASADENA AVE.

WESTERN, 3932 S.—STORE
Suitable for any business. Will equip to suit tenant. BEACON 3924.

LARGE grocery store, bakery, lunch, restaurant. Ready to open at N.W. corner Mozeta and Santa Barbara.

9TH ST.—Stores for rent or 99 year lease. See owner, 3316 Ingraham st., near Western. PHONE 567326.

2 STORES to suit, suitable for any business. Lowest rent in vicinity. 955 S. GRAND AVE., Mr. Craig.

SPACE to rent in a live grocery store on West 10th st. for a butcher shop. Most even deals. 6a 2361 W. 10TH ST.

TO LET— Or Lease
Stores and Shops

FOR LEASE—
NOTHING BUT BUSINESS PROPERTIES.
Very attractive lease can be had on stores near 10TH & FIGUEROA. WONDERFUL LOCATION. VERY REASONABLE RENT.
Let's Discuss It.
W. ROSS CAMPBELL COMPANY,
712-14 So. Spring St. Phone 821177.

5424 W. WASHINGTON ST.—Store 20x60, lease, $75 month. Good for any retail business. OWNER. 1802 37TH AVE.

CORNER store, 20x50. N.W. cor. W. Jefferson and Arlington. Rent $100.

Offices and Desk Space

SPACE with phone service, artist preferred, to whom we could give business. METRO. 7208, 1118 STORY BLDG.

PRIV. OFFICE IN HOLLYWOOD
We have 5 suite of offices in the Manger Bldg. 6612 Hollywood Blvd., consisting 2 offices and a reception room. Want to rent 1 office to architect or builder or some allied lines and hire stenographer, between us. Everything is brand new, light, heat and phone service. ROOM 508.

SAMPLE room and desk space, $40. Apply between 4 and 5 p.m. EISENHARDT & HIMELMANN, 722 S. Los Angeles St.

ATTRACTIVELY furn. of reception rm., phone serv., pky. or dentist., $60. 931 BLACK BLDG. 62780.

609 SPRING ST.—Office rooms have best space, all with switchboard service. Inquire Sup., 215.

FINE furn. front offices, with counter, typewriter, telephone, if desired. Also unfurnished. 342 W. 7th. Phone 10-ferred. Call 302 HAAS BLDG.

SAN FERNANDO BUILDING, 4th & Main. Pleasant, desirable, attractive offices. Apply room 200. PHONE 821-966.

FURNISHED office, outside corner room with telephone service, use of reception hall, etc. $20. 1201 J. W. HELLMAN BLDG.

OUTSIDE office, completely furnished furniture, phone, typewriter, $55. 423 Douglas Bldg.

LARGE desk, cool light office. Centrally located, 3rd and Broadway. Phone 820. 616 GRANT BLDG.

DESIRABLE furnished office with telephone. Apply 412 CHAMBER OF COMMERCE.

OFFICE SPACE—Roll top desk. Private entrance. $20. 412 DELTA BLDG.

TO LET—Nice furnished office or desk room. 1127 H. BELLMAN BLDG.

DESK, phone, desirable, well furnished office, $10. 518 GRANT BLDG.

USE of furnished office, with stenog., $20. 902 CHAMBER OF COM. BLDG.

DESK space for rent. 516 STACK BLDG. Metro. 1425.

OFFICE and store space, suitable for auto repair shop, etc. 1124 S. HOPE.

DESK with phone, desirable well furnished rooms. 1107 VAN NUYS BLDG.

HAAS BLDG., lease of 2 offices, 904-905, with or without furniture. MET. 3021.

TO LET—54 office with or without desk. 1007 CITIZENS NAT. BANK BLDG.

WELL furnished office, good light, direct telephone. 1012 STORY BLDG.

ATTORNEY'S newly furnished. Inquire before 10:30 a.m. 520 HOLBROOK BLDG.

RETIRING from business, fixtures at bargain. low rent. 701 BETSON BLDG.

FURNISHED private office for rent. 828. 354 or 5971710.

FURNISHED desk space to rent. 709 GROSSE BLDG. Ph. Metropolitan 3090.

OFFICE space, strictly high-class. Apply 715 PACIFIC FINANCE BLDG.

DESK ROOM, $7.50 per month. 1st Nat. Bank Bldg. 4TH AND MAIN.

TO LET—Space for optician. Inquire 426 METROPOLITAN BLDG.

ROLL TOP desk, telephone, typewriter, $5 per mo. 672 CHAMBER COMMERCE BLDG.

PLEASANT furnished office with phone. 838 SAN FERNANDO BLDG.

DESK room for rent, $25 month. 822 W. 6TH ST.

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OFFICE space, desk, phone, attendant, $30 monthly. 6TH AT OLIVE. 61059.

GROUND FLOOR FURN. OFFICE AND DESK SPACE. 308 W. 2ND ST.

OFFICE space with telephone and limited stenog. service. 1102 VAN NUYS BLDG.

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FOR RENT—Very desirable desk room with phone. 831 SECURITY BLDG.

Industrial and Business Pty.

TO LEASE.
NEW 1-STORY CAR-HEIGHT BUILDING ON RIVER, CONTAINING 37,000 SQ. FT. (WILL SUBDIVIDE.) 5 OR 10-YEAR LEASE.
CENTRAL REALTY CO.,
Main 9022. 1208 Loew Bldg. Main 3023.

FOR RENT—Loft; manufacturing or warehouse space at 7c per sq. ft., in modern reinforced concrete building. Clean and light. Central power. On railroads. Complete and modern. Immediate possession. Address P. O. BOX 900, TIMES BRANCH.

FOR LEASE—27,000 sq. ft., 2-story building, 3-car private spur. Near First and Alameda. Rent 2½c per ft. See MR. WHITTIER,
MERRICK & BUDDICK, INC.,
403 S. Hill st. 821266.

FOR LEASE—10 years, large downtown garage, 56,400 square feet, all ground floor space. Thousand roof, brick building. Full particulars at this office.
E. J. McCORMACK CO., 502 Van Nuys Bldg. Phone 857374 or 872575.

TO LET—
ONE-STORY FACTORY BLDG., 60x140 WITH SPUR TRACK. CLOSE TO SANTA FE AVE. AND 9TH ST.
TEL. MAIN 1926. R. A. COLLINS,
403-5 CIT. NAT. BANK BLDG.

TO LEASE—For filling station, corner lot with 123-ft. frontage on boulevard. Location, East Hollywood.
P. C. ENSIGN CO., 212 H. W. Hellman Bldg. Phone 852369 and Broadway 2738. Ask for MR. RANKIN.

WILL build 3-story Class A garage. Fireproof lot. 3rd and 4th, 27,000 sq. ft. floor space and will on terms like rent.
Call Hagnus.
ANGELES MESA LAND CO.,
612 Pantages Bldg. Tib-Hill. 874173.

FOR LEASE—Space in best garage in city for machine shop, battery station or body and fender works. 2225 S. GRAND.

FOR LEASE—Store, 20x60. Long terms. SCHRANZ, 1460 S. Main.

NEW warehouse, every convenience, central loc., spur. 423 WALL. No agents.

SHOP and yard space, rooms 15 cars, $50 mo. 1351 S. LOS ANGELES ST.

20x75 GOOD brick bldg. suitable for auto repair shop, etc. 122 E. 10TH.

Farming and Ranch Lands

FOR LEASE—5 acres in cultivation, piped for irrigation, 2-room house, electricity, large shed, $15 per mo. on lease only. Inquire 9 to 4 days, 1427 ALLISON AVE. Met. 7647.

40 ACRES land with 2-rm. house, cheap for cash, 48 miles north L. A., 3 miles from P.E. and Bakersfield highway. Auto or going away. Apply 4450 GLASSELL. Gar. 4093.

FOR LEASE—10 acres, well equipped for chicken ranch. Also suitable for dairy. Two dwellings. Immediate possession. Consolidated Realty Co., 620 S. Hill st.

TO LET—Bean and grain ranches, fair size acreage; close to shipping station. If needing equipment, feed and seed. Phone, write or call; terms. Address A. H. HUCHTING, Oceanside, Cal.

10 ACRES equipped for chickens, suitable for dairy. 2 dwellings, lease $60 monthly. F. CLUBINE., Santa Ana, Route 5.

100 ACRES fine garden soil, abundant water, can accept orchard work for part rent. Address 1124 BLACK BLDG. 877882.

52 ACRES at Downey, with water. L. RICHBART, 682 S. Coronado st. Dunkirk 1174.

FOR LEASE—20, 80, 160 acres, good ranch land, free rent first year. Address owner, P.O. BOX 442, LONG BEACH.

TO LET—40 to 160 acres near Shafter, plenty water. S. HAWVER, Phone 762519.

ACREAGE to rent, one to eight acres, splendid soil. PRATT, box 215, R. 1, San Fernando.

Poultry Ranches

COMPLETE poultry ranch, 10 acres on boulevard and electric line, in San Fernando Valley. Fully equipped with all modern appliances. Has modern bungalow, feed house, packing house, brooder house, laying house for about 5000 hens, colony houses, alfalfa already in and growing. Rent $125 per month on lease. Address J. JEPSEN, Owenasouth, Cal.

½ ACRE land with 7-room house, garage, basement, chicken yard, everything completed at 324 SAN CARLOS ST., 1 blk from Liberty Blvd. and north South Gate limits. Inquire to 952 N. BDWY.

FOR RENT—Chicken ranch, 1 acre of ground, 2-room house, lease for term of years, $10 rent, $15 per mo. See owner, 906 S. PRAIRIE AVE., Hawthorne.

FOR RENT—1½-acre chicken ranch, pens for 1500 chickens, small house, outbuildings, $25 per mo. See owner, 906 S. PRAIRIE AVE., Hawthorne.

WILL rent part of 10-acre chicken farm near Hollywood; Country Club to man with chickens. Call at 4502 MELROSE.

WILL sell furn. of 5-rm. apt., piano, Victrola, fine rugs, range. Fully equipped. Leaving city. Call 434228.

TO LET—FLATS, HOUSES, APTS.—With Furniture for Sale

FURN. and lease of beautiful 10-room home, 5 bedrooms, good income. Must sell. 919 S. VERMONT. 64598.

8-ROOM house, very good furniture, 4 bedrooms, nice home with income. Phone 696273. Sunday or evenings.

NICELY furn. 12-rm. income house. 5 yrs. lease. Wonderful location, $3200. 2729 S. GRAND AVE. Beacon 5483.

FURN. and 3-rm. lease of a 9-rm. house, 3 garages, $2500; $1500 handles. Call 982 S. BURLINGTON. Main 6434.

BEAUTIFULLY furn. 5 rms. and sun porch. Close in. Phone after 9 a.m. 554964.

ATTRACTIVELY furn. 6-room flat. Artistic decorations. Furn. to suit. Phone range, 1805½ N. VAN NESS. 422254.

TO LET—FLATS, HOUSES, APTS.—With Furniture for Sale

FOR SALE—Complete furn. of 4-rm. flat. Rugs all new. Every pce. of furniture is in first-class condition. Flat can be rented for $60 mo. In the best location. Close in. All you need is your handkerchief and powder puff. Call MR. WILSON, 51180.

FURNITURE including grand piano in bungalow with garage and phone, near 6th and Rampart. 6 months or year lease. Call week days. RALPH MARTIN, 302 Citizens National Bank Bldg. 828002.

6-ROOM house, nicely furnished, 3 bedrooms, garage; will rent or sell furniture with lease, good neighborhood. 2257 W. 108TH near Magnolia Ave. 6096.

FOR SALE—By private party, furniture of 4 rooms, big bargain. Call today only and bungalow for rent. No dealers. 4462 ROSEWOOD AVE.

FOR SALE—FINE FURNITURE OF 5-RM. FLAT. HOME AND INCOME. RENT $75. 223 S. GRAND AVE. FLAT 6. PHONE 824719.

LOVELY 7-room home, furniture for sale. Practically new. Near Second and Rampart. DUNKIRK 2162.

10-RM. house, partly furn. for rent or furn. for sale with lease. 2032 W. 24TH ST.

6 ROOMS, NICELY FURNISHED, EXCELLENT LOCATION. PRICE $850. RENT $45. WALK. 1907 7TH. PH. BDWY. 2423.

NEW 3-room flat and garage, furniture for sale complete, $95. 1414 EXPOSITION.

5-ROOM house for rent, furniture for sale. Clean, good neighborhood, adults, no children. 734 E. 37TH PL.

FOR SALE—4 rooms, furniture and lease of flat. Going East. 1561 N. MORGAN PLACE.

RENT 7th and 8th of Union, 5-room flat for rent, furniture for sale. A real success. 1541A CAMBRIA ST.

$45. MODERN flat, room for 4 furniture for sale. 1127½ E. 1st. Boyle Heights car.

WANTED—Flat or house, cash for furniture. Bargain. No dealers. UNIVERSITY 3413.

WILL rent small place. Trade real estate for furniture. 287642, MR. YOUNG.

4-ROOM duplex, furniture. Will sacrifice. Lease. 110 E. 60TH ST.

6-RM. UPPER flat, fine furniture, real lease. Income. 2603 S. VERMONT.

3-ROOM FLAT, furniture for sale. Call Sunday, 1128 ARAPHOE.

7 ROOMS, good furniture, home and income, $1200. Inquire to 1218 INGRAHAM ST. 1

12 ROOMS, fine furniture, will lease, wonderful location. Cor. 2739 S. GRAND.

FURNITURE—HOUSEHOLD GOODS—For Sale, Exchange

BY request of Mrs. R. W. Adams we are authorized to offer her beautiful oriental rugs, a few domestic rugs and some furniture. Everything is of the highest grade. The oriental rugs consist of Kerahans, Kermanshan, Sorak and Princess Vorcan; all will be sold at a great sacrifice. Leasing Monday at 9 a.m., Oct. 15. 107 N. WESTERN AVE. 5459013.

ONE 9x12 French Wilton rug, used four months, $25; one 9x12 Axminster rug, used cane back chair, chaise longue upholstered in black silk damask, antique solid mahogany davenport table, $40; also other things. Will sell cheap. No dealers. Call between 12 and 4, 809 S. KENSINGTON.

AM sac. the complete furn. of my lovely home, including a grand piano and my beau. oriental rugs, liv. rm. set, din. rm. set, bed set, all the best in bedding, 2 pianos. 1760 N. KINGSLEY DR. Call after 6 p.m. only.

DINING table and 4 chairs, shelf; furniture, 1st-class condition, $45; breakfast table and 4 chairs, hardwood; pleasing design, $45; all tans, 1507 LAS PALMAS. Holly. Phone 577141.

WILL sacrifice 5-piece living-room set with bed davenport, Kimball piano, 11-315 and 9x12 Wilton rug. 3416 TORRENCE MAN. No dealers, please. Not home Sunday.

WHOLESALE PRICE SALE.

Wholesale prices on rugs and all kinds of high-grade furniture, $50 to $100 off on overstuffed davenports and chairs, dining-room suites at less than wholesale. Floor lamps, 9x9 rugs, carpet, 9x9 up. 2151 W. Pico, near Broadway.

GAS RANGES.
Detroit Jewel, Garland, Acorn, Rose, Western Occidental; get our prices before you buy. New high-grade gas ranges, $60 delt, connected, $58.75. Easy terms.
ANGELES MESA LAND CO.,
1522 W. Pico. Open eve. Beacon 5827.

$50 WILTON and velvet rugs at 50% saving. $175 mohair living room set, $225; $450 overstuffed davenport, $225. Bargain in dining, living and bedroom furniture. QUALITY FURNITURE CO. 2864 W. Pico.

SPECIAL—2-in. post 8in. steel beds, $8.75. Steel cribs, $7.50. All-cotton, roll-edge, 45-lb. mattr., $7.50. Cash or terms. $21. Furniture, rugs, gas ranges at lowest prices. KANTOR FURN. CO., 125 S. Spring st.

FOR SALE—Enameled bedroom set, $35; also dining table, 6 chairs, $35; $50 white enameled 3-piece bed room outfit, like new, $25. 1012½ S. GRAND VIEW. Dexter 6044.

HOUSE coming down, must sell, sacrifice all my furniture, consisting of overstuffed sets, rugs, floor lamps, tables, mirrors, rockers, dining sets, walnut, ivory bedrooms. 1028 S. FIGUEROA.

SACRIFICE.
Experienced furniture decorator will clash by shop with you, wholesale houses. Can save you 50% on cash deals, splendid delivery. 507440.

LOVELY furniture, the latest, 4 rooms, living-room, bedroom, dining room, kitchen. Practically new. Must sacrifice, $500 cash handles. Call after 7 any time Sunday. 1127 E. 42ND PLACE. Kimball 1st left.

BLUE and gold reed breakfast set, table, solid mahogany top, 4 chairs, tapestry upholstered, $75; also match, 9x12 rug, $20. Between 11:30 mornings. 852 W. VERNON.

FOR SALE—Round oak dining table and chairs, buffet, oak bed, oak library table, arm chair, Morris chair and rocker, rugs, etc. NO DEALERS. 1709-C S. ARDMORE AVE.

DAVENPORT
Large Barker Bros. mulberry mohair, just like new, $90. Phone 437874 any morning before 10.

BEAUTIFUL set of velour overstuffed furniture. Wonderful buy. Walnut dining room set. Black buffalo rug. All new. 1127 E. 42ND PLACE.

DINING-room table, fumed oak, 6 chairs, Wilton rug 9x12, dark oak library table and rocker, all in fine condition. No dealers. 1127 E. 42ND PLACE.

4 BOOMS, oak and ivory furniture, rugs and gas ranges, all new. Bargain. 1127 E. 42ND PLACE.

FURNITURE for sale, 3-piece living room set, walnut, dining room set, brown mahogany, 9x12 rugs, gas range, all new. Bargain. Phone Twenty-three So. MAIN.

MANUFACTURERS, owners, carry full line furniture, rugs, save you nearly ½ downtown prices. Auction sales Monday evenings, 2417 JULIET, off W. Adams.

MOVING; have dining table, 6 chairs and buffet, floor lamp, iron center fixture, child's bed, couch, everything, cheap. No dealers. 285949.

BEAUTIFUL furniture of 5 room flat including piano, Victrola, front-room furniture, bungalow and pillows. 138 S. NEW HAMPSHIRE.

RUG 11.3x15, dim. room set, 7 pcs., child's high chair, crib and mattress, gas, hood for kitchen range, chair, oil tent. 1507 LAS PALMAS. Holly. Phone 577141.

FURNISHINGS OF 9-ROOM HOME, MODERN AND ANTIQUE. 2651 ROMEO. PH. 75249.

RED davenport, brand new, cost me $130. Goes for $65. Electric heater, $5. 1418 SO. HOBART BLVD. near Pico.

FOR SALE—Gas range, baby carriage, kiddy kar; good condition; reasonable. 2217½ DUANE ST.

CHAIRS—WE RENT FOLDING CHAIRS, DESKS, TABLES, DISHES, CUPS, ETC. LOU SKEELS. 1436 S. MAIN. 288-825.

2-PIECE living room set, other house furnishings. 2302 S. GRAMERCY PL. No agents.

DINING room set, solid oak, 6 chairs, cheap for cash. 707 N. ALEXANDRIA. No dealers. 598548.

CURTAINS and draperies at wholesale prices. Will call with samples. We also make them. VERMONT 7866.

ERNEST MARTIN bed, large oak dresser, 6-piece range, 9x12 rug. Call 1841 SAN RAFAEL.

HOUSEHOLD FURNITURE
SLIGHTLY USED. SUNDAY, OCT. 7. NO DEALERS. 2461 N. GOWER.

LOTS of slightly used furniture, rugs, gas ranges, will be sold for storage. 1025 S. GRAND AVE.

FOR SALE—Fine gas range, cost $115. Am moving and will sacrifice. 1801 TAMARIND, Hollywood.

ALL TAUPE mohair, 3-piece living room set. Will sacrifice if sold at once. 1028 S. GRAND AVE.

LAWN mower, hose, gas heater, twenty feet of hose, shoe case, gas plate, 2 bed springs. 905 42ND PLACE.

LARGE gas range, used 3 months, half price. HOPE, 204 Columbia ave., Crown Hill car.

ALMOST new Jac. ez table with 4 leath. er seat chairs, $26.50. 3748 W. 58TH PLACE, New Angeles Mesa.

FOR SALE—Round oak extension table, 5 chairs, leather seats, rug 9x12. Price $110. 768-49.

IVORY breakfast set, $15. Drop-leaf table, $5. Set of rockers, $8 each. 3807 SO. HOBART.

BREAKFAST set, 3 Navajo rugs, 2½ pr. curtains, mahogany sectional book cases, 139½ SO. NEW HAMPSHIRE.

MUST sell balance 6 rooms' beautiful furniture today. OWNER, 1042 Orange Grove ave., near Fairfax st.

FOR SALE—Gas range, bed spring mattress, mahogany dresser, day bed, rocker, 1261 E. FARNHAM AVE. 357841.

GAS RANGE FOR SALE. 4321 W. 11TH PLACE.

FURNITURE—HOUSEHOLD GOODS—For Sale, Exchange

BARGAINS
IN
USED FURNITURE
IN
BARKER BROTHERS
BARGAIN BASEMENT.

RUGS AND CARPETS. A real extensive assortment of all domestic weaves, also a few Orientals and Indian pieces. All of these floor coverings have been thoroughly dusted and are strictly sanitary, while many pieces have been cleaned and sized, making it hard to tell they have ever been used. There is a wide range of sizes and prices, from 50c to $165.00.

WASH STANDS. A group of about 50 pieces which we will close out at choice only $1.50

DRESSERS. A lot of about 15 pieces, very desirable for cheaper apartments. Beach cottages or cabins, condition good. Choice, only ..... $8.95 and $9.95

Another assortment of about 100 pieces, made of gum, golden oak, fumed oak, mahogany, imitation mahogany, maple, birdseye maple, ivory, white enamel and decorated, fine condition very good, very wide assortment. $17.50 to $75.00

VANITY DRESSERS AND CHIFFOBOBES. A large collection of each in very good condition; an exceptional opportunity to enrich your bedroom with one of the useful pieces; general condition very good. Prices range from ..... $19.85 to $49.75

COUCH-HAMMOCKS. We have a very good assortment to offer wise buyers who appreciate the values and who will pick them up for their best season's use. Many of these have canopies and standards and a few are made to hang from a porch ceiling. Their general condition is very fine and the prices range from ..... $4.00 to $29.75

REFRIGERATORS. An unusual attractive assortment, including several very large pieces, suitable for restaurants, stores, boarding houses, etc. Prices range from ..... $75.00 to $125.00

COMBINATION TABLES. An assortment of about 50 pieces, ranging upward from square; even though we are selling so many of these odd tables, they are still coming in very fast and we feel the two are overstocked and will continue to offer the entire assortment at ONE-FOURTH OFF the regular prices, starting at $6.00

DINING SUITES. A group of about 25 sets, in good condition, ranging upward from $29.75

LIBRARY TABLES. An excellent selection of these pieces in choice designs; stock changes almost every day. They are coming in about as fast as they are sold. We are overstocked and we will also offer these at ONE-FOURTH OFF the former bargain prices starting at $7.50

BUFFETS AND SIDEBOARDS. An assortment of about 30 pieces to choose from; modern and period designs. Look for the blue special tickets, as most of these will be offered at ONE-FOURTH OFF their regular bargain prices, starting at $11.75

BREAKFAST SUITES. A special group of very sturdy steel suites, consisting of mahogany-finish round tops, 32 and 40 inches in diameter and four handsome reinforced chairs with genuine Cordova leather seats. These are in almost perfect condition, having been used only a few weeks. They are real high-grade values and will be offered at $29.75

BRASS BEDS. A good lot beginning at $4.95

BABY CRIBS. A special group of about 25 beds offered at ONE-FOURTH OFF the former bargain prices. Look for the blue tickets, as most are $7.50

We also offer from steel and wood beds, springs, mattresses, davenports, cots, sewing tables, china cabinets, pianos, player pianos, phonographs, sofas, chairs, rockers, settees, statuary and many other useful and ornamental home furnishings.

Your old furniture is accepted as part payment on new furnishings in any department of Barker Bros. As a purchaser will gladly call upon request.

LIBERAL CREDIT TERMS IF DESIRED.

BARKER BROS.,
BARGAIN BASEMENT.
716-732 S. BROADWAY.
PHONE METRO. 1840.

LIBERTY TO REASON
Look at this: it will pay you in dollars and cents; our store is famous for bargains and service. Dining table, 6 chairs, buffet, $35; elegantly overstuffed cane and velour parlor sets, $70; ivory bedroom suites, $65; mahogany, imitation mahogany, maple, birdseye maple, ivory, white enamel and decorated, fine condition very good, very wide assortment. $17.50 to $75.00

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MUSICAL INSTRUMENTS—
For Sale and Exchange

THE MIESNER

"The Little Piano with the Big Tone."
USED IN SCHOOLS IN EVERY STATE IN THE UNION.
Truly surprising example of its name.
DESCRIPTION:
Height, three feet seven inches (Player, can only be used with fifty-six inches.
Width, 4ft. 8½ inches.
Depth, two feet.
Weight, 500 pounds.
(A child can move it—two can carry it.)
Keyboard, full size, 88 notes.
Keys, ebonized ends.
Hammers, very responsive.
Strings, three for each, treble and bass.
Sounding-board, full length.
Pedals, two.
Panel, back construction.
Fine block of clear, tank maple, for sound board, fine grain white spruce.
Only finest kiln-dried lumber used.
Beautifully finished in brown mahogany and in figured oak.
COMMENDATIONS.
Thousands of Miesner pianos are in use in the best homes in the country.
Enthusiastic letters from owners, teachers and educators testify to the Miesner's great satisfactory service.
INDORSED BY THE SUPERINTENDENT OF PUBLIC SCHOOLS, BOARD OF EDUCATION, SUPERVISORS OF MUSIC AND TEACHERS.
PRICE
Only $1 per pound. If you don't know what it weighs, read the above.
You who live in tiny apartments or bungalows measure the size of the piano you prefer, bring the tape to get us and find how tiny this little piano is, and yet it is a real piano with a full 77 notes. In mahogany, it is a beauty.
Why not call today and look it over? A small deposit makes it yours. Balance in small monthly payments.
FITZGERALD MUSIC COMPANY,
727 S. Hill St.

GRAND PIANO VALUES
AT
HAMBURGER'S

We have several new grand pianos used in demonstrating for our big sale event, which are being offered at marvelous savings. An excellent opportunity to get that Christmas gift for your home.
FREE DELIVERY. FREE bench to match. Two FREE TUNINGS and the usual service go with each sale.
HAMBURGER'S
5TH FLOOR MUSIC SALONS

AMPICO reproducing pianos. We have several slightly used examples for sale. Also player to workers of fitting. Call F. 82361. Open evenings.

NEW and used pianos to rent, $1 to $6 per month; 6 months' rent to apply on purchase price of any piano in our stock. SMITH PIANO CO., S. Grand ave.

FOR SALE—Auto player piano only $145; if small crack or mar, only $125; all for $250, or time payments, only $12.50 per month; guaranteed as perfect condition. OVERELL'S, 7th and Main.

USED ESTEY small grand piano, mahogany case. This old standard make can be had at very low price on easy payments. BARKER BROS., fifth floor.

WE RENT pianos, players and grands; no up. All rent applies to purchase if you decide to buy. Sherman, Clay & Co., Manufacturing Retailers, Third and Broadway.

FOR SALE—$65 for slightly used player piano, 88 rolls, bench and silk lined cabinet. Phone 21 Fourth ave. Beautiful tone and perfect condition. OVERELL'S, 7th and Main.

PHONOGRAPHS—50 standard makes, to sell for $125, will be closed out at $15 cash or $18 on time payments. THE FIRM EXCHANGE, 221 S. Spring st.

FOR SALE—Yes! It's a Chickering grand piano, and it's for sale at this. Terms clear and bright, the finest Chickering tone. Phone 10 E. ELLIS, 7th and Main sts.

PIANOS
SPECIALIZE IN RENTAL CURTIS—STARR—SCHUBERT
WURLITZER, 607 W. 7th. Open ev.

USED CHICKERING upright piano, in fair case. One of the old-time instruments has been refinished. Only $225. BARKER BROS., inc., 716 S. Broadway.

BAND instrument bargains; saxophones, $6 up; Trombone, $10; cornets, $8 up; Trombone, $10; clarinets, $8 up; drums, $10; and all other instruments. Easy terms. Open evenings. PLATT CO., 344 S. Hill.

FOR SALE—A delightful Estey 6 ft. 2 in. parlor grande, in mahogany, bungalow size, tone of great purity, perfect touch, for only $3 monthly; buys it. OVERELL'S, 7th and Main sts.

VOSE, small grand piano, used only 4 months, exceptionally fine tone and action and in splendid condition. An unusual bargain at $365, on convenient terms. BARKER BROS., Inc., 716 S. Broadway.

FOR SALE—$115 buys beautiful toned phonograph, slightly used, mahogany finished cabinet, with selected albums; powerful four spring motor. Equipped with newest automatic stop. Formerly $200. OVERELL'S, 7th and Main.

PIANOS FOR SALE—
Used pianos, nearly all makes, lowest prices, with Fitzgerald Company guarantee. Terms to suit.
FITZGERALD MUSIC CO.
Hill at 7th.

CLEARING out phonographs 25 to 50% discount on all of our used phonographs. Some records free. Your own terms. Every one guaranteed. Sherman, Clay & Co., Manufacturing Retailers, Third and Broadway.

FOR SALE—Combined upright, grand, magnificent instrument; small good remaker. Tone full and sonorous, artistic case, perfect touch. To be sold at ½ orig. inal cost. Terms. OVERELL'S, 7th and Main sts.

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MUSICAL INSTRUMENTS—
For Sale and Exchange

HAMBURGER'S

See our special Player Piano value. Beautiful walnut and mahogany, plain case design, exquisite portfolio, duet bench to match, two free tunings and one year free service.
These instruments are built to last, have a wonderful tone and include all the very latest improvements.
Now is the time to buy for the holidays.
Pay a small payment down and we will hold the instrument for Christmas delivery. Select while stocks are complete.
HAMBURGER'S
MUSIC SALONS 8TH FLOOR.

RECORDS
$6,000 NEW COLUMBIA RECORDS, 75c EACH — 5 FOR $1.
ALSO VICTOR RED SEAL RECORDS AT A BIG DISCOUNT.
THOUSANDS OF SELECTIONS. COME EARLY. BUT ALL YOU CAN CARRY.
BOSTON MUSICAL CO.
410 SO. MAIN ST.

PIANO EXCHANGE BARGAINS.
Used Ludwig $180
Used Decker & Sons $140
Used Wagener $175
Used Bush $250
Used J. P. Lees $245
Used Harper & Bond, ebony $325
Used Wellman $385
Used Knabe, Boudoir $475
Used Mary A Clark player $450
Used Fremont, oak $185
And 100 other CLEARINGHOUSE pianos, grands, players and upriahts; also 100 assorted phonographs.
THE PIANO EXCHANGE,
221 S. Spring st.

CLEARANCE SALE OF BAND AND ORCHESTRA INSTRUMENTS: Saxophones, $67; Boston clarinet, $45; slide cornet, $15; Boston flute, $40; piano accordeon, $135; alto, $14; bugles, $2.25; Boston cornet, $15; Conn cornet, $25; slide trombone, $15; drum outfit, $39; violins, $3 up; tenor banjo, $15; ukuleles, $2 up; guitars, $5 up; Hamilton stand, $1.75; violins and guitars as low as $5 per cent discount; strings, 5c each. Instruments bought, exchanged or repaired. Open evenings. BRENN & MELVIN, with Barker Music House, 731 S. Broadway.

BARGAIN in phonograph; all new, splendid phonographs at $12, $25, Victor, $18, $23 & $27, $35 & $50, $125 & $150; and $110; new Columbia, $25 and $29, $60 at $45, $85 at $70, $150 at $110; new, $190; star, $110; New, $300; Edison at $160; portable machine for $35, $40 and $45, and many others. New records sold at one-fourth off. New and used rolls at one-fourth off. Records exchanged like cash. Cylinder records sold at $1 a dozen. CAL. PHONOGRAPH HOUSE, 327 W. 3rd. 828624.

SAVE BIG MONEY. See a stencil new or used PIANO or PHONOGRAPH and note the size of the price you would have to pay at the big talent stores for your player, piano, $225; new player, $395; new Baby Grand, $495. Terms as low as $1.50 per week. New phonographs, $65; $1 week. Used phonographs as low as $10. Big stock to choose from. Long time to pay. Open Sun. 10 to 4. Open eves. 924 S. Main. Metro. 5449.

ONLY $10 DOWN
THEN $2.50 PER WEEK
NO INTEREST

For pianos of quality at prices and terms that cannot be equaled in L. A. $10 down places the piano, $2.50 a wk. or 50 cents per day. Pianos for rent, $2.50 a month. Open evenings.
INTERNATIONAL MUSIC CO.
229 W. 3RD ST., OPEN EVENINGS.

WANT a fine piano? Want to save a big sum? Want the usual rules? Come to this big warehouse; now over 300 uprights and grands. Beautiful new players, and baby grands. Bargains in slightly used pianos. Rent terms. We rent pianos. CROCKER ST. STORAGE CO., 635 Crocker st., one block E. of Sixth. Phone 828-831.

PIANOS rented, $1 month; organ, $2 month up; baby grands, $3 month up; all rent can apply on purchase later if desired; number of new and used pianos to select from. CRESCENT MUSIC HOUSE, 105 N. Roxbury, at Brooklyn.

PIANOS FOR SALE—
Used pianos, nearly all makes, lowest prices, with Fitzgerald Company guarantee. Terms to suit.
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CLEARING out phonographs 25 to 50% discount on all of our used phonographs. Some records free. Your own terms. Every one guaranteed. Sherman, Clay & Co., Manufacturing Retailers, Third and Broadway.

FOR SALE—Combined upright, grand, magnificent instrument; small good remaker. Tone full and sonorous, artistic case, perfect touch. To be sold at ½ orig. inal cost. Terms. OVERELL'S, 7th and Main sts.

VOSE, small grand piano, used only 4 months, exceptionally fine tone and action and in splendid condition. An unusual bargain at $365, on convenient terms. BARKER BROS., Inc., 716 S. Broadway.

FOR SALE—$115 buys beautiful toned phonograph, slightly used, mahogany finished cabinet, with selected albums; powerful four spring motor. Equipped with newest automatic stop. Formerly $200. OVERELL'S, 7th and Main.

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MUSICAL INSTRUMENTS—
Wanted

WANTED—We pay highest prices for fine old violins, cellos and bows. Ask for SCOTT WILLIAMSON, Sec. Cal. Music Co., 306-308 S. Broadway.

PARTY will store piano for use, best of care, no children. Mon., 1941 PLETCHER AVE. Pasadena. Phone 253116.

LADY will store and take good care of piano for use of same. No children. Phone 81617. ARNDT, Hom. 6080 W.

WANTED—Cash land for your piano or phonograph. 286 W. 7TH ST. Main 3921.

WANTED—Piano or grand piano, bargain for cash. 558-613.

WANT Organ, piano, phone, violin, guitars, banjos, uke, rec. & bagpi in. 1225 S. Bdy.

PARTY will pay $100 to $150 cash for good used piano. BEAC. 3049.

WILL pay $100 or $125 cash for upright piano. BUMONT 5845-W.

WANTED—Piano for storage, nice dry rooms, excellent care. Advtr. 3869096.

PHONOGRAPH, good make, from private party. Pay cash. FR. 52458.

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For Sale and Exchange

AMERICAN 24x18 Oil Country lathe, well, tube, taper, on carriage...$3100
Lodge Shipley 14"x8 O.C. lathe, complete with chuck, tools, etc.....$500
Brown & Sharpe No. 2 universal miller, complete with regular equipment and assortment of milling cutters and slitting saws.....$1250
Pratt-Whitney new VanNorman No. 2 duplex miller, with centers, draw in spindle, subhead and all regular equipment $1850.00
SMITH-BOOTH-USHER CO.
MACHINERY SUPPLIES
CONSTRUCTION EQUIPMENT.
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ROAD BUILDING EQUIPMENT.
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CONCRETE MIXERS, TOWER EQUIPMENT, HOISTS, ENGINES, MOTORS, SAW TABLES, ROAD GRADERS, CRUSHER. NEW AND REBUILT EQUIPMENT OF EVERY CLASS.
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A FEW OF OUR BARGAINS IN WOODWORKING MACHINERY.
1 20-inch band saw with guards ..$97
1 36-inch band saw $172
2 24-inch single drum sander $425
1 36-inch double drum sander $625
1 16-inch wood lathe $80
1 12-inch wood lathe $45
1 20-inch pony planer $415
1 single spindle shaper $250
MILAW-PALMER-BAKEWELL CO.
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409-11 E. 3rd st., Los Angeles, Cal.

3000 FT. 6-IN. DRILL PIPE.
35 tool joints.
1 No. 5 ideal extra heavy rotary draw works complete as is.
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1 6-inch 45 simplex drill stem.
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1 10x10 twin cylinder drilling engine.
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2 ideal 12-in.x8½x14 stush pumps.
1 7-in. Waggle spring casing hook.
1 set 6-in. extra heavy casing block.
Address Y, box 410, TIMES BRANCH.

LATHES — LATHES — LATHES
WE DON'T DOLL 'EM UP TO HIDE DEFECTS. USED MACHINES NOT MISUSED MACHINES.
WE WANT YOU TO INSPECT THEM.
WESTERN MACHINERY EXCHANGE,
SANTA FE AT NINTH.

JUST RECEIVED a carload of Niagara Power shearing shears and inclinable Presses, No. 2, 4½ and 6-in. 6 Plain and Back Geared, very attractive prices. Also numerous second-hand items. 1 bench shapers and bench millers, also one No. 2 Johnson and Inclinable Press, price $300 cash.
SHAW-PALMER-BAKEWELL CO.,
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GENERATING SET, SINGLE CYLINDER NON-CONDENSING REGENERATIVE RECIPROCATING STEAM ENGINE DIRECT CONNECTED TO 250-KILOWATT, 1200 AMPERE, 250-VOLT, SHUNT WOUND DIRECT CURRENT GENERATOR. H. P. 510; BORE 20-IN. STROKE 16-IN. ALSO, 1 SET OF LATH AND PLATE BRICK AT SACRIFICE. PENN IRON & STEEL CO., 2300 California; special fat with bids. Laundry trays, etc.

ROOFING PAPER
$1 per roll.
Very good paint, $1 per gal. All colors.
Special attention paid to mail orders. We sell to storehouse.
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27 M R.O.P. now $75.00
1,000 ft. 2x6 clear 40.00
5,8x6 Redwood ceiling, select 40.00
1x4 flooring, new 42.00
New 2-panel colonial doors 2.25
Sash and doors in large variety, 1x6 ft. fencing, ... 7.00
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Roofing paper as low as 1.20
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Toilet combinations ..... 27.00 up
Price of all kinds.
Laundry trays with fittings 9.80
We carry cement, sand, gravel, electrical supplies, hardware.
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We guarantee to furnish better cash registers and for less money than any other concern in the world.
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TRUNKS—WHY PAY MORE!
Wardrobe trunk as low as $12.00
Leather suitcase as low as 2.50
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Bring us your trunks and leather goods bought and sold.
Luggage rented by the day or month.
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FOR SALE
McCRAY REFRIGERATORS
grocers, restaurants, meat markets, florist, residences and all purposes, carried in stock for immediate delivery. Factory branch, 924 S. BROADWAY. Ph. 13961.

BUTCHER'S FIXTURES.
Miller butcher boiler, new meat cases. Marble outfits. See the manufacturer.
CITY REFRIGERATOR CO.
37th and Alameda; factory track.

FOR SALE—Rebuilt windmills, guaranteed do same work as new. Why pay more when the wind furnishes power for nothing? DEMMITT CO., 120 N. Main. 816 Yale.

BAKERY AND CONFECTIONERY CASES. Just what you want. Be sure to see us before you buy.
NATIONAL SHOWCASE & FIXTURE CO.
PHONE 640-10. 231 E. NINTH ST.

STERLING silver table set, 6 dozen all marked letter S, like new, worth $250. Our price only $100. Call over 4 Berkwell & Co., 302 Cit. Nat. Bk. Bldg. Tel. 858-092.

GROCERY CASES
Be sure to see our new style grocery cases. Terms the very best in town.
NATIONAL SHOWCASE & FIXTURE CO.
PHONE 64010. 231 E. NINTH ST.

FOR SALE—TANKS, TANKS
Some more BARGAINS:
Redwood, 60-60, almost new; 25,0-0; 20,0-0; 60,60; $250; not new 12,0-0. Make new pair. Cheapest in town, 175 to 2000 gal. DEMMITT CO., 120 N. MAIN. Tel. 816 Yale.

SHOWCASES
All kinds. New and second-hand. Large stock on hand. See us first.
NATIONAL SHOWCASE & FIXT. CO.
PHONE 640190. 231 E. NINTH.

FOR SALE—Awnings and porch curtains; best grade and patterns for your tents. DOWNIE BROS., INC. 640-42-44 San Pedro st. Easy terms. The Home of Quality, Reputation.

FOR SALE — SHOWCASES, SODA FOUNTAINS, NEW AND SECOND-HAND.
WERER SHOWCASE & FIXTURE CO.
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BUTCHERS' SUPPLIES.
Refrigerators, display cases, meat blocks, cutting tables, scales, counters, shelving.
BUTCHERS' SUPPLY CO., 310 E. 7th.

BUTCHER CASES
New and second-hand, priced very low. See us before you buy.
NATIONAL SHOWCASE & FIXTURE CO.
PHONE 640-10. 231 E. NINTH.

FOR SALE—Plumbing material chear; cast-iron bathtub, $25; sinks, $6; closet combination, $25. Apply at 1246 E. 9TH. Phone 82581. Inday 3124.

FOR SALE—Real imported lace by the yard and in dress patterns; also beautiful Chinese embroidered shawls for $30. GRAND, 63491. Rm. 52.

REFRIGERATORS, BUTCHER SUPPLIES, SCALES, REGISTERS, SLICERS.
Stather Meat Chopper, Coffee Mills.
McPHERSON 212 E. 9th st.

BEAUTIFUL HUDSON SEAL COAT WITH MINK COLLAR AND CUFFS, $75. AL-so LONG CAPE. MUST BE SOLD. 435 E. 16TH ST., BEAR.

FOR SALE—Butchers' refrigerators and supplies of all kinds. See us.
JOS. JAEGER CO.,
535 Towne av. nr. 3rd-Central. Ph. 879474

TWO second-hand grocery display counters. Will sell cheap. See us first.
NATIONAL SHOWCASE & FIXTURE CO.
Phone 640-10. 231 E. Ninth st.

40 000 GERMAN marks, $1; 10,000 Austrian crowns, $1; 1,000,000 Russian rubles, $1. All for $2. AMERICAN SALES CO., box 1278, San Francisco.

FOR SALE—La Salle accountancy course. Practically new; cheap. Address D, box 89, TIMES OFFICE.

GAS range, black iron, used 4 mos; temporary contents. 1229 MILTON AVE., Hollywood.

DE LUXE airtight heater, Stewart gas heater, nearly new. 1808 CORDOVA ST.

GOLD drink bar, 6-ft. ice case, chairing; vitroline lunch counter. 3005 S. MAIN.

MACHINERY—ALL KINDS—
Wanted

CASING AND OIL WELL SUPPLIES WANTED.
900 ft. 15½ lb. 10 thread 70-lb. standard casing.
350 ft. 8 1-4 in. 10 thread, 36-lb. standard casing.
3800 ft. 6 1-4 in. 10 thread, 28-lb. standard casing.
1515 ft. 5 and 6 1-4, Union Ideal 10 thread casing shoes.
153½ 8 1-4 and 6 1-4, Special casing shoe guides.
4 Apex gas burners.
2 6x4x6 Special Fairbanks-Morse brass fitted 8-in. country buffer feed pumps.
2 70-H.P. 4-cycle, heavy duty, horizontal return tubular boilers, complete with stack, gauge wire fittings, front and backs, if late.
1 12-in. 8-ply by 95 ft. extra high grade Goodyear cotton drilling belt, also 2 special 12-in. derrick wheels, and other oil well accessories.
1 125-H.P. Ideal Abat steam engine, stripped as used in field today.
State exact condition of material; how long and how often used; where located; when oil can be delivered to F. J. SMITH, 262 South Arden blvd., Los Angeles, Cal. Exp. 438797. Quote your lo-cat rpct cash price.

WANTED—Universal woodworking machine, equipped with band saw, jointer, planer, rip saw, mangle and dado. PHONE 496-355.

WANTED—Electric drill and stand. Hand lever punch shears. PHONE 599864.

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For Sale

DON'T MISS
These bargains in plumbing fixtures. 6-piece absolutely a grade plumbing set, guarantee, to go $120
Regular price $152, for only $120.
BARGAIN NO. 2
No. 18 combination heater. A grade and guaranteed. We have been selling for 25-tac; this week, $18.25 only.
No. 2 Sanitary bathtub, consisting of bath tub, wide apron and low down white enamel trimmings all A grade for $57.50.
California special bath tub, $25. Lavatory to set. Low tank toilet complete, $24. California special bath tubs, $25. Laundry trays, $6.

ROOFING PAPER
$1 per roll.
Very good paint, $1 per gal. All colors.
Special attention paid to mail orders. We sell to storehouse.
GENERAL PLUMBING SUPPLY CO.
1206 S. Flower st.

LUMBER
27 M R.O.P. now $75.00
1,000 ft. 2x6 clear 40.00
5,8x6 Redwood ceiling, select 40.00
1x4 flooring, new 42.00
New 2-panel colonial doors 2.25
Sash and doors in large variety, 1x6 ft. fencing, ... 7.00
30-inch spool shelving 4.00
Roofing paper as low as 1.20
Pitch, tar, felt, sheathing 30.00
Toilet combinations ..... 27.00 up
Price of all kinds.
Laundry trays with fittings 9.80
We carry cement, sand, gravel, electrical supplies, hardware.
SO. CAL. WRECKING CO.
426 E. Slauson, ... 296-984.
4 blocks east of Main.

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NATIONAL CASH REGISTERS
We guarantee to furnish better cash registers and for less money than any other concern in the world.
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Only one office in Los Angeles.
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USED VAC. CLEANERS
CADILLAC $15
EUREKA & ATTA 20
EUREKA & ATTA 35
HOOVER 40
SIMPLEX 10
HERRICK'S,
324 S. BROADWAY.
PHONE MAIN 4917.

TRUNKS—WHY PAY MORE!
Wardrobe trunk as low as $12.00
Leather suitcase as low as 2.50
Leather bags as low as 1.50
Bring us your trunks and leather goods bought and sold.
Luggage rented by the day or month.
520-522 S. BROADWAY.

FOR SALE
McCRAY REFRIGERATORS
grocers, restaurants, meat markets, florist, residences and all purposes, carried in stock for immediate delivery. Factory branch, 924 S. BROADWAY. Ph. 13961.

BUTCHER'S FIXTURES.
Miller butcher boiler, new meat cases. Marble outfits. See the manufacturer.
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FOR SALE—Rebuilt windmills, guaranteed do same work as new. Why pay more when the wind furnishes power for nothing? DEMMITT CO., 120 N. Main. 816 Yale.

BAKERY AND CONFECTIONERY CASES. Just what you want. Be sure to see us before you buy.
NATIONAL SHOWCASE & FIXTURE CO.
PHONE 640-10. 231 E. NINTH ST.

STERLING silver table set, 6 dozen all marked letter S, like new, worth $250. Our price only $100. Call over 4 Berkwell & Co., 302 Cit. Nat. Bk. Bldg. Tel. 858-092.

GROCERY CASES
Be sure to see our new style grocery cases. Terms the very best in town.
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FOR SALE—TANKS, TANKS
Some more BARGAINS:
Redwood, 60-60, almost new; 25,0-0; 20,0-0; 60,60; $250; not new 12,0-0. Make new pair. Cheapest in town, 175 to 2000 gal. DEMMITT CO., 120 N. MAIN. Tel. 816 Yale.

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PHONE 640190. 231 E. NINTH.

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FOR SALE — SHOWCASES, SODA FOUNTAINS, NEW AND SECOND-HAND.
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Refrigerators, display cases, meat blocks, cutting tables, scales, counters, shelving.
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PHONE 640-10. 231 E. NINTH.

FOR SALE—Plumbing material chear; cast-iron bathtub, $25; sinks, $6; closet combination, $25. Apply at 1246 E. 9TH. Phone 82581. Inday 3124.

FOR SALE—Real imported lace by the yard and in dress patterns; also beautiful Chinese embroidered shawls for $30. GRAND, 63491. Rm. 52.

REFRIGERATORS, BUTCHER SUPPLIES, SCALES, REGISTERS, SLICERS.
Stather Meat Chopper, Coffee Mills.
McPHERSON 212 E. 9th st.

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40 000 GERMAN marks, $1; 10,000 Austrian crowns, $1; 1,000,000 Russian rubles, $1. All for $2. AMERICAN SALES CO., box 1278, San Francisco.

FOR SALE—La Salle accountancy course. Practically new; cheap. Address D, box 89, TIMES OFFICE.

GAS range, black iron, used 4 mos; temporary contents. 1229 MILTON AVE., Hollywood.

DE LUXE airtight heater, Stewart gas heater, nearly new. 1808 CORDOVA ST.

GOLD drink bar, 6-ft. ice case, chairing; vitroline lunch counter. 3005 S. MAIN.

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EVERYTHING
FOR YOUR BUILDING
CANE PAINT CO.
DON'T BE FOOLED
Our Name is Being Imitated
TWO STORES ONLY
9th and Maple—8th and San Pedro
"OUR PRICES CAN'T BE BEAT"
Let us figure your plans or lists; complete WE CAN SAVE YOU MONEY

ROOFING
Light Weight Roofing, 50c Roll
Plaster Board
Reduced to $30 thou.
Small sizes, $20 thou.
WALL BOARD
Reg. $40 value $25 thousand.
Wall Paper,
5000 rolls at 8c roll.
Better grades at 1-3 less than elsewhere.
UNION WHOLESALE PAINT CO.
Factory and sales room.
804-06 E. 7th st. Phone 64358.
Free delivery. We ship everywhere.

FOR SALE—
Lunch counter equipment at about one-half original price.
100-ft. marble top counter with foot rail.
90 stools.
Plate glass sandwich cases with base. Six feet high.
2 steam tables.
40 feet of glass partitions.
Fixture Dept., Sixth Floor.
THE BROADWAY DEPARTMENT STORE.

YOU CAN SAVE MONEY
By looking over our stock of used furniture, gas and oil stoves, range, iron and wood beds, ladies' and men's hats and shoes and clothing of all description. 3835 ALAMEDA.
Large cast-iron hot-air furnace, $12.00.
Window Screens at 23 cents each.
ST. VINCENT DE PAUL SOCIETY,
SALVAGE STORE
727 North Broadway.

FOR SALE—To close estate of Earle Remington. Material used for building vault doors, set; consisting of tin and lead foil, screws, nuts, bolts, locks, hinges and various brass, copper plates, will sell as whole or in part. THOS. E. MILSTER, Administrator, 747 South Hill street. Phone 823076.

ANTIQUE
consisting of "Old George" English silver, 200 years old. Chinese carved ivory fans; painting, consisting of tin and lead foil, screws, nuts, bolts, locks, hinges and various brass, copper plates, will sell as whole or in part. THOS. E. MILSTER, Administrator, 747 South Hill street. Phone 823076.

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FOR SALE—Fine stock and dies, Toledo 1 to 2-inch; Oster 1 to 2-inch; Armstrong quarter to one-inch; Toledo ratchet, half to one-inch; wrenches and vise. Call before 12 Sun., rm. 25, 106 W. 10th

G. E. MELLEN'S DUCK BOAT, $10. ONE 2-PERFORMANCE MOTION PICTURE MACHINE complete, $10. Call Sunday, before 12 o'clock at 1618 PALO ALTO ST.

GAS floor furnace oak enamel, beveled mirror for fireplace, electric fixtures and rent window screens cheap. 2500 ROMEO ST.

FOR SALE—1500 pieces of 1-8, short lengths, new lumber, dressed, at less than ½ value, few ft at 1029 W. 58TH ST., L. A.

EXTENSION ladders, $3 to $5; oak or mahogany desks, 4 ft. $5. Radio mast, 50c. CAP. 0142.

BURROUGHS ADDING MACHINE, latest model; sacrifice for cash, $95 today. 706 S. SPRING ST. Mut. 1106.

LARGE dress trunk, gun, leather, English kit, Ladies' suits & dresses, size 36. No dealers. 873-126. APT. 421.

MEMBERSHIP
IN HOLLYWOOD COUNTRY CLUB
HOLLY 2314. EVE. 590880.

A MAN and lady going to Chicago would find it to their interest to call at 942 W 45TH, near Vermont.

MOVING picture machine portable. Good as new, $110. 1752 W. 20TH ST. Ph. 12-2-3.

BATTERY charger, 2 to 10 amp, M. G. set with switchboard, $40. 1752 W. 36TH ST. Ph. UNIV. 1208.

"SCOTT'S" Roof Paints, shingle and paper roofs, 50c gal. "SCOTT THE ROOFER." 2211 Central. Humboldt 0048.

FERTILIZER, COW AND SHEEP, $4 A CUBIC YD; $1 A SACK FOR LAWNS AND FLOWERS. HOLLY 4045.

SHOWCASES, scales, counters, shelving, fans, vitrolite lunch counter, dishes, all or part, cheap. 3005 S. MAIN.

FOR SALE—Safes, several large used safes at bargain prices this week. SHEALY SAFE CO. 940 S. Main.

COLLAPSIBLE baby buggy for sale cheap. Brand-new. 2987 W. 10TH ST. Phone Drexel 0580.

VERY rare coin to highest bidder. One recalled MORVII Twenty-dollar Gold Piece. Ph. UNIV. 3101.

WANTED to sell gray reed sturgis baby carriage in good condition. PHONE 73629.

FOR SALE—Diamonds, jewelry and other personal property; nothing but bargains. MAXWELL & CO., 302 Cit. Nat. Bk. Bld.

FOR SALE—STORAGE TANK 7000 Gals. 1925. SNAP. DEMMITT CO., 120 N. MAIN.

SEARS new, reversible-body, baby buggy, excellent condition; cost $50, sell cheap. Univ. 2004. 1135 W. 42ND ST.

SHOWCASES, scales, counters, shelving, fans, vitrolite lunch counter, dishes, all or part, cheap. 3005 S. MAIN.

PORTABLE Electric Singer, late model; like new; $50 cash. Terms arranged. 334 S. BROADWAY.

ROYAL VAC., good as new, $40; $5 per month; other makes less. 334 SO. BROADWAY.

ANTIQUES AND CURIOS
All kinds. Dealers welcome.
"PIRATE DEN." 6624 Hollywood Blvd.

GUNS—Several Parkers and Smith guns, Winchester pump guns, all sizes; gas pistols. Address Y, box 837, TIMES BR.

SCALE, hot water tank and stand, in good condition, at bargain. HOLLY. 2024.

REVOLVER, 32, 37.50; skil chains, 5x4 A's, $3. 3082 TRINITY ST.

FOR SALE—38 gas radiators almost new; will sell all or part. BOYLE 6091.

ROYAL TYPEWRITER, latest model, like new, $40 today. 708 S. SPRING ST.

5000 2nd-hand brick, $9 per 1000. See Manager, 761 E. 9TH ST.

WILTON rug 10x11.6, brown and olive, $40. 5-27 S. 11th. USHDA. Ve. 2551.

HAIR wearing outfit complete, $7. 904 W. 37TH PL.

MISCELLANEOUS—
For Sale

ROOF PAINTS.
Special Lot, at 30c Gal.
Heavy body roof coater, 35c gal.
Roofing paint, $1 gal.
Lead and oil house paint, $2.25 gal.
Regular $3.25 value.
Fire-P varnish, $1.50 gal.
Red and green shingle stain, 55c gal.

ROOFING
Light Weight Roofing, 50c Roll
Plaster Board
Reduced to $30 thou.
Small sizes, $20 thou.
WALL BOARD
Reg. $40 value $25 thousand.
Wall Paper,
5000 rolls at 8c roll.
Better grades at 1-3 less than elsewhere.
UNION WHOLESALE PAINT CO.
Factory and sales room.
804-06 E. 7th st. Phone 64358.
Free delivery. We ship everywhere.

FOR SALE—
Lunch counter equipment at about one-half original price.
100-ft. marble top counter with foot rail.
90 stools.
Plate glass sandwich cases with base. Six feet high.
2 steam tables.
40 feet of glass partitions.
Fixture Dept., Sixth Floor.
THE BROADWAY DEPARTMENT STORE.

YOU CAN SAVE MONEY
By looking over our stock of used furniture, gas and oil stoves, range, iron and wood beds, ladies' and men's hats and shoes and clothing of all description. 3835 ALAMEDA.
Large cast-iron hot-air furnace, $12.00.
Window Screens at 23 cents each.
ST. VINCENT DE PAUL SOCIETY,
SALVAGE STORE
727 North Broadway.

FOR SALE—To close estate of Earle Remington. Material used for building vault doors, set; consisting of tin and lead foil, scre

MISCELLANEOUS—For Sale

Electrical Goods and Fixtures

FOR SALE—Complete electric light plant, consisting of 2200-volt generator, alternating current rewound to 110 direct current, exciter, switchboard, 30-h.p. Alfree steam engine. This equipment is first-class shape and ready for immediate delivery. Address IDYLLWILD, INC., Idyllwild, Riverside County, Calif.

ELECTRIC ironing machine for sale. Union. Nearly new, reasonable. 3440312.

Flowers, Trees, Plants

AVOCADO trees, 50c; guaranteed to grow. 11865 VENETIA AVE. 119th St., west of Vermont.

Houses, Buildings—To be Moved

FOR SALE

NOTHING BUT BUSINESS PROPERTIES To be removed. Two-story frame. Size suitable for 100'x150' corner. Easily cut for moving. Let's discuss it.

W. ROSS CAMPBELL COMPANY
715—14th St. Bldg. Phone 82—1177

BUILDINGS FOR SALE. All frame buildings on property 85 ft. on Olive st., 152 ft. on W. 5th st., northeast corner. Buyer must remove building between Nov. 1 and 15. Sacrifice quick sale. Call 3d FLOOR, 3726½, or address Y, box 322, TIMES BRANCH.

WANTED—Bids on 6-room house to be moved; good condition, easily made double. Located 1517 GIRARD AVE. Owner, 618 W. 49th Place. 3940138.

WILL sell two frame houses, new baths, 3 toilets, hardwood throughout. Can be seen today, 949 S. KINGSLEY DR. Phone 62—1177.

FOR SALE—To be moved, 2-room cottage at 1024 80. WALL ST. See Mr. G. F. Howard at 2290 Fresno ave. WHITNALL WRECKING CO., 2290 E. Vernon.

WANTED—Houses, flats and bldgs. Will give best prices. GOLDEN STATE HOUSE MOVING CO. Phone 24017, 6417 So. Wall st.

HOUSE to be moved, 9-room, 2-family flat, 2137 E. 1st. Los Angeles. Owner, E. H. SMITH, 1126 Maple ave.

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COTTAGE for sale to be moved. PH. 62744.

ROOM California house; good plumbing. 82811.

SMALL house to be moved. $25. DEKKEL 7383.

WANTED—Miscellaneous

WANTED—BOOKS BOUGHT.
Highest prices paid for fiction, history, encyclopedia, medical, law sets of books, fine art works, also books of every description. HOLMES BOOK CO., 332 S. Main. Phone 62766. Open Evenings. Before selling, "Best prices paid at Holmes."

TOOTH TEETH BOUGHT.
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BOOKS BOUGHT.
Clubs and rare books a specialty. Auto calls.
DAWSON'S BOOKSHOP,
627 S. Broadway. Main 4916; 62250.

B-O-O-K-S W-A-N-T-E-D.
Highest cash prices paid, single good books, complete libraries, auto calls.
PUTNEY'S BOOK TOWN,
542 S. Spring. Phone 68418.

GOOD second 5-ton Packard, White, Pierce Arrow, Mack or Sternaard truck. No agents. L. W. SQUIER & SONS, 920 W. COLORADO ST., Glendale, Glen. 1054-W.

WANTED—$1,000 up to 20,000-ballot voluntary bonds; good condition. 2 Broadway Bldg.

WANTED, 10 cage canaries. Give description, price. MRS. STEPHENSON, 2621 S. W. HELLMAN BLDG.

WANTED—Man's suit, 37; lady's coat 16 or 18-46. Address D, box 92, TIMES OFFICE.

WANTED—A few bags walnuts and oranges from small grower. Call BOYLE 1077. 2917½ Brooklyn evenings and Sundays.

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WANTED—At barnain, full membership in Los Angeles Country Club. Ph. 3758514, STATION G.

WANTED—Second-hand Harding Multi-Washing Mach. ALLIED AMUSEMENT CO., 714 So. Hill. Suite 412.

WANTED—Showcase, wall case, counter showcase, computing scales, cash register or roll-top desk. Ph. BDWY. 1882.

WILL BUY COUNTRY CLUB MEMBERSHIPS. 62757.

WANT wheel cult, size 6 grass Ft. Riley, 2699 or write 822 Britania St.

WANTED—To buy stamp collection. 5244 Towne St. BOYLE 3380.

CASH PAID FOR FEATHER BEDS. MAIN 1188. 708 S. SAN PEDRO ST.

Discarded Clothes

WANTED—LADIES' AND MEN'S CLOTHING. HIGHEST PRICES PAID. WE ARE SELLERS OF USED CLOTHING IN LOS ANGELES. WILL POSITIVELY PAY THE HIGHEST PRICE FOR YOUR CLOTHING. BY BUYERS CALL IN PRIVATE AUTOS. CALL
COHEN, 137 To 142 E. 7TH ST. 62969.

H. A. SEYMORE, the American buyer, pays highest prices for ladies' high-grade clothing, suits, coats, dresses and furs. All dealings strictly confidential. VERMONT 4620.

WANTED—Very good clothes, both men's and women's; call your residence when ready for them. SCREGIN STORE, 1st WARDROBE EXCHANGE, 1060 N. Western ave. 135617.

CLOTHING WANTED—1060 MEN'S SUITS. WE PAY FROM $5 TO $15.
Private auto calls anywhere. Located centrally. LEVINE, 6th, Crocker, 62950.

HIGHEST prices paid for gents' and ladies' clothing. 581643.

HIGHEST prices paid for clothing, fur coats, etc. Ph. 62744. 1st floor, 325 S. Hope.

HIGHEST cash paid for ladies, men and children. Call anywhere any time. 581260.

(CLOTHING BOUGHT.)
HIGHEST PRICES PAID. PHONE 62803.

Diamonds and Jewelry

WANTED—Diamonds, pearls, gold, silverware and other valuables. Top prices paid.
MARKWELL & COMPANY,
Suite 1000 Citizens National Bank Bldg. Cor. 5th and Spring. Phone 62907.

WANTED FOR CASH
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WE PAY HIGHEST PRICES
601 Title Guarantee Bldg.
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WANTED — WILL PAY MORE MONEY FOR YOUR DIAMONDS AND JEWELRY
S-A-N-D-A-C-E.
511 LOEW'S STATE BLDG., 7TH-BDWY

WANTED—DIAMONDS, WHICH DISPOSING of pawn ticket and will pay full cash value.
J. C. FREDGOOD,
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DIAMOND wanted, cash up to $200; no appraisal, quick action. WOLFE, 586707.

WE buy more for your diamonds.
HUMPHREYS, Retail Jrs., 610 S. Bdy.

SWAPS—All Sorts

$5000 WORTH of 6 per cent preferred stock in big motion picture company to trade for high-class automobile. This stock worth par. Dandy chance for live wire. Address D, box 197, TIMES OFFICE.

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GRANT TOUR, Velie Chummy; newly painted, 4-5 shape. Trade for Victrola, diamonds or what? 1210 S. MAIN.

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EXCHANGE—7-room house, $6500, clear. Want flat, small cash and assume. YOUNG REALTY CO., 414 Hibernian Bldg. 62736.

160 CLASS Saskatchewan, Canada, good grain and stock farm; equipment; will exchange for city property. Box 69, TIMES OFFICE.

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WANTED—Late model touring car for $400; equity in 5-rm. house, $600; will pay for lot. Mr. Sund, Ascot 3st., p.m. or Sunday at 2318 RIVERSIDE DRIVE.

EXCHANGE by owner, 25-A. alfalfa ranch near Riverside, 10 acres bearing deciduous; want furniture and lease. L. C. BRAGG, Riverside, Cal., Route 1.

LEASE—11-room apt. house for sale or exchange, lots, or what have you? Best offer for quick action. 2600 TROLLEY WAY. Phone 64104, Venice.

WILL swap $400 equity in my $500 half-acre, 2 blocks from Venice Blvd., for Ford or other make of light car. 214 So. Marion St. INGLEWOOD.

WILL exchange my $300 equity in $1500 lot, 1 block of Yellow car, high-class property, for Ford or other make of light car; 214 S. Market St., INGLEWOOD.

Model HILLSIDE lot, Highland Park, valued $2000. Incumbrance $500 now due. Want diamonds, mortgage, or late sedan. Call 58878, Vermont 7376.

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SWAPS—All Sorts

10 LOTS (swap one or all; 4 clear; 6 with $250 1st mtg.) Live district, La Cada; value $1300 each; Fair trade for diamonds, Marmon sedan. Good auto. Oriental rug. Art goods, Brunswick, Lund, Music. WHAT? I don't need the lots, do need things mentioned. Real trades like this seldom offered. Write, don't call. WILLIAMSON, 3073 S. Normandie. OWNER.

HAVE 3000-acre ranch on railroad close to good city, 150 miles from Chicago. Good soil, good water, woven wire fence. Will trade as a whole or divide to suit. Price $20 per acre. What have you in California real estate, stocks, bonds, going business or what? Address D, box 132, TIMES OFFICE.

SNAPPY 5-SEATER, $450, $65 cash, balance $5 monthly. Cedar Street, Willowbrook, adjoining Compton, near P.E. R. R. West of Alameda; paved blvd. Close store and business, all rights, few days only. BURLEIGH, Sherman Hotel, L. A., or HARRY GRANT, Willowbrook.

BEAUTIFUL Packard Twin-Six sedan, Westinghouse Air Springs. Special body and color job. Owner's wonderful car. Cost over $9000. Will exchange for equity in real estate. Price over cost, $3000. What have you to offer? Telephone MR. ADE, 828-544, or call at 501 Seventh and Hill Building.

WANT offer on very fine old oil painting, Roman subject. Very valuable. About 4½ x 5½ ft. with 8-inch frame. Consider auto or real estate. See this art piece at 2191½ E. BROADWAY, Glendale. Open evenings. Sunday, Mr. Runser, Glendale 3072.

FOR EXCHANGE—$9000 stock of general merchandise, consisting of ladies and men's shoes, ready to wear and dry goods. Fine location R. R. town. Splendid cash trade. Will accept up to $3000 real estate and some cash. Call or address, 1240 E. Van Buren Blvd., Los Angeles.

DIAMONDS—Private owner will trade one or more very beautiful diamond rings, bracelet, stick-pin, for real estate or income earning property. Might consider good oil properties. Address Y, box 491, TIMES BRANCH.

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NOVELTY for salesmen, 3 cord tires, 34x4½; steel chains, floor heater; easy chair; big bird cage. Want portable garage and small car. ASHLEY, 2701 Sunset Blvd.

WANT rug worth $50 for Remington Typewriter. 722 CHAPMAN BLDG.

SALE or trade tractor, plow, wagon, never used, for L. A. lot. 1778 W. 50TH PL.

RADIO, WIRELESS APPARATUS For Sale, Etc., etc.

RADIO—YES WE HAVE A NEW SHIPMENT Compare prices. Long distance through local broadcast. Fred-Eisemann Neutrodyne complete with 3 A tubes, 150 amp. storage batt., B batt. and loud speaker, all new, $190. 1064½ S. PACIFIC BLVD., Huntington Park, Cal.

NEW RELA tube roller transcontinental long-distance set, complete Erla radio loud-speaker, tubes and batteries, $85. 7-tube set, $75; 5-tube set, $65. Address D, box 115, TIMES OFFICE.

NEUTRODYNE 5-tube radio set, complete, with batteries and large speaker. In cabinet. Value $200. Will sacrifice, $145. 12114 So. Normandie Ave. 763907.

FOR SALE—Complete radio sending set, including new rotary spark gap, half K.W. transformer, oil condenser, oscillation transf. Cheap. BEACON 6460.

TWO batteries and Westinghouse home charger and large mahogany phonograph case, all suitable for radio. PHONE 62803.

RADIO receiving set, $30; Magnavox phones, $8; amplifier tubes, $5 2-step amplifier, $45; five-tube set, $67.50. Address G, box 54, TIMES OFFICE.

FOR SALE—Grebe "C-R-5" receiver, like new, without tube, thirty dollars. Address E, box 182, TIMES OFFICE.

WANTED—Wireless; have drawing table, motor generator to trade in. GARNIER, 1019 Bimini Blvd. 872378.

FOR SALE—$85, 5-tube neutrodyne set. Best long distance set made. 872571, local 357.

NEW Westinghouse 3-tube set with 3 tubes and batts. $80. 79717.

ERLA rebel radio set $40, also 3 tube set, very cheap. 82087, 1365 N. Bernardo.

RADIO, fully equipped, 5-tube audion receiver and loud speaker. Phone 53409.

BOATS, YACHTS, ETC.—For Sale, Ex., Wanted, To Let

FOR SALE—Ocean-going express cruiser yacht, almost new. Accommodates six people comfortably. Nicely appointed. Completely equipped and ready to cruise. Speed 18 miles per hour. Cruising radius 850 miles. A beautiful little ship. Owner has bought larger yacht and will sell for $6650. Worth seven. Commands move. Address D, Box 297, TIMES OFFICE.

LIGHT special built 16 ft. boat, completely equipped with 2 sets cars, 2 cylinder Alto, cut board motor and trailer, specially designed, suitable duck hunting, bay and lake fishing, practically new. Must be sold before Monday. Phone HOLLY 0127.

FOR SALE OR TRADE FOR AUTOMOBILE, sixteen-foot launch, equipped with Gray motor, with cruising speed of nine miles, trails capable of work in a heavy sea; just overhauled and in fine condition, completely equipped. CAPT. PETERSON, 3976 East Olson ave., Long Beach, Cal.

FOR SALE—Cheap, 40 ft. sea-going cruiser in first-class condition. Nice cabin accommodations. Just purchased larger boat. $3500. See CAPT. SHANKS at Cal. Yacht Club.

SEAGOING yacht sawl, owner leaving city, will sell at a bargain. Phone between 9:30 and 11:30, 873360.

SAIL BOAT—40 ft. over all. Very fast. Sacrifice, $1000. 6412. Good condition.

BOATS and canoes, all sizes and prices. Immediate delivery. WESTLAKE PARK.

AIRPLANES—Aeronautics, Etc.

AEROPLANE FOR SALE. One new 5-cyl. plane, $250. Address E. J. DIRKING, Ontario, Calif.

AUTOMOBILES, ETC.—Miscellaneous



JUST GOOD SUITS

'22 Buick 6 roadster	$975
'22 Nash four, refinished	785
'19 Nash 6t, refinished	450
'22 Buick 4 roadster	850
'21 Hudson phaeton	695
'22 Dodge Brother	590
'20 Star sedan	625
'22 Dodge touring	575
'20 Studebaker Big 6	825

All Called up.

PAUL G. HOFFMAN,
Largest Individual Retailer of Used Cars in the West.
1250 S. FIGUEROA ST.

HEY!
GOSH! WHAT TERMS
Open Sunday
Ford coupe, 1922, late, $75 down.
Ford coupe, 1921, extras, $50 down.
Ford coupe, 1922, late, $60 down.
Ford touring, 1920, original, $65 down.
Ford roadster, 1921, original, $65 down.
1921 Model T Ford $265
1923 Ford Sedan $150
1923 Ford Sedan $450
1922 Ford Coupe (late car) $450
1921 Ford Roadster $300
1918 Studebaker Special 6 ..... $250
1920 Chalmers Touring $325
1925 Star Sedan (guarantee) $650

FORDS, FORDS, FORDS.
All models, any year, lowest prices for good dependable used cars. Twelve years on automobile row is your safest guarantee.
Star cars. Complete line of slightly used Star cars at all times, all guaranteed.
STAR USED CAR DEPARTMENT.
1210 S. Olive st.
Phone 62606.
Branch of Walter M. Brown Motors, Inc.

"SEE THE ENVELOPE"
AND KNOW THE TRUTH ABOUT HOWARD USED CARS.

Why does a man carry insurance? ? ? ?
Not because he expects his house to burn or his business to fail, but he does know that fire destroys and business depressions come. Therefore he protects against the POSSIBILITY. The HOWARD USED CAR BUYER'S SERVICE acts in this same capacity as an insurance policy. It protects you against losses and law suits, from unfair shop repairs, from unlocked for expenses and disappointments. Not that all used cars are poor ones but there is the possibility of your judgment going wrong. So on the safe side and think of this National Plan as you think of life or fire insurance. It costs you nothing and saves you untold expense.

HOWARD USED CARS ON SALE AT THREE

4 STORES:
1322 TO 1327 S. FLOWER.
1122 TO 1128 S. OLIVE.
1156 TO 1140 S. OLIVE.
1208 TO 1212 S. MAIN.
HOWARD AUTO CO.
of Los Angeles.

MARMON AGENCY—
MARMONS
'22 7-pass. touring. New finish, new tires, guaranteed.
'20 Coupe. New finish inside and out, guaranteed.
'19 Town car. Just out of paint shop.
'18 7-pass. sedan. In perfect mechanical condition. New paint.
OTHER MAKES
'23 Chandler, 7 pas sedan, like new, driven hardly 2000 miles.
PELTON MOTOR COMPANY
1234 S. Figueroa St. 268-288
Open evenings and Sundays

FOUR FORDS.

1920 Touring	$275
1921 Roadster	275
1920 Coupe	450
1922 Coupe	450

HOWARD AUTOMOBILE COMPANY
OF LOS ANGELES.
1136-40 S. Olive St. 64510—67708.

FORD BUYERS DON'T GAMBLE—
A used Ford is just as good as the concern that sells it. Every car is guaranteed as represented. 48 hours to test our honesty if not satisfactory bring the car back and trade it in on a new or used car in our stock at price you paid for it.
OPEN EVENINGS AND SUNDAYS.
J. A. NADEAU CO., FORD DEALERS.
1100 E. Slauson. Rumbolt 2240.

NASH 4 1923 touring, $780.
1923 Buick 6 sport tour., demonstrator.
1923 Scripps-Booth, refinished, $400.
1919 Nash tour., fine shape, $400.
1922 Maxwell coupe, like new, $600.
HOWARD AUTO CO. OF L. A.
1213 S. Main. Phone 24641.

IF YOU are interested in a CHEVROLET, for the love of Mike see this one for $150 at 4634 MELROSE AVE., near Western, this morning.

DODGES, FORDS, BUICKS, WILLYS-KNIGHT, STUDEBAKERS, HUDSON-SPEEDSTERS
$50 UP. $5 MAIN.

STUDEBAKER special 6 coupe, $750. Buicks, Studebakers, Chevrolets, etc., $50 and up, Liberal terms or trade. 1209 S. HILL ST. Phone 820491.

FOR SALE—Cadillac touring and Cadillac coupe, private owner, $250 and $500. Will trade. 1507 INGRAHAM ST.

BUICK, 1920—$525 cash. Owner, CALL 76284.

AUTOMOBILES, ETC.—Miscellaneous

LINCOLNS LINCOLNS

TRY
THE SALE IS
STILL ON.
Are we selling them? We sure are! We told you a few days ago, that we had so many used Lincolns that we just had to unload and we are sure doing it. Don't think for a minute that we regret holding this sale—for we are thrilled to death. It means only one thing—when WALTER M. MURPHY MOTORS CO. has a "drop sale" of LINCOLNS that they are selling so many new ones to "repeaters" that they must turn over quickly the LINCOLNS that they take in on trade.

You can readily understand to have so many renewed LINCOLNS to sell means

"ONCE A LINCOLN
OWNER—ALWAYS
ONE."

Your inspection of our renewed LINCOLNS is solicited, without any obligation on your part to buy.

1923 Lincoln touring.
1923 Lincoln phaeton.
1922 Lincoln roadster.
1922 Lincoln 4-pass. sedan.
1922 Lincoln coupe.
1922 Lincoln touring.
1922 Lincoln phaeton.
1921 Lincoln phaeton.
1921 Lincoln sedan.
1921 Lincoln coupe.
1921 Lincoln touring.
1920 Lincoln touring.
USED CAR DEPT.,
WALTER M. MURPHY MOTORS CO.,
JOHN BALK, MGR.,
Phone 62274. 909 S. Olive st.

AUTOMOBILES, ETC.—Miscellaneous

DODGE BROTHERS
DEALERS SELL
GOOD USED CARS.
The safest way to get the dependable used car is to buy where that's the only kind sold.
GOOD VALUES
FOR TODAY.

1922 DODGE BROTHERS TOURING.
High hood, cord tires, original finish. Excellent mechanical condition $765

FORD ROADSTER.
Late model. Just like new ... $350

1919 DODGE BROTHERS ROADSTER.
Fine mechanical shape, good rubber. Has wind wings and spotlight. Ready to go $325

CHEVROLET TOURING.
Original finish, only $450

DODGE BROTHERS
Panel (closed body.) Delivery car, 1919 production. Two new, ready to deliver your goods $425

ALBERTSON MOTOR COMPANY,
DODGE BROTHERS MOTOR CARS,
SIXTEENTH AND FIGUEROA.

ONE DOZEN USED CARS SELECTED AS LEADERS.
Better merchandise at prices quoted below cannot be found in the city:

1920 Dodge Roadster	$490
1922 Chevrolet Superior Touring	475
1922 Chevrolet Touring	$340
1921 Chevrolet Touring	290
1923 Model T Ford	$265
1923 Ford Sedan	$150
1923 Ford Sedan	$450
1922 Ford Coupe (late car)	$450
1921 Ford Roadster	$300
1918 Studebaker Special 6	$250
1920 Chalmers Touring	$325
1925 Star Sedan (guarantee)	$650

FORDS, FORDS, FORDS.
All models, any year, lowest prices for good dependable used cars. Twelve years on automobile row is your safest guarantee.
Star cars. Complete line of slightly used Star cars at all times, all guaranteed.
STAR USED CAR DEPARTMENT.
1210 S. Olive st.
Phone 62606.
Branch of Walter M. Brown Motors, Inc.

"GOLD SEAL" RECO.
INCLOSED CARS.
BE PREPARED FOR WINTER.
OUR CARS ARE GUARANTEED.
1923 "GOLD SEAL" COUPE.
Finished A Cuban blue. Disc steel wheels. New Royal Cord tires, sun visor, etc. A wonderful opportunity.
1923 "GOLD SEAL" COUPE.
BUSINESS MEN'S.
Refinished Maroon, new Royal Cord tires, and beauty. Bumper, fender, etc.
1921 "GOLD SEAL" SEDAN.
Finished in standard maroon upholstering, show very little wear. Just like a new car.
1923 "GOLD SEAL" SEDAN.
New Royal Cord tires and battery. Refinished standard color. Sun visor, shock absorbers, etc. Upholstering shows little wear.
Other Makes
Sale Prices.
1922 Buick Tour. 1922 Columbia Tour.
1920 Buick Coach. 1922 Chev. Tour.
1922 Nash Tour. 1921 Hayes Tour.
RECO MOTOR CO.
12th & Hope. Lot 12th & Grand.

10TH ANNUAL OCTOBER CLEARANCE SALE
If you are in the market for a high grade rebuilt, refinished and guaranteed motor car, don't fail to see the line-up that is waiting here for your inspection, and all of them are priced at a big saving to you.
Peerless sub sedan, '23, reduced to $3450.
Peerless sub coupe, '23, reduced to $3150.
Peerless town coupe, '23, reduced to $2950.
Peerless 4-pass. Phaet. '23, reduced to $2450.
Peerless sedan, '21, reduced to $1775
Peerless coupe, '20, reduced to $1575
Peerless tour., '20, reduced to $1575
Peerless tour., '19, reduced to $750.
Peerless 4-pass. Roadster, '21, reduced to $1350.
OPEN EVER ALL DAY SUNDAY.
FOR YOUR CONVENIENCE
STANLEY W. SMITH, INC.
1616 S. Figueroa.
280081

CADILLAC BARGAINS—
'21 Touring, (7000 miles) $2650
'21 Touring (Westchester sedan) $1650
'16 Touring $200
A3 Roadster (A picture) $625
'21 Touring (Very low mileage) $1450

OTHER MAKES.
1923 Lincoln Sedan $2250
1923 Cal 6 cl Sport $1000
1923 Liberty Touring $450
1920 Elgin Touring $325
1919 Overland Touring $200
Open Sundays, 9 to 3.
Bank terms. Terms to suit.
HILLCREST MOTOR CO., Cadillac Agcy.
6154 Hollywood Blvd. Holly 1907.

BANG! BANG!
No Interest—No Insurance
1925 CHEV. tour. (We have two.)
1923 CHEV. coupe, run 2100 miles.
1922 CHEV. touring, fine selection.
1920 FORD sedan, wire wheels.
1921 FORD coupe, real value.
1922 FORD sedan, Buxstel rear end.
1915 FORD touring, drive this out.
1921 CHEV. touring, real buy.
Our used cars are JUST what we say they are.
RAMO & GUARTI, INC.
Authorized Chevrolet Dealers
1826 S. Main. 281-283.
Open Sundays and Evenings.

DON'T GAMBLE
LET YOUR NEXT CAR BE A "MADE-NEW" INVESTMENT
READY-FOR-YOU-TO-DRIVE.
Sedan, 7-pass., 1922 ..... $2250
Special Touring, 7-pass., 1920 ..... $1150
Phaeton, 7-pass., 1921 ..... $1450
Phaeton, 7-pass., 1922 ..... $1200
JEFFERSON FACTORY BRANCH,
Cor. 11th and Flower. Phone 879084.

BETTER VALUES
1927 Lexington Thorobred $800
1927 Lexington Thorobred, disc wheels $1000
1922 Lexington touring, Assest motor $950
1920 Overland "4" $250
1923 Lexington touring, used little. $1150
1917 National Touring, refinished $525
1920 Touring, open, fine for speculator. $750.
Open evenings and Sundays.
LEXINGTON LOS ANGELES CO.
1600 S. Figueroa st. 291-073. 281-606.

$250 BUYS good 7-pass. car; cash or diamond. DUNKIRK 0831.

AUTOMOBILES, ETC.—Miscellaneous

CLEARANCE.
UNUSUAL BARGAINS
IN
HIGH GRADE CARS
AT
PRICES FAR BELOW ACTUAL MARKET VALUE.
YOUR CHANCE
TO SECURE A GOOD CONDITIONED CAR
AT DEALERS' PRICES.

YEAR.	MAKE.
1—1920	PIERCE-ARROW.
1—1923	LAFAYETTE.
1—1919	MERCER SPORT.
1—1923	PEERLESS 6-PASS. 4000 MILES
1—1919	McFARLAN SPORT.
1—1923	PEERLESS 7-PASS. 3000 MILES
1—1920	AUBURN COUPE.
1—1922	STUDEBAKER ROAD, NEWLY PAINTED.
1—1923	LEXINGTON ROADSTER.
1—1921	PEERLESS COUPE. BARGAIN.
1—1922	PACKARD TWIN SIX.
1—1920	NASH COUPE. CHEAP.
1—1919	STUTS ROADSTER.

MANY OTHERS TO CHOOSE FROM.
WILL TRADE AND EXTEND TERMS.
GARDEN COURT GARAGE,
7020 HOLLYWOOD BLVD.

BETTER CARS FOR LESS
THE GREATEST USED CAR SALE
NOW ON
80 SPLENDID USED CARS
AT UNHEARD OF LOW PRICES
THEY MUST GO
THE PRICE AND TERMS WILL SUIT
THE TIME TO BUY IS NOW

'22 Buick 4 Touring	$ 625
'22 Buick 7 pass. Touring	675
'23 Buick Touring	875
'23 Buick Roadster	1100
'20 Buick Touring	525
'20 Studs. Spl. 6 chummy	525
'20 Dodge Touring	425
'22 Oakland Sport Touring	650

FORD, CHEVROLET, MAXWELL STEARNS
A TREMENDOUS STOCK TO CHOOSE FROM
ALL CARS OVERHAULED
BEST TERMS. NO BROKERAGE
Open Evenings and Sundays
CONSOLIDATED AUTO DEALERS ASSN.

AUTOMOBILES, ETC.—Miscellaneous

Touring Cars for Sale

CHEVROLET 1923 Original Solid... Guaranteed motor... Easy terms. REO MOTOR CAR CO. Let 1275 and Chester. 1045 S. Olive.

CHEVROLET, 1923, touring... and spotless... 1923 HOLLYWOOD BLVD.

CHEVROLET 1923 touring... MONEY...

CHEVROLET 1923, new car of the... HOLLYWOOD BLVD.

CHEVROLET touring, 1923... terms. $425. $115 down.

CHEVROLET 1923 touring... C. E. CRAMER, 1140 S. Olive.

CHEVROLET 1923 touring... perfect... $185. down.

CHEVROLET 1923 touring... CHEVROLET SALES CO., 1140 S. OLIVE ST.

CHEVROLET 1923 touring... terms. 6191 HOLLY...

CLEVELAND TOURING... A remarkable value... Terms to suit. Open eve. and Sunday. W. F. HERBERT CO. Chandler and Cleveland Distributors. 1100 So. Flower.

CLEVELAND TOURING, 1923... Original Cond... terms. Open eve. and Sunday. W. F. HERBERT CO. Chandler and Cleveland Distributors. 1100 So. Flower.

DODGE TOURING, 1923... Like new... terms. 1220 S. OLIVE

POULTRY, PET STOCK—
For Sale, Ex., Wanted

Poultry and Poultry Supplies

FOR SALE—
One empty egg quantity of Barred Rocks, Buffs, Anconas, White, Brown and Buff Leghorns, Brahmas and Black Minorcas.
Every chick is electrically hatched and the eggs come from matured stock.
REDWING HATCHERY
2040 E. Florence Ave., South 6098-R.

FOR SALE—Pure-bred S. C. Red cockerels, pullets, cockerels, R. I. Red cockerels, Both Anconas, White, Brown and Buff Leghorns.

CLASPING HANDS WITH SALVADOR

Lansing Sees Cementing of Friendship in Loan

American Lien Paves Way for Nation's Development

Washington Policy Praised by Former Secretary

(EXCLUSIVE DISPATCH)

WASHINGTON, Oct. 13.—Robert Lansing, Secretary of State during the Wilson administration, sees a further cementing of friendship between Salvador and the United States in the proposed $6,000,000 customs lien loan, financial interests of this country.

"Although the customs loan itself is not a novelty," Mr. Lansing pointed out, "saving that incorporated in the Argentine loan of 1824-7, the Brazilian 5's of 1898, and the Cuban 5's of 1904, which declares these customs revenues which secure the respective loans, and in a sense, represent a mortgage on the total customs revenues or a part thereof, are collected as a rule collected by the customs. In the case of the Salvador issue, the matter is handled by a representative of the fiscal agent, a large banking institution in New York City, which represents the interests of the bondholders. This arrangement is made possible by the interchange of formal diplomatic notes between the government of the United States and the government of Salvador."

SOLIDIFIES GOOD WILL

Mr. Lansing emphasized that this policy on the part of the two governments tends to further increase and solidify the already existing mutual good-will between this important Central American nation and the United States and to increase the confidence of American investors in the Central American republics. Mr. Lansing pointed out that these countries have immense natural resources which need American capital for their development under arrangements that properly safeguard the investments as well as the republics. "Such a successful culmination of El Salvador's effort to secure a loan in this country will never have been consummated," Mr. Lansing said, "had not the governments acted in the greatest of good faith and with the foremost spirit of co-operation.

"At a time when so much is being said about the necessity of cordial and close diplomatic and commercial relations between the United States and the Central American republics, it is indeed gratifying to see such a forward-looking step taken," said Mr. Lansing.

CONSTRUCTIVE POLICY

"The Department of State assuredly living up to its function when its policies are so constructive and it is most encouraging to those of us who appreciate the necessity for Pan-American solidarity to witness so fine a demonstration of the mutual confidence between the two countries in the interchange of notes regarding this loan. Salvador, for its part, assures the United States that it will co-operate in every respect with the government of the United States and its officers in carrying out the terms of the loan contract, and to pursue the stipulations relating to the appointment and removal of the Collector General of Customs in case of default and the appointment of disputes, and the United States on its part takes cognizance of the terms of the loan contract and states that the Secretary of State of the United States is prepared to carry out the obligations with reference to him in the loan contract, should it be necessary to do so."

Mr. Lansing added that "the public has for many years had the idea that Central America is an unstable politically, industrially and commercially. However, there has been any foundation for this belief, it has been because money loaned these countries in the past has been loaned in such a way as not to secure the best results. Where the loans are in effect, under the official control of the governments concerned, certainly we may welcome them as a new era."

NEW USE FOR BLOSSOMS

A fresh bouquet of flowers pasted each morning in the tree throughout his orchard faced a Grant county, (Wash.) fruit grower increasing his yield 100 per cent, according to announcement of the demonstration just made public. The first experiment was begun two years ago when bunches of cherry blossoms from the Black Tartarian trees were pinned in three orchards of different varieties of cherries. The pollination as perfected by bees and other insects resulted in a record fruition in the Idaho orchard as well as those close by.

This spring, cherry, plum, pear and apple blossoms were placed in tree tops for pollination with the growing fruit and the yield of fine fruit is world-wide. The discovery may revolutionize the fruit industry in the Northwest and elsewhere.—[Exchange.

MEMBER DRIVE PROGRESSING

Alumni Campaign of University Brings Good Results

The State-wide membership campaign recently opened by the University of California Alumni Association is meeting with splendid results, according to reports received yesterday by R. W. Cunningham, local manager of the drive. Los Angeles county now stands second in membership, Mr. Cunningham said.

To promote interest in the campaign a meeting of the Los Angeles alumni of the University of California will be conducted Thursday noon at the Elite Cafe. Robert Sibley, executive of the California Alumni Association, will be the principal speaker. Clinton E. Miller also will speak.

Straight Ahead
SOUTHERN CALIFORNIA

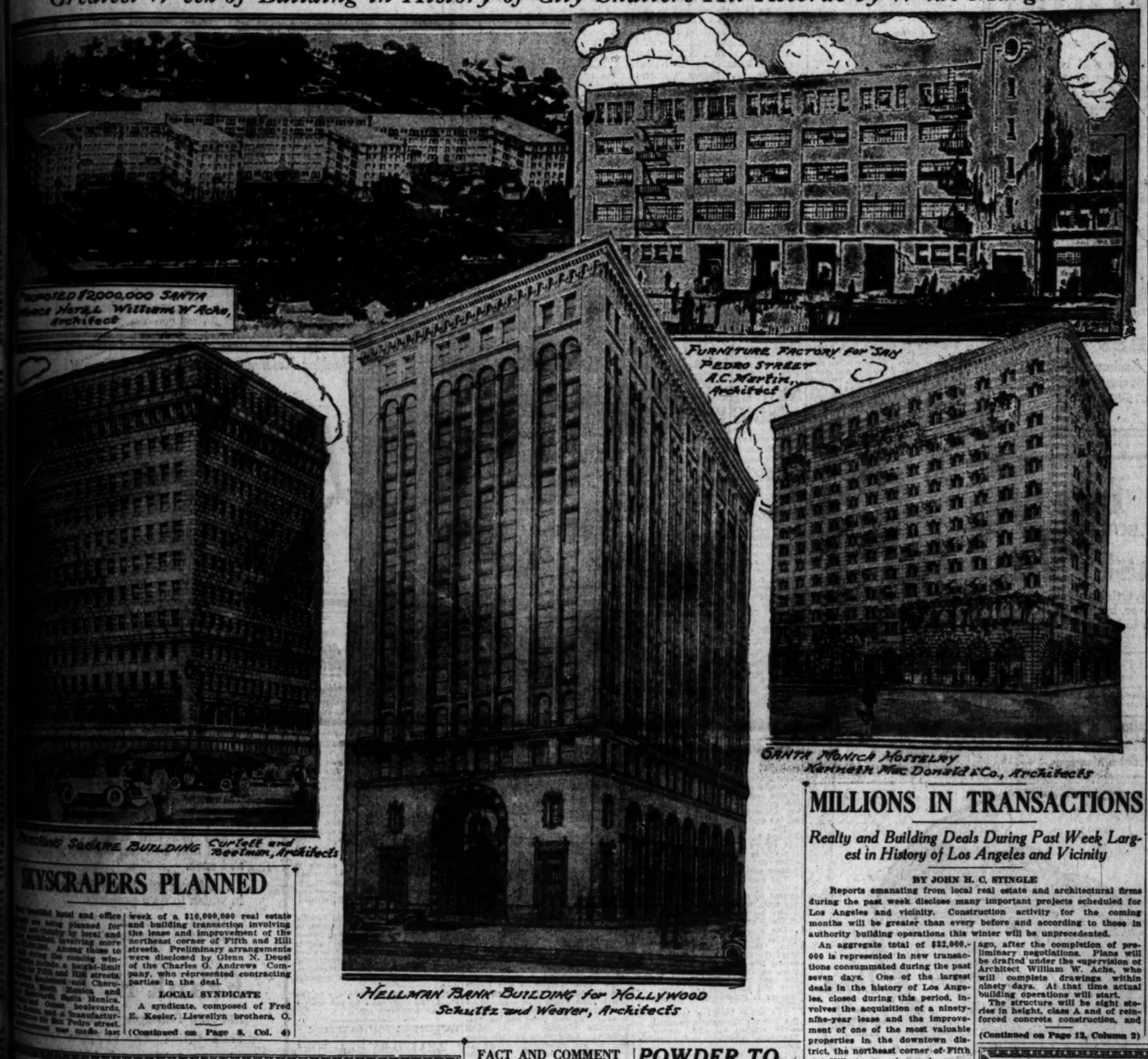
Real Estate, Industrial and Development Section.

Los Angeles Sunday Times

Part V: 20 Pages.
A SURVEY OF THE BROAD FIELD

VOL. XLII — SUNDAY MORNING, OCTOBER 14, 1923. — THE MART

Greatest Week of Building in History of City Shatters All Records by Wide Margin



Pershing Square Building. Curlett and Beelman, Architects

Hellman Bank Building for Hollywood. Schultz and Weaver, Architects

Santa Monica Hostelry. Kenneth Mac Donald & Co., Architects

SKYSCRAPERS PLANNED

Two beautiful hotel and office buildings are being planned for the city proper by local and eastern capital, involving more than $4,000,000. Among those to be erected during the coming winter months include a height-limit structure for Fifth and Hill streets, one for Hollywood and Cherokee, Santa Monica and Vermont avenue, Santa Monica, Wilshire and Ocean boulevards, Venice, and a manufacturing structure for San Pedro street. The latter was made last week of a $10,000,000 real estate and building transaction involving the lease and improvement of the northeast corner of Fifth and Hill streets. Preliminary arrangements were disclosed by Glenn N. Deusel of the Charles G. Andrews Company, who represented contracting parties in the deal.

LOCAL SYNDICATE

A syndicate, composed of Fred E. Keeler, Llewellyn brothers, O.

(Continued on Page 8, Col. 4)

MILLIONS IN TRANSACTIONS

Realty and Building Deals During Past Week Largest in History of Los Angeles and Vicinity

BY JOHN H. C. STINGLE

Reports emanating from local real estate and architectural firms during the past week disclose many important projects scheduled for Los Angeles and vicinity. Construction activity for the coming months will be greater than every before and according to those in authority building operations this winter will be unprecedented.

An aggregate total of $32,000,000 is represented in new transactions consummated during the past seven days. One of the largest deals in the history of Los Angeles, closed during this period, involves the acquisition of a ninety-nine-year lease and the improvement of one of the most valuable properties in the downtown district, the northeast corner of Fifth and Hill streets. A sum in excess of $10,000,000 is represented in this investment alone.

Plans for the site were made public by Glenn N. Deusel of the Charles G. Andrews Company, who represented the contracting parties in the deal. According to arrangements now being formulated, a thirteen-story class A office building will rise on the corner, estimated to cost more than $1,500,000. Architects Curlett and Beelman have prepared preliminary drawings and the Scofield Engineering Construction Company has been retained to erect the structure.

FOR PERSHING SQUARE

The lot upon which the Pershing Square Building, as it will be known, will be erected, has been owned by the pioneer Spinks family of Los Angeles for many years and was leased to the new building syndicate for a reported consideration of $3,910,000 for the term of the lease. This is said to be the largest rental ever paid in this city, being exceeded only by the rental of the southwest corner of Seventh and Broadway.

Members of the Spinks Realty Company are Dr. M. E. Spinks, Dr. Andrew Spinks, John Spinks and Leon Spinks. Those comprising the syndicate acquiring the ground lease are Fred E. Keeler, Llewellyn Brothers, O. Rey Rule, Charles G. Andrews, C. Y. Ridenbaugh, Glenn C. Dueul and other local business men.

SANTA MONICA HOTEL

Other important projects made public include a new $2,000,000 exclusive hosterly to be built at Santa Monica by a group of capitalists headed by Gilbert Stevenson, owner and manager of the Miramar Hotel at Santa Monica. Site for the improvement is on an entire block bounded by Ocean avenue, Wilshire Boulevard, California and Second streets, recently acquired by Mr. Stevenson for a large consideration.

The deal was announced exclusively in The Times several days

(Continued on Page 12, Column 2)

POINTS AND POINTERS—

S.E. CORNER NINTH AND GRAND VIEW
A CORNER ZONED FOR STORES TWO BLOCKS SOUTH OF WESTLAKE PARK, AT ONLY $425 A FRONT FOOT.

N.W. COR. FRANKLIN AVE. AND EL CERRITO PL.
IN HOLLYWOOD'S MOST BEAUTIFUL APARTMENT-HOUSE DISTRICT. AN IDEAL CORNER.
$225 A FRONT FOOT ON FRANKLIN AVENUE FRONTAGE.

WASHINGTON STREET NEAR TOBERMAN
212 x 331 FEET
IMPROVEMENTS ISSUED FOR $45,000. PAYING NEARLY 7 PER CENT NET. PRICE $135,000.

Charles G. Andrews Co
REALTORS
714-16 PACIFIC MUTUAL BLDG.
MAIN 3940.

REAL ESTATE VISION
HAVE YOU GOT IT?

MOST OF THE LARGE FORTUNES IN REAL ESTATE HAVE BEEN MADE BY INVESTORS WITH VISION, ANTICIPATING DEVELOPMENT AND ACTING BEFORE THE RISE IN VALUES. WILSHIRE BLVD. THROUGH ORANGE STREET TO THE CITY'S RETAIL CENTER, MUST SPELL PROFIT IF YOU BUY NOW.

ORANGE STREET
A CORNER—
ONE OF THE VERY BEST ON THE STREET, AND WE CAN DELIVER FOR LESS THAN $1000 PER FOOT.
AN INSIDE PIECE—
A CHOICE PIECE OF INSIDE FRONTAGE, WITH SOME IMPROVEMENTS. FOR QUICK SALE, $31,500.

R. A. ROWAN & CO.
200 TITLE INSURANCE BUILDING.
REAL ESTATE, RENTAL, AND INSURANCE BROKERS.
PHONE 574-121.

1930 — 1,250,000
FOR SALE
WE HAVE A WONDERFUL CHANCE ON SOUTH HILL ST.
A CORNER
CAN'T TELL YOU OVER THE PHONE, BUT, PLEASE COME AND SEE US.
W. M. GARLAND & CO.
748 SOUTH SPRING STREET.



Here is an OPPORTUNITY TO PURCHASE one of the most beautiful and artistic pieces of INCOME PROPERTY in the highly desirable WEST ADAMS DISTRICT. Located on a PROMINENT CORNER, built of the finest construction and complete in every detail. Shows a WONDERFUL INCOME.

This building with its 4 garages was not built to sell and is beautifully finished both inside and out. The flats contain four lovely apartments of four large sunny rooms, beautifully arranged, together with piano rooms. The interior is of the best all hardwood and tile. Kitchens have most attractive breakfast nooks. Fitted throughout with the finest fixtures. Can be handled on very easy terms.

Price, $30,000
SEE MR. HAHN OR MR. TAYLOR.

ROBERT MARSH & CO., Inc.
REALTORS—INVESTMENT SECURITIES
200 Marsh-Strong Bldg.
871-131 871-131

FACT AND COMMENT

The liberal majority by which the bond election for the construction of Mulholland Skyline Drive carried at the election last Tuesday may be taken as an indication of the wide popular appeal which this project carries. No boulevard project advanced in recent years has met with such a general and enthusiastic response as has this. It is a project that challenges the imagination, and the resident of Hollywood or Los Angeles who fails to see what this boulevard will mean to the city and to the beautiful foothill area is deficient, indeed, in imagination; in the power to prevision the completed thoroughfare.

However, there seems to have been very little of such lack of vision, if the election results can be taken as a criterion. The Hollywood Hills Association has accomplished a big task in a remarkably short period of time, considering the magnitude of the project, and the amount of preliminary work involved. And it has done its work thoroughly. If the sale of the bonds, and the construction of the work is carried forward with the same speed, it will not be many months before the visitor to Southern California will enjoy an unrivalled scenic drive along the crest of the hills.

Furthermore, there is little evidence that the particular variety of opposition which so frequently hampers projects of this character, will develop. The Second-street tunnel was for years held up by legal battles, financed by a group which failed to see the value to the city, and to themselves, of the project, and a review of other boulevard projects of the past would reveal the same condition, in less aggravated form, perhaps. But in the case of the Mulholland Drive the property owners are all keenly interested in the early consummation of the project, and with such united force, there is no reason to anticipate undue delays.

Extension of Wilshire

And speaking of boulevard projects, an old plan, which had apparently fallen into the discard,

(Continued on Page 11, Column 3)

POWDER TO HURL CLIFF INTO OCEAN

Palos Verdes to be Scene of Tremendous Explosion Next Saturday

Many thousands are planning to witness a sight extraordinary at Palos Verdes Estates Saturday, the 20th inst.

One hundred and twenty-five thousand pounds of powder and half a ton of dynamite will hurtle a cliff 700 feet long and over 150 feet high into the sea—at one shot.

All of the large news and serial photoplay companies have made arrangements to "take" the sight.

Arrangements to safeguard the great public interest which witnesses the "blow off" have been completed. Plans to take care of 100,000 people on the surrounding hills have been sanctioned by the Olmsted Brothers and E. J. Carrillo, chief engineer of the Shattuck Construction Company, undertaking the removal of this 100,000 cubic yards of material by the blast.

Plans by the Olmstead Brothers call for a shelf eighty feet wide at the bottom and over 110 feet wide at the top, be blown off. There being an almost sheer drop into the ocean at this point, the most economical and feasible scheme is the toppling of the entire mass into the Pacific Ocean. After the removal of this cliff there will still remain 245,000 yards of material to be removed with steam shovels, teams and other means. Most of the material toppled over will serve as good road-surfacing material.

Two months of drilling by a large crew, excavating some sixty holes, each six inches in diameter, a total length of over 7000 lineal feet, has been necessary. At the bottom of the sixty holes will be placed 5000 twenty-five-pound kegs of black powder and 1000 pounds of dynamite, all connected up with 5000 feet of double centero cordo fuse and 2000 feet of plain cordo fuse, the whole charge to be ignited at once by electric spark.

BUSINESS PROPERTIES
Look At These

822 S. FLOWER ST. located 30 feet south of the new Gas Company building now under construction, and directly in front of Women's Athletic Club property. 30 by 155 feet to a 20 foot alley. Priced $500 foot under anything in block.

CENTRAL BUSINESS CORNER. A large corner in the business district. Ripe for immediate development, or with present taxpayer property pays good revenue. Can sell all or part of the property on very libral tems.

A 99 YEAR LEASE situate on one of the best retail streets of the City. $50,000 security with 10 year building requirement. Temporary buildings will bring better than 7% net.

NORTHWEST CORNER 16TH & BURLINGTON, 146 feet on 16th by 90 feet on Burlington. For sale or lease on exceptional terms. Will pay fine income from stores. Wonderful location for automobile business or light manufacturing. Priced right.

No Information Over Telephone.

W. I. HOLLINGSWORTH & CO.
EXCLUSIVE AGENTS
Hollingsworth Bldg. 6th and Hill

HOTEL MEN ATTENTION!

We have client who will build high-class fireproof hotel containing from 400 to 500 rooms, 100% baths on close-in sightly corner. Location the very best. Will give experienced and responsible tenant a lease for 20 years.

We believe this to be one of the greatest opportunities of its kind in the city.

Full information by appointment.

L. J. DURNERIN
WITH
W. W. Mines & Co.
Suite 1001 Stock Exchange Bldg.
639 South Spring St.
Phone 875-834

Free Lots
TO CASH BUYERS
The Last Call

We cannot afford to advertise very much and give you our profits forever, but we are going to give you this last chance to come in with us and get your free lot.

HOW TO GET THERE
Drive out San Fernando Boulevard to the second street past where Lankershim Boulevard meets San Fernando Boulevard, turn left, drive about ½ mile. Our agent will meet you there. We have just a few more free lots to give away.

A. F. KOPPES
119 West San Fernando Boulevard Burbank, California.
PHONE BUR. 178
W. E. WICKLIN, Sales Manager



Sketched from Life in
Hollywoodland

THE supreme achievement in community building is being created in the incomparable hills of Hollywoodland.

Investigate this perfect residential district. It combines the glorious atmosphere and health giving climate of the mountains with the metropolitan conveniences of today.

Lake Hollywood and the Mulholland Highway are but a portion of the many attributes of this supreme home environment.

Hollywoodland's improvements consist of sewers; high-pressure aqueduct water; broad, concrete drives; ornamental electric lights; gas; electricity; natural stone terraces; a community center and other public utilities.

S. H. Woodruff successor to
TRACY E. SHOULTS CO.
Office on the property ~ 3690 North Beachwood Drive
Phones ~ Hollywood 1344 ~ Hollywood 6682
MARTIN T. HILBINGER
Salesmanager

BONDS ASSURE NEW HIGHWAY

Hillside Drive is Planned by Hollywoodland

Engineers Now Surveying Routes on Skyline

Bridle Paths and Roads to be Built

Tuesday's election, which secured a bond issue of $1,000,000 for the construction of Mulholland High Way from Cahuenga Pass to its western terminus, indicates the trend toward hillside development which was inaugurated early this year with the conception of Hollywoodland, magnificent residential district at the head of Beachwood Drive in Hollywood, which S. H. Woodruff, successor to the Tracy E. Shoults Company, is carrying forward with unabated vigor. Mr. Woodruff in commenting upon the importance of the election results, stated:

"Mulholland High Way, a magnificent 200-foot boulevard, planned from Griffith Park to Calabasas along the crest of the Hollywood-Santa Monica Mountains, is second only to the Los Angeles Aqueduct in importance as the greatest achievement of California, for this broad, automobile highway with eventual concrete drives which, boulevard fashion, will each accommodate one-way traffic only on either side of a broad parkway flanked by bridle paths, will rival the Columbia River Highway of Oregon and bring to Southern California added glory as a show place. Furthermore, the building of this highway will provide an eight-inch high-pressure water main over its entire length, which will permit the development of the hillside residential districts."

Accurately foreseeing the results of this proposed highway, S. H. Woodruff, successor to the Tracy E. Shoults Company, approximately a year ago visioned this project, and together with his associates, Harry Chandler, General Sherman, E. P. Clark and the late Tracy E. Shoults, realized that the development of the Hollywood hills would eventually materialize into the tremendous scope which it is now entering, and accordingly began work on the building of Hollywoodland. He has installed high-pressure Aqueduct water, concrete pavements, ornamental lighting, gas, electricity, and of utmost importance—sewers.

Many homes are being constructed at this time in Hollywoodland, and steam shovels are already at work on the lateral roads which will connect with Mulholland High Way. Field parties of engineers are rapidly completing the surveys of the Mulholland High Way and the road which will encircle Lake Hollywood, the new lake which is being created on the western boundaries of Hollywoodland.

In building, within the portals of the natural stone gateways, a community center which will provide every amusement and activity, and with horses available for riding on the many bridle paths which we have built, life for the home owner in Hollywoodland will afford many decided advantages in addition to the clean, healthful atmosphere and the beautiful outlook of the hills. As a matter of record, forty-six homesites in Hollywoodland, were sold the first ten days of October. This, of itself, is sufficient evidence that homeseekers are tired of the prosaic "houses-in-a-row" idea and are looking toward the hills for their new home sites.

NEW BUILDINGS BEING PLANNED

[EXCLUSIVE DISPATCH]

ORANGE, Oct. 13.—Three new business building projects, totaling approximately $100,000, were announced here this week when plans were revealed for construction of a two-story structure by M. Eltiste, farm implement dealer, and two buildings by the Pease-Kolberg company, hay, grain and lumber merchants.

The Eltiste Building, which has been under consideration for some time, is to be a two-story project, containing four ground-floor rooms and nineteen apartments on the second floor.

The structure will be located on the Eltiste property at the corner of North Glassell street and Maple avenue. Two ground-floor rooms will be occupied by the Eltiste company, one of the leading farm implement concerns in Orange county.

Plans for the structure have been prepared and work is scheduled to start some time this week. The new structure, which will be of brick construction, with an ornamental plate-glass front, will merge with the building now occupied by the Citrus Tire Company, which concern is to move into one of the buildings to be constructed by the Pease-Kolberg Company on West Chapman avenue near Cypress street.

The building occupied by the tire firm will be improved with a second story and the front altered to conform with the architecture of the new Eltiste Building, giving the project a frontage of 100 feet on Glassell street and a depth of 119 feet on Maple avenue.

The Pease-Kolberg Company, headed by A. H. Pease, will erect one of its buildings expressly for the Citrus Tire Company and the other for Harry D. Riley, automobile agent.

The new home of the tire firm will be erected on the site now occupied by the Pease-Kolberg planing mill, which will be moved to a site on the Santa Fe Railroad at the rear of the Fig-Nut plant.

The structure will be of reinforced concrete with an ornate front. Moving of the lumber mill from the site will start next week, giving the workmen a chance to start on the new building within the next two weeks. The structure will be completed about December 1, according to the agreement.

The other building included in the lumber company's program is to be erected at the corner of Chapman avenue and Cypress street.

The structure, to be built especially for the automobile agency, will be single story with a high ceiling adding an air of distinction to the place. The structure, which will be forty-six by eighty-two feet, will contain tile floors with marble base, mezzanine floor, offices, rest rooms and an attractive showroom rivaling anything of its kind in the county.

Plans for the project have been prepared, approved and are awaiting final acceptance. Work on the two projects, which will total about $30,000, is scheduled to start simultaneously.

CONTRACT AWARDED FOR FIRE STATION

[LOCAL CORRESPONDENCE]

TULARE, Oct. 13.—H. W. Allen & Co. of Fresno was awarded the contract for construction of Tulare's new fire house, to be located on South Front street, at $14,000. Original bids were much higher and the successful bid was made after alterations of plans were made. The contract calls for completion of the new building within sixty days and construction will start within two weeks.

Besides the fire-hall permit, a number of other requests for additions to residences and stores, new homes and improvements have been received by the City Clerk, and a general boom in building is expected during the month of October.

PLAN FIRE COMPANY

[SPECIAL CORRESPONDENCE]

HOME GARDENS, Oct. 13.—This community is to make an effort to secure fire protection, as both its organizations, the Home Gardens Improvement League and the Home Gardens Business Men's Association, are working to this end. The community at the present time has no means of fighting the fires, having had four or five during the past summer. Representatives of the Garden City Lumber Company have agreed to donate enough lumber with which to erect the structure, and it is understood that several owners of ground in the community will donate space on which to erect the building.

ENCINO MEMBERSHIP GROWS

Country Club Now Has 900 on Lists; Lodges Nearing Completion on Famous 1820-Acre Estate

Rushing ahead to a most successful conclusion the plans of the directors of the Encino Country Club are taking definite form each day. The membership list totals more than 900 members among whom are some of the foremost people of Los Angeles. There is every indication that the roll will be completed long before the first of the year, which is the time originally set by the directors.

"Everything has rolled along in a well organized manner since the day the first step was taken in the development of the 1820-acre estate of the Encino Country Club," says P. F. Howell of the membership committee. "Months of diligent effort looked for naught to those who had no vision. Under the able direction of Paul Howard the grounds have become gardens of flowers, shrubs and trees. This is the first thing to be seen when entering the grounds and it makes a lasting impression.

"With property values increasing as they are in and near Los Angeles, it becomes a financial impossibility for any other club to be created within the city limits that will have 1820 acres of beautiful canyons, mountains and hillsides devoted to golf, tennis, swimming, boating, hunting, fishing and also give its members a site for an attractive lodge as a part of the privilege of being a member. It is only because the directors of the Encino Country Club foresaw the impending increase in realty values and secured these valuable acres for almost a song that such a country club is even possible at this time.

"The immense four-story clubhouse which commands a view of almost every field of sport within the grounds is rapidly nearing completion. The exterior is finished and plumbers, lathers and plasterers are working away toward getting the inside done in time for an early opening. This drive will eventually be one of the laterals of the Mulholland Drive and this will bring the Encino Country Club within eight miles of the ocean.

"Twelve lodges are now under construction within the grounds and fully as many more are planned by the members. Several have already been completed and those who have seen them are more than impressed with their beauty. Councilman Fred C. Wheeler has his lodge well under way and should be ready to move into it within the month. Those of Dr. A. Walters and J. R. Goforth are also nearing completion.

Support Given by Chamber Is Aid to Shippers

The S.S. Calawaii in regular service with the S.S. City of Los Angeles, between Los Angeles and Honolulu, is regarded as one of the concrete evidences of the effective manner in which the Los Angeles Chamber of Commerce cooperates with local shipping interests.

When the Los Angeles Steamship Company planned a regular service from Los Angeles to Hawaii, the directors, officers and members of the chamber gave the heartiest support to the project and worked with the company to produce results which have been particularly gratifying.

In her name, which is an abbreviated combination of California and Hawaii, as well as in the quality and regularity of service she affords, the Calawaii represents the bonds firmly forged between the two communities of Southern California and Hawaii.

Builders' Questions Answered

By Southern California Chapter, Associated General Contractors of America

[With the view of rendering assistance to prospective builders and for the purpose of giving sound advice on problems arising in connection with building projects, The Times has instituted this department, which will be conducted as a weekly feature. All questions should be sent to the Real Estate and Building Department, Los Angeles Times.]

Question: Is it necessary that my place be absolutely clear of debt before I can build on the rear of the lot if I can pay cash for the additional building? It is this way, my husband and I paid $1000 down on the place and are paying at the rate of $50 per month, but my husband passed away. If I were permitted to build a small place in the back it would assist me greatly in taking care of the rest of the payments.

Answer: It is not necessary that your place be cleared of debt before you can build if you have the cash for the work. Even if you found it necessary to borrow for the building, you could do this and build on the back of your lot if your equity was sufficient to secure the loan. Therefore you should have no trouble at all in proceeding with the building as you have outlined.

Q.: Your answer in The Times says the Building Material Dealers' Credit Association has a pamphlet that contain all information needed to assure against liens and troubles generally incurred on a small building. I expect to buy the lumber and pay all bills myself. I am going to have my house built by day labor. Can a day labor foreman incur any bills on my property? Any information you can give me will be appreciated.

A.: The pamphlet mentioned has been mailed to you, and for the information of other readers, copies may be obtained from the office of the Building Material Dealers' Credit Association, Junior Orpheum Building.

Would advise against day-labor construction as work is done more slowly and not as efficiently and well as when a competent contractor is in charge and pushing the work to rapid completion. Unless you are sufficiently familiar with building construction to dispense with the services of a contractor, you will probably find the day-labor method wasteful of time and money and quite generally unsatisfactory.

If you intrust everything to the foreman he acts as your agent and should be authorized to order materials and incur necessary bills. If you do not trust him to do this you certainly should turn the work in its entirety over to a responsible contractor and avoid the thousand-and-one difficulties for which you seem to be headed.

Q.: I recently asked for and received a bid from the lumber company of Glendale for the lumber for my home. Some of the lumber delivered was not as specified. I wrote them asking them to change the pieces to comply with their estimate and to send me the remainder of the lumber. They sent me a bill for the entire amount, which I returned to them saying they must correct their mistakes either in delivery or the bill. They have refused to accept several letters and now I must go elsewhere to buy the lumber or leave the building unprotected from the weather. Is not the lumber company liable and due to deliver in construction when the uncovered building is exposed to rain, etc.?

A.: It is our belief that the lumber company could hardly be held liable for damage to your building due to delay in completion for this cause. As for your liability to them for the full order of lumber, this would depend upon your justification for declining to accept the prices which you claim were not as specified. If this claim is well founded they should substitute acceptable material to satisfy the order before claiming full payment, but on the other hand, if your refusal to accept is arbitrary and in conflict with common practices in the building trade you may be required to accept your entire order and meet the contract amount for same.

The average property owner is not familiar with the various grades of lumber and should refer the interpretation of specifications to the architect or contractor if in doubt.

The lumber companies usually give the owner the advantage in both grade and dimension when unable to furnish exactly what is called for. In this case it is more likely that you have misinterpreted the specifications and therefore have no claim upon the material men.

If convinced that you are in the right, you may take up the matter further with this office.

BUSINESS PROPERTIES LEASED BY REALTORS

B. O. Miller of W. I. Hollingsworth & Co. reports the sale of property at 361-67 North Main street, improved with a three-story building, to Miss Pauline Bodrero. The seller of the property was Paul Calvari.

Mr. Miller also reports the sale of the property at 326-330 South Main street, improved with a three-story brick building, formerly owned by George W. Metcalf and sold to Samuel Hall.

Total consideration of these two sales involves $250,000. They were negotiated by Hascle L. Freeman of the sales department. The same firm also reports the leasing of stores through A. Dexter Gall, Jr., of the leasing department, assisted by Hascle L. Freeman, at 250-252 South Main street, leases totaling $65,000, and the leasing of stores at 326-330 South Main street for five years at a total rental of $85,000.

PART OF AN ESTATE



—2928 4TH AVE—
OCEAN PARK
LOT 100x185
HOUSE BUILT IN 1922
COST OF CONSTRUCTION, $21,172.19
COST OF LOTS IN 1921.... 7,200.00
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For Sale FURNISHED.... $28,000.00
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"MAYO BUILT" means more than a slogan. It has become, for Mayo clients, a surety of excellence backed by over 12 years' active building operations in Los Angeles.

An excellence achieved through the intelligent co-operation of certificated architects, skilled engineers and master craftsmen.

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Banking References Furnished Upon Request

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What more do you need than the fact that this is an Ayres subdivision?

Wherever Ayres has been you will find good property, well developed. You will find the property covered with good homes and a good class of people.

You will find that the values are sound and that the increase is steady and sure.

An Ayres subdivision is a good place in which to own property.

When you follow Ayres you can throw away your doubts and questions.

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SALESMEN

Man these maps in good locations which we supply you and get yourself all kinds of prospects for our UNIVERSITY GARDENS quarter-acre garden plots at

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One of the biggest advertising appropriations in town supports your work. Full office co-operation. Commissions paid promptly. All of our men are making big money.

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Suburban Office, Corner Pacoima Road at Foothill and San Fernando Road at Southern Pacific Station. One mile south of the City of San Fernando.

A Meline Message

Of The FRANK MELINE COMPANY, Inc.
An Organization of *Public Usefulness*.

Selected BUSINESS PROPERTIES

Sixth St. Opportunities
Big corner, close in. Less than $1000 per foot. Also, 50x170 corner ripe for improvement. Below $700 per foot. Easy terms. Cheapest frontage east of Westlake Park.
Call MR. OLDER or MR. WOLF, 822-75.

First St. Corners—Beverly Blvd.
Two choice corners between Rampart and Vermont at very low price for a few days. First will soon be opened to Vermont. Action is necessary. Call MR. TAYLOR, 876-451.

Business Frontage
Close-in, 40x140, improved. $25,000. A choice investment. Call MR. STRAIN, 876-451.

Hollywood Blvd. Corner
$450 per foot. In Central Hollywood, $150 per foot cheaper than adjoining corners. Easy terms. Call MR. PECK, 876-451.

Eighth St. Cor., near Figueroa
165x175—Superb location for high-class hotel, apartment. Less than $400 per foot. Call MR. HYNES, 876-451.

Downtown Leases
FLOWER, between 6th and 7th, 17x90—10-year lease at reasonable rent.
WEST SEVENTH—26x80—25-year lease. New building (finest in city) to be erected.
BROADWAY—between 6th and 7th—25x150, with 2nd floor and basement. Call MR. BERGH, 876-451.

North Main Street
50 feet well improved—short lease—good income. Excellent speculative value. $40,000 to handle. Call MR. McARTHUR, 876-451.

O. S. Strain, Manager
Business Property Dept.

FRANK MELINE CO
REALTORS - SUBDIVIDERS - BUILDERS
Downtown Offices: Sun Building,
ENTIRE THIRD FLOOR
3rd and Hill Sts. Telephone 876-451
Entrance: 706 South Hill St.
Branch offices in Southern California

Exclusive Representatives for the Original Subdividers.

Satisfy that Desire to Live in Beverly Hills!

THAT suppressed desire of yours to live in Beverly Hills—*America's City Beautiful*—need not be kept in restraint, if you only knew it.

It is a mistaken impression that prices are *HIGH* in Beverly Hills—that only those of considerable wealth can afford to buy or maintain a home here.

An examination of the roster of Beverly Hills citizens plainly shows that while it *is* the home of scores of interesting notables and leaders in thought from the Nation over, yet the man of moderate means is every bit as important and welcome a unit in its civic life and activities.

You undoubtedly pass through Beverly Hills at least once each week while out motoring or on your way to the beach. Next Sunday, at the latest, stop at one of our offices in Beverly Hills and acquire some interesting and perhaps surprising facts about this wonderful home district.

THE FRANK MELINE CO
Exclusive Representatives for
THE RODEO LAND & WATER CO.
Original Subdividers of Beverly Hills
5 Offices in Beverly Hills

One of the Largest Realty Organizations in the World.

LA JOLLA HAS NEW HOSTELRY

Southern Neighbor Records Banner Period

Considerable Activity Shown During Year

Millions to be Invested in Improvements

[LOCAL CORRESPONDENCE]

LA JOLLA, Oct. 13.—Two new hotels to cost approximately $750,000; sixty homes costing from $5000 to $50,000; $500,000 in street improvements with one new subdivision letting contracts for $250,000 in new street work; a $150,000 hospital addition; $1,000,000 in building permits for the year, with new permits averaging one per day, and a $1,400,000 street railway between here and San Diego is the construction record of La Jolla.

La Jolla, connected with Los Angeles and San Diego by El Camino Real, "the King's Highway," started out to be an exclusive city, but now there seems to be an air of building activity similar to the old overnight towns in Nevada and Colorado. Realtors speak calmly of $200 front feet, of $30,000 ocean sites and of $25,000 minimum building restrictions. La Jolla properties state with determination that it will be the finest sea front subdivision south of Los Angeles.

A construction roll call reveals the following: The Hotel La Jolla is to be erected by the Apartment and Hotel Investment Company of Los Angeles, initial contracts have been let to the Willis Construction Company. The La Jolla Vista, a beautiful 200-acre expanse overlooking Spindrift Bight in the northern section of the city, has provided a section of its ocean front for the site, with an ambitious contour and dredging scheme which will result in a horse shoe boulevard through the tract, as well as a lagoon for swimming and aquatic sports on one side and a yachting harbor on the other.

ROAD TO BE BUILT

A road east will also be constructed from La Jolla Vista to the Santa Fe Railroad in Rose Canyon, this feature bringing La Jolla thirty miles closer to Los Angeles. Later a paved road to the top of Mount Soledad, just back of La Jolla, with grades not over 10 per cent, will produce a four-way boulevard system permitting motorists of La Jolla a fifty-mile drive of varied views and wide diversity of topography.

Excavation has started on Casa Manana, "The House of Rest," a La Jolla hotel which will open its doors May 1, 1924. Anticipated cost is $250,000. Mrs. Morrison Hopkins of Colorado Springs, is the builder. The four acres, constituting the hotel site, occupy an ocean-front expanse, Seaside Point, adjoining the terraced gardens of Helen Scripps.

Material is all ready for a new electric express service from San Diego, it being expected that the line will eventually reach north of La Jolla and establish a quick contact with both northern San Diego and Orange counties.

A partial list of La Jolla homes building or just completed includes that of Rex Clark on the ocean front, $45,000; Philip Barber, ocean front, $50,000; Maurice Weeks, $15,000; Margaret Clark, $20,000; R. D. Spicer, $15,000; the West home, $20,000. At La Jolla Vista, N. S. Stephens of Los Angeles, Eugene West of Argentina, E. W. Humphrey of New Jersey, M. T. Weeks of Boston and Mrs. K. D. Adams of Denver have purchased restricted tracts.

ATTRACTIVE HOMES

Dr. W. Llewellyn Lloyd of Los Angeles is now erecting at Gravilla and Playa Del Sur on the La Jolla Strand a bungalow-court with dining-room in the center, designed by R. M. Schindler. Completion will be prior to next summer's tourist season.

The Golf Club is contemplating the erection of a beautiful new clubhouse and putting the entire eighteen-hole course into grass.

A feature of La Jolla is a gallery in which exhibitions of the works of local artists and others are conducted without charge. There is a local art association of painters and patrons of art where instruction in painting may be secured. Pearson's work, shown in the Ambassador Hotel in Los Angeles some time ago, is now on view.

La Jolla residents include Guy Bates Post who intends to build a summer home there; Julian Hawthorne, Edwin L. Sabin, Walt Mason, C. W. Zimmerman, Pierpont Davis of Los Angeles and Bernard McConnville of Pasadena.

Other features of this city by the sea are the famous Bishop's School for Girls; the Scripps Institution for Biological Research of the University of California, and one of the most completely-equipped playgrounds in the United States.

Beverly Hills Booklet Now Being Issued

Announcement is forwarded through the Frank Meline Company, exclusive selling agents for the original subdividers of Beverly Hills, that the local Chamber of Commerce has just received from the press a goodly supply of a new illustrated booklet concerning Beverly Hills, upon which they have been working for some time.

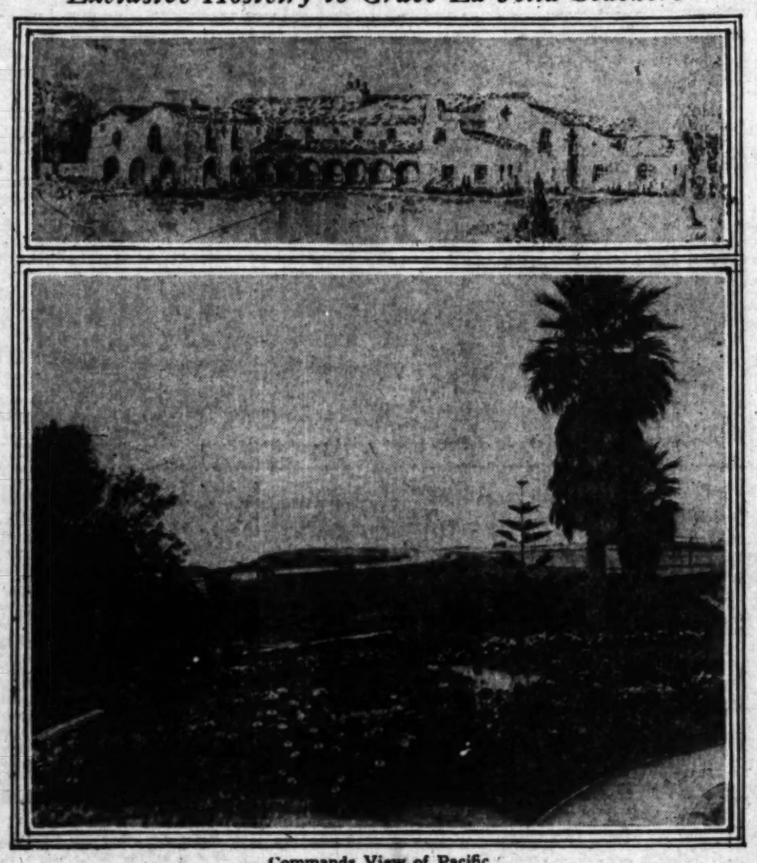
A number of the leading citizens of Beverly Hills are among the contributors of specially prepared articles covering various phases of their civic and social activity. The book is being distributed through the Chamber of Commerce, the local business organizations and realty concerns, as well as the Beverly Hills Hotel.

The Frank Meline Company issues an invitation to those interested in receiving a copy to call at their principal Beverly Hills office at 474 Beverly Drive, Beverly Hills.

NEW STORE COMPLETED

The Standard Furniture Company has just completed a store of Spanish design at 245-247 North Vermont avenue. Display space available is 10,000 square feet. The interior is finished with distinctive decoration. A large parking space is maintained near by for the convenience of motorists.

Exclusive Hostelry to Grace La Jolla Seashore



Commands View of Pacific

SOUTH PASADENA BOOMS

Building Permits Almost Reach Two Million Mark; Double Figure of Two Years Ago

[EXCLUSIVE DISPATCH]

SOUTH PASADENA, Oct. 13.—This next week will see South Pasadena passing the two million dollar mark in building permits. This boom figure is significant as the amount for the whole of 1922 was only $1,587,197 while $2,000,000 will nearly double the 1921 figures of $1,042,321.

September closed with but $124,000 to go to pass the coveted mark. The figure is almost at that point now and it is expected that the next few days will see the permits well over the line.

This week two things were put under way which are expected to have a strong effect in encouraging new real estate activity. Bids have been let for sewer facilities in the extreme south of the city. This is the sole section which has been without sewers. There has been a long delay in the matter which had a very bad effect on property values. With the passing of this deterrent an immediate boom is expected.

It was also announced that work is to start at once on a 7,000,000-gallon water reservoir on the east side of Raymond Hill. This reservoir will take care of the water from the new wells and water-bearing property recently purchased in San Gabriel. It will solve the water problem for South Pasadena for many years to come. The new reservoir is seventy-five higher than the old and will have a much better head.

South Pasadena property owners are "pointing with pride" to the fact that while this city is normally considered a residence city, thirteen business buildings, with twenty-nine storerooms, have been completed. Twenty-five of these storerooms are now occupied, the rest have tenants ready to move in and twelve more storerooms are now under construction.

Of considerable importance to motorists, but more largely to west-end business people, is the plan of the City Council to straighten Meridian avenue, thereby adding another through artery from Huntington Drive to Pasadena. The arteries now in use, Fair Oaks avenue and Fremont avenue, are badly overcrowded at the rush hour. A bad jog in Meridian avenue at Rollins street and poor paving have been the only bars to its use. These faults are now to be remedied.

Iowans Buying Property in Walnut Square

There's going to be a whole colony of Iowa folks at Walnut Square, according to C. E. Kenyon, manager of Ed Haas Realty Company, subdividers of the property.

"I'm from Iowa, myself," he said, "and naturally I get a great deal of satisfaction out of seeing 'home State' people settle around me. I like to think, and I believe the experience of many Californians will bear me out, that the man from Iowa is a shrewd, keen fellow who knows real value when he sees it, and who is slow to grab 'any old thing' just because somebody wants him to.

"So when I see the man from Iowa is interested in Walnut Square, I think it reflects creditably upon my own judgment."

Twenty-four Iowans have already bought Walnut Square homesites, Mr. Kenyon reports, and eight of them have already started homes.

SOUTH GATE PERMITS

[SPECIAL CORRESPONDENCE]

SOUTH GATE, Oct. 13.—Building permits for the first week in October show that nine were issued with a total valuation of $8115.

Will Establish Beverage Plant at Porterville

[LOCAL CORRESPONDENCE]

PORTERVILLE, Oct. 13.—At a meeting in this city of pomegranate growers of Lindsay, Porterville, Strathmore and Terra Bella, presided over by Sidney A. Allen of Lindsay, president of the Lindsey-Stratmore Pomegranate Growers' Association, plans were perfected for organization of a company which will erect a plant in Porterville to manufacture a beverage from the juice of pomegranates.

S. J. Vincent of this city has been working on a formula for more than a year which is reported to have been most successful. Allen named a committee of five to arrange for perfection of the organization. As soon as plans are approved by the State, operation of the company will begin. A storeroom has been leased here.

CLOSE IN INVESTMENTS

Sixth and Witmer—Corner:
150 ft. frontage, eight-story office building one block away. Two millions in buildings under actual construction close by. Terms. Exclusive agents.

Hotel Site:
Ten minutes from the Biltmore, just a step from the Commodore. Income payer at present. No leases, a rare buy. $35,000 handles. Exclusive agents.

Flower Street Corner:
Close in, millions being spent in improvements near this property. Enough said.

99-Year Lease—Corner:
Flat rent. No building required. Permanent improvements will nearly carry the property.

F. W. KADLETZ & CO.
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Reliability—Service—Experience

THE CREAM OF
WILSHIRE—WESTERN
INVESTMENTS

Vermont Ave. Snap, 68x148, $19,500
Double frontage close to Washington. This is the snappiest buy on this fine street. Ripe now for stores and apartments or special commercial building requiring double entrance. Don't pass this up; it's a real bargain. Call MR. DARRELL or MR. SCOTT.

6-Unit Court; $28,500, income $4320
Splendidly located in heart of Wilshire. Concrete paved street. Fine car service and stores within ¼ block. This is a real pick-up. See MR. DARRELL or MR. SCOTT.

New Bungalow Court, $60,000; Inc. $9300.
This brand new stucco Bungalow Court of 12 units is located near Western Ave. and Pico street, having a rental of $780 per month or $9360 per year. Shows 22% net on $20,000 cash required. Shown only by appointment. See O'HARA or EDWARDS. Income Dept.

Do You Know What is Back of the Wilshire Boulevard Activity?
Three frontages at highest part of the boulevard, with restrictions expiring in 17 months. Requires $40,000 cash. Owners will carry balance of $90,000 at 7%. Should show $100,000 quick profit. Our MR. SCOTT or MR. DARRELL will tell you why, but NOT OVER THE TELEPHONE.

Hollywood Bungalow Court; Income $7800
Near Sunset and Western Ave. $40,000. Income $7800 year. This brand new stucco court contains 8 units completely furnished; all new furniture; tile baths, sinks, breakfast nooks, stationary tubs, automatic water heater. Nice lawns and shrubbery. Rented for $650 per month. Cash required $20,000. Shown only by appointment. See MR. O'HARA or MR. EDWARDS.

Westlake Apartment House
New 3-story brick building. $125,000. Leased $15,120 per year. This brand new 3-story solid brick apartment-house is located near 7th and Alvarado Sts. Building contains 37 rental rooms, 26 singles and 5 doubles. Leased for 9 years at $15,120, secured by chattel mortgage on the furniture and last 3 months' rent in advance. This property is $15,000 under value. Shown only by appointment. See O'HARA or EDWARDS.

KELLS & GRANT
Cor. Wilshire Blvd. and Western
569-603 Drexel 0165

BUSINESS PROPERTY INVESTMENTS THAT MERIT INVESTIGATION!

HILL STREET CORNER
The Northwest Corner of Ninth and Hill Streets. 95x159. THE LAST BIG AVAILABLE CORNER in the heart of the Metropolitan District. The low price of this property will insure purchaser of an excellent profit.

FLOWER STREET
THE COMING RETAIL STREET.
60x165 between 7th and 8th Streets at $3,500.00 per front foot represents an unequaled opportunity for deriving large profits. A two-story building on this Lot will net 10%.

GROUND LEASE
ONE BLOCK FROM PERSHING SQUARE.
70x168 improved with a 2-story brick building. We can deliver this property for 88 years at a FLAT rental of $3,000.00 per month. Security and building clause liberal.

BROADWAY
6½% NET INCOME ON PURCHASE PRICE.
Present leases low—for a short term—income will be materially increased. 50x150 to alley, near 8th, improved with a 3-story and basement building.

SEE C. R. EDWARDS OR A. A. GREENLAW.

Merrick & Ruddick, Inc.
403 So. Hill St., Los Angeles 821-166



The Beverly Hills Listing Exchange

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The addition of two more realtors to membership in the Beverly Hills Listing Exchange enhances its value to buyer and seller by nearly thirty per cent.

Now every listing given any individual member is immediately listed in the offices of all of the nine, and sixty men are automatically informed of all the details.

Think what this means to the prospective buyer of real estate in Beverly Hills.

He can go to any one of the firms listed below and have his full choice of every listing that has been made with any one of them.

It's a time saver. It affords better chances for comparisons. It makes choosing easier.

Burton Realty Co.
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BEVERLY HILLS LISTING EXCHANGE

West Coast of MEXICO

80,000 acres of level land. S. P. R. R. runs through the full length of this property. Rainfall 40 inches per annum. Soil of the richest quality, exceptionally suitable for colonization. Price $6.00 per acre. TERMS.

180,000 acres. 20,000 under cultivation. Highly improved, sugar mill, rice mill, agricultural implements, irrigation system. Live stock included. Price $5.00 per acre. TERMS.

400,000 ACRES GRAZING LAND. Exceptional cattle range; grass the year around. Rainfall 30 inches. Price $1.00 per acre. TERMS.

We own and control properties throughout Mexico.

SEE US

BRAINARD RHOADES & ROCHE
1205 Lane Mort'g Bldg.
Metropolitan 6483

SUBURBAN PROPERTY
For Sale

FOR SALE—Beautiful Suburban Home [illegible] consisting of 4½ acres facing on [illegible] boulevard. Public Electric [illegible] [illegible] property under Los Angeles fire and police protection. Improvements as follows:

Five-room house, large garage, water, gas, electricity and telephone.

All modern farm implements, including 1½-ton motor truck. Part of ranch in 12-year-old walnut trees, full-bearing; also peaches, plums, berries and grapes for family use.

Fine chicken equipment for 1000 hens—200 head now laying. Property absolutely clear and in splendid condition.

Price $15,000.00.

For information, call owner, 12000 EAST SHERMAN WAY, Van Nuys, California. Phone Van Nuys 130-J.

NEW REGION OPENED FOR SUBDIVISION

West Orange Land Owners Seeking New Boulevard Through Property

ORANGE, Oct. 13.—That another section of the newly annexed West Orange district will soon come under subdivision development became known today following presentation to the City Council of a petition by property owners on West Chapman avenue seeking the opening of a new street, to be known as Citrus avenue, extending from Chapman to Almond avenues.

The petition, which was approved by the board, was presented by T. W. Condon, representing the majority of the property owners.

According to Condon, the street will be located 330 feet west of Batavia street. It will intersect Almond avenue when it is extended eastward.

Already plans are being discussed for the opening of a number of subdivisions in that section.

With the new elementary school having secured a location a short distance away, the opening of at least two other streets is practically assured.

Pepper street, a small thoroughfare running south from Chapman avenue, will be widened and opened through to La Veta avenue in time, it was said.

Almond avenue, according to present plans, is to be opened from Batavia street as far as Pepper street, and in all probability to Main street, giving Orange a new avenue of travel to Santa Ana and the beaches.

These two streets will give access and egress to the new school. Educational authorities doubtlessly will push plans for the early opening of the thoroughfares, it was declared.

NEW PICTURE THEATER

Hawthorne to Have Modern House by Next Year

Construction will be started early in 1924 on a new motion-picture theater in Hawthorne, planned to seat 900 people and to cost $70,000. Dave Rector, manager of the present theater, will erect the building, which is to be a Class A structure, entirely fireproof.

A $15,000 pipe organ is to be contained in the theater, with a stage twenty-five by fifty feet, suitabel for stage presentations. Vaudeville as well as motion pictures, it was announced, will be a permanent feature.

CLUB NEARS COMPLETION

[SPECIAL CORRESPONDENCE]

HUNTINGTON PARK, Oct. 13. The contractors of the Elks' new clubhouse, Whipple & McDonald, announce that the new building will be completed and turned over some time in November. The work of lathing and plastering is now being pushed forward and as soon as this work is completed throughout the building the floors in the first story will be started and the large plate-glass windows will be placed. This promises to be one of the most attractive clubhouses in Southern California when completed.

Plaster Featured in New Hampshire Apartment Design



Spanish Architecture Predominates

An attractive two-story apartment is being built by the Security Realty Company on the northeast corner of First and New Hampshire streets under the supervision of Architect Lester T. Squires. Work is anticipated to be completed within two months.

GLENDALE PROPERTY IS LEASED

Paving on New Foothill Boulevard to Burbank is to be Rushed

The last vacant lot on Brand Boulevard, near Broadway, has been leased by the Glendale Music Company, for a consideration of $250,000. The lease, signed by Frank and Vincent Siamacia, proprietors of the music company, is for ninety-nine years. The owner, H. C. Baker, is a San Francisco man. Plans are being made to erect a two-story building on the property, which has a frontage of twenty-five feet, and a depth of 110 feet. The property is located at 118 South Brand Boulevard and is now occupied by the Downing and Cox Nursery.

The city of Glendale has completed the laying of water pipes along Mountain street, and upon the completion of placing of gas mains the work of paving will be rushed to completion. The present eastern terminus of Mountain street has been Campbell street; with the opening on through to Verdugo Road, the street will traverse Glendale from its city limits at the east, on into Burbank, and will be one of the most beautiful drives through restricted residential districts, in the Southland. It is at the foot of the Verdugo Hills and passes through the Rossmoyne and Bellehurst tracts. This street will afford a shorter cut through from Pasadena to Burbank and the San Fernando Road.

William Schneider and Harry B. Devine of Los Angeles, have purchased the stucco building and property at the corner of Palmer avenue and San Fernando Road from L. H. Wilson for a consideration of $35,000. The new owners expect to spend $25,000 for alterations and decorations and will open a restaurant in the building at an early date.

NEW STORE PLANNED IN SOUTH END

Garage and Storerooms to be Erected on Figueroa Street Corner

A lease reported through the W. Ross Campbell Company, local business property brokers, this week was consummated for James Durfee of El Monte, who will build a modern garage and store building on the unimproved corner at Twenty-seventh and Figueroa streets.

The Broadway Garage has arranged to take over the premises on a long-term lease arrangement. The new structure will be of brick, one story in height. It will provide a number of storerooms in the front of the structure.

The lot in question provides some 32,000 square feet, being 132 by 234 feet in size. The Austin Construction Company will have charge of the building operations, which will start in the very near future. Occupancy is expected about January 1, 1924.

L. M. Roberts and R. W. Puffer of the W. Ross Campbell Company handled the negotiations for both parties, working with Ingalls W. Bull, attorney for the owner of the property. The total consideration involved will be in the neighborhood of $75,000.

The lessees will install a well-equipped gas and service station on the corner of the structure. Five stores will face on Figueroa street, while six stores will face on Twenty-seventh street. This building will be directly across the street from the new Auto Club. It is the first of a large number of buildings which are to be erected in this section of the city, all of which will be leased to auto accessory firms.

SALE OF LEASE IS REPORTED

Redlands Hotel Taken Over by Los Angeles Man; Improvements Planned

[LOCAL CORRESPONDENCE]

REDLANDS, Oct. 13.—A deal of real importance was completed during the week when Mrs. Annie E. Manning disposed of her interests in the lease, furniture, furnishings and equipment of the Elton Hotel to H. E. Rich, well-known hotel man of Los Angeles. The building, which also houses the postoffice and stores on the ground floor, is owned by Los Angeles men.

The consideration was not named, but it is stated that it was a cash offer of enough size to induce Mrs. Manning to sell when she had no thought of doing so. Negotiations were handled by the James T. Toy Company of Los Angeles and Inglewood.

Mr. Rich has taken possession of the property and has started work of remodeling and making improvements. Those rooms which do not have hot and cold water will be so equipped and there will also be built a number of additional private baths.

The lobby will be redecorated and new furniture installed and the exterior of the building and the roof garden on the second floor will be redecorated. Mr. Rich owns property in Hollywood and Monrovia and says that he sees a great future for all real estate in California in the next few years.

Harry Leonard, who managed the hotel property for Mrs. Manning, has for some time been engaged in subdivision work which he plans to continue. He is now engaged with Moore & Woodworth in their big subdivision on West Brookside.

Another business deal has just been completed here for Mrs. Eleanor Meacham has sold her Marinello shop to Mrs. L. N. Weisbeck. The new owner has taken possession. Improvements have been made on the second floor of the building occupied by the Rexall Drug Store to permit of an expansion of the Battle Creek Treatment parlors there.

NEW BUSINESS BLOCK

HUNTINGTON PARK, Oct. 13. Another new business block is soon to be started in Huntington Park on East Irvington avenue, just off Pacific Boulevard. John Schnell, owner of several lots at Irvington and Rita streets, will begin the erection of a new business block which will have a frontage of eighty feet on Irvington and fifty-seven feet on Rita. The building will be of brick, one-story high, and will cost between $8000 and $9000.

New Building for Downtown Intersection

A new office building, said to be one of the finest ever built in Los Angeles, will soon be erected on the northeast corner of Spring and Seventh streets, according to Joe Topiltzky and associates. The new structure will be twelve stories in height and will embody the latest ideas in office building construction.

Schultze & Weaver, architects, have completed plans and the contract has been awarded to the Scofield Engineering Construction Company. The wrecking of old buildings on the property has already started and the Scofield firm has promised the new building completed and ready for occupancy in ten months' time.

Nearly 110,000 Japanese are in the Territory of Hawaii, according to the last census.

INVESTMENT OFFERINGS

The following offerings were carefully selected from our extensive listings as those that should appeal to the most careful investor as well as the shrewdest speculator, and will show safety as to capital and possible good speculative possibilities:

Western Avenue Corner
Lot 110x180 feet, North of Beverly. Price $60,000. One-half cash. Fine large corner left on Western in this fast growing business district at a price where near the price. See Mr. Clinch or Mr. Hussey.

60 Feet Western Avenue Improved Property
Between 3rd and Wilshire Blvd. Price $64,000. Shows income of 8% per month. This is the lowest priced improved property on Western Ave. between 3rd and Wilshire. It is over $10,000 under-priced in view of similar property is selling for today. An ideal purchase or a quick turnover, or can be held with every assurance of future market [illegible]. See Mr. Thurtle or Mr. Hesick.

Beautiful Wilshire 6-Flat
INCOME OVER $7200 a year on lease. New and well constructed. Corner. Four 5-room, two 4-room. Six garages. All large rooms. Don't come bargain. See Mr. Clinch or Mr. Hesick.

Western Ave. for Lease or Will Build
Business lot 100x130 to paved alley. Near Melrose. Corner. Ideal theater, hotel or store and apartment site. See Mr. Thurtle or Mr. Hussey.

Western Ave. Between 3rd and 4th
Theater, stores and offices. Lot 110x150. Improvements about cost $75,000. Safe and conservative Western Ave. investment with higher [illegible] possibilities. $75,000 cash will handle. See Mr. Clinch or Mr. Thurtle.

Elegant Apartment House
Well located. Elaborately furnished. Between Vermont and Western on Wilshire. Will increase in value very rapidly. Present income of 8% on price of $160,000. See Mr. Thurtle or Mr. Hussey.

Court Lease. Wilshire District
Stucco Buildings, 12 Units, Beautifully Furnished
Shows net income of $5000 a year on cash investment of $45,000. For this and other court and apartment leases see Mr. Hesick.

Let's Talk it Over

CLINCH —AND— THURTLE
Members L. A. Realty Board
403-405 S. WESTERN AVENUE
[illegible]—Phone—[illegible]

Going like wildfire! only 10 lots left

Pico-Pruess Center Tract

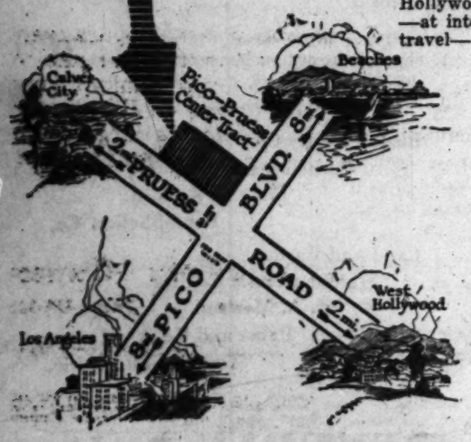
100 Lots ($200,000 Worth of Property) Sold in 45 Days.

Don't sit back and let the other fellow reap the inevitable profits. Remember Western Avenue — and get in on the ground floor NOW!

Only 10 Lots Left

Business Lots $2600 and up
Double Bungalow or Duplex Income Sites
$1450 and up

—the center of one of the most rapidly developing districts between Los Angeles, Hollywood and the Beach Cities—
—at intersection of two great arteries of travel—



—building activity on all four sides—

—incomparable mountain view from high ground on floor of valley—

—Gas, City Water, Sidewalks, Curbs, Surfaced Streets.

TAFT REALTY CO.
Subdividers

Main Office
8751 Hollywood Blvd.
Holly 7190

Tract Office
Cor. Pico and Pruess
Beacon 7950

Investors, Rent Payers, this is for you



WINTER GARDENS

In the Heart of Belvedere Gardens

The Fastest Growing Community in the United States

BUSINESS LOTS on MINES AVE.
The New Crosstown Boulevard, 80 Ft. Wide
$1625
This is the Extension of 10th St. and Washington Blvd.

TELEGRAPH ROAD BUSINESS LOTS
$1875
Including cement walks, curbs and other improvements.

LOTS

RESIDENCE LOTS
$1000
Big Roomy Lots
Some 164 Feet Deep

Temporary homes allowed. Build a small home and let the rent saved pay for it. Be independent of the landlord. Let us help you.

Profits Are Waiting

Study the map. FIFTY MILLION DOLLARS is being spent in the immediate vicinity of Winter Gardens. Population plus payrolls spells profit for you if you act quickly. Values in Winter Gardens are bound to skyrocket, because of its proximity to the vast industries that are locating just a short half-mile away.

How to GO: Drive out Whittier Blvd. to Belvedere Gardens. Turn south on Telegraph Road or Kern Ave., to the tract office at Kern Ave. and Telegraph Road. By street car, take East Seventh St. car to end of the line, our autos will meet you.

LOFTUS LAND CO.
Subdividers
420 Pacific Finance Bldg.
Phone Metropolitan 1943
Tract Office: Cor. Telegraph Road and Kern Avenue

W. A. Heitman Co.
REALTORS
New Home: 714 S. Hill
872-071

Investigate, invest—become independent

29% NET income on Hollywood Court

—Figured on cash required.

Eight or ten families always waiting, with deposits paid, for vacancies—which proves that the earnings might just as well be even higher.

16 units, 9 ft. apart, on a 100x292-ft. lot, with cement drives down each side to the 8 garages.

Every unit beautifully and **completely** furnished.

Location assures rapid enhancement in value.

$95,000. Terms can be arranged.

Offered exclusively through our Mr. Edmunds. Telephone 872-071—Sunday and evenings, 432-345.

Suburban Stores $52,000

Now yielding over 10%, and the truly astonishing growth of this near-by town insures a great increase in value.

Refer to Mr. Edmunds—872-071—Sundays and evenings, 432-345.

Vermont Ave. Flats pay over 10%

Two handsome 4-flat structures with eight garages—eight flats, furnished. Lot 100x150. $85,000. Terms.

Call Mr. Clark, 872-071.

Industrial Sites—3 Exceptional Leases

Conveniently located lots on which buildings will be erected to meet tenants' needs. $300 a month. Call Mr. Clark—872-071.



INVESTORS AND
Speculators Attention

Lot 90x145 to paved alley. Near Pico and Alvarado. 3 flats, one large 7-room completely furnished. Income from 3 furnished flats, $4380 per year. Ground value, conservative, $350 per foot, or $21,000. Building is worth $15,000. Furniture, $5000. Priced for a few days at $38,000. Cash to handle this $19,500. Call Mr. BABCOCK.

LAACK & WILLIAMS
Wilshire Office
...34 Cor. 6th and Oxford 569-288

Over Half Sold Already
Lankershim Orchard Villa Tract
Covered with fruit trees, all loaded with fruit.

$10 Per Month

Don't be robbed by the rent collector. A little "ten spot" puts you on a big roomy villa site with plenty of room to raise vegetables, and a big enough place for the kiddies to play in.

TO GO

Drive right out Lankershim boulevard to Third street, Lankershim. Office is on the corner of Third street and Lankershim boulevard.

...by Street Car: Take Lankershim car at P. E. Depot, Fourth and Hill. Get off at Third street, Lankershim.

J. D. Millar Realty Co.
326 Wilcox Building
But Come to the Tract Office

EAST BEVERLY HILLS

New Tract in Heart of Riviera Aided by Passage of Bonds for Mulholland Skyline High Way

Approval of the bonds for construction of the Mulholland Skyline High Way, from Vermont Avenue to the ocean insures a rapid development along the picturesque mountain country west of Los Angeles, according to James A. Cornelius of Cornelius and Blaisdell, sales agents for East Beverly Hills, the newly opened hillside property north of Sunset Boulevard at Doheny Drive.

"Proponents of the Mulholland Skyline High Way are determined to construct a mountain-top boulevard, which will be unsurpassed anywhere in the world, in point of beauty of view and in easy grades and broad pavement," declared Cornelius yesterday.

"The slogan of the campaign for the highway is 'Greater Than the Riviera of France.' In the past three years, hillside property has become immensely popular with homeseekers. Vast tracts in the mountains have been opened and rapidly sold out.

"East Beverly Hills is the closest-in hillside property in the exclusive Beverly Hills section, which is world famed as the site of homes of millionaires. The tract adjoins the estates of E. L. Doheny, millionaire oil magnate, and others who purchased their lands years ago, due to their incomparable natural advantages.

"For the first time, the homeseeker is today being offered little hillside estates with the same natural advantages and beautiful views which are afforded the more pretentious estates of millionaires. East Beverly Hills is composed of little hillside estates, arranged on the contour of winding drives of easy grades, which extend from Sunset Boulevard north into the hills and will connect with the new Mulholland Skyline High Way which is to be built along the crest of the mountains.

"Situated directly in the path of the rapid westward development of Los Angeles and in the heart of the new Riviera, East Beverly Hills offers at the present time, almost unequaled advantages at original opening prices."

PORT BOARD IN RATE QUIZ

Advise Appointment of General Freight Agent to Adjust Discriminatory Switching Charges

With the object of having appointed a general freight agent for the harbor to look after matters pertaining to the adjustment of rates and tariff, an investigation is now being conducted by the Los Angeles Harbor Commission into conditions at the port.

It is believed that harbor experts will be able to work out a method whereby the present charges for switching and other incidentals may be adjusted.

Heavy losses are incurred by shippers at the port, it is said, because of the lack of knowledge of switching charges. Wide disparities in switching rates in and about the harbor have been cited from time to time.

The Harbor Commission declares that these and other difficulties would be done away with by a general freight agent. This official could carry cases to the State Railroad Commission and to the Interstate Commerce Commission, if need be, it was pointed out.

The duties of that official have been outlined as follows:

(1.) To conduct an immediate survey of the rail-rate situation as it pertains to various districts of this port, and to the port as a whole, with a view, in so far as practicable, of removing discriminations in switching arrangements or other charges in the harbor or against other districts.

(2.) To enter into negotiations with all railroads and steamship lines entering the harbor district or having connections therewith, for the revising or adjustment of any tariffs which may place this Harbor at an undue disadvantage with other ports in the handling of commerce and particularly the necessity of correcting, in so far as possible, the practice of having San Pedro and Wilmington indicated as separate shipping destinations to the confusion of the shipping public instead of Los Angeles Harbor as a whole.

(3.) To bring about a co-ordination of the railroad facilities and rates which apply in any way to shipping to this port and in every other way which may appear practicable.

MORAL WORTH COUNTS

People often want to build much larger houses than they need, according to a statement made by R. Holtby Myers, secretary of the Los Angeles Mutual Building and Loan Association, before the members of the class in general real estate of the University of Southern California Monday evening in the Realty Board Building. "A four-room house is often just as good for a family as a five-room bungalow," he said.

Mr. Myers, who is also president of the Pacific Coast Building-Loan League, emphasized the great value of the moral worth of their clients when loans were sought. "I had a woman come in one time who wanted to borrow $2500," said Mr. Myers. "She had a pass book which showed she had saved and deposited $15 promptly each thirty days. I asked her how long her husband had held his last job. She answered, 'Twenty-three years.' She got the loan. These two facts showed clearly the moral worth of the applicants. When you go into the real-estate business encourage your clients to think of these factors when they try to borrow money."

Mason Case, a member of the educational committee of the Los Angeles Realty Board, will speak before the members of this class Monday evening on the subject of "Real Estate Salesmanship."

FIXTURE FIRM BUILDS

That Los Angeles is to become the chief distributing point of another important industry is the interesting information emanating from the W. Ross Campbell Company, business property brokers, who announce that the Pacific Sanitary Manufacturing Company has taken a term lease on the premises at 2476 Enterprise street.

This concern is one of the largest manufacturers of plumbing fixtures on the Pacific Coast, producing both vitreous china and enameled iron fixtures.

They have plants at San Francisco and Richmond, Va., where these materials are produced. The structure just leased through the local concern is a warehouse-type building having a floor space of over 11,000 square feet. They were represented in the transaction through the W. Ross Campbell Company by Murt Blum of the lease department, who also handled the negotiations for the owner, Amelia M. Bixby.

From this new headquarters they will serve the entire Southern California territory and a number of adjoining States. The officials of the concern look with extreme favor upon the future of Los Angeles and contiguous territory, and it is their intention to conduct their operations upon a considerably larger scale than hitherto.

The fixture concern has already enjoyed a considerable business in the local field, having supplied equipment for such well-known structures as the new Biltmore Hotel, the new Rosslyn Hotel, the Union Oil Building and many of the large height-limit buildings now in the course of construction.

Huge Cannery to be Erected in Long Beach

By a "Times" Staff Correspondent

LONG BEACH, Oct. 13.—The Alexander B. Stewart organization, headed by Alexander B. Stewart, president of the Curtis Corporation, has been formed by a group of Long Beach capitalists, and plans are already well laid for the establishment of a $2,000,000 packing plant to be added to the group of industries in Long Beach Harbor, it was announced today. The company will place an entirely new line of canned goods on the market, the announcement states.

Charles Malcolm will be vice-president of the new packing organization. W. C. Commons will be treasurer, and the directors are given as Frank E. Wall, Ralph Clock, judge of the Superior Court; James W. Regan and George L. Craig. Goods to be produced by the new company will carry a "Stewart superquality" label.

The company has purchased all the common stock of the Curtis Corporation of Delaware and for the time being will pack all its products at the local Curtis plant. Articles of incorporation for the new organization have been filed through Clock & McWhinney, legal counsel for the firm. No stock is to be sold by the company at present, it was announced.

Hollywood Lots Offered

People of small means will be interested in the announcement that there are about 150 lots in Hollywood Park soon to be placed on the market at very reasonable rates, according to the statement of S. J. McKinney.

Hollywood Park is located in the Hollywood hills near Cahuenga Pass, and the recent bond election, which assured the construction of Mulholland Drive, has created much interest in the vicinity by homeseekers.

TWO CONCERNS LEASE SPACE IN BUILDING

JEWELRY FIRM AND NOVELTY COMPANY LOCATED IN NEW BLOCK

Bringing new tenants to the recently completed McComas Building in "Textile Block" is getting to be a habit with the W. Ross Campbell Company, apparently.

This week the local realtors report that they have just located two new concerns in this structure. Through Charles Lux of the sales and lease department the A. F. Bohle & Co. has just reserved space on the eleventh floor.

This concern handles a wholesale jewelry line and is opening up a branch in Los Angeles. Their principal office is in San Francisco, where they have been engaged in business for a number of years. The transaction represents a sublease from the Baby Shop, Inc., who were also represented by Mr. Lux.

The second lease to be reported this week applying to this building was made through the W. Ross Campbell Company by J. I. Sullivan of the sales and lease department. The Vogue Veiling and Novelty Company, handling a line of women's dress novelties, were satisfactorily located on the eighth floor.

NOTABLE INCREASE IN PASADEA BUILDING

[LOCAL CORRESPONDENCE]

PASADENA, Oct. 13.—Building totals in Pasadena soared to a new height during the last twenty-four hours with the issuing of thirty large permits. Permits during this time amounted to $84,690, which makes a $266,000 total for the first ten days of the month, and a total of $8,700,000 for the year.

The largest permit taken out today was that of the Lake-avenue Methodist Church, for a sum of $40,000.

Old College Property Sold to Syndicate

A syndicate of substantial business men of Los Angeles, represented by the Union Bank and Trust Company, has purchased through the W. Ross Campbell Company, business property brokers, the property on Pasadena avenue covering the entire block from Avenue Fifty to Avenue Fifty-one and half a block in depth. The property was being held at $95,000 and it is understood that it was purchased slightly under that price.

This well-known landmark was the home of Occidental College until the college outgrew its limited quarters and acquired its palatial new home near York avenue and Glassell street. The property just sold lies right in the heart of beautiful Highland Park district and has been an eyesore to the residents of that rather exclusive neighborhood for many months because of its neglected and unkempt appearance.

Highland Park seems to be making a very substantial advancement owing to its peculiar situation. It is estimated that there are some 40,000 people living in this district which is bottled up in the hills with only two main arteries of traffic leading out, one outlet being toward Los Angeles and the other toward Pasadena. For this reason business seems to have concentrated rather than scattered as in many of the outlying districts of Los Angeles and all lines of business seem to be thriving.

REALTORS ESTABLISH NEW BRANCH OFFICE

HEITMAN FIRM LOCATES ON COLORADO BOULEVARD IN EAGLE ROCK

W. A. Heitman Company, realtors, 714 South Hill street, have established a branch office in Eagle Rock. Artistic in appearance, beautifully furnished, and with a well-kept lawn in front, it wins the notice and commands the respect of all who pass along Colorado Boulevard—which feature undoubtedly will prove a strong factor in developing business.

"It seems strange that more of the large real estate operators do not give more consideration to the psychological effect of attractive branch offices, for they certainly prove a great aid in attaining that much-desired favorable first impression," said W. F. Goodlove, manager of the Heitman branch offices, when complimented in the appearance of the new office at 2259 Colorado Boulevard, Eagle Rock.

GIRARD TO HAVE NEW MAIL HOME

Rapid Growth of Town Makes Establishment of Office Necessary

[SPECIAL CORRESPONDENCE]

GIRARD, Oct. 13.—That postal authorities have recognized the growth of Girard is evidenced by the announcement this week that a postoffice will be opened here next Tuesday. Preparations are now under way to provide suitable quarters for the new postoffice, which will in all probability be situated on Ventura Boulevard near Topanga Canyon avenue.

Postal inspectors who have visited Girard during the last few months have reported a growing need for such an institution here. That their recommendations were favorably impressive is evidenced by the announcement.

Heretofore all mail matter has been handled through the Owensmouth postoffice by rural free delivery to Girard, this town having retained the postal address allotted years ago to the Crawford rancho, whose fertile acres are now the site of Girard.

The new office will facilitate handling of mails to and from Girard, the new postoffice here being a branch of the central office in Los Angeles. The notice of its establishment here was heartily received by the rapidly growing community.

Ten new stores have been completed along Ventura Boulevard and Topanga Canyon avenue, and these soon will be occupied by small business establishments desirous of growing up with the town. Development is also progressing in Canoga Valley, east of Topanga Canyon avenue, where a complete recreational center is being built. When completed it will comprise an eighteen-hole golf course, a swimming pool, clubhouse, tennis courts, bowling greens and many other features, as well as a new business district and attractive country estates and hillside villas.

WESTLAKE REALTORS MOVE

Johnson & Cotharin, Westlake realtors, have moved their offices to 734 South Alvarado street. The move was made necessary because of a building program unprecedented in that section.

UTILITY OF TRUST ESTATES

Organize your estate, subdivision, syndicate or building enterprise on his, long term or 99-year lease, under Declaration of Trust. Easy to administer. Liability of shareholders and trustees limited. No State organization fees, reports or franchise tax. Better than a corporation or partnership.

Modern Organization Company
540 Bradbury Building
Booklet Free Los Angeles, Cal.

This was Found

A property which a client had a "hunch" he should buy was checked up by us.

We found the entire street, though a scene of great activity and much buying, was, in fact, not a good buy now. There are many better opportunities for real estate investment.

This was not a matter of hasty conclusion, but the result of a thoroughly complete and exhaustive analysis, the report on which contained eight graphic charts and 46 typewritten pages.

Had our client followed his "hunch" he would have bought at once, but the survey we made showed actual conditions and proved beyond a doubt that the facts did not warrant investment.

In real estate, as in all other forms of investing money, one should weigh carefully all of the facts rather than be carried away by a "hunch" or enthusiasm.

To interested investors or clients we are glad to show our surveys of this and other districts, and explain our plan of "Facts Before Investments."

Rosenthal Realty Co.
Profitable Real Estate Investments
Phone 822-511
626 Loew's State Bldg., Los Angeles, Cal.

Roto Pictures of Country Life

Beautiful and typical scenes of Southern California's great agricultural industries, reproduced in sepia tones in the Farm and Tractor Magazine of the Los Angeles Sunday Times.



San Marino Manor

The Gateway To Your Ideal Home

A home in the highest class surroundings—yet one that you can own at a reasonable figure.

San Marino Manor has been subdivided and is being sold by the owners. This means but one profit to be taken and is the reason why it can be offered you at less than the usual price for this class of property.

A saving in the cost of the lot will help you to build the house of your ideals. The price you can buy at now should assure you a satisfying increase in the value of your property.

San Marino Manor is a comparatively small subdivision. If you would like to take advantage of this opportunity do not wait. San Marino Manor on Huntington Drive—close to some of the largest and finest estates in California. An ideal setting for **your** home.

I. N. Van Nuys Heirs—Owners
1011 I. N. Van Nuys Bldg. Phone 876-126

Office on Tract Open Every Day

Motoring east on Huntington Drive, you will pass the fine Marino School and new City Hall in the Spanish type of architecture. Continue 3 quarter mile to the Tract.

COMMISSIONER EXPLAINS TERM

Keiser Declares Broker Must Display Sign

Dealer's Bond Covers Acts of All Salesmen

Provisions of Amendments to Law Told

"Can I use the words 'Licensed Realtor' instead of 'Licensed Real Estate Broker' if I belong to a real-estate board belonging to the national association?"

This and other questions are answered by Edwin T. Keiser, State Real Estate Commissioner, in an article published in the October issue of The Realtor, the official magazine of the Los Angeles Realty Board, which has just been published.

Following is the explanation given by the commissioner of the foregoing and other points:

The law provides that the words "Licensed Real Estate Broker" be used in a conspicuous place. The commissioner under no circumstances should determine whether a man is a "Realtor" or not so I see no way of preventing the use of the term "Licensed Realtor."

Another realtor called up and said, "I am having signs placed on my windows and is it necessary to paint the words 'Licensed Real Estate Broker' below the firm name on each window?"

In this case simply the sign on the door is sufficient, "a conspicuous place" and it is not necessary to again have the phrase inscribed elsewhere.

"What about the broker who lives in a hotel and who goes to a public stenographer and simply pays her for the privilege of placing his sign on the wall of her office and who probably appears there just often enough to pay his sign-space rental?"

MUST SHOW SIGN

It will be the duty of our department to compel the maintenance of a real-estate sign "in a conspicuous place" in a hotel or an apartment and also insist that it be in front of a residence when such location is the chief place of business.

The department expects a rigid compliance with the provision of this amendment within a reasonable time wherever applicable and realtors because of their organizations doubtless will be found 100 per cent strong in conforming to these requirements.

The subject of the good and sufficient bond for $2000 which must be filed with the State by the brokers on or after January 1, 1924, has also brought forth many penetrating questions. These surety bonds must accompany the applications for brokers licenses.

The department will gladly accept the surety of companies of known high rating for these bonds. Many real estate boards in California have active or associate members representing such companies and they doubtless will take care of the business of many of their fellow members.

No cash bonds will be accepted by the commissioner.

"Does this $2000 bond in any way cover any acts of the salesmen employed by the broker giving the bond?"

I felt certain as to the proper answer to this question, but in order to have the State's highest legal opinion we obtained from the Attorney-General a brief showing that his bond certainly does cover the acts of salesmen so long as they (the salesmen) are acting "within the scope of their authority."

SAME FIELD INCLUDED

"How does the $2000 bond apply to partnerships?" was another question.

The bond includes the same field—any acts of any partners which properly come within the scope of their business is covered by the bond.

"When can I expect the questionnaire which I must answer before renewing my license January 1?"

Realtors have asked me this question and in reply I have stated that I will probably send a copy of the questionnaire to them some time next month.

These questionnaires are to be answered in accordance with the instructions, sworn to, and returned to our office for reference.

Just before the close of 1923 the brokers of known experience, judgment and reputable standing, and the fact that they have been consistently engaged in the real-estate business over a period of time, will have due weight in determining the worth of this new application.

"What will be the effect of the test case against these amendments brought in the Superior Court of Los Angeles county?" is another question which has been repeatedly asked in the last two weeks.

The suit which attacks the constitutionality of the amendments will in no way affect the enforcement of the law as it has been passed by the California Legislature. The wording of these amendments is based upon principles of law which are sound and tested. Numerous citations of cases in point can be obtained by our counsel and there is little doubt but that the validity of every provision will be proved beyond all question, when the hearings are held.

The new amendments also take up the fraudulent land promoters and fake advertising schemes and they also provide for appeal bonds to cover such litigation as the test case now pending.

SCREEN STARS BUY AT CAHUENGA PARK

[LOCAL CORRESPONDENCE]

CAHUENGA PARK, Oct. 13.—Through the transfer of a valuable piece of property in the first unit of Cahuenga Park, Viola Dana acquires an extensive holding in the townsite. In addition to the purchase by this well-known screen favorite, her father also has made heavy purchases here and the opportunity for rapid enhancement of realty looked so good that Miss Dana also made it possible for her chauffeur to obtain a half-acre in the utility section of the city.

With Donald Crisp, the world-famed writer and director, at work on his thirty-five-acre estate here, and Theodore Roberts also an interested property holder, it looks as though the luminaries of the silver screen were bent on making Cahuenga Park another Hollywood in so far as opportunities are concerned.

Bells for chimes are tuned by being turned in a lathe.

CONDITION OF FARMER BETTER

Questionnaire Shows Improved Economic Situation

Greater Demand Evidenced for Country Properties

Opposition is Expressed Legislative Tinkering

Edwin G. Hart, president of the Los Angeles Realty Board and a specialist in agricultural development received yesterday the summarized results to a questionnaire sent out to 1200 land specialists throughout the United States and Canada by the National Association of Real Estate Boards and the underlying conviction, as expressed in the replies, according to Mr. Hart, indicates that farm conditions as they are reflected in the market for farm lands have passed the time of deepest depression and that a movement upward is already perceptibly under way.

The questionnaire, covering present economic conditions and market conditions for farm lands in each community, was sent out by the farm land division of the association, said Mr. Hart.

Replies so far received to this inquiry, the first business survey of national scope ever undertaken to give an accurate measurement of the farm attitude as represented by the buying and selling of farm lands, show, according to the local realtor:

That the economic condition of the farmer, in a decidedly preponderant proportion of the districts covered in these observations, is better than at this time last year. Approximately 76 per cent of the districts so far reporting indicate bettered conditions, not quite 13 per cent report conditions worse, and more than 11 per cent report them about as last year.

CROPS BETTER

That crops this year are better than last. In 53 per cent of the districts the report is of better crops, in 21 per cent crops on a level with last year, in 21 per cent crops poorer than last year.

That on the other hand, the farm population decrease, noted in the 1920 census, still continues and must be checked, returns from 72 per cent of the farm districts reported. However, 29 per cent of the districts are showing increase.

Conditions in the farm-land market, and accurate though conservative reflection of general farm conditions, are held to be inactive by 49 per cent of the dealers in the reports so far received, fair by 35 per cent. The farm market is already reported encouragingly active by almost 16 per cent of the dealers.

However, the demand for farm lands has been found better this year than last by a fraction more than one-third of the dealers. More than another third find them unchanged. Something less than a third find them worse.

DON'T WANT LEGISLATION

Little enthusiasm for government action for farm relief is evidenced by the land men's analysis of the situation. Time, rather than legislative tinkering, is what must be depended upon to effect a return of healthy activity, they hold.

While increase of farm credit is asked for by some as a solution of farming difficulties other voices hold that it is the burden of debt already incurred that is depressing farm finances, and that any large credit increase would be socially undesirable. Government aid to co-operative marketing is favored. Development of foreign markets for farm products is urged by a surprisingly large number of farm land specialists. Freight rates are generally accounted a factor in farm economics, but there is little disposition to urge rate changes. Marketing of farm products is generally held an important element in the situation. Wider adoption of diversified farming must come, it is held, to give greater and safer farm returns. Education of the farmer in economics would help him face the conditions he finds, several replies point out. But a majority of the men reporting hold government action, in general is desirable.

Return of farm confidence, cessation of adverse publicity and a general change in the public attitude toward the farm and the possibilities of the farm, is the underlying need for promising farm future, the survey, comments reiterate.

Norco Farmer Exhibits Many at Riverside

Practical poultrymen as well as horticulturists and agriculturists are now taking up land in Norco.

B. H. Ott, a Norco farmer, who has charge of the Norco exhibition at the Southern California Fair at Riverside, is the authority for the statement that there is a larger diversity of exhibits from Norco at the fair than from any other community. Seventeen different products are being displayed, among them peaches, pears, apricots, persimmons, grapes, oranges and lemons.

The small farm in California has always been of tremendous appeal to the people from the East and Middle West, and the natural instinct of the American to retire to a small plot is being exemplified at Norco.

Available irrigable land in California is not unlimited, it was pointed out, and the time is not far distant when there will be no more land to subdivide.

Norco farmers are now trying out a new crop, lettuce and it is expected that more than 150 car loads will be shipped from the region this year.

BOULEVARD PROPERTY SOLD

[SPECIAL CORRESPONDENCE]

HUNTINGTON PARK, Oct. 12. Another piece of North Pacific Boulevard property changed hands during the week when Foster Jackson of San Fernando purchased a lot owned by James Johnson. The property has a fifty-foot frontage and is 150 feet deep. It contains two one-story brick buildings. Mr. Jackson was a former theater owner in this city and recently sold his theater in San Fernando.

No Place to go but here



to share in the progress of the last great piece of desirable highland property in the path of of Los Angeles' growth toward the sea.

Westwood

The Second Hollywood

—that keen business men predict will outstrip the original Hollywood; the fortune maker that has turned poor men into rich men almost "overnight."

Spend a moment with Yesterday

Not one of us but who can look back over the past few years and recall not one, but many opportunities "passed up"—opportunities that others have grasped and prospered through. Westwood is a "great" opportunity. But, great as it is, there will be many who, a few years hence, will recall it as another opportunity neglected. Don't you be numbered among those. Buy now, at ground floor profit and be certain of ALL THE PROFIT!

TWO MORE Charming Westwood Homes Ready to Move In

$60 per month

SMALL PAYMENT DOWN

The Open Door to Prosperity! that You Can Enter Today!

Stop for a moment and realize that property less than two blocks from Westwood is valued at $400 a foot; property within five and six blocks of Westwood from $600 a foot up! And that on the other side of Westwood in Beverly Hills a residence lot at $4000 is comparatively cheap! Compare these prices with Westwood values and you will realize that Westwood really is "Today's Big Opportunity."

To Hesitate Now is to Sacrifice

With Los Angeles facing the most active Realty Market in its history during the next year, today's values are the foundations upon which you can build YOUR fortune—Unit No. 2 of Fox Hills directly adjoining Westwood's new $2,000,000 Fox Studio Site offers an investment opportunity of unusual merit. It is open today.

Don't Delay Another Day!

No matter what your present financial condition—there is an opportunity for you at Westwood today. But it must be grasped at once. To delay is to sacrifice some of the profit-dollars that might as well be yours.

This Way to Westwood

Tract offices open from daylight till dark. Drive out Santa Monica Boulevard to tract or Wilshire Boulevard to intersection of Santa Monica, thence west on Santa Monica. By trolley, take Santa Monica car via 16th St. at Hill St. Station.

Janss Investment Co.

PHONE 821-401

FOURTH FLOOR METROPOLITAN BLDG. FIFTH AND BROADWAY

22 YEARS OF RESPONSIBILITY BEHIND EACH SALE

We Have an Authorized Agent in Your District

Hollywood Branch Office at 6434 Hollywood Blvd. Phone 434-530

"I didn't know it was so much fun!"—The universal comment of the amateur gardener once he gets started. All home gardeners are bound together in a big happy family through the FARM AND TRACTOR MAGAZINE of the LOS ANGELES SUNDAY TIMES.

Rentals in City, Beach or Suburb

No matter how much or how little you wish to pay or what part of Southern ... desire to live in, TIMES rental want-ads will help you get located. See the ... in today's TIMES.

CITY PLANNING INDISPENSABL

Civic Architect and Expe... Tells Local Needs

Future Depends on Solutio... of City Problem

Better Housing Conditions ... Aim of Planners

BY SIEGFRIED GOETZE

[Explaining in an article read by Mr. Goetze before the Municipal League of Los Angeles ... the housing reality.—Ed.]

The subject of housing is close... related to city planning.

...largely dependent upon the po... of city planning and its rela... due to transportation, stree... planning and methods of subdivi... use.

Good housing is one of the ult... aims and chief aims of city plan... The solution of the prob... of housing for the masses o... population will determine, o... large influence, the future of th... city, its health, its civic spirit and... political aspect. The leadership o... a community among the cities o... the nation, finally depends for its... establishment and maintenance... on the human material raised... the best housing conditions... which science and technique can... produce. Will Los Angeles estab... new standards in housing?

If the onrush of an ever-increas... population and the wholesale... demand for small homes is not... by foresight and provision in... planning for the future, we... have overcrowding and low... standard. The social and politi... structure of Los Angeles will... consequently be seriously affected... and the health of the future gene... will be disastrously undermined.

WORKERS NEED HOMES

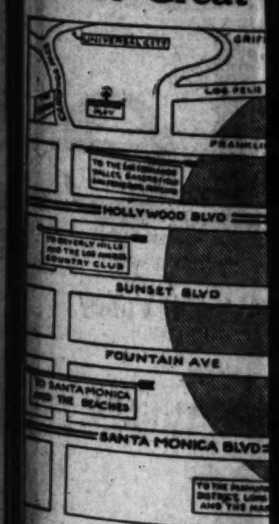
New industrial enterprises are ... springing up in Los Angeles on ... the east side and in the south to... toward the harbor, where thousands ... are need and perhaps hundreds ... of thousands of workers will have... to need homes for which they ... cannot pay more than $20 to $30 ... a month. An average of $25 a ... month corresponds to an invest... ment of $2000 at 10 per cent, ... which, considering land values, ... would not be sufficient to build ... sanitary quarters for a work... man's family with children. ... Large masses of labor necessary ... for the upbuilding of a large in... dustrial community must be ... properly housed. It is necessary, ... therefore, that we give our most ... earnest thoughts and active en... deavors to this problem.

Lack of space, parks and play... grounds, crowding on the land and ... in the rooms; the absence of light, ... sunshine and privacy and the re... sulting unhappiness in home life, ... are all threatening indications of ... improper conditions in this fast... growing city. If housing in Los ... Angeles is not to be a repetition of ... the intolerable situation existing in ... other cities, a comprehensive sys... tem of housing must be set at once ... on foot and effectually carried out ... to insure better conditions worthy ... of the highest American standards. ... The housing of the masses has ... always given little public attention ... except by the unscrupulous specu... lator who has found a large and ... profitable field by exploiting the ... most pressing need of the people.

GOOD HOUSING IMPORTANT

It is well to prove that housing ...

At The Great



Your Mon...

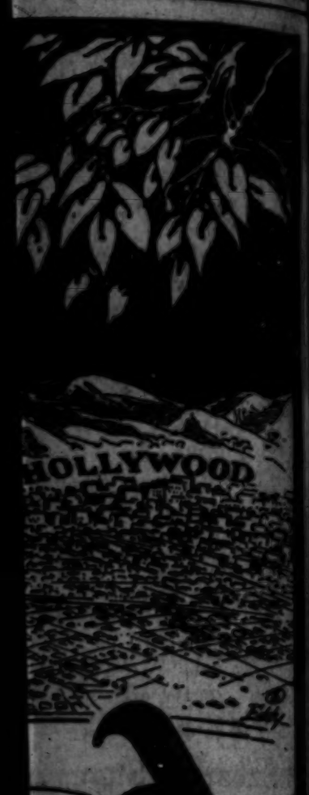
East H...

Large, Sure and Quick Pro... made in EAST HOLLY... investments! Study the ma... number of important thorou... pass through this district. ... and see the tremendous traf... lines carry! Come and measu... rious progress of this wonder... the past two years. And toda... ment is far behind today's ... now the Wright & Hogan or...

Wright...

CREATORS O...

MAIN OFFICE—1... Branch—4489 Hollywood Blvd.



...Y PLANNING ...DISPENSABLE

...Architect and Expert ...Local Needs

...Depends on Solution ...City Problem

...Housing Conditions is ...n of Planners

...DFRIED GOETHE

...e article read to Mr. Goetz ...Times of Los Angeles at ...ness.—Ed.]

...ject of housing is close- ...to city planning. It ...dependent upon the pol- ...city planning and its rela- ...transportation, street ...and methods of subdivi-

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...south of an over-increas- ...ulation and the wholesale ...for small homes is not ...brought and provision in ...ning for the future, we ...ess, overcrowding and low ...th. The social and politi- ...leaders of Los Angeles will ...seriously affected ...health of the future gene- ...will be disastrously under-

...ERING NEED HOMES

...industrial enterprises are ...up in Los Angeles on ...side and in the south to- ...Inglewood, where thousands ...and perhaps hundreds ...thousands of workers will have- ...need homes for which they ...pay more than $25 to $30 ...An average of $25 a ...corresponds to an invest- ...of $5000 at 10 per cent, ...considering land values, ...not be sufficient to build ...decent quarters for a work- ...family with children. ...sum of labor necessary ...the building of a large in- ...community must be ...for homes. It is necessary, ...that we give our most ...thinking and active en- ...to this problem.

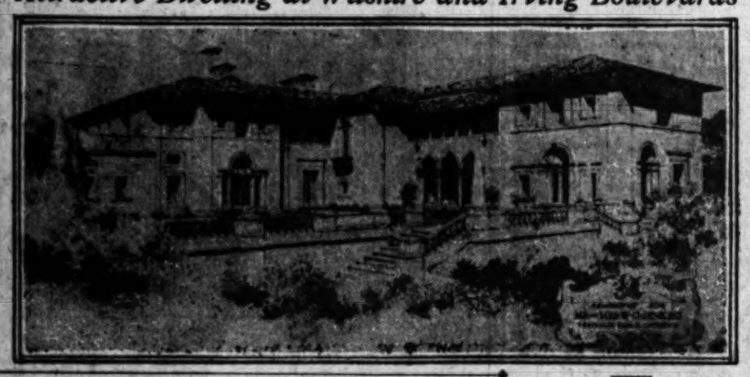
...ks of sunshine, parks and play- ...ds, breeding on the land and ...the street; the absence of light, ...and privacy and the re- ...unhappiness in home life, ...threatening indications of ...existence in this fast- ...city. If housing in Los ...is to be a repetition of ...ditions existing in ...cities, a comprehensive sys- ...housing must be at once ...and efficiently carried out ...better conditions worthy ...higher American standards. ...of the masses has ...given public attention ...by the unscrupulous specu- ...who has found a large and ...field for exploiting the ...pressing need of the people.

...HOUSING IMPORTANT

...ed to prove that housing

STUCCO RESIDENCE NEAR COMPLETION

Attractive Dwelling at Wilshire and Irving Boulevards



CONSTRUCTION of a twenty-room residence on the northwest corner of Wilshire and Irving boulevards for W. O. Jenkins at a cost of $150,000 is almost completed after a year and a half of work on the building, it was announced yesterday.

Specifications prepared by Architect T. Beverly Keim provide for a structure built of brick throughout with stucco exterior and stone trimmed. The residence will be the most elaborate and most expensive of its kind in Los Angeles.

Butlers are paid from $80 to $150 a month, ladies' maids $40 to $75, and laundresses $50 to $75 in homes of New York society people.

in small homes is practicable and advisable and that savings will result to the families occupying them. Good housing, furthermore, is from a hygienic point of view, of very great importance. Still we feel that there are stronger reasons than those underlying our desire to strive toward the better individual home.

We feel that rows of tenement houses create a tendency toward moral deterioration. There are people who have become so accustomed to the narrow city and its crowded quarters that they have become indifferent to any other life and are unable to rise above it. We have reason to become apprehensive of such people. They are members of a perishing generation. They remind one of old people who no longer care for exercise which is a sign that their end is near.

Families whose children play in dark halls and courts will perish. There are families without number living such lives in our large cities, and even here in our midst.

A family whose home does not invite a daily reunion at the table, carries a morbid explosive which will surely drive them apart, for each one will seek his hours of comfort and pleasure outside of the family. Streets, which, through their long monotonous rows, invite one to seek recreation and peace in the outside world make strangers and individuals of people, resulting in the lack of civic consciousness.

MUST SOLVE PROBLEM

The streets of the homeless, the quarters of the crowds, become serious causes of civic deterioration and crime. Today we feel stronger than ever that we must be a people; we dare not be a mob. The higher the house grows and the more congested the crowd, the more indifferent one gets toward the other. Nowhere does one live so alone as in a tenement house. The closer the people live together, the farther they grow from each other until finally all community life ceases to exist. One has only to look into the living quarters of a metropolitan community and the results are most disastrous. Increased immorality and infant mortality, the lack of decent home life resulting in the final breaking up of the home—all these are bringing us face to face with a problem which Los Angeles must solve.

In each family which moves into the narrows of the city, the anxious question arises: "Will you belong to the very few whom the rushing stream of the city will not swallow?"

Let us all help to give the homesick people of our community garden homes to live in, economically planned and well built, pleasing in appearance, with all reasonable comfort, and with a California garden as the outdoor living-room.

COMFORT FOR ALL

To the child: a place in the sun and grounds to play in.

To the mother: that degree of relief from household cares made possible through an efficient arrangement of the house plan and the greater use of the products of science in household appliances, thus decreasing her labor and increasing the pleasure and interest in the home.

To the father, returning from his daily toil: a cheerful home which, with its restfulness, will increase his industrial efficiency.

To Los Angeles: the preserving of a fair name of a "home city."

And to the nation: good citizenship!

Wilshire to be Widened West From Fairfax

Wilshire Boulevard, from Fairfax avenue to the westerly limits of the city at the Pacific Electric Railway crossing, is to be widened at once to 100 feet. A contract for this improvement has just been let to the J. F. Murphy Company, according to announcement by the J. Harvey McCarthy Company.

When Wilshire Boulevard was first laid out it was constructed at a slight elevation from Fairfax westward because of lack of proper drainage facilities in that section. In the past two years, however, storm sewers have been constructed and this area is now one of the best drained sections in the city. The boulevard is now to be lowered to the same grade as adjoining land.

A similar improvement has been in progress for some time from the Pacific Electric crossing westward, under the direction of the engineering department of Beverly Hills. The combined improvements will give a 100-foot roadway for a distance of two miles, and will bring beneficial results for the heavy traffic that passes over this boulevard.

SEEK SCHOOL FOR CAHUENGA

Growth of District Cause of Contemplated Change

Plan to Build on Site on Ventura Boulevard

Children Going to Classes in Van Nuys Now

Movement is on foot to secure a school for Cahuenga Park. This will greatly relieve the present condition which necessitates the transporting of Cahuenga Park children to Van Nuys in motor busses in order to have them attend school there.

The founders and developers of Cahuenga Park had the foresight to set aside a highly desirable site for a school in Cahuenga city, located in the very heart of the entire 1100-acre tract, as well as being the center of the great area of development on Ventura Boulevard.

The activity of the last year has transformed hundreds of acres of barley fields into thriving bustling communities and among these Cahuenga Park because of its strategic location at the intersection of Ventura Boulevard and Sherman Way is destined to become the business center, according to many of those who have watched with interest the rapid growth and building up of the south side of the San Fernando Valley. This growth has brought families here and with them have come children who must attend school.

"In setting aside a site for a public school we took every possible contingency into consideration, and regardless of whether or not we could have made a big handsome profit by disposing of this site for any other purpose, we have retained it as a school site," says C. C. Albright, "and we are now at work making the effort to convince the school board that Ventura Boulevard needs a school and that Cahuenga Park is the logical place for it. We can report favorable progress so far."

VISALIA BANK NOW ERECTING NEW STORE

[LOCAL CORRESPONDENCE]

VISALIA, Oct. 13.—The Bank of Italy has begun construction of a one-story room adjoining the bank structure and work is to be rushed to completion. The one-story structure will be rented for store-room purposes. It was originally expected that the Woolworth store would occupy this place, but the plan was abandoned when the company found the building would be too small for its requirements. This new building is so designed as to permit the larger structure to have all outside rooms without the necessity of a light well through the center.

"It Will Pay You to See Us"

Profitable Purchases

27% NET INCOME
BEAUTIFUL BUNGALOW COURT. SECURED LOAN.
LOT ALONE WORTH $24,000.
THIS IS A KNOCKOUT—$19,000 HANDLES.
SEE MR. LORD.

APARTMENT SITE
EXCELLENT WESTLAKE DISTRICT. 52x165.
$7500—TERMS.
BUY THIS FOR IMPROVEMENT OR PROFIT.
MR. BARBEE.

$30,000 HANDLES
ONE OF THE FINEST APARTMENT HOUSES IN WESTLAKE DISTRICT.
BIG INCOME—SECURED LOAN—SEE THIS.
MR. LORD.

DOWN TOWN CORNER
BEST OFFICE BUILDING SITE IN THE CITY.
150 FT. FRONTAGE—$3300 PER FOOT.
A REAL BUY AND $1000 FOOT UNDER VALUE.
SEE MR. SMITH.

Bryant Realty Co.
MEMBERS L. A. REALTY BOARD
LESLIE G. BRYANT, Manager
432-33-34 Title Ins. Bldg.
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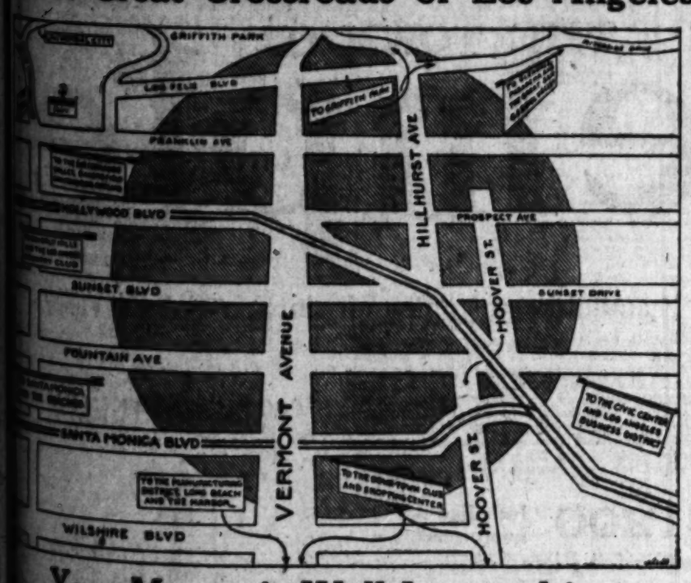
FOX RIDGE REALTY CO.

Fruit ranches, orange groves, vineyards, etc. Tulare & Fresno Counties in particular; also large tracts San Joaquin Valley acreage.

Few CLEAR ranches to exchange for city income.

PHONE 825-035, ask for MR. RIDER,
317 Merchants Nat'l Bank Bldg.

The Great Crossroads of Los Angeles



Your Money is Well Invested in

East Hollywood

...Sure and Quick Profits are ...made in EAST HOLLYWOOD ...investments! Study the map—note ...number of important thoroughfares ...run through this district. Then ...and see the tremendous traffic these ...carry! Come and measure the ...rapid progress of this wonder section ...past two years. And today's de- ...mand is far behind today's need! ...Our Wright & Hogan organiza- tion can show you the way to rich profits in EAST HOLLYWOOD. Splendid opportunities are now available in business frontage, apartment sites, flat property, residence lots, etc. We are pioneer operators in this fast growing district—our capital is invested here. Use this office for any information you want about EAST HOLLYWOOD. We have the facts which prove that your money will be well invested here. See us!

Wright & Hogan, Inc.
CREATORS OF VALUES
MAIN OFFICE—1866 NORTH VERMONT AVE.—PHONE 699-175.
...4008 Hollywood Blvd. Branch 4307 Sunset Blvd. Branch—2800 Sunset Blvd.

Opening SALE of Hollywood Skyline Park

the *Best* values on Ventura Blvd.



Your opportunity to buy Direct from the Owners the last available and choicest close-in property on Ventura Boulevard!

Today marks the opening sale of Hollywood Skyline Park—it is your opportunity to buy the choicest property on Ventura Boulevard at low opening prices!

Only 15 minutes from Hollywood—strategically situated on Los Angeles' only outlet to the great San Fernando Valley and the mighty Coast Route to San Francisco—Hollywood Skyline Park is destined to become a huge factor in the great trend of population and business.

Men who have made money in Los Angeles real estate are those who buy at opening prices—they get the best selection and lowest prices.

Bus Service Now Operating!

The Pacific Electric busses are now operating on Ventura Boulevard—giving direct service from Hollywood Skyline Park to Hollywood. This directly connects it with Los Angeles—with commutation books, low fares and transfer privileges. This means that property values will soar on Ventura Boulevard!

Compare!

location, elevation, improvements, restrictions, prices and terms—then you'll be sure to buy at Hollywood Skyline Park.

Come out today and see for yourself! You'll be convinced.

Mulholland Skyline Drive now a certainty! Another big factor in profits to buyers in Hollywood Skyline Park!

All improvements to be put in immediately—at no cost to buyers.

Here's your opportunity. Buy direct from the owner and pocket the middleman's profit! Then watch values go up and up!

HOW TO GO:

If you drive your own car—follow directions on map. Or take busses from the corner of Hollywood Boulevard and Highland Avenue in Hollywood.

50 and 60 Foot Lots $750 Easy Terms

Horowitz Bros.
Owners and Subdividers
716 Van Nuys Bldg.
5169 Hollywood Blvd.

Rich Farm Lands at $50 to $250 an acre

We offer you the last opportunity to buy Southern California land at farm land prices, without any charge for climate or environment. You people who desire an opportunity to work land in Southern California that has all the inflation squeezed out of it, now have that opportunity.

A rich, fertile soil ideal for the successful growth of deciduous fruits, sugar beets, vegetables and other money making crops is offered you at rock bottom prices on easy terms.

Don't forget. We said the inflation was squeesed out of this land. Come on in. Talk it over with us. Fill out the coupon at once if you want some literature.



MESSRS. BURROWS & MORAN
1010 Detwiler Bldg.,
Los Angeles, Cal.

Gentlemen:—I am interested in "The Valley Beautiful," and would like full particulars.

Name .....
Street .....
City ..... Phone .....

Times 10-14-23.

Burrows & Moran
1010 Detwiler Bldg. Tel. 820-072
Los Angeles, Cal.

Tract Office, Ground Floor, College Hotel, Santa Ynez.

23 Locust Ave., Long Beach.

OPEN PROPERTY ON BOULEVARD

Hollywood Skyland Park Offered to Public

Subdivision Located Near Mulholland Drive

Improvements Planned for New Subdivision

In keeping with the continuation of the wonderful northward growth of Hollywood, and the unprecedented demand for property along Ventura Boulevard, Horowitz Brothers, operators in Los Angeles real estate, will today open for sale one of the choicest pieces of property left close in on this important boulevard. The tract, to be known as Hollywood Skyland Park, contains approximately 487 acres, and though one of the largest subdivisions to be opened in this vicinity, is well within Los Angeles city limits.

The property is located on Ventura Boulevard between the Hollywood Country Club and Sherman Way. It extends from the boulevard to the proposed Mulholland Skyline Drive, well divided into portions of comparatively level ground and rolling hills of varying elevations.

The owners, David and Fred Horowitz, are conducting the sale and development themselves to insure a careful execution of their plans for improvement and in order to reduce the selling costs by eliminating regular subdividers' profit. The advantage of material savings thereby made are being passed on for the benefit of the purchasers in the form of low prices.

"In all our past experience in Los Angeles real estate," states David Horowitz, "we have never handled a property that contained in such wonderful combination the advantages of Hollywood Skyland Park. It is exceptionally well situated with reference to all the important points on both sides of the Hollywood hills. The valley itself, commences directly across the boulevard at this point and extends uninterruptedly its full width —providing more than sufficient area for the business houses to be built on our property to draw from for generous support.

"Woodman avenue, already constructed, extends from our property to Van Nuys, across the San Fernando Valley and connects with the foothill boulevard, which leads to all centers of population along the foothills both north and south. These connections establish Woodman avenue as one of the most important thoroughfares in the valley. It will bring traffic, business, and population to Hollywood Skyland Park—the effect on property values is self-evident.

"We are planning to build this road through the principal canyon on our property to Mulholland Skyline Drive bringing Beverly Hills within fifteen minutes' drive. This extension will make Woodman avenue the shortest route from our part of the San Fernando Valley to the most popular beaches.

"Some idea of the demand for property along Ventura Boulevard and the activity in that vicinity, can be gathered from the fact that statisticians estimate that at least $5,000,000 is being expended right now along this boulevard. This includes general improvements, as well as the widening of the highway, which is progressing in several sections. At the same time at least $2,000,000 worth of new homes and stores have been erected this spring and summer."

CITY NEEDS BOULEVARD, IS OPINION

Harry B. Crouch Returns From Europe and Praises Flower-Street Plans

"All Los Angeles needs in order to be a real metropolis is to have a Fifth avenue, a Strand or a Champs de Elysees." This is the statement of Harry B. Crouch, jeweler, who has just returned from a two months' visit in Europe. While he was abroad he visited the capitals of the old country and was impressed with the need that this city has for a wide and well-lighted downtown boulevard that is somewhat removed from the heart of the city proper.

When the plans of the Flower-street Improvement Association were first laid before Crouch he declared them to be ideal. That was before his European trip. But after a visit to Paris and London he says he realized for the first time that this city is growing as rapidly as any city in the world, but that in spite of this marvelous growth we lack a downtown Fifth avenue that will give us that metropolitan aspect which the other large cities of this world have.

"When I was in London," said Mr. Crouch yesterday, "for the first time I realized that Los Angeles lacks what the great centers of population in Europe have, that is a wide downtown boulevard. There is no Fifth avenue here, and we have no such streets as either Paris, London or the other capitals of Europe possess.

"The plans of the Flower-street Improvement Association are ideal. For my part, I cannot see why there is even a question about starting the work at once. I have no property interests on the street, but you can state for me that the moment the work of improvement is begun I will begin with my plans to find a location on the proposed Fifth avenue of Los Angeles.

"Business would be improved. Los Angeles would have a downtown thoroughfare in which the parking laws and the shopping privileges would be ideal. Our merchants would also be benefited and we would have a downtown artery that would relieve traffic conditions and make our city something more than a built-up country town. It would mean that Los Angeles is indeed a metropolis."

THE USUAL

"You and your wife have decided, then, to—"

"No. You got it wrong, Bill. My wife has decided. I have merely acquiesced.

TRACT OWNER



David Horowitz,
Subdivider of Hollywood Skyland Park on Ventura Boulevard.

SKYSCRAPERS IN CITY PLANNED

(Continued from First Page)

Rey Rule, Charles G. Andrews, C. Y. Ridenbaugh and Glenn N. Deuel, has commissioned Curlett & Beelman to prepare the plans within ninety days so that actual work can be started soon thereafter. A clause in the lease stipulates that the Scofield Engineering Construction Company should be awarded the building contract.

Specifications show that the structure will be thirteen stories in height, class A, of reinforced concrete construction, 100 feet wide and 150 feet deep, and finished on the exterior with terra cotta and brick. The Pershing Square Building, as it will be known, will represent an expenditure of $1,500,000 for construction alone. The corner is owned by Dr. M. E. Spinks, Dr. Andrew Spinks, John Spinks and Leon Spinks.

HOLLYWOOD BANK HOME

Within sixty days actual building operations will start on a new bank and office structure to be erected on the southeast corner of Hollywood Boulevard and Cherokee avenue for the Hellman Commercial Trust and Savings Company at a cost of $1,000,000. Architects Schultz & Weaver have completed preliminary plans.

Joe Toplitzky, realtor prominent in the deal, states that the corner will have a frontage of fifty-five feet on Hollywood Boulevard and 150 feet on Cherokee avenue. It is the intention of the builders to have the bank home ready for occupancy by the first of next June.

SANTA MONICA HOTED

Negotiations have been completed for the erection of an eight-story hostelry on Wilshire Boulevard and Ocean avenue, Santa Monica, at a cost of $2,000,000, it was announced by Gilbert Stevenson, owner and manager of the Miramar Hotel at Santa Monica. The project will cover an entire block bounded by Ocean avenue, Wilshire Boulevard, California and Second streets.

Architect William W. Ache has been selected to draft the architectural drawings and Gutleben Brothers have been awarded the contract. It is the plan of Mr. Stevenson to erect the hotel in three units and to begin construction of the Wilshire Boulevard unit at once and to have this unit completed by the first of April, 1924. The structure will be 600 feet in width and 320 feet in depth and will contain more than 600 rooms, equipped with tiled baths.

TO COST MILLION

A fourteen-story, class A apartment building will be erected on the northeast corner of Santa Monica and Ocean Boulevard, Santa Monica, for A. C. Blumenthal and associates for estimated cost of $1,000,000. Work on the new building will be started within thirty days.

The building will incorporate all modern seaside features developed by hotels of Atlantic City, eastern and Florida resorts. The lobbies will be carried out in the Italian renaissance style with arcades, pools and fountains to resemble interior courts of Italian palaces.

DANCE ACCOMMODATIONS

Accommodations for dancing and tea parties will be arranged on the mezzanine floor. A spacious outdoor lobby, or solarium, commanding a view of the ocean will be a feature of the apartment-house. Upper floors of the building will be divided into apartments, ranging from the single hotel room and bath to the four and five-room apartment de luxe, with kitchen, dining-room, living-room and bedrooms.

By a clever arrangement of plans it is possible to add or take away rooms from apartments and open them into adjacent apartments. The lower floor of the building will be faced with terra cotta; the shaft of the building will be faced with either terra cotta or light colored attractive tapestry brick. Kenneth MacDonald, Jr., and Company are the architects.

FURNITURE MART HOME

The Los Angeles Furniture Mart, a nonprofit association, comprised of a body of men representing eastern manufacturers in all furnishings of the home, have recently closed a five-year lease for a new concrete, fireproof, class A building to be built at 324 North San Pedro street. Pending the completion of the building, temporary headquarters have been made on Commercial street.

There are already fifty manufacturers represented and it is anticipated that before the new home is completed there will be at least 100 additional members. Space allotments are being assigned at the present time.

The grouping together of a number of representatives of large furniture manufacturers under one roof has been tried in practically every large city in the United States and has been a success. Consequently, there is little doubt as to the possibilities of this enterprise.

One of the outstanding features is the convenience with which the wholesale buyers can see all of the latest styles in furniture, interview representatives of the different manufacturers whose goods he may be selling, make his purchases and return home with least possible delay.

The largest portion of this building will be set aside for exhibit purposes only and will contain only samples from which buyers can make their choice. Large stocks for immediate delivery will be warehoused in adjoining warehouse buildings.

The entire first floor will be given over to distribution of carload shipments. A receiving and delivering system has been worked out along the most modern lines, which will cut the handling to a minimum. Freight cars are run directly into the building, unloaded under cover and goods loaded directly on motor trucks with the least possible delay in time and labor.

The location of the building was taken into consideration and, owing to the proximity of the downtown district and to all freight depots, the San Pedro-street property was selected.

A large private yard adjoins the building and is to be used for parking space for both members of the association and prospective buyers. A. C. Martin is the architect.

Property Near City's Center Valued High

Easy accessibility and proximity to the center of the downtown section are the two most important factors governing the present and future value of any new residential district in Los Angeles, according to W. E. Dimmick who is a member of the syndicate subdividing and developing Silver Lake Terrace, a tract recently opened in the Silver Lake district.

During the last three years Los Angeles has grown so much and there has been such a demand for close-in property that practically all of the available acreage within the three-mile circle from the center of the city has been subdivided and sold. The thousands of new residents who have made Los Angeles their home have forced the city to expand far beyond the bounds contemplated a few years ago.

"We have found conclusive proof of this fact in the five weeks Silver Lake Terrace has been on the market. In those five weeks we have sold more than three-quarters of a million dollars' worth of lots, and the sales show not the slightest sign of slowing up."

HUGE SALES REPORTED OF READY-CUT HOMES

Although their estimated quota of sales for 1923 was set for 3000 houses, officials of Pacific Ready-Cut Homes, Inc., declare that at the rate home-building activity prevails this estimate will be exceeded by approximately from 700 to 1000 structures. During the fourteen days ending last Wednesday the firm received orders for 242 structures, most of these orders calling for five and six-room houses. This is at the rate of seventeen houses each business day, which is a record never before approached.

East Beverly Hills



As Low As

$4000

for

Exclusive Hillside Estates

THE bonds for the Mulholland Skyline High Way, which is to stretch along the crest of the mountains from Vermont Avenue to the sea, have been voted! The picturesque mountains reaching from Hollywood to the broad Pacific, will soon become the most famous hillside residential property in the world—a Riviera surpassing in natural beauty even the noted Riviera of France.

East Beverly Hills is in the heart of this region. It is the closest-in hillside property in the exclusive Beverly Hills section, between Sunset Boulevard and the proposed Mulholland Skyline High Way.

Prices NOW are less than the average for level lots in Beverly Hills. WITHOUT the added incentive of a mountain-top boulevard, other hillside residential properties have jumped four and five times their original figures. CONSIDER the opportunity offered in the sale of exclusive hillside estates in East Beverly Hills being sold NOW at original prices. Easy terms; come out today!

Cornelius & Blaisdell

Tract Office:
Sunset Boulevard
at Doheny Drive

Telephones:
Hollywood 9816
or 559-285

Poultry —It would be hard to find a successful poultryman who didn't read the FARM AND TRACTOR MAGAZINE each week. The articles and pictures are equally interesting to everyone who has a back yard. Issued every week with the LOS ANGELES SUNDAY TIMES.



The Blue Ribbon Tract

Phenomenal!

There are wonderful profits for you in the

New Unit at Carthay Center

Lots are being sold at very low prices, based on our purchase at *$3375* an acre, plus cost of improvement and a fair return to us.

Land adjoining Carthay Center has just sold for *$8750 an acre, unimproved.*

Such bargains as Carthay Center offers can't last long, for you can't beat our prices and terms.

Harvey McCarthy COMPANY

Three Wilshire Boulevard offices—at Mission Bungalow, corner McCarthy Vista, Tel. 769-780; Corner Fairfax, 763-066 and at P. E. Crossing.

Main Office: Herman W. Hellman Building—Tel. 879-372

FIRST

—Carthay Center was awarded First Honor among subdivisions at the recent Southwest Mission Exhibition by the following eminent experts:

Sumner Hunt, A.I.A.
Myron Hunt, A.I.A.
John E. Prince, City Planning Commission.
James G. Langdon, A.S.L.A.
Emil T. Mische, A.S.L.A.

Streets, walks, gas, water, sewers, electricity are all in in new unit now selling.

About the New Books

What is being said and who is saying it, together with sane comments and criticisms.—The book review department of the SUNDAY TIMES.

Home, Health and Wealth Await You In

THE TOWN OF

Temple

—a new and beautiful home community in San Gabriel Valley

A SHORT, easy motor drive from Los Angeles or Pasadena—over well-paved highways—brings you to the new town of Temple, now building just three miles east of Alhambra. Dozens of splendid residences are being erected; the Pacific Electric Railway is extending its Alhambra line to Temple where an $8000 depot will be built; street improvements are being rushed; water, gas and electricity are being installed, and Temple will soon be a thriving prosperous community—with excellent living conditions and splendid school facilities—the grade school is located practically on the townsite, and high school students can get on the electric cars and alight right in front of the high school for this district which is located in Alhambra.

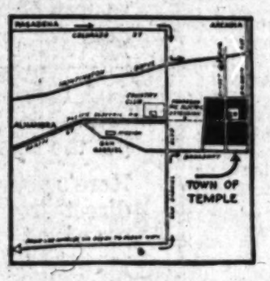
"See It Build"

Big Roomy Homesites **$1200** Including All Improvements

Half-Acre Garden Plots $1950

If you want a fine homesite, with plenty of room to raise your own garden, fruit and chickens, Temple is the place to buy. The soil is exceptionally fertile, the climate is ideal the year 'round and no expense is being spared to make this one of the most attractive and up-to-date home sections in Southern California.

Lots are being bought rapidly—over 300 sold already, and the number is limited. Get yours now at present low prices—before property values advance just as they are doing in all surrounding localities.



DRIVE OUT IN YOUR CAR—HERE ARE THE ROUTES



One of the 36 charming homes now under construction at the Town of Temple.

Marsh & Coughran, *Exclusive Agents*

808 Union Bank Bldg. Los Angeles Phone 826-736

MODEL MOC

dy Cut Structure Wil
Carson Road N

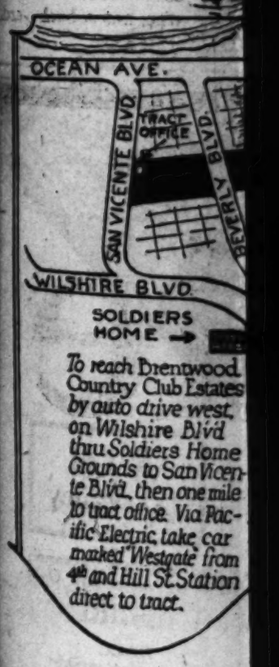
One of the largest homes ever
erected immediately on Carson
rd and when completed it will b
mporary exhibition purposes by its
. The architecture is to be Spa
ings and the completed structure
approximately $12,500.
According to the architects of
a local home-building firm, the
ucture will be entirely different
m any other Spanish design in
s city and will embody several
w ideas in home planning that
ve never been introduced.

GARDEN PATIO

Reversing the usual order of
ings, the breakfast nook is to be
ated in the front section of the
me overlooking a garden patio,
ile opposite will be the entrance
the living-room through a high
ch situated beneath a modified
ver.
The patio is to be much larger
an those found in the average
uth home, and it will be in-
osed with an iron gate of heavy
ortions. A new type of mosaic
r will cover the patio floor.
e mosaic work will be combined
h a border effect made of a new
e of black plaster which will
e a hard marble finish. The
ariegated colors, and the walls
ween the studs and the lath
l be covered with heavy insulat-
fill to prevent dampness and
permit more comfort on hot
mmer days.

BARREL CEILINGS

A barrel-ceiling effect is to be
ated in the front room, accent-
ed with ornamental staff work
polychrome effects. The walls
the dining and living-rooms
l be finished in an improved ef-
utilizing hand-decorated can-
harmonizing with stippled
rk. The latter is to be hand
ed with wire wool and pum-
ise to produce a satin finish.
doors are to be made from
ed slabs, with the tops cut
rse to conform with the
ed openings. No panels will
ed. The hardware is to con-
of a new design of sanded dull
, with the exception of the
s that are finished in white
el, which will be glass and
.
ptical table and handy seats
to be built in the breakfast
to permit easy access.
ong the numerous features
the model home will be the in-
lation of a unit system of heat-
mosaic white tiling in the
ooms and on the drainboard,
ornate porcelain pedestal lav-
y, a tile mantel of unusual de-
and a profusion of built-in
ves.
added touch of distinction



To reach Brentwood Country Club Estates by auto drive west on Wilshire Blvd thru Soldiers Home Grounds to San Vicente Blvd, then one mile to tract office. Via Pacific Electric take car marked "Westgate" from 4th and Hill St. Station direct to tract.

"The Gem of the Bay District"
Some Homesites for $3000.
Smaller lots lower
Easy Terms-
Three Years to pay.

MODEL MOORISH HOME

...Cut Structure Will Be Erected at Once on Carson Road North of Wilshire

...of the largest homes ever built by the ready-cut system is to ...ected immediately on Carson Road just north of Wilshire Boule... ...and when completed it will be used as a model home and for ...exhibition purposes by its builders, Pacific Ready-Cut Homes, ... The architecture is to be Spanish with some traces of Moorish ...and the completed structure including the cost of the lot will ...approximately $12,500.

...ing to the architects of ...d home-building firm, the ...es will be entirely different ...ny other Spanish design in ...ity and will embody several ...ideas in home planning that ...never been introduced.

GARDEN PATIO

...ing the usual order of ...om the breakfast nook is to be ...d at the front section of the ...ed, forming a garden patio, ...entrance will be the entrance ...living-room through a high ...ed beneath a modified ...

...patio is to be much larger ...ally found in the average ...n home, and it will be in... ...with an iron gate of heavy ...work. A new type of mosaic ...will cover the patio floor. ...mosaic work will be combined ...ed floor effect made of a new ...of black plaster which will ...a hard marble finish. The ...is to be covered with clay tile ...colored colors, and the walls ...on the studs and the lath ...covered with heavy insulat... ...to prevent dampness and ...more comfort on hot ...days.

BARREL CEILINGS

...ceiling effect is to be ...in the front room, accent... ...with ornamental staff work ...ceiling effects. The walls ...dining and living-rooms ...finished in an improved ef... ...ceiling hand-decorated can... ...effects with stippled ...finish. The latter is to be hand ...with wire wool and pum... ...to produce a satin finish. ...floors are to be made from ...oak, with the tops cut ...to conform with the ...openings. No panels will ...The hardware is to con... ...new design of sanded dull ...with the exception of the ...doors are finished in white ...which will be glass and ...

...ilt table and handy seats ...to be built in the breakfast ...to permit easy access.

...ing the numerous features ...model home will be the in... ...of a cult system of heat... ...tasteful tiling in the ...and on the drainboard, ...porcelain pedestal lav... ...the mantel of unusual de... ...a profusion of built-in ...

...ilies touch of distinction ...will be given to the front windows by the equipment of special iron grills.

The home is to occupy approximately 1440 square feet and has been planned by a group of ten architects associated with Pacific Ready-Cut Homes, Inc. The foundation for the model home will be laid this week and construction work rushed in order to finish the house before the rainy season begins. Upon completion it will be opened to public inspection and will remain open for several weeks until it is sold. The lot where this model home is to be built is located in a tract purchased several months ago by Pacific Ready-Cut Homes, Inc., ated, and in which the company is to build a total of fifty-one ready-cut homes.

New Bridge to Eliminate Old Controversies

[LOCAL CORRESPONDENCE.]

PORTERVILLE, Oct. 13.—Contract for the erection of a bridge over Porter Slough, on Main street, has been let by Porterville City Trustees to Frederickson & Shannon of Fresno for $30,565. This price includes removal of the old bridge and using part of it in building a new bridge over the slough on Third street. Work will start at once and a special effort will be made to have construction complete before coming of the rainy season. The new structure will be on a level with the street and the width of the street.

Porter slough has long divided Porterville geographically, politically and to a certain extent socially. It has figured in many controversies and has been the scene of a number of accidents. In high-water time it has flooded basements of business houses in the vicinity and its covering has long been an ambitious desire of the Porterville Chamber of Commerce. An adequate bridge on Main street has been another bone of contention, and in the coming of a new structure is not only seen a much-needed addition to civic life of the city, but a partial wiping out of old contentions.

WAREHOUSE IS NEARING COMPLETION

New Concrete Building Has Many Unique Features

The new five-story and basement, class A, reinforced concrete warehouse of the Parmelee-Dohrmann Company, rapidly nearing completion, marks the beginning of a new era in the progress of one of the oldest and most substantial business houses in Los Angeles.

Situated in Factory Place near Alameda street, the new warehouse has a frontage of 150 feet and extends in the rear a depth of 135 feet to the Santa Fe right of way. There will be a total of 121,000 square feet of floor space, which not only solves the present problem of storing the daily immense acquisition of merchandise, but also provides room for expansion in the future.

The warehouse is the design of Ashley and Evers, architects, 518 Mortgage Guarantee Building, Los Angeles, with offices also in San Francisco.

This new building represents an investment of nearly $250,000. It is absolutely fireproof and it is being equipped with the most up-to-date facilities available. There will be two freight elevators with a lifting capacity of 4000 pounds each, with platforms measuring 8 feet by 12 feet, as well as an automatic push-button controled passenger elevator with a 1000-pound capacity, for the convenience of the employees.

Two 2400-pound scales for weighing barrels, casks, etc., one 500-pound automatic portable scale, have been provided together with the latest types of trucks and conveyors for lifting and conveying merchandise.

Unification of Railroads to Help Traffic

If the comprehensive freight unification plan submitted jointly to City Council, by the Union Pacific and Southern Pacific lines, is carried through, the movement of 224,000 cars a year will be removed by the Southern Pacific from Alameda street, much of the grade-crossing menace will be removed and general freight carrying efficiency in the city improved, say those suggesting the plan.

The Union Pacific, under the plan, would abandon its present passenger station and use that of the Southern Pacific Company at Fifth street and Central avenue. The proposal calls for switching of the Southern Pacific through freight trains over the Union Pacific Line on the north side of the Los Angeles River. This change would be at the old Pigeon Farm. These trains would thus be removed from Alameda street and taken down the Union Pacific tracks to Alhambra avenue.

A classification yard of twenty tracks will be built in the space bounded by Alameda, Butte and the southerly city limits, to be used jointly by the Union Pacific, Southern Pacific and Pacific Electric. To get into the Southern Pacific station with its passenger trains, the Union Pacific will have its route by way of the Butte-street curve to the Southern Pacific station. This right is in return for the use of the Union Pacific lines by the Southern Pacific freight trains.

It is specifically stated in the applications for franchises that such grants would in nowise bear on the ultimate disposition of traffic and grade-crossing problems now under consideration in Los Angeles.

Frank Karr, special counsel for the Southern Pacific, believes the joint use of the Southern Pacific passenger station could be put into effect within two weeks from the date of permission for such a right, but that complete operation of the freight plans would require six months, in view of the necessity of constructing a viaduct required over the Arroyo Seco.

Large Concrete Warehouse Near Completion



For Parmelee-Dohrmann Company

Five-story warehouse, designed by Ashley & Evers, to solve storage problem for hardware firm.

TWO PROPERTIES SOLD TO LOCAL INVESTORS

BOTH BUILDINGS IN BUSINESS DISTRICT HANDLED BY LEWIS FIRM

The J. W. Lewis Company reports the sale of property at 721 Wall street to a local investor for the Pacific Southwest Trust and Savings Bank. The property has a frontage of forty-four feet on Wall street with a depth of 136 feet. Present improvements consist of a two-story frame flat building. No immediate changes are contemplated by the purchaser.

Another property just sold is located at 607 East Sixth street, which has been purchased by Jacob Goldfinger from Melville Dozier, Jr., as an investment. The negotiations were handled by S. G. Ries of the Lewis Company in co-operation with Robert Marsh & Co. A lease of the property has also been effected for the new owner by Mr. Ries to R. Berscheid.

$25,000 — Wonderful bungalow home, new, complete, modern, 6 rooms, 2 porches, 2 baths, up to date chicken equipment for 2500 hens. 2 acres wonderful family orchard, 100 trees, 20 varieties of fruit. Paved street, gas, water, electricity with more than 100 underground sprinklers. A wonderful home to live in and a good paying business. 1700 hens included in sale.

Evans Realty & Investment Co.
200 South Myrtle Avenue
MONROVIA, CAL.

NOTICE SUBDIVIDERS

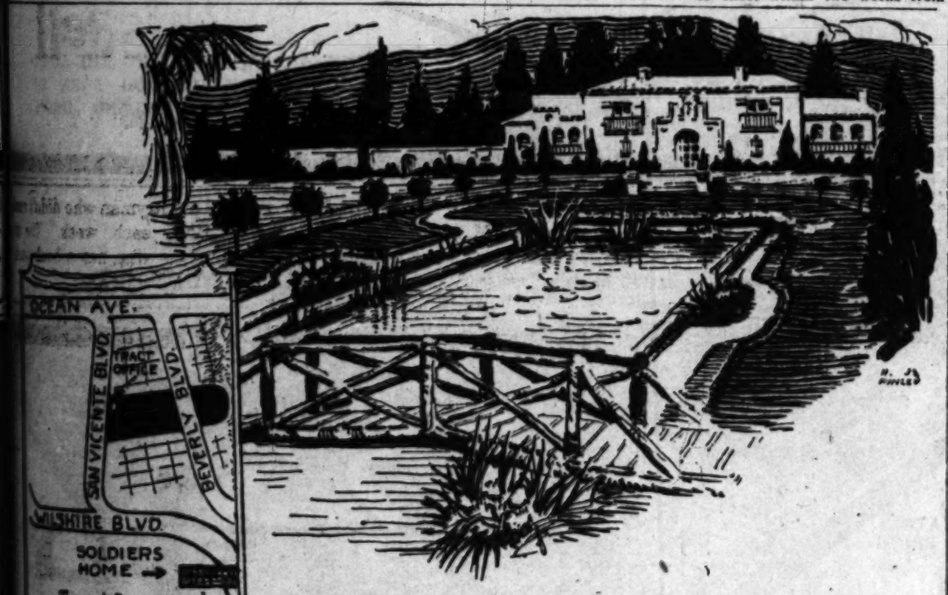
$2,000 PER ACRE

I have 138 acres in Glendale foothills, one block from Brand Boulevard car line, surrounded by highly improved property. Rock bottom price.

R. C. LICHTY—618 West 8th St.

INTERESTING FREE BOOKLETS

The LOS ANGELES TIMES Washington Information Bureau is constantly on the watch for free government publications of interest to TIMES readers. See announcements every day or so in the news colums of THE TIMES.



Beauty that is as Substantial as the Investment

Rain or Shine, Brentwood Country Club Estates never loses its power to please the eye. Those who have seen this location while it was raining have been impressed by the fact that the natural beauty is as marked and outstanding as ever.

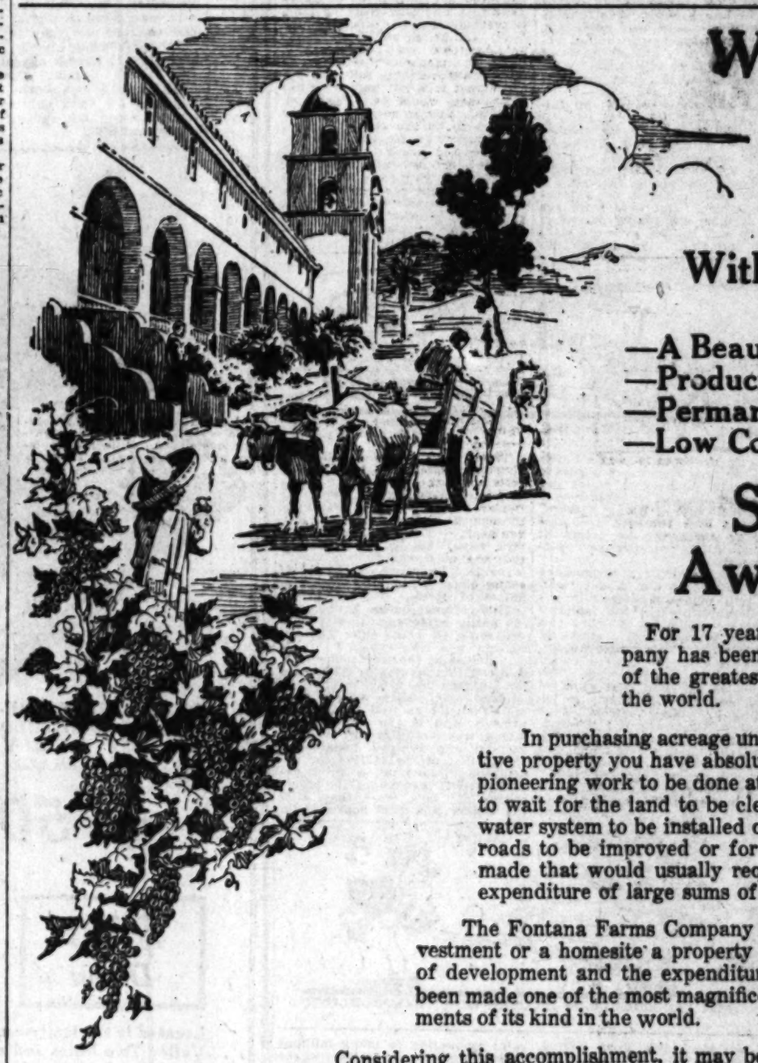
And it has been established beyond a doubt that the investment opportunity offered here is one of the soundest in this whole territory of Southern California. Here, then, are the two requirements for your home—beauty of surroundings, and property that will advance in value as time goes on.

THE TIME TO DECIDE IS NOW. MANY ESTATES AS WELL AS SMALLER LOTS ARE STILL AVAILABLE. THEY CANNOT LAST VERY LONG AT PRESENT RATE OF SELLING. COME TODAY—SELECT YOUR LOT—THE PRICES ARE RIGHT, AND THE VALUES ARE EVEN NOW GREATER THAN IN ANY LOCATION THAT APPROACHES THIS ONE.

"The Gem of the Bay District"
Some Homesites for $3000.
Smaller lots lower
Easy Terms—
Five Years to pay.

BRENTWOOD COUNTRY CLUB ESTATES

R.P. SHEA
JOSEPH F. LOGEL
Owners and Subdividers
PHONE — Santa Monica 11-917



Within Your Reach—

Without Pioneering

—A Beautiful Country Home
—Producing Acreage
—Permanent Income
—Low Cost—Easy Terms

Success Awaits You

For 17 years the Fontana Farms Company has been engaged in developing one of the greatest fruit growing properties in the world.

In purchasing acreage units in this wonderfully attractive property you have absolute assurance that there is no pioneering work to be done at this time. You do not have to wait for the land to be cleared and cultivated or for a water system to be installed or for trees to be planted and roads to be improved or for a single development to be made that would usually require years of effort and the expenditure of large sums of money.

The Fontana Farms Company offers today either as an investment or a homesite a property beautiful that through years of development and the expenditure of millions of dollars has been made one of the most magnificent and outstanding developments of its kind in the world.

Considering this accomplishment, it may be surprising for you to know that the Fontana Farms Company offers a planted, irrigated vineyard, with a share of water stock with each acre, and with maintenance furnished free for a period of 3 years, at the unheard-of low price of $550 per acre, payable upon the easiest possible terms extended over a period of 5 years.

In addition to the vineyards of Fontana you may select a producing orange grove for your homesite or start in the poultry business—You may obtain a unit of 5 to 10 acres, according to your choice, at first cost from the owner—on the LARGEST DIVERSIFIED FRUIT AND POULTRY FARM IN THE WORLD—You may establish yourself in any one business or combine several, but you should have full information about this wonderful property without further delay—

48 Miles East of Los Angeles, on Valley and Foothill Boulevards

FONTANA FARMS COMPANY

406 Pacific Finance Bldg. Phone 828-925

Long Beach
616 Pine St.

Fontana Farms Co.
Please send me your booklets and full information on Fontana.
Name .....
Street .....
City .....

Tract Office
Fontana, Calif.

Southern California's Most Famous Grape Land

'STRONGARM SALESMEN' DISCUSSED

Brent Advises Buyer to Use Reason, Not Emotion, in Purchasing Land

The buyer of real estate owes a duty to himself not to be influenced by his emotions, but rather reason out from accurate facts his decision on purchasing a piece of property, according to W. L. Brent, a vice-president of the Los Angeles Realty Board, who spoke at the nineteenth annual convention of the California Real Estate Association Friday on "The Buyers' Duty."

"It is the buyer's duty," said Mr. Brent, "to act of his own free will and not be influenced by his emotions, and to avoid the efforts of any agent who uses the 'strong-arm' method of salesmanship; in fact, in both such cases he owes it to himself to immediately cease negotiations. Emotionalism and the excitation of desire to gain has led myriads of buyers into thoughtless and impulsive purchases, wherein they have become involved by contract obligating them to pay for something which is discovered to be undesirable.

"It is the buyer's duty when he goes into escrow after signing the contract to further see that the escrow instructions provide only those things for him to do which had been previously agreed upon.

"The buyer should always have a contract drawn for a purchase before he makes his deposit or goes into escrow. That avoids misunderstandings and also places him in a position to compel delivery of the property. The escrow should conform to the contract.

"It is his duty to see that the certificate of title is to be furnished by a reputable title company, and is to be a merchantable certificate of title, a title which will be accepted in the usual course of business by banks particularly.

"It is the buyer's duty also if the property is improved and occupied to go upon the ground and learn at first hand the rights of the parties in possession."

TWO REALTY DEALS

Huntington Park Lots Sold To Los Angeles Men

HUNTINGTON PARK, Oct. 13. Two real-estate deals have just been closed in Huntington Park within the last few days, one deal involving $43,000 and the other $16,000.

The property known as the Field lots, on South Pacific Boulevard, in the 300-block, has been sold to B. W. Hulsman and H. H. Boyd, of Hollywood, the deal being closed at $43,000. Each of these lots has a frontage on Pacific Boulevard of fifty-seven feet, and adjoin each other, while the depth is 150 feet, with an alleyway at the rear. This deal was put through by H. P. Bartlett, Sr., and Ross Bartlett. W. A. Alexander, owner of the lots, purchased them a year ago.

The other deal, which was closed by the Miller Realty Company, was a lot on North Pacific Boulevard, in the 100-block. This lot, which has a fifty-foot frontage and a depth of 150 feet, was owned by the Woodward brothers of this city and was sold to H. Freder, also of Los Angeles.

The Charles Weeks Poultry Colony

Near Owensmouth, Cal.
Founded by Charles Weeks



Men grow finer with more room, better food and purer air.

ON THE INTENSIVE LITTLE FARM men do not allow possessions to come between them and their higher life or their friends. Ownership is an appetite like hunger or thirst, and as we may eat to gluttony and drink to drunkenness, so we may possess to avarice.

How many men have I seen who, though they regard themselves as models of temperance, wear the marks of unbridled indulgence of the passion of possession, and how like gluttony or licentiousness it sets its sure sign upon their faces.

Master him over little world on the Intensive Little Farm surrounding himself with the opulence of all nature, making a fit environment for his highest development. To use our possessions and not allow them to use us is the highest prudence.

All that is worth while in life can be had in the peace and security of an intensive garden home where a man and his family can walk in the sunlight without fear of want.

First feed yourself from the products of your Little Farm, then specialize in poultry for cash income. This I have done for 28 years and have shown thousands of others how to secure peace, poise, power, plenty and prosperity on so little as one acre.

Visit me on my Little Farm and I will show you how we keep 2500 hens on one acre and still have room for vegetables, fruit and berries for home use.

The highest recommendation my work can have is to be imitated. Therefore, see me in person before locating.

I LECTURE
PERSONALLY at My
One-Acre Farm
Near Owensmouth
Every Sunday Afternoon

On Intensive Egg Farming in California; also on the Fine Art of Earning a Comfortable Living on One Acre in California, in

Symphony Hall
232 South Hill Street
EVERY WEDNESDAY, 8 P.M.
EVERYBODY WELCOME.

Write for literature or visit me on my one-acre farm at Owensmouth, 25 miles out of Los Angeles, in the beautiful San Fernando Valley, where the Charles Weeks Poultry Colony is now being established.

Directions to Colony: Take Pacific Electric at Fourth and Hill Streets for Owensmouth; or drive from Hollywood through Cahuenga Pass to Van Nuys, thence 5 miles west on Sherman Way to the Charles Weeks Poultry Colony.

SIGHTSEERS SEE SITES

Tourists Taken in Big Busses, Then "Taken In" Again by Tract Salesmen After Free Meal

BY LEONARD C. BOYD

Have you ever seen that fleet of busses—about fifteen or twenty—parked on all sides of the Pershing Square quadrangle for the purpose, it is said, of showing visitors to Los Angeles a jolly time?

Well they are there every morning rain or shine. Standing silently by the side of each machine are one, two, or possibly three men.

Yes—silently—because it's a violation of a city ordinance to solicit folks for a free all-day sight-seeing tour with a swell lunch thrown in! Think of it!

These men are silent but their pleading eyes follow one like the eyes of grand-dad's enlarged picture used to. No matter what your angle of approach is those boring eyes are fixed on you. And if you make the slightest gesture in their direction they drop a barrage of conversation on your tympana, that for sheer fervor, would knock any ordinance human being for a row of Los Angeles Biltmores.

The continual palaver of the Square's cosmopolitan cynics combined with the ennui of Mc-



THE STREET OF SILENT MEN.

Groarty's "roaring town" pitted against the lure of a promising lark in the country, caused me to select at random one of these transports the other morning and approach it inquiringly.

"Yes, free, absolutely free. Eighty miles by land and one hour by sea. The greatest sight-seeing trip in Los Angeles. We take in the studios. One meal given you gratis. A valuable, instructive, entertaining trip. And all that we ask of you is to tell others what you see!" was the spiel that was handed to me.

Fair enough it seemed; all this for just telling about the trip. I accepted a tag, and by request pinned it on my lapel. This reserved a place for me.

We left shortly afterward with three persons only, in the bus. It looked like it might be a lonesome picnic. But before we got out of town the twenty-passenger vehicle was spilling over the sides with humanity. We picked up



"IT LOOKED LIKE A LONESOME PICNIC."

three in front of a small hotel; three or four more near a garage and finally on Seventh street ran into a whole nest of sight-seers. I learned later that "steerers" scattered over the city, find and steer to these various points of concentration, prospective "pie-nickers."

A "spieler" with a megaphone was assigned to our front seat. The only points of interest in Los Angeles indicated by the "spieler" were the residences of the two Hellman brothers and a statue of General Otis. The streets we followed, leaving town, were called out in tourist guide accents. The studios we saw were just what we could see from the streets as we whirled by. The "spieler" kept intoning, "On your left is So-and-So's studio. On your right is where the great movie actor, So-and-So resides. And there he is on the porch in a golfing outfit." A man waved to us. Feeble publicity, but not to be sneezed at.

I did not see much of the scenery as I was blocked in front, behind, and on both sides by what I suspected from their accents to be good old honest immigrants from the Middle West. But from the sighs and exclamations from the car's flanks the panorama must have been satisfactory.

About twenty-five miles out in the country the spieler who was usually silent when passing subdivisions, now became much enthused and began to expound loudly. "There is the wonderful! The exquisite! This is the last word in tracts par excellence, ladies and gentlemen! This is to be one of the greatest sites of the Southland." Needless to say every one was keyed to the highest degree of excitement and expectancy. For this wonder place we were approaching, it was whispered, was to be the feature sight of the whole excursion.

"We are now here," was the dramatic announcement. I could stand it no longer. I half rose and looked. I saw a rolling prairie covered with bearded wild oats, dead grass and mesquite; a corral, a few hundred yards away filled with swishing drooping dark horses. Here and there on the sides of prominent knolls there were indications of grading going on. A few uncompleted buildings stood at vantage points on the many acre tract.

The bus stopped. "All yellow tags out," was the order. We yellows piled out and were ushered into an orange-colored structure, which was bordered in black. The "blue tags" went on to another rendezvous located somewhere on the tract.

A delightful buffet lunch was served by well-dressed real estate salesmen and saleswomen who acted as waiters. There was no talk of shop to mar the hospitality.

Suddenly, outside, the explosive noise of motor engines and attendant smoke and dust indicated that our trucks were on the move better. Everybody did.

"Now all that enjoyed that lunch hold up your hands. Fine. It was a good lunch, wasn't it? Now I shall tell you why we brought you here."

He then introduced another speaker who held us just two hours on the subject of Southern California and this tract of land. It seemed from his talk that this tract, a town to be, was a grade "A" diamond set in a Southern California platinum setting. In the meantime twenty salesmen put our names in a hat and drew lots to see who would be who's prospect, and just as soon as our lecturer gave up the ghost in a last frenzy of eloquence they pounced upon us and began dragging us over the turf, through the scorching heat. After all the lots, which appeared about the same in size, color and intrinsic worth had been viewed, the prospects were brought before the financial agents, back at the tract office.

These gentlemen, eight in number, held forth in eight little toy buildings just large enough for a table and a few chairs. Their particular function was to determine the length and breadth of the hidden sock. Also to show Mr. and Mrs. Iowa, Indiana and Arkansas, that the only place where money is made faster than in California realty business is by the mark machines of Berlin.

This grilling routine kept up all the sultry afternoon. It was over two miles to a car line. The excursion was simmering. To these fifty guests at the tract office were sold ten lots, averaging $2000 per lot, aggregating $20,000. There is another tract office on this site and if it did as well that makes $40,000. And if the second load, which was brought out later in the day and dumped, donated as freely, that means $80,000 for the afternoon's work at a total expenditure, if there were 200 sightseers, of not more than $200 No wonder this tract boasts of lot sales amounting to many millions this year.



THE SIGN LANGUAGE CAN BE USED WITH TELLING EFFECT

There is nothing else to say regarding the outing, except we came back by the same route we went. Yes, the trip was all that was promised. It was interesting—and certainly valuable, to the party of the first part; and was surely instructive (the lecture) and absolutely free—and I now keep my part of the bargain by telling what I saw.

Contracts Let for New Tank at Sewer Farm

[LOCAL CORRESPONDENCE.]

VISALIA, Oct. 13.—J. F. Shepardson has been awarded the contract for the big new Imhoff septic tank for the Visalia sewer farm at a bid of $31,090.25, including excavation, tank structure, sewage channels, flooring bar screen sheeting, water piping and other work and fixtures making up the completed job. Other bidders were Adell Cartwright, H. Gould, Frederickson & Shannon and E. G. Noble. Work will be started within thirty days.

Instead of leasing land out from year to year the city of Visalia expects to go into the farming business, if plans of City Manager B. J. Pardee are accepted by the City Council. Manager Pardee wants the city to operate its own sewer farm, and has mapped out a program to be followed, if agreeable, after installation of the new Imhoff septic tank.

This tank is designed to care for the city's sewerage disposal needs for some years to come bonds for its purchase and erection having been voted nearly two years ago.

INDUSTRY IN CANADA

Remarkable Developments in Manufactures and Farm Products Reported by Government

The following information on industrial conditions in Canada, supplied by the Natural Resources Intelligence Service, Department of the Interior, Ottowa, Can., was received yesterday:

INCREASED TIMBER CUT

FREDERICTON — Practically unlimited prospects of employment in the lumber woods of New Brunswick during the coming season were predicted by A. T. Murchie, chief scaler of the Department of Mines and Lands of New Brunswick, following his return from an inspection of conditions in the northern areas of the province. Mr. Murchie estimates the cut on Crown timber lands this year at about 300,000,000 feet, as compared with 220,000,000 feet last year.

SUGAR BEET INDUSTRY

WINNIPEG—Experiments in the growing of sugar beets in Manitoba this year are eminently satisfactory so far, and strengthen the belief that the United States company which is behind them will next year go ahead with its plans for planting from 10,000 to 12,000 acres to sugar beets and establishing a plant for the manufacture of sugar in the Winnipeg district.

C. J. McCollom of the McCollom Lumber and Supply Company, who represents this company, stated last night that the growth of the 500 sample seed plots planted last spring in territory within a radius of eighty miles from the city was all that could be desired. Within three weeks the beets will be analyzed by government officials in order to arrive at the sugar content.

The beets have been grown on farms and market gardens, the owners of which readily undertook to co-operate in demonstrating the possibilities of the province in the way of growing sugar beets on a large scale. That beets thrive in Manitoba has been known for many years. They have been grown all over the province, and those which have been shown at horticultural society exhibitions have been pronounced excellent in size and quality by the judges.

GOLD, SILVER AND ARSENIC

VANCOUVER—R. G. McLeod reports the discovery of an ore-body, 30 to 40 feet wide and assaying thirty ounces of silver and $2.80 in gold per ton, near Kanaka, nine miles east of Patton. A strong vein heavily mineralized with arsenical pyrite and said to assay $30 in gold and 20 per cent arsenic, has been exposed in the same neighborhood The Trites, Wilson & Wood syndicate has arranged for an examination.

CANADA'S CITY BEAUTIFUL

GODERICH (Ont.)—Mr. K. B. Hubbard, manager of the Dominion Road Machinery Company of this town, who has just returned from a trip through Western Canada and the States, is very enthusiastic concerning the city of Victoria and says that had he the choice of a permanent place of residence in Canada that choice would fall upon Victoria. It is considered cold if the temperature falls below twenty degrees above zero, and there is only about half the amount of rainfall ordinarily recorded in Vancouver. Victoria is a most beautiful modern city.

MECCA FOR TOURISTS

QUEBEC—A conservative estimate of the amount of money spent in this city by tourists, made by the Quebec Automobile Club, reaches $2,356,750. From the beginning of May until the first of September, 16,000 motor tourists had called for information at the offices of the club. Taking an average of four persons to each car this meant that at least persons had come to the automobile. Of this number parties, or 12,000 persons

Nearly 6,000,000 people in New York's 315 square land area.

PRESIDENTS ARE ACTIVE

Thirty-five years, a little more than a third of a century, may not be a very extended period in the life of a nation, State or city, but when measured by the existence of individuals and organizations it takes an appearance of considerable time.

As proof of the health-giving qualities of Southern California climate, the majority of the public-spirited business men of Los Angeles who launched the Chamber of Commerce thirty-five years ago not only are "among those present," but are actively engaged in their usual line of endeavor, not because of necessity, but because they all consider themselves entirely too young and energetic to retire.

E. W. Jones, first president of the Chamber of Commerce from 1888 to 1891, is still an active member of the chamber, as are H. Jevne, John R. Mathews, A. E. Pomeroy, N. W. Stowell, G. W. Parsons, Col. J. B. [illegible], L. Blanchard and Lee A. Mc[illegible]nell.

Since the organization of chamber in 1888 there have been honored with the presidency and of these all but nine are living and are greeting us "the wonder city of the west."

The presidential roster showing the presidency of [illegible] is as follows: C. M. Wells, A. [illegible]man, W. C. Patterson, C. [illegible] Forman, J. S. Slauson, C. [illegible]mark, A. B. Cass, F. G. [illegible] K. Rule, H. E. Mellon, F. [illegible]ft, W. J. Washburn, W. [illegible]ens, George H. Stewart, [illegible] Booth, Joseph Scott, James [illegible]son, H. E. Osborne, Arthur [illegible] Kinney, Lewis M. Cole, Harry [illegible] Bulla, John S. Myers, [illegible] land, Maynard Monroe, Arthur [illegible] Oscar C. Mueller, Arthur [illegible] Weaver, John D. Fredericks, [illegible] the present chief executive, William T. Bishop.

This Article Means Thousands of Dollars' Profit to the Early Investors in

Hollywood Park

BOND ISSUE ON HIGHWAY IS CARRIED

Mulholland Scenic Road Plan Adopted by 72 More Votes Than Needed

With a margin of seventy-two votes more than the two-thirds necessary, the Mulholland Highway bond issue carried at the special election yesterday in Municipal Improvement District No. 22, according to figures announced by City Clerk Robert Dominguez. Thus $1,000,000 in bonds will be available for work on this scenic project along the summit of the Hollywood hills.



THE ARROW POINTS TO THE LOCATION OF HOLLYWOOD PARK ON BEAUTIFUL MULHOLLAND DRIVE

ONE HUNDRED FIFTY LOTS TO BE SOLD WITHOUT RESERVATION AT THE AVERAGE PRICE OF **$750**

$50 Down — AT THE AVERAGE PRICE OF **$750** — **$10 A Month**

Located in the Hollywood Hills on the Mulholland Drive with a Magnificent View Overlooking Los Angeles and the San Fernando Valley Two Miles and a Half from the Central Business District of Hollywood. Less than Ten Minutes Ride by Auto and Only Ten Miles from Los Angeles.

CITY WATER
GAS AND ELECTRICITY
AVAILABLE

This Is Not a Gamble— It Is a Sure Thing

RACE
AND BUILDING
RESTRICTIONS

Take advantage of it at once and make your profit, because the construction of this wonderful drive will commence in thirty days so I am informed. There will be a great demand for close-in Hollywood Hills property—and demand means big profits

NEXT-YEAR VALUES HERE SHOULD BE TENFOLD

SCENIC MULHOLLAND SKYLINE DRIVE will create these values

Remember I have only 150 Lots and they will be Sold Rapidly. I Advise You to Call at Office at Once and Select Your Lot or Mail Your Check for Down Payment and I Will Select One for You.

Anyone can meet these terms. You owe it to yourself to buy now before prices advance!

Open Sunday

S. J. KINNEY, Director of Sales
606 SOUTH FLOWER ST.

Open Evenings Until 8:30

This Coupon is placed here for the use of Out-of-Town Buyers who can not call at office during sale

S. J. KINNEY, Director of Sales,
Hollywood Park.

Enclosed find check for Fifty Dollars ($50) as first payment on lot in Hollywood Park, you to select best lot available at this time.

NAME .....

ADDRESS .....

SUNDAY MORNING.

MANY BUILDINGS BY MEMBERS GENERAL CO

The Southern California Chap[illegible] Associated General Contractors of America, announces activities of [illegible] week as follows:

The Bradfield Engineering-Con[illegible] Company is planning to [illegible] a twelve-story bank and office [illegible] at the northeast corner [illegible] Spring and Seventh streets. The [illegible] structure, which will be erected [illegible] for Joe Teplitzky, will be one of [illegible] handsomest edifices in the [illegible] central business district when completed. It will cover an area of 104 [illegible] by 118 feet and will be of the [illegible] A type of construction, with [illegible] reinforced concrete floors and brick [illegible] outer walls. The exterior will be [illegible] architectually trimmed in terra cotta [illegible] and pressed brick. The main [illegible] and lower of the building will be occupied by the Hellman Commercial Trust and Savings Bank, while [illegible] each of the upper floors will contain [illegible] office suites. The interior [illegible] trimmings and decorations will be [illegible] rustic, wrought iron and bronze. [illegible] The structure will cost approximately $1,200,000.

PICO HEIGHTS LIBRARY

Clark Brothers & Libby have [illegible] completed all work on the [illegible] Pico Heights Public Library, [illegible] structure of artistic design which [illegible] has been erected at the corner of [illegible] Pico and Connecticut avenues. [illegible] The building, which cost approximately $34,000, is of the class C [illegible] type of construction with brick [illegible] walls and tile roof. The structure [illegible] covers an area of 155 by 50 feet [illegible] and is of Spanish architecture.

Clark Brothers & Libby have [illegible] just completed all work on [illegible] the new Municipal Auditorium and [illegible] Music Hall at Huntington Beach. [illegible] The structure was built at a cost of approximately $125,000. It was [illegible] finished with brick and given an [illegible] interior finish of plaster.

NEW BELMONT SCHOOL

The Bavin & Burch Co., perots [illegible] construction on the Belmont [illegible] school, located at Second street [illegible] and Loma Drive, is within a few [illegible] weeks of completion. Although [illegible] the contract does not stipulate [illegible] that the building be completed before the first of next year, a large [illegible] part of the structure has been [illegible]

LUMBER MEN WILL GIVE IDEA PRIZE

National Association Opens Contest to Cut Percentage of Waste

[EXCLUSIVE DISPATCH.]

WASHINGTON (D. C.) Oct. 13. [illegible] lucky lumberjack who is the possessor of a good "lumber idea" will be able to cash it in for $1000 [illegible] he gets in touch with the National Lumber Manufacturers' Association. Another one will be able to convert his ideas into $500. [illegible] more can cash in their ideas for $100 each and four at $50 each.

It is the custom of the National Lumber Manufacturers' Association after a purse of $2000 each year for the best ideas developed during the year in the field of waste prevention and closer utilization in logging and saw mill operations. [illegible] the mere conception of a good idea may land one of the [illegible] prizes, for if the originator of it is not prepared by education and experience to develop his idea and present it in clear and concise [illegible] all he has to do is to get it in some way to the engineering department of the National Lumber Manufacturers' Association and [illegible] will dress the idea up, develop [illegible] and do everything with its expression or presentation that is necessary to qualify it for intelligent consideration by the committee that will make the awards.

IMPORTANT IDEAS

"Lumber manufacturers," says [illegible] association's announcement, "have found that the most important ideas have come from those [illegible] close to the work. For this reason this offer applies only to those actually employed in the lumber industry. It is understood that [illegible] technical men who derive their [illegible] income from the industry are included in this group. The competition is open to anyone who can [illegible] meet either of these requirements. A lot of ideas have been developed by employees in the sawmill and logging camps. Many of these ideas have never gone beyond the man who originated them.

Without Discrimination

TO the newcomer and resident of long standing BONTE & RANSOME offers the same service in every way toward the same end. [illegible] does not depend in the least upon purchasers knowledge of the districts of the city.

It is upon this policy of [illegible] treatment accorded to every client that LABONTE & RANSOME has grown to a place of prominence in the Real Estate business of Los Angeles. Information will be furnished at any of the offices of the Company.

LaBonte & Ransome
(Incorporated)
1900 W. Seventh St. 6637 [illegible]
301 N. Larchmont - 3751 [illegible]
—Phone 521-07

MANY BUILDINGS UNDER WAY BY MEMBERS OF ASSOCIATED GENERAL CONTRACTORS HERE

The Builders' California Chapter of Associated General Contractors announces activities of [illegible] members for the past [illegible]

The Board of Engineering-Contract Company is planning to [illegible] in the near future up-[illegible]-story bank and office [illegible] the northeast corner [illegible] and Seventh streets. The [illegible] which will be erected [illegible] highway, will be one of [illegible] edifices in the [illegible] district when completed. It will cover an area of 104 [illegible] feet and will be of the [illegible] type of construction, with [illegible] concrete floors and brick [illegible]. The exterior will be [illegible] trimmed in terra cotta [illegible] pressed brick. The main [illegible] of the building will be occupied by the Hellman Commercial [illegible] and Savings Bank, while [illegible] of the upper floors will contain [illegible] offices. The interior [illegible] and decorations will be [illegible] wrought iron and bronze. [illegible] will cost approximately $1,200,000.

HEIGHTS LIBRARY

[illegible] Brothers & Libby have completed all work on the [illegible] Heights Public Library, [illegible] of artistic design which [illegible] erected at the corner of [illegible] and Connecticut avenues. [illegible] which cost approximately $[illegible], is of the class C [illegible] of construction with brick [illegible] and tile roof. The structure [illegible] an area of 155 by 50 feet [illegible] of Spanish architecture.

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NEW BELMONT SCHOOL

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The Bavin & Burch Co. also reports considerable progress on the construction of a two-story auto salesroom and office at 1240 South Figueroa street. This structure, which is being built for J. A. Graves, will cost approximately $150,000. It is of the class A construction, built with reinforced concrete and brick and trimmed with art stone and terra cotta.

Construction of a one-story brick store building on Figueroa street, between Seventh and Eighth streets, will soon be started by the A. A. Laisy Company. This structure will cover an area of 60 by 100, will be given an exterior trim of terra cotta and pressed brick and will cost approximately $12,500.

EXCAVATION WORK

Excavation work has been completed and the pouring of the foundation begun for the new Hollywood Playhouse, Hollywood's latest amusement structure, which is being erected on Vine street, near Hollywood Boulevard, by the Richardson Building and Engineering Company. The theater will have a seating capacity for 1100 persons, with a main floor and balcony, a spacious lobby and foyer. The depth of the structure is 164 feet, and the width is eighty-two feet. The completed building will cost approximately $300,000. The building firm expects to achieve a record for speed in the construction of this building, the date for completion having been set for December 1.

The Griffith Company, public works contractors, has just begun the work of laying a short stretch of sanitary sewer piping in one of the thoroughfares of Whittier.

Wells & Bressler, public works contractors of Santa Ana, plan to start work immediately upon the improvement of a number of streets at Newport Beach. The contract price on this job is $50,394.

LUMBER MEN WILL GIVE IDEA PRIZE

National Association Opens Contest to Cut Percentage of Waste

[illegible] DISPATCH]

[illegible]INGTON (D. C.) Oct. 13. [illegible] lumberjack who is the [illegible] of a good "lumber idea" [illegible] able to cash it in for $1000 [illegible] get in touch with the National Lumber Manufacturers' Association. Another one will be able to convert his ideas into $500, [illegible] more can cash in their [illegible] for $100 each and four [illegible] $50 each.

[illegible] the custom of the National [illegible] Manufacturers' Association [illegible] a prize of $1000 each year [illegible] best ideas developed during the year in the field of waste [illegible] and closer utilization in [illegible] and new mill operations. [illegible] the move conception of a [illegible] may lead one of the [illegible] of the originator of it [illegible] by education and [illegible] to further his idea and [illegible] in other and concise [illegible] be less to do is to get it [illegible] way to the engineering [illegible] of the National Lumber Manufacturers' Association and [illegible] from the idea up, develop [illegible] is surprising with its ex-[illegible] presentation that is [illegible] to enable it for intelli-[illegible] consideration by the committee [illegible] will make the awards.

IMPORTANT IDEAS

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Many more ideas could be developed if the men in the mills concentrated their thought upon some specific saw mill problem. For this reason the waste-prevention committee of the National Lumber Manufacturers' Association decided to suggest problems for solution. These problems will be presented in a series of announcements such as this, which will appear from time to time between now and the end of the year.

REDUCING WASTE

"With this present announcement the committee desires to call attention to the possibilities of reducing waste in the sawmill. The major saw mill units, namely, the head saw, the edger, the gang saw and the trimmer, are involved in this problem. Attention is invited to the possibilities for closer utilization which these four saw mill operations suggest.

"The committee wishes to emphasize the importance of constructive thinking among the men who work in the mills, and it wishes also to emphasize the fact that this competition is free from all formality and from all restrictions.

"If the opportunity to earn one of these prizes has an appeal, establish contact with the engineering department of the National Lumber Manufacturers' Association, International Building, Washington, D. C., and let your ideas be known.

"Send in your suggestions in rough form. In return you will be given suggestions and advice. The National Lumber Manufacturers' Association will make every effort to develop ideas that show a possibility of leading to a prize."

HAWTHORNE BUILDING IN LARGE INCREASE

Building in Hawthorne for the nine months' period from January to September, inclusive, reached a total of $522,958, as shown by the permits issued during this time.

Permits have been issued thus far in 1923 for 216 homes. The total number of building permits is 502.

The totals in August and September were larger than in any previous month. Construction initiated in August amounted to $196,625, and in September to $178,749.

L. R. C.

Without Discrimination—

TO the newcomer and to the resident of long standing, the LABONTE & RANSOM Company offers the same service in the same way toward the same end. This service does not depend in the least upon the purchasers knowledge of the various districts of the city.

It is upon this policy of one kind of treatment accorded to everyone that the LABONTE & RANSOM Company has grown to a place of distinction in the Real Estate business of Los Angeles. Information will be gladly furnished at any of the offices of the Company.

LaBonte & Ransom Co.
(Incorporated)
Broadway at Seventh St. 6637 Hollyw'd Blvd.
501 N. Larchmont - 3751 Wilshire Blvd.
Phone 521-07

NEW SUBDIVISIONS APPROVED

Twenty-four Tracts for Subdivisions Sanctioned at Weekly Meeting of City Planning Commission Committee; Seven Passed Conditionally

Out of a total of twenty-four tracts submitted to the subdivision committee of the City Planning Commission for consideration, sixteen were tentatively approved, one was approved after reconsideration and seven were approved conditionally. The following is in part the report of the committee:

6170 (Sheets 40 to 52)—Tentatively approved. Sheets 32 to 39—being the proposed golf course, tentatively approved.

7497—A new subdivision lying south of Ventura Boulevard at Carpenter street.—Tentatively approved.

7454—Tentatively approved.

7495—A new subdivision lying westerly of El Sereno avenue and northerly of Weissman street.—Tentatively approved.

7483—Tentatively approved.

6253—Reconsidered and approved.

7406—Approved conditionally.

7367—A subdivision lying northerly of Isabel street and easterly of Elm street.—Approved conditionally.

7057—A new subdivision lying westerly of St. Louis street and northerly of Judson street.—Approved conditionally.

7100—A new subdivision lying southerly of First street and westerly of Hill street.—Approved.

7429—A new subdivision lying northeasterly of Adams street and southeasterly of Kagel Canyon avenue.—Tentatively approved.

Blackmeer Tract (Sheets 1 and 2)—Approved conditionally.

6844—A new subdivision lying northerly of Raber street at Avenue 53.—Approved.

7396 (Sheets 1 and 2)—A new subdivision lying westerly of Marmont Lane at Woodshill Trail. Approved.

7249 (Sheets 1 and 2)—A new subdivision lying outside of the city of Los Angeles—easterly of Lankershim Boulevard and southerly of Second street.—Approved conditionally.

6274—A new subdivision lying southerly of Country Club Drive and westerly of Dunsmuir avenue. Approved.

7514—A new subdivision lying north of Santa Monica Boulevard and east of 100th avenue.—Tentatively approved.

7387—Approved conditionally.

7494—Approved.

7117—Approved conditionally.

7491—Tentatively approved.

7315—Approved.

7457—Tentatively approved.

7486—A new subdivision lying southerly of Slauson avenue and easterly of Western avenue.—Tentatively approved.

FACT AND COMMENT

(Continued from First Page)

has been revived with considerable force. This plan calls for the extension of Wilshire Boulevard eastward, along Orange street, to Olive street, with a wide ornamental bridge across Westlake Park.

Whether such a project is feasible, particularly that part which calls for cutting the street through the densely built-up section between Figueroa and Olive streets, remains to be determined by engineers and city planners, but as presented, the plan has some attractive features, and is deserving of some attention.

There is no disputing the fact that the usefulness of Wilshire Boulevard, extended into the central business district, would be greatly increased, and that the flow of traffic to the residential districts to the westward would be greatly facilitated, a not unimportant item in view of the present congestion on Sixth, Seventh and other streets leading to the westward.

One thing, however, should not be overlooked. Comprehensive and exceedingly well worth-while plans for the widening and improvement of Wilshire Boulevard have been devised by the Community Development Association, and any plans aimed toward making Orange street a part of Wilshire Boulevard should be carried to the logical conclusion; they should be so framed that Orange street can become part of the widened and beautified Wilshire Boulevard physically, and not merely in name. To make the eastern end of Wilshire Boulevard, a street of ordinary width and of ordinary improvements would be an irremediable error, and would do much to mar the effect of the boulevard as it is now planned from Park View avenue westward to the sea.

A San Francisco Viewpoint.

A San Francisco contemporary exhibits grave, albeit somewhat flattering concern, over the extraordinary building records established by Los Angeles during recent months. Los Angeles, he declares unctuously, is in the midst of a wild, irresponsible and wholly speculative boom, which will be followed by the inevitable crash. To support his contention, he points to the bank clearings of the two cities, San Francisco and Los Angeles, and at the volume of business done in each community.

He then proceeds to show that San Francisco, which ranks about nineteenth among large cities of the country in building volume, is pursuing a far wiser course than Los Angeles, which ranks third. He leaves the reader with the impression that San Francisco is conservative, solid and prosperous; that Los Angeles is headstrong, irresponsible, and also prosperous.

But he fails to mention the tremendous, and permanent, increase of population of Los Angeles—an increase that demands a huge building program. He fails to point out the value of building operations in Los Angeles, while greater than ever before in her history, are and have been since the war period lower in proportion to her bank clearings than at any time in her history.

It is pretty generally conceded that Los Angeles is taking care of her housing needs adequately, although there is little evidence of a surplus of housing accommodations. It is also generally conceded that there still remains a shortage of office and commercial buildings, as the gentleman from San Francisco would shortly discover were he to attempt to find office space in the central business district. And it is this need upon which attention is being concentrated at the present time.

Circus Play

Small Child: Are you the trained nurse mamma said was coming?

"Yes, dear, I'm the trained nurse."

"All right. Let's see you do some of your tricks."—[London Answers.

Committee on Publicity Has Been Appointed

Mason Case has been appointed chairman of the publicity committee of the Los Angeles Realty Board by President Edwin G. Hart to succeed L. J. Durnerin. The other new members of the committee are F. L. S. Harman, R. V. Morrison, W. J. Larson and A. J. Rigalo.

Mr. Durnerin with his associates, H. R. Kells, Hervey M. Porter and Clarence S. Potter, served on the publicity committee of the organization of realtors for two years. One of the principal activities of the committee has been the publication of a monthly magazine, The Realtor, which was started under the auspices of this committee.

The periodical has just completed its second year, and for this reason President Hart accepted the resignation of the committee, which had served far beyond the ordinary time because of the supervision of the magazine through its second year.

The new committee takes charge at once, and will hold an organization meeting as soon as all of the delegation to Sacramento has returned.

Sacramento to Give Festival at New Year's

[EXCLUSIVE DISPATCH.]

SACRAMENTO, Oct. 13.—A four-day festival to officially usher in 1924 is being planned by the Industrial and Home Products Bureau of the Sacramento Chamber of Commerce. The tentative plans call for a celebration that will far eclipse the famous San Francisco New Year's fetes, and that will be participated in by the entire Sacramento Valley and its adjacent mountain territory, and the upper end of the San Joaquin Valley. The festival is to open Saturday, December 29, and will continue through January 1.

Preliminary plans for the greatest athletic program ever staged will include the Northern California championship games for both the soccer and American football titles. Marathon runs and relay races, bicycle and motorcycle contests will also form a part of the sports program.

Two pageants will probably be presented, one at night and one daytime procession. New Year's Eve a Mardi Gras to rival New Orleans' famed festival will be staged on the downtown streets. An aquatic program on the Sacramento River will be another feature, a water sports festival when the rivers of the East and Middle West are frozen.

Plenty of Heifers

A Texas farmer ran the following ad in his local newspaper. "Strayed—one Jersey heifer. To the one who returns her, I will give a drink of old Four Rose whisky, 10 years old."

The next morning there were nine men with Jersey heifers standing in the yard.—[Judge.

Noted Doctor Building on Park Hilltop

[LOCAL CORRESPONDENCE]

CAHUENGA PARK, Oct. 13.—The well-known children's clinic physician, Dr. Everett C. Beach, has acquired a spacious hillside site here and plans the immediate erection of a unique and unusual type of dwelling. It is the purpose of Dr. Beach to incorporate many features that will enable him to more fully carry out the ideas about the welfare of children's health, a work for which he has become known throughout the Pacific Coast.

It was the ideal climatic conditions that moved Dr. Beach to take up his residence in Cahuenga Park. This combined with the fact that he also maintains a clinic at Van Nuys as well as in Los Angeles, made this a most convenient location for him.

"People are looking to the hills more every day," said Dr. Beach in telling Mr. Morris of the Bundy & Albright organization why he selected a hilltop site. "To be able to see out is expressed in almost everything that man does today. The desire to get a broader vision is instilled into the breast of everyone today. It is only logical then that people should seek home places high above the valleys in order to more fully view the works of Him that sent us here."

More Profitable Scheme

Junior Law Partner: We must take our head clerk into partnership. He has had a half-million dollars left to him.

Senior Ditto: Into partnership? No, no! We must part with him on good terms and get him as a client.—[Boston Transcript.

"Your Dream Place"

Carlsbad Palisades

Situate 42 miles north of San Diego, 83 miles south of Los Angeles by the Santa Fe Railway, right on the State Highway.

No more beautiful and inspiring situation along the entire coast, and rest assured that people of taste and discrimination realize this fully, as is shown by our daily sales of these beautiful homesites to a very fine class of people.

Soon prices will treble; for a short while we offer the following Specials: No. 6-A has 50-ft. front, beautiful view of the sea, only $425, all improvements included.

No. 1-P—A beautiful high corner lot affording a splendid view of the sea and overlooking the whole Palisades. Special, $850—20% cash and then only a few dollars each month—but they are going fast.

Avocado Land

Avocado trees now in production. Come and look them over. Hundreds are there before you. This land will sell at very great increase soon. Here is a special!:

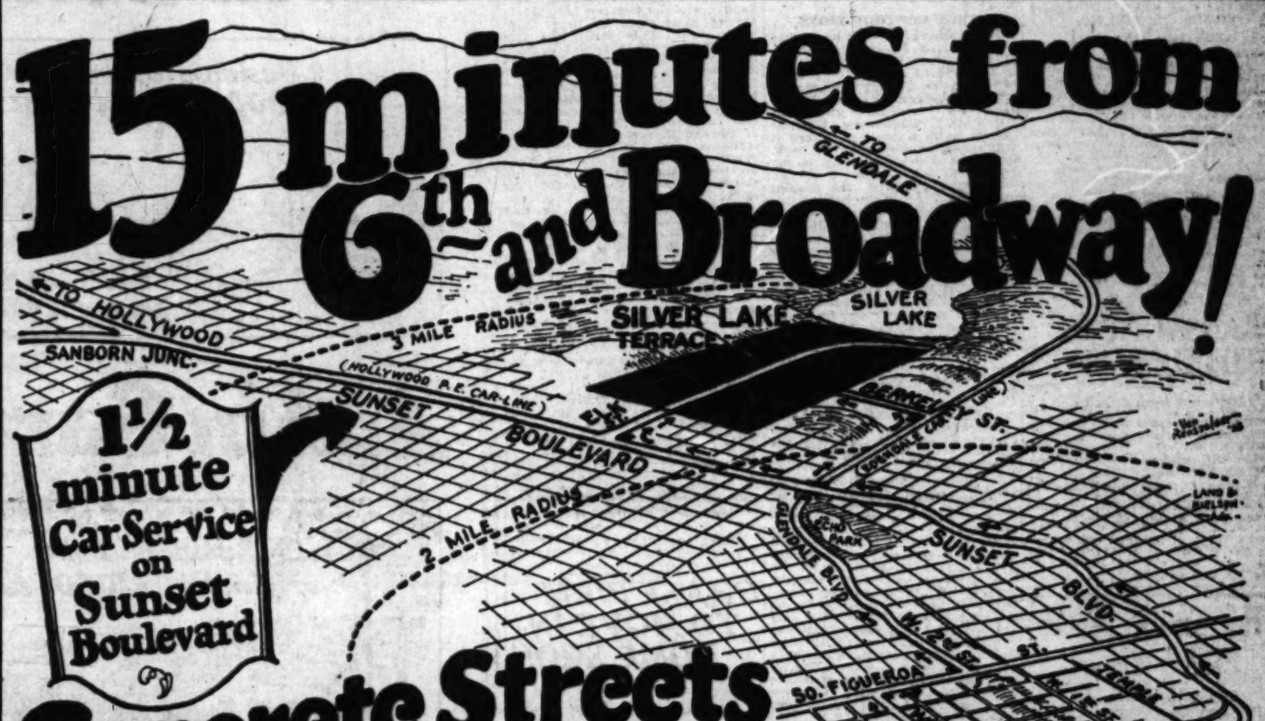
No. 2-55 A beautiful piece of high ground. Deep warm soil, splendid view of the Sea—9.31 acres at $750 per acre—Terms 10% cash and 10% yearly. For these and many other fine buys call on or write

South Coast Land Company
E. M. CLAUSSEN, SALES MANAGER
912 Garland Bldg., Los Angeles, Cal.
PHONE 573-153

See the World With Carpenter

Every week, the popular travel writer, Frank G. Carpenter, contributes a fact-telling article to the SUNDAY TIMES Illustrated Magazine.

15 minutes from 6th and Broadway!



1½ minute Car Service on Sunset Boulevard

Concrete Streets throughout

Silver Lake Terrace

Study the Map!

Silver Lake Terrace is situated on the hills adjoining Silver Lake, just two blocks north of Sunset Boulevard, within 15 minutes' ride from Sixth and Broadway by street car or automobile. Because of the excellent transportation facilities furnished by direct boulevards and one and one-half minute car service Silver Lake Terrace, actually "the last of the close-in subdivisions," is ideal for those who want easy access to the downtown district.

Unparalleled Investment Opportunity

There is still available a limited number of very choice double and single frontage residence-income lots. Wise investors realize that these lots offer a remarkable opportunity for safe, increasingly valuable investment.

Only a few of the lots in the small business center are still available. Most of these lots front on two concrete streets.

Scenic Homesites

In Silver Lake Terrace we offer scenic homesites to fit your individual taste. All of the lots are "view lots," and most of them overlook the lake and command a view of the distant mountains. There are level lots on the hilltops and charming hillside homesites, all priced below their actual value. Many of the lots front on two concrete streets.

All Improvements Included

Concrete streets throughout, cement sidewalks and curbs, sewers, water, gas and electricity are included in the prices of the lots. The improvements are now being installed and work will be completed with all possible speed.

Residence Lots
$2000 *Some Higher Some Lower*
Terms as low as 10% down and 1% a month, all to be paid in three years.
Business Lots $1500 and up

Silver Lake Boulevard

Where it passes through the tract we are making Silver Lake Boulevard of concrete, 80 feet wide. It will be an important part of the great highway being planned by the city to connect Pasadena, Los Angeles and the beaches. This highway will make Silver Lake Terrace even more easily accessible than it now is and will bring big profits to early investors.

Protective Restrictions

Carefully planned restrictions, protecting homes and investments, have been placed on Silver Lake Terrace. Restrictions on single residences range from $3500 to $5000; flats and apartments, $10,000; double houses and duplexes, $5000 and $7500. White race only.

$750,000 Worth Of Lots Sold!

Come to Silver Lake Terrace TODAY, inspect the tract carefully, and you will understand WHY we have actually sold more than three-quarters of a million dollars' worth of lots in the last five weeks. Remember that Silver Lake Terrace is THE LAST OF THE CLOSE-IN SUBDIVISIONS and the lots will not wait for anyone. Do it now!

TRACT OFFICES
Watch for the striking orange and blue tract office on north side of Sunset Boulevard, near Occidental Boulevard, 1851 Sunset Boulevard, or drive to office on tract. Phone 597-19[illegible]

Geo. W. Dickinson & Son and W. E. Dimmick
1020 Marsh-Strong Bldg. - Phone 829-854
John A. Van Pelt
1015 Marsh-Strong Bldg. - Phone 821-331

ONLY 15 MINUTES TO SILVER LAKE TERRACE
By Auto: Out Glendale Blvd. to Berkeley, turn West to tract, or go out Sunset Blvd. to Elk, and turn north two blocks. Any P. E. car going to Hollywood will take you. Get off at Elk and walk two blocks north.

VALUABLE PROPERTY BOUGHT FOR CAMPUS

Business Men Purchase Tract for Whittier College; Large Sum to be Raised Soon

[SPECIAL CORRESPONDENCE]

WHITTIER, Oct. 13.—Plans to transform Whittier College from one of the smaller Southern California colleges into one of the leading educational institutions of the West lie behind the consummation of a unique real estate deal whereby seventy leading Whittier business men, capitalists and Santa Fe Springs oil magnates have underwritten the purchase of 160 acres of valuable land to be added to the present college campus of only nineteen acres.

The property is what is known as the Worsham ranch and has been in the Worsham estate since the original land grant during President Cleveland's administration. The property lies along the slopes of La Puente Hills to the east of Whittier and joins the present Whittier College campus. The consideration involved in the purchase of the ranch was in the neighborhood of $300,000.

Thirty acres of this property to be known as "College Hills" is being planned by Aurele Vermeulen, Los Angeles civic planning expert, into a high-class subdivision along the lines of Beverly Hills and from the sale of this the underwriters expect to reimburse themselves.

The same men with the addition of many more sponsored the bringing of Dr. Walter F. Dexter, new president of the college, to the West to take charge of the program of financial expansion. Dr. Dexter's plans for the institution call for an immediate addition of $1,000,000 to the endowment fund of the school and a building program this year which will involve an expenditure of $500,000.

WHITTIER BANQUET

One of the highlights of this program will be the John Greenleaf-Whittier $100,000 banquet which will be held at the Ambassador Hotel in Los Angeles on the night of December 17, the famous New England poet's birthday. One thousand plates have been reserved for the huge affair which are being sold at $100 per plate, creating a fund of $100,000 which will go to the college and feature one of the most unique banquets ever held. Nationally prominent people including Mr. and Mrs. William G. McAdoo will be at the speakers' table on that occasion.

Reservations for tables of eight, ten and twelve have been pouring in to the committee in charge of the affair and it is expected that reservations will be oversold.

At this banquet Dr. Dexter has intimated that announcements of large gifts to the school and the plans for future development will be unfolded. Dr. Dexter is a man of fine personality and broad vision with a record of achievement in other fields comparable to what he is undertaking to do for Whittier. Whittier's new president is a graduate of Penn College, Iowa, with graduate degrees from Columbia and his doctor's degree in education from Harvard. He is one of the outstanding figures in the financial development of Penn College. When that institution was destroyed by fire several years ago, Dr. Dexter, then a young man, hardly out of college, raised almost single handed over $400,000 to start the rebuilding of the institution.

The enlarged college which will be built upon the enlarged campus will probably center east of the present location of the school, on the slopes of rolling hills with a natural amphitheater which will be developed into a huge stadium between.

LARGE CONTRIBUTIONS

Indicating the interest which has been aroused among the friends of the college is the recent gift of $100,000 to start the present campaign by Aubrey Wardman, Whittier business man and oil producer. Mr. Wardman in giving this gift stated, "Right now Whittier College is in a position where it will either go ahead or go back, and right now is the time, in my judgment, when those of us who can must get behind the present movement to refinance and advance the college which has been conceived by President Dexter."

Also included among those who are interested in the present plans for Whittier College and among those who underwrote its enlarged campus is Alphonso Bell, Santa Fe Springs oil magnate.

TRANSACTIONS TOTAL MILLIONS

(Continued from First Page)

arranged to contain approximately 600 rooms equipped with tiled baths. The building when completed will have a frontage of 600 feet along the ocean front and will be 350 feet in depth.

NEW PANTAGES THEATER

Another deal involves the erection of a beautiful legitimate theater and office building by Alexander Pantages, theater magnate, on Hollywood Boulevard, between Wilcox and Cahuenga avenue, involving a total investment of more than $3,500,000. Announcement of this fact was made by Mr. Pantages after the acquisition of a ninety-nine-year lease on the property for an aggregate rental of $1,500,000.

It is the plan of Mr. Pantages to erect one of the finest showhouses in the United States and to make it one of a chain of theaters bearing his name. The lot, upon which the improvement will be made, is 150 feet wide and 228 feet in depth, and is owned by the Beveride estate. Leasing negotiations were handled by C. B. Brunson, representative of the Beveride holdings, and George H. Coffin, Jr., who represented Mr. Pantages.

THREE HOTELS PLANNED

The northeast corner of Ninth and Flower streets will be the site of a $1,200,000 hotel to be at least twelve stories in height, it was stated by Emil Olcovich, local capitalist, after the closing of a ninety-year lease on the corner for an aggregate consideration of $3,461,000 by Harold Wrenn, owner of the holding. Present leases on the property have several years to run and it is not expected that the building will be started before that time.

One of the most important realty transactions in Hollywood is the sale of the northwest corner of Cahuenga avenue and Yucca street to a syndicate of eastern capitalists for a reported consideration of $150,000. It is the plan of the new owners to erect at once a $1,000,000 hotel on the site to be at least twelve stories in height with a frontage of 169 feet on Cahuenga avenue and 185 feet on Yucca street. Property negotiations were conducted under the direction of the Owens & Smiley Company.

A thirteen-story hotel will be erected on property located at 916-938 South Broadway, at a cost of $1,500,000, it was announced by Trattner & Harrison, local investment brokers. Local architects have submitted tentative sketches and it is anticipated that actual work will be started within ninety days.

Purchase of the property was made through the offices of Joe Zeplitzky and associates for a reported consideration of $500,000. Former owners of the site were Samuel Van Rooyen and Joseph Musgrove, who received title to the land several months ago.

NEW FIXTURE PLANT

Construction of one of the largest showcase and fixture factories west of Chicago, will be started at once by the Weber Showcase and Fixture Company, at an expenditure of $850,000. Site for the improvement is located on a four-teen-acre tract on the northeast corner of South Park and Slauson avenue recently acquired from Alvah W. Stowell for $250,000. Designers connected with the showcase firm have prepared preliminary plans for the factory buildings to be erected on the property.

Alexander B. Stewart, president of the Curtis Corporation, has completed negotiations for the erection of a $2,000,000 packing plant at Long Beach Harbor. This was revealed after a group of Long Beach capitalists had formed a syndicate for the purpose of establishing a plant to manufacture a new line of canned goods. Officers of the company are: Mr. Stewart, president; Charles Malcolm, vice-president; C. C. Commons, treasurer; Frank E. Wall, Ralph Clock, James W. Regan and George L. Craig, directors.

LODGE FOR FIGUEROA

Members of the Fraternal Order of Eagles are planning the erection of a new home on South Figueroa street to cost $400,000, according to an announcement made by executives of the local organization. Several sites are under consideration, but no definite selection has been made. Present quarters of the order are located near the intersection of Eighteenth and Figueroa streets.

A six-story building for the Western Wholesale Drug Company will be erected at 220 South San Pedro street involving a sum in excess of $200,000. This was announced by the Milwaukee Building Company, which has been directed to prepare plans. Specifications show that the structure will be 100 feet wide, 150 feet deep, of class A and reinforced concrete construction.

Rumors have been current in real estate and building circles that a spacious hotel will be built on Catalina Island by William Wrigley, Jr., to cost more than $2,000,000. This was disclosed by officials of the Biltmore Hotel organization, who declare that preliminary plans for the project are under way, but that no definite action has been taken. It is understood that Mr. Wrigley will erect the hotel and the Biltmore interests will operate the proposed edifice.

TENTH-STREET THEATER

Improvement of the southwest corner of Tenth street and Western avenue at a cost of $500,000 was announced by A. C. Blumenthal and associates, after the closing of a ninety-nine year lease on the property for a reported consideration of $1,500,000. It is the plan of Mr. Blumenthal to erect a motion-picture theater on the site to be operated by the West Coast Theaters, Inc.

The property, owned by Willis O. Lewis, has a frontage of 175 feet on Western avenue and 190 feet on Tenth street. According to present arrangements a theater to seat 1500 persons will be built, with space on the ground floor arranged into offices and stores. Local architects will be selected to prepare the drawings and local contractors will commence building within a period of five or six months.

TWENTY MILLION IN PERMITS PREDICTED

LONG BEACH, Oct. 13. — More than $19,000,000 worth of buildings have been contracted for in Long Beach since January 1 of this year, according to figures compiled in the office of the City Building Inspector here. To be exact the value of the building permits from January 1 until noon today amounts to $19,021,928. The total for this ten-month period exceeds that of any previous year by several million dollars.

The total for the year, it was predicted today, will exceed $20,000,000.

ERECT NEW EXCHANGE

[SPECIAL CORRESPONDENCE]

HUNTINGTON Park, Oct. 13.—Several loads of large conduit are being distributed along Santa Fe avenue by the Southern California Telephone Company to be used in placing cables from its new exchange which is being erected at Santa Fe and Saturn street, in this city. Work is being rushed on the exchange building and within a short time all of the structual iron will be placed in position. The structure is to be a two-story concern, erected of sufficient strength that the third and fourth stories can be added when business necessitates this addition.

SALES RECORDS ARE SMASHED

Garfield Gardens Has Big Day on Sunday

Alhambra Booming, Many Buying Land

Various Improvements Spur Realty Activity

The outstanding importance of Garfield Gardens, Frank Meline Company's subdivision in South Alhambra, is brought into prominent relief by figures just secured, which shows that Alhambra ranks next to Los Angeles and Long Beach for the entire State, in point of building activity.

The comparatively recent rise of Alhambra to prominence and her relatively small size make the net importance of this news all the more striking.

Alhambra is now outstripping all her competitors and is plainly on her way toward becoming the first industrial suburb of Los Angeles. Her strategic position at the west pass of the San Gabriel Valley, and on the main trunk line of the Southern Pacific, lead observers to the definite conclusion that her present growth will continue unabated until she will one day be ranked as one of the most important industrial centers of the nation.

It is evident that discerning investors and homeseekers are catching the full significance of this, as buying activity in Alhambra subdivisions was very pronounced in spite of the rain, last Sunday.

At the Frank Meline Company's popular subdivision in South Alhambra, Garfield Gardens, where unit No. 2 is now selling, last Sunday was the heaviest individual day of sales since the tract has been open. This tract had already made quite a record by being half sold out at the end of the week-end selling period.

It is an ill rain that blows nobody good, however, in the words of Frank Meline, who points out that this indisposition on the part of the weather last Sunday forestalled a portion of the buying and enables a few tardy investors who postponed their visit to Garfield Gardens, to make the most of the opportunity this week.

Another important factor influencing buyers in their choice of Garfield Gardens is the new system of viaducts which will bridge Macy, Aliso, Ninin and several other important thoroughfares over the river, making access to Alhambra and Garfield Gardens easy and quicker by several minutes.

Lots are being sold in this tract with all improvements included in the prices, at a figure considerably below that at which homesites have been available in the district for quite some months.

Unit No. 2 of Garfield Gardens is just to the south of unit No. 1, which is now completely sold out. It fronts the entire length of the Los Angeles-San Bernardino Pacific Electric route, whose cars stop at the Ramona Station for those who wish to see the tract. This stop is at the corner of Hellman avenue, along which the line runs, and Garfield avenue, bordering the tract, and from which Garfield Gardens takes its name.

CHASE FIRM TO MOVE IN HOME SOON

Expansion of West Coast Business Causes Change by Metal Company

Chase Companies of California, Inc., a division of the Chase Companies, Inc., of Waterbury, Ct., and an organization established on the Coast in February, 1921, to distribute brass, bronze and copper products of the Chase Metal Works, Chase Rolling Mills and the Waterbury Manufacturing Company, will move into their new building soon at 2461-63 East Eighth street, now being erected for them by the Jotham Bixby Company.

The expansion of this business on the Coast has made necessary more office and warehouse space than is available at the present address or this concern at 417 East Third street. C. A. Kurlander of the J. W. Lewis Company represented the lessee in the leading transaction and Frank H. Cole represented the lessor.

The Chase Metal Works is over a mile long and is the largest brass mill under one roof in the world. The sizes of brass, wire and rod manufactured in this mill vary from wire of less than 1-100 of an inch in diameter to a chamet bronze rod of four inches in diameter for propeller shafting. The Waterbury Manufacturing Company makes 33,000 articles with eighty-five years experience.

Five years after Edison invented his electric light the Waterbury Manufacturing Company designed and manufactured its first electrical part and worked with electrical manufacturers to standardise the primitive electric socket. From the ferrule on a baby carriage to the tubing on a coffin, Chase brass follows one through life. One of the articles manufactured in quantities of over 1,000,000 a year is the hub cap for a popular make of automobile. In the novelty field are manufactured lip-stick containers, powder-can tops, salt shakers and a variety of other novelties.

BEVERLY HILLS SALES IN MARKED INCREASE

There is a very marked increase in the demand for Beverly Hills property, according to J. Y. Blaikie, general manager for the Frank Meline Company, who states that the sales there last month totaled over $500,000.

Judging by the inquiries and sales made this month to date, indications are that October will exceed last month in total sales made. This is attributed both to the fact that advertising has been started on a somewhat increased scale and to the periodical increased real estate activity that comes at this time of the year.

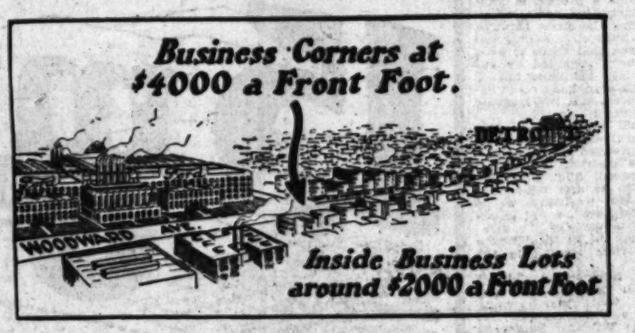
"Greatest Real Estate Profits Made on Business Property

Not only in Los Angeles ~

Los Angeles is not alone in the fortunes it has created for early owners of business property! New York business houses have paid the Astor estate hundreds of millions of dollars for the land John Jacob Astor bought before it was business property.

Marshall Field anticipated the growth of Chicago and left millions. Who can say how much has been made by early buyers on our own Broadway, Seventh, Western, Hollywood Blvd. and other business streets? One illustration: Nelson Story bought the Sixth and Broadway site of the Story Building in 1894 for $48,000. It is now worth around $2,000,000.

But in Detroit ~



Let us see what Industry has done for business property in Detroit. Henry Ford selected Woodward Avenue as the site for his mammoth factories. His army of workmen, spending huge payrolls close to the plant, have raised values from a few dollars to $4000 a front foot for some corners, and around $2000 to $2500 a front foot for inside business property on Woodward Avenue. Those who bought before the big factories were in operation have reaped a harvest!

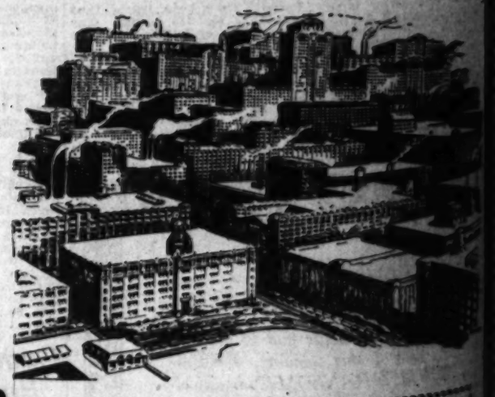
And in Gary Ind.~



The city of Gary, Ind., was made to order. The steel mills were platted on the sand dunes adjoining Lake Michigan. Broadway was laid out as the main business street leading from the entrance of the steel mills. Lots on Broadway were priced at $1000 each about 20 years ago. Can you imagine that? And today two such lots are valued at $275,000 each! Merchants and others must go where the money is spent—and there are no more consistent spenders than men on payrolls!

Now for DOWNEY BLVD. Business Property

What are YOU doing to take advantage of the astounding industrial development on Downey Blvd.? Here a group of buildings, estimated by the Chicago Economist at $50,000,000, is started. Right at the main entrance to this Central Manufacturing District and on Downey Blvd., YOU can buy an interest in Business Frontage!



Announced 7 days ago, our MODERATE INVESTMENT plan has made the strongest appeal to investors. Here it is in a nutshell—AN INTEREST in Downey Blvd. Business Frontage for $2500—

$1250 Down $50 a Month

The artist's sketch to the right gives you some idea of what a $50,000,000 group of buildings would look like. The Central Mfg. District and Union Stock Yards should employ 15,000 workers with an estimated payroll of nearly a million dollars a week. These are the facts—it is for YOU to take advantage of this situation—the kind of opportunity that made Nelson Story a millionaire—that made fortunes for those who foresaw the future in Gary and Detroit business property in the making.

Come to our Downtown office, or to the tract office opposite the Administration Bldg. Go along Whittier Blvd. to Lorena St., then South to Downey Blvd. If you cannot come today, mail the coupon for printed details.

Please send me details regarding Downey Blvd. Business Frontage.

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Address .....

FILCHER & COX 707 Van Nuys Bldg., Los Angeles. Bdwy. 2962
Tract Office Phone, Boyle 4316
Pasadena Office, H. C. Adams in Charge, 626 E. Colorado St.—Phone P. 6...

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The Los Angeles Times new film magazine, printed in rotogravure, price 10c. Served each week without charge to all regularly subscribers of The Los Angeles Times.

...UNDAY MORNING.

Festivities ...NNIVERSARY TO BE CELEBRATED

...mber Thirty-five Years Old Tomorrow

...ny Prominent Speakers Listed on Program

...istory of Organization to be Outlined

All past officers and directors of the Los Angeles Chamber of Commerce will assemble tomorrow in the directors' room to observe the thirty-fifth anniversary of the founding of the organization. One of the most interesting meetings in the history of the body has been planned for the afternoon, the hour for the meeting has been set for 3 o'clock.

W. T. Bishop, president of the chamber and a long-time member, will preside at the meeting. Speeches from many of the past presidents and prominent directors have been arranged.

Congressman John D. Frederick, former president of the organization, F. Story, Sylvester Farrer and a number of others are included on the program.

A mammoth birthday cake will be one of the features of the meeting. Frank Wiggins, for twenty-...ur years secretary of the body, will cut the cake.

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J. E. Fishburn, P. H. Clark, ...rank Simpson, L. K. Chase, ... F. N. Little, A. J. Wallace, ... E. Bittinger, C. C. Loomis, S. F. ...mbs, G. A. Brock, Sherman ...ser, R. N. Bulla, William Mead, ...erman Bridge, E. W. Murphy, ... W. Louis, W. N. Smith, Robert ...ankowski, W. L. Moreland, E. B. ...ven, W. D. Longyear, A. J. ...rs, Jr., George Rice, Jr., L. D. ... E. V. Sutton, E. D. Lyman, ... W. Pridham.

... L. Weaver, H. W. Frank, J. M. ...Schneider, Shannon Crandall, ... T. Bishop, John D. Fredericks, ... F. McGarry, Vernon Goodwin, ...alph Hamlin, C. E. Miller, J. H. ... Irving Hellman, A. F. Oster-...a, Marius De Brabant.

... H. Davis, J. P. Burke, A. C. ...Coonan, Jr., W. K. Tuller, F. B. ...ssell, P. G. Hoffman, E. G. ...ton, T. A. Eisen, J. B. Lanker-...im, Hervey Lindley, Lyman ...ewart, F. C. Garbutt, J. H. Book, ...ed Eaton, A. W. Skinner, H. C. ...yman, A. L. Stetson, J. R. ...ibbens, J. W. Kemp, G. E. Fea-...n, A. K. Bent, R. L. McCourt, ...d C. S. Whitcomb.

MEXICO PEARL FISHERIES GAIN

[EXCLUSIVE DISPATCH]

MEXICO CITY, Oct. 13.—In ...exico City there is quite a revival ... interest in the country's pearl ...heries of Lower California, and ...rts, which for some time past ...ve been an almost unmarket-...le article within the republic, ... now greatly in demand. ...rchants and brokers report that ...currently they had to export ... per cent of their stocks to the ... States. Prices there are ...dy to rise at an early date. ... of the best pearls in the ...ublic regalia were obtained from ... of Lower California immediately following the Spanish conquest. For the last 100 years pearl ... has been a regular and very ...rofitable business on the peninsula. Pearl oysters are not found ...everywhere on the coast, but immediately at intervals, preferring ...ertain bays or harbors where ...here water empties. ...

...Mexico pearls are abundant ...every year, but extraordinary sizes ...and colors are rare. An American ...miner many years ago said ... some of the pearls were as ...large as pigeon eggs, of light ...rose color and of dark shading, ...weighing sixty-five carats. Another ...pear-shaped and natural ...color with some dark specks, ...of forty-four carats, and a ...of thirty-two carats, of oval ...and very brilliant, are mentioned among some of the best ...

...There is considerable satisfaction ...in Mexico City following the announcement that the National ...Railways have brought in another ...well on their property. ...The company's shareholders will be glad to hear of this official ...which will bring the company substantially nearer providing its fuel necessities. ...

...The matter however, is not only ...of importance from the railway's ...point of view, but is more so in ...that it is some confirmation of the ...existence of oil deposits in a portion of Mexico not hitherto believed to be definitively oil productive. The well in question is located in the State of Nuevo Leon, ...and preliminary estimate regarding ...its daily output range about 3000 ...barrels.

...A number of geologists, after extensive studies, is now that the ...Mexican petroleum belt running ...parallel to Mexico's Gulf Coast continues, across Tamaulipas ...and Nuevo Leon, to the United ...States, to reappear again on ...the other side of the Rio Bravo in ...Texas territory in Texas. The ...extension of the new discovery ...is reported somewhat distinct ...from the famous oil lands of Pa-...latepam.

Profits operty"

ness property! New rs for the land John

y how much has been d. and other business the Story Building in

ndustry has done for in Detroit. Henry dward Avenue as the noth factories. His spending huge pay- ant, have raised val- lars to $4000 a front rs, and around $2000 ot for inside business vard Avenue. Those he big factories were eaped a harvest!

nd., was made to or- s were platted on the ing Lake Michigan. out as the main busi- from the entrance of s on Broadway were n about 20 years ago. at? And today two d at $275,000 each! rs must go where the d there are no more than men on pay-

XICO PEARL FISHERIES GAIN

ess Property



send me details regarding y Blvd. Business Frontage.

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rado St.—Phone F. O. 294

Every Wednesday

m magazine, printed in rotogravure without charge to all regular Los Angeles Times.

stivities to Mark Thirty-fifth Birthday of Los Angeles Chamber of Commerce

NIVERSARY TO CELEBRATED

Thirty-five Years Old Tomorrow

Prominent Speakers Listed on Program

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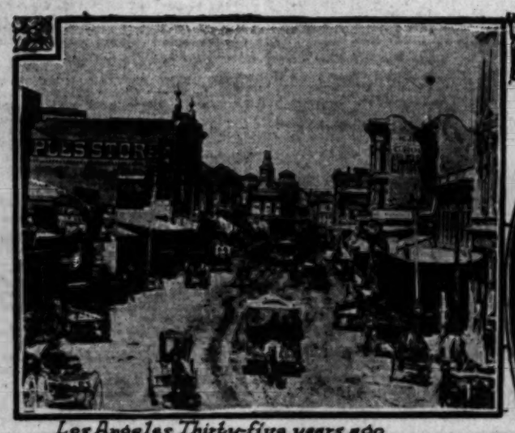
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Remarkable Advancement Made by Local Organization in Past Three Decades



Los Angeles Thirty-five years ago



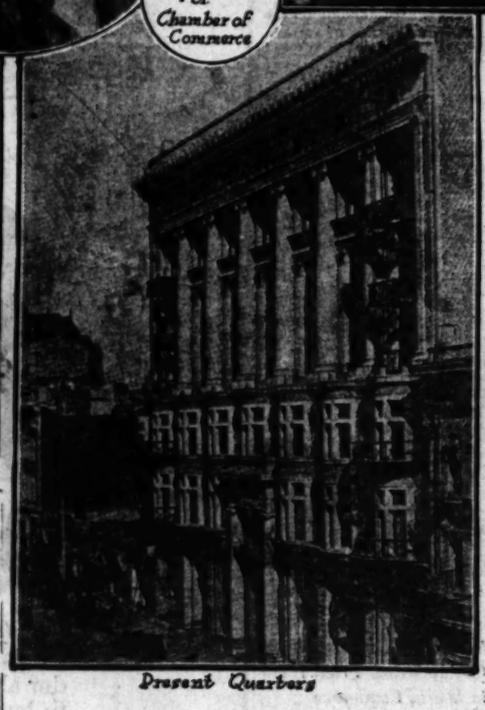
President William T. Bishop of Chamber of Commerce



Los Angeles Today



New Commerce Home



Present Quarters

MEXICAN COTTON IS IMPORTANT INDUSTRY

Survey Reveals Bright Prospects for Agriculture in Central Region

This is the fifth of a series of articles on Industrial Mexico, written by Timothy G. Turner of the Los Angeles Times staff, who has just returned from a tour of Mexico, made in view of the vast possibilities for trade and industrial expansion, created by the recent recognition of Mexico by the United States government.

BY TIMOTHY G. TURNER

Mexican cotton is an important industry, and it is included in the bright agricultural prospects divulged by the recent survey by The Times in Central Mexico. There are two cotton districts of consequence; the Laguna about Torreon, where the cotton-consuming manufactories are located, and the field in the northern part of Baja California, adjoining the border and tributary to Los Angeles. The Baja California fields are isolated from the rest of Mexico and its cotton must be shipped through the United States in bond.

The Laguna crop, now being picked, will amount to 40,000 bales, or a little less, according to the prediction of the cotton people your correspondent saw at Torreon. The normal Laguna crop is 100,000 bales, or, better said, the ideal Laguna crop. This year's will be the best crop in three years. The recent rains throughout North Central Mexico came too late to help it, but the water will assist next year's crop, which should be still nearer normal. The Rio Nazas, running through the Laguna district, is full of water, yet not so much as to cause damage. The river is higher than it has been in three years.

CONSUMED BY FACTORIES

Mexican cotton is consumed by factories at Torreon and by the fabric mills in the interior. The normal consumption of the mills is about the same as the ideal Mexican crop—100,000 bales. So it is expected that the 40,000 bales from the Laguna this year, plus what the Baja California fields produce, will come pretty near meeting the demands of the mills, which are running a little short of their normal, and therefore no great importation, except by bond through the States from Baja California, will be necessary.

The Torreon factories are located in that city's industrial suburb, Gomez Palacio. They are run by a concern headed by Mr. Juan Brittingham, an American of many years' experience and success in the district. He has cotton gins, glycerin factories, a soap factory of importance and a factory that makes heavy chemicals used by the mining and other Mexican industries—all utilizing cotton derivatives. The mills in South Central Mexico make cotton goods of the cheaper sort, used in large quantities in the republic.

The rubber factories of Mexico are running full tilt at present with a good prospect for the coming season. Mexican rubber comes from the plant called guayule, which grows wild in the States of Coahuila, Zacatecas, San Luis Potosio, Nuevo Leon, Durango, Chihuahua and Sonora on land at an altitude of from 3000 to 6000 feet. Its use having been discovered recently, guayule is another illustration of Mexico's latent resources. The plant, which is about three feet high, blossoms in September and October, propagates slowly and has a life of some fifteen years.

The guayule plant yields from 6 to 12 per cent of rubber, of a quality inferior to para rubber but useful for purposes where no great elasticity is necessary.

Guayule factories of the Continental Mexican Rubber Company are located at Torreon and Saltillo, and the concern has a plantation in Zacatecas where the plant is cultivated. Most of the factories in the North merely buy the plant from the natives who gather it in the hills where it grows wild. Another factory is located at Parras, Coahuila. It is owned by the Madero family. All these factories are now running at capacity.

One of the most important developments in Mexico is bound to be made sooner or later in the State of Chihuahua in the north center on the Texas-Arizona border. Chihuahua has suffered most from the revolution; her man-power has been depleted and the vast ranches where the Terrazas cattle once roamed have been stripped by revolutionary armies beginning with the Madero revolt in 1911. But a revival of the cattle industry (Chihuahua until now has been distinctly a cattle and mine State) is indicated in the recent use of Chihuahua pasture by American cattlemen who rent it to fatten their stock for the American market.

AGRARIAN REGULATION

The greatest subdivision under the agrarian law, both of the nation and the State, was that of the Terrazas domain. Its colonization without the assistance of private corporations or of the government has proven a failure. And so now the State government has a very ambitious project of irrigation which, if it is worked out, will rehabilitate the State to a remarkable degree.

When your correspondent was in Chihuahua City the State engineers informed him of the project. They pointed out that the agrarian law will affect only about one-fourth of the State's area so that the rest due must be developed by private capital and this means foreign capital for Mexico has none. This, of course, is the official Mexican assertion. Many of the foreign investors sing another song.

But the Chihuahua irrigation project on paper, at least, looks good, and some very able native engineers have planned it. The plans are now finished and the financial problems are about to be undertaken.

The water will be obtained from the Boquilla Dam and other sources; that dam is said to be as big as the Elephant Butte Dam. It is planned to use about half of its capacity exclusively for pumping irrigation purposes. The dam already is built and will supply Chihuahuahua city with its electric power.

CHIHUAHUA PROJECT

The Chihuahua project was described to me by one of the Mexican engineers as "the biggest and most feasible project possible." It would irrigate 400,000 acres, 300,000 by gravity irrigation and the other 100,000 by pumping. It is planned to finance the project by

(Continued on Page 14, Column 2)

TRUCKS AND VESSELS TO CO-OPERATE

Auto Carriers Plan Aid to Steamship Lines at Los Angeles Harbor

Closer co-operation between auto truck carriers and steamship companies is being sought by L. C. Faus, joint owner with F. A. Bennett of the Harbor Trucking Company.

"We believe that by a more friendly spirit of co-operation between the truck companies and the steamship lines," said Mr. Faus, "many of the difficulties of port congestion will be eliminated."

Mr. Faus said he is at work now on a series of plans whereby the water carriers and trucking companies may be of usefulness to each other. His concern, he declared, is desirous of doing all possible to bring the two classes of operators together on a better footing.

The Harbor Trucking Company has been in operation two months, since its license was granted by the Railroad Commission. In granting the application, Commissioner Egerton Shores said the decision was "based primarily on the public convenience and necessity" voiced by harbor experts.

It was found by the commissioner that the "entire trucking and rail facilities available, including the operation of the so-called authorized carriers, is not adequate to meet the present-growing demands for prompt clearing of freight from the harbor docks."

The Harbor Trucking Company is equipped with seven five-ton trucks; two of two and one-half tons and one of one ton. These are engaged in a general merchandise hauling business and have carried large quantities of pipe in and about the harbor and between the port and the city.

Prior to the granting of the license for the operation of their line Messrs. Faus and Bennett had been engaged for a number of years in all branches of the trucking business.

Winter Sports Being Planned at Arrowhead

[LOCAL CORRESPONDENCE]

LAKE ARROWHEAD, Oct. 13. The most magnificent autumn weather ever experienced at Lake Arrowhead is calling nature lovers to the glory of Arrowhead Woods, for at this season of the year the foliage has assumed the vivid tints of the "back East" fall and the atmosphere is clear and crisp, delineating the blue sapphire of the lake with remarkable vividness.

Many homes are being constructed preparatory to the snow carnivals and winter sports to be held this year. More than twenty affiliated organizations are joining for an extensive program of winter sports, beginning at the holiday season. Arlington Lodge, the Inn-in-the-Woods, is planning to keep open all winter, and at this season of the year it is a very delightful haven for those who wish to secure a brief change from the lowlands and warm climatic conditions of Southern California.

LOCAL BODY IS AID TO GROWTH

Baker Praises Chamber of Commerce Work

Organization Always Ready to Help Others

Entire Community Aided by Many Activities

BY FRED L. BAKER

From its inception the Los Angeles Chamber of Commerce has proven itself the mainspring of the business and community development of this city and this is particularly gratifying to those of us who can look back thirty-five years and recall the parts we took in the establishment of an organization which has been so largely responsible for the phenomenal growth of Los Angeles.

"I regard it as fortunate for our city that the Chamber of Commerce has fostered among our business men a very exceptional spirit of unselfish co-operation in all matters that promised benefit to the community as a whole. It is this unselfish spirit that has enabled Los Angeles to establish a degree of stability and a steadiness of growth in all lines of business endevor, that have surprised the entire nation. Pride of our city and confidence in its great future have always dominated over selfish interests among those who have built up our largest business interests. As a consequence the whole-hearted support of our business community has always been given through our Chamber of Commerce to those enterprises which were soundly based and of evident value to the community.

Always through the Chamber of Commerce business interests have been able to rely upon the community support which is so vital in the development of a young city. For many years of course the eyes of the entire community were directed inland upon our citrus development and that of our city through the attraction of tourists.

As our population grew and further opportunities became evident our Chamber of Commerce also grew, adding departments under expert direction for stimulating growth along various and distinct lines. In this way before the public realized it and directly through the efforts of the Chamber of Commerce we found that we had become a great industrial center.

Then followed foreign trade and harbor development fostered step by step through its department of the Chamber of Commerce. After great effort we were beginning to realize some results from this when the outbreak of war with its demoralization of shipping and foreign trade put a sudden stop to the promising conditions which were showing.

At the close of the war, however, these efforts were renewed and today but five short years after the signing of the armistice, we find that the port of Los Angeles has multiplied its water

(Continued on Page 19, Column 4)

FIVE-ACRE PLOT FOR NEW PLANT

Stephens-Adamson Firm to Erect Million-Dollar Factory Soon

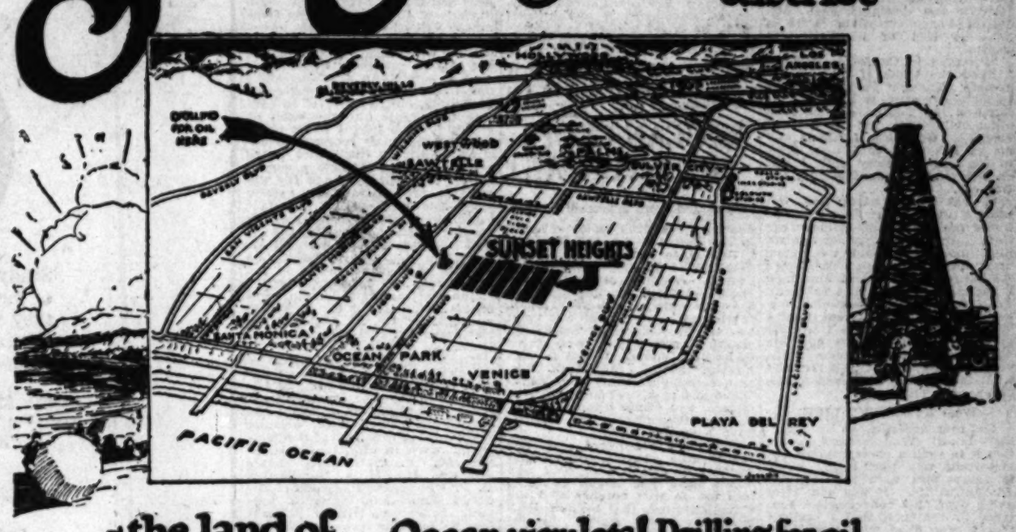
The Stephens-Adamson Manufacturing Company of Aurora, Ill., has purchased a five-acre site in East Thirty-seventh street, between Santa Fe avenue and Alameda street, with the intention of erecting thereon the first unit of a $1,000,000 plant to be known as the Pacific Coast branch.

The Stephens-Adamson Company manufactures conveying, transmission and screening machinery, and has been established in Los Angeles with a sales agency, for three years.

The tract purchased is located on both the Santa Fe and Southern Pacific railroads. The intention is to first build a unit at a cost of about $250,000 for both building and machinery, this to serve as a nucleus for later additions.

The company, since its location here, has been forced to continually increase its organization and warehousing space, with the ultimate result of constructing a factory to supply the needs of the Pacific Coast.

Sunset Heights in the rich-with-promise Santa Monica district



the land of double promise

Ocean-view lots! Drilling for oil across the street! View—or oil you can't lose

Big profits are yours if oil comes in—and geologists pronounce this section rich in possibilities. If it doesn't you'll make a tidy profit out of the natural increase of your land. It lies high and sightly with a magnificent view of the ocean, and is located in that much-to-be-desired Santa Monica district.

Drive Down TODAY! Study map for directions

TAFT REALTY CO.

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National Boulevard, Corner 25th St.
Santa Monica

MAIN OFFICE
5751 Hollywood Boulevard
Holly 7190

SKETCHES OF BIG MEN IN INDUSTRIAL LIFE

Watt Moreland Fought Failures in Reaching Success

Now President of Important Truck Company

BY KATHERINE LIPKE

IF THE pockets of Mr. Watt Moreland, president of the Moreland Truck Company, were to be searched, or that locked drawer in his desk were to be tampered with, I am sure a poor delapidated return-trip ticket to Indiana would be found, waiting patiently through the years to be used. Mr. Moreland came to California on a vacation when he was first over the line into the twenties, and he is still here—and still on a vacation, according to his prompt and enthusiastic confession.

But what a vacation it has been! He has not gone about through the years imbibing climate and enthusiasm through the air. Oh, no, the years here have been filled with fight, partial success, total failure, climbing, discouragement and now a vital, working, shouting success.

THE DRUMS OF FATE

Sketch in the sobbing reminiscent music to suit yourselves, while I tell you the story of his life and success, but be sure to put in the sound of drums, for they play a vital part of the drama.

In the beginning Mr. Moreland made his first money digging horseradish in Indiana, and selling it to the neighbors. When he told me about it the disappointment was great, for somehow I had imagined that his childhood days must have been spent working long and late over some little antecedent of the Moreland truck of today. Not so. Selling newspapers and digging horseradish were his romantic beginning in the world of business.

After finishing high school his father and he had a discussion. Mr. Moreland, Sr., wanted him to go to college and become a lawyer, while he longed to become an electrical engineer. An electrical engineer, so he told me, was not thought much of in those days, and so his father said that he had better go into a machine shop and work. Working nights and days, he not only learned the trade, but was assistant foreman when his former college friends came home from Cornell, and he gave them jobs.

ALSO GLASS BLOWER

It was while there that Watt Moreland began tampering with glass blowing, and helped to develop the first glass-blowing machine ever made. Of course, all this was a long way from the type of thing which we imagined might be the automobile past of Mr. Moreland. But wait! He soon went to Cleveland and worked for the Winton people, who were then first experimenting with that queer old ancestor of the automobile, the "horseless carriage." As the horseless carriage blossomed into an automobile, the boy Watt Moreland blossomed with it, and when only 21 years of age he had charge of the Atlantic Coast division for the Winton Company.

The scene then shifts back to Indiana, where he went to work with the Haynes-Apperson company, and assisted in building two racing cars for the first long-distance race ever held. That was what brought him to California, for one of the cars came in second in the race, and the company was so overjoyed that young Watt Moreland was presented with a round-trip ticket to California, and back there in Indiana they are still waiting for him to return.

BREVITY AND BUSINESS

Although all this information I learned from him in an interview, you will notice that I am telling it in the third person, for if I were to quote his words, the whole story would take about one paragraph. If he had used an adjective I'd have collapsed from the shock. Brevity and business spell Mr. Moreland's conversation. Here is how he told of his California start:

"I stayed in California because I liked the looks of it, and the climate. Thought I'd start an automobile company, so I did. Manufactured the Tourist car, but the automobile trust put me out of business. Of course I hadn't any money left then, so I went back to work in a factory until I had enough to start manufacturing the Durocar.

"I was getting along fine, but after a while I saw the possibility of making a four-cylinder car instead of the two-cylinder one we were making. I couldn't convince the board of directors. They were too old-fashioned to look ahead, so I got mad and sold out to them. Then I began putting efficiency systems in the different plants. While I was doing this I worked nights designing what is now the Moreland truck, and after a while, with Mr. R. H. LeFrell, formed what is now the Moreland Truck Company. That's all!"

HAD EVENTFUL LIFE

And that, according to Mr. Moreland, is all! Well perhaps so. He told it in such a commonplace unimportant way that I was ready to sympathize with him for his uneventful life. It was only after going over his conversation, sentence by sentence, that I realized that it was filled with the struggle, failure and discouragement which either make or break a man. Put out of business once and selling out through a disagreement seemed of no more importance to Mr. Moreland in the telling than the fact that he had once dug horseradishes. In fact, he showed more whimsical interest in the boy who was the Watt Moreland of yesterday, than he did in the man who had to battle against lack of foresight in his associates, and business worries of all kinds.

Mr. Watt Moreland doesn't want your sympathy for his bitter struggle for success in California, any more than he wants your praise for the achievement which is his. He came to California, he liked the climate and the possibilities; he intended to succeed, and he did. That is his whole story, and like all the big business men I have met, he refuses to get maudlinly sentimental about it.

MILLIONS IN CONCERN

Another fact which slipped in with the rest was that his company which originally was capitalized for about $60,000, is now worth somewhere around $3,500,000. When it first started he had five men working for him, and today there are between 500 and



Watt Moreland

Who has grown up with the automobile since the days of the horseless carriage, designing a racing car for the first long-distance race, and now the manufacturer of the Moreland truck in this city.

need to get sentimental, with figures on hand like that!

I do hope, however, I haven't pictured Mr. Moreland to you surrounded by horseradish, a horseless carriage, a racing car and a Moreland truck. That would be wrong, for Mr. Moreland's automobile brain hasn't interfered in the least with a large chunk of civic interest which is a part of his life.

For many years he has been a director of the Chamber of Commerce, and in 1919 was elected president, all of which accounts for the recurrence of "climate" in his conversation. He has always been actively affiliated with the civic interests of the city and is at present a freeholder in the city. "I served time on the Chamber of Commerce" is the way he expressed it, adding that it was serving time in every sense of the word, for he had to work hard.

So now you see Mr. Moreland for yourself—or do you? I haven't said that his eyes were blue, because I don't know that they were, haven't described the color of his hair nor his height. I really couldn't describe him in that personal way, you know, for to me he couldn't be bounded by measurements and colors. The definite shape or color of his eyes meant nothing to me, for I saw the vision in them which made him refuse to study law and stick to his dream, developing it and himself until, he found himself in California; and at last was able to see in reality a powerful, strong, vital, throbbing machine which is to those who know him, the perfect expression of his personality, and his dream.

MEXICAN CROPS ARE IMPORTANT

(Continued from Thirteenth Page)

floating $15,000,000 (gold) of bonds in the United States and Europe.

But since Chihuahua's "State government is one of the most radical, or progressive—as you choose—some think, like the Kansas government some years back, there may be a slip or two twixt cup and lip. But of the State's agricultural possibilities there seems to be little doubt. It was in Chihuahua that the American Mormon farming colonies were established and prospered until the revolution, and where colonies of Canadian Mennonites more recently have been opened.

There are a hundred and one things, like guayule, which subtropical Mexico has to offer and which have just begun to come into use—a vast number of fibers suitable for uses that are now dominated by hemp, which, by the way, comes in largest quantities from the tropical Mexican State of Yucatan. There is a plant called tepehuaje, which, recent laboratory experiments show, is suitable for tanning purposes and which grows in Sonora, Jalisco, San Luis, Chiapas and Oaxaca. The Mexican Department of Commerce recently has been experimenting to develop an industry, such as we have in Cauifornia, for the exploitation of derivatives of the lemon, by-proddcts which are now lost to the Mexican grower.

MELINE FIRM HEADS DINE AT BILTMORE

Department and divisional heads of the Frank Meline Company, one of Southern California's leading realty organizations, banqueted at the new Biltmore Hotel last Thursday evening.

J. Y. Blaikie, general manager of the organization's brokerage departments and offices, addressed the assembly, taking up the matter of the increased realty activity that this season of the year is bringing, and discussing ways and means of capitalizing it to

New Tract Is Opened Up by Carlin Smith

A new subdivision in San Gabriel Valley has just been opened up by Carlin G. Smith, well-known Los Angeles realtor, who recently closed out the big Eastmont tract on Whittier Boulevard.

This new tract is located near San Gabriel and Garvey boulevards and consists of 100 quarter-acre lots, which, Mr. Smith declares, are now being offered at decidedly low prices and on the easiest kind of terms. Fertile soil, water, gas and electricity, good school facilities, quick and cheap transportation are some of the reasons advanced by Mr. Smith as to why the purchase of one or more of the lots at present low prices is a good investment.

Those who desire to see this property are invited to phone the offices of Carlin G. Smith, Inc., for reservations in an auto which will take them to the tract free of charge.

INDUSTRIES BROUGHT BY WATER LINE

Industrial Bureau Aided City to Reach Front Rank in World Commerce

Immediately following the coming of the waters through the Aqueduct to the San Fernando Valley the formation of the industrial bureau by the Chamber of Commerce was completed. This event, because of the results attained in bringing many hundreds of industries to Los Angeles, is declared by Arthur W. Kinney, who was president of the chamber at the time, to be another epoch in the history of Los Angeles.

According to the records of the Chamber of Commerce the industrial bureau held its first meeting November 11, 1913, and took the first steps in beginning the work of the bureau. The declaration was made at the time that "the keynote of the efforts of the committee will be to assist in every way possible the factories that are already established in Los Angeles, not only in rendering what assistance is possible in obtaining additional capital where it is necessary or desired, but to endeavor to educate the people into the habit of asking for and buying home products, provided, of course, the desired quality is there, and at as early a date as possible a survey of the city will be made for the purpose of ascertaining exactly what commodities are manufactured, the output, possibility of the various concerns going into the export business, and, in fact, all information that can possibly be thought of that will assist in the development of our industries."

The first industrial bureau committee consisted of G. A. Brock, chairman; D. P. N. Little, H. M. Haldeman, W. D. Longyear, W. G. Hutchison and Charles Wier.

The foreign trade committee of the chamber, which also is credited with extending the fame of Los Angeles to the four corners of the earth, was organized at about the same time. At the first meeting the following members of the committee were in attendance: H. Z. Osborne, F. P. Gregson, Louis Sentous, Jr., M. A. Hamburger, R. P. Bishop, A. P. Griffith, Secundo Guasti and Walter J. Ballard. In addition there were present the consular representatives of nearly a score of foreign countries, while a letter from Secretary of Commerce Redfield, congratulating the Chamber of Commerce on the formation of the foreign trade committee, was read.

BIG RANCH CHANGES HANDS NEAR TIPTON

[SPECIAL CORRESPONDENCE.]

TIPTON, Oct. 13.—One of the largest land deals in this section in recent years, involving, according to report, in excess of $200,000, was consummated with the sale of the 3600-acre ranch of Alfred Knierr to Charles F. Off, wealthy Los Angeles oil magnate and real estate man. The Knierr ranch is located five miles west of Tipton and is just south of the 5000-acre ranch of the Green Cattle Company.

An extensive development plan, which includes installation of several large pumping plants, erection of buildings, building of reservoirs and the cultivation of a large acreage which has already been planted to alfalfa, has already been started by the new owners, who took possession on

JAPAN STILL PRODUCES

"The fundamental strength of Japan has not been affected by the disaster," states Frank R. Eldridge, Chief of Far Eastern Division, Department of Commerce, in an economic survey made public today. "The principal agricultural and industrial areas of Japan were not seriously damaged," Mr. Eldridge adds.

"If a true economic balance sheet of the losses were drawn the cost of replacement would be greatly modified by other factors. First, the Japanese people can and will produce more goods under the impulse of this need than normally. The plant and equipment of the Empire will run at a higher ratio of capacity. The people will, especially in the damaged regions, work longer hours and more energetically. Second, they will expend less upon consumptive goods, especially in the damaged regions. Wherever they can produce more and consume less, this is a mitigation of the theoretical loss. In fact the losses will amount in reality to the imports into the destroyed regions which are necessary to them to rebuild and to replace stock of goods, plus the reduction in surplus that this region might have exported had it been undamaged. What the ratio of this is to the theoretical replacement cost can not be determined, but it is very much less.

AGRICULTURAL CROPS

"Agricultural crops such as rice, silk, barley, wheat, fruits and other food crops, which in 1921 totaled nearly $2,000,000,000 in value, have not been touched by the disaster which struck the distributing and commercial centers of Yokohama and Tokio.

"The food situation seems to be completely in hand, and the stimulus which the destruction of a little over one month's production of silk has given to the reelers in the interior will cause raw silk stocks to accumulate for shipment at Kobe within a few weeks and will postpone the actual shortage in the silk crop to May or June of next year, when the present crop of cocoons runs out. As the cocoon crop for the present season, however, is estimated at 3 per cent above last year's crop, a destruction of 3 per cent will not have as much effect on the whole situation as it at first appeared.

"The principal question not only for the speedy recuperation of Japan's silk industry, which is the backbone of Japanese agriculture, but also for the American silk mills is how speedily the new crop of cocoons can be reeled and delivered to the port for shipment so as to prevent an actual scarcity in the American market.

"The manufacturing industry of Japan has been relatively little affected, the spinning industry, which is the backbone of Japanese industrial growth, being largely outside of the earthquake zone. Manufacturers of electrical goods, metal ware, paper, and chemical products in Osaka and Nagoya will undoubtedly increase their capacity so as to take care of the shortage caused by destruction of factories in Tokio.

INSURANCE REPARATION

"The question of how far the insurance companies will make up individual losses will undoubtedly rest ultimately upon a decision of how far the government wishes to make grants through insurance companies to rehabilitation of industry.

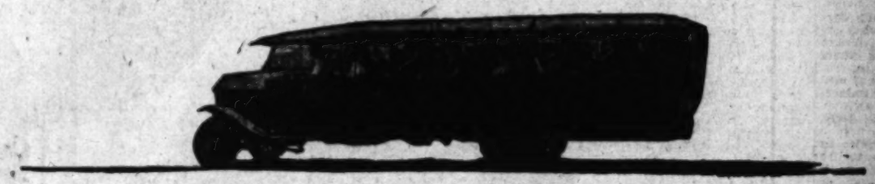
"Out of the whole disaster Japan will probably emerge with stimulated productive capacity due to the necessity of large rebuilding programs, modernization of public works and buildings and advanced methods of sanitation, drainage and the planning of newer and greater cities."

Mr. Eldridge goes into detail the estimated losses caused by the earthquake. He shows that in a certain portion of these losses the replacement is a large factor in replacements. "Fuller realization of Japan's productive capacity," says Mr. Eldridge states, "will also reduce the labor factor in reconstruction and replacement."

A review of the general financial situation causes Mr. Eldridge to conclude that Japan will be able to finance readily the reconstruction program. The Japanese will probably purchase construction materials and machinery to replace property destroyed in the disaster through so-called private channels, centralized agencies or government purchasing syndicates, Mr. Eldridge believes.

More detailed information regarding the several phases of the present Japanese economic situation may be obtained from the Trade Information Bulletin No. 107, formulated after the Japanese earthquake, which may be obtained from the Far Eastern Division, Department of Commerce, or from the local cooperative offices of the department.

Warsaw, Poland, will have an automobile show next month, the first since that country won its independence in 1918.



go

These Girard Educational Tours have done their part in "telling the world" about Southern California and in aiding the general development of this community. Approximately 6000 people every month are guests on these tours. Many of these people are from points outside of California. Much of the money paid for Girard property is "imported" from outside. The earnings derived weekly by workmen in the Town of Girard—in the construction of streets, buildings, the installation of beautification features and public utilties — are spent here in Southern California.

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Vice President Merchants' National Bank

ROBERT H. PARKER
Capitalist

L. D. SALE
President Western Wholesale Drug Co.

FRED L. BAKER
President Baker Iron Works and L. A. Shipbuilding and Drydock Corp.

A. B. CASS
President Southern California Telephone Company

BENJAMIN E. PAGE
Attorney-at-Law

LOUIS M. COLE
President Royal Packing Co.

IRVING H. HELLMAN
Vice President Hellman Commercial Trust and Savings Bank

JOSEPH TOPLITZKY
Capitalist

S. F. MACFARLANE
Attorney

GEORGE E. HAZARD
Burroughs Adding Machine Co.

C. R. BELL
Vice President and General Manager Hellman Commercial Trust and Savings Bank

JAMES A. TALBOT
of San Francisco
Vice President Western Pipe and Steel Corporation
Vice President Southwestern Shipbuilding Company

M. W. SHACKELFORD
Vice President Lockwood-Shackelford Company

H. HARRISON
Capitalist

J. F. MURPHY
Capitalist

A. R. PECK, JR.
President Anaheim Sugar Co.
President L. A. Speedway Assn., Etc.

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Pasadena—157 N. Raymond Avenue
Redondo Beach—124 Benita Street
Venice—205 Ocean Front
San Pedro—247 West Sixth Street
San Fernando—915 Celis Street
Compton—143 E. Main
OPEN DAILY

LATVIA EXPORTS BUTTER

Baltic Nation Makes Strides in English Markets; Guadeloupe Takes Place in Banana Line

The rapid increase in the export butter industry of Latvia is apparent in the June shipments of 8104 kegs of over 1,000,000 pounds of butter, particularly to Denmark and England. This figure marks an increase of 54 per cent over May, and an increase of 266 per cent over last January. In July came another large increase in the butter exports, when 1,500,000 pounds were shipped out of the country. According to Trade Commissioner C. J. Meyer in a report to the Department of Commerce, Latvia exported during the first six months of 1923 a total of 5,141,464 pounds of butter, compared to the export during the whole of 1922 of only 1,770,000 pounds. There were over 400 registered dairies in Latvia in July.

EXPORTS BANANAS

A new industry is developing on Guadeloupe in the growing and exporting of bananas, recent shipments from the island, assuming real importance for such a small colony. At present the entire product is shipped to France, and for the six months ending July 1,000 bunches were exported. The shipping of bananas has also been entirely desultory in character, according to a report received by the Department of Commerce from Consul Shelby Harriger, the planting being used very largely to serve as wind breaks for coffee plants, and to some extent for cocoa cultivation. Plans are now being formed by the island with fruit companies of France to absorb the banana crop of Guadeloupe, but there is some doubt as to whether this fruit could compete in France with bananas from French Africa. Some believes that the best market is offered by the United States. Prospects for the immediate growth of the business are not very bright, as a very large amount of personal urgence on the part of the buyers with the planters to grow bananas for France brought no results whatever. New plantings were constantly promised, but none made. However, there are a few energetic planters, who are shippers as well, and will immediately increase the acreage and those of their neighboring planters.

Practiced extensively for hundreds of years and then nearly wiped out during the European war, bee culture today in Poland is again beginning to resume its importance. Despite its widespread practice, however, bee culture in Poland as a whole is not carried on in a modern way, although since the war there has been improvement on peasant and small farmer holdings in the use of modern type hives, says Vice-Consul D. R. Heath of Warsaw, in a report just received by the Department of Commerce. At the present time in former Russian and Austrian Poland, pure strains of bees are almost extinct, due to the mixture prior to the war of imported strains from Italy and elsewhere. The "Caucasian" strain was fairly common, as these bees are of gentle temper, but are not as good honey-gatherers as the Italian strain. Still fewer apiaries had the "Cypnole" strain, esteemed locally as the most industrious type, but in little favor because of their belligerent temper. Polish apiary supplies are generally of inferior quality, but until economic conditions better, the Polish consumer will continue to purchase them. Price at present is of greater concern than quality. Polish honey is generally of good quality, honey flora, such as the acacias, linden fruits, sarasin, white clover ,etc., being plentiful.

PANAMA MILK

The sale of American malted milk in Panama is gradually increasing, says Consul George Orr, in a report just received by the Department of Commerce. While the volume of business at present in malted milk is not large, it is believed that the market will stand considerable expansion. The appearance of a British brand upon the market was noted last year in competition with two American brands. Market conditions in Panama, as well as in many other importing countries, are discussed in the department's recent bulletin on foreign markets for American malted milk.

POLISH FISHERMEN

A credit of 800,000,000 marks, mostly in kind, has been granted to the various fishing associations of Poland by the State Agricultural Bank. Due to the high price of fishing material, the Polish fishing industry along the Baltic littoral has required government support, the Department of Commerce is informed by its trade commissioner at Warsaw.

During April the industry employed nearly 1100 men with sixty-two motor boats and 229 fishing smacks. Fish catches (mostly herrings) amounted to 194,744 kilograms for a value of 453,110,240 Polish marks.

COSTA RICA

The reception of ground-roasted coffee packed in cans has been so favorable, not only in the United States but other parts of the world, that Costa Rica has inaugurated a new feature in its coffee campaign. According to Consul John James Melly, Port Limon, in a report to the Department of Commerce, exporters in that country are now roasting and grinding considerable quantities of coffee and packing them in retail-size cans. This is a new industry for Costa Rica, as heretofore all coffee was shipped green, and the results of the venture are being awaited with interest.

GERMAN-CANNED FOODS

German-canned foods are beginning to be articles of regular diet in Venesuela. Within the past four months there has been a notable increase in the volume of these goods imported from Germany into Maracaibo, Trade Commissioner Jackson informs the Department of Commerce. It is estimated that 60 per cent of the wholesale grocery trade in that city is in the hands of German firms doing heavy importing, mainly from the United States as yet. However, large stocks of canned sausages and some canned fruits from Germany are now in evidence and being offered at from 15 to 25 per cent under competing American and English articles, although the quality is said by consumers to be inferior. Considerable volumes of Swiss food products are also stocked.

CANADIAN CHICKENS

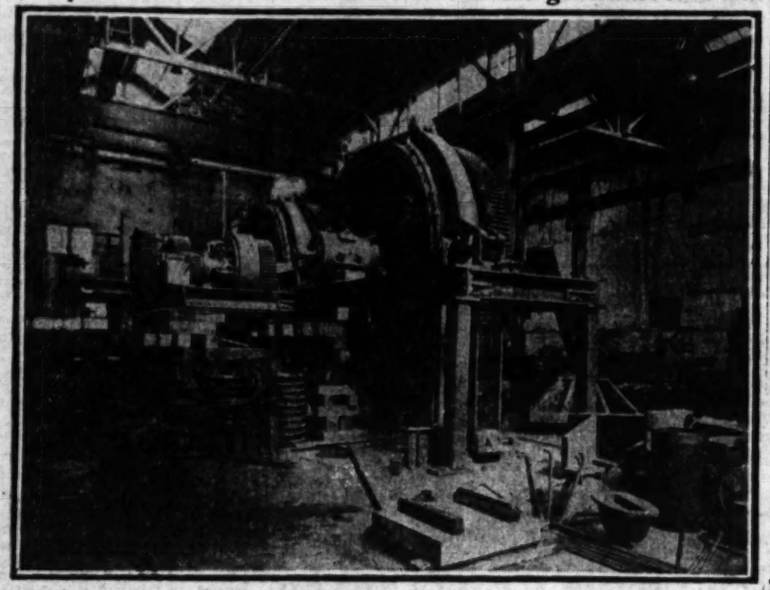
With the definite object of placing the poultry industry of the province upon a more important scale, the Federal and provincial departments of agriculture in Canada have instituted a co-operative marketing and culling program for its improvement. Purguant to this policy the Federal poultry representative and the provincial superintendent of poultry, with the assistance of a member of the experimental farm staff, have set earnestly to work and have already culled approximately 3000 birds and shipped them for marketing in Montreal, and during the next few weeks, the whole Province of New Brunswick will have been subjected to this searching chicken scrutiny. In carrying out the program says Vice-Consul F. C. Johnson, Fredericton, in a report to the Department of Commerce, the method pursued is to spot the unprofitable birds and market them. Each poultry farmer who agrees to have his chickens inspected and culled out is entitled to receive one "Barred Rock" cockerel less than cost price. The intention of the government is to liberate 500 Barred Rock cockerels in advantageous locations throughout the province during the present season and see if it isn't possible to do something about improving the poultry industry.

SMYRNA RAISINS

An estimated production of from 24,000 to 27,000 tons of raisins is expected from the Smyrna district this season, according to mail advices under date of August 10, reaching the Department of Commerce from Consul Treat at Smyrna. A smaller acreage is under cultivation this year, as compared to 1922, but climatic conditions have been favorable. Prices in August for good quality sultanas ranged from 40 to 45 shillings for hundred, f.o.b. Smyrna. A decline in these quotations was not looked for, but fluctuations of Smyrna exchange may affect the price in foreign equivalents. The tonnage of the 1922 raisin crop reached approximately 34,000, while exportations were 24,000. Except for a carry over of 1000 tons, the remainder of the 1922 crop was destroyed by the September disaster.

HOIST SAVES RAILROAD CONSTRUCTION

To Operate on Incline in Sierras for Large Lumber Firm



Built by Llewellyn Iron Works

Machine costing $60,000, under construction for six months, now ready to be shipped north where it will take the place of several miles of railroad in hoisting machinery.

PLANT NEEDS ENLARGEMENT

[SPECIAL CORRESPONDENCE]

SOUTH GATE, Oct. 13.—The South Gate Sash and Door Company has been in operating only about five weeks, but the owners have found it necessary to have additional room. Within the next few days work will be started on an addition to the building, which will be 22 by 48 feet. The present building occupies ground space of 48 by 60 feet, besides the office building, which is just being completed. This is South Gate's first industry to be located near the center of the city.

Persia's railway is ninety-seven miles long.

BUILD GIANT ELECTRIC HOIST

Llewellyn Iron Works Completes Great Engine for Use by Lumber Company in Mountains

The Llewellyn Iron Works has just completed for the Yosemite Lumber Company a gravity incline electric hoist, believed to be one of the largest in the world, which has been under construction for six months. The hoist weighs 320,000 pounds, costs $60,000 and will be ready for shipment this month to a mountain near El Portal.

The hoist is described as a double drum geared hoist which will lift a load of 120,000 pounds up an incline varying from 10 to 70 deg. It has a rope pull of 80,000 pounds. When lowering logs, it will operate 1200 feet a minute. In the hoisting of heavy machinery, such as locomotives, tanks for oil and logging machines, reduction gears are used to reduce the speed to 250 feet a minute.

Among the specifications of the hoist are the following: Two drums of twelve feet in diameter, one and three-fourths inch steel cable; two 200-horsepower Westinghouse Slippering motors.

No power is needed in the lowering of cars, which are operated on a standard-gauge track. The lowering is done on the brakes, which necessitates the absorption of 1500 horsepower. Brake rings are water cooled, the brakes and clutches being operated hydraulically. A safety rope grip, attached to it, is also operated hydraulically. An automatic adjuster indicator adjusts itself to the car at the end of each trip.

All parts of the machine, brakes, clutches, gear shifts are operated from a long platform. With the exception of the electrical equipment, the hoist was designed and manufactured exclusively in the Llewellyn plant. While it is probably not the highest-powered machine of its kind, it is declared to be undoubtedly the largest. According to J. A. Thomas, of the mechanical department, it has a greater rope pull than any other machine in the country.

The drums are equipped with Walker differential rings and Coast brakes. All drums, brake rings, and brake shoes are all steel castings. The gears are steel castings with cut teeth.

By installing the giant hoist, the lumber company saves the construction of eighteen miles of railroad, which would have had grades as high as 6 per cent. The building of such a road would have necessitated the buying of several locomotives and would probably have taken a day to make a return trip handling six cars. With this machine, just two miles of track were laid. One car may be lowered every ten minutes, which shows considerable economy in labor, time and money and fuel consumption.

The current to drive the hoist is furnished by the San Joaquin Valley Light and Power Company from its lines running into the Yosemite Valley. The incline on which the hoist line is built is 9500 feet long with a drop of 3500 feet and grades varying from 10 to as high as 70 per cent. There are two curves in the incline which require rollers to keep the rope near the middle of the track. Two depressions in the track would permit the rope to rise 200 or 300 feet above the track. At these depressions are structural steel hold-downs to keep the rope twenty feet above.

The hoist scheme was conceived by H. R. Lowell, manager of the Yosemite Lumber Company. The equipment was designed by the local company. The lumber company has been operating at El Portal for twelve years and has logged out all the lumber on the south side of the mountain top. It has now moved to the north side, where a thirty-five-year supply remains. White pine and sugar pine are gathered at this point.

The Yosemite Lumber Company is a subsidiary of Charles Nelson & Co. of San Francisco, of which the Consolidated Lumber Company of this is also a subsidiary.

"AUTO ROW" IN ORANGE AUGMENTED

One-Story Brick Building to be Occupied by Metal and Tin Shop

[SPECIAL CORRESPONDENCE]

ORANGE, Oct. 13.—Signalizing further development of Orange's new "automobile row" on Orange street between Chapman and Maple avenues, plans were announced today by E. Eisenbraun for a $10,000 brick business structure to be occupied by the Orange Tin Shop Company, sheet metal and radiator concern.

Plans announced by Eisenbraun, who with Walter Leichtfuss, is head of the metal works, call for a single story, brick building, with a attractive plate glass and brick front.

The dimensions will be 60 by 100 feet, one of which will be occupied by the tin shop. The other room is to be leased, probably to some other automotive concern.

Ground is expected to be broken for the new structure within the next three weeks. The tin shop, which has long been hampered by cramped quarters, will move into its new home about January 1, Eisenbraun anticipates.

The new building will be erected on property owned by Eisenbraun at 132 North Orange street, just across from the Wheeler Manufacturing Company.

Another new building on the new "auto row" has just been completed by Henry Franzen for the L. W. Thompson Ignition Works.

The former quarters occupied by the ignition company on North Glassell are being remodeled by a group of workmen for the Lindholm Music Company, which expects to move into the new quarters within two or three weeks.

Average human life is prolonged 16 years, regularity, exercise and plain diet being the basis of the increased longevity, say scientists.

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Then drive out AT ONCE in your own car or we will take you out in one of our private cars, which will be sent to you with a chauffeur on request. Phone 853-25 or 871-498. Office open evenings 7 to 9 P. M. All day Sunday. Send a card, write, phone or call for interesting literature.

HOW TO GO: If you have a car of your own, drive out over Pacoima Pass via Universal City and Lankershim to the corner of Sherman Way and San Fernando Road, head to our suburban office directly opposite the Pacoima Station. Directly past the office and Boulevard through the Pacoima Station in the office you will find our agents there ready to serve you. If you have no car, phone 853-25 and one of our cars will be sent to your residence and take you out.

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Suburban Office, Corner North Sherman Way and San Fernando Road at Pacoima Station

Don Juan de Ventura Greets William Mulholland and the City Officials on the Mulholland Highway



THE famed Mulholland High Way, a twenty-six mile scenic boulevard along the ridge of the Santa Monica Range from Cahuenga Pass to Calabasas, and ultimately from Cahuenga Pass to Griffith Park, several miles additional, is at last a certainty. The bonds were voted Tuesday.

There has been a tremendous jump in values overnight. Water will follow the road to the highest levels. Great virgin areas have been opened up to traffic.

With several lateral thoroughfares, notably through the Hollywood Country Club tract via Coldwater Canyon, Ventura Boulevard will be joined with the populous Beverly Hills district. All adjacent property is incalculably enhanced in value. Among the first to enjoy the advantages of this great High Way are the Hollywood Foothills and Country Club subdivisions, flanking the picturesque Hollywood Country Club golf course.

Here one has a wide selection of homesites, from level lots to canyon or hillsides. Our prices will suit all pocketbooks—and our homesites will suit every taste.

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HOLLYWOOD COUNTRY CLUB and FOOTHILLS SUBDIVISIONS

CO-OPERATION IN FOREIGN TRADE

Import Combination Needed for Home Market

Will Enable Manufacturers to Lower Prices

Department of Commerce is Aiding Importers

[EXCLUSIVE DISPATCH]

WASHINGTON, Oct. 13.—The best device to increase and protect American foreign trade probably will be the import combination. In all probability Congress will be asked at the forthcoming session to enact legislation which will authorize combinations of importers, dealing in the same general line of goods, to form associations or co-operative organizations through which they may jointly import their goods. Importers are in need of some new methods to enable them to keep possession of their home market.

About one year ago a new flood of imports began coming into the United States. The Fordney tariff bill was designed to keep them out in order that the American market would be kept as a special prerogative of the American producer and manufacturer, but it did not succeed well at this. The reason for this is the high price and wage level in the country. For the last twelve to eighteen months prices have been climbing. By the first of 1923 they had reached a level where foreign-made goods, produced with cheap labor, could come into the United States, pay the high tariff rates, and still undersell American goods made with the highest paid labor in the world.

There are many American manufacturers using foreign raw material. They import this, manufacture it into finished goods in the United States and sell to the American consumers. They can buy abroad on about the same basis with foreign manufacturers using the same types of raw material, but when the material is brought here for manufacture, higher labor and other costs operate, so that the finished product must bring a higher price than the same article manufactured abroad. Therefore, the importers desire legislation which will enable them to import their raw materials more advantageously. It is believed that an import combination would bring this about.

IMPORT RESTRICTION

A typical example of the problem is furnished by the rubber industry. About one year ago, this industry awakened to a realization that Great Britain, which controls the best tire rubber in the world, had placed an import restriction and a high export tax on the rubber produced in the various British tropical colonies. This added about $200,000,000 a year to the American rubber bill. Inasmuch as the various crude rubber importers were all working independently, they were unable to combat the move and had to pay the price. It is thought that had there been an import combination in existence, it could have exerted enough influence to have prevented the British action or at least could have made co-operative arrangements which would have cut down the cost of importing.

The same situation is true of a number of products which are necessary to American manufacture, but which are not produced on American territory. Spain, for instance, controls the cork; Japan, the camphor; Peru, the quinine; Mexico, the sisal; India, the jute, and Chile the nitrates. All of these products are used in great quantities in American manufacture and all come from foreign sources.

The Department of Commerce has been assisting the importers in working out more advantageous methods than now exist for the importation of these commodities and has even gone so far as to send forth expeditions seeking places where rubber can be produced under American control but, as matters stand now, even though the government could be of much assistance, the importers are all competing against each other because each is acting separately. The foreign producers of these important raw materials know the situation. They know that two American consumers are just as likely to bid against each other for supplies as an American and a Frenchman. As the result of this bidding, the price reaches a high point and this high price must be reflected in the final retail selling price of the finished product to the American consumer.

If American importers of rubber, for instance, were permitted to form an import association, competition in buying the raw material would diminish. The rubber planters in the tropics would find that, instead of having 100 separate American customers, all bidding against each other and running up the price, there would be but one customer, a co-operative buying agency. As is well known, the United States consumes more rubber than all the rest of the world.

The Sherman law forbids such combinations. The government takes the position that it is unwise to permit dealers or manufacturers to combine. Antitrust suits are brought against all such attempted combinations. The reason for this is that it is feared that if the rubber manufacturers all were working together they not only would be able to get low prices in buying their raw material but would agree on uniform high prices in selling their product to the public.

NEW SCHEME ESSENTIAL

It is recognized that there would be an advantage in permitting the manufacturers to combine to get low prices if the low prices would benefit the ultimate consumer. The task before Congress, in framing the new legislation, is to devise some scheme by which the manufacturers could be permitted to combine in buying raw materials from foreigners, but which would not permit them to remain in combination when it came to the selling. In a word, the new law must provide that the rubber trade or the jute trade can work as a trust or a combination outside the three-mile limit, but must divide into separate dealers and manufacturers within the United States. This will prove a difficult task.

Exporters are now permitted to combine. The Webb-Pomerene Act, passed a few years ago, authorizes exporters to form combinations to sell their goods abroad. The American government is not concerned with the operations of a trust which is selling only to foreigners. It seeks merely to protect the American people from domestic trusts.

VISITORS VIEW AREA'S GROWTH

See Increase of Central Manufacturing District

Realtors Shown New Plants Built in Last Year

Factories Assure Worth Set on Property

The tremendous growth of the central manufacturing district of Los Angeles was exemplified last week to a group of seventy business men of Los Angeles when they visited the area. The visitors were shown many new plants which have sprung up in the last year, among them the factory of the Western Soap and Chemical Company, the Terminal Warehouse, the icing plant of the Federal Refrigerating Company and the Southwest Lumber and Supply plant.

The first unit of the $5,000,000 terminal building and administration section will cost $750,000, and will be ready for occupancy next week. The main unit of this structure comprises two wings of six stories each. The principal unit of the refrigerating plant will be under way by January 1.

Five months ago there wasn't a building on the site of the district. Since that time the activity has been remarkable. As an instance, the icing plant of the refrigerating company was erected in nine working days. This building is sixty-six feet high.

NO EXPENDITURE LIMIT

No limit of expenditures has been set by the Central Manufacturing District. It will be remembered that construction and expansion in the Chicago Central Manufacturing District has cost $50,000,000. The local district will spend all money necessary to keep up with the demands of incoming plants. Tracks have been laid to all of the factory buildings now erected on the site. These connect with the trunk line, the Los Angeles Junction Railway, belt line of the district.

Negotiations are now under way for the construction of a large manufacturing plant to be started within three weeks. The name of this company will probably be forthcoming within a fortnight, following the completion of plans now pending.

At the meeting held at the district this week, F. L. S. Harman, vice-president and industrial manager, told of the growth of the district and outlined briefly plans for the future. W. L. Brent of W. L. Brent & Co., and former president of the Los Angeles Realty Board, gave an insight into the organization of the district, from the history of the Central Manufacturing District of Chicago, through to the activities of the company here. A. G. Arnoll and Frank D. Chase also spoke.

REPRESENTATIVE GATHERING

Others present were: O. R. Eisner, C. A. Kurlander, W. E. Row, Max Eisner and S. C. Rice of J. W. Lewis Company; C. S. Turrill, Reynolds & Turrill; D. J. Stephen of Charles G. Andrews Company; F. C. Wood, Jr., Everett E. Bell, Arthur M. Gilman, J. M. Green, associated with W. H. Daum; E. H. Hewitt, G. C. Dennis, R. C. Mason, Fred E. Gerbet, F. J. Buckley, J. M. Carson, Citizens' Trust and Savings Bank; E. Botts, W. Ross Campbell Company; W. A. Rix, Austin A. Burnham, Eugene A. Rosenthal, F. Brickner, Central Realty Company.

H. M. Hardwood, Los Angeles Realty Board; T. J. Mountain, C. W. Knight, F. F. Rogers, Richard Nevine of the Hunter, Dulin Company; T. F. Conway, industrial agent, Santa Fe Railroad; G. R. Smurr, industrial agent, Southern Pacific Company; R. C. Murray, T. R. Tousley, W. W. Green, Murray-Gerber Company; G. M. Hegel, J. C. Whitsett, T. S. Steel, Jr., E. R. Knerr, S. C. Anderson, Tom Ingersoll, W. Ross Campbell Company.

Richard C. Willis, V. V. Sanderson, Metcalf & Ryan; J. L. Suydam, J. C. Radabaugh, R. T. Merchant; R. C. Mitchell, Stanley D. Smith and John Albert Russell, R. C. Mitchell Company; Walter C. Fraser; Sidney R. Hook, Citizens' National Bank; G. F. Mason, J. W. Wilkinson, N. R. Vail, Thomas R. Goodwin, J. A. Williams, Spaulding E. Cooper, Pacific Electric Company; W. E. Rauch, E. A. Coons, D. R. Mentzer, Union Pacific System; J. F. Reynolds, J. M. Eaton, L. W. Reynolds, Reynolds & Terrill.

Tulare to be Site of New Oil Station

[EXCLUSIVE DISPATCH]

TULARE, Oct. 13.—Shell Company of California has announced opening of an oil depot in Tulare. The new plant, located opposite the Fair Grounds on the Southern Pacific right of way, is equipped with two storage tanks with a capacity of 50,000 gallons, and two trucks will care for local distribution. The installation of a depot here means an added pay roll for Tulare, quite separate from the services station already in operation at the corner of Inyo and South K streets.

A. R. McLellan is the district salesman in charge. Leo C. Bodine will have active supervision over the station and with B. L. Brown will care for most of the deliveries made in Tulare and vicinity. With the local plant the Shell Company expects to be able to care for the ranch trade, which is increasing in volume every month, in a more efficient manner.

PAVING PROGRAM WILL BE LAUNCHED SOON

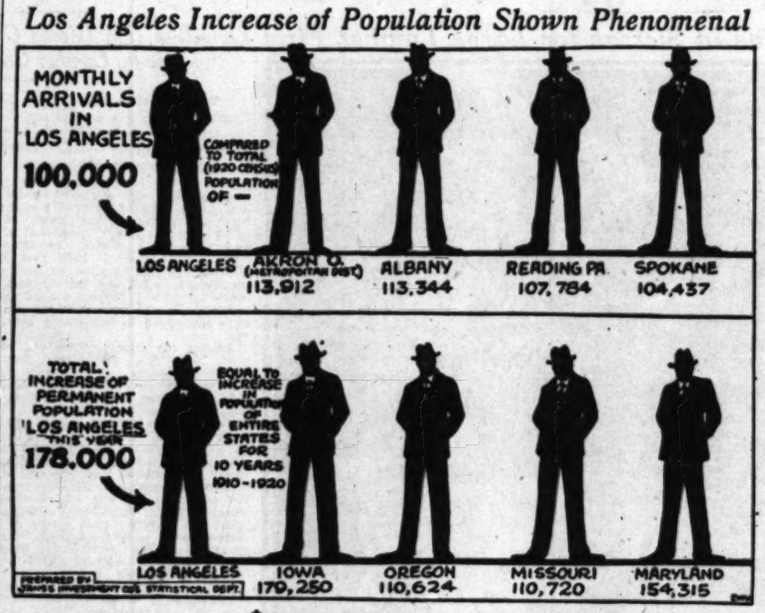
[LOCAL CORRESPONDENCE]

PORTERVILLE, Oct. 13.—A five-inch concrete paving has been decided upon by the Porterville City Council for forty-two blocks included in the paving program shortly to be launched. This action followed a visit of inspection to many of the leading cities and towns between San Francisco and Los Angeles.

Work on the street paving will be started as soon as specifications are completed and contracts let. The proposed paving program will dispose of all the unfinished jobs in the city, connecting a large number of paved streets and surfacing main thoroughfares which need paving.

CHART REVEALS COMPARATIVE GROWTH

Los Angeles Increase of Population Shown Phenomenal



LOS ANGELES' unequaled prosperity and tremendous population growth, at once realized by newcomers, is often lost to our permanent residents who, by figuratively keeping their "nose too close to the grindstone" lose the perspective that the newcomer, unused to such activity, enjoys.

With this thought in mind the statistical department of the Janss Investment Company has prepared a very effective chart dealing with our city's growth in population.

According to Chamber of Commerce and railway traffic department estimates, monthly arrivals in Los Angeles number 100,000 at the present time. This can be compared to the total 1920 census population of such cities as:

Akron, O. (Metropolitan District, which includes but only the city limit, but outlying territory)	113,912
Albany, N. Y.	113,344
Fort Worth, Tex.	106,482
Lowell, Mass.	112,759
Reading, Pa.	107,784
Spokane, Wash.	104,437

The growth in Los Angeles' permanent population during the past year measured 178,000 persons, according to Chamber of Commerce figures. This is very favorably compared to the ten years' growth, according to government census, 1910-1920, for the entire States of:

Montana	173,536
Maryland	154,315
Missouri	110,720
Kentucky	120,737
Tennessee	153,966
Iowa	179,250
Louisiana	143,121
South Carolina	148,394
Arkansas	177,755
Oregon	110,624
Colorado	140,643
Idaho	106,373
Arizona	125,504

"These facts, according to Harold Janss of the Janss Investment Company, make even more evident the reason why realty values in Los Angeles are mounting with unprecedented rapidity. Westwood, our new city between Los Angeles and Santa Monica, is enjoying sales of over a million dollars a month. Fox Hills Unit No. 1, adjoining the site of the new $2,000,000 Fox Studio at Westwood, was sold out in practically one week. Today we are offering Fox Hills Unit No. 2 which promises to sell out even more quickly than the first unit."

AQUEDUCT OPENING IS RECALLED

Ten-Year Anniversary is Remembered by Chamber of Commerce Leaders

Completion of the 250-mile Aqueduct, constructed at a cost of $25,000,000, is generally regarded as one of the real epochs in the history of Los Angeles.

The exact date is recorded as November 15, 1913, when practically the entire membership of the Los Angeles Chamber of Commerce joined thousands of other Los Angeles citizens in a pilgrimage to see the water turned into the valley at the Cascades, four miles above San Fernando.

The event was made still more memorable to the Chamber of Commerce as a result of the presentation by the chamber of loving cups to William Mulholland, who conceived the Aqueduct project, and J. B. Lippincott, the assistant engineer.

Arthur W. Kinney, then president of the Chamber of Commerce, made the presentation speech, in which he declared:

"Today Los Angeles is triumphant. Today her half-million people, with mingled emotions of gratitude and exultation, acclaim the completion of an undertaking stupendous and daring, and the world marvels at another miracle performed. Our dream of dreams becomes a reality and our city writes in her proud history another wondrous page.

"An audacious and optimistic city on the far western rim of our continent mortgaged its future for $25,000,000. Today the investment is worth $250,000,000 to that city and its galaxy of prosperous suburbs. Los Angeles, assured of a water supply ample for all time, and enriched by a wealth of hydro-electric power to be generated thereby, can now prepare for the splendid era of industrial expansion, that approaches apace and adequately plan for her future commercial greatness."

President Kinney paid glowing tributes to both Mulholland and Lippincott, and then presented them the handsome silver cups, engraved as follows:

"Presented to William Mulholland by the Los Angeles Chamber of Commerce in recognition of his foresight in conceiving, and services rendered as chief engineer in constructing the Los Angeles Aqueduct."

"Presented to Joseph Barlow Lippincott by the Los Angeles Chamber of Commerce in recognition of his services and co-operation as assistant chief engineer in the construction of the Los Angeles Aqueduct."

GUATEMALA FRUIT TRADE IS INCREASING RAPIDLY

Million Bunches of Bananas to Arrive Annually in Los Angeles Harbor

Exportation of bananas from Champerico, the principal port of Guatemala, Central America, to Los Angeles Harbor at the rate of 10,000 bunches a month will start at once and will gradually increase until within a year's time the monthly shipments will total 100,000 bunches valued at approximately $300,000, according to an announcement yesterday by J. C. Toriello, who represents prospective shippers in Los Angeles.

About 450 independent growers whose various lands cover most of Guatemala's Pacific Coast are associated in the J. Musset Company, Inc., which plans to charter two or more well-ventilated steamers, each with a capacity of from 600 to 1000 tons, to make regular trips every ten days from Champerico to Los Angeles Harbor carrying cargoes of bananas and raw coffee.

"The last shipment of bananas to California was made in September and there is an imperative need for steamers to transport 10,000 bunches of the fruit that have accumulated and which will be worthless unless shipped immediately," Toriello said. "The association of independent growers will have 40,000 bunches ready for exportation in April and arrangements are now being made to handle the entire crop.

"Bananas are valued at approximately $3 a bunch, an average bunch weighing about sixty-five pounds, and are subject to a disease known as banana tuberculosis, which causes the fruit to become rotted and mildewed. This disease exists only on the Atlantic side of Guatemala and mainly in Panama and Costa Rica, because of climatic conditions that are peculiar to those parts.

"The bananas along the Pacific Coast of Guatemala are entirely free from any such disease and after exportation to Los Angeles will be distributed to interior points," Toriello said. "J. Musset Company, Inc., the co-operative association of Pacific Coast growers, also plans to ship their coffee crop on the same steamers that will be chartered for the banana trade, thus bringing most of the Guatemala banana and coffee exports to be distributed through Los Angeles. About 35,000 tons of coffee are grown in Guatemala at the present time and 75 per cent of this crop is exported from Champerico. And California receives 70 per cent of the shipments from there."

Stock Yards Pay Huge Sum for Animals

Close to $1,250,000 is being paid out monthly in Los Angeles for live stock brought into the Los Angeles Union Stockyards. Fifty-five per cent of all the meat consumed in this city is distributed through the stockyards. Officials of the stockyards company declared the monthly total of carloads moving into the yards is in excess of 650 cars.

Based on statistics for the first six months of the existence of the yards, the averages of receipts are approximately as follows for each month: 11,500 cattle; 2500 calves; 14,000 hogs; 7500 sheep; total for each month, 35,500. On this basis the total for the present year will be 430,992, divided as follows: 138,000 cattle; 32,592 calves; 170,400 hogs; 90,000 sheep; or more than 7800 carloads.

In the first six-month period of the stockyard's business career, about 25 per cent of its combined receipts were supplied by California. In March and April, however, 90 per cent of the cattle emanated from points within the State of California. This average has pretty generally been maintained in the other months, except that for about six months of the year it is necessary to draw upon adjoining States for supplies of live stock, due to the seasonable character of this production in California.

A gray sunset predicts a wet day, while a gray sunrise foretells fair weather, according to the United States Weather Bureau forecasters.



Store~ Hot Water Dont Waste Gas

Why burn a huge gas flame trying to bring cold water to the boiling point instantly, when you want perhaps a cup of hot water?

That's the wasteful way, runs gas bills 'way up. With the Triangle water is heated and stored in an insulated tank. A small pilot light operating on the heating element keeps the stored water constantly hot, so you may frequently draw small quantities without ever lighting the large burner.

Inquire about this proven heater that stores hot water, for your home. Ask your plumber, or write for our booklet.

Day and Night Water Heater Co.

L. A. Office: 632 Metropolitan Bldg. Phone 877-176

Factory, Monrovia, Cal.

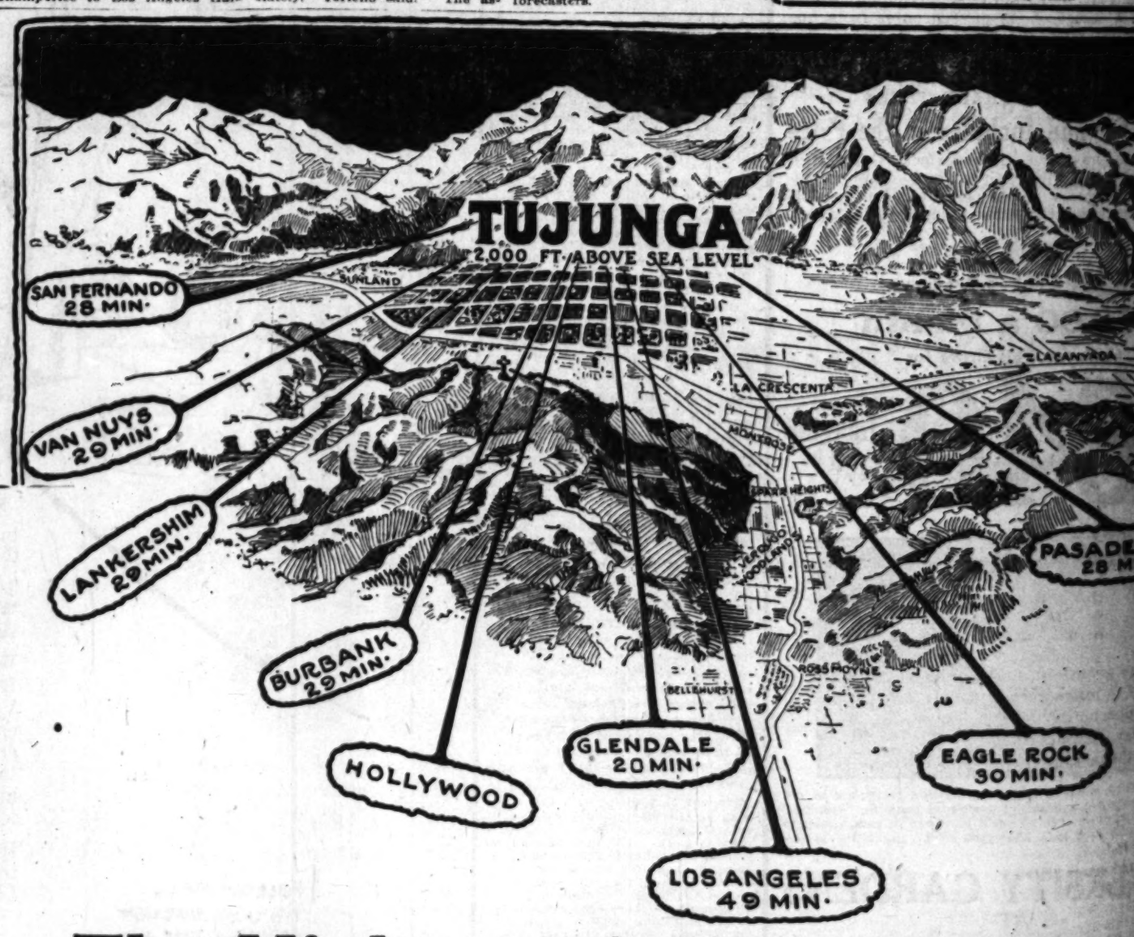
TRIANGLE WATER HEATER AUTOMATIC

Browsing Among the New Books

An interesting Book Review department, with notes and comments on writers and their writings, each week in the SUNDAY TIMES.

THE GREAT STOCKRAISING INDUSTRY

is covered from every angle in the weekly Farm and Home Section issued with the Los Angeles Sunday Times.



The Highest of the High Spots

2000 feet above the level of the sea and only 17 miles on paved roads

Rare Homesites With Fruit and Shade Trees, only $477

Pay $20 for 2 months, then $10 a month

Tujunga is the social center of the green Verdugo Hills, known far and wide as the Little Yosemite Valley. It swings from the skyline like the hanging gardens of Babylon and looks out over the western world. Already the home-place of 5000 happy people.

Stores, schools, churches, theater.

Water pipes already installed. Electricity and telephones established.

Level lots on graveled streets.

Hillslope lots in the high chaparral of the green Verdugo hills.

Only $297 to $497. Pay $20 down and $10 a month.

Free building stone and sand.

Bring a bag of cement, a trowel, and come build a cabin of your own.

You who love the great outdoors and do not care to maintain an extensive estate in the hills, but want a "leetle cabane" and just enough ground to grow plenty of avocados, oranges, raisin and table grapes and other good things to eat, and have a refuge and retreat from the strife and noise and damp night air of the city, in the soothing aroma of the high mountain chaparral.

Using eucalyptus for rafters, palm leaves for thatched roof, flat stones for porch floor, old photograph negatives to make French glass windows, a local man has erected a model bungalow cabin that money can hardly duplicate in town. Ask to see it. The outdoor living room is merely the drooping branches of a live oak tree, lit by electricity and furnished with rustic benches. The idea is carried further in other buildings near here, using palm leaves for roof and sidings and newspaper matrices for interior wallboard and rustic home-made furniture from eucalyptus poles.

"Here you are rich,
The' fools esteem you poor,
You rule a plot
Which Kings can never buy;
The glory of the eve
Is at your door, and
All those quiet stars
Are in your sky."

As Chas. F. Lummis said: "We have a glorious California, but very few of us know how to play on it."

John Steven McGroarty, author of Mission Play (playing every winter season at San Gabriel):

"Yes, tell 'em you sold me this dream place of mine and that they will not find your offer too good to be true, but happily surprising."

Do not be misled by intervening offices in the lowlands, if you want the real [illegible] of Tujunga.

The Home Extension [illegible] In the center of the [illegible] Tujunga, opposite the main [illegible] Moore—on the main [illegible]

Today, now, you can [illegible] $477 a lot of [illegible] happiness than [illegible] fered. Get them [illegible] forever beyond your reach.

We have five different [illegible] lots opened for you to [illegible] choice. The [illegible] the original subdivision [illegible] founders of the town of Tujunga. If you get Home Extension [illegible] men, you get choice of [illegible] and pioneer prices.

Weekday auto trips from our Figueroa Street office at 10:30 a. m. Fee $1 for salesman's time. Returnable to purchasers, thereby you avoid all obligation.

California Home Extention Association

Tujunga, Calif. City Office—625 S. Figueroa St., Los Angeles

PAINT COMPANY ADDS TO PLANT

Business With Orient Cause of Expansion

First of New Units Now Ready for Operation

Plan for $1,000,000 in Annual Production

With the prospect of an annual production of approximately $1,000,000 in value, the Los Angeles plant of the Acme White Lead & Color Works is now engaged in the enlargement of its unit [illegible]. At a cost of $125,000 the [illegible] of several units has just been completed.

[illegible] twelve years ago the officers of the company decided to [illegible] a Pacific Coast factory to [illegible] care of the business on the [illegible] said R. M. Billings, manager of the Los Angeles branch. [illegible] was some question as to the [illegible] of location, but Los Angeles was finally decided upon. The wisdom of this decision has been verified for during the past twelve years the business has grown to such an extent that the company [illegible] it must become more personally located. As a result we purchased a tract of land consisting of more than three acres on [illegible] street, near Downey Road, with a frontage on the Union Pacific tracks of 400 feet.

"When completed the factory will be up to date in every particular, containing machinery and equipment of the most modern type for the manufacture of paints, varnishes, enamels and stains."

Officials of the company here estimate the capacity of the plant [illegible] to 750,000 gallons of paint a year. The principal output of the factory is distributed in San Francisco, Southern California, Arizona and Nevada. Exports are made in [illegible] quantities to Hawaii, China, Japan, Java and the Philippine Islands. It is expected that with the completion of the new unit the company will develop further the export business to Australia and South American points. The raw materials used by the [illegible] company are received from Italy, dry colors from Italy and large amount from the Detroit factory, which is the largest manufactory of dry colors in the world. Mr. Billings announced, in connection with the statement regarding the plant building, that the [illegible] store of the company will be opened at 951 South Main street, where the general offices and distributing center will be maintained, simultaneously with this opening will be that of the first unit of the [illegible].

PERMITS MAKE RECORD IN WESTERN DISTRICT

[LOCAL CORRESPONDENCE]

SAWTELLE, Oct. 13.—Building [illegible] in the West Los Angeles [illegible] for the first week in October, reached a total of $142,095. [illegible] is larger than any other week's record made this year, [illegible] also led the district, with a total of $33,025. Sawtelle came [illegible] with permits amounting to [illegible]. The $24,260 mark was [illegible] in Westgate and Brent- [illegible]



AT LAS

You are given one mo[illegible] opportunity to make a fort[illegible] the same opportunity to in[illegible] place Sunday, October 14, [illegible] offered to the public.

Wilson Heights is located [illegible] the harbor and retail district o[illegible] view of entire city, Mt. Baldy, [illegible] therefore only a few lots are [illegible] Southern California or investi[illegible] based on subdivision prices an[illegible] expansion of the city which is [illegible]

All lots have 50 ft. fronta[illegible] Water and Streets are to be in[illegible] restriction is another attractive [illegible]

LOS ANGELES IS FILLED W[illegible] TUNITIES OF YESTERDAY.

ONE M[illegible]

BY STREET CAR—Any yellow car and [illegible] ars, where our representatives will [illegible]

BY AUTO—South on Vermont to Man[illegible]

POTTER

Telephone [illegible] Metropolitan 5489

...4, 1923.—[PART V.]



...NGLE
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...g the New Books
...partment, with notes and com...
...ngs, each week in the SUNDAY

...NDUSTRY
...the weekly Farm and Tractor Ma...
...day Times.



...Spots
...nd $477
...unty $10 a month

...want the real mountain-top climate ... of Tujunga.
The Home Extension Office ... in the center of the town of Tujunga, opposite the Garden of the Moon—on the main highway.
Today, now, you can secure a $477 a lot of greater value ... happiness than any $700 lot ever offered. Get them before they are forever beyond your reach.
We have five different subdivisions opened for you to make your choice. The Home Extension is the original subdivision ... founders of the town of Tujunga. If you get Home Extension prices ... men, you get choice of subdivisions and pioneer prices.

...ssociation
..., Los Angeles

...INT COMPANY ADDS TO PLANT

...ase With Orient Cause of Expansion

...n of New Units Now Ready for Operation

...ore $1,000,000 in Annual Production

...With the prospect of an annual ... of approximately ... in value, the Los Angeles ... of the Acme White Lead ... Works is now engaged in ... enlargement of its unit ... a cost of $138,000 the ... units has just been ...

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...has completed the factory ... to date in every particular, ... machinery and ... of the most modern type ... manufacture of paints, varnishes and stains."

...of the company here exceeds the capacity of the plant ... 50,000 gallons of paint a ... the principal output of the ... distributed in San Francisco, California, Arizona ... Mexico. Exports are made in ... quantities to Hawaii, ... Java and the Philippines. It is expected that ... completion of the new ... the company will develop ... the export business to ... South American points. ... materials used by the ... are received from ... Italy and ... from the Detroit ... which is the largest manufacturer of dry colors in the world. ... Billings announced, in connection with the statement regarding the plant building, that the ... of the company with ... 911 South Main street. ... general offices and display ... will be maintained. ... with this opening ... list of the first unit of the ...

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NEW FACTORY FOR REED CHAIR COMPANY

Increased Capacity Being Planned by Veal Concern



For Reed Furniture

Veal Reed Chair Company plant now being built on South Park avenue by Union Iron Works.

CONSTRUCTION is now being rushed on the new and enlarged plant of the Veal Reed Chair Company, now situated at 643 Belgrave street, Huntington Park. It is expected that the new building will be occupied about December 15.

The factory, which is located at McKinley and South Park avenues, near the Goodyear plant, was designed and is being constructed by the Union Iron Works. The building is a one-story structure, containing about 10,000 square feet of floor space.

The cost of the plant is approximately $20,000. The machinery now installed in the Huntington Park establishment will be removed to the new location immediately after the completion of the structure, it was announced.

The building is of brick and cement construction, with unique lighting features, and is conveniently situated to means of transportation.

The owners of the concern, John Veal, Walter Deming and Edward Videar, expect to double the present capacity of the factory after the move. The company manufactures reed chairs and reed furniture, exclusively.

ASKS FOR CO-OPERATION

President Bishop Discusses Industrial Bureau Drive for Manufacturing Interests

Co-operation on the part of the citizens generally of Los Angeles with the Chamber of Commerce for the advancement of the interests of the city and of all of Southern California is declared by President William T. Bishop to have been responsible for the great material progress that has been made by Los Angeles, and, in fact, the entire Pacific Southwest.

Realization that the truly progressive element of the citizenry, and this is in the great preponderance, declared President Bishop yesterday, was in hearty sympathy with the activities of the Chamber of Commerce, has been an incentive of the members of the chamber to work in complete harmony along the lines decided upon as being the most effective for the promotion of the interests of Los Angeles in particular, and the Pacific Southwest in general.

President Bishop was discussing the drive recently begun by the industrial department of the chamber to acquire a fund of $100,000 a year for three years with which to conduct an intensive campaign throughout the eastern section of the country for the purpose of interesting manufacturing concerns to construct either main or branch establishments in Los Angeles.

He said that, judging from the many personal declarations and expressions of indorsement received by telephone and by mail, both the general citizenship and the membership of the chamber are unitedly behind the industrial department in its efforts.

"The belief unanimously is expressed that in order to maintain a balanced prosperity in Los Angeles it is absolutely necessary that the city should acquire additional manufacturing establishments," said President Bishop. "This has been made more evident during the past summer by the enormous increase in the population of Los Angeles.

"While the great majority of the new arrivals, as usual, are people of at least moderate means and sufficient, at least, to enable them to purchase homes, they are, as a rule, of the class of people who take a pleasure in work or have come here with the expectation and hope of making this their permanent residence, and taking a part in the city's activities.

"These must be furnished employment, as well as the tens and hundreds of thousands who will arrive next winter and next summer, and the succeeding winters and summers.

"It is most gratifying that this view has been voiced by so many of the citizens of Los Angeles, and especially the business men, the retailers, the wholesalers and the manufacturers. Because of this fact I have not the slightest hesitancy in predicting not only the success of the drive to acquire the desired fund, but the gratifying results of the campaign to follow to interest manufacturing concerns in other cities to locate here."

President Bishop spoke with particular reference to the many congratulatory letters that are being received. One of these was from A. Frank, vice-president and general manager of the Ambassador Hotel Corporation, volunteering hearty support of the drive.

NEW HIGH SCHOOL DISTRICT IS PLANNED

The Compton Union High School district, comprising, besides Compton, eight other towns or communities, has grown so large that Watts and Graham, the northern part of the district, are now talking of forming their own high school district this fall. The latter towns have increased in population so rapidly that it is thought their assessed valuation is large enough now to support their own high school. This will be satisfactory to Compton, as that town has enough pupils of its own to fill the present buildings.

BEVERLY HILLS MEN AT REALTORS' MEET

Beverly Hills will be well represented at the State Real Estate Association convention, when at least twelve members of the local realty board will be in attendance, including C. P. Haswell, manager of the Beverly Hills division of the Frank Meline Company, exclusive sales representatives for the original subdividers of Beverly Hills.

The little suburb expects to carry home several important honors, including those awarded for attendance and for golf. A new addition to the Beverly Hills staff of realtors in the person of a golf "champ" recently of Chicago, Harley Moore, makes their chances in the ancient Scottish game look mighty good at this time. Lawrence A. Blaisdell of Cornelius & Blaisdell is also present at the sessions.

TICKETS REACH AROUND GLOBE

Pasteboards for Theaters Made in Great Numbers

Parent Plant Founded on Single $5 Bank Note

Now Largest Concern of Kind in Country

The Los Angeles branch of the Globe Ticket Company seems to be on a fair way of achieving its boast that it will, during 1923, manufacture enough tickets to stretch, placed end to end, twenty times around the world.

The Los Angeles plant took over the business of the California Ticket Company the first of this year. The business has shown remarkable increases every month, said plant, however, is equipped to turn out every conceivable sort of ticket, coupon or pass, and in addition to the extensive business in theater tickets, the following are made: Gasoline coupons, restaurant checks, street car transfers, railroad tickets and a wide variety of miscellaneous tickets.

The Globe company according to Mr. McAllister, was founded "on a $5 bill" by Walter E. Herring C. M. McAllister, manager of the plant.

Based on the first six months of this year, it is estimated the output for 1923 will be more than 200,000,000 tickets. These are distributed as far east as Salt Lake City, the entire Pacific Coast and to the Orient.

Before the San Francisco fire the main office of the Globe Ticket Company was in the Bay City. Then and subsequently the tickets made and distributed by the company were supplied by the main factory in Philadelphia. Early this year, in line with similar decisions made by other nationally known concerns, the Globe Ticket Company selected Los Angeles as the western head office, with a factory here to supply the entire western trade.

Almost every known kind of ticket may be manufactured in the local plant. At present the predominance is theater tickets. The forty years ago in Philadelphia, Mr. Herring, who is still president of the company, bought a small press with a bill he had found, printed his own name on the first card he turned out, and proceeded to build a business that is international in its scope.

The Los Angeles factory is one of three in the United States, the other one, in addition to the home plant in Philadelphia, being operated in New York City. The ticket presses used by the company are specially designed and built in its own establishment in Philadelphia, where a building covering a full city block has just been erected.

The Globe company here will in all probability build its own factory structure within a few years. It has a short-term lease on its present quarters, in anticipation of that movement. Railroad ticket orders sent from western roads to Philadelphia are being transferred to the plant here to be filled.

LUMBER FUTURE LOOKS BRIGHTER

[EXCLUSIVE DISPATCH]

ST. LOUIS (Mo.) Oct. 13.—In its weekly review of the lumber market, Lumber, recognized market authority in the industry, states:

Somewhat more favorable developments in the agricultural situation, with prices of several farm products tending upward, have been supplemented by reports of gradually increasing sales of lumber in several of the farming sections. There is encouragement, too, in early reports of building permit records for September, regarded as indicative of continuance of activity, at least until winter weather intervenes.

Very slight changes have occurred in either demand or prices in the structural woods this week. Some centers report a smaller volume of sales of yellow pine, while added strength in spite of a slight falling off in volume of sales. Benefiting as a factor of some moment appears a small proportions as yet though of buying from Japan. Buying on Buying others show an increased prices continuing firm and usually unchanged. In Douglas fir there is ment. Steadily maintained buying in California is the principal support of the fir market, though sales on the Atlantic Coast continue in fair volume as well.

Slow but steady expansion continues in evidence in the hardwood trade, buying by the automotive industry continuing in healthy volume while the takings of the furniture industry and other industrials are increasing. Prices are tending upward in the species that are in best demand, notably sap gum, ash, elm and maple, and are showing greater firmness throughout. Weather conditions have improved in the South and production is at better levels than in some months past.

The lumber market continues active, with fall needs running into substantial volume and asserting a strengthening influence on prices, especially in view of low stocks of popular woods. There is a heavy call for yard and shed items, says the American Lumberman, Chicago. Building is active in most cities. The large number of building permits taken out and other facts indicate not only that there will be great activity in the construction field as long as the weather remains open, but also a continuation of building throughout the winter for early spring delivery. Reports from agricultural sections indicate steady, though slow, improvement in country trade and lumbermen believe this month will bring out considerable business from this source. Industries remain busy, and are buying fairly well.

Orders for straight cars are more in evidence than for some time showing that, though strict conservation is still practiced, many dealers are at last rounding out their broken stocks. Those wanting mixed cars often experience trouble in placing their orders, because of the unfavorable supply situation at many mills. Due to the difficulty in securing Douglas fir, which is in very strong position on account of the heavy cargo trade, much of the middle-western and eastern trade goes to southern pine. While prices on this wood have shown no notable advances recently, they hold strongly and manufacturers refuse to bid for orders.

Southern pine exporters state that demand and inquiries from Europe, the West Indies and South America are heavy and that prices on export stock are advancing. Japan is reported to have begun buying for reconstruction purposes on the West Coast, taking squares and sawn lumber in quantities.

Northern pine and hemlock are somewhat stronger, but other soft woods show no essential change. Cypress and redwood are firm, while western pines and North Carolina pine are still weak.

Continued expansion in demand for hardwoods is reported from all producing sections. There is a steady flow of orders from leading consumers, who are buying frequently rather than in quantity. The hardwood market meanwhile is working into a stronger position, and the price tendency is more markedly upward as the scarcity of dry stocks increases.

LARGE PAY ROLL

More than 6750 persons are now regularly employed by the Southern Pacific Company in Los Angeles and receive monthly wages averaging $921,500, according to a statement issued this week by T. H. Williams, assistant general manager of the company. The annual sum paid out in wages in Los Angeles and the harbor district by this company will total approximately $11,058,000, he said. Most of this money is spent in this city.

HUGE ARMY OF WAGE-EARNERS

Governmental Pay Roll Now at Many Million

Statistics Compiled by Body in New York

Figures Reveal Big Amount Paid to Pensioners

[EXCLUSIVE DISPATCH]

NEW YORK, Oct. 13. — One person out of every dozen over 16 years of age, gainfully employed in the United States, using 1920 census figures as a guide, is on the public pay roll, and as a result the American people are footing a huge salary bill of nearly $4,000,000,000 a year. These figures are made public today in a statement issued by the National Industrial Conference Board, of 10 East Thirty-ninth street, discussing the rising wave of taxation and its relation to the public welfare. The board has been keeping a staff of economists and investigators at work for months past on the taxation problem, a report on which shortly will be made public. The figures showing the magnitude of the nation's public pay roll are to be a part of the report.

In its statement the board says: "The query arises whether governmental agencies in this country have not overextended themselves. The annual cost of salaries paid directly to active and inactive government employees is $91 a person over 10 years of age, gainfully employed, who comprise in the last analysis the large body of taxpayers of the nation.

"Outlays running into stupendous figures as above indicated are worthy of careful study conducive to rigorous retrenchment in public expenditures, to elimination of waste and duplication that still exists in our public economy, and to a reduction of needless functions and services that abound."

The boards' statement also reveals that in spite of curtailment of the Federal pay roll from the peak of the war period, the number of Federal executive employees under civil service regulation has been growing rapidly. As compared with twenty years ago there nevertheless are twice as many persons on the Federal pay roll at present, exclusive of the military and naval service.

WILSON HEIGHTS





WESTERN AVE. FRONTAGE
CARRY AWAY THE PROFITS
— YOURSELF —

AT LAST—

You are given one more chance to invest on WESTERN AVENUE. Those who passed up the opportunity to make a fortune on this Great MONEY MAKING HIGHWAY a few years ago have the same opportunity to invest for big profits NOW. The official opening of Wilson Heights takes place Sunday, October 14, and will give the investor and home seeker the biggest opportunity ever offered to the public.

LOCATION

Wilson Heights is located at 99th and Western. It is considered the choicest piece of property between the harbor and retail district of Los Angeles. It has an elevation of 225 feet and commands a magnificent view of entire city, Mt. Baldy, the beach towns and Catalina Island. This small tract contains but 40 acres, therefore only a few lots are available. If you are interested in securing the most beautiful homesite in Southern California or investing in Western Ave. frontage be on the grounds early. Today's values are based on subdivision prices and can never be had again. In the near future prices will be made by the rapid expansion of the city which is approaching WILSON HEIGHTS.

IMPROVEMENTS

All lots have 50 ft. frontage, giving ample room for home and grounds. Improvements, Gas, Electricity, Water and Streets are to be installed by the company and included in our low prices. A building and race restriction is another attractive feature.

LOS ANGELES IS FILLED WITH PEOPLE WHO ARE VAINLY REGRETTING THE LOST OPPORTUNITIES OF YESTERDAY. BUY TODAY AND THUS AVOID SIMILAR REGRETS TOMORROW.

ONE MILE FROM GREATER MANCHESTER

HOW TO GET TO THE TRACT

STREET CAR—Any yellow car and transfer to Hoover Street car marked "F" and go to our branch office at 8519 Vermont Avenue, where our representatives will meet you.

AUTO—South on Vermont to Manchester and West on Manchester to Western, South on Western to Tract Office.

POTTER & SMITH, Subdividers

Exclusive
Wellington 5439

226 LOEW'S STATE BUILDING
707 SOUTH BROADWAY

Sunday Phone
Vermont 6028

"LIVE IN HOLLYWOOD"





MELROSE PARK

We will duplicate any bungalow we have built in Melrose Park on your own lot in Melrose Park; for $5000 to $6000 25% Down-1% per month

The payments of one per cent per month on trust deed include payment on principal, all interest charges, taxes and insurance. Principal on First Mortgage payable in five years.

Every Bungalow Has—

Tile floor in bathroom.
Tile sink in kitchen.
All walks, drives, porches and garage floor of cement.
Linoleum in kitchen.
All windows shaded and screened.
All walls papered except in kitchen.
All electrical work in conduits.
Your own selection of wall paper, electrical fixtures and linoleum up to liberal allowance.
Your own choice of paint colors if house is not already completed.

To Reach Melrose Park

Owing to the paving operations on Melrose avenue, go west on Santa Monica, Sunset or Hollywood Boulevards. Turn south on La Brea direct to Tract Office on the southwest corner of Melrose and La Brea.

Or go straight west on Wilshire, turning north on La Brea to Melrose. Tract Office is on the southwest corner.

MANY PLANS FROM WHICH TO CHOOSE



Melrose Park

TRACT OFFICE MELROSE & LA BREA
R. P. SHEA — SALES REPRESENTATIVE
PHONE HOLLYWOOD — 2062

Beautiful Homes and Gardens Are Outstanding Features of Alhambra's Progress



William Orr Gardens — New Business Block — Woman's Clubhouse

Public Library — Garfield Avenue School — Christian Science Church

Typical Residence Street — Entrance to Palatial Home

Attractive Alhambra Dwelling

ALHAMBRA IS BUSY CENTER

Considerable Development is in Progress

Large Industrial Concerns Plan Expansion

Summary of Activity in City Briefly Told

BY CLAYTON I. WARD

Alhambra is happily situated at the gateway of the rich and prosperous San Gabriel Valley. Although only six miles from Los Angeles, the great metropolis of the West, Alhambra claims attention strictly on her own merits and offers the homeseeker and the business man ideal conditions. Her advantageous position, near the mountains, the ocean, the great city and thriving towns of the valley, she is to be envied.

In the year 1880 the city of Alhambra had not even a name and was referred to as the Alhambra tract. A few houses were scattered about the district of orange groves and a postoffice was located at San Gabriel. Thirty years later there was a humble little village of some 5000 people, a rather somnolent little village with no particular ambition. The years passed and the government census in 1920 showed a population of 9084.

Then came the awakening. At last, realizing her resources and her opportunities and quickened by the introduction of new blood into the community, Alhambra jumped into the procession with other Southern California cities and is now recognized as one of the wonder cities of the Southwest, a city which has attracted the attention of business men and homeseekers from far and wide.

Population figures are not always a gauge of a city's true advancement, and in the case of Alhambra, the city has progressed along lines more important than mere numbers, for there has been a genuine community spirit born and a love for the town engendered in the heart of each resident, combined with a sane, healthy development along constructive lines which presage a brilliant future.

TOWN TRANSFORMS

Only two or three years ago Alhambra was considered a pleasant little home city, with nothing very distinctive to distinguish her from other Southland cities. This energetic community spirit, however, transformed the town into a thriving, bustling commercial center where modern retail stores line the business streets and where factory pay rolls are topics of conversation. The city still retains the home atmosphere to a marked degree and offers the happy combination of homes, business and industry necessary to the fullest realization of a modern municipal development.

The year 1923 will see the biggest growth in the city's history, as reflected in increase of population, building permits and industry. New families are arriving daily, many of them having been attracted by extensive advertising which has been carried on in newspapers and unique booklets sent out by the Chamber of Commerce.

Karl Keeler, chamber secretary, recently completed a five-weeks' eastern trip as a personal publication emissary of Alhambra, in which he visited all the big cities as far east as Boston, exhibited a motion picture of Alhambra, talked before luncheon clubs and interviewed hundreds of people who had previously written for Alhambra literature. The results of this trip are seen daily in new arrivals coming to Alhambra.

ADVERTISING CAMPAIGN

The advertising campaign which has accomplished concrete results for the city was launched early in the year by the Alhambra Club, headed by West L. Moulder. A $20,000 fund was raised from local subscriptions to conduct a six-months' campaign and so successful was the first effort that a second period of advertising is now in progress, for which another fund of $20,000 is available. Requests for more information about Alhambra are resulting and letters of inquiry come from every State in the country as well as from Canada. The Chamber of Commerce is handling all replies and personal letters.

A convincing index of the city's growth is seen in a comparison of building-permit valuations over a period of several years. In 1910 the total of new construction was $526,978. In 1920, the permits reached $1,176,460; in 1921, $1,788,190; in 1922, $3,451,233, and a conservative estimate of the building valuation for the present year is $8,000,000.

BUILDING PERMITS SOAR

Up to the present time permits for this year total more than $6,000,000, with many important construction projects to be started during the next two months. Last month Alhambra took third place among Southern California cities in the amount of new construction, the total of $1,307,190, a local record, being exceeded only by Los Angeles and Long Beach, and exceeding the corresponding month of 1922 by nearly $1,000,000.

The building valuation for the fiscal year ending June 30 as reported by City Building Inspector C. E. Jenkins, exceeded the total expenditure for new construction for the combined years from 1909 to 1921, inclusive, by more than a half-million dollars. The total for the fiscal year ending June 30 was $4,577,246, as compared with $2,496,405 for the previous year.

New homes have been the outstanding feature of Alhambra's building progress. Vacant lots in the central part of the city are becoming scarce and the newly subdivided districts are rapidly being developed with dwellings of the better class. During recent months a new building has been started every working hour, a record which few cities of the same size can boast.

SEVERAL THEATERS

One of the important new buildings, started some months ago and which will be completed within a few weeks, is the two-story store, apartment and theater building erected by Frank E. Andres at Wilson and Main. The theater, a 1200-seat house, designed both for motion pictures and standard road attractions, will be operated by O. W. Lewis, local theater man, and will be known as the New Alhambra. The playhouse is expected to be ready for the opening some time next month. The city now has three motion-picture houses, the Alhambra, the United and the Temple.

It is in the industrial phase of civic progress that Alhambra has made particularly rapid strides during recent months. An annual industrial output, amounting to $6,000,000, marks a huge expansion along this line and with the industrial section being carefully planned, as it is, there is bound to be a still greater development. A segregated district at Fremont avenue and Mission Road, consisting of 100 acres, and owned by the Alhambra Industrial Syndicate, a group of representative local business and professional men, offers exceptional advantages, and although the project was started only a year and a half ago the acreage is rapidly being sold.

INDUSTRIAL ACTIVITY

Alhambra is only now entering into an industrial development in keeping with local opportunities, but there are already about twenty-five separate industries, 2000 workers, and an industrial payroll of approximately $3,500,000. The Standard Felt Company, with 250 employees; C. F. Braun & Co., with a similar number of workers; the Just Shoe Company, where 100 are employed; the Trumble Manufacturing Company, Pacific Soap Base Company, Alhambra Mattress Company and the American Steel Pipe and Tank Company are a few of the larger established plants.

Two big projects closely linked with the development of Alhambra have been definitely started by the City Commission which has approved maps covering assessment districts for the widening of the Valley Boulevard and extension of Commonwealth avenue.

ASSESSMENT DISTRICT

The assessment district for the boulevard widening is confined to the frontage on that thoroughfare from the eastern to the western city limits. The improvement contemplated will convert the Valley Boulevard, one of the main streets through Alhambra, into a highway 100 feet from property line to property line and seventy-six feet from curb to curb over the entire length within the city limits, a distance of two and three-quarters miles.

The assessed valuation of Alhambra, a further indication of its marvelous growth for the past year, is $18,853,487, a gain of approximately $5,000,000 over the previous year and a gain of about $8,000,000 over the year 1921. The tax rate for the city, however, is lower for 1922-24 than for the last year and ranges from $1.37 to $1.47 per $100, a decrease of from 2 to 6 cents.

Requirements for operating the city for the coming year, as outlined in the budget, call for an expenditure of about $225,000. The budget provided many new civic improvements and equipment including an open-air stage, new lawns and a lighting system for the city park.

BOND ISSUE APPROVED

A $75,000 bond issue for the fire department was approved by the voters last June, which provides for a new central station on North Stoneman avenue and a station on South Palm avenue. This department has proved its efficiency during the past fiscal year by reducing the per-capita fire loss for this period from $1.66 to $1.093. An interesting feature of Fire Chief Bovet's annual report was that there was not a single false alarm turned in during the twelve months' period. Since July 27 of the present year there has been not a dollar in building loss sustained from fire, a record of which the whole community is proud.

One of Alhambra's greatest needs which has been taken care of this year is a large modern hotel. By means of a city-wide community campaign conducted last June, in which nearly 200 men and women of the city worked, a $325,000 hotel project was financed. The hotel will be built around the old Gail Borden home on South Garfield avenue recently sold by C. N. Clark to the Community Hotel Corporation.

CIVIC ORGANIGATIONS

Leading the civic organizations of the city is the Chamber of Commerce with a membership of 500. Karl Keeler is secretary and Judge William M. Northrup, president. Many of the big projects carried through so successfully this year have been due to the organized efforts of this body which has lent its support to every worth-while civic improvement.

The Alhambra Business Men's Association, with E. A. Neiger as president, and J. B. Scullin as secretary, efficiently represents the business interests of the city. The solid expansion in the retail merchandising field during the past year is reflected in the growth of this body which now has a membership of 400. The fourth annual carnival held in August under the auspices of the association afforded a splendid insight into the business development of the city.

Another important organization is the Alhambra Board of Realtors, most of whom are affiliated with State and national real-estate bodies. J. L. Mills is president of the board.

SOCIETY REPRESENTED

The social and fraternal phase of the city's life is represented in the clubs and lodges which take an active part in the affairs of the community. Among the prominent women's clubs are the Wednesday Afternoon Club, of which Mrs. Chester Lea Magee is president, and the Round Table Club, of which Miss Grace Prugh is the head.

A new high-school building is now under construction and will be finished by June 1, 1924. A new $75,000 grammar school on North Marengo avenue was completed last month. The need for additional buildings, however, is more and more apparent as the school attendance increases, and the school board is facing the problem of another bond issue. A junior high school is one of the enterprises of the near future.

Alhambra now has some of the finest schools to be found anywhere, both in the standard of teaching and in the equipment. The Granada school was recently termed by a leading national magazine the most modern school in America.

RECORD ENROLLMENT

The enrollment at the high school has reached the record mark of 1154. An evening school has just opened with an enrollment of more than 400 and with enthusiastic classes in a great variety of subjects. In the elementary schools an increased enrollment marked the opening this fall, a total of 3039 pupils having been registered in the eight grammar schools of the district.

The churches of Alhambra are fully alive to the era of progress and during the past year several church building projects have been launched. The First Church of Christ, Scientist, last winter completed a handsome new edifice at Commonwealth and First.

Another development of the community spirit is seen in the community chest which is now in process of organization and which has the indorsement of many of the leading citizens.

Regardless of the progress in all lines of civic improvement during the past year, a yet greater development may be looked for in 1924, for Alhambrans have a boundless faith in Southern California and in their own city, and they are a unit in pushing forward toward the goal of an even greater Alhambra.

With ideal conditions for the home seeker, the business man and the industry, Alhambra may truly be termed "Southern California at its best."

THIRTY-SEVEN PER CENT INCREASE IS REPORTED

Los Angeles Building Nearly Half of Total for Entire State; Eureka Leads in Margin of Gain

A gain of 37 per cent over last year in the volume of building permits issued during the first nine months of 1923 in thirty-five principal cities of Pacific Coast States is shown by the Monthly Building Survey of the Pacific Coast issued by S. W. Straus & Co. The total for the year thus far amounts to $332,463,481 of which the totals as reported by States are as follows:

California, twenty-three cities for which comparative figures are available, $277,885,774; Washington, four cities, $23,177,490; Oregon, two cities, $20,901,807; Idaho, two cities, $1,136,225; Utah, two cities, $6,731,784; Arizona, two cities, $2,630,401.

The greatest relative gain was made in the Intermountain States which reported a 58 per cent increase. California gained by 35 per cent and the Northwest by 17 per cent. The more important gains made by individual cities are: Eureka, 302 per cent; Everett, 139 per cent; Alameda, 80 per cent; Long Beach, 66 per cent; Salt Lake City, 65 per cent, and Los Angeles, 63 per cent. The nine months' total for Los Angeles is $145,321,073.

That building is slightly less active than a month ago in California and Oregon, but is increasing in other Coast States, is shown by the reports of fifty cities for the months of September which total $35,969,458, which is 21 per cent less than the total for August, but is 34 per cent greater than the total from these cities for September of 1922.

In California, twenty-eight cities give a total for September of $29,346,387, a gain of 33 per cent over last September, but a loss from August of this year of 25 per cent. Los Angeles, with $14,099,353 for September, reports 48 per cent of California's total and 38 per cent of the Pacific Coast total comprised in this survey. Its figures are 37 per cent over last September, but 36 per cent lower than those of August.

NORTHWEST STATES

In the Pacific Northwest, fifteen cities report a total for September of $5,126,852, a gain of 32 per cent over last September and slightly under August of this year. Portland reports $2,378,060 for September, a gain of 55 per cent over last September and a 15 per cent loss from August. Seattle reports $1,403,825 for September, 4 per cent over last September and 9 per cent over August.

In the Intermountain States, seven cities report $1,496,219 for September, an 84 per cent gain over last September and 58 per cent over August. Of this total, Salt Lake City reports $935,775, a gain of 188 per cent over last September and of 70 per cent over August. Phoenix reports $127,323, a 61 per cent gain over last September and 8 per cent over August.

FIGURES TABULATED

Following are the official figures for Arizona and California, reported to S. W. Straus & Co. for its monthly building survey:

	Monthly Comparisons		First Nine Months	
Arizona—	Sept., 1923.	Sept., 1922.	Sept., 1923.	Sept., 1922.
Phoenix	$ 127,323	$ 78,601	$ 1,359,910	$ 1,228,579
Tucson	90,109	113,700	1,270,491	817,260
Total	217,432	192,301	2,630,401	2,045,839
California—				
Alameda	78,410	49,645	1,377,082	764,839
Alhambra	1,307,190	326,265		
Bakersfield	16,019	44,414	1,303,004	1,012,082
Berkeley	765,160	471,400	5,401,079	4,602,445
Chico	21,688	26,635		
Compton	104,500	49,300		
Eureka	44,000	40,510	1,393,000	346,410
Fresno	296,659	282,867	3,972,485	4,361,486
Glendale	660,244	647,720		
Long Beach	1,405,462	1,317,438	18,376,053	10,894,901
Los Angeles	14,099,353	10,267,894	145,321,073	89,315,053
Modesto	39,799	45,350	881,179	891,446
Oakland	2,147,296	1,789,439	19,949,232	17,496,056
Pasadena	1,061,338	788,439	8,251,869	6,809,429
Pomona	121,865	35,520		
Richmond	40,148	27,335	926,506	760,380
Riverside	330,355	193,226	1,672,170	1,019,820
Sacramento	429,998	338,560	3,178,560	6,747,787
San Bernardino	223,786	156,575	1,739,418	1,594,851
San Diego	1,306,260	861,980	7,728,597	8,752,481
San Francisco	2,907,389	2,951,858	34,089,996	35,546,833
San Jose	184,685	127,880	2,212,550	1,532,225
Santa Ana	493,206	233,720	4,260,308	3,135,727
Santa Barbara	363,152	298,200	3,560,377	2,379,959
Santa Cruz	78,635	39,425	573,096	593,990
Santa Monica	551,100	399,935	3,803,119	2,912,635
Stockton	316,615	148,936	3,000,661	2,601,123
Vallejo	10,730	15,283	108,339	121,792
Total	29,346,387	21,964,698	277,885,774	205,073,114

AIDS INDUSTRIAL DRIVE

Merchants and Manufacturers Co-operate With Chamber to Solve Many Problems

BY W. T. BISHOP,

President, Los Angeles Chamber of Commerce

Splendid response has met the appeal of the Chamber of Commerce for funds with which to carry on the comprehensive program for its industrial drive. It seems that our Los Angeles merchants and manufacturers have sensed the need for more industries and have been willing to give material assistance to the work of maintaining the city's prosperity. Such action is indeed characteristic of the spirit of Los Angeles.

The first work to be undertaken in the drive has been that of seeking a readjustment of railroad rates between Los Angeles and points in Arizona. The efforts of the chamber have been combined with those of the Associated Jobbers, under the guidance of F. P. Gregson, secretary of the latter organization, and one of the best-known traffic managers in the West.

All phases of the traffic situation in the Los Angeles trade area will be completely checked over during the three-year industrial campaign with the idea of bringing rail rates to a basis which will insure the expansion of the city's markets. This work is to be undertaken under Mr. Gregson's direction and the chamber will make full use of his experience and advice in seeking rate reductions.

Los Angeles markets are to be extended over the entire Southwest in order that concerns already established here will be benefited by the drive and that Los Angeles' business may be increased. Market extension is to be brought about by comprehensive surveys of prospective trade areas so that it will be possible for the local manufacturer or distributor to know exactly what is wanted in a certain district and in what quantity.

Building up local consumption is another matter which will be undertaken by the drive. For several years past the chamber has endeavored to increase the sale of local manufacturers in Los Angeles and the immediate trade district. The results which have come from this work have been surprising. An example of what is being done and which will be made possible by the drive is furnished by the local furniture industry. The chamber's industrial department a short time ago sent out letters telling of the things which local furniture plants have been making and urged that buyers of large concerns patronize Los Angeles plants.

The quality of products turned out by our local plants is as high as those coming from the factories of any section of the world. There are many instances where local products are being sold within the shadows of mills making like materials. An example of this is contained in the work of a local dry-goods concern that each year is distributing several million dollars' worth of its output to a large enterprise which is located nearer other textile centers.

Financing new industrial enter-

(Continued on Page 19, Column 5)

PLANS MADE F... MODERN DEP...

New Building to be E... at Anaheim

Telephone Service Will ... be Extended

Year's Fire Losses ... to Minimum

[LOCAL CORRESPONDENCE]

ANAHEIM, Oct. 13.—... the new passenger depot ... Motor Transit Company ... Lemon street, adjoining ... heim National Bank ... commence October 15, ... to an announcement ... by Harold Chairmont, ... tor, who is handling ... for the stage company. ... pany has a fifteen-year ... this property and will ... stantial brick and stone ... with a seventy-five-foot ... on Lemon street. The ... be occupied by a Union ... pany filling station and ... will be leased in other ... the building.

While lacking confirma... ports current here ... station will also be used ... Crown Stage Company ... Pickwick lines since it is ... that these companies ... seeking more convenient ... ters. Local agents of the ... and Pickwick concerns ... said that no definite plans ... union station had been ... Plans for the new Motor ... Building were drawn by ... Thorne, Los Angeles ...

TO EXTEND SERVICE

While considerable ... ment has resulted in ... munities in Southern ... due to the inability of the ... phone exchanges to keep ... the growth of the cities ... stands out as one ... where the telephone ... been adequate at all times, ... ing to a statement made ... E. A. Beard, local manager ... Pacific Telephone and ... Company. And in order to ... up this record, numerous ... positions will be installed ... Anaheim exchange within ... time. This will mean, it ... pointed out, the addition of ... local lines, with three ... toll and three for local ... This will result in a ... tion to the already long ... customers now served by the ... heim exchange, since most ... new lines will serve ... one customer. Rural ... times serve as many as ... Mr. Beard said.

The new equipment will ... the total positions up to ... and eight local positions ... than 3000 patrons are now ... the present equipment. The ... growth of Anaheim is ... the growth of the telephone ... change, since a similar ... was made to the equipment ... more than a year ago.

LOSSES REDUCED

Extraordinary precautions ... against fire risks in Anaheim ... resulted in cutting down the ... loss in the city to $1... the entire first nine months ... year, it was learned today. ... gation today. Only one fire ... reported during September, ... a blaze in the basement ... at the Elks' clubhouse ... a loss estimated at $1... The building was not damaged, but the fire in clothing was ... quished by use of chemicals.

While Anaheim has made a record for several years in the ... losses, an expenditure of ... the present water system will ... sult in a saving of many ... dollars in insurance ... paid here, it was pointed out ... day by Frank Tamelen, ... the local fire department. ... ance rates are now $5 ... each hundred-dollar valuation ... residence property on ... policies. Business property ... specific rate, depending ... kind of structure, and ... business conducted in it ... general fire hazard.

If the water system ... the residence rate on ... policies would drop to ... and business property ... show a corresponding ... drop, Mr. Tamelen said. ... cost of installing a water ... increase the water pressure ... mean a saving to Anaheim ... ty owners.

Anaheim's fire department ... rated as one of the best ... kind in the State by ... of underwriters, and the ... engine is rated as one of ... California.

CONSTRUCTION BEGUN

The construction of the ... First National Bank building ... Compton has been delayed ... past six weeks on account ... nondelivery of cut stone, ... loads have now arrived and ... men are now busy on the ... building. It is hoped to have ... completed by the holidays.

Gardena Will Have Scores of New Homes

[LOCAL CORRESPONDENCE]

GARDENA, Oct. 13.—Building activity in this city reached a new mark this past thirty days in the erection of twenty-five new homes, and the opening of several new subdivisions, with many of the lots of the proposed subdivisions already being sold and development planned. The Gardner Music Company is building a new building on West Palm avenue, which will be ready for occupancy about the first of November, and Allen H. Paul, local Dodge agent, is building a garage and salesroom, 50x150 feet on Vermont and One Hundred and Sixty-sixth streets, which will be ready for occupancy about the same time. Both business blocks are of brick construction of attractive design, and will add much to the business section of this city.

CHAMBER OF ... IS LOS A...

Secretary Wiggi... Achievements ... by Orga...

BY FRANK ...

Any description of the ac... Chamber of Commerce during ... existence must of necessity be ... made to take into full accoun... accomplished. Beside the things ... marked up on the table of ac... that is intangible and beyond t... But is the spirit which the cha... commercial interests of the Southwe... city has encouraged, has brought ... cities and the Southwest closer ... greater desire toward co-operat...

The attitude which business in... interests of Los Angeles have main... and has, in a large measure, ... responsible for the progress ... of the city and the district im... immediately adjacent to it during the ... seven and one-half decades the ... chamber has functioned.

Our history of the Chamber of ... commerce tells us that thirty-five ... years ago tomorrow the late Gen. ... Harrison Gray Otis, then Col. ... Otis, at a meeting of a few busi... men in the old rooms of the ... Board of Trade suggested that a ... chamber be organized. When one ... pauses to consider achievements it ... is not amiss to include the organ... tion of the chamber as an im... portant one of the list. When the ... chamber was organized it was one ... of the most critical times in the ... history of Los Angeles, for this ... city had just been through one of ... the wildest booms imagined. It ... was imperative that some agency ... be instituted with ability to cope ... with the problems which had re...

That the chamber has been suc... cessful in its endeavor is demon... strated by modern Los Angeles. ... In 1880 this city had a population ... of approximately 11,000; the coun... ty was inhabited by some 30,000 ... persons. By 1897 these figures had ... grown to 93,000 and 150,000 re... spectively. Today, we are assured, ... Los Angeles has more than ... 1,000 persons within its con... fines and before long we are going ... to be able to say that our popula... tion has passed the million mark.

TO AID ENTERPRISES

The chamber was formed for the ... purpose of assisting general busi... ness enterprises, needed legislation; ... benefiting the city and county; ... issuing publications descriptive ... of the city and county; sponsoring ... and conducting fairs and exhi... bits of Southern California prod... ucts; aiding in the development of ... resources and manufacturing; ... supplying information regarding ... city and county; facilitating ... needed improvements and other ... miscellaneous duties.

How well were the intentions of the ... chamber. It has been ... interesting to see during the many ... years how these duties have been ... performed; how the chamber has ... increased its scope from that of ... primary Los Angeles organization ... to one that is sponsoring and ... aiding in the development of the ... Southwest.

In 1899 the embryonic organ... ization was successful in secur... ing the first State subsidy for fairs ... to be held in Southern California. ... Soon after the work on the first ... State exhibit was started. ... Influence of fairs and exposi... tions on the life of a community ... was shown by what was done im... mediately after the New Orleans ... exposition held in 1885. Persons ... who attended that fair were greatly ... impressed by the display of ... products and returned to South... ern California and began setting ... out large tracts of land for orange ... and lemon culture.

The chamber soon after its or... ganization came to the realization ... that the future Los Angeles de... pended on its industrial and agri... cultural production, for its stabili... ty. The success of these means ... was proven by the fact that last... year it is certain that it was ... one of the most effective methods ... employed to bring people to this ... section.

Another example of the interest ... which the chamber in the agriculture ... of the county is shown by the ... steps taken to combat white scale ... when it had surely beset the citrus ... groves. It was discovered that the ... pest could be overcome by the ... introduction of the cardinalis, a small insect ... known commonly in Australia. It ... was under the direction of the ... chamber that thousands of those ... insects were brought to Cali... fornia and distributed among the ... groves, with the result that the ... pest was overcome.

From the beginning of the ... twentieth century the chamber was ... issuing pamphlets and book... lets of 100,000. These book... lets contained pictures and de... scriptive matter designed to bring

ART COMMISSION APPROVES ...

In a report by the ... municipal Art Commission ... Los Angeles ... the activity of the ... tion during the last ... months, it is indicated ... fifty-four preliminary ... for various types of ... tures have been ... and that eleven have been ... accepted. Among the ... projects approved by the ... commission is a ... shop for the Department of ... Public Service and a ... tion containing offices ... fire department.

For the biennial period ... ending September 30, ... plans for sixty-three ... filed before the city ... making an increase ... year for the same ... twenty-six projects ... The largest project ... proval was for the ... public library ... Normal ...

Factory Sit...

Sacrifice — ... Alameda Blvd.

... Power, Gas, Water, ...

... WILL DIVIDE. Craig, C...

PLANS MADE FOR MODERN DEPOT

New Building to be Erected at Anaheim

Telephone Service Will Soon be Extended

Year's Fire Losses Reduced to Minimum

[LOCAL CORRESPONDENCE]

ANAHEIM, Oct. 13.—Work on the new passenger depot for the Motor Transit Company on East Lemon street, adjoining the Anaheim National Bank property, will commence October 15, according to an announcement made today by Harold Clairmont, local contractor, who is handling the project for the stage company. The company has a fifteen-year lease on this property and will erect a substantial brick and stone building with a seventy-five-foot frontage on Lemon street. The corner will be occupied by a Union Oil Company filling station and concession, will be leased in other parts of the building.

While lacking confirmation, reports current here are that the station will also be used by the Crown Stage Company and the Pickwick lines since it is known that these companies have been seeking more commodious quarters. Local agents of the Crown and Pickwick concerns, however, said that no definite plans for a union station had been announced. Plans for the new Motor Transit Building were drawn by R. B. Thorne, Los Angeles architect.

TO EXTEND SERVICE

While considerable embarrassment has resulted in many communities in Southern California due to the inability of the telephone exchanges to keep pace with the growth of the cities, Anaheim stands out as one community where the telephone service has been adequate at all times, according to a statement made today by E. A. Beard, local manager of the Pacific Telephone and Telegraph Company. And in order to keep up this record, numerous additional positions will be installed in the Anaheim exchange within a short time. This will mean, Mr. Beard pointed out, the addition of 100 local lines, with three positions to each toll and three for local calls.

This will result in a large addition to the already long list of customers now served by the Anaheim exchange, since many of the new lines will serve more than one customer. Rural lines sometimes serve as many as ten patrons, Mr. Beard said.

The new equipment will bring the total positions up to seventy-eight and eight local positions, more than 2000 patrons are served by the present equipment. The rapid growth of Anaheim is reflected in the growth of the telephone exchange, since a similar addition was made to the equipment not more than a year ago.

LOSSES REDUCED

Extraordinary precautions against fire risks in Anaheim have resulted in cutting down the fire loss in the city to $4875 for the entire first nine months of the year, it was learned upon investigation today. Only one fire was reported during September, that being a blaze in the janitor's quarters at the Elks' clubhouse recently. The loss estimated at $35. The building was not damaged, however. The fire in clothing was quickly extinguished by use of chemicals.

While Anaheim has made a record for several years in low fire losses, an expenditure of $10,000 for the present water system will result in a savings of thousands of dollars in insurance premiums paid here, it was pointed out today by Frank Tausch, secretary of the local fire department. Insurance rates are now 45 cents per each hundred-dollar valuation on residence property on three-year policies. Business property is rated at specific rate, depending upon the kind of structure, nature of the business conducted in it, and the general fire hazard.

If the water system is installed the residence rate on three-year policies would drop to 10 cents and business property rates would show a correspondingly large drop, Mr. Tausch said. The total cost of installing a water system to increase the water pressure would mean a saving to Anaheim property owners.

Anaheim's fire department is rated as one of the best of its kind in the State by the board of underwriters, and the city fire engine is rated as second best in California.

CONSTRUCTION DELAYED

The construction of the new First National bank building in Compton has been delayed for the past six weeks on account of the nondelivery of cut stone. Two carloads have now arrived and masons are now busy continuing the building. It is hoped to have the building completed by the holidays.

CHAMBER OF COMMERCE IS LOS ANGELES ASSET

Secretary Wiggins Tells Notable Achievements Accomplished by Organization

BY FRANK WIGGINS

Any description of the achievements of the Los Angeles Chamber of Commerce during the thirty-five years of its existence must of necessity be lengthy if a conscientious effort is made to take into full account the things that have been accomplished. Beside the things which have been done and piled up on the table of achievements there is something that is intangible and beyond the power possessed by words. It is the spirit which the chamber has fostered among commercial interests of the Southwest. The spirit which the chamber has encouraged, has brought the business men of Los Angeles and the Southwest closer together and given them a greater desire toward co-operative effort than any other one thing.

The attitude which business interests of Los Angeles have maintained has, to a large measure, been responsible for the progress made by the city and the district immediately adjacent to it during the last one-half decades the chamber has functioned. A history of the Chamber of Commerce tells us that thirty-five years ago tomorrow the late Gen. Harrison Gray Otis, then Col. Otis, at a meeting of a few business men in the old rooms of the Board of Trade suggested that a chamber be organized. When one considers achievements it seems safe to include the organization of the chamber as an important one of the list. When the chamber was organized it was one of the most critical times in the history of Los Angeles, for this city had just been through one of the most severe depressions that some agency equipped with ability to cope with problems which had resulted in other depressions would be imagined. It is to the endeavor of the chamber has been successful in demonstrating that western Los Angeles. When the chamber was organized the city had a population of approximately 11,000; the county was inhabited by some 30,000 people. In 1917 these figures had grown to 100,000 and 150,000 respectively. Today, we are assured by the census that Los Angeles has more than 1,000,000 people within its confines and before long we are going to be able to say that our population has passed the million mark.

NEW ENTERPRISES

Another was formed for the purpose of getting general business, needed legislation; boosting the city and county; publishing descriptive literature of the city and county; sponsoring conventions and other meetings; calling the attentions of the country to its claims. It has been successful in so doing the many important duties have been performed by the chamber has grown from that of a few Los Angeles organizations to that it is sponsoring and actively engaged in the development of the embryonic organization. It was successful in securing a state subsidy for fairs to be held in Southern California. Following the work on the first state exhibit was started. Since then scores of fairs and expositions, each a credit to the life of a community and a monument to what was done immediately after the New Orleans exposition held in 1885. Persons who attended that fair were greatly impressed by display of products from Southern California and returned to Southern States and began settling on tracts of land for orange groves and other crops.

Not long after his organization came to the realization that Los Angeles depended for its industrial and agricultural expansion for its stability on the success of these means of transportation. Increased crops resulting from the farms of the county amounted to millions of dollars annually from any other source in the country.

CAR EXHIBIT

The Los Angeles chamber had a freight car exhibit in the form of the country conducted by the chamber. It is hard to estimate the number of persons brought to Los Angeles by this exhibit, but it is certain that it was one of the most effective methods ever devised to bring people to this city.

Among the accomplishments of the interest shown in the agriculture of the city is shown by the campaign to combat white scale which nearly beset the citrus industry. It was discovered that the pest was overcome by the introduction of a small insect found in Australia. It was under the direction of the chamber that thousands of those insects were brought to California and distributed among the orchardists with the result that the pest was overcome.

The sponsoring of the Pageant of Progress by the chamber was one of the accomplishments and bookings of the chamber. This pageant, which was held in 1915, was witnessed by more than 100,000. These booklets, containing pictures and descriptive matter designed to bring new settlers to Los Angeles and to acquaint local residents with the part of the world in which they were living.

OUTSTANDING FEATURE

Perhaps one of the outstanding undertakings of the chamber was the fight made for a free harbor to meet demands brought about by the Panama Canal and commercial institutions of the metropolis of the West. There was a great deal said and written about the harbor fight and that has become one of the most striking and picturesque periods in the history of Los Angeles. There were many agencies fighting for San Pedro and without any one of them the result might have been different. The chamber was one of those agencies and an active one. Without the organization as a nucleus the fight probably would not have been successful.

This brings to mind the long list of harbor improvements for which the chamber has battled. All down through the history of the port, from the fight on its location to the successful $15,000,000 bond election of a few months ago, the Chamber of Commerce has been the active factor in the development of the harbor.

There have been many fairs and expositions, some small, some large, but none of them of any considerable size passed without an exhibit of the products of Southern California. This is true of those held in Buffalo, Chicago, St. Louis, New York, Atlanta and Omaha.

RAILROAD BROUGHT HERE

It was back in 1898 that the chamber instituted a movement for a railroad line connecting the fast growing city on the south and Salt Lake in the heart of a fertile part of the West. This line has since become a part of a great railroad system and has been responsible for extending the back country of Los Angeles as well as providing a means of connection between the East and Los Angeles.

Another interesting achievement of the chamber has been the building of the Panama Canal. Of course, this was not a thing undertaken solely by the chamber but one in which, like the harbor fight, the chamber combined with a number of other agencies. The result has meant much to the commerce of the Pacific Coast and equally as much to the Navy and military defense of the nation.

AIDED SUGAR INDUSTRY

Back in 1898 the chamber took under its wing the sugar beet industry and started a movement which has been responsible for the organization of a great industry. The same is true with the dried fruit industry, which received the same aid that made the beet industry successful.

Excursions have been a pet subject with the Chamber of Commerce but these have been a most important part in the extension of Los Angeles trade area. We are planning one next month to the Hawaiian Islands and calling it our second annual excursion. But that is not exactly true for we made a trip over there fifteen years ago.

In 1903 we built a new building and it was at that time described as the best in the city. It is the building which we now occupy. Of course, our quarters are cramped and not as modern as we might have, but the building is just as attractive architecturally as ever. Today we are building a new structure in the heart of a rapidly developing section of the city, nearly a mile from our present location. It illustrates the progress made by commercial Los Angeles.

Many persons will recall the part of the Los Angeles Chamber of Commerce in building the Aqueduct. There is probably no element so essential in the growth of a Pacific Coast community as water, and with one endeavor the chamber and the many allied organizations and business leaders of the city created an ample water supply for many years to come. The chamber takes credit for this achievement, as it does for the harbor improvements and the Panama Canal. Its part was that of organizing the support of the commercial interests of the city for these great enterprises.

In 1908 the chamber began showing scenic motion pictures in its lecture room; and since that time hundreds of persons weekly have come to see views of Southern California.

It is almost impossible to describe the things accomplished by the chamber in detail, but we might list a few of the many achievements:

The olive industry was aided by the chamber. Coast defense for the Los Angeles Harbor was sought from government officials. Formation of the city Harbor Commission. Charter revision undertaken in 1908. Steamship lines sought in same year to connect city with Hawaiian Islands and West Coast of Mexico. First Honolulu excursion. Supplying exhibits in Jamestown and Atlantic City expositions. Gave aid in 1909 for harbor improvements. Sought six battleships to make up Pacific Fleet for first time in 1909.

Further harbor development in 1910. Southern California soil survey. Creation of local governmental assay office. Federal aid for road work sought. Sponsor dairy laws for State. Encourage annexation of outlying sections virtually a part of the city.

This gives a picture of some of the things that were done during a very brief period. The story of Southern California's great highway system is hidden under the surface and yet the chamber can justly claim some of the credit for this undertaking.

Efforts to unionize members of the police and fire departments were opposed by the chamber. Pronounced opposition to I.W.W.ism and the other isms that abounded after the war was another part of the chamber's work. But most important of all the things undertaken after the recent war was that of rehabilitating and advancing local commerce and industry. So successful was this work that when the rest of the nation was in the throes of industrial depression, Los Angeles remained the one "white spot," the most prosperous city in the nation; more prosperous in fact than it had been in preceding years.

There are many things that have been omitted from this account but it has "hit the high places." There is one achievement that has been left to the last. It is an achievement of the chamber and the city together. That is founding and building up the largest Chamber of Commerce in the world.

If credit is due to individuals it must be given to those men who year after year have given many hours each week to the chamber's work. They have not been a handful; they have been numbered by the hundreds. It is to these men that must go the credit of building the largest chamber, which has in turn been one of the most important factors in shaping the community life of not only Los Angeles alone but also of the entire territory which each day is being welded into one great fertile empire, the Pacific Southwest.

Baker Cites Chamber's Growth



Steamship Head Pays Glowing Tribute

PERMITS MAKE RECORD TOTAL

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, Oct. 13. Building operations in this city have been brisk during the present year, the total aggregate valuations this week reaching the $2,000,000 mark.

These figures are, by far, ahead of the building valuations of 1921 and 1922. In 1921 there were 797 permits issued, with a total valuation of $1,549,481, while in 192 there were 799 permits issued, with a valuation of $1,366,425.

The valuation of the permits issued for the first nine months of the present year was $1,970,769, or an average of about $218,975 a month. Keeping along with these figures, the last three months of the year should bring about $656,925. With this rate, the valuations will reach around $2,627,700.

There are several large buildings yet contemplated. Work on the foundation of the Woolworth Building was started this week, and two buildings contemplated in the same block, which is on Pacific Boulevard, are the Masonic Temple and the Kress Building. There will also be permits taken out during the present year, it is thought, for buildings to be erected by the School, bonds having been voted for many improvements for the high school district last March.

LOCAL BODY IS AID TO GROWTH

(Continued from Thirteenth Page)

commerce by better than twelve and has actually become one of the largest ports in point of tonnage in the United States.

Perhaps no better instance of the constructive work of the chamber can be found than in the cooperation which that body gave in the development of the steamship company of which I am president. Firmly of the opinion that substantial success in shipping would only be achieved through the development of local interest in the establishment of steamship lines whose ships would sail from this as their home port, the most hearty co-operation of the directors, officers and members of the Chamber of Commerce has been steadily given to each step in the development of the Los Angeles Steamship Company, and it is through the splendid support thus given that this company has been able to show rapid growth and to return its appreciation to the community by establishing and maintaining a steadily increasing steamship service which has been accepted as a credit to Los Angeles.

Not only what this support given when the coastwise liners Yale and Harvard were purchased by my associates and myself after the war and placed on the coastwise run at an outlay of several million dollars, but also when the plan to establish a direct steamship service between Los Angeles and the Hawaiian Islands was discussed, the Los Angeles Chamber of Commerce took up the project as its own, co-operating in necessary representation as to the probable value of such service to the officials of the United States Shipping Board from which we planned to secure the needed vessels.

After the vessels were secured and reconditioned for the new service, the Chamber of Commerce promoted a popular excursion to inaugurate the new service on the first sailing to Honolulu. There, at public banquets Congressman John D. Fredericks, then president of the Chamber of Commerce, assured our friends in the islands that this new steamship line was a permanent institution, not only established by substantial shipping interests of Los Angeles, but enjoying the support of the entire community.

I feel it but fitting on the eve of the celebration of the thirty-fifth anniversary of our chamber to refer to this tangible evidence of the splendid accord between that organization and the community which it serves and as one example of the definite results to which the directors, officers and members of that chamber can point with pride as a contribution to the phenomenal and well-based growth of this city.

Killed the Doctors Business

In printing Philadelphia's telephone directory the name of Dr. E. H. Siter was left out. In a city a doctor without a telephone number might just as well take a vacation, for he'll get one. Now the doctor sues to compel a reprinting of the book, but as this will cost nearly $1,000,000 the company may choose to square it with him some other way. Doctors are not advertisers, but without a line advertising their telephone number in the telephone book, few of them would be able to practice medicine.—[Capper's

CO-OPERATE TO AID INDUSTRY

(Continued from Eighteenth Page)

prises in the local field has been one of the most serious problems with which Los Angeles has had to cope and one with which the chamber has been working for several years. The chamber has been responsible for bringing a large number of easterners here who have become interested in local concerns and who have invested in them.

For several months the manufacturing committee of the chamber has been considering and working over a plan whereby it will be possible to get funds for new concerns locating in the local field. While no such plan has been completed it is altogether probable and possible that one will be perfected in the near future by which reliable local financing organizations will unite with the chamber in financing new enterprises.

Such a plan would mean that any new concern coming to Los Angeles would be certain that it could secure funds to complete its establishment in the local field. First, this concern would be required to show that it has possibilities of succeeding.

There is no doubt but that an efficiently and properly managing concern engaged in making salable products can succeed here. It is the purpose of the industrial drive to bring greater prosperity to those firms existing here and to get new concerns to fill up the vacant spots in Los Angeles' industrial rank.

Use of automobiles in the Canary Islands is growing so rapidly that importation of gasoline has nearly doubled in the last year.

NEW PROJECTS CONTEMPLATED

[LOCAL CORRESPONDENCE]

HUNTINGTON PARK, Oct. 13. Business building operations in Huntington Park are keeping pace with the erection of new residences, flats and courts, and that the building valuations will surpass the valuations of 1922 by $1,000,000, is the estimate of many of those who are keeping check on the new buildings contemplated.

After being delayed for two months on account of the non-arrival of structural steel from the mills in the east, the Southern California Telephone Company has again resumed work on their new exchange which will be located on Saturn and Santa Fe avenues. Within the past few days, 350 tons of structural steel has been received, and most of this has been placed in position. The building, when finished, will be two stories high, with the foundation constructed to support a four-story building, the two additional stories to be added as the business of the exchange demands. Work was started this week on the erection of the new Woolworth Building, which is to be constructed on South Pacific Boulevard. T. T. McClure, representing the contractors, MacDonald & Kahn, of Los Angeles, is on the grounds and states that it is the intention of the company to have the structure completed for coming holiday trade. The store will be two stories high and will be of brick construction. The first floor will be used for business purposes, while the second will be used as storage rooms by the Woolworth people. It is said that the building will show an expenditure of at least $50,000.

Will Lease For 5 or 10 Years STORES—

423 and 425 South Spring St.

Now Occupied by

Scott Bros., Clothiers; Del Monte Cafe—also the 50-room Franklin Hotel above. Or will lease the entire building for a term of

99 YEARS

POSSESSION NOVEMBER FIRST

Applications Received By

H. P. BALL

Phones: 289-611 289-640

FERTILIZING AND IRRIGATION

are among the subjects covered in detail in the Farm and Tractor Magazine issued with the Los Angeles Sunday Times.

Plumbing Fixtures at Bargain Prices!

This is a real saving opportunity for the builder of moderate priced homes, beach homes and other buildings where the utmost economy must be used.

We are naming bedrock prices on a large group of "as is" and factory seconds material. Read them over. Take your choice.

Toilets, $20 and $24

Sold "As Is"

Low vitreous china toilets complete to the floor. They are factory seconds sold "as is." On some the baking is not perfect, others show fire cracks in the tanks, etc. All are serviceable and the tanks have been lined with asphaltum. Sold strictly "as is," $20 to $24 each.

Kitchen Sinks, $4 and $5

Sold "As Is"

A large group of factory seconds and damaged kitchen sinks. The modern flat rim style. Priced with sink strainer only.

Flat Back Lavatories, $5

Sold "As Is"

The popular roll rim lavatory as pictured. Some very good buys in this group. Of course the price does not include the fittings.

Laundry Trays Now $7 to $9

Also Sold "As Is"

The popular pony tray. Factory seconds but equipped with adjustable pedestal. Priced $7 to $9 each, without fittings.

Bath Tubs, $33, $35 and $40

There is still a good selection in these three types of tubs. California, Recess, with enameled front, and all-enameled outside corner tubs. High-grade tubs that have become damaged in transit.

Vitreous China Lavatories, $15 to $20

Prices Complete

Square back and square design vitreous china lavatories. They are factory seconds and only an expert would detect the imperfections. These are the most durable and satisfactory type of lavatory you can buy.

Specially Priced Electric Fixtures

This Fixture $4.00

Our No. 109 with 14-inch plain white bowl as pictured. Then we have the same fixture with 16-inch bowl at $5.75. Both of these are specially priced for this week's selling.

$4

6-in. Porch Ball, 60c

A very low price for a complete six-inch porch ball.

Another Fixture Specially Priced

It's our No. 9549, and is one of a group of this style of fixtures. All are specially priced for this week only. (Pictured to the left.)

2 light at $4.50; 3 light at $5.50; 4 light, illustrated, at $6.00; and the 5 light, same style, at $7.50.

This Fixture $6

Guaranteed Electric Iron $3

Think of buying a fully guaranteed electric iron for that price. Complete as illustrated.

Electric Heaters $7.50

The well-known Thermox heater. Specially priced at $7.50.

Electrical Supplies

Pull Chain Sockets	45c	Key Sockets, each	35c
Flush Switches	25c	Electric Door Bells	90c
Main Line Switches	50c	Cleat Rosettes, each	10c
Snap Switches	20c	Door Bell Transformers	$1.00
Porch Balls	90c	Single Brass Bullet Plugs, each	15c
Split Knobs	$2 for 100		

Buy Good Roofing At $2.00 Per Roll

It costs you just as much for labor and time to put on cheap roofing as it does to put on good. That's why we always push our first quality King roofing. We know it will give long and satisfactory service. We have sold millions of rolls and homes all over Southern California are made weather tight with this roofing.

Light weight, $2.00 per roll; Medium, $2.50, and Heavy, $3.00 per roll, including nails and cement necessary to lay.

Screen Wire Special—All You Need, 3c sq. ft.

This is the famous Alumina, Sun Red Edge, rustproof wire. Because it is slightly damaged, the edges of some rolls being jammed, the price is made 3c per square foot in full rolls, and 3½c per square foot where we cut the wire.

LUMBER

Our many, many years' experience in the lumber business is at your service. The best knowledge of our buyers in selecting the right kind of lumber and the expert supervision of our mill superintendent in handling the lumber through the finishing mills and the dry kilns are all at your service when you buy lumber from us.

Lumber bills can be handled at 415 E. Ninth street, or at the office at 2260 E. Vernon avenue.

Builders' Hardware

If you are practicing real economy in building, you will bring in your complete list of builders' hardware material, because long experience proves we can save you money on this kind of purchase and at the same time supply you thoroughly satisfactory merchandise.

SASH AND DOORS And Built-in Features

We carry a complete line of sash and doors in all stock sizes, as well as manufacturing to your own specifications for special shapes and odd sizes. In addition, we have a very complete showing of breakfast nooks, ironing boards and similar built-in features.

Sash and Door Department, second floor.

Good Cheap Paints $1.00 and $1.25 Gal.

Here's a job lot purchase of house paints—odd colors and various kinds that are a good buy at the price, $1.00 and $1.25 per gallon.

$3.50 Stock White, Now $2.50 Gal.

Stock white used by painters and others to mix their own paints. Can be used for inside or outside work. One gallon of this makes two gallons of high-grade paint.

Standard House Paints, $2.00 Gal.

The old reliable standard line that we have advertised and sold for 15 years or more. They may be had in outside white at $2.25 per gallon; No. 627 green at $3.75 and No. 625 red at $3.50 per gallon. All other colors at $2 per gallon.

Bargains in Paints

A few specially bought items that are specially priced for quick selling. Every homeowner should take advantage of this

All Around Varnish	$1.50 per gal. in 1-gal. lots
White or Gray Bungalow Paint	$1.25 per gal.
Flat White	$1.50 per gal.
White Enamel	$2.00 per gal.
Black Roof Coater	50c per gal. in 5-gal. lots
Kling-Tite Asbestos Roof Coating	
	$1.25 per gal. in 5-gal. lots
Heavy Green Stain	$1.00 per gal. in 5-gal. lots
Red or Brown Stain	35c per gal. in 5-gal. lots

WHITING-MEAD

Phone 821-101. Estab. 1898

EVERYTHING FOR YOUR BUILDING

9th and Maple

Also 2260 East Vernon Avenue, Near Santa Fe Avenue

ART COMMISSION APROVES PLANS

In a report by the Municipal Art Commission of Los Angeles summarizing the activity of the organization during the last nine months, it is indicated that fifty-four preliminary plans for various types of structures have been approved and that eleven have not been accepted. Among the latter projects approved by the commission is a municipal shop for the Department of Public Service and a fire station containing offices for the fire department.

For the nine-month period ending September 30, 1923, plans for sixty-nine projects valued at $2,217,565 were filed before the art body, making an increase over the year for the same period of twenty-six plans and more than $2,725,000 in valuation. The largest preliminary approval was for the new public library building on Normal Hill [illegible]

actory Site — ecrifice — meda Blvd.

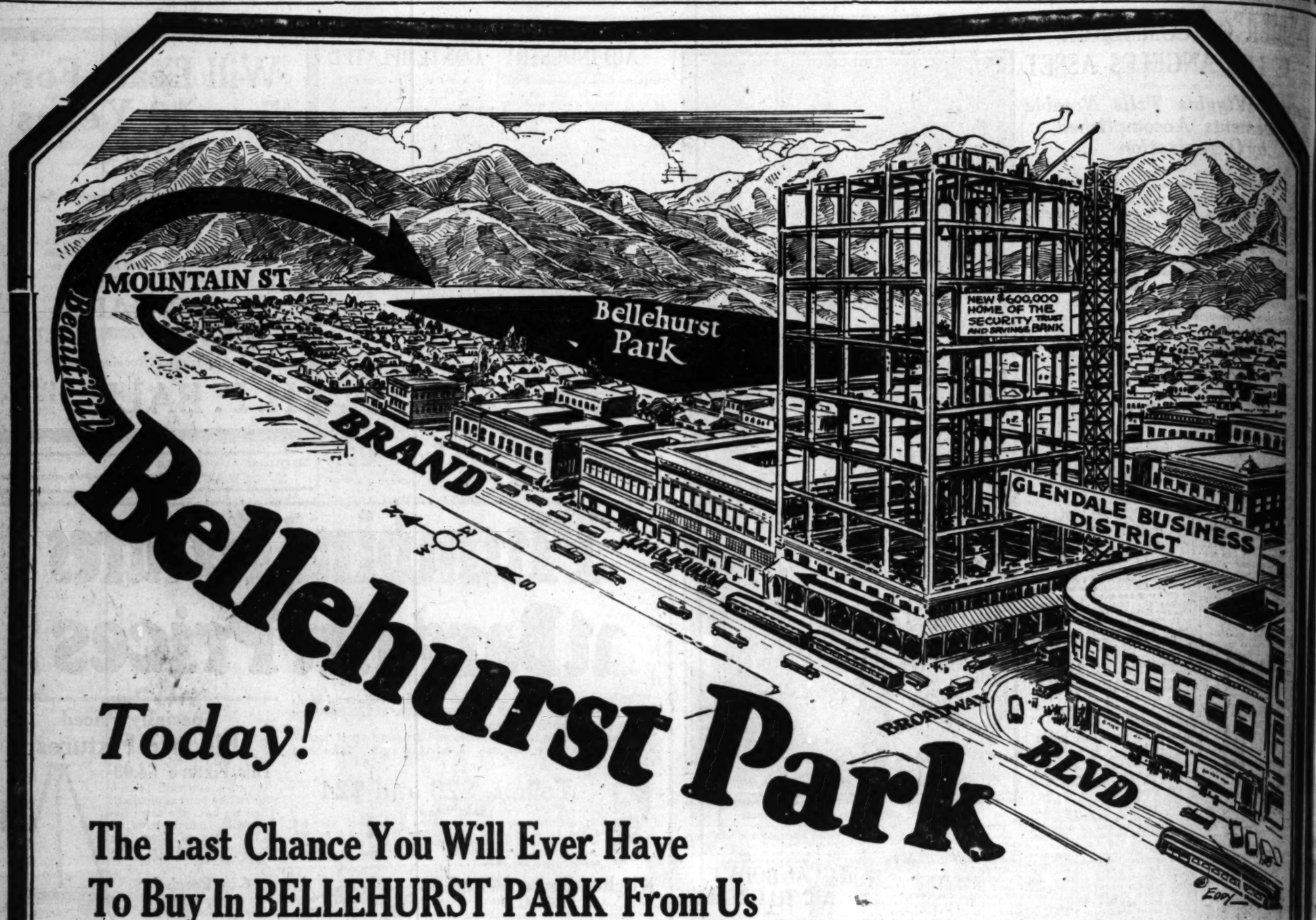
9½ Acres

$2000 Per Acre Underpriced

4 Blocks South of Slauson

Power, Gas, Water, Freight Rates

DIVIDE. Craig, Owner. 64412



Bellehurst Park *Today!*

The Last Chance You Will Ever Have To Buy In BELLEHURST PARK From Us

This is the greatest opportunity you have ever had to buy absolutely the FINEST LOTS in a magnificent tract like this at OPENING PRICES after more than 90% of the entire property has been sold.

NEVER AGAIN will you ever find a chance like this for IMMEDIATE PROFIT.

For Bellehurst Park today is an integral part of the City of Glendale. New homes are going up, new people are locating here, and the great 200-acre residential park is no longer a separate subdivision, it is now the finest residential area of the city.

See in the sketch above how the downtown business center of Glendale is only a few blocks away; see the Pacific Electric cars on Brand Boulevard running now every 15 minutes to and from the tract, providing fast service to the business center of Los Angeles and making Bellehurst Park actually nearer in time to the center of the city than Hollywood or Pasadena. The first subway to be constructed will bring this tract 12 minutes closer to Pershing Square than it is now.

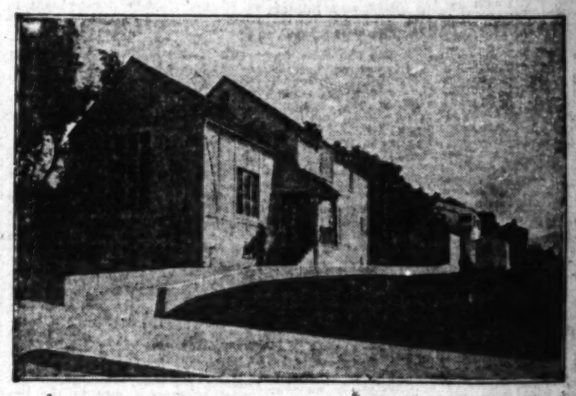
Glendale, as you know, is the fastest growing city in America. It is almost surrounded now by the far greater city of Los Angeles, and Bellehurst Park, in the exact center of Glendale, is the very focusing point of the greatest demand for high-class residence property ever known.

Resales in the first unit show profits of 400% already in some cases, but most of our buyers are still holding their lots for greater gains that are sure to come. Yet, in spite of this condition, we have positively NOT raised our original prices.

The rain last Sunday prevented many people from visiting Bellehurst Park. Yet, in spite of the rain, we sold many lots. Because of that rain you will still be able to purchase here from us today one of these truly beautiful homesites IF YOU HURRY.

There are only a few left, but they are in the very best section of the tract, surrounding the old home place of the former owner and covered with magnificent shade trees and orange groves. EVERY LOT is a GOOD LOT. There is practically no choice, and EVERY ONE will make money for the person who is lucky enough to buy direct from us NOW at our LOW PRICES. Some absolutely level lots covered with fine old olive trees, $1775.00 on EASY TERMS.

SEE BELLEHURST PARK TODAY WITHOUT FAIL. Come early if you can, but come!



FOR IMMEDIATE SALE, $14,500

This beautiful home is one of a group built by us in Bellehurst Park on designs prepared by Carleton M. Winslow, prominent Los Angeles architect. Each one is distinctive, livable and artistic. Several are ready for immediate occupancy. You will be charmed with these fine new homes and delighted with their setting in the midst of th splendid orange-grove section of this magnificent residential park. All city improvements, of course, are included. Our builder states that it would be impossible to duplicate these homes today for $1000 apiece more than their actual cost. You make this saving as well as getting a wonderful investment if you buy now.

Bellehurst Park is in the Center of Glendale

BY AUTOMOBILE—Drive to Glendale via Los Feliz Boulevard, Glendale Boulevard, San Fernando Road or Colorado Boulevard until you reach Glendale's principal street, Brand Boulevard. Then turn north (toward the mountains) on **BRAND BOULEVARD** and continue through Glendale's business district to Mountain street, then three short blocks to the right to Bellehurst Park.

FOLLOW THE DIRECTION ARROWS TO BELLEHURST PARK.

BY PACIFIC ELECTRIC—Take FRONT CAR of GLENDALE LINE TRAINS, anywhere on 6th Street between Main and Figueroa. Get off at Mountain Street in Glendale and walk three short blocks east.

Telephones 822-698 and 823-092

Walter H. Leimert Co.
1101-2-4-6 Merchants National Bank Building
Sixth and Spring

Glendale Office: 246 So. Brand Blvd.
Phones: Glendale 3098—3099

Tear out this advertisement and bring it with you, or, if you prefer, telephone Glendale 3160 for a representative to call for you with a car.

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$27,500
HOLLYWOOD FOOTHILL HOME
A Positive Snap for Quick Sale
Lot 70x220 worth $20,000 beautifully landscaped and covered with shrubbery, fruit trees and lawn. It will take years to reproduce the shrubbery alone.
Home consists of 10 large rooms, artistically arranged into a comfortable home. Very large living room, 4 master bedrooms, 2 sleeping porches, 3 baths, 3 fireplaces and every built-in feature. Overlooks beautiful canyon. Has luxury double garage.
Owner must sell and will make reasonable terms to responsible parties.
Full Particulars to Interested Parties
J. N. AXT
613 Bank of Italy Bldg.
Seventh and Olive streets
Phone 827822
WILSHIRE DISTRICT
All modern and with garages.
rooms, $11,000. Part cash. Terms.
rooms, $15,750. Part cash. Terms.
rooms, $9,750. Part cash. Terms.
rooms, $11,500. Part cash. Terms.
ALSO RESIDENCES IN HOLLYWOOD.
East side and Sierra Heights.
2 houses on 1 lot, 4 rooms each, $5500.
4 rooms and garage, near school, $5800.
7 rooms and garage, $6750 half cash.
rooms, garage, $7450. terms.
EMIL O. STOFFER.
Grosse Bldg. Office Open Sun. morn.
LAFAYETTE SQUARE HOME.
Magnificent 2-story cement plaster home, living room 40 ft. long. Four bedrooms, tiled baths, fireplaces, garage, $45 up. H.W. heat, hardwood floors. $22,500. Terms. For appointment call
THOMAS J. DUNNIGAN.
Title Insurance Bldg.
Main 2960. Sun. 59253.
WONDERFUL HOME, NEW SPANISH STUCCO, FULL TILE ROOF. The best construction and equipment money could buy, including electric refrigeration unit, heating system, big dining room, finished with mahogany panelling, beautifully decorated in oil. Very attractive sunshine room, 4 bedrooms and 3 elegant tile baths with built-in lavs. Lawns, shrubs and sprinkling system. Paved streets with parkways and electroliers. Situated in the midst of other exclusive homes. Phone 57253. WELLINGTON
FAIRFIELD SQUARE. BEAUTIFUL
SPANISH BUNGALOW—
$10,500. EASY TERMS.
Unusual lot worth the price asked. Located on Westmoreland, ½ block from car line. Beautiful living room, with a real fireplace, cheerful dining room, 3 large bedrooms, tiled bath and shower. Elegant kitchen with breakfast nook, Coppes cabinet, built-in ironer. Plenty of shrubs, flowers and lawn. Overlooks beautiful canyon. Has two car garage. Phone owner for appointment to show you this real home.
Call Mr. Ryan or Mr. Ross with
POST & RICKER,
Exclusive Agents.
INCOME— Dunkirk 1090
rooms and bungalow on one lot. Rents $127.50 month. $45 mo. One 5-room bungalow on rear here. Reduced to $18,500. Unfurn. 2091
$12,500
Nine rooms house on very fine lot in Berkeley Square district. Really worth $17,000. Beautiful brick. SIMMONDS
Mot. 4971.
FOR SALE
WILSHIRE DISTRICT
CORNER
Income property, or for a home, close in. Will give best buy in this district. Drive car. Owner, 129 S.
Corner 2 car 6-room house, facing north with 7½ ft. reverse. Reduced price, and a steal buy for cash or terms. Phone GARY, 4315 Colorado Blvd. Eagle Rock.
to 9 rooms, 2 story full basement, new, the lot is worth the price asked. Original is $18,500 but will take $16,500 this week. $5000 down and will take all cash. Owner, 1000 W. 36th St. Phone WEST HAMPSHIRE, 890-324.



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Realty and Business Investment Section.

What You Want. WHEREVER YOU WANT IT.

Los Angeles Sunday Times

Part Va: 16 Pages. REAL ESTATE LINERS.

VOL. XLII. SUNDAY MORNING, OCTOBER 14, 1923. ON 'CHANGE Where Men Meet for Market And Where "Things Are Doing."

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HOUSES— For Sale

Miscellaneous

AN EXCELLENT WILSHIRE HOME.
$15,000. GENUINE VALUE. $15,000.

Here is one of the best bungalows we have had to offer for a long time. Located on a beautiful 60-foot lot, within one block of Wilshire Blvd., concrete paving, curbs, cut to lush grasses, and full sidewalks.

The true architecture is Spanish with a Granada, vast colonial tile roof.

Through a tiled court you enter a beautiful large living-room with fine wood and stone dining-room adjoining. Two bedrooms and bath complete the floor plan. Three large airy bedrooms with convenient sleeping porch. Complete modern kitchen with all built-in features. Cheery breakfast-room adjoining. Two bathrooms; one with tub and one with shower.

Walls throughout hand decorated with oil on muslin, and gas furnace heat. Garage with servant's quarters adjoining. Price not to exceed $15,000. Terms one-third cash, balance to suit purchaser. See it to-day. Drexel 4390.

CHELSEA & HOIT,
WILSHIRE AT HARVARD.

NEW SPANISH STUCCO HOME, $12,500.

Near Beverly Blvd. on high ground, with fine mountain and valley view. Large living-room, dining-room and tiled bath on first floor. Artistically decorated in two tones. Attractive bedroom and bath on second floor. Call Mr. Burton, 712-071; Sunday and evenings, 397-077.

ENGLISH TUDOR BUNGALOW.
ON PROSPECT AVE.
Facing A. High School, and on large 50-foot lot, within one block of car line. Has beautiful living-room with fireplace, dining-room, kitchen, two bedrooms and bath. Hardwood floors throughout. Location ideal for those who want to be close to school. Price for only $10,500; takes but $5000 cash to handle.

ALLEN WONDERFUL HOME
IN EXCLUSIVE PELISSIER SQ.
A 2-story, 10-rm. residence, nearly new, in immaculate condition throughout; has lot 80x130. 5 bedrms., 5 baths, SLEEPING PORCH, breakfast rm. and kitchen finished in ivory enamel; beautiful hardwood floors throughout; heating system in large cement basement; hallways wainscoted; hand polished Stained floors; large artificial fireplace; beautifully decorated throughout; every room large and every room perfect in every respect, as it was built for a HOME.

Situated on wide paved street with beautiful shade trees; within walking distance of the city. Price only $12,000—$3,000 cash, balance to suit. Terms can be arranged with responsible parties. Let Mr. Henry, 812-071. Evenings, 714 So. Hill, 872-071.

SEE HOTEL BURTON.
ATTRACTIVE TEN-ROOM HOME
ON A LOT 50x210 FEET.

This exceptionally well-built home has the appearance of a mansion. Large living-room, dining-room, library and kitchen and four lovely bedchambers.

The woodwork is mahogany and the floor plan is ideal for a comfortable home.

The grounds are beautiful. Lots of rare flowers and sixteen dandy fruit trees.

Considering the location, construction, size of lot and price, there isn't anything in this city to compare with it. Charming residence.

OPEN FROM 2 TO 5 DAILY.

ARTIST'S HOME
VERY REASONABLY PRICED. NEW
WINDSOR SQUARE DISTRICT.
SE. corner lot, high, terraced and commands fine view. One of the most beautiful living rooms you have ever seen with recessed French doors opening onto terrace. Three large airy bedrooms with convenient sleeping porch. Complete modern kitchen with all built-in features. Cheery breakfast-room adjoining. Two bathrooms; one with tub and one with shower.

Walls throughout hand decorated with oil on muslin, and gas furnace heat. Garage with servant's quarters adjoining. Price not to exceed $15,000. Terms one-third cash, balance to suit purchaser. See it to-day. Drexel 4390.

CHELSEA & HOIT,
WILSHIRE AT HARVARD.

House and Lot Deal.
THE FRANK MELINE CO.
Sd S. Bdwy. Phone 824 S. Hill st.
Phone 976451.

THIS WILL APPEAL TO YOU
ARTISTIC SPANISH BUNGALOW.
NEAR FRONT AND ARDEN BLVD.

Six beautiful rms. 2 bedrms. tiled bath. Real fireplace. Beautiful, tile hall. Ceiling windows and beamed ceiling in living rm. Very attractive exterior. Mission exterior; double garage. Lot 50x150. A gem of a home

HOUSES—For Sale

West and Northwest

THE STUCCO BUNGALOW
Ideal home for the person to the point of beauty. This 6-room bungalow is built of the best materials throughout, and will be completed in 10 days. Large lot. $13,000; terms.

SUNSET SQUARE. NEW
6-room Spanish bungalow; all mahogany finish; 2 tile baths; 4 sleeping porches; 2 fireplaces; hardwood floors throughout; tiled kitchen; Murphy bed in maid's room and bath; garage; beautiful lawn and shrubbery; a real home; $13,500. Call MR. KNOX, 748-04.

FURNISHED COMPLETE
NEAR UNIVERSITY, 80. BRAINE, 7TH

SPANISH VILLA, 7 rooms, 2 baths; fine Spanish villa, 7 rooms, 2 baths; living room, cathedral ceiling; dining room, with cathedral ceiling; den; kitchen, with breakfast room; maid's room and bath; garage; beautiful lawn and shrubbery; a real home; $13,500. Call MR. KNOX, 748-04.

FURNISHED COMPLETE
NEAR UNIVERSITY, 80. BRAINE, 7TH

MAYBE there is an old couple of you, or a newly married couple, or two sisters, or a young man and his mother, who would like a modern home, with all the conveniences, in a select neighborhood, for the price of a flat. Maybe you have the cash, or maybe you haven't. Maybe you are tired of paying rent. Maybe you have other ideas. Maybe you haven't. Anyway, if you are interested, call at 1914 Hobart blvd. and look over this home. Price $10,000; terms. Owner, 1914 Hobart blvd.

FOR SALE—$8000 CASH HANDLES
$8000 property unrestricted in Wilshire Country Club district, ½ block north of Melrose ave., ½ block south of Metro Station. Today only, 726 CAHUENGA AVE. Present owner guarantees 1-year rental at $75 monthly.

REED & CO.,
Owners, Builders and Subdividers of HOLLY TERRACE HEIGHTS
Phone 436-526.

FOR SALE—
$6000 property unrestricted in Wilshire Country Club district, ½ block north of Melrose ave., ½ block south of Metro Station. Today only, 726 CAHUENGA AVE. Present owner guarantees 1-year rental at $75 monthly.

ARTIST'S VILLA SACRIFICED
OPEN FOR INSPECTION TODAY
Positively must be sold at once as owner leaving for Europe. This is a beautiful home, which requires only an artistic and distinctive mind to appreciate. Large studio living room with 16-foot beamed ceiling; large open fireplace. Unobstructed view of foothills from living room windows. Spacious dining room with connecting tile bath, maid's room and bath and garage. Two bedrooms and bath. Hardwood floors throughout. Tiled roof. Large lot. Price $13,000. Terms. Owner, 1914 Hobart blvd.

A LIGHT HOME
Of unusual charm and distinction; this big living room and fireplace; 2 bedrooms, bath; kitchen, with breakfast nook; garage; lot 50x142; a real home; worth $10,000; price $8500; terms. Owner, 1914 Hobart blvd.

V. E. REED COMPANY,
Exclusive Agents.
1914 HOBART BLVD. 6472.

NEAR PARK CENTER
$12,500—Modern 5-room bungalow; hardwood floors throughout; tiled bath; garage; lot 50x150; a real home; terms. Owner, 1914 Hobart blvd.

FURNISHED COMPLETE
NEAR UNIVERSITY, 80. BRAINE, 7TH

MAYBE there is an old couple of you, or a newly married couple, or two sisters, or a young man and his mother, who would like a modern home, with all the conveniences, in a select neighborhood, for the price of a flat. Maybe you have the cash, or maybe you haven't. Maybe you are tired of paying rent. Maybe you have other ideas. Maybe you haven't. Anyway, if you are interested, call at 1914 Hobart blvd. and look over this home. Price $10,000; terms. Owner, 1914 Hobart blvd.

FINE WILSHIRE HOME
$2000 CASH HANDLES
Owner of beautiful 10-room colonial residence leaving for Europe will sell at exceedingly easy terms a wonderful, practically new home in one of the most desirable restricted Wilshire district at considerable sacrifice. This is an exceptional bargain. Can only be appreciated by seeing the premises, now occupied by owner. Responsible agents will be considered in furnishing buyer. J. LYONS, 1321 W. 10th St. Phone 10WY. 1776.

BEAUTIFUL WILSHIRE HOME
Located on the highest point on Cremery Place in extensive district. 12 rooms, 4 master bedrooms, elegant sleeping porch, maid's room with separate bath, double garage with chauffeur's quarters and laundry. Lot 75x178, unrestricted. Beautiful lawn and shrubs, extraordinary fine construction, automatic thermostat gas furnace. An ideal home established at $25,000. One half cash, terms. MR. WILSON, 3701 W. WASHINGTON STREET.

AN IDEAL HOME FOR SOMEBODY
Attractively designed stucco. In fashionable W. Washington dist., 8 large rooms, 3 bedrooms, large patio, walls papered and hand painted. Modern throughout. Double garage. Underground sprinkling system. Lot 50x150. Ideal location for physician. This is a real bargain, as owner must sacrifice. Only $18,500. Small cash payment and easy monthly reasonable terms. Grab this quick.

McHENRY REALTY CO.
7610 Sunset Blvd. 578425.

MONEY IN THIS
WILSHIRE BUNGALOW HOME
$8500 ON TERMS
Beautiful Stucco. Choice Location. A most artistic home, well built, finished and decorated like a $20,000 place. Contains 5 large well arranged rooms, breakfast nook and most complete tiled bath. Large lot, garage, drive, etc. Home that will stand the closest inspection. A chance to put up a fine place that you could be proud of. See owner, EDWARDS & WILDEY CO., Wilshire Blvd. cor. Sycamore. 597595. Open Sunday.

$16,000 TOTAL PRICE—
2-story white stucco residence, two blocks from Wilshire blvd. west of Western ave. 3 large sleeping rooms, 3 baths and 3 sun decks on first floor. Lot 50x181 with double garage. Sprinkler system and all modern features. This is the best buy of its class in this locality. Attractive terms.
GOODRICH,
MERRICK & RUDDICK, INC.
West 6th at Oxford. Dunkirk 1821.

BEAUTIFUL COLONIAL HOME—
Near Hollywood Boulevard.
Only 5 days, $20,000. Easy terms.
6 large rooms, Philippine mahogany trim, two-story house with tile bath and shower, extra shower on 2nd floor. Every room and closet has mantels. 2-car garage, fruit and flowers. If you are looking for a fine home in a select neighborhood. See Mr. Wade.
1749 N. Vermont. 597-332.
MERRICK & RUDDICK, INC.
6681 Hollywood Blvd.

UNRESTRICTED LEVEL LOT—
50x238 deep one 7-room, one 5-room house, fenced, income $120 per month. Room for 2 houses more. This is the place to buy now while you make good on your money and chance to double them. Located on Temple st. between Alvarado and Bellevue. Easy terms. $14,000, half cash. 2511 TEMPLE ST.

A WONDERFUL HOME
PRICE $12,500
Fully as well as a beautiful 6-room Spanish type bungalow in an excellent location on lot 50x123. Lots of shrubbery, beautiful lawn, 3 large bedrooms, large living room with mildly's dressing table separate. Built-in drawers, everything left undone to make it a real home. $6000 cash will handle.
J. N. JAGGERS REALTY CO.
3211 W. 6th st. Drexel 1694.

$13,000. $6000 CASH.
LOOK AT THIS.
Beautiful bungalow on Windsor blvd. Living room 15x28. Bedrms. 18x17. All rooms very large. Finest hardwood floors. Real mahogany woodwork. Tile bath and shower. Large lot, good garage. Price $13,000. Terms. Owner, 725 N. Windsor blvd. Phone 729.

HOME BUNGALOW
$4250—Cash, balance to Adams car line. 5-room bungalow; hardwood floors throughout; tiled bath; garage; lot 50x142—a real home; price $4250; terms. Owner, 1914 Hobart blvd.

A AM leaving the city and must sell my detail 5-room bungalow in Inglewood district; 2 blocks from car line; close to schools; 4 rooms and bath; breakfast nook; hardwood floors throughout; garage; lot 50x150; price $4500; terms. Owner, 1914 Hobart blvd.

V. E. REED COMPANY,
Exclusive Agents.
1914 HOBART BLVD. 6472.

$7,250 BUNGALOW
$1250 CASH, BAL. $45 MONTH
Modern 5-room bungalow; hardwood floors throughout; tiled bath; garage; lot 50x142; a real home

HOUSES— For Sale

South and Southwest

HERE THIS CALL
HERE'S A GOOD BARGAIN AND BARGAINS ARE NONE TOO PLENTIFUL
$6900 ONLY $6500

Dandy modern no to date 5-rm. bungalow. East front on good street and convenient to car, stores and schools. Hardwood floors, built-in features and all that, garage, side drive, terms very reasonable. Get in touch at once. R. E. MOORE, 1706 W. 48th st. Pk. Ver. 4473.

SOMETHING UNUSUAL; 7-ROOM HOME; ULTRA-MODERN, IN BEAUTIFUL AVALON MESA; DOUBLE GARAGE; LARGE, FLOATING AND TREES; $1500 CASH AND $100 A MONTH WILL HANDLE. NOW RENTED AT $100; A BIG BUY. MUST CAN BE VACATED NOV. 1ST. TO REALIZE BEST HOME-BUYING OPPORTUNITY FROM THE OWNER, CALL AT 3036 W. ELAYSON, OR PHONE VERMONT 7746.

CAN YOU PAY $150, MO.?
ONLY $1000 DOWN.
For a little stucco place set amidst beautiful lawns and shrubs. Large living and dining rooms with Craftex ceiling, tiled fireplace, linoleum, tile baths, wonderful kitchen and nook, tile bath, sink, 24 gal. thermo. Storage heater. Last word in modern conveniences. Rare at $5000. See it at 2025 Nebraska.

$750 DOWN. $6750.
Most modern 5-room stucco dish, cement stone walks on high ground. Large lots, 2 large rooms, all hardwood floors, built-in features, tile bath, shower, garage and cement drive. Real bargain. Easy terms. J. H. LAVENDER, 1073, 102th and So. Vermont.

FOR SALE—Home and lot, southwest by owner, new 5-room bungalow; tile sunken bathroom, floor furnace, tile sink and bath, garage, lawn front and rear, fruit trees; $7000; $2000 cash. 5214 FIFTH AVE. Telephone 780701.

A BARGAIN—$1400 down, balance same as rent; 5-room modern bungalow; hardwood floors throughout; close to Monte ave. with paved streets; close to stores, fruit trees and vegetable garden. Owner, 1716 W. 41st st. Phone 31 KINGSLEY. Ask for Mr. Trax. A Savings Bldg. Corp. 6th and Spring ave. Phone 820-44. Office open Sunday a.m.

FOR SALE—$4000; 4-room colonial home, with breakfast nook and garage, $800 to $1000 cash, balance $40 per month. 1 block to car; paved; lot at $25 a mo. and 7% interest. Attractive location at 5440 Alles st. This is right in front of owner's home. Call 4786 Inn. run. 2-5.

FINE 5-ROOM HOME, SOUTHWEST; $7500; $1500 to $2000 cash will handle; this is a fine district; breakfast room, tile bath, built-in features, hardwood floors throughout, fireplace, garage; easy terms. Call owner, 1476 W. 47th st., or phone 4786. Inn. run. 2-5.

A DANDY 6-room modern home in exceptional district; hardwood floors throughout, near Western; convenient to cars and stores; substantial down payment; balance easy monthly. 2020 W. 41st st. 4197 DRIVE. Dub. 2219.

REAL buy. New 6-rm. stucco bungalow and gar. to Vermont and Florence, all hdwd. floors throughout; paved; $4500 cash. Owner, 1721 N. VERMONT AVE. Phone 780.

NICE bungalow of 6 rooms arranged for two families; close location, for sale; $7500; $3000 cash, or will sell lot at $4000. 4252 e. FLOWER ST.

LARGE HOME OR INCOME.
Near Univ. & Mast. Arts, ON TERMS. 5 big bedrms., 2 baths, library, breakfast rm., all floors oak, elegant paper, fixtures & shades, or can be rented. Call 1 to 5 p.m. 1121 W. 23rd st.

BEAUTIFUL HOME SACRIFICED.
Latest built-ins and strictly modern, corner lot, 141x150. W. corner 39th ave. and 7440; $12,000. Owner, 3537 39TH AVE. and elegant furniture in living and dining rooms. OWNER, 3537 TENTH AVE.

5-room bungalow; close to schools, markets and car lines; built-in features; 2 bedrooms; hardwood floors; $4250. Terms. 4361 S. WESTERN and 4915 A. WESTERN.

$11,000 BUYS a 7-room home and 5-room income. Terms.
$3,000 buys 7-ROOM THREE-PLEX.
VAN DELINDER & CO.
4375 S. Hoover. Univ. 2911.

5-ROOM NEW FURNITURE INCLUDED
Party leaving city; must sell; 1 block to car, 2 blocks west of Vermont near 40th; $450 cash, $45 month; 1112 W. 40th st.

$750 DOWN, $50 month, incl. int., new 5-rm. bungalow, 1 blk. Vermont; 1 rm., garage, chicken run, etc. $2250. Owner, 8718 VERMONT AVE.

BEAUTIFUL Chesterfield Sq.—If you have $1500 down and $50 mo. can give immediate possession cleanest 5-rm. and bungalow in city. No agents. 6722 BUTHLER ST.

ANOTHER MAN GONE WRONG
SIS
Desirable bungalow at $6250, 4 rooms each side. $100 monthly income being received; $1500 will buy; 5 rooms, tile bath; owner must sell on account of death. 5-rm. front 2-rm. rear, partly furnished; $3000 down, $50 mo. Sacrifice, $4000. $2000 down, $50 mo. Sacrifice, 1350 E. 56TH ST.

BUY of owner; 5-room double, 4 rooms each side, built-ins, hwd. floor, tile bath, garage, cement drive, $2500 will handle. OWNER, 5117 PLACE.

FOR SALE by owner—5-room home, $4500. 958 AVE. near cars, school and grocery. Easy terms, $2000 will handle. Phone Sun. 6-8 p.m. 6094 Call week days.

$500 UNDER VALUE.
6 rooms, brand-new; 3 bedrooms, all hardwood floors throughout; 2 drive; immediate possession; $4850; $1000 cash. 3783 3RD AVE. Phone Ver. 9612. Owner.

CAN YOU BEAT THIS?
5-room bungalow, 2 bedrooms, hdwd. floors throughout, near 54th and Normandie; price, $5500; terms. Owner, phone 58286.

ANGELUS Mesa Heights, 6 rms., garage, cleaning, porch, 2 bedrooms, tile bath, hdwd. floors throughout, fine view; $3100; balance terms. Take "H" car marked 43d st. and 4th ave. 5000 49TH AVE.

STRICTLY fine large 5-room bungalow, double garage, cement walks, on large lot near car; $4250. Owner, 6115 HOOVER. Univ. 6115.

NEW 7-rm. English type bungalow, finished in rose-wall walls enameled and hand painted; double garage. 4800 BUDLONG, near Manual Arts school.

5-ROOM beautiful new bungalow on Berth ave. for $4500; $2500 cash. 2326 W. 24TH ST. 763524.

5-ROOM home, rear old, new. Room, 14 blocks of Vernon. Nice location. Paid in thought of this price, $2750; $1000 cash. 5421 S. VERNON. 75519.

A BARGAIN AT $2450.
$900 dn., $20 mo. daddy 5-rm. stucco bungalow on a fully improved corner lot, near, concrete foundation, gas, water, lights. Hurry! 10050 MONETA.

FOR SALE—A real 5-room home in the beautiful Avalon district; hardwood floors throughout; shrubbery and flowers; $3500 cash. balance like rent. Open for inspection, 10491 W. 43RD ST. Ver. 8926.

NEW 4-room mod. on large lot, lot worth $2000. Price $4200; $710 cash, balance $40 mo. 6707 STOUT, 6030 So. Vermont. Ver. 2067.

FOR SALE—5-room bungalow; hardwood floors throughout; garage; newly painted; shrubbery; fruit trees; $4250; $1000 cash. 3783 3RD AVE. Phone Ver. 9612. Owner.

NEW 5-room bungalow, above Hansen, 1½ blks. West of Western; near school, car; $4500; $1000 cash. Owner to run for inspection. 5908 VERMONT. Ver. 3468.

$7250—$2000 cash, 5 rooms, hdwd. floors, tile bath, fireplace, garage, lawn, shrubs, etc.; $70.00 will handle. Open for inspection Sunday, 2962 11TH AVE., or call Bacon 6167.

DOUBLE bungalow, southwest; new 4-rm. side, 3-rm. rear; hdwd. floors, tile baths and sinks; 2 garages. Will consider a lot in part trade.
CUMMINS INVESTMENT CO.
902 Lane Mortgage Bldg.
Metropolitan 4622. Metropolitan 3456.

DANDY well-built, new 5-rm. home. Must be seen to be appreciated; stucco; fireplace; hdwd. floors throughout; tile bath; stores. Price right. Owner, 8416 8th ave.

HOME and income, 5 and 4-room houses, lot 50x150; all modern, $3000 down. OWNER, 324 E. 79TH ST.

5-ROOM bungalow, Vernon near Western; 45-ft. lot, garage, $10,000; $4000 cash. Owner, 4466 S. VERMONT AVE. Phone 780.

BUNGALOW—Nice one, heating, good old 7 rms., hardwood floors, modern, Rambler, inquire of owner, 1436 W. 109TH.

5-ROOM bungalow, 50x135 lot. Price $1250. 1042 LEIGHTON AVE. See Florence ave. BENKEL & PAULK, 70TH.

FOR SALE—5-room, corner lot, orchard, near Adams. Price $10,000, terms $2500 cash, evenings Beacon 1857.

NEW double stucco, $8000, $2500 down, one side rented, close in, near car, fine neighborhood. 2815 W. JEFFERSON.

7-RM. home on 50-ft. lot, E. front, garage, fruit, flowers; $2,500 cash. Fine home for people. $6000, terms. 3029 S. Hobart.

$5000, $500 DOWN. 5 rms. and bath, near 2 cars, school, 30 min. from city, fine neighborhood. 2815 W. JEFFERSON.

$1250 YEARLY on $2500 inv., 6-rm. home, 5-rm. furn. house in rear; price right. 144 W. 32ND ST. Owner.

FOR SALE—5-room house, lot 50x135; subdivision. 625 MAITLAND AVE. Boyal 7215.

FINEST stucco bungalow, only $5250, 4 rms. each side, tile bath, stove, 82 to the ninepin, southwest. BEACON 7128.

6 ROOMS; sleeping porch, $6800, cash $2000. Near Manual Arts. 625 W. 42ND ST.

South and Southwest

$300 DOWN

and only $25 per month buys a beautiful 5-room bungalow; all rooms; modern, about 5 blocks from the ocean, on paved street. Owner pays all. Price only $3450.
J. R. KIBLER CO.
1227 Hermosa ave., Hermosa Beach.

SOUTHWEST BARGAIN.
Grand ave., car line.
Six-room modern bungalow; excellent condition, $6500, lot to a 100; only owned homes in this district; $3000 cash. Terms. $2000 down. Owner on premises. 4018 Arlington ave.

ATTRACTIVE SPANISH STUCCO.
New 5-room bungalow, breakfast nook, hardwood floors throughout, tile bath and sink, garage, lawn, shrubs, etc.; $5100 will handle. Open for inspection Sunday, 2962 11TH AVE., or call Bacon 6167.

DOUBLE bungalow, southwest; new 4-rm. side, 3-rm. rear; hdwd. floors, tile baths and sinks; 2 garages. Will consider a lot in part trade.
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6 ROOMS; sleeping porch, $6800, cash $2000. Near Manual Arts. 625 W. 42ND ST.

North and Northeast

BIG SACRIFICE—$3500. TERMS.
6062 Lincoln Way, one block south of York blvd., between W. Ave. 56 and W. Ave. 57. New 4-room attractive cottage, breakfast nook, bath, plastered, decorated, finished floors. All well built. Lot 45x85. See it and make offer to owner. DREXEL 5018.

COLORED INVESTORS, ATTENTION!
10-room modern home, 2 baths, 2 kitchens, lot 50x130. Only $1700 down. Located close in. Near OGDEN ave. owning this must sell 2522 CENTRAL AVE.

FOR SALE—By owner, greater Glendvar district, new 5-room modern bungalow, built-in features, hardwood floors, and garage; $4500; $1000 cash. Address at 192 W. 71ST ST. Phone 3-0-5-7.

5 ROOMS; large bath room, built-in features, finished in early ivory. Built for a home. Worth $5000. Price $4250. If wife are, Telephone CAPITOL 9-25, or call at 414 South Grand ave.

STANFORD AVE., 548—10-room house, 2-story, 2 flats, 5 rooms each; $4500. Call Mr. Ford, 8 P. station, 8th St. Owner, 2441 W. 8TH ST. near South Park Ave. HUM. 05858.

COLORED PEOPLE ATTENTION!
4 room modern cottage on East 57th St. Lease in; beautifully garage. Price $2700, $500 cash, bal. $25 per mo. Phone MOTOR. 2878.

4-ROOM new, $3800, $500 cash, rooms, 4464 Avocado. Must be sold. $4500, 7 rooms, stucco, new, $5300. $1000 cash. HUNT, 6742 Bowdoin.

BELVEDERE GARDEN'S
New, 4 rms., $2650; $200 down, $25 per mo.
J. A. BROWN, 8213 Whittier Blvd.

FOR SALE—Modern cottage just completed, well located, close in. 2 bedrooms. 1446 WEST 87TH. Owner, 601 Central Bldg.

MODERN 10-room stucco house with garage on E. 50th st. Lot 53x145. Can be made into two flats. Price $9500 terms. Address Y, box 61, TIMES BRANCH.

$100 DOWN.
5-room house, 50x135 lot. Price $1250. 1042 LEIGHTON AVE. See Florence ave. BENKEL & PAULK, 70TH.

FOR SALE—5-room, house, 1162 E. 57th st. near Jefferson High School. Price $4500. 2950 W. JEFFERSON. Phone 780-WAY. Univ. 3170.

FOR SALE—Furnished or unfurnished bungalow; house in Walnut Park. Must leave city. Owner, 2720 DUDLEY. garage. 141 FLOWER ST., Walnut Park.

FOR SALE—southeast corner E. 22nd and Griffith ave. Owner will build to suit purchaser. Don't bother tenants. No agents. OWNER, phone 58286.

FOR SALE—5-room modern house, lot 40 by 140 to alley; price $3500; terms. 1338 E. 42ND ST. Call owner, Capitol 1183.

BEAUTIFUL 7-room residence on corner 110 Coulter ave. Double garage, beautiful trees and shrubbery; $5500; $2000 cash will handle. 1106 WENCE ST.

MR. BUILDER, SEE THIS
Plenty of good business and residence property, $500 up. THOMPSON REALTY CO. 8141 S. Main.

BARGAIN; well built 10-rm. house, $5750, $750 cash, terms. Ready to move in. 4257 E. 29TH ST.

TAKE a look at this large 6-room house, 4464 E. 46TH ST.; 4 bedrooms, lot 45x150; garage; price $4500; terms.

4 ROOMS, strictly modern, improvements all paid; $2500; $350 down, $25 mo. 7-ROOM 500 N. FLORENCE or ph. 280674.

5-ROOM and 6-room duplex bungalows, $9600 each; $2000 cash, rest like rent. See HOPKINS, 155 E. Santa Barbara ave.

$2250 bungalow in southwest, 5½ down, $20 mo. today. 8387 S. MAIN ST. Univ. 9775.

On rear of business lot, new 2 rooms, bath, screened porch; price $2500, terms. 2/3 MADISON. Southwest.

FOR SALE—First-class in south Pasadena; near schools, 5-room house. Price $4000. Will take Los Angeles property. 1710 W. 20TH ST. Ph. Bacon 6068. 1042 LEIGHTON AVE. Phone 780.

A PICKUP—$750 down, $5000 5-room bungalow, 5 rooms, built-in features, fine location. MR. TENNIS, 4328 Pasadena ave.

$2500; $500 CASH, $25 monthly, new 4-room bungalow furnished. Hardwood floors. 2758 NEWELL ST. Phone 482466.

$1000 buys 5-room house, close in, beautiful view, radio installed. Call 3508 W. 2ND ST.

FOR SALE, $5000—5-rm. modern bungalow, $750 down, balance monthly; large, level lot, garage. 3 BRYANT. 5020.

$1000 DOWN—5 rooms, new, all modern; lot has 2 street frontages. $5500 NET. Call CAP. 3174, owner.

Furnished Houses.

FOR SALE—
Furnished six-room bungalow, 706 So. Chicago ave. Price, $12,000, easy; third cash, balance monthly payments. Let 50x132.
SOUTHERN MUTUAL COMPANY.
421 Pacific Mutual Bldg. 821720.

BUYERS ATTENTION—7-ROOM MODERN BUNGALOW, DOUBLE GARAGE, COMPLETELY FURNISHED, OWNER AUTHORIZED TO SACRIFICE FOR $9000. COME IN AND LET US SHOW YOU THIS BARGAIN.
JESS N. RUSSELL & FRED G. PEARCE
SUITE 502 DEUWELLER BLDG.

$3000; $1000 cash is all you need to have to own my 8-room 2-bath duplex furnished home in the West Adams district. Live upstairs and the rent from the lower floor will make the payments. Large lot and price. Phone owner, evenings VERMONT 9414. 8 agents.

2 ROOMS furnished, 5 blocks car line, fruit trees, chicken runs, corner lot, $1120; $1200 down; total price $5000. 8220 W. ADAMS.

5-ROOM house completely furnished, $2500, $1000 cash, $20 per month. 8225 W. ADAMS ST.

HOUSES— For Sale

North and Northeast

MUST SELL my new strictly modern Spanish stucco bungalow, 6 large rooms and reception room, French doors and windows, Tiffany decorations, hardwood floors throughout, Wand and Cole furnaces, Art Shading, converted tub and shower, Dutch kitchen with nook and built-in features, Terrazzo stainless sink, screened porch with rubs, pantry drawers and cabinets, double garage. With or without part furnishings. Lot 50x150. 1428 BERKSHIRE AVE., corner Kendall, 2 blks. of Hawthorne Drive.

HIGHLAND PARK SPECIAL.
Client, this—we'll get space for size to see this attractive 6-rm. strictly modern home 3 bdrs., large family cleaning porch, screens, dbl. gar. Large corner lot well set, in best district. Priced to sell quick, $6500, cash or terms.
D. R. McCLURE REALTY CO.
4840 York Blvd. End car line.

HERE'S chance for an income, six, house. Wonderful scenic mountain view. Fine 5-room bungalow, furnished. Hardwood floors. Built-in features. Tile bath. Garage. Lot 50x150. Price $5250. $4000 down. Seeing is believing.
J. CHANDLER
7420 Pasadena ave. Gov. 2922.

A BEAUTIFUL HOME.
Restricted neighborhood. 6-rm. mod., imp., all built-ins, H.W. throughout, garage, tile bath, beautiful decorated, colonial finished floors. All well built. Lot 50x142. Price $6500. Terms. Owner, 3435 W. YORK BLVD., or Ave. 43 and Glassell ave.

HOW ABOUT THIS
Two 4-rm. furn. bungalows on lot 50x142, room for another. Wonderful view of blk. to car line. Inc. $75 mo. 28 min. from Court House. $6100, $1050 down, $45 mo. MISS F., 6178 Pasadena ave.

AN EXCEPTIONAL BUY
Brand new 5-room bungalow, no features left undone. $7750. $1750 down, bal. to suit. 1 blk. to car. 25 min. to Ingleside. Los Angeles. Best within and without. Very near. MISS F., 6178 Pasadena ave.

FOR SALE—Finest location in south Pasadena; near schools, 5-room house. Price $4000. Will take Los Angeles property. 1710 W. 20TH ST. Ph. Bacon 6068. 1042 LEIGHTON AVE. Phone 780.

HIGHLAND PARK BUNGALOW—Close to Franklin High school. A tremendous sacrifice if sold this week. 5 nice, large, well arranged rooms, modern, bath, enclosed garage. Extra large front lot, immediate possession. Better hurry. Bargains like this are picked up quickly.
M. GALE COMPANY
826 South Spring st.

MUST BE SOLD
At a sacrifice, this beautiful 6-room corner house and garage, hardwood floors, modern throughout. View unsurpassed; close to Monte ave. and high school; convenient car line. This house and location should be duplicated. Terms to suit.
L. T. HENRICK, Gen. 1423.

LOCATION SUPREME.
Six-room home, 3 bedrms., all built-ins, hdwd. floors throughout, fur. lot, $12,500. Nice lawn, front and rear ent., gar. Near cars.
Price $7000. $1000 Down.
F. I. CHANDLER.
5420 Pasadena Ave. Gar. 2922.

Price $11,000. $500 cash. 2 bungalows and double garage on one lot. Front house rents for $65 month, rear house rents for $55 mo. Strictly modern built-in features. Beautiful lawn and shrubbery. Address 2027 MOSS AVE. Phone Capitol 4220.

SACRIFICE 5-room house in A-1 condition. Near car, school, grocery. Owner leaving city. $1600. Price $2250. $4000 down. Seeing is believing.
F. I. CHANDLER
7420 Pasadena Ave. Gov. 2922.

WONDERFUL INCOME PROPERTY.
Modern, 6-room, tile bath, lot 50x192, ½ blk. Pac. car line, 1 blk. So. car, schools, stores, close in, to a real comfortable home. Price $9250. $4000 down. Seeing is believing.
F. I. CHANDLER
7420 Pasadena Ave. Gov. 2922.

A BEAUTIFUL HOME.
Restricted neighborhood. 6-rm. mod., imp., all built-ins, H.W. throughout, garage, tile bath, beautiful decorated, colonial finished floors. All well built. Lot 50x142. Price $6500. Terms. Owner, 3435 W. YORK BLVD., or Ave. 43 and Glassell ave.

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Price $7000. $1000 Down.
F. I. CHANDLER.
5420 Pasadena Ave. Gar. 2922.

Price $11,000. $500 cash. 2 bungalows and double garage on one lot. Front house rents for $65 month, rear house rents for $55 mo. Strictly modern built-in features. Beautiful lawn and shrubbery. Address 2027 MOSS AVE. Phone Capitol 4220.

SACRIFICE 5-room house in A-1 condition. Near car, school, grocery. Owner leaving city. $1600. Price $2

HOLLYWOOD—
For Sale, Ex., Wanted, To Let

HIGH-CLASS HOLLYWOOD INVESTMENT.

Splendid 3 bungalow court, located just north of Sunset; 6-room, 2-story modern home; 4 single bungalows, 2 rooms and bath each; all rented; rents $75 per month; lot 75x150; 2 blocks from Santa Monica-Hollywood car; 1 block from Sunset; 1 block from Vine; improvements worth $15,000; will trade for income property; $7,500 cash, balance terms. Owner, 1917 Sunset Blvd. Phone 578632.

TAFT REALTY COMPANY.
6131 Hollywood Blvd. Hollywood 1166.

ONE-HALF BLOCK FROM HOLLYWOOD BLVD.

Seven beautiful rooms, three tiled baths and lavatory, hardwood floors throughout, beautiful fireplace, built-in features, a delightful home; price $17,500; terms. A. D. GOODMAN, owner, 1917 Sunset Blvd. Phone 578632.

WHITLEY HEIGHTS. This exquisite home, situated on a large corner lot, is offered for sale by the owner at a price that is considerably below its value. Beautiful trees and shrubbery, with a lovely view, make this a most desirable home. Call at 1 N. Whitley Heights Pl. Phone 579-324.

MR. FOLEY or MR. HUNTER with
HANCOCK & McALLISTER, OWNER
Hollywood 1111

BUILDERS AND SPECULATORS.
Owners will not pay 10 per cent for money if you can handle it for them. Let us show you how. Address Box 1, Times Office.

JOHN B. HEFLIN, Owner.
5800—Holly 5800

A REAL HOME.
For sale by owner, 6-room modern home, hardwood floors throughout, tile bath, fireplace, tile roof, garage; lot 50x150; price $12,500; terms. Also my Hollywood home for sale or trade. Address Box 1, Times Office.

TAFT REALTY COMPANY.
6131 Hollywood Blvd. Hollywood 1166.

ONE-HALF BLOCK FROM HOLLYWOOD BLVD.

Seven beautiful rooms, three tiled baths and lavatory, hardwood floors throughout, beautiful fireplace, built-in features, a delightful home; price $17,500; terms. A. D. GOODMAN, owner, 1917 Sunset Blvd. Phone 578632.

FOR SALE—Bungalow court site 80x130, north of Hollywood Blvd. Price $17,500; terms.

100x130, 2-story 8-room house, 4-room house in rear, 150 ft. from Fairfax, 150 ft. from Santa Monica Blvd. Price $25,000; $10,000 will handle.

50 ft. on Santa Monica blvd. in best part center, $12,000. 100 ft. on Fairfax, $8,000. 7880 Santa Monica Blvd., opposite Fairfax. Holly 2402.

FOR SALE—ELEGANT 12-UNIT BUNGALOW COURT. BRAND NEW. ALL RENTED. LEASED FOR FIVE YEARS TO RESPONSIBLE PARTY. 30% ON YOUR INVESTMENT. ABSOLUTELY BUY IN HOLLYWOOD. BEAUTIFULLY FURNISHED. $50,000. UNIFORM STREET. $48,000; $12,000 WILL HANDLE. 1 BLOCK N. VIROLI AVENUE, AT FOUNTAIN. OWNER. 6800 VIROLI AVE.

FOR SALE—Well-situated Hollywood apt. house, 50x180, $141 per ft. Priced for you to handle a permit.

Hollywood and Sunset Blvd. frontage, $500 ft. Investments with a combination of improvements wanted. HAROLD F. TRET. 1278 Hollywood Blvd. 450637.

FOR SALE—

MARK THIS AD.
Owner and builder offers beautiful new 5-room stucco, choice location, West Hollywood, living-room with fireplace, dining-room with French doors, breakfast room, sun-room, tile bath and shower, tiled kitchen, built-in features, garage, lawn and shrubbery; price $7,500; $1,500 cash, balance terms. Open for inspection today. 7014 HILLDALE ST.

HERE IT IS!
4-family flat, 3 rooms and bath each, 3 with sleeping porches, 1 with sun-room; rents $70; price $5,000; $1,000 cash, balance terms. Lot 50x150. Owner, 1917 Sunset Blvd. Phone 578632.

KENNEDY REALTY CO.,
4600 Hollywood Blvd. 660237.

LOS FELIZ BLVD. & HILLHURST AVE. The only corner open for business on the Boulevard.

100x100.
$410 PER FRONT FOOT.
Choice kind of terms.
G. F. LEHIGH, owner, 2366 N. Vermont. Phone 666295. Open Sunday.

OCEAN, CITY AND MOUNTAIN VIEW. Special bargain, $1850. Lot 75x150, with good 5-room residence; lot is level and ready to build on. If you want a home with a view of the ocean, city and mountains, this is your chance. Terms, $750 cash, balance $20 per month. Price $1,850. Owner, 1917 Sunset Blvd. Phone 578632.

FOR EXCHANGE—Nearly 6 acres of Hollywood property for income property. Address Box 1, Times Office.

NEW 5-ROOM BUNGALOW SNAP.
Fine and modern, built in West Hollywood; has hardwood floors throughout, breakfast nook, tile bath, garage, beautiful lawn and shrubbery; price only $10,500; $2,000 cash, balance terms. Owner, 1917 Sunset Blvd. Phone 578632.

KNAPP-BURMEISTER CO.
7304 Santa Monica Blvd. Hollywood 4121-428.

HOME and income, west of Vermont, near Car. lot. Two modern stucco houses, rented for $75. The price of $13,500 is made for quick sale. Terms.

HARLAN PEET, 2301 W. Temple. Drexel 5086.

WEST HOLLYWOOD.
Beautiful 5-room bungalow, Tiffany walls, hardwood floors, fireplace, tile bath and shower, priced low at $10,500. Terms to suit. Owner will make concessions for cash. Call at this property, 7317 AVE. 46, Highland Park 4-6-3.

BUNGALOW COURT SITE.
Corner, 60x135, Fountain Ave., near Vine. Price $10,000. Terms. Owner, 1917 Sunset Blvd. Phone 578632.

FOR SALE—Bungalow court site, 60x135, Fountain Ave., near Vine. Price $10,000. Terms. Owner, 1917 Sunset Blvd. Phone 578632.

FOR SALE—Beautiful 6-room house in Los Feliz Dr., furnished throughout for rent. Will sell with furniture if desired. Address Box 1, Times Office.

HOLLY CO. OF HOLLYWOOD
1924 N. CAHUENGA BLVD.

WHITLEY HEIGHTS. This exquisite home, situated on a large corner lot, is offered for sale by the owner at a price that is considerably below its value. Beautiful trees and shrubbery, with a lovely view, make this a most desirable home. Call at 1 N. Whitley Heights Pl. Phone 579-324.

A HOME!
One of the most beautiful homes on the north side of Hollywood Blvd. Owner will sell on terms to suit purchaser. Price $25,000. Address Box 1, Times Office.

Be MR. FOLEY or MR. HUNTER with
HANCOCK & McALLISTER, OWNER
Hollywood 1111

BUILDERS AND SPECULATORS.
Owners will not pay 10 per cent for money if you can handle it for them. Let us show you how. Address Box 1, Times Office.

JOHN B. HEFLIN, Owner.
5800—Holly 5800

A REAL HOME.
For sale by owner, 6-room modern home, hardwood floors throughout, tile bath, fireplace, tile roof, garage; lot 50x150; price $12,500; terms. Also my Hollywood home for sale or trade. Address Box 1, Times Office.

TAFT REALTY COMPANY.
6131 Hollywood Blvd. Hollywood 1166.

ONE-HALF BLOCK FROM HOLLYWOOD BLVD.

Seven beautiful rooms, three tiled baths and lavatory, hardwood floors throughout, beautiful fireplace, built-in features, a delightful home; price $17,500; terms. A. D. GOODMAN,

EAGLE ROCK—
For Sale, Ex., Wanted, To Let

CHOICE bungalow courts, duplexes, bungalow ct. sites, terms. J. M. CATES, 2139 Colo. Blvd., Eagle Rock. Garv. 2807.

ATTRACTIVE new 5-rm. house. Beautiful location. Best workmanship and materials. $6000. CALL GARV. 5085 Mon.

A REAL home, 6 large rooms, 3 bedrooms, basement, garage, part cash, terms. Owner, 1924 E. ADAMS AVE.

FOR SALE—New home & furniture; 4 rms. and screen porch. Beautiful view. Price $6000. Phone GARVANZA 2957.

LARGE cor. lot, Hill Dr., close in, $6500. Terms. J. M. CATES, 2139 Colo. Blvd., Eagle Rock. Garv. 2807.

HUNTINGTON PARK—
For Sale, Ex., Wanted, To Let

BEST BUYS
DAVIS & GLAZE REALTY CO.,
Corner of Seaside and Templeton, 83x 250 feet, with 6-room house. Good location property. Priced below value.
SPECIAL FOR 2 DAYS ONLY.
4-Family flat and bungalow in rear. Keys. A wonderful corner. Income $250 mo. $2500 below value.
NEW BRICK STORE Bldg., and 4 rm. home, on corner. Income $245. Many other good buys in homes, lots and income property.
DAVIS & GLAZE REALTY CO.,
146 N. Pacific Blvd., Hunt. Pk.

BOULEVARD LOTS
$2950—Lot 50x150, Long Beach Blvd. at Lynwood.
$4200—Lot 50x136 Florence Ave. Close to Seville.
$1150—Lot 50x126 Santa Ana street near Mountain View.
F. M. PHELPS & CO.,
1214 Pac. Mutual Bldg. 820727.

$85.0. SACRIFICE. $3500.
Five rooms, bath, screen porch. Latest built-ins. Large corner lot. Beautiful lawn, flowers, shrubs, fruit trees. Restricted, restricted neighborhood, close to car, school, stores. $1250 dn., bal. $35 mo. OPEN SUN. Pd. 2972515.
C. O. THRASHER,
721 E. Florence ave., Huntington Park.

BEAUTIFUL HOME
New stucco 6-r. house, 3 nice B. R's., tile bath, all H.W. Shades, with all built-ins, So. front, on the best street in Walnut Park, close to car line and schools. Price $7800, $4400 cash, $43.50 mo. Actually worth $8500.
INGLEWOOD INVESTMENT CO.
227 So. Pacific Blvd. 298-400.

NOW THIS IS WHAT I CALL A GOOD BUY and it's wonderfully located. 5 rooms, modern throughout, one block to stores, car, etc. Price $4000 that sells for $4600 to $4500, 50x150 to alley. Rents for $65. Price $3600. Terms.
MRS. F. F. STEWART.
473 South Pacific.
299-310.

BUSINESS LOT BARGAIN
80x144, on Baker Ave., Huntington Park; here is a real bargain at $4000 with only $200 cash; there is a real need of a store in this location right now.
HATON REALTY CO. "REALTORS."
204 So. Pac. Blvd., Huntington Park.

NEW STUCCO
BEAUTIFUL WALNUT PARK 6 rooms, tile bath, ideal location, walnut trees, two blocks to be car line. Price $4600, $3,500 to handle. See this home today.
JOHN J. TYRELL,
211 S. Pacific Blvd. Realtor. 297-288.

6-ROOM MODERN BOUSE on lot 50x125, near school, one block east of the best streets in H. P. $4750 and terms. This is priced for quick sale. Phone Humbolt 7208 or see A. A. STONE, 327 E. Florence Ave., Huntington Park.

IN BEAUTIFUL, Huntington Park, $450 down, $50 mo. New 5-rm. bung., close in, lot 50x150, all fruit trees. 1BA French, 257 N. Pacific Blvd. Humbolt 7870-W. Eve. 293-195.

SEE us for business property on so. Pacific Blvd. both improved and vacant lots. W. LETTS, 323 So. Pacific Blvd. 291-301.

LISTED BARGAINS IN NEW HUNGALOWS. Residence lots and business frontages on easy terms at TRACT OFFICE, cor. BOYLE AVE. and IRVINGTON BLVD.

BEAUTIFUL 5-room house just completed. Must be seen to be appreciated. Deal with owner. 8237 E. RANDOLPH. 29-6890.

$4250. $500 DOWN, $40 MONTH. New 4-room bung., modern conveniences, near schools. IRA FRENCH, 257 N. Pacific Blvd. Humbolt 7870-W. Eve. 293-193.

GOODYEAR PARK—
For Sale, Ex., Wanted, To Let

PHONE US, we will come and take you out to some beautiful 5-room home, all built-in features. Everything to make a real home. Prices from $4850 up. Down payments as low as $500.

We have residence lots from $1100 up, some of them with down payments as low as $150 cash.

3-ROOM HOUSE,
Close to car line. Large lot. Price $3400. Only $600 cash.
DAVISON-LYNCH REALTY CO
6112 Central ave. Hunb. 5179.

FOR SALE—Beautiful home, six large rooms and sleeping porch, close to Mod, conveniently located. Hardwood floors throughout. Lawn with sprinkler system. Real fireplace. Only $12500 cash, bal. easy. Owner, 258 W. 81st P. one Glendale 3-0-J

OPEN FOR INSPECTION
All day, every day, until sold. New, just finished, 5-rm. bungalow and garage. Hardwood floors, built-ins, complete in detail. See for yourself. Price $3250. Reasonable terms. 1241 E. 67TH ST.

WILL trade 1918 Cadillac 4-passenger coupe value $1400 as part payment on Santa Monica residence property. This car will stand the most critical examination in question. Good paint, new tires. LAIDLAW, 1021 Sr. St., Santa Monica. Phone S. M. 2260.

BUSINESS LOTS
CHOICE BUSINESS LOTS on Central, Florence and south Park. Some real bargains. See us at once.
MOORE REALTY BLDG. CO.
Cor. Central & Florence. Ph. 294393.

LARGE 4-room modern bungalow; features, corner lot among the walnut trees, only $4600; only $750 cash and nothing to pay for two years. DAVISON-LYNCH REALTY CO., 6112 Central ave. Hunb. 5179.

CHOICE RESIDENCE LOTS
IN GOODYEAR PARK
HOME REA BARGAINS
MOORE REALTY & BLDG. CO.
Cor. Central & Florence. Ph. 294-393.

3 BLOCKS to Fremont High school, 4 blocks to grammar school, just off South Park; 42x127½; all improvements, $1050. Terms. OWNER, 2922?2.

FOR industrial sites, frontage and residence lots, DAVISON-LYNCH REALTY CO., 6112 Central ave. Hunb. 5179.

$500 will handle new, strictly modern 4-rm. frame bungalow, gone, to school, car line. PH. 297-310.

BOTH STUCCO AND FRAME, NEW, UP-TO-THE-MINUTE 5-ROOM AND GARAGE. $800 UP. 5514 SOUTH PARK AVE. 296349.

SANTA MONICA—
For Sale, Ex., Wanted, To Let

FORCED SALE.
6-room stucco, 3 bedrooms, large clothes, tile bath built-in shower and refrigerator, breakfast nook, Thermo stor. Sage heater, beautifully decorated; living-room and dining-room 18x32; tile roof; front and rear porches, sprinkling system, shrubs and lawn complete; garage 18x26 with front driveway; shower bath, toilet and wash-room. Magnificent view of ocean and mountains. Owner, 248 19TH ST., Santa Monica. I must sell this house, make offer. Open for inspection.

FOR SALE by owner—2 adjoining lots, each 60x150, on paved streets; all improvements in. Exquisite view of ocean and mts., located in best restricted residential district in Santa Monica. Wonderful home site. Priced for immediate sale, $1900 each, terms. Ph. L.A. 71560.

WIGHT COURT
148 HOLLISTER AVE., OCEAN PARK.
High-class concrete houses, completely furnished, 4 rooms, 2 baths, servants' quarters with bath, garages, electric stoves. For rent by the year or season. C. O. GRIFFIN, agent, phone 61799

FOR SALE—New 6-room house, nearly completed, all improvements in and paid for. Fine view of ocean and mountains. Price $5400, $2000 cash. Inquire C. B. AUMUND, phone 23391, Santa Monica.

FOR SALE by owner—Lot 60x150; beautiful view of ocean and mountains. Few blocks from ocean in heart of fastest growing and best residential district in Santa Monica. Under market price. 1940R. PHONE 702079. A.

SANTA Monica bungalow court site, 110x150, on 9th st. close in. Price $5000; terms. CULP REALTY CO., 312 So. Hill St. Phone 61948.

GET OUR FREE MAP AND LIVE LIST. Best property buys here. KOCH REALTORS 1252 3rd st., Santa Monica.

INGLEWOOD—
For Sale, Ex., Wanted, To Let

EVERYBODY says, "attractive, good looking from all four sides," five-room, very strictly modern bungalow, corner, close car line, choice location, $753 cash, balance like rent. OWNER, 1120 Grevilea st.

$6200—$5 0 Cash—$50 Mo.
New plastered 4 rms., breakfast nook, 3 blks car line and center of Inglewood.
Room 1 Inglewood Sav. Bk. Bldg. 429.

FOR SALE—$1500, two-room house furnished, $50 down and monthly payments cause can, 10 blocks west of car line on Arbor Vitae to Irvin Ave., Inglewood. 1621 IRWIN.

$4250—Lot, new 2 rooms, nook and bath; all modern, corner lot in Inglewood. Terms. 64 3 MESA DRIVE. Ver. 2781.

VERY desirable 5-rm. house, furn. or unfurn.; paved st. close to schools and car line. Terms. 900 S. GREVILLEA.

INGLEWOOD—
For Sale, Ex., Wanted, To Let

SOMETHING WORTH WHILE

Exceptionally good, new four-room apartment, all modern, well furnished, choice location, large lot to alley, four garages. This is a fine investment and the price is so that you can make money. $6000 will handle.

A beautiful, new, highly improved, two-acre ranch. Five room bungalow, double garage, cement walks, cement basement, sprinkling system, water piped all over place; lawn, flowers, fruit and shrubbery, magnificent poultry equipment. A reasonable value for this property is $10,000. can be bought for much less—$5000 down.

Fine, new 5-room plastered house, tra, big airy bed rooms, hdw. floors throughout, all built-in features; fine electric fixture, garage for two cars, small chicken house; 2 blocks from school; $4000 $750 down; bal. $40 month including interest.

BAUM & SAVIERS
Over Inglewood Savings Bank
Rms. 9 & 10 Ph. 422

THE BEST YET
5-room modern bungalow, 3 blks. from business section of town, 2 blks. from carline and blvd. with 2 acres of best soil on improved street; excellent residential section. You would never guess that you can buy this for $7000; $1500 down; balance $50 per month. If sold this week. In fact, it must be sold this week.

NEW AND MODERN
4-room modern bungalow and breakfast nook; garage, large lot, fine neighborhood; 3 blk. from carline and blvd. Price $4500, $500 down, balance easy monthly payments. If this is your size it can't be had.

DRIKILL BROTHERS,
HOME BUILDERS AND REALTORS,
121 S. Market Street, Ph. Inglewood 212

$6500, 9-ROOM house all modern conveniences, lot 100x134, fruit, lawn, flowers, double garage for quick sale. Terms $1000 down.

$7500, modern up-to-date 6-room bungalow, lot 100x155 on one of our best paved streets, very close in. This place has to be seen to be appreciated. Could be very nicely arranged for a court site. Terms $1000 down.

INGLEWOOD REALTY CO.
Frank D. Parsons H. D. Moseley
Realtors
Established 1905
Main office—1700 N. Market Street
Branch Office—600 S. Market Street

5 ROOMS, MODERN.
$500 DOWN, $55 A MONTH.
Thoroughly modern 5-room home with hdw. floors, fireplace, buffet, breakfast nook. New and well located. Full price $5500.
We are the builders of these homes and know that they cannot be duplicated at the price and terms anywhere. Be sure to see this and others before buying.

SMILEY & COMPANY,
114 S. MARKET ST., INGLEWOOD

VERY COST INDEED
is this new 6-room modern bungalow on good corner lot and very reasonably priced at $5800, $900 down, easy monthly payments.

ANOTHER GOOD BUY TO OFFER YOU.
5-room modern California home on ¼ acre lot, 125x145, chicken-house and run. Garage. Plenty fruit, berries and grapes, flowers. Only $4500, $1000 down. Near good blvd. Hurry, this won't last long. Price $4500, $650 down, bal. E. Z.
PEARCE-BIRD CO.
219 S. Market st. Phone 448.

REAL SNAPS
Five-room modern home, garage, two blocks to electric cars and stores. Only for quick sale, $4250, only $500 down, balance like rent.
Fine new 4-room modern home, garage. Lots of young fruit, chicken equipment for 500 hens. Right on blvd. Lot 50x170. Owner leaving, must sell. Only $4250. Just $1000 cash, balance like rent. Hurry on these, see us for bargains.
LEE & HAKE
Phone 373. 344 Market st.

BEAUTIFUL HOME
Large well-arranged house, sleeping porch, bath, three bedrooms upstairs, garage, trees, lawn, flowers, fine lot 70x231.
A REAL HOME IDEALLY LOCATED
$1950 cash and $50 a month takes it. Price $6850.
SCHUROSE & McALLISTER
131 North Market. Phone Ing. 444

FOR YOUR CONSIDERATION
We are the exclusive agents for one of the very best residential lots right in the best and highest, restricted district, sidewalks and curbs all in, paved street, all improvements paid for; lot 50x200 in a beautiful location and in a corner.
GRIFFIN & HECOX,
Room 205 Griffin Building
Inglewood.

BARGAIN BARGAIN BARGAIN
Do you really know Inglewood as it is? Here are a few bargains on our list:
6-room modern home and garage. Lot 112x218. Close to car. $3050. $250 down.
Lot 200x250, 4-room Cal. house; sleeping porch, fruit trees, berries; $750 will handle. Price $5250.
FISHER & MCCOCK, Realtor
Phone 270. 1157 Centinela Blvd.

2 ACRE, well-equipped for poultry, 200 L. A. bait, fine fruit, splendid well, 3 blocks from school, 5 from car line. Can be subd. into 5 big lots. 3-rm. Calif. bungalow, $4,000, ($1500) down. 10 acre, fine mod. 6-rm. house, fruit, strawberries, fenced and cross fenced. $5500. $1200 down. Easy terms.
H. & B. REALTORS
109 North Market st.

FOR RENT—2 modern 4-rm. houses, $25 and $30, each on car line. FOR SALE, new modern 5-room bungalow, 60 ft. lot, $2500, $500 cash; 6 room double bungalow, close in lot, $2750 to close estate. Have lost 3 good lots $1600, $100 cash, $25 a month. METCALF and MOORE, at car line, Arbor Vitae St., Inglewood. Phone 28.

SEE THORNTON FIRST
6-rm., 3 bdrms., bargain $4800, $750 cash; 5-rm. bgs., new, wonderful hse., $5750; 4-rm. 2 bdrm., imp. St. a dandy $500 dn.; 3-rm. garage bgs. ¼ lot, cor., $650 down. Cor. lot on Imp. St. $1100, worth $1600. THORNTON REALTY CO., 108 S. Market st. Inglewood.

"GARDEN OF EATIN'"
5-rm. house, garage, lot 100x175, peach, lemon, fig, quince, walnut trees. Lots of grapes, vegetables, blackberries, chickens, rabbits, ducks, bees and all equipment included. Price $4600, $1900 cash. Owner says he's always wanted. J. R. BEDFORD.
125 S. Market st. Inglewood.

NEW 4 RMS. MODERN.
All conveniences. Features new improved st. near high school. Price $3500 $750 cash.
BARNES & POSEY
Cor. Market st. and Redondo Blvd.

1-4 ACRE, 4 rms., modern, some fruit, up to date equipment for 200 chickens. $3500.
FROST & SMITH, REALTORS
349 E. Redondo Blvd Ph. Ing. 525.

CITY LOTS AND LANDS—
For Sale

ATTENTION, BUILDERS!
If you contemplate buying in beautiful Eagle Rock, see our home or investment list we have many beautiful homes and lots to choose from, or we will finance and build you a home on any lot you choose for a small down payment. Bal. monthly payments less than rent. Can positively save you $500 to $1500 on any 4 or 5-rm. bung. on our cost plus 10% plan and give you possession in about 6 weeks. Plans and specifications free. Come and talk it over and save the owner's profit. Yellow "P" car to our office.

SAMPLE LOTS
Fine level lot, North blvd.....$1850
Lot 50x140, block t car.....$1300
Lot 50x140, block to car.....$1700
DENMAN, 1678 Colorado Blvd. Garv. 1825

VERMONT AVE. COR.
Best buy on this wonderful
5 unfinished stucco,
near Santa Monica.
$350 front foot.
The last level corner available
at the price and will go
to $450 in a
short time, don't halo
but make money on this purchase.
CALL MR. AUZE, DREXEL 6022.
W. H. REES COMPANY,
Wilshire Branch, 3rd & Vermont.

APARTMENT SITES.
WILSHIRE DISTRICT.
145x125 corner.....$35,000
Mission corner.....$27,000
75x145 corner.....$21,000
75x145 corner.....$20,000
65x135 inside lot.....$18,000
60x125 inside lot.....$15,000
60x115 inside lot.....$14,000
50x135 inside lot.....$13,000

PETER NOLAN & CO.
Cor. Wilton & Pico.

YOU SIMPLY CAN'T
OVERLOOK
THIS BUY.
$18,000.
N.E. COR. TEMPLE-RENO.
Impr. 2 blks. beyond. 4 rms. on. Income $215. Lot 50x150 to alley. Has gone for business—within 8 mos. lot alone will bring $16,000. Doubles only 2 yrs. old, worth $30,0 on. See this snap and be convinced. Terms. HOME REALTY CO., Cor. Vermont & Beverly. Drexel 2077.

A BUY WORTH WHILE
On Santa Monica blvd., 70x200. Right for business. This property has two frontages. Apartment-house can be built to your profit, at once on one front; age, with business on main blvd. If I sell you this excellent property which has been appraised at $27,000, I will sell you again. Price $20,000. Terms. JESSIE H. BOYER, 7562 Sunset Blvd. Phone 571784.

CITY LOTS AND LANDS—
For Sale

OPEN SUNDAY—

FIFTH UNIT,

SAGAMORE PARK.

ON VERDUGO ROAD
WHERE LOS ANGELES
AND GLENDALE JOIN.
BEAUTIFUL HILLSIDE LOTS
AS LOW AS
$395——$495
15 PER CENT CASH,
1 PER CENT A MONTH.

BUILDING AND RACE RESTRICTIONS. PROFIT ASSURED TO EARLY BUYERS. DRIVE OUT FAN FERNANDO ROAD TO VERDUGO ROAD
TO TRACT OFFICE,
4315 VERDUGO ROAD.
PHONE GARVANZA 4720.

WESLEY-ROBERTS CO.,
4316 VERDUGO ROAD.

NEW HAMPSHIRE AT WILSHIRE BOULEVARD $80,000
$80,000
Wonderful hotel or apartment site, foot of Wilshire Blvd. on New Hampshire, size of ground 120x150. Do you realize that property 300 feet from this location is selling for almost $2000 a front foot? It, therefore, logically follows that this inside cross street frontage will be cheap at $800 to $1000 a front foot. Property and present improved with a beautiful 16-room brick home, modern in every respect. The rental value is $500 a month. Within the above facts at your disposal, it is proved that the improvements here are an absolute donation. Visualize the future such property has. Act before it is too late. Call 870711, ask for C. B. Culley.

METCALF & RYAN
E. A. WEBER, MGR.
Home and Lot Department
211 Pacific Finance Bldg.

EXCLUSIVE AGENT

SUNNY SLOPE ACRES AND EAST ALHAMBRA.
JUST IMAGINE OWNING A PIECE OF PROPERTY 1,000 FEET FRONTAGE BY 158 FEET DEEP IN A BEAUTIFUL RESTRICTED DISTRICT, ALL IMPROVEMENTS INCLUDED, FOR $137.50 DOWN PAYMENT, BALANCE EASY TERMS.
IF YOU ARE INTERESTED IN PROPERTY THAT WILL BRING QUICK RETURNS WITH A SMALL INVESTMENT YOU SHOULD SEE OUR PROPERTY IT IS ONLY SLOPE ACRES. THE WONDERFUL IMPROVEMENTS OF STREETS, BUILDINGS, THE EXTENSION OF THE ELECTRIC CAR LINE THROUGH OUR PROPERTY, ALL GO TO PROVE THAT YOU ARE BEING OFFERED A GRAND OPPORTUNITY. INVESTIGATE BEFORE THE ADVANCE IN PRICE.
CARS LEAVE MAIN OFFICE 517 DOUGLAS BLDG., 10 A.M. AND 2 P.M., EXCEPT SUNDAY, OR DRIVE TO TRACT OFFICE, DUE EAST OF ALHAMBRA ON MAIN STREET.
STODDER & CLEMENTS.

HIGHLAND PARK
Beautiful new subdivision, one block south of Pasadena ave. on Ave. 52. ONLY 25 LOTS. Build double, flat or high class court. Lots $2,250 to $3,500 for corners. A WONDERFUL LOCATION, convenient to everything. SEE THESE LOTS TODAY.
WRIGHT REALTY CO.,
SUBDIVIDERS

WILSHIRE LOTS FOR SALE.
WILSHIRE LOTS FOR SALE.
We have several hundred Wilshire lots for sale, and can use an experienced high-class salesman in our Lot Department. Applicants must have had the necessary real estate experience in selling lots, it is a good opportunity for you in our office, see Mr. Ford, with
FORD & BECKER,
607 S. Western ave. Dunkirk 1099.

UNRESTRICTED CORNER.
APARTMENT SITE,
100x145—15-FT. ALLEY.
On Catalina st. close to Ambassador Hotel, high ground. Well located. It will pay you to investigate this property. Our price at $47,500, one-half cash, is right.
VINCENT J. COX,
On Wilshire, opposite the Ambassador
Phone Dunkirk 1438 or 1439.

LAST CHANCE!
To get a 50x135 foot apartment lot near Western and Melrose for $3750. Paved street, east front. "PRICED TO SELL."
EDWARD F. HAFER CO. 423056.
5055 Melrose ave. at Western. 430056.

ONLY $417.500, SNAP, ACT QUICK
COURT SITE.
150X200 TO ALLEY, OR WILL DIVIDE ROOM FOR 26 1-STORY UNITS. CALL OWNER, DUNKIRK 4584; EVENINGS 886343.

FOR SALE.
Best residence lot in Los Angeles, northwest corner 3rd and Plymouth, 84x183 ft. Building restrictions 2-story. $15,000. Price $11,500, terms. Courtesy to agents.
A. E. BOYCE, Owner,
411 Pacific Finance Bldg.

WONDERFUL APT. SITE.
West 7th St. corner, 145 ft. on 7th St.
Wilshire Blvd. corner, 55 ft. on Wilshire. Call DREXEL 6022.

LOT 60x265, fronting 2 streets, 109th St. and 108th Place, bet. Vermont & Budlong, near stores & new school. Well built-up sections, for fare by book see this lot. $2000, terms. J. S. BONTER, 2931 W. Pico. Phone Beacon 3944.

CORNER $10,500.
MELROSE & COMMONWEALTH
100x110 unrestricted.
Elegant apt. or flat site. See JOHNSON, Home Realty Co., cor. Vermont-Beverly. Drexel 2077 or 2501.

APARTMENT SITE W. 11th st. not far from Figueroa, lot 82x170, old house, income $60, $10,500. Cash $6,000.
MARTYN & WATERS,
2113 W. Pico. Beacon 1288.

TWO beautiful lots located on highest ground between Melrose Hills and Hollywood, near Pico, 51x125, $1800 each, half cash.
MARTYN & WATERS
2113 W. Pico. Beacon 1288.

FINE FLAT OR COURT LOT.
100x138 on Plymouth near Pico st. Unrestricted and zoned for income. $2000 under value and this week only.
PANNELL & CALLAHAN, Exclusive Agts.
Corner Pico and Western. 74319.

WASHINGTON BUSINESS FRONTAGE.
The only parcel close in at $160 per foot. Bring cash checkbook. Now or never. See MR. VITOFF, 4719 W. Washington. Phone 763108.

PICO business lot, $2750. OWNER, 828-472.

WONDERFUL buy on Pico. Lot where activity is growing every day. Make $10,000 before escrow is through. GINSBURG 71053.

HOLLYWOOD VIEW LOT. Close to Franklin and Highland, $3700, on terms $2000 cash, lot 2 rms. HONTER, 2931 W. Pico. Phone Beacon 3944. Courtesy to agents. Not in Sunday.

LA BRE, level lot, 4 miles from center of city, finished car, water, car fare, best view in city; $1450, terms. Tel. OWNER, 166331 after 4 p.m.

DIRECT FROM OWNER.
Lot in beautiful Montecito tract on E. Ave. 43; sidewalks and sewers all in. Price $1250, terms. Cap. 4083. MR. HAINES.

FOR SALE—Some lots in Annandale district 5-cent car. Unqualified bargains at $750 to $1000. $100 down, $10 month. ALICE, Room 321, No. 321 W. 3rd st. Metropolitan 5000.

CHOICE lot, Arlington Square, $1850. 2200 W. SANTA BARBARA.

SNAP, Normandie bus, corner, paved street. OAKES, 6262 S. Vermont. Ver. 6177.

CORNER 40x120, $2000, terms cash, loc. Improvements. 175 E. 67TH ST.

CITY LOTS AND LANDS—
For Sale

OPEN SUNDAY—

FIFTH UNIT,

SAGAMORE PARK.

ON VERDUGO ROAD
WHERE LOS ANGELES
AND GLENDALE JOIN.
BEAUTIFUL HILLSIDE LOTS
AS LOW AS
$395——$495
15 PER CENT CASH,
1 PER CENT A MONTH.

BUILDING AND RACE RESTRICTIONS. PROFIT ASSURED TO EARLY BUYERS. DRIVE OUT FAN FERNANDO ROAD TO VERDUGO ROAD
TO TRACT OFFICE,
4315 VERDUGO ROAD.
PHONE GARVANZA 4720.

WESLEY-ROBERTS CO.,
4316 VERDUGO ROAD.

NEW HAMPSHIRE AT WILSHIRE BOULEVARD $80,000
$80,000
Wonderful hotel or apartment site, foot of Wilshire Blvd. on New Hampshire, size of ground 120x150. Do you realize that property 300 feet from this location is selling for almost $2000 a front foot? It, therefore, logically follows that this inside cross street frontage will be cheap at $800 to $1000 a front foot. Property and present improved with a beautiful 16-room brick home, modern in every respect. The rental value is $500 a month. Within the above facts at your disposal, it is proved that the improvements here are an absolute donation. Visualize the future such property has. Act before it is too late. Call 870711, ask for C. B. Culley.

METCALF & RYAN
E. A. WEBER, MGR
Home and Lot Department
211 Pacific Finance Bldg.

EXCLUSIVE AGENT

SUNNY SLOPE ACRES AND EAST ALHAMBRA.
JUST IMAGINE OWNING A PIECE OF PROPERTY 1,000 FEET FRONTAGE BY 158 FEET DEEP IN A BEAUTIFUL RESTRICTED DISTRICT, ALL IMPROVEMENTS INCLUDED, FOR $137.50 DOWN PAYMENT, BALANCE EASY TERMS.
IF YOU ARE INTERESTED IN PROPERTY THAT WILL BRING QUICK RETURNS WITH A SMALL INVESTMENT YOU SHOULD SEE OUR PROPERTY IT IS ONLY SLOPE ACRES. THE WONDERFUL IMPROVEMENTS OF STREETS, BUILDINGS, THE EXTENSION OF THE ELECTRIC CAR LINE THROUGH OUR PROPERTY, ALL GO TO PROVE THAT YOU ARE BEING OFFERED A GRAND OPPORTUNITY. INVESTIGATE BEFORE THE ADVANCE IN PRICE.
CARS LEAVE MAIN OFFICE 517 DOUGLAS BLDG., 10 A.M. AND 2 P.M., EXCEPT SUNDAY, OR DRIVE TO TRACT OFFICE, DUE EAST OF ALHAMBRA ON MAIN STREET.
STODDER & CLEMENTS.

HIGHLAND PARK
Beautiful new subdivision, one block south of Pasadena ave. on Ave. 52. ONLY 25 LOTS. Build double, flat or high class court. Lots $2,250 to $3,500 for corners. A WONDERFUL LOCATION, convenient to everything. SEE THESE LOTS TODAY.
WRIGHT REALTY CO.,
SUBDIVIDERS

WILSHIRE LOTS FOR SALE.
WILSHIRE LOTS FOR SALE.
We have several hundred Wilshire lots for sale, and can use an experienced high-class salesman in our Lot Department. Applicants must have had the necessary real estate experience in selling lots, it is a good opportunity for you in our office, see Mr. Ford, with
FORD & BECKER,
607 S. Western ave. Dunkirk 1099.

UNRESTRICTED CORNER.
APARTMENT SITE,
100x145—15-FT. ALLEY.
On Catalina st. close to Ambassador Hotel, high ground. Well located. It will pay you to investigate this property. Our price at $47,500, one-half cash, is right.
VINCENT J. COX,
On Wilshire, opposite the Ambassador
Phone Dunkirk 1438 or 1439.

LAST CHANCE!
To get a 50x135 foot apartment lot near Western and Melrose for $3750. Paved street, east front. "PRICED TO SELL."
EDWARD F. HAFER CO. 423056.
5055 Melrose ave. at Western. 430056.

ONLY $417.500, SNAP, ACT QUICK
COURT SITE.
150X200 TO ALLEY, OR WILL DIVIDE ROOM FOR 26 1-STORY UNITS. CALL OWNER, DUNKIRK 4584; EVENINGS 886343.

FOR SALE.
Best residence lot in Los Angeles, northwest corner 3rd and Plymouth, 84x183 ft. Building restrictions 2-story. $15,000. Price $11,500, terms. Courtesy to agents.
A. E. BOYCE, Owner,
411 Pacific Finance Bldg.

WONDERFUL APT. SITE.
West 7th St. corner, 145 ft. on 7th St.
Wilshire Blvd. corner, 55 ft. on Wilshire. Call DREXEL 6022.

LOT 60x265, fronting 2 streets, 109th St. and 108th Place, bet. Vermont & Budlong, near stores & new school. Well built-up sections, for fare by book see this lot. $2000, terms. J. S. BONTER, 2931 W. Pico. Phone Beacon 3944.

$10,500. CORNER $10,500.
MELROSE & COMMONWEALTH
100x110 unrestricted.
Elegant apt. or flat site. See JOHNSON, Home Realty Co., cor. Vermont-Beverly. Drexel 2077 or 2501.

APARTMENT SITE W. 11th st. not far from Figueroa, lot 82x170, old house, income $60, $10,500. Cash $6,000.
MARTYN & WATERS,
2113 W. Pico. Beacon 1288.

TWO beautiful lots located on highest ground between Melrose Hills and Hollywood, near Pico, 51x125, $1800 each, half cash.
MARTYN & WATERS
2113 W. Pico. Beacon 1288.

FINE FLAT OR COURT LOT.
100x138 on Plymouth near Pico st. Unrestricted and zoned for income. $2000 under value and this week only.
PANNELL & CALLAHAN, Exclusive Agts.
Corner Pico and Western. 74319.

WASHINGTON BUSINESS FRONTAGE.
The only parcel close in at $160 per foot. Bring cash checkbook. Now or never. See MR. VITOFF, 4719 W. Washington. Phone 763108.

PICO business lot, $2750. OWNER, 828-472.

WONDERFUL buy on Pico. Lot where activity is growing every day. Make $10,000 before escrow is through. GINSBURG 71053.

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CORNER 40x120, $2000, terms cash, loc. Improvements. 175 E. 67TH ST.

CITY LOTS AND LANDS—
For Sale

Do you want a real beauty—location and value—in the homesite you select?

Does living in a bearing walnut grove appeal to you?

Do you want to buy where INCREASED VALUATION CAN'T PASS YOU BY?

Then See
WALNUT — SQUARE.

Between the city and the sea, on Washington Boulevard at the junction of Centinella. Practically every lot has four bearing walnut trees. Fine P. E. car service within easy walking distance. Two splendid high schools and a large grammar school near by. Ideal restrictions and improvements.

YOU KNOW THE GIGANTIC IMPROVEMENT PROGRAM SCHEDULED FOR WASHINGTON BOULEVARD. THIS BIG PROJECT IS NOW ACTUALLY UNDERWAY. IF YOU WANT TO GET IN ON THE BIG PROFITS HEADING FOR THIS DISTRICT, YOU
MUST BUY NOW!

SEE WALNUT-SQUARE TODAY!

We have walnut-tree-covered lots as low, as
$1000.

ON EASY TERMS. Drive out Washington Boulevard to our tract office at the corner of Centinella. 3 miles west of Culver City. Also west of the Club Royal Cafe. REMEMBER WALNUT SQUARE. 18 RIGHT ON THE SOUTH SIDE OF WASHINGTON BOULEVARD. Be sure you get to the RIGHT tract! Or take Venice Short Line car to Ocean Park Heights and walk south to tract Office; or take Del Rey car to Cyrene Grove and walk north to Tract Office.
ED HAAS REALTY CO.,
C. E. KENYON, Manager.
Tract Office phone,
SANTA MONICA 61648.

LANKERSHIM PARK
On Cahuenga ave. (Ventura Blvd.) 3 miles north of Hollywood Blvd.
50 ft. lots, $1000 up, 1-5 cash, 25% off if you build.
Drive out and see any agent or
F. C. WOOD & CO.
713 Lankershim Bldg., 129 W. 3rd st.
Phone 61533.

ONLY $2500. LOT WITH BUILDING ON VENTURA, $500 CASH, $50 MO. 6TH. BIG OAK DR. AND BLUE CANYON.

CORONADO ST. NEAR 8TH.
SOUTH WESTLAKE DISTRICT.
60x150 with 10-foot alley, for $17,500. 6-room home and two garages. This is under the market and should sell immediately. At this figure it is less than surrounding property and an excellent location for "close-in" apartment site.
Ask for MR. WERNER.

A WONDERFUL BUY.
Ripe for improvement. On Coronado, facing two streets, 50-ft. front, average depth 150 feet, 5-room house on premises, which can be turned into income until new apartment house is erected. $20,000, see MR. WERNER.

LA BONTE & RANSOM CO., INC.,
1909 West Seventh St.
Phone 52107.

A SPECULATOR'S PARADISE.
LA VISTA AVE.
This great 100-foot artery may even pass the spectacular investment of Western Ave. The great wave of building west of Los Angeles High School will soon pass over and beyond this coming business street, making it ripe for stores in a short time.

50x150, well located	$ 5,500
5-2x150, corner	7,500
100x150, next to corner	11,000
50x140, near Wilshire	10,500
110x181, good corner	16,500
100x141, good corner	14,500
80x150, cor. N. of 3rd St.	18,000

It will pay you to investigate.
See MR. WERNER with WHITEHEAD
with
KELLS & GRANT,
Wilshire at Western.
Drexel 0165. 565-02.

120x118½,
CORNER ON 16TH ST.
EAST OF WESTLAKE PARK.
We have an exclusive listing on one of the best corners on Sixth st. The amazing development of apartment-houses in the district bounded by Alvarado, Seventh st., Figueroa st. and Westlake Park offers a speculative future to this lot that is sound. Let us demonstrate with facts what a building on this lot can bring in future years. There is no fixed right-limit building site available as big as this lot. Investigate sixth st.'s possibilities. For further information call Mr. Hill.
BURTON & CO.,
WESTERN AVE. at 10th st.
7969?1.

GREATER PICO BLVD.
BUSINESS CORNER.
105x80 FT. UNRESTRICTED.
Ripe for immediate improvement. A wonderful location in high-grade district near rapidly-developing. We had the necessary real estate experience in selling lots, it is a good opportunity for you in our office, see Mr. Ford, with
FORD & BECKER,
607 S. Western ave. Dunkirk 1099.

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APARTMENT SITE,
100x145—15-FT. ALLEY.
On Catalina st. close to Ambassador Hotel, high ground. Well located. It will pay you to investigate this property. Our price at $47,500, one-half cash, is right.
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Phone Dunkirk 1438 or 1439.

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West 7th St. corner, 145 ft. on 7th St.
Wilshire Blvd. corner, 55 ft. on Wilshire. Call DREXEL 6022.

LOT 60x265, fronting 2 streets,

CITY LOTS AND LANDS—For Sale

A FULL ¼ ACRE, 100x215
With city water, gas, electricity, cement curb, surfaced streets.
ONLY $1250
Only $225 cash needed. Ideal location, near Hollywood; wonderful soil, fine neighbors; should double in value.
CALL AT 252 N. WESTERN AVE.
or Phone Holly 0025.

LOOK AT MAKE OFFER
S.W. COR. NEW HAMPSHIRE AND COUNCIL
Finest apt. hotel site in entire North Wilshire district, 85x150, surrounded by tremendous construction activities. Owner valued at $27,500. First reasonable cash offer gets this SNAP. HOME REALTY CO., Exc. Agts., Cor. Vermont and Beverly.

CORNER LOT $1800.
50 BY 135.
FOR DOUBLE OR SINGLE.
$900 CASH, BALANCE EASY.
PHONE VERMONT 0033.

SEE THESE TODAY:
40x148. Slightly dueled site $2750
40x150. On Hobart $3700
See MR. WINTERS or MR. FLANNIGAN, with
NELLS & GRANT,
Wilshire at Western.
Drexel 0105. 569-92.

FOR SALE
WILSHIRE APARTMENT CORNER.
$13,750. This corner 60x150 ft. ready for apartments near that choice section of Wilshire and Vermont.
L. A. DALTON
Exclusive Agent, with
FRANK H. ATRAS,
214 Pantages Bldg.
Metropolitan 2104. 569-93.

NEAR WINDSOR SQUARE CORNER
78x184.
HIGH-CLASS RESIDENCE LOT
$12,000.
CALL MR. ELABQUIST, 569-048.

LAACK & WILLIAMS,
WILSHIRE OFICK,
COR. 9TH & OXFORD 569-288

WESTLAKE DISTRICT
$1500 TERMS
FINE LOT 50x150 TO ALLEY.
UNRESTRICTED BOND issue
CLOSE IN NEAR BEVERLY BLVD.
WORTH $6500 NOW.
MR. BARBER
BRYANT REALTY CO., EXCL. AGTS.
626-32-34 Title Ins. Bldg. 574-686.

WHO GETS THIS PLUM?

75x118 Norton at Pico. Unrestricted and zoned for business; cost per foot takes it. A fortune for the lucky man.

PANNELL & CALLAHAN, Exclusive Agts.
Cor. Pico and Western. 74319.

BLOCK!!!
MELROSE & CORNER.
Near Lasuen. 135 feet on Melrose by 94.6 deep. $1600 cash. "PRICED TO SELL." Make $5000 on this quick. See EDWARD F. HAFER CO. 423330.
WILSHIRE DUPLEX LOT
St. Andrews Place near 9th. Only $6300
MAIN 0176.

BUILDERS, ATTENTION!
Why build when we can sell you a new 4-room bungalow and three vacant lots for less money, located at $50 per no. $2500. Price $9000, and will take terms. If you mean business, see us today. 4670 Washington, Bimini Theater Bldg.

WILSHIRE ZONED FOR BUSINESS

321 So. Rexendo is unrestricted and zoned for business; note the tremendous development in this section and communicate with the agents.
FERN R. TUMA & CO.
Main 6176.

$1800—MOUNTAIN, MARINE AND CITY VIEWS—$1800
CHESTNUT ST., IN BEAUTIFUL PARK DISTRICT BLVD. 6 CENT CARS. OWNER WILL SACRIFICE FOR HOME. $500 DOWN. NEAR DANZIGER BLVD.

BLOCK WESTLAKE PARK.
80x150, apartment site.
5-room house on lot.
$17,000. Terms.
WESTLAKE PARK CO., REALTORS,
632 S. Alvarado. Drexel 1115.

CRAFT Drexel 5450. $450 cash, balance $50 monthly. Cedar st., Wilshire and Pomona. Near P. E. west of Alameda. Fine home, good neighborhood. Other rich rights for sale only. BURLIDGE-Bimini Hotel, L. A., or Harry Craft, Wilshire 0.

BUILDERS—SPECULATORS
50 feet bungalow lot near New Hampshire for sale. Priced to sell. Terms will be arranged. Phone owner 574-1 Redondo.
EDWARD F. HAFER CO. 423330.
Mgr. Melrose ave. at Western. 439054.

APARTMENT LOCATION
$8000 cash. Price $12,500.
Lot 60 ft. close in.
BRYANT REALTY CO., Realtors.
626-32-34 Title Ins. Bldg. 574-686.

WESTERN AVE. PICK UP
66 feet near 1st st. only $35,000.
Building 40x 11 less than $25,000.
FRANK H. FATUMACO
Main 6176 or 57706 Owner.

FOR SALE—Fine high lot north of Blvd. in Eagle Rock. Size 98x182. Surrounded by fine homes. Not little higher than street. Will take $4250. Price
WILSON & KROECHLE, Eagle Rock
2306 Colorado Blvd. Ph. Garv. 3672.

WESTLAKE DISTRICT, 1 BLOCK 6TH.
50x182 to alley.
Best buy in district.
WESTLAKE PARK CO., REALTORS,
632 S. Alvarado. Drexel 1115.

APARTMENT LOT
$15,000. Near theater, schools, all sight; caution. A very high-class location. MR. BASSETT, 762792 or 71036.

PICO FRONTAGE, BARGAIN
Cor. Pico and Hobart, 34x121 to an alley. For sale by owner at a bargain. Phone OWNER, 708609.

WESTLAKE DISTRICT
$1500 TERMS
FINE LOT 50x150 TO ALLEY.
UNRESTRICTED BOND issue
CLOSE IN NEAR BEVERLY BLVD.
WORTH $6500 NOW.
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BRYANT REALTY CO., EXCL. AGTS.
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COR. 9TH & OXFORD 569-288

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80x150, apartment site.
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LAACK & WILLIAMS,
WILSHIRE OFICK,
COR. 9TH & OXFORD 569-288

CITY LOTS AND LANDS—For Sale

BY OWNER—GREAT BARGAIN.
$3000 UNDER VALUE.
We have an unrestricted lot for business on W. 9th, close to Vermont; best business district W. of Figueroa, at $3000 under value. Will sell at a bargain price or will make part trade. See MR. CURRY or apply to agents.

IF YOU ARE INTERESTED IN A LOT
130x100 on a paved street with a 20-ft. alley on one side of it, I will sell same for $9500 on easy terms. Ten minutes' ride from First and Broadway. In zone C, suitable for bungalow court, garage or stores. Call owner, 793896, evenings, or Holly 2537. Real direct with owner. No agents, please.

UNRESTRICTED PICO CORNER
We have an option and can deliver a wonderful Pico corner away under actual market price. Located 2 blocks east of Western, 55 ft. on Pico by 125 ft. deep to an alley. This is a corner. Option about to expire. See us quick.
PANNELL & CALLAHAN
74319. Cor. Pico and Western. 763099.

CORNER COURT SITE. 100x125.
$9000—TERMS.
Located in fine rental district close to L. A. High school. Must be sold at once.
Call 760706 or 73042. Mr. Peck.
R. SCHULMAN
Cor. 9th and Norton.

BUILDERS, ATTENTION!
We have 9 lots in good district, all street improvements in, 2 blocks to new $1,500,000 high school. Will sell all or separate, on easy terms. Balance monthly payments. See MR. WINTERS or MR. FLANNIGAN, with
NELLS & GRANT,
Wilshire at Western.
Drexel 0105. 569-92.

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HIGH-CLASS RESIDENCE LOT
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CHESTNUT ST., IN BEAUTIFUL PARK DISTRICT BLVD. 6 CENT CARS. OWNER WILL SACRIFICE FOR HOME. $500 DOWN. NEAR DANZIGER BLVD.

BLOCK WESTLAKE PARK.
80x150, apartment site.
5-room house on lot.
$17,000. Terms.
WESTLAKE PARK CO., REALTORS,
632 S. Alvarado. Drexel 1115.

CRAFT Drexel 5450. $450 cash, balance $50 monthly. Cedar st., Wilshire and Pomona. Near P. E. west of Alameda. Fine home, good neighborhood. Other rich rights for sale only. BURLIDGE-Bimini Hotel, L. A., or Harry Craft, Wilshire 0.

BUILDERS—SPECULATORS
50 feet bungalow lot near New Hampshire for sale. Priced to sell. Terms will be arranged. Phone owner 574-1 Redondo.
EDWARD F. HAFER CO. 423330.
Mgr. Melrose ave. at Western. 439054.

APARTMENT LOCATION
$8000 cash. Price $12,500.
Lot 60 ft. close in.
BRYANT REALTY CO., Realtors.
626-32-34 Title Ins. Bldg. 574-686.

WESTERN AVE. PICK UP
66 feet near 1st st. only $35,000.
Building 40x 11 less than $25,000.
FRANK H. FATUMACO
Main 6176 or 57706 Owner.

FOR SALE—Fine high lot north of Blvd. in Eagle Rock. Size 98x182. Surrounded by fine homes. Not little higher than street. Will take $4250. Price
WILSON & KROECHLE, Eagle Rock
2306 Colorado Blvd. Ph. Garv. 3672.

WESTLAKE DISTRICT, 1 BLOCK 6TH.
50x182 to alley.
Best buy in district.
WESTLAKE PARK CO., REALTORS,
632 S. Alvarado. Drexel 1115.

APARTMENT LOT
$15,000. Near theater, schools, all sight; caution. A very high-class location. MR. BASSETT, 762792 or 71036.

PICO FRONTAGE, BARGAIN
Cor. Pico and Hobart, 34x121 to an alley. For sale by owner at a bargain. Phone OWNER, 708609.

LAACK & WILLIAMS,
WILSHIRE OFICK,
COR. 9TH & OXFORD 569-288

CITY LOTS AND LANDS—For Sale

BY OWNER—GREAT BARGAIN.
$3000 UNDER VALUE.
We have an unrestricted lot for business on W. 9th, close to Vermont; best business district W. of Figueroa, at $3000 under value. Will sell at a bargain price or will make part trade. See MR. CURRY or apply to agents. Courtesy to agents.

IF YOU ARE INTERESTED IN A LOT
130x100 on a paved street with a 20-ft. alley on one side of it, I will sell same for $9500 on easy terms. Ten minutes' ride from First and Broadway. In zone C, suitable for bungalow court, garage or stores. Call owner, 793896, evenings, or Holly 2537. Real direct with owner. No agents, please.

UNRESTRICTED PICO CORNER
We have an option and can deliver a wonderful Pico corner away under actual market price. Located 2 blocks east of Western, 55 ft. on Pico by 125 ft. deep to an alley. This is a corner. Option about to expire. See us quick.
PANNELL & CALLAHAN
74319. Cor. Pico and Western. 763099.

CORNER COURT SITE. 100x125.
$9000—TERMS.
Located in fine rental district close to L. A. High school. Must be sold at once.
Call 760706 or 73042. Mr. Peck.
R. SCHULMAN
Cor. 9th and Norton.

BUILDERS, ATTENTION!
We have 9 lots in good district, all street improvements in, 2 blocks to new $1,500,000 high school. Will sell all or separate, on easy terms. Balance monthly payments. See MR. WINTERS or MR. FLANNIGAN, with
NELLS & GRANT,
Wilshire at Western.
Drexel 0105. 569-92.

FOR SALE
WILSHIRE APARTMENT CORNER.
$13,750. This corner 60x150 ft. ready for apartments near that choice section of Wilshire and Vermont.
L. A. DALTON
Exclusive Agent, with
FRANK H. ATRAS,
214 Pantages Bldg.
Metropolitan 2104. 569-93.

NEAR WINDSOR SQUARE CORNER
78x184.
HIGH-CLASS RESIDENCE LOT
$12,000.
CALL MR. ELABQUIST, 569-048.

LAACK & WILLIAMS,
WILSHIRE OFICK,
COR. 9TH & OXFORD 569-288

WESTLAKE DISTRICT
$1500 TERMS
FINE LOT 50x150 TO ALLEY.
UNRESTRICTED BOND issue
CLOSE IN NEAR BEVERLY BLVD.
WORTH $6500 NOW.
MR. BARBER
BRYANT REALTY CO., EXCL. AGTS.
626-32-34 Title Ins. Bldg. 574-686.

BUILDERS, ATTENTION!
Why build when we can sell you a new 4-room bungalow and three vacant lots for less money, located at $50 per no. $2500. Price $9000, and will take terms. If you mean business, see us today. 4670 Washington, Bimini Theater Bldg.

WILSHIRE ZONED FOR BUSINESS

321 So. Rexendo is unrestricted and zoned for business; note the tremendous development in this section and communicate with the agents.
FERN R. TUMA & CO.
Main 6176.

$1800—MOUNTAIN, MARINE AND CITY VIEWS—$1800
CHESTNUT ST., IN BEAUTIFUL PARK DISTRICT BLVD. 6 CENT CARS. OWNER WILL SACRIFICE FOR HOME. $500 DOWN. NEAR DANZIGER BLVD.

BLOCK WESTLAKE PARK.
80x150, apartment site.
5-room house on lot.
$17,000. Terms.
WESTLAKE PARK CO., REALTORS,
632 S. Alvarado. Drexel 1115.

CRAFT Drexel 5450. $450 cash, balance $50 monthly. Cedar st., Wilshire and Pomona. Near P. E. west of Alameda. Fine home, good neighborhood. Other rich rights for sale only. BURLIDGE-Bimini Hotel, L. A., or Harry Craft, Wilshire 0.

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Mgr. Melrose ave. at Western. 439054.

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Building 40x 11 less than $25,000.
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Main 6176 or 57706 Owner.

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$15,000. Near theater, schools, all sight; caution. A very high-class location. MR. BASSETT, 762792 or 71036.

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Cor. Pico and Hobart, 34x121 to an alley. For sale by owner at a bargain. Phone OWNER, 708609.

LAACK & WILLIAMS,
WILSHIRE OFICK,
COR. 9TH & OXFORD 569-288

CITY LOTS AND LANDS—For Sale

LOT BARGAIN—
WESTLAKE APARTMENT SITE.
Near Ninth street, 50 x 135. No setback. $12,000.

LUCAS REALTY CO.
755 So. Vermont. Dunkirk 2663.

STORE AND APT. LOT, COR.—This fine cor. is between Western ave. and Normandie; 130x140 for only $300 front foot. Look this over. This is ripe for a 5 and 10; two-story apt. other corners 762-792. 71036. $ cash. MR. BASSETT.

50x120 FEET on 17th between Hill and Grand Ave., fine location for flat, apartment bldg., garage or store bldg. with double value in few years. Bargain for quick sale. Owner. Andreas H, box 216, TIMES OFFICE.

UNRESTRICTED LOT, 75x135. Price $7500. Will finance entire building or lease for 12-unit bungalow court and lease it for you for $600 per month on 99-year lease. Inquire 646 NO. VERMONT. Phone 397-815.

61x132. Fine street corner near Western for $25,000 if sold before Monday noon. $3000 underpriced. Requires $15,000 cash right now. Don't waste our time unless you can meet ready conditions. Phone PANNELL & CALLAHAN, 74319.

TEN MINUTES' WALK FROM BROADWAY.
Sunset Blvd. corner at $500 a ft. Quarter cash. Balance three years. Pl. CARROLL, 826019.

65 x 150 CLOSE-IN high class
Vermont ..... 70x190 ..... $14,500
Deluxe apartments, 70x190 ..... $10,500
Business corner, Virgil ..... 50x190 ..... $4,500
Priced for stores or quick turn. $7,500
Exc. terms. Owner, 1941 Descanso Drive, 1941.

FINE APARTMENT SITE.
UNION AVE., NEAR 10TH ST.

50x161, alley, improved with 8-rm. house. Price $15,500. Will remove house. PATERSON-COWICK CO., 2-14 W. 45th st.

PRICED FOR QUICK SALE.
Apt. of flat lot on Sunset near San Marino, 60x170, $1500 cash. You can make $1500 on this lot in 60 days. Inq. 1 YROOM. 726 Central Bldg. Main 8274.

YOUNG LADY MUST SELL
her 50-ft. business lot on 100-ft. concrete street, in Boyle Heights; only $1500 under price. PHONE 762-792, evenings 583-852.

50x120 ft. near Santa Monica. This is right in the choicest business district. $15,000; terms. DOOLY, 5701 S. Western. Vermont 3614.

FOR SALE—Nice high lot on Orange Dr. 2 feet south of 6th st., between Normandie and Wilton; wonderful view. $4500. W. M. SCHUETER. 1859 Beverly Blvd.

BUILDERS attention, lots $1350 up. Location good, close car, schools, shops, in Morgan Pl. Owner, 6262 S. VERMONT. Ver. 6173.

WESTERN CORNER.
$10,000; terms.
$737 S. WESTERN AVE. Ver. 8894.

ONLY $4000 for a fine restricted 66 ft. lot in beautiful Wellington Sq. No agents. Owner, MISS PERRINS, 430-726.

CORNER on SOUTH MAIN
90x140, with grocery store and 6-rm. house. MAIN 1200.

BUSINESS lot on Figueroa 50x134, $4500. Terms. A real buy. Owner, 1000 BATHBUN, 5132 S. Western.

CORNER site, near car, schools, 16x137, at e. Hobart and Melrose ave. Will handle. OAKES, 6262 S. Vermont.

WESTERN AVE.
80x120, $3250, terms.
8737 S. WESTERN. Ver. 8894.

WILSHIRE & 6TH ST. CORNERS.
761702. BASSETT, Realtor, 71036
GRAB THIS—summer home, set on Can build stores or apts., 50x120, all $11,000. 4568 HOLLY. BLVD.

BUSINESS LOT.
$975, on terms. Only 6 cts. all improvements paid for. 517 DOUGLAS BLDG.

BIG business lot in Beverly Drive for $16,000; $4,000 down. Lot adjoining $25,000. OWNER. Mt. 3402.

SNAP, Vermont bus. lot, 50x150, center 80s. Make offer. Owner, 6262 S. VERMONT. Ver. 6173.

BEAUTIFUL HOME SITE.
Bargain, Hollywood foothills lots double frontage, beautiful view city and ocean, unrestricted, improvements. C-11, 420 Pantages Bldg.

BEAUTY in lot for sale near Venice, Cal. Lots $300 and up. BROWN, 7044 W. 83d st. Los Angeles. Phone Venice 4277.

BUSINESS—Boulevard frontage, 66 ft. fronting Drive; adjoins stores at Santa Monica Blvd. Owner, 1513, evenings.

FOR SALE—Bargain, 12 fine building lots on all prospects, overlooking ocean. Room 530 CALIFORNIA BLDG. 624-1[illegible]

APARTMENT SITE, 50x150.
Near 39th and Grand ave.
BARTELL REALTY CO., 4155 S. Figueroa. Ex. 2019.

TWO elegant single or double lots, high ground; one 60x132, one 60x150, both for $5500 the other is mile south of Ingl. & Slauson. Owner, Holly 7200.

COME out and see our prices on Augusta Manor lots, residence and business. PATERSON-COWICK CO., 2-14 W. 45th st.

CORNER lot near Florence Ave. Business corner; will sell or trade for home at East Pasadena. Address Y, box 215, TIMES OFFICE.

FOR SALE—A beautiful level lot 2 blocks from Wilshire Blvd. Ideal for apartments; price only $1100 will handle. Address D, box 215, TIMES OFFICE.

$16,500—ATTRACTIVE view home, located in Crestmont. Improvements in. Terms. Owner leaving, deposit to GEO. F. BRAIN, Realtor, 1000 Crestmont Blvd. 39720.

COURT SITE.
$69 W. 54TH ST. Phone Univ. 3044 or 4870.

CLOSE-IN LOT with brock running across 50x132 ft. cash. Owner, 5845 WILLIS BLVD. Cor. Childs Ave. Phone 50x186.

2 LOTS for sale, 40x135, on 90th st., just west of Normandie, $1100 each. $200 down, $15 per month. Call 1440 West 90TH St.

LEVEL lot, 60x135. Small house in rear. For cash or close terms. 1 block east of Western Ave. $3500; terms. 1627 W. 60TH Pl.

$350 DOWN.
Business lot on River Lake Blvd. Total price $2175. GRIFFIN, Broadway 5220.

$250 DOWN buys a lot 40x120, 5 blocks to Adams car line, only $1000. Each lot is a bargain. Phone 744-05. 5220 W. ADAMS.

BEVERLY HILLS lot, 50x128, to pave. Bargain for quick sale. $1,000. Call 9 a.m. and eve. and Sunday Drez. 6194.

2 LEVEL lots on car line, small cash. Bargain. Owner, W. B. PALMER, 8238 E. 1st st.

LEVEL lot, 40x120, in West Hly. Dr. Discount for all cash. $500247.

8TH ST. CORNER NEAR VERMONT AVE. No. 2, near Melrose. Must be sold. Terms. 45-A, N. Vermont.

HIGHLY improved lot, 42nd st. Bargain at $1000. Small down payment. NORA HILL, 5820.

FOR SALE—Apt. site, Rancho Brae st. cor. 100x112 with normal improvements in. $ 5,000. H. KLEINPETER or PURCELL, 215 Stock Bldg., 827548.

50x150—HILLSIDE lot, Mieghtorvea st. North Sunset. Opposite Hollywoodland home. View wins. and ocean. Bargain fare, $2000. Terms. $25500. R. M. CASSIDAY.

NORTH BROADWAY SNAP.
Close in, lot 40x157. Price $4500, terms. CULP REALTY CO., 312 E. 3d st. 61948.

A BARGAIN for $5000, 60x155, corner apt. or court site, near Vermont and S.B.U.C.
PEAU REALTY CO.
Phone 760260. Redmore 287302.

UNRESTRICTED lot 53x150, on Alexandria near Normandie. Price $3500. Terms. P. D. OLIVERIA, 724 Bartlett Bldg. 6703.

APARTMENT, flat or court site, West Adams, Arlington Heights highest point, 60x150, $7000; or 100x150, $10,000. 2418 24TH ST. 702901.

RIVERSIDE DRIVE BUSINESS LOT.
200 ft. west of Hollywood Blvd. Level. Close in. 50x200. $4000. North side going to be rezoned. Owner, HOLLY 2018.

OWNER MUST SELL.
Fine level lot, all city lines in, 2 blocks cars, schools, shops. $1250. Easy terms. Hurry. 827092.

COURT SITE, GRAND VIEW, CLOSE-IN.
$9000. $4000 cash. (Price 35% Sunset Blvd. corner. Lot 50x150. Location 1240 INNES AVE. Phone 875-[illegible]

4 LOTS, good for business or courts. One 50x186 and three 50x142. $3000; $4500. 5022 S. VERMONT. Phone Vermont 5128.

$500 NEEDED. Double your money today on a lot. Option expires Call CHARLES MONROE, Holly 0000.

YOU want to buy a lot, Wilcox Hill or Hollywood? Then call on Loild and finder. REDKOFF BLDG. 2. SMITH, 240

9 fine lots near car, school and store. Price, cheap. Call at 7482 YORK BLVD. Phone Terms. Owner.

BEAUDRY st. 4th. All or half. Suite front foot. Straight sale, no trade. Terms. OWNER, 8. 8., Glendale, 1942

DOUBLE BUNGALOW lot, 50x125, near Washington and Broesen, st., high ground and fine neighborhood; owner must sell at sacrifice and will consider terms. 767-552.

NEED MONEY, must sell 5 lots, 50x150, best industrial location in L. A., 90x100, your money in 6 months. $15,000 will handle. 619 PANTAGES BLDG. 4th floor.

BEAUTIFUL residential lot on 9th st., lot 60 ft. deep, $50x155. For price and particulars apply at room 427 N. NORTON

WILSHIRE Vista high residence lot, $2650; 1 blk. to Country Club Drive; $1000 cash buys. Imp. nearly completed. Owner, 871-976; eves. 486-221.

WONDERFUL FLAT SITE.
On Pico, 50x140, only 10 ft. setback line. $8500. Phone 73870. Eve. 769-[illegible]

PICO FRONTAGE, BARGAIN
Cor. Pico and Hobart, 34x121 to an alley. For sale by owner at a bargain. Phone OWNER, 708609.

LARGE corner lot, 4 lots, 100x150, on Melrose, 1 block to Vermont ave. Will sell cheap for cash or trade for income property. Owner, 1000 Crestmont Blvd. 39720.

HIGH grade, level lot on Amandale Blvd. 50x150. $650 down, bal. $10 per mo. Bldg restrictions. GAR. 5803.

$400 CASH, BALANCE EASY—High grade residential lot in southwest near Western Ave. OWNER, Drexel 8027.

SNAP—Lot one block off Wilshire, price advanced in ten days; easy terms. F. O. BOX 894, station C, L. A.

LOT, $1750, on 34th ave., between W. Adams and 23rd st. Owner, R. F. KUPFER, 1000 W. Jefferson.

GRAND view, top of hill, lot 80x200, close to car, Sierra Vista. $1500. PHONE 768330.

$16,500, corner, 20th and Orchard. Main 3143.

HOLLYDALE Gardens lot 57x160; sacrifice, owner going to be bothered with agents. W. ADAMS BUSINESS—
50x100; $1000 down, balance easy, lays fine. 5002 W. ADAMS.

LOT suitable for double bung. 50x150, south of Adams, paved. $1750. 2209 W. SANTA BARBARA.

A DANDY city lot 50x150, $1250, terms. 1121 FARNSWORTH, Sierra Park. GARY. 5414.

$1000 for owner, two lots on Western ave. $1000 to handle. Address D, box 215, TIMES OFFICE.

FINE level 50x130 business lot on W. 81st street, a bargain, $1400; terms. Owner, 6818 S. VERMONT AVE. Univ. 0192.

BY OWNER—
Double bungalow lot near L. A. High. $1250 for quick sale. 70712.

LOT on Manzanita between Fountain and Sunset, $500; cheaper than others. PHONE 365146.

BUSINESS lot, South Park Ave., $700 down, bal. $15 per month. Address Y, box 364, TIMES BRANCH.

425 FEET Vermont, Blvd. business front for sale by ALSPACH, 915 Stock Bldg. 64474.

LOT on W. Pico, Close in. Size 50x125 ft. Price $4500. Apply 1310 W. PICO.

72x97, on Dayton ave. and 3-room house on Dayton ave. and DAYTON AVE.
$8,000. Owner, 73127.

BY owner, lot in Wilshire district. No agent. 73127.

A COR. for $1600. 91st & Orchard, 40x135. Owner, Ver. 1699.

FLAT lot, corner, priced to sell. Very Main and Western ave. Tel. 426-1946.

FOR SALE—Lot for bungalow court.
BOYLE 3133.

CLASSY flat lot, Wilshire district. No. 47000, terms. OWNER, Drez. 1641.

FINE double lot, on Wilcox Blvd. Price $4500 per ft. Owner, 2604.

CITY LOTS AND LANDS—For Sale

FOR SALE—Large corner lot for 2 duplexes. BOYLE 3133.

VERMONT cor. at 91st st. 40x120. $4000. Owner, Ver. 1699. Big future.
GOOD lot buy, 40x128, bet. 54th & 55th, only $1400. 4375 MONTANA.
MANCHESTER business frontage, $3000, terms. 1200 W. MANCHESTER.
BEAUTIFUL lot in South Pasadena. A bargain. $2500. PHONE 53184.
5 LOTS in northwest, $2300 to $400 HOYT & Bradbury. Bldg. Main 0183.
BUSINESS LOT, A BARGAIN.
Call at 6687 YORK BLVD.
3 ACRES near Culver City. Garden land; bargain. DREXEL 1015 Eve.
2 GOOD ADJOINING FLAT SITES, $4500 each. 78580.
$900 UP. Lots 50x150; easy terms on Hill. SCHRANK, 11403 So. Main.

APARTMENT, FLAT PTY.—For Sale and Exchange

FLATS FOR SALE—

ON HIGH GROUND NORTHWEST. FINE CORNER, 109x128, SOUTH AND EAST EXPOSURE, 6 UNITS 4 AND 6 ROOMS, FOR ANOTHER FLAT OR DUPLEX. VERY ATTRACTIVE IN EVERY ORDER THROUGHOUT. HARDWOOD FLOORS, ALL RENTED TO HIGH-CLASS PERMANENT TENANTS. NO LEASES. PRICE $30,000. A BARGAIN FOR SOME DISCERNING BUYER. $3000 CASH WILL HANDLE.
C. H. ELMENDORF
MET. 2402. 1011 HAAS BLDG.

APARTMENT, FLAT PTY.—For Sale and Exchange

APARTMENT HOUSE
LEASED AT $10,800
PRICE $87,500

Located in one of the most sightly locations near Sixth and Union and walking distance from Broadway. Exceptionally well built, hardwood floors, elevator, in fact, everything of the best. Well secured lease at $10,800 per year for 10 years. Total price $87,500, ing in a wonderful location and can attend to operation myself. It will pay a large per cent on investment. Let's look! Monday, Tuesday or Wednesday. Owner, E. L. McCORMACK & SON, 1000 Van Nuys Bldg. Phones 877376 or 877375.

3-STORY apartment house, 40 rooms, on a lot 54x132, ideal location, high-class apartment home district. Income $84,000 per year. Price $40,000. $17,000 cash. Price includes property and furniture. If you are looking for a real bargain for yourself, see

LEON SHEVITZ
Mortgage Bond
Metropolitan 2456 Metropolitan 4622.

DUPLEX NEAR 52ND AND MONETA
ON EASY TERMS

Modern duplex located just off Moneta at 52nd Pl. Price $9000. $2000 up and balance $70 per month. This is a good buy and the location is excellent.

ROY E. KING
318 Merchants' National Bank Bldg.
Metro. 1645.

FOR SALE—Investors attention. One of the finest new 3 single-apartment locals in Los Angeles, 110 ft. frontage, beautiful lobby, tile floor, tile bathrooms and showers

Los Angeles Sunday Times. OCTOBER 14, 1923.—[PART

BUSINESS PROPERTY—For Sale

SPLENDID BUSINESS CORNER!
3-story fine brick building.
8 stores and 21 apartments.
INCOME $600 MONTHLY
NEW BROADWAY FYFCHNG
AT THIS CORNER WILL
DOUBLE VALUE!
$40,000 handles.

NINTH STREET CORNER.
150 ft. on Ninth.
Two stores.
$35,000 handles.
BUT NINTH STREET NOW.
BIG JUMP COMING!

FLOWER STREET CORNER.
120 x 125.
$130,000.

WHITTIER BOULEVARD CORNER.
2 stores and double bungalow.
RENTS $220 A MO.
PRICE $20,000.

See Mr. McKee or Mr. Unger.
JOE TOPLITZKY CO.
205 H. W. Hellman Bldg. 578-451.

$30,000— —$30,000.
N. VERMONT BUSINESS LOT
Near Cor. Beverly Blvd.
This is exactly what you prosper than we can quote you on any lot in this within next 6 mos. Don't buy a foot lonely to buy on Vermont, close to Beverly, at this future, N. Vermont, from Pico to Melrose is destined for spectacular business development and those lots will bring $40,000 to $50,000 before 2 yrs. have elapsed. Why not see us regarding same; we specialize on N. Vermont, platting improvements where profits ARE ABSOLUTELY CERTAIN! We have had a dozen choice offerings on N. Vermont. INVESTMENTS NOW. HOME REALTY CO., cor. Vermont-Beverly. Drexel 2077.

TWO CORNERS—FIRST ST. BEVERLY BLVD.
We can deal on two choice corner locations at this intersection. Either lots are considerably under the market value. Street will soon be opened to Vermont, and right action is necessary.
Call MR. TAYLOR, 870-451.

THE FRANK MELINE CO.
3rd & Sun. Hill. Tel. & Hill st.
Phone 870-451

BEST BUY ON SUNSET BOULEVARD!
Splendid corner containing 200 ft. Close in, solid & sound, ideal for improvements.
$250 A FT. TERMS.
Similar adjacent property being held at $350
JOE TOPLITZKY CO.
(Exclusive Agents.)
205 H. W. Hellman Bldg. 578-451.

$35,000.
BUSINESS BLOCK
Located on a 60-foot corner on Moneta near Figueroa ave. All leased to one tenant for $3,120 under lease with an increase of $600 next year. This property is in for a substantial increase in the near future, and is a bargain at the consideration. $36,000 cash. Balance to suit purchaser.
GRAM, KROHN & EMDEN,
600 So. Vermont.

FOR SALE—Large corner brick, 120-4 flats on ground floor with paved boulevard and car lines. It is a community that is building up fast. Surely a good investment. Price $30,000, $10,000 cash, a first cash payment, $200 per month. Rentals now about $300 per month. Where you pay rent, buy and get the money. Let us show you this. Address P. L. McCORMACK & CO., Van Nuys Bldg.

$36,500.
BUSY, CLOSE IN 9TH ST. CORNER.
4 stores, brick block. Full basement and shelter. Income more than 10%. This is a very good buy. Don't hesitate. Phone, see or write for our full particulars.
LAACK & WILLIAMS,
Main 200 New Pantages Bldg. 870641

FOR SALE—$50,000. Only $35,000 cash. Large corner, 104 x 176 feet, improved with two-story brick store and office building facing front street, and all of 12,000 per annum, with privilege of increasing same on expiring leases on store rooms. Owner hard up and must sell this new property at a sacrifice. Let us show you. P. L. McCORMACK & CO., 502 Van Nuys Bldg. Phones 871314 or 871315.

$50,000 cash buys your money steadily employed (for most constructive and profitable manner by having it checked against the value of this property, both for sale and lease. It will pay you to investigate our listings of such properties.
Call personally or phone. Our representative will be at your service in fifteen-day many of our most fortunately located business
GANS BROS. & LESSER REALTY CORP.,
605 Merchants Nat'l Bank Bldg.

GREATEST BUY ON
EAST OF WESTERN,
HOME AND BUSINESS LOCATION.
Lot 55x150 ft. Improved with store building and 5-room house. Owner needs money and has underpriced it to sell at once. Only $30,000. Terms. $18,000 cash will handle. Phone 71512.
BELL & PAINE,
4151 West Pico St.

WATCH HILL STREET
60 FEET ON W. 22ND 268 FEET EAST OF HILL. 5-ROOM HOUSE. YOU CAN MAKE SOME EAST MONEY IF YOU HURRY.
J. S. GUTHRIE, OWNER,
924 W. 23RD. 870203.

NET 17% SECURED LEASE.
New apt. house; 20 singles. Near 7th and Vermont; property of sacrificed lease, $7200. Price $50,000, cheap at $60,000. W. A. KULP or W. L. POYNTER
with KEMO & ALLAGH
203 Jr. Orpheum Bldg. 578-861.

FOR SALE—
12TH AT FIGUEROA.
$900 PER FT.
LET US SHOW YOU THIS SNAP.
F. W. KADLETZ & CO.,
625 Pacific Mutual Bldg. 870606.

BOULEVARD CLOSE IN
BUSINESS SITE FOR BUSINESS
50x150
OWNER NEEDS MONEY
A REAL BUY FOR PROFIT AT
$15,000 TERMS
BRYANT REALTY CO. EXCL. AGTS.
432-33-34 TITLE INS. BLDG., 870-658

FOR SALE—
OUR BEST SMALL BUY
DOUBLE FRONTAGE, CAR LINE, NEAR FIGUEROA, NORTH OF PICO. NOMINAL IMPROVEMENTS. SPECULATE; IMPROVE AND INCOME.
W. A. KULP or W. L. POYNTER
with KEMO & ALLAGH
203 Jr. Orpheum Bldg. 578-861.

FOR SALE—
2 business lots, each 54x150 ft. In high-class business district. Only $23,000 for both, which is but 2-3 price of lots that are certain to increase in value rapidly.
R. R. CRABTREE,
4418 W. 2nd St.
At Western Ave. Res. Ph. Drexel 8402

A fine business corner improved with 2 stores, at Pleasant St., for only $18,000. This will positively (rebele in value in two years.
KEMO & ALLAGH,
203 Jr. Orpheum Bldg.

REAL snap. 50-ft. corner lot, W. 8th st., near Figueroa. Owner needs $12,000 at once. Will trade for clear property at $ Also have two fine buys W. 10th st., east of Bixel.
And 60-ft. on Grand ave. at $300 per front ft. Mr. Lundeen.
E. LUNDEEN CO. 870428.
960 Van Nuys Bldg. (7th at Spring.

50-YEAR LEASE.
257 So. Figueroa.
60x166 ft. Rents at $250 a month net. ALSO
50-YEAR LEASE.
50x150 ft. West 8th st. Close in. Rents at $200 a mo. Also 70 ft. D. H. PLATT, 431 Pac. Mut. Bldg. 871730.

FOR SALE—
PICO ST. Cor. SERRANO. $60,000.
150x150 ft.
One block east of Western Ave.
SOUTHERN MUTUAL CO. Tel. 821720.
431 Pacific Mutual Bldg.

FOR SALE.
LOT 55x182, ON E. NINTH ST. WEST OF CENTRAL AVE. BELOW MARKET
CENTRAL REALTY COMPANY,
1206 LOEW BLDG.
MAIN 9023. MAIN 9023.

WEST TEMPLE ST. business income property, $115 a mo. Modern house and basement furnished. Lot is 1400 sq. ft. Close-in location facing Temple st. near Figueroa. $6500, terms. Real bargain. FULLER, 120 So. Broadway. 43.

INVESTORS' OPPORTUNITY.
You know what is going on in Long Beach. Can deliver 20x60 ft. business lot for quick cash. $2650. Phone
WILLIAM O'NEILL, REALTOR.
1006 Central Bldg.

INCOME: business and industrial property, near 32nd, 40 feet above on Central ave. Will sell or exchange for small apartment to allow. Income $365 per month. Price $6,000. Terms. Owner, 960 No. Spring

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$47,500—TERMS. West Jefferson, st. corner, 100x132ft. 2-story brick bldg. 6 stores, 6 offices and hall. This is one of the best corners on West Jefferson st. CULP REALTY CO., 312 S. Hill st. Phone 61948.

VERMONT frontage. OWNER, $114 s. VERMONT. Phone Beacon 3694.

BUSINESS PROPERTY—For Sale

FINEST CORNER ON SAN PEDRO ST.—
PICO AND SAN PEDRO.
80 BY 120 FEET TO ALLEY.
A REAL OPPORTUNITY.
PHONE OWNER, MAIN 1588.
OR CALL AT 634 S. SAN PEDRO.

FOR SALE—
FIGUEROA STREET
LOT.
This is the best buy on Figueroa street, and should make purchaser handsome profit within three months, or can be made to earn good income today.
FIGUEROA STREET.
ROY C. SEELEY COMPANY.
454 Pacific Electric Building.

WONDERFUL INVESTMENT.
FOR SALE — 1012-1014-1016-1018-1020 WEST SECOND ST. LOT 80x120, 4 STORES. INCREASING IN VALUE EVERY DAY. NEW TUNNEL WILL DOUBLE THE VALUES SOON. BUY IT NOW WHILE YOU CAN GET IT AT THE RIGHT PRICE. SEE US AT ONCE FOR PARTICULARS.
SEE GILLIES OR PETERS
ROBERT MARSH & CO., Inc.
200 Marsh-Strong Bldg.

LOOK
AT
THE
N.E. CORNER
BEVERLY BOULEVARD
AND
OXFORD
TODAY.
ADAMS STREET CORNER
NEAR VERMONT.
ABOUT $300 PER FOOT.
RIGHT ON THE VERY BEST PART OF WEST ADAMS NEAR VERMONT. EXCELLENT CORNER, ABOUT 135 FEET; CAN BUILD STORES OF ANY KIND OF BUSINESS. OWNER WILL TAKE AS LITTLE AS ONE-THIRD CASH. INFORMATION AT OUR OFFICE.
R. A. ROWAN & CO.
200 TITLE INSURANCE BLDG.
REAL ESTATE, RENTAL, INSURANCE
BROKERS.
PHONE 870831.

$27,500.
NO. 225-227 WEST 31ST ST.
JOINS
THE N.W. CORNER OF HILL ST.
A SPLENDID BUY.
4-FLAT BUILDING, COTTAGE IN REAR. $9N150.
TAKE A LOOK
HILL STREET OPENING IS FAST BECOMING A REALTY.
CORNER AND LOT ADJOINING CORNER ARE SELLING HIGH.
THIS LATEST IMPROVEMENTS.
IS WORTH THE MONEY.
HARRY F. PARKER,
2904 S. GRAND.
280277.

WONDERFUL VALUE
BUSINESS LOT
Lying
$2250—HALF CASH
On 100 ft. of paved Stanford, between city and Venice. Only 200 ft. from car line. Improvement going on in leading block where modern brick stores are being erected. Very active district. Value will increase rapidly. Don't miss this small buy on account of limited cash. Come quick. HOWE & HONNOLD, 6511 Redondo Blvd., near cor. Hyde Park Blvd. Univ. 4024.

FLOWER STREET CORNER
FOR $27,500.
THE MOST DESIRABLE CORNER SOUTH OF WASHINGTON ST.
S.E. CORNER 23RD AND FLOWER
UNIQUE FRONTS ON 2 STREETS.
WATCH FLOWER STREET.
THE OPENING FROM WASHINGTON ST. SOUTH IS CERTAIN.
VALUE WILL DOUBLE QUICKLY.
GET THIS CREAM BUT NOW.
HARRY F. PARKER
2904 S. GRAND. 280-277.

PRESENT INCOME 14½ NET.
New two-story brick building on prominent corner of two boulevards, commanding 9 rooms and 2 offices. Almost $120,000 cash required. Present monthly income over $1,000. With splendid income for the first 3 years. This property will bear the closest investigation. To acquire over $50,000 to handle as particulars call Mr. Alexander.
FORD & BECKER, Dunkirk 1000.
607 S. Western ave.

22% NET
On Investment
$7500 will handle $32,000 store and flat property on San Pedro st. corner.

OVER 10% NET on $15,000 investment in $30,000 central ave. corner's rental this gets you 100 lot would be a wonderful purchase.
Call MR. COOPER 8th
W. A. HEITMAN CO.,
714 S. Hill. 872-071

A BARGAIN on BURLINGTON
1037 So. Burlington Ave. Lot 50x150 ft. paved alley. 7-room house. Can deliver in few days for $13,500; this is the best buy in the Westlake district.
ROY B. KING, Fnd. Ag.
318 Merchants' Nat'l Bank Bldg.
Metro. 1645.

GROUND FUTURE UNLIMITED.
Livest Complete Hotel in L. A.
NEW—$500,000—NEW.
A quick deal. Nets 22%.
A. H. BERRELL, 215 West 7th St.
Metropolitan 6585

HOME STREET
BETWEEN 7TH & 8TH.
BARGAIN FOR QUICK SALE.
BANDINI & HAZENBUSH,
EXCLUSIVE AGENTS.
960-278. 965-960.

ONLY ONE-TENTH CASH
PRICE, $5500
50x126 BUSINESS CORNER
In high-grade residence district. Suitable for immediate improvement for store with residence on side street. A GOOD BUY, bound to increase rapidly in value. Very exceptional terms.
HOWE & HONNOLD, 6511 Redondo Blvd. nr. cor. Hyde pr. Blvd Univ. 4024

FOR SALE—Two unrestricted corner lots on Pico street, one situated near New Forum Theater, and the other near Western. Both lots under market price, insuring you a quick sale; also ripe for improvements. Must sell quickly. $10,000 cash to handle.
BORDEN & COMPANY
604 Pac. Finance Bldg. Metro. 6785.

FOR SALE—Figueroa st. near Adams—Splendidly located and priced less than your Figueroa frontage in the neighborhood; real bargain for the investment or speculation. Information only at the office of
ROY C. SEELEY CO.
REALTORS
454 Pacific Electric Bldg.

FOR SALE—99-YEAR LEASE—
Never before offered. Wonderful large business corner on Grand ave. bet. Pico and Washington. Rent surprisingly low. Improvements worth $250,000. Here's a real deal, an opportunity that seldom comes. A fortune for you if you have the available cash. Takes $50,000 to handle. See Mr. Vicoman at Mr. Graham, Inc., 728 CENTRAL BLDG.

GREAT BUY ON
WATCH FLOWER STREET
THE OPENING FROM WASHINGTON ST. SOUTH IS CERTAIN

INCOME PROPERTY— For Sale

A BUNGALOW COURT That shows 4 to 7 per cent; 4 rooms each, all strictly modern, hardwood floors, Western and Vermont car lines, close in, rents raised, and tenants paying promptly; a dandy buy at $42,500; terms.

FOR A GOOD INCOME 36-room apt. house, close in, well furnished and rents reasonable; a bargain at $60,000; terms.

FOUR FLAT 4-room unfurnished flats for rent; Vermont and Santa Monica car lines; $42,500; terms.

HOLLYWOOD LOCATION. 3 flats, 2 rooms each, 2 rooms and bath; $4,000; terms.

STUCCO BUNGALOW COURT NEAR 4-ROOM HOME INCOME $600

The arrangement of this court is perfect, construction A1, corner lot, all rooms have built-in conveniences, including refrigerators, tiled bathrooms, etc.; rents are reasonable; $600 per month; $5,000 cash, balance terms.

FURNISHED APARTMENT HOUSE

Situated on Broadway, 20 rooms, all completely furnished, all rooms rented, showing 6 per cent on $45,000; terms.

FOR A GOOD INCOME

24-room apt. house, close in, well furnished, rents reasonable, showing 8 per cent on $50,000; terms.

FOUR FLAT

4 rooms and bath each flat, well furnished, close in, Vermont and Santa Monica car lines, rents $42.50 each; $42,500; terms.

FOUR FLAT

4 rooms and bath each flat, well furnished, close in, Vermont and Santa Monica car lines, rents $42.50 each; $42,500; terms.

VALUE INCREASING FOR SALE—

BRYANT HALLOCK CO., Realtors. 427-30-34 Title Ins. Bldg. 672-8811

FOR SALE—

$13,500 DUPLEX 6%% Income

Brick, 4 rooms and bath each side, 2 blocks to car, 50x150 ft. to alley, 1 block south of Vernon ave.; rents $115; terms.

GEORGE M. PETTIS 1011 S. Grand ave. 4th floor. 748-49. Phone 5291.

INCOME PROPERTY— For Sale

10% NET INCOME—TRIPLE BUSINESS FRONT.

FLAT-IRON—284 FT. FRONTAGE. EIGHT STORES—ALL SECURELY LEASED.

HOOVER, 23RD ST.—UNION AVE. 67x150x171 FT. FINE BRICK.

Building perfect. In heart of business of commercial center at its corners, three car lines, heavy auto traffic and ten miles to Broadway. A safest investment future, yet remarkable over-active promise, account terrific developments in neighborhood. We have vacated for months for the one best commercial corner bargain; here it is, with returns of 20% gross and 10% net. EASIEST TERMS.

PRICE, BARGAIN AT $83,000. ONLY $22,500 CASH — BALANCE EASY. Pays itself out and gives nice net income besides. Consult your own realty or mortgage; Exclusive agents, (ask for Mr. Scott) LUCAS REALTY CO., 756 S. Vermont, Dunkirk 2622.

BARGAINS.

A FINE SUBSTANTIAL brick business block containing 6 stores (all leased), on one of the best corners on Beverly Blvd., between Vermont and Western Ave. This is positively the best buy you will find on this coming business street. Don't take our word for it, but investigate for yourself. It's a snap at $47,500.

A FOUR-FAMILY FLAT of 6 rooms each, with 2 flats completely furnished, including grand piano. There is also a fine 2-room furnished bungalow in rear. 5 garages. Let us show you. Price $27,500. Only $4,000 cash required.

Consider the location of this property. It is LOCATED TWO FINE CAR LINES—Vermont AVE. CAR one block and Gilbert AVE. CAR one block, also one block to the MANUAL ARTS High School, near by. You will stand the test of harmful realty here. Investigate. Phone MR. TITUS.

CHELEW & SON 6th floor Wilshire at Bartlett Bldg. Drexel 4236.

INCOME PROPERTY— For Sale

HOLLYWOOD INCOME BARGAIN

Two stucco duplexes, 4 rentals, each one has 6 large spacious rooms, 2 bedrooms, two baths, two stucco bungalows in rear of 3 rooms each, six garages, lot is 80x175, near Western and Franklin on a beautiful street, high ground. There are six wonderful rentals. Income $7,500 per annum. Can be improved. One 6-room duplex and one 3-room, bungalow in rear completely furnished. This is the best income property for the money in Los Angeles at the price, $52,000. $20,000 to handle. Call MR. BABCOCK, Sundays & evenings, 558-613.

LAACK & WILLIAMS, WILSHIRE OFFICE. 548-34 Cor. 6th & Oxford. 569-288.

LOOK AT THIS BARGAIN TODAY

NEW 4 5-ROOM FLAT BLDG. WILL SHOW IT FROM 2 TO 5 P.M.

This is a close-in property on 8th near Vermont. Large living-room and dining room, bedrooms, kitchen, tile bath, tile sink. Every modern convenience in each flat. It brings in a good income and is all rented. If I can sell quick it will sacrifice. It will be open for inspection from 2 to 5 p.m. today. Located at 2870 W. 8TH ST. Owner on premises. Phone Dunkirk 1423.

BUY THIS

3-STORY BRICK APARTMENT BLDG.

Splendid condition. Two blocks from 12th and Figueroa. 16 rooms. Lot worth $20,000. Bldg. worth $60,000. Cost, to duplicate, $80,000. OUR PRICE, $55,000. $25,000 will handle.

See Mr. Unger or Mr. McKee. JOE TOPLITZKY CO. 205 H. W. Hellman Bldg. 878-451.

FOR INCOME AND INVESTMENT. We offer 80 feet on Figueroa, be tween 3rd and 4th sts.

The land alone is worth the price we ask and the income is $4440 per year.

We are owners and can make very attractive terms.

Call Mr. Hamm ANGELES MESA LAND CO. 812 Pentagon Bldg. VAn. 874-173.

UNRESTRICTED BARGAIN.

Southeast corner of 21st and Hoover, 141½ frontage with 11-room 2-bath house, hardwood interior finish. Now leased for 3 years; will be 5 business soon. This is our best profit buy. Can deliver for $150 a foot, with improvements. Will take exclusive back to sell at $250 foot.

See Mr. Grabie or Mr. Morris, with FORD & BEKKER. 697 So. Western Ave. Dunkirk 1000.

Good Income—Low Price—Good Terms. 4-flat bldg., 2-5 rooms and 3 rooms. On Alvarado st., corner lot. 4-flat bldg., 2-4-5 room bungalow in rear, garages on Temple st. First-class.

4-flat bldg., 5 rooms each, bungalow in rear, Heart of Hollywood.

The above are bringing fine income and can be bought on good terms.

Call Mr. Welch, with HUGH & FRANK. Dunkirk 4065. Cor. Alvarado & Temple.

MUST SELL, REGARDLESS OF price. $5000 cash needed. Business duplex on S. Kingsley Drive, let, 10x45 and Washington, beautifully furnished and constructed with very best throughout. A lovely home and investment is offered you here. Will consider terms that will pay for itself. BUSINESS EXCHANGE CO., 404 Orpheum Bldg. 622-261.

BONNIE BRAE 4-FLAT BLDG., $26,000. $7,500 cash handles. Income will pay 22% on money invested. Each flat is strictly modern, tile floors, fireplace, and many built-ins. Rents $41.50 to alley. 4 garages and lockers. BUSINESS EXCHANGE CO., 404 Jr. Orpheum Bldg. 622-261.

CORNER ON 10TH STREET

128x120

West of Vermont. 40-acre ground lease. Property diverting to base of expiration of lease. Present income $75 per month. Rent for lot 5 years $503 per month. This is a snap. Property zoned for business on the new 30th st. blvd. P. ery. 730-643.

4-FLAT BUILDING PRICE $5000 UNDER VALUE FINE COR. WILSHIRE LOCATION

You will buy this property if you see it. View the new bldg., all rented. Rents 12½% on cash investment. Can arrange terms. Don't delay. Call, 4th and Berendo. This is a building you will be proud to own. See MR. SELLMAN, with

ELVIN J. CURRY CO. Vermont ave. Tel. 84486.

NOTICE THE LOCATION FRANKLIN AVE. NEAR IRONSON.

Sixteen 4-Flat Bldg. Price $26,500. Terms.

We dare you to beat it. Few left on same terms.

See agents, Mr. Kaine or Mr. Trimble. ELMO & ALLAGH.

678661. 308 Jr. Orpheum Bldg.

LA BREA AVENUE Where values are riding sky-high. 12-unit income. Only

PRICE $50,000—TERMS. Where in this town's town can you beat it? For this month's bargain, call exclusive agent, MR. TRIMBLE. ELMO & ALLAGH. 678-661. 308 Jr. Orpheum Bldg.

BURNER BLOCK CHEAP. Jefferson, near Western, N.E. cor. Lot 78x110 to alley. Only $22,000. No vacant lots on Jefferson at this price. It's up to you to Twelve Get (in to see first close doubles. Good income. FRANK D. TUTTLE & CO., Main 0176, sole agents.

INCOME 2-6. 14 rooms, 2-story house, lot 50x170. Hardwood floors. Fireplaces. Built-in features. Double garage. Leased to Nov. 21. Tenants never known for 2 years. House 1279 Alta Vista Terrace. Sierra Vista 1st. Sunday, 792 rents per day. 16 minutes to 5th and Main. Price $1150. Cash $400. See 2nd floor corner. Tel GARVANZA 5472.

$12,500.

A splendid income paying 22-room apt. house. Fine, close-in location, ever-convenience, well-built house, rented up, furnished now, could be furnished at record increase in income. Property clear. $15,000 cash.

Address T, box 303, TIMES BRANCH.

WEST of Vermont ave., double stucco 4-room each side with 2-room bungalow in rear. Hdw. floors, built-in buffets, tile bath and shower. Double garages. Lot 50x130. Lawn sprinkling system. Fruit and nut trees. Income $178 per month. $14,000. $6500 cash. WILLIAM W. DOYLE & CO., 469 Occidental Blvd. at Sixteenth.

N.E. CORNER CATALINA & THIRD. 2 Duplex Buildings

Each 2 flats, lot 150x70, in the heart of the Wilshire district. The ground alone is worth the price asked of $40,000.

See Mr. Bixler. GRAM, KROHN & EMDEN, 609 S. Vermont. Dunkirk 1435.

WILSHIRE STUCCO 4-FLAT on N. Normandie ave. Nearly new. All new floors, fireplaces, built-in beds in each flat. Mahogany finish, with all new members fixtures, bringing nice income, which is 11% for cash. Lot 50x150, nicely set out in flowers and shrubbery. RUSSELL, ELY & FRENCH CO., 404 Jr. Orpheum Bldg. 622-261.

ANOTHER COURT BARGAIN NEAR FIGUEROA

New 5-unit court, 2 rooms and bath each, modern, 3 garages, all rented for $130 per month. Price $12,000. $5000 cash. See

W. J. THOMPSON, EXCL. AGENT. 2078 S. WESTERN. Phone 63252.

2 HOUSES ON BUSINESS CORNER— 9 ROOMS, 2 ROOMS AND 2 GARAGES 130 FT. FRONTAGE ON 20TH ST. NO INCOME. WILL DOUBLE IN VALUE. $9,000 CASH, BALANCE EASY. PRICE $16,500. WILL SELL BOTH HOUSES FURNISHED FOR $15,000. OWNER ON PROPERTY. 1907 S. HOOVER.

NEW BUNGALOW COURT. Downtown location. 10 units, stucco, tile roofs. Income on secured lease, 15% for 10 years. Try to find another like it at $20,000. Only $17,000 cash. See

BRYANT REALTY CO., Realtors. 472-8-34 Title Ins. Bldg. 672-8811.

BUNGALOW COURT, 10 UNITS. 4 rooms each. Rented for $550 monthly. Not quite finished. Shows 10% net. Let Lees will make you $8000 this year. $4,000. Exceptional terms. "PRICED TO SELL."

LEONARD F. HAFER CO. 4390-94 3507 Melrose ave., at Western. 4333-39.

ORANGE STREET

60x117 to an alley, $55,000; terms. Anticipate large future profit by buying on the coming east-side shopping district of the city. See Mr. Taylor or Mr. Hahn.

ROBERT MARSH & CO. 871121. 237 Marsh-Strong Bldg. 871121.

CORNER 50x135, South Main. New brick bldg., all rented. Net income 14% on money invested. $12,500 will handle. See

C. BRYAN 419 Pacific Finance Bldg. Ph. 639-53.

APTS. IN WESTLAKE DISTRICT—

Income $282 per mo. Apt. left for family. Price $23,000. Restricted lot 50x150 ft. Good investment. See C. CONANT CO., Realtors. 2d315. 3067 Sunset Blvd. at Edgeware. 597-844.

12-UNIT APT.

At 669 W. 36th st., modern new stucco brick; 3 flats, all garage, good neighborhood; lease at $5184 year; can be bought with or without furniture. Easy terms. Owner at 2727 UNIVERSITY AVE.

AT SACRIFICE BY OWNER.

New double bung., 4 rms., on each side and 3-room single bung. Up-to-date, in good condition. Rents $260 mo. A quick sale. Will take $23,000 for the lot complete. Property located corner Ridgewood and Fernando. Call 473901.

4-FLAT frame building, 4 rooms, bath, 2 basket-ing beds, 2 dressing rooms to each flat, hardwood floors, 1 flat furnished. Price $3750. Others $35. 4 garages, 2 blocks from Vermont on W. 27th st. $18,000. No agent. OWNER, 70642.

$20 CASH—Two new four-room stucco bungalows, corner lot, one block from car. Built-in features, well decorated. Price $10,000. Owner will be present from 9 a.m. to 5 p.m. 2701 32ND AVE.

BUNGALOW COURT Buy this wonderful income paver. Leased for 10 yrs. at $500 per mo. $15,000 cash, balance 10 unit. See MANN McDONALD CO. 607 So. Vermont. 597-875.

FOR SALE New high-class 5-room flat building. South Berendo.

"SOMETHING DIFFERENT." Address OWNER, BOX 93, Manhattan Beach.

DOUBLE bungalow, Wilshire district, Rimpau ave., near L. A. High School, Spanish architecture, tile roof, 4 rooms each, 2 beds, tile bath and shower, hardwood floors, double garage, $13,500. M.E. WALKER, BOWERS & BROS. 308 S. Alvarado. Dunkirk 1424.

DOUBLE BUNGALOW Beautiful, new; fine, downstairs; hardwood floors; 2 garages; good income; bad neighborhood; only $3500 cash. Exclusive. BRYANT REALTY CO., Realtors. 472-8-34 Title Ins. Bldg. 672-8811.

BUNGALOW COURT, 10 UNITS. 4 rooms each. Rented for $550 monthly. Not quite finished. Shows 10% net. Let Lees will make you $8000 this year. $4,000. Exceptional terms. "PRICED TO SELL."

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4-FLAT frame building, 4 rooms, bath, 2 basket-ing beds, 2 dressing rooms to each flat, hardwood floors, 1 flat furnished. Price $3750. Others $35. 4 garages, 2 blocks from Vermont on W. 27th st. $18,000. No agent. OWNER, 70642.

$20 CASH—Two new four-room stucco bungalows, corner lot, one block from car. Built-in features, well decorated. Price $10,000. Owner will be present from 9 a.m. to 5 p.m. 2701 32ND AVE.

BUNGALOW COURT Buy this wonderful income paver. Leased for 10 yrs. at $500 per mo. $15,000 cash, balance 10 unit. See MANN McDONALD CO. 607 So. Vermont. 597-875.

FOR SALE New high-class 5-room flat building,

BEACH PROPERTY—
For Sale

$200 BUYS lot, Hermosa Beach, on new Coast Highway; new building; seats from Santa Monica, $50 each, $10 up; size a few hundred feet or highway. Free illustrated booklet. W. LINDENBURNE, 305 American Bank Bldg. Red and Sprint.

LOTS $10 Down and $5 Month. The Paradise of the Pacific, located on beautiful Hermosa Bay. Write or call for Santa Fe literature. A factory for you in all lines. R. E. OTTO CO., 6th P. E. Bldg.

EQUITY in Hermosa and Manhattan Beach property. Call owner, GAR. 8276 after Sunday.

Avalon

AVALON, Catalina. Largest vacant lot on the ocean front. 5000 sq. ft. Double frontage. Magnificent view over the whole bay. Cannot be cut. 100 ft. above the sea. Splendid site for apartment. Terms if required. Very ideal. $16,000. $4000 will handle. Andy Sauer, DUNKIRK 2058.

Balboa

SACRIFICE house and lot in Catalina, $2,750. Sale this week; $2500 if taken immediately. 604 E. BRAND BLVD., Glendale.

Hermosa Beach

FOR SALE—New brown shingle bungalow, 5 rooms and sleeping porch; in the best section of Hermosa Beach, 1 block from ocean and $500,000 surf and bath house; lot 50x150; $250 per foot. Price $26,000. $11,500 cash, and will take up to $12,000 in clear land in Los Angeles or Pasadena vacant or improved. J. THOROUGHGOOD, 1144 Hermosa Ave. Phone 5311.

FOR SALE—old established cash business in Los Angeles. Will pay over $300 per month profit. Pleasant outside work. Requires small capital. Investigate before you buy. Price $4750. $2000 cash, bal. monthly. OWNER, Box 500, Hermosa Beach, Cal.

BARGAIN AT HERMOSA BEACH
Will sell my nearly new beach 6 room 2 bedroom, hardwood floors, ROOM WITH furnishings and piano, $7200. Will make very easy terms. Box 2037, OWNER, 530 Hartlett Bldg.

$6 LOT—3-room furnished flat, about 1 block from car line and ocean front, Hermosa Beach, $50 cash for two or three months. JAMES MENZIES, 2500 Byrne bldg. 626-10

FOR sale—3-room bungalow, furnished, $2,000; new 4-yr. bungalow, 5 rooms, garage for 2 cars, furnished, $6750 or will rent. Owner will at. 1133 LOMA DRIVE or call room 2 at 5 o'clock.

FOR Sale—Hermosa, 1/2 fine building lots on hill overlooking ocean with all prospects at Hermosa Beach. Price $400 each. $50 cash. CALIFORNIA BLDG. 624-196.

FOR Lease—Hermosa Beach, 2 fine business lots on Pier Ave. THOROUGHGOOD, 1144 Hermosa Ave.

Long Beach

WELCOME TO LA J BEACH

THE CITY OF ROMAS AND PROSPERITY.

Here's a bargain on easy terms at this 30 apartment court, on block from the ocean newly furnished, built-in features, completely furnished from top to bottom using transferable lease, only $2000. 4000 cash; $100 per month on balance. Has to be seen to be appreciated. Greatest bargain ever offered.

Call Sunday or Monday

117 ORANGE AVE.

Tel. 641-602 LONG BEACH

BUNGALOW COURTS, APARTMENTS, BUNGALOWS OR INDUSTRIAL LOTS IN THIS IT GROWING CITY OFFER VERY BIG ADVANTAGES FOR INVESTMENT. COME IN OR WRITE ME WHAT YOU WOULD LIKE. CAN CONSIDER EXCHANGE. H. L. BLOMBERG, 27 AMERICAN AVE., LONG BEACH.

TWO LOTS—Harbor industrial tract, Long Beach. Fair cash offer. Fine oil and industrial prospects. Address E, box 2200, TIMES OFFICE.

ONLY $1750 CASH.
Seven well-built house for $4800, small payments. OWNER, 1919 New Hampshire, Los Angeles. Model roadster Cadillac.

Redondo Beach

FOR SALE—One of the best homes in Redondo, in beautiful Clifton. Ocean front lot 150x150 on corner; only $27,000. We have a good Clifton home, $6000. $1000 RET A FOOT, 117 S. Pacific ave. Phone 71, Redondo Beach.

$1300 DOWN, RENT LIKE RENT

Modern 5-room house and garage on beautiful residential street. BUTCHINSON REALTY CO., 2124 So. Pacific ave., Redondo Beach.

Manhattan Beach

LAST chance to buy acreage in Manhattan Beach, along the railroad; 19 acres and 834 acres, 2 houses, garage, barns. Call at 1042 CENTRAL ST., Manhattan Beach or Box 1296 Hermosa. Part terms if better.

MODERN bungalow, real home, 8 rooms and bath, 2 bedrooms, garage, basement, 1320 MANHATTAN AVE. corner Marine, Manhattan Beach. Owner on premises.

FOR SALE—$7750, 5-room house, $750 cash balance terms deed. Elm rent. Call 1001 Rowell ave. after 6 evenings.

BUY, sell, rent, build, insure. Phone 547 Manhattan. C. HOWARD, 221 E. Oxford.

Venice and Ocean Park

BUSINESS property. I can show you a chance to make $10,000 in 6 mo. Right in the center of Venice. 4 ft. on a corner, 70 ft. deep. Rent $100 per mo. and $200 per ft. under price $18,000 cash to handle. C. A. GIFFORD, Realtor, Ocean Park, 1502 Trolley Way, Venice, Cal. 61812.

SELL it out quickly for this month. Just remodeled 5-room cottage with bath, close to street, 200 feet from ocean front, Midway between Ocean Park and Venice. Corner lot, 50x150. Garage.
GANS PRICE LYMER REALTY CORP.
Selw. 5457. 605 Mar. Nat. Bk. Bldg.

BARGAIN—2 acres at Venice, 1 block to car, on West Blvd. Phone owner, 61049 VENICE.

HARBOR PROPERTY—
For Sale

ARE you looking up with the development of the harbor? We have some bargains in our list. Let us show you. Don't get coming into business at $225 to $250 per foot for inside. W. HINE, 625 Pacific Electric Bldg. Phone 62649.

FOR SALE—
If interested in the Fabre property see
MRS. N. J. BAMICK CO.,
424 W. 6th st. Phone 1058.
Service—Courtesy—Square Dealing.

San Pedro

FOR SALE by the Pedro Grotsser corporation, for builders, speculators, 11 lots all together, located on 24th st., 1 block west of Pacific ave., at a great bargain. Phone evenings, OWNER, Dunk 6223. L. 2.

Wilmington

ANAHEIM CORNER with CANAL ST.
Fenced 50 x 150 ft.
Brand St., $150 ft.
Many other good locations.
Let us talk over this matter.
F. J. BUCKLEY & CO.
711 W. Anaheim ... WIL. 824
L. A. or cor. W. 6th, Wil.

FOR lease—Wilmington 8 room house, with 2 lots, 50x150 each, $30 per month. Inquire 1130 Avalon blvd., Wilmington.

For Wilmington property see us. MRS. J. A. PARKER, 1047 McFarland st., Wilmington. Phone 984-J.

COUNTRY PROPERTY—
For Sale

DIRECT FROM OWNER AND A BARGAIN, 10 acres, 5 miles from Pomona, 1 mile from Spadra; 5-room house, furnished, Ford car, some tools, foothill section, rich soil, abundance of water. Price $3000. $1,000 cash, balance easy terms. ERNEST PEYREAM, 201 Hibernian Bldg. Main. 1480.

MUST SACRIFICE
79 acres on Rosemead blvd., improved with $12,000 worth of buildings. This is the finest subdivision and is priced to sell quick at $1500 per acre. Everything around it is being sold at $2000. Address H, box 197 TIMES OFFICE.

FOR SALE—At Talmage, only 17 miles from Broadway, nearly 7-8 acres, 10 year-old bearing lemons, to share all the sights are wonderful. Will take car in part payment. Write GEORGE HARRAH, Returns Builder, or see Mr. BOSS, my agent.

FOR SALE—OR EXCHANGE—
320 acres of as fine land as lays outdoors, San Joaquin Valley, best money and will sacrifice. PHONE 74853.

ONLY $1000 CASH DOWN.
Fifty poultry, 40 a. stock and fruit ranch, 5 acres in bearing trees, 6-room house and barn, all fenced, plowed. Abundant water $11,000, terms. $3000 to R. FRAND, Glendale. Phone 1941.

40 ACRES clear, on blvd. between Perris and Highgrove, price $50 per acre. $125 A. COLORADO ST., Pasadena.

FOR SALE—647-ACRE CHOICE ALFALFA RANCH.

This ranch is mostly in a fine stand of alfalfa. Located close to Calexico, Imperial Valley. 35 acres now being planted to lettuce, will be put in alfalfa in January. Ranch will be sold at a bargain just as it is. 700 tons of baled hay. Price $100 per acre. 2 WELLS, 3-horsepower hay baler, Mowers, rakes, wagons, all tools and personal property which is also at a big bargain for the man who is really interested. Let's talk it over.

W. F. BROWNRIDGE, Investments. 62902.
401-2 Van Nuys Bldg.
"THE MAN WITH THE DAILY EXCLUSIVES"
PROPERTIES"

SPLENDID HOME AND MONEY-MAKER.

240-ACRE IMPROVED RANCH,

including buildings, horses, cows, calves, chickens, wagons, implements, orchard containing practically all kinds of fruit, acres of alfalfa, all ready for cutting and ready making money. Grand ride, splendid climate, plenty of water for irrigation; contains 240 acres, bottom and high land. Price $50,000, on easy terms. Write P. O. Box 1225, Los Angeles, Cal., giving full name and phone number, and particulars will be sent or an interview arranged. This ranch will undoubtedly appeal to a practical man with the middle West and will be a great money-maker.

$15,000 handles a 5-yr. new 40 acre orange, 5000 trees, $15,000 cash will handle. Located in Tulare County, home of the early orange and the crop is ready to pick in few weeks. Now is the time to arrange groves which they are at the lowest price they will be again. Nice home, on paved highway. Equipped and a bargain property. Come in and talk it over. Phone 2-28-J, or ask for Mr. Ritter.
FOX RIDGE REALTY CO.
317 Merchants National Bank Bldg.

FOR SALE — Mountain home sites, commanding a beautiful view, accessible all the year; moderate altitude, attractive surroundings; electric line and road built, located adjoining the famous MODJESKA HOME in Orange county, are offered at prices from $250 to $350 on terms of 10% down and 10% every six months, three on the property open for inspection Sunday. Free broiling, bake and picnic lot sent on request. CHAS. S. BAKER, 1-2 La-e State Bldg., Los Angeles, Metropolitan 8591.

DO YOU KNOW THAT THE SOUTHERN PACIFIC HAS JUST PLACED ON SALE GOOD AGRICULTURAL AND FRUIT LANDS LOCATED IN RIVERSIDE AND LOS ANGELES COUNTIES, AT PRICES RANGING FROM $30 PER ACRE UP? THESE LANDS MAY BE PURCHASED UNDER THE TEN-YEAR OR TWENTY-FOUR YEAR FORM OF CONTRACT. WRITE OR CALL ON OUR AGENT, H. GEORGE, COR. NEW 6th WALNUT GROVE AVE.

FOR SALE—EXCHANGE — 320, 640, 960 acres of good desert land; mountain stream of gold; pine line, tank, reservoirs, mine, house, barn, corrals, 3 room house completely furnished. Want good going business or town property. Incumbrance $2500. Price $10 per acre. Outside range 25 miles square. Will make an ideal headquarters; ranch for a chicken farm. CHAS. T. SNIDER, Real Agent Brown, Kern Co., Calif.

FOR SALE by owner, attractive three-acre country home, beautiful ground, one half block from Los Angeles near Gill course, 9-room modern house, 2 baths, servants' quarters, 2-story 2-car garage, chicken house for 200 hens, brooder house, chicken runs and house; 2 acres in alfalfa, balance in garden, lawn, shrubs and ornamental trees, grape arbor and assorted grapes, chicken runs and house; 2 acres in beans, balance in alfalfa. Price $15,000, $5,000 cash. Owner, 1421 GARDNER ST. 87220.

50 A. OR 2 PAVED HIGHWAYS; 2 CALIFORNIA FARM BOUNDS; 2 WELLS 6000 FEET UNDERGROUND PIPE, 40 A. OLIVES, 27 A. GARDEN LAND NOW IN TOMATOES, 13 A. BILLY, OIL POSSIBILITY, TOWNSITE, R. R. BUILDING ACROSS THE LAND 50 MILES FROM L. A. MORT. $12,000. BY POMONA COLLEGE, PH. 440-899. ACCEPT GOOD TRADE AS PART. OWNER, C. W. LOVAN, 1110 DETWILER BLDG.

FOR $100 AN ACRE, 240 acres in the Menifee Valley, just beyond Riverside; level land, with loamy soil, half in grain, fine for alfalfa, cotton, grapes, deciduous fruit or general farming; balance in excellent pasture; plenty of water for irrigation or stock. Abundant water available. Sacrifice price. Must be sold for past due taxes. Inquire of M. PRATT, 117 E. Colorado st., Pasadena.

DAIRY AND THOROUGHBRED CATTLE RANCH, 180 ACRES.
OWNER SAYS SELL AT LOW PRICE ON EASY TERMS.
DAILY PRODUCTION NOW ON MARKET.
INCOME WILL SOON PAY ANY DEFERRED PAYMENT. CALL IN FOR INFORMATION AND PHOTOGRAPHS.
O. A. VICKERY & CO. 2-6 7th, ORPH.

FOR SALE—122 acres, 100 a. cultivation, 18 cows, family plantings, figs, peaches, pears, apples, oranges, cherries, grapes, lemons, grapes, 1 a. alfalfa, 2 springs, 1 gas engine and pumps, 6-c. house, 2-c. barn, chicken house, garage, implements, hens, team. Price $40000 Will divide. LAURA B. BENNETT, Valley Center, San Diego Co., Calif.

ALFALFA AND WALNUT RANCH

20 acres on blvd. Good buildings—orchard. Owner must sell. A very close price to the right party.
CAMPBELL-JORALMON CO.
400 Washington Bldg. 675-581

FOR SALE—5 city acres land in A-1 residence district. Owner must sell. 7-room house garage, greenhouse, etc. Two acres in daylily bulbs; common, business and all for $17,000. $5000 down. Balance easy, with stock, for $1800 cash. Will consider equity. 1226 HARRINGTON ST. Edgewater 1.

OWING to unforseen circumstances compelled to dispose of at least 10 of my 20-acre Tuscan grove of navels, Joaquin and Valencias. Block, Bumper crop on trees. If taken immediately will throw in crop. Price $10,000. Will ADVERTISER, 206 Galena, Pasadena.

TO CLOSE AN ESTATE
Ranch of 45 acres, apples, pears, commercial varieties, fully equipped, perfect climate, 4500 ft. elevation; unsurpassed health resort, 10 miles, boulevard roads from R. F. D. Phone MRS. MOORE, Fernmont, Calif., or Mrs. Moore, 214 Columbia Ave., Crown Hill.

FOR SALE by owner, exercise account sickness, 20 acres, 2000 avocado 200 plum, 60 peach. Family orchard 18 miles from Los Angeles. One 7-room house, 2 bath, double garage. Fine high class residential property. $12,000. Inc. exch. For appointment write R. W. TRACY, Pomona, R. R. No. 2.

$8 A. well improved alfalfa or dairy ranch for sale, 12 miles south San Diego on paved highway, 5-acre vineyard and orchard, best alfalfa. Private irrigation system that's perfect. This is no boom land, a ranch 4, and will be priced to close. H. TURBIVILLE, Owner, Palm City, Calif.

FOR EXCHANGE—We have several hundred acres fine land in Imperial Valley, free and clear of incumbrance, to exchange for city or near-by land. Will assume liberally to city free-lot. JAMES R. HIGGINS, with W. E. STOCKWELL, 301 Grant Bldg. Tel. 622492.

OWNER must sell 10 or 20 acres California fruit land, excellent condition, bearing. $450 per acre cash, business might consider.
1622 N. Catalina Ave., Pasadena.

DUCK PREMERVE for sale, 80 acres on Alamo River, Imperial Valley, now occupied by Fred Ramsey's clubs. Price $4000. Terms. E. SIMPSON, Univ. 3402. 1056 W. 21st St.

162-ACRE fruit and log ranch, San Luis Obispo Co. 22 acres almonds and fruit. Price $20000 cash. J. GARFIELD, Bradley, Cal.

5 ACRES Navel oranges, valencia and lemons, rooms and chickens, good 6-room house one block from P. E. Electric near Colton, $6500. Terms. Phone MICOX, B'way 6042.

SELL or exchange my improved Oklahoma 240 acre farm near Cotteville, Kansas. Owner, 110 Detwiler Bldg. 625410.

20 A. IMP. Coachella ranch, $1000 down, $ yr. 5%. 2681 DALTON, Beacon 2246.

FOR SALE—Beach, dandy little poultry ranch, close in. MISS McCRAE, 207 Delta Bldg.

COUNTRY PROPERTY—
For Sale

CARLSBAD-BY-THE-SEA

Situate 85 miles south of Los Angeles on the main line of the Santa Fe Railroad, overlooking the sea—the paved State Highway traverses the property.

This beautiful rapidly growing community offers splendid opportunities for making real money under the most ideal living conditions.

By reason of the arid clime climate the most tender crops are produced out of season, twice yearly.

We offer high-class Avocado, bulb, flower and vegetable lands with water at cost for $750 per acre, on terms over ten years.

Beautiful highly improved and restricted residence lots in Carlsbad Palisades from $425 to $850—all of original 10-acre size. Terms are 20% cash and the balance in small monthly payments. Understand, this is a live, growing community, and your profits are sure. For folder, maps, etc. call on or write—

SOUTH COAST LAND COMPANY,
E. M. CLAUSSEN, SALES MGR.,
912 GARLAND BLDG.
LOS ANGELES, CAL. PHONE 873-153.
—Note: No connection with any other Carlsbad project.

COUNTRY ESTATE
20 MILES FROM LOS ANGELES

We are now offering the headquarters ranch of the Spanish Grant of the "Rancho Santa Anna del Chino" of 710 acres—35 acre lake for irrigation, boating, fishing and shooting—250 acres of fine rolling land for golf links. Over 100 acres of alfalfa—20 acre park started 50 years ago. Complete irrigating and domestic water system—free gravity water—Complete buildings, ranch house accommodating 25 people—ideal for club or country home. Known only by appointment. See Mr. Jonathon,
CAMPBELL-JORALMON CO.,
400 Washington Bldg.
Owner's Exclusive Representative

HOME AND RANCH—
An exceptionally attractive country HOME with 100 acres orchard land situated on the highway in the foothills in sight of the coast, healthful and desirable section of Northern California is offered for sale or exchange. About 30 acres in peach, apple, walnut, figs, valencia and grapes. Family orchard, garden, 10 acres more ready for planting, 30 acres in eucalyptus and cedar timber, running creek, irrigation right and water under pressure piped to property, electric lights, telephone, rural mail delivery, grammar and high school, churches, railway station all convenient. Beautiful new bungalow with all modern conveniences, 6 rooms, large basement, bathroom, shower bath, hot and cold water, sleeping porch, large fireplace in living room, garage, store house, chicken houses, barn, etc. 1400 ft. elevation, excellent climate, no fogs or mosquitos. This is the most desirable place in a select district growing in importance and value. Can be conveniently divided. Property would exchange for business property or apartment house.
WILLIAM H. O'NEIL, Administrator,
Phone 825076. 740 South Hill St.

HOME—COMFORT—PLENTY
What more can a man ask? 20 acres navel oranges, $27,500 with $7000 crop now on trees and ready to pick in 30 days. Good 6-room house, 2 baths, in Tulare County. $7500 cash, balance easy. This grove with ordinary care is worth $1000 per acre. Terms to suit. Price is immediately. Phone 828005. Ask for Mr. Ritter.
FOX RIDGE REALTY CO.
317 Merchants National Bank Bldg.

FOR SALE OR EXCHANGE.
Highly improved, bearing 10-acre apple and peach orchard, 8 mi. from Fresno. Fine, new stucco home, furnished; farming and dairying equipment; both electric and pumping plant. Sickness compels owner to sacrifice—will accept $20,000. Although improvements alone cost $25,000. Mortgage $20,000. Will trade equity for L. home or income.
W. A. HEITMAN COMPANY,
Specialists in Farm Properties,
714 E. ... 873-071.

ALFALFA
FOR SALE OR EXCHANGE
20 ACRES, $20,000.
1½ miles Hemet, Calif. $12,000 in Mdge. High class 7-room 2-story MODERN home. Equipment to operate ranch, worth $2500. Ranch equipped for 25-cow dairy. Fine alfalfa land, water estimated 15000 E. 12th st. ha.same as falls, very cheap water from 125 ft. well. 20 acres. This is a real GUARMAN RANCH IN CALIF. Owner wishes to retire. Will accept as first payment CLEAR HEMET LOT $10,000, balance long time. Address OWNER, box 615 Hemet, Calif.

238-ACRE
DAIRY RANCH,
115 ACRES ALFALFA,
80 acres corn, 30 acres beans, 2 good wells. An abundance of water, 3 large silos with 200 tons ensilage in them. 3 sets buildings, 2 sets of tenant houses, 100 cows, 60 head of cattle, 4 horses, caterpillar tractor with all tools for same, one of the finest and most milking machines, good 7-room house, 12 small houses for help, on the paved highway, 4 miles from ... For complete information call at the WOODWARD HOTEL. Ask for Mr. Eckerman. 421 W. 5th st.

FOR SALE—BY OWNER, 5 acres in beautiful Hansen Heights; suburban home; 4 room house, barn, shrubs and ornamental trees, grape arbor and assorted grapes, chicken runs and house; 2 acres in beans, balance in alfalfa. Price $5,000; $1,000 cash. Owner, 1421 GARDNER ST. 87220.

TO close estate, country home of Chris Neilsen, deceased, 200 acres in Antelope Valley, four dwelling houses, dairy barn for 50 cows, horse barn for 30 horses, 20 individual pig houses, 30 acres alfalfa, 10 acres fruit trees, fenced and cross-fenced, underground pipe, two electric pumping plants, two running streams and dam to hold water. Also 110-acre alfalfa ranch, 70 acres alfalfa, balance in corn, 7 dwelling houses, 2 pig barns, hog corrals, abundance of water. Terms. 2 wells furnishing
WILLIAM ... Administrator,
Phone 825076. 740 South Hill St.

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W. A. HEITMAN COMPANY,
Specialists in Farm Properties,
714 E. ... 873-071.

AGE and sickness forces sale of this 160-acre ranch 4 miles east of Stanford in the fertile San Joaquin Valley, fully equipped for pumping plant with 150 H.P. 7-room house, barn, 20-ton silo, 20 cows, 20 hogs, all machinery, 3 acres grapes, 10 acres alfalfa, 20 acres orchard, balance corn. Adobe sheds. Price $16,000, $4000 cash, balance long time. If you wish to clear a large profit see Los Angeles office at once. $5000. See Chapman Bldg., 645 S. ...

600 ACRES in the foothills of Riverside county, fine grazing land, reservoir, stock scales, pumping plant, etc. 200 acres or more cultivatable and suitable for grapes, fruit or alfalfa. Has good water and timber. Ideal country to live in and suitable for cattle, hogs, etc. Several sections of this land for sale. Drainage system through ranch. Near schools church and store. State highway runs through property. Priced to sell. BOX 551, Madrona, Calif.

NOTHING down, no interest. Simply pay taxes. Oil prospects. Good land, near producing oil well, 20 gravity.
1 acre, $50 per acre.
5 acres, $200 per acre.
10 acres, $30 per acre.
This is the best investment in California.
FINANCE REALTY CO.
1140 Mer. Nat. Bank Bldg.

FOR SALE—By owner, 1 acre with 4-5-room house, up to date and 5-room house, up to date, all kinds of fruit, chicken houses for 2000 hens, brooders, incubators, cow, stone chicken house, all for $1,650, will handle all or trade. This is a snap. 1120 ANNA CUDAHY, south Bell, in the oil dist. Make offer.

RIPE FOR SUBDIVISION
235 acres, 100 acres in bearing fruit, mountain view, 200 acres in water development pipe. Good house, barn and outbuildings. Price $225 per acre. This property has formerly been sold at $300. $20,000 cash will handle. See WARNER, 2624 West Pico St.

FOR SALE—OR EXCHANGE—160 acres, all tillable, 70 acres in alfalfa, 100 tons baled hay, 6-horse team, implements, including combine harvester. 60 acres from R. R. station. $16000, clear. Will assume. DREXEL, 4507.

160 ACRES, 2 miles north of Oakdale, selling for $125 per acre; fine irrigation property, good soil, suitable for alfalfa, trees or vines, will sell in small lots or for cash. Owner, 1000 Fifth st., Oakdale, Cal.

LAND for sale in Vista Valley, near well going in, fine soil for fruit, good water, $150 per acre, only eighty to a purchaser. 10-acre tracts, or more. 3421 SEVENTH AVE. 72967

BUY an acre a month, 10 acres $2500, near Inglewood, Los Angeles city, 5 minutes, water 12 feet. Price $25 acre, $11 cash, balance $10 month. MONIGH, 801 Bet. ...

SAN Fernando Valley, center grassland real estate activity in L. A. County. 100 acres on principal blvd., among active subdivisions, for sale or trade. We are selling. VICICH, 518 Grant Bldg. 825787.

FOR SALE—$300-acre ranch and range, Pictare location. Country club. Gentleman's estate or subdivision. Hunting reserve, golf club. 946 W. 50TH ST. Vermont 9068.

40 OR 80 ACRES in irrigation project, $10 per acre, water $12 per acre. Get in on ground floor. Call in person. 1128 S. ...50TH ST.

RENT low-priced land in So. California before deciding. Then buy. 5-room house garage, greenhouse, etc. Two acres in daylily bulbs; common, business and all for $17,000. $5000 down. Balance easy, with stock, for $1800 cash. Will consider equity. 1226 HARRINGTON ST. Edgewater 1.

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FOR EXCHANGE—We have several hundred acres fine land in Imperial Valley, free and clear of incumbrance, to exchange for city or near-by land. Will assume liberally to city free-lot. JAMES R. HIGGINS, with W. E. STOCKWELL, 301 Grant Bldg. Tel. 622492.

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FOR SALE—Beach, dandy little poultry ranch, close in. MISS McCRAE, 207 Delta Bldg.

COUNTRY PROPERTY—
For Sale

Mexico
The Resuscitation of
M
E
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C
O
by the world powers makes an investment in the Gonzales colony lands both safe and profitable. Hundreds of thousands of Americans and millions from other countries are preparing to move to Mexico.
Thousands have already bought lands in the colony upon which to make their home.
POPULATION AND DEVELOPMENTS ARE MAKING VALUES AT GONZALES NOW!
BUT THE BIG INVESTMENT
A farm of four hectares (approximately 10 acres) and a lot in the city of Gonzales for $190, on terms of $10 monthly without interest, or 5% discount of 10 per cent for all cash.
Titles delivered promptly. No requirements or restrictions. Buy it and own it. Only a few left, and they are going very fast. Sale closes 6 p.m. Oct. 20.
GONZALES TOWNSITE COMPANY
Salesrooms at
127 N. Spring St.
125 S. Main St.
606 H. Fifth St.
MAIN OFFICE
714 S. Hill St.,
Suite 601
Gonzales Townsite Co.,
714 S. Hill St.,
Los Angeles, Calif.
Please furnish details about the Gonzales Colony in Mexico.
Name .....
Address .....

60 ACRES A-1 truck land in Sonora state right in town near R. R. station, plenty water, good titles, large, small house, brick and adobe on large lot in center of same town. All improvements and clear $9000, part exchange, some to handle. Call 1421 GARDNER ST. 87220.

MEXICO—Industrial, commercial, financial and mineral news of Mexico, by prominent Mexican writer, in International, Spanish and Indian Texas.
FRANK S. POORMAN, 507 Deere Bldg., Dallas, Texas.

SMALL irrigated farms where you can produce vegetables and fruit for northern markets during winter months when prices are highest. Low prices, easy terms. TWIST & NOGLE, 310 Grant Bldg. 823-735.

FOR SALE—Large tracts of good farm lands and grazing lands with cattle, located in Sonora and Sinaloa along the S. P. R.R. Call and see pictures and reports.
CHAS. H. KENT, 701 Haas Bldg.

MEXICO.
Los Pilas, San Pedro, River Nayarit; 500 A. $25 acre; all or part. $2,500; 100 A. mile of 10,000 sugar farm, going in 24. 4801 MINER AVE.

FOR SALE—10.0-0 A. $175 ACRE; 68,000 A. $1.75 acre. In Sinaloa, abundant water. See WATSON, 402 Stock Exch. Bldg.

AMERICAN new colony, near U. S. border of Texas. Fertile soil. Low prices. Mex. Land Dept., R. 306 S. SPRING, 4264.

Coachella Valley

FOR SALE—A FORTUNE IN CROPS—40 acres, 20 in young bearing Mafaga grapes. Early July shipments. Cultivation, etc. Will consider partial exchange. Clear. SNAP FOR CASH. 702, COACHELLA, Calif.

DATE LAND—15 acres in Coachella Valley on Grapefruit blvd. 7 miles south of Indio. Leveled, water and pumping plant. $350 per acre. Terms. WILLIS, 629 Trust & Savings Bldg., L. A.

Imperial Valley

REAL bargains, 80 acres, located about 4 miles northwest of El Centro. Land is fenced and cross-fenced, good house, plenty water, all level and of high quality. Price $40,000. 160 acres located southwest from Holtville is all in corn, is fenced has a good house of four rooms around it. Land would rent for $70 per acre. Price only $16,000. For further particulars see F. A. GULOW, telephone 828-023.

RELINQUISHMENT for sale, Forty acres Imperial Valley, sandy loam land. Six miles from Holtville. Drainage system. Water in etc. Price $1000. Box 361, HOLTVILLE, Cal.

INVESTIGATE IMPERIAL VALLEY, coal tracts, surveying, grazing, irrigation. E. R. BRANDON, P.O. BOX 542, BRAWLEY

Rialto

14-ACRE orange grove, largely navels, few lemons, sweets and Valencias. Estimated crop now on trees, 4000 boxes. Good water right. Has been unusually well fertilized, pruned and cared for. $13500. Terms.

10-acre orange grove, Valencias, Navels, lemons, grapefruit, berries, peaches, pears, plums, walnuts for family use. Five-room house, Fresno scraper, garage. Well located. Good crop. $15,000. Terms.

TED K. CLARK
Orange groves, vineyards, city property
Insurance of all kinds
107 East Foothill Boulevard
Rialto. Phones 124 or 194

San Fernando Valley

A LITTLE BUIT A LOT IN MISSION PARK GARDENS, SAN FERNANDO.

Quarter acre lots with city improvements, street cars, as low as $700; 20 per cent cash, balance 3 per cent per month; ideal home sites; the most sensational subdivision now offered; now is believing. Come to old San Fernando Mission, office across the street, salesman on tract—better bring your check book as we are only offering a few of these lots at these low prices. You can double your money in twelve months. Come today and see the property or WITTEN & POPPLEMAN, 811 S. O. Bartlett Bldg., 213 West 7th st. Phone 975-840.

A BEAUTIFUL corner on Sherman Way, just west of Van Nuys town, all in 10-year old Mott peaches, gas, water, electricity, all in ideal building location in splendid neighborhood. For sale $5,500 per acre; $1,000 cash, balance 10 years. 40 acres of wonderful land, near town and boulevard at ½ price of adjoining acreage.
HALSEY & THOMAS,
317 Story Bldg.

WE have a splendid 80 A. left over, alfalfa tract at $400 A. 1-4 cash. Close-in, owner wants quick sale.
Also 40 A. imp. only $620 A. 1-4 cash. Owner leaving.
10 A. imp. Furniture and Poultry Inc. $6500. 1-3 cash.
THE BITTERBAUGH & BUNNICUTT INC.
704 Hollingsworth Bldg.
6th and Hill. Bdwy 8349

INCOME LEMON GROVE.
10-acre 5-year-old lemons, grove in beautiful condition near San Fernando, showing good income. This is a real buy for $12,500, $4,000 cash. LEO B. LEE-PERANCE, 840 Sherman Way, Van Nuys.

FOR SALE—10-a. near Lankershim, 4 a. bearing walnuts and peaches, bal. clear, good soil, aqueduct water, splendid location for chickens. $5000, terms. E. F. KAISER, 4211 Eastern ave. White P car.

Pomona

FOR SALE OR EXCHANGE—
NO INFLATED VALUES
10 acres orange, $12,000, must sell, or trade for city; owner going east.
3-acre chicken ranch, good 5-room house, barn, fine brick bronze turkeys; $7500; trade for $5000 house.
5-room house, 2 apartments in it, $3500; want 2 or 3 residences.
We have some real bargains.
MIDWESTERN REAL ESTATE EXCH.
336 W. 2ND ST., Pomona, Cal.

HEY, YOU!
See the big Los Angeles County Fair, Pomona, Oct. 10th to 20th. Also see this 20-acre ranch, 4 miles of city. $1650, terms. Call on tract agent, C. C. CAVER, 322 S. Main St., Pomona. Phone 3790; res. 4437.

Sacramento Valley

FOR SALE—Ranch for progressive farmer. California's richest farming district. Ranchers take produce daily to San Francisco, passing property. Seventy-two acres rich delta soil, will raise anything. Ten acres asparagus, ten acres bartlett pears. Five to seven years old. Balance peaches, soil, permit to be planted to asparagus this fall. Owner good six-room house, one three-room cottage and five-room cabin. Large barn. Tank and gas engine for irrigation. One thousand dollars per acre. Owner a widow. MRS. M. E. FAY, 8221 East 142d st., Oakland, Cal.

Victor Valley

VICTOR VALLEY—40 acres, 20 acres fenced, includes 4 acres Bartlett pears, 10 acres Jonathon, Delicious Winesap apples, 6 acres alfalfa, 6-room house, 24x40 barn, pumping plant, 12-inch well, 6 h. p. engine. Wonderful quality, fruit and vegetable. Oil indications. Midway between Palmdale and Victorville. Property clear. Will consider 1 A. exchange to $10,000.
WILLIAM H. O'NEIL, REALTOR,
1063 Central Bldg. Phone 825076.

VICTOR VALLEY
$500—10 acres, $100 down, balance easy. May be oil prospects sold; agriculture, grape and fruit land, near better, $2,5. 641 Chamber of Commerce Bldg.

COUNTRY PROPERTY—
For Sale

Fresno

SALE—Exchange, 40 acres Fresno Co. ranch. Olives and figs. Real home place. Complete. A good deal. J. A. GALBRAITH, Route 6, box 188, Los Angeles.

Palo Verde Valley

40 ACRES surf. soil, south of Blythe, water, electric, level and ditched, $1000 per acre, 20 years installments at 5%. Poor man's chance for self supporting home. Owner 695 WASHINGTON BLDG. Phone 826-972. Evenings 806163

San Luis Obispo County

RANCHA DE—One acre and 6-room house, plastered, cellar, garage, garden, shade, etc., for only $2500. $500 down and $30 per month. Acre alone worth $2500. HOLDEN, 2000 E. Foothill Ave., Monterey Park (Ramona Acres.)

Paso Robles

6 ACRES choice land, Paso Robles for $ A Value $1500. C. H. DOAM, 1240 E. Hope, L. A. 875581

OIL PROPERTY—Miscellaneous

OIL ROTATION
If you want to purchase stock in a Land Owner's Syndicate which is now being developed, or have stock in one which is being developed, or have oil property for sale, write us. We have a small home rental proposition and also oil properties. Let us know your offerings, what you have and what you want. Address
MARSHALL & CO., 726 Story Bldg. 871-121.

WANTED TO RENT COMPLETE OIL DRILLING OUTFIT WITH BOILERS, ETC. CALL 308 SAN JOSE, 187 NATIONAL BANK BLDG., HOLLYWOOD.

VAN NUYS OR EAST RIGHT ON H GOAT
Best location in Van Nuys, 50 ft. on Sherman Way, 225 ft. deep, 2 oil wells on property, 225 barrels per day. Will sell all or part. Owner will finance. Half cash, balance easy terms. Address Box 1, Times Office.

Beverly, Inglewood, Redondo, Long Beach, Santa Monica, Hollywood, Los Angeles, Glendale, Pasadena, Burbank, Alhambra, San Fernando, Van Nuys, Sherman, Culver City, Venice, Ocean Park, Compton, Whittier, Fullerton, Santa Ana, Orange, Anaheim, Riverside, Redlands, San Bernardino, Pomona, Ontario, Upland, Claremont.

POULTRY RANCHES—For Sale

DRIVE OUT TODAY and see MISSION DRIVE ACRES if you want a chicken ranch. NO BETTER SOIL OR LOCATION FOR A PAYING POULTRY PLANT THAN OURS. $250, $25 per month, interest 7% payable quarterly, gives you a big 5-room concrete 100x300, water, gas, electricity, good street, close to school, town and stores. Phone San Gabriel 124 R-11. KELSEY-MILLER COMPANY. Go to the Old San Gabriel Mission, then follow Mission Drive 1 mile east to our Tract office. Mr. Miller in charge or see Mr. Kelsey, corner of Rosemead & Valley Blvd. on Valley Blvd. 10 miles east of Los Angeles.

ONE of the greatest and best equipped chicken ranches in San Gabriel Valley, one block from station on car line and Huntington Drive. Only 20 minutes from 4th and Broadway. NEW, STREAMLY MODERN FIVE-ROOM BUNGALOW WITH CEMENT BASEMENT. Beautiful flowers, shrubs and garden. 700 young laying hens. Unusual circumstances compel quick action, and I can sell this beautiful income home property for $15,000 less than actual value. Prospicuous parties can finance or accept a small payment down, balance easy terms. HOOLEN, 612 Black Bldg. Phone 512-182.

1 ACRE poultry ranch, Van Nuys, 3-rm. plastered house, gas, elec., garage; near car, $1100 handles. 1005 Brick and Turn, VANBORNE, 206 Delta Bldg.

FOR SALE—2 acres, all soil, on graveled street, car line, 10c fare, $750 cash, bal. $50 mo. Price $2300. Owner, Addison T., box 433, TIMES BRANCH.

FOR LEASE—2-acre chicken ranch, fully equipped. Furniture for sale. 245 BELL AVE., Bell.

4-ACRE fruit and chicken ranch, 100 chickens, $450. By owner, MRS. C. G. CRIST, Bothell, Calif.

POULTRY and Angora goat business. All chance. Monthly income assured; trade considered. LEE, 452 S. Spring, R. 707.

2 ACRES for poultry and fruit. Price $500; $100 down, $15 a month. 210 Union League Bldg. MR. YOUNG.

1 ACRE, 5-rm. bungalow, chicken run; bargain, $4000. Inquire 1315 W. 107th. 554697.

5 ACRES, $2400, $400 down, bal. 6 yrs. Old olive orchard, sandy soil. Red cars, elec. R. TIMMONS, Huntington Park.

$150—3 acres with water, nr. Corona; fine for poultry; good neighborhood. FRANK BAUERMAN, 438-39 Bradbury Bldg.

POULTRY RANCHES ONLY.
VAN HORNE, 206 Delta Bldg.

5 ACRES on Valley Blvd. Irrigated. $3600. $900 cash. P. O. BOX 282, Alhambra.

REAL ESTATE—For Sale—Miscellaneous

WILL accept listed and unlisted securities at the market value for high class Los Angeles real estate in a location which is rapidly increasing in value. This is a chance to make real profit. Address Box for maps and detailed information. 618 REAL ESTATE CORPORATION. 618 W. 9th St.

ANNOUNCING the opening of WILSON HEIGHTS, Sunday, Oct. 14th. If you are interested in acquiring Western Ave. frontage or a beautiful home site, come early. Located at 96th and Western.
POSITIVE $1 SALE
WESTERN AND MANCHESTER.

1-4 ACRE, 5-room modern house, completely furnished; fine soil, chicken houses, garage, fruit, shrubbery. Write 4500 or MAIN, Phone 295153 morning; East 0098 evening.

SNAP—Lot 60x150, Inglewood court or flat site, close in. $7250. $1800 down, $50 to suit. Inquire K. F. RUPER, 1000 S. Jefferson.

FOR SALE—Choice lots in the beautiful Hollywood Cemetery, on Santa Monica Blvd. Best investment in real estate in Los Angeles today. Call BEACON 1342.

ACREAGE, SUBDIVISION—Miscellaneous

FOR SALE
2000 acres at $40 per acre. All level river bottom land, 9 miles of river frontage, 2 miles of railroad and highway frontage. Located on the Mojave River, north of Victorville. Subdividers are buying in all available acreage around this locality. $15 down $10 month, balance easy terms. Might consider first payment in good local realties or clear land. See me at once.
WELCH & CAMPBELL, REALTORS,
601 Metropolitan Theater Bldg. Mut. 2932.

ACREAGE SUBDIVISION FOR SALE
Business and residence acreage. 34 choice lots overlooking city park and city playground, located on car line near East Lake Park, at subdivider's prices. Gas, water, electricity and street improvements all complete. Owners will offer entire tract to builder or subdivider at attractive price and reasonable terms.
GILBERT E. GARDNER
410 Pac. Bldg. Tel. 873-882

NOT THE LAST BUT THE BEST subdivision property for sale, consisting of 120 acres close in my homeland in San Gabriel Valley; street car line, depot, 2 sidings on property, chance for an industry at depot, price $1000 per acre, $600 in this and can be turned in 4 months. Owners will take half interest in a syndicate with experienced subdividers See W. R. AMES, Jonathan Club, 833 and Main Sts., Los Angeles, Calif.

FOR SALE—By owner, beautiful 9 acres in Highland Park district. Located within 200 feet of new Arroyo Seco Blvd. and less than 100 feet of Monterey Road bld.; only 3 blocks from new 32-acre public park at Ave. 60 and very short distance from pumping city park in present location of Schuetzen Park. Price $3000 per acre. Owner, P. C. HAGEMAN, Chatsworth, Calif. Tel. 121-J-2. Owensmouth Exchange.

FOR SALE—BY OWNER.
Price $50,000. First payment $30,000, 30-acre tract ready to subdivide; 200 yards from new brick school now building. Right in suburban town, close in to Los Angeles, will retail at 3 to 4 times cost. Address W, box 329, TIMES BRANCH.

1 ACRE $45,000.

Have subdivision surveyors working, construction and selling to start within 25 days. Now you subdivision experts, here is your opportunity. I will give you a first lien on the property and a selling contract of 30%, over 1500 lots; close in. Address V, box 565, TIMES BRANCH.

FOR SALE—9000 ACRES
Irrigating system will, abundant water, domestic water system, street car service, gas, electricity, telephone service, bordering on main boulevard. Very attractive price and easy terms. J. J. FOGARTY, 401 H. W. Hellman Bldg.

SECONDHO VALLEY 10 income. Have 2½ acres, partly irrigated. Ideal for small ranches. Fifteen acres bearing walnuts. Ten acres bearing vineyard. Five acres bearing olives. Cheapest in valley. Live wire subdivider can clean up on this. Price $15,000. Phone MR. WAGAR, 500245. 831 S. Kingsley Dr.

RARE FOR SUBDIVISION.
40 acres on BOULEVARD right-in town of Owensmouth; car line runs within 700 feet of property; located between high school and grammar school. Planted to apricot trees. $800 to $900 improvements. Best soil in county. $53,000, $20,000 cash
NAT E. HEACOCK, Owensmouth.

A CITY ACREAGE.
11 acres 3 mi. from City Hall at Edendale, P.E. station at property, 5c fare. Minutes from 6th by Zone 1. Will ready now for subdivision. Price $3500 acre, ½ cash. Owner, Holly 5018, MR. SHAW.

40 ACRES walnuts or in small tracts, 15 min. N. E. of A. E. center San Gabriel Valley. Productive oil land at reasonable price. Might take in exchange 2 room house in Los Angeles. NO flats or apts. VANDERHOOF & Owner, 1505 S. Huntington Drive, Alhambra Park, Pasadena.

SAN FERNANDO VALLEY—Right on boulevard. Wonderful tract, 250 acres. Only car line. Also 2-car cold of cleared tract, 200 acres for $300 per acre. BAIRD, 807 San Fernando Bldg. 870272.

BEAUTIFUL level corner, 5 acres; for subdivision, north of Hollywood; only $19 0 acre. Worth $2500 per acre. Terms, $500 cash, $1000 in 90 days, $50 month, mortgage. Principals only. R. L. BOWLIN, 1215 Continental Bldg. 628 S. Hill.

FOR SALE—10 acres Canada, 40 acres, fronting on Michigan Blvd., all good to table fruits, adjoining Flintridge; wonderful property at bargain. Good terms. GEORGE C. PECKHAM, 200 Sheridan Bldg. Metro. 1430, 6530.

WANT four men to join us in purchasing 920 acres adjoining the one near Covina. Ideal production land. Fine for estate or small farms. Has oil possibilities. Terms. Address Box 6163, TIMES.

MARK $3,000 to put 1. Large acreage in Los Angeles city limits. Home sites, little money down, balance like rent. No sikers. $150,000 cash required. 622 TITLE INS. BLDG. 64703.

SUBDIVIDERS attention! Have 80 acres within 30 miles of L. A. Will be ready in active locality. Want some one to handle. MURRAY & DELONG, 515 Jr. Orpheum Bldg. 821848.

WESTERN avenue. Close in. 4 wonderful corners, each 250'9 ins. acre. 20% cash. BAIRD, 807 San Fernando Bldg. 870972.

GOT TO BE SOLD QUICK.
10 A. 2 A. all kinds of fruit, 1 A. grapes, 5-room house, city water. 3000. VER-MONT close to San Fernando Rd. on Lankershim Blvd. & Prudence Ave.

FINE subdivision acreage, city of Burbank close to boulevard, over 6 acres. Owner, 931 BARTLETT BLDG. Bdwy. 0532.

NEARLY 3 acres, near corner Merced & Isabel Sts. $15,000; terms. Sgt. Irish, owner upon lots, apartments, submit offers. BURLEIGH, Sherman Hotel.

OCEAN frontage, 100 acres, with mile of ocean front on blind near Carlsbad; steep. 709 SAN FERNANDO BLDG.

CLOSE in tract of 3-5 lots, all surveyed, staked and ready to go. Very low price. Reasonable terms. Consider part trade. Pioneer Bldg. LAND CO., 429 Pacific Finance Bldg. 64708.

ACREAGE, SUBDIVISION—Miscellaneous

40 ACRES TO SUBDIVIDE
A CHANCE TO MAKE $25,000 IN 30 DAYS IF YOU WILL SUBDIVIDE THIS BEAUTIFUL 40 ACRES INTO ONE-ACRE TRACTS. LOCATED ON A PROMINENT CORNER WITH BIG FRONTAGE ON BOULEVARD. ONLY 1¼ MILES EAST OF LIMITS OF SAN BERNARDINO, WHERE THE SANTA FE ARE SPENDING OVER 1½ MILLION AND WILL BRING 30-0 PEOPLE IN TO THIS CITY IN THE NEXT YEAR. THE PAY ROLL NOW IS OVER $5,000 000. YOU CAN NOW RENT A HOUSE IN SAN BERNARDINO. THINGS ARE ON THE JUMP. THE MONEY IS THERE. THE DEMAND FOR ACRE HOME SITES IS VERY ACUTE. REMEMBER, THIS 40 ACRES HAS ABUNDANCE OF WATER, THE GAS, LIGHTS, PHONE LINES ARE IN FRONT OF THE PROPERTY.

THIS PROPERTY WILL EASILY BRING $75,000. THE PRICE FOR QUICK SALE IS ONLY $40,000

EARLE W. MAGEE, EXCLUSIVE AGT.
436 SECURITY BLDG. PHONE 871-258.

FOR SUBDIVISION
4000 ACRES NEAR THE CITY
6 miles of State Highway frontage
Elevation 1000 feet.
Beautiful rolling land covered with oak trees, fine soil.
8 miles from the Coast.
Postoffice now on the tract where road to Coast leaves State Highway, making a fine townsite location.
You can subdivide this tract in lots of five, one to ten acres each and sell it at a big profit, as my price is very low.
PERCY H. CLARK
Sole Agent
306 New High Tower Bldg.
Phone 827-325

$30,000—GROUP OF 47 LOTS—$30,000.
HIGH IN THE HEART OF VAN NUYS.
On splendid Blvd. artery, 2 blks. to car, 4 blks. to High School.
These 47 LARGE LOTS, covered with choice fruit trees, will retail readily at $68,000.
On account of illness of owner, we have been authorized to sell this subdivision at a reduction of 25% for spot cash, with releases. This 10-acre subdivision in the hands of a live organization will sell itself out in 30 days. Make your investigation early.
HOME REALTY CO., Sole Agts., 253 N. Vermont. Drexel 3911.

$3000 WILL MAKE YOU
$50,000.
Mr. Orchard Land Subdivider, here is what you have been seeking. Ten acres into business on a shoestring. 500 irrigated acres subdivided ready for market. Surrounded by rapidly growing town. Best section of Sacramento Valley. Over 3000 acres adjoining sold in last forty-eight months. Only $1000 required, balance adjoining going big. On State highway. Small payment, balance as land is sold. Very easy terms. Only 10 miles out and care for orchards if desired. Phone MR. WAGAR, 500 245. 831 S. Kingsley Dr.

MR. SUBDIVIDER
We have sold over $1,000,000 worth of subdivision acreage within the last 3 months. We know the best pieces at the "right price."
GIVE US A CALL
RHODES OR McBRIDE
WELLS, HALL CO.
4113 Washington Blvd.
768205. 763787.

11½ ACRES young walnuts, fronting on boulevard, adjoining car line, paving. Ready to subdivide right now. Price $1000 per acre. Easy terms.
20 acres walnuts and Alfalfa. Two paved boulevards. Close in to Los Angeles. Price $1000 per acre. Easy terms.
9 acres, 5 gh-class location, just off Huntington Drive and close to Oak Knoll. This is ready to subdivide and should sell quickly in lots. Low price, easy terms.
EDWIN G. HART,
722-725 Van Nuys Bldg. Main 2906.

HERE'S an opportunity to create one of San Fernando Valley's most unique subdivisions. Offer of over 200 eres on east slope of Chatsworth Hills—including 100 acres of alfalfa land now in young oranges and grapes; balance ideally suited for walnuts or fruit; all to be subdivided into 5-acre tracts; city water and electricity; near boulevard. Price $750,000. Easy terms. Good for $150,000 profit in 6 months. Only handled right. Particulars from the owners, A. CHORNBORN, 628 Story Bldg. 62487

LANKERSHIM will hold an annexation election Oct. 31. We have some acreage that Lankershim wishes to use for subdivision and will increase 50% in value as soon as the election is carried. Watch out option one of these now! Can be handled at ground floor prices, easy terms. Where else around Los Angeles can you secure acreage covered with full bearing fruit trees at $170 per acre. See MR. CRAWSHAW, with PENFIELD & FORSYTH, Lank. 122. 5219 Lankershim Blvd.

LOS FELIZ BLVD.—40% frontage. Wonderful building site or sub. Adjoins wealthy Griffith park. $153 ft. cash. See GIRD REALTY CO., 4160 Hollywood Blvd. 866852.

SAN Fernando Valley, center greatest real estate activity in L. A. Have 10 acres on principal blvd. among active subdivisions; see owner at once for terms. NICKINSON, 618 Story Bldg. 875-673.

HAVE buyer for 5-room cottage, southeast or northwest. OVERTON, Bdwy. 4300.

IF you have any property to sell to colored people, list it with me. J. DAVIS, 1705 W. 36th Pl. Phone 23804.

COLORED people waiting to buy houses and lots. List your property with WM. H. GAMBLE, 1707 Central ave. Hum. 1540.

WANTED—4-family flat building, west side. Will pay 18 0% $10,000 down. ROGERS, 522 W. 9th st.

HOME on easy payments. Responsible. Prefer east of Main, north of Sixteenth. ROBT. PARKER, 1125½ E. 12th St.

AM looking for flats, stores and vacant lots. Send full description. M. LEDERER, 1220 4TH AVE.

WANTED—Houses, lots and acreage. Buyers waiting. F. C. COTHRAN, 2825 Central ave.

WANTED—Real Estate—Miscellaneous

WANTED—
City or genre for 500 acres, Imperial, at Brawley. A real ranch, $75.00, terms. $16,500. Take exchange.
City income or near for dairy farm, highly improved, near Brownsville, Texas. Owner over $1500. Price $14,500, clear.
Eastern anywhere, land or city, for 114-acre grain and poultry ranch, 2 improved parcels and Valencias. Price $150,000, mtg. $25,000. Do not fail to investigate. Any Penn. anywhere. A big deal for some one.
Poultry ranch within 50 miles of Los Angeles for a swell date farm at Mecca, 8-room modern house, b'g crop. Price $15,0 0, terms.
Wanted, Texas for 20 acres Thompson seedless, Fresno county; $12,000, terms.
Talk with us about your eastern.
Mr. Nunno. Mr. Wood.
HERNKO DO D. WOOD CO.
412 Title Ins. Bldg. 62432.

ATTENTION, OWNERS.
Can give personal handling to few parcels desirable close-in property. It will pay you to submit your best proposition.
WILLIAM H. O'NEIL, Realtor,
1003 Central Bldg. 826185.

WANTED—Vacant lots in L. A. city or suburbs, for cash. Send full description and price. Address Box 1, Times Office.

I WANT a 5 or 6-room residence or a bungalow in Hollywood or West Wilshire, 6000 to 8000 cash. Will trade new bungalow lot on high ground. Call MRS. ADAMS, 763606, or write P.O. BOX 1221, Hollywood.

BUNGALOW from owner, 4 or 5 rooms, 2 bedrooms, will pay $250 cash, $50 month; near yellow car and stores; good location. Address Box 1, Times Office.

THE box 4 or 5-room modern house for Lankershim which is now for subdivision and will increase 50% in value as soon as the election is carried. Watch out option one of these now! Can be handled at ground floor prices, easy terms. Where else around Los Angeles can you secure acreage covered with full bearing fruit trees at $170 per acre. See MR. CRAWSHAW, with PENFIELD & FORSYTH, Lank. 122. 5219 Lankershim Blvd.

WANT 4 to 10-rm. house, any sec. If your price is right, we can furnish a quick buyer. HUNTER REALTY CO. 2401 W. Pico. Phone Beacon 2044. Not in Sunday.

WANTED—House, 7 or more rooms. $2250 cash; will assume. Owners only.
CHAS. UMSTEAD,
404 O. T. Johnson Bldg. Phone 823542.

WANT to purchase home in or near Los Angeles, or good property. Give cash and clear reasonable improved, worth $4000. OWNER, 633 N. Central ave., Glendale, Cal.

WANTED—By responsible colored people, 5-room bungalow, close in and fairly modern; $1200 first payment; $50 per mo. No agts. AGNEW, Hum. 5397-J.

WANT TO BUY a home in Los Angeles, have $ deed to 320 acres in Northern Utah, will turn in as 10% payment; will pay cash if price is right. D. DANTZ, at 1847 Rodney Drive, Los Angeles.

FOR QUICK SALE, 5822 BACON, with 5-room bungalow; $2000 cash, $25 month. 2225. Wanted, property north of 3rd St. West of Figueroa, to Vermont. Buyers waiting.

WANTED—3 or 6-room bungalows, S.W. north of Slauson, $1500 cash, bal. rent or exchange. Address W, box 334, TIMES BRANCH.

WANTED—Modern 4 or 5-room bungalow N.W. or S.W. $4000 to $4900. Immediate sale. Address X, box 331, TIMES BRANCH.

ONE house or income for good clear level lot; 12 acres fine alfalfa, pumping plant, water stand 22 ft. New house and windmill. CALL 2-8617.

WANT house or income for good clear level land, 12 acres fine alfalfa pumping plant, water stand 22 ft. New house and windmill. CALL 2-8617.

WANTED from owner the best 5 or 6-room bungalow that can be had for $5000 cash down payment, bet. Vermont and Larchmont blvd., North of Pico. 74396.

WANT to buy first-class 6-room house or lot in Hollywood or vicinity. Will pay up to $4000 down. Address Y, box 351 TIMES BRANCH.

5 or 6-room house, N.W. section. Will pay $1000 or more down and $75 month. Owner, 2 KINGSLEY DRIVE.

WANTED—8 to 10-rm. 2-story house, $15,000 to $20,000, between Third and Wilshire, east of Western; all cash if priced right. Owner, 4 Rio Grande.

WANTED—House. Have clear fruit-land, city lots, vacant land, all so. Calif. for all. Address Ill, box 4, TIMES OFFICE.

WANTED—From owner—new 5-rm. house, good location and car service. Write particulars. Address W, box 391, TIMES BRANCH.

CASH for or for residence, Wilshire district with bungalow, foot corner lot. CAMERON & FLOOD, 910 Bank of Italy Bldg. 877701.

WANT good home or dbl. bungalow, L. A. or close-in suburban. Offer clear 14 sec. A-1 wheat land, Foster Co., N. Dak. first payment. P.O. BOX 657, Glendale.

I WANT to purchase from owner only, small house, 5 rms. and bath; Hollywood district. Give full particulars. Address Z, box 349, TIMES BRANCH.

DO YOU WANT a quick sale? We have dozens of buyers, a call may mean a sale. Let us try. J. D. HAMMOND CO., 1401 S. Washington. Beacon 4053.

WANTED—WILSHIRE or GLENDALE, 5 or 6 rooms modern. QUICK DEAL. State terms. OWNER, Address X, box 323, TIMES BRANCH.

WANTED—from owner only, 5 to 7-room bungalow, might consider double, give full particulars any particulars Address G, box 282, TIMES OFFICE.

$12 0 EQUITY two lots, Goodyear Park, first payment on house. Fair View Heights preferred. Will put in some cash. SMYTH, Florence at Central.

WANTED—Double bungalow, west or N.W. all cash. Deal with owner only. Give price and location. Address H, box 211, TIMES OFFICE.

WANTED—A HOUSE UP TO $7500 FOR 80 ACRES IMPERIAL VALLEY CLEAR. 629 CALIF. BLDG. 674-43.

WILL sacrifice my 160-acre clear N. D. ranch as 1st payment on small house. 215 Pasaden Bldg. MR. YOUNG.

WILL buy your house if priced right. Established 18 years here. I WILL C. PRATHER, 220 W. 9TH. Bdwy. 6631.

HAVE $4200 contract trade as first payment on 5 or 6-room house, southwest. Address 0018 MADDEN AVE.

OWNERS—I have 2-buyers for a 5 or 6-rm. mod. bung. of Pico, W. of Vermont. $5000 dn. pmt. Call CLOS. Dunk. 0677.

CITY OR suburban, 5-rm. bung. Garden. Address X, box 535, TIMES BRANCH.

WANTED TO BUY—
3 or 4 rooms, furnished; must be bargain. 23931 Sunset Blvd. DREXEL 3911.

WANT 5 to 5-rm. cottage, $500 cash, bal. monthly. Owners only. 318 STACK Bldg. 4th and Hope. 822228.

5 ROOMS, good location, west, have $2000 cash $50 mo. Address Y, box 378, TIMES BRANCH.

WANTED—Real Estate—Houses

WANTED IMMEDIATELY.
A REAL HOME SUBSTANTIALLY BUILT; EIGHT, NINE OR TEN ROOMS, THREE OR FOUR BEDROOMS, JUST WEST OF WESTERN AVE., NEAR PICO ON SOUTH OR MELROSE ON NORTH, OR ANY POINT BETWEEN ON HIGH GROUND, NEAR STREET CAR SERVICE. WILL PAY $200 CASH, $4000 MORE IN YEAR, $4000 SECOND YEAR, AND ASSUME MORTGAGE FOR REMAINDER OF PURCHASE PRICE, WITH PRIVILEGE OF PAYING OFF ENTIRE AMOUNT AT ANY TIME WITHIN YEAR FROM DATE. WRITE FULL PARTICULARS TO MR. FORD, 6681 HOLLYWOOD BLVD., OR PHONE 57496.

AM returning to Los Angeles in a week or so and will be in the market for a good substantial house, garage, etc., located either in Alhambra or San Marino. Can pay three-fourths down and balance in six months, 6%. As will only be here enough to make purchase when leaving immediately and prepared to move. Give full particulars by letter only. Address DR. WALTER NORTHWAY, Alexandria Hotel.

BUYERS WAITING for double bungalows, Wilshire-Lane Mesa Districts, from $12,000 to $20,000. Please call Dunlap 1821 at once.
MERRICK & BUDDICK, INC.
West 6th at Oxford.

WANTED—7 to 9-room house, northwest part of city. Must be bargain for cash. Would consider home 6 or 7 years old. Just a good, comfortable home, furn. or unfurn. Positively no agents—owners only. Fh. DREX. 2212, mornings.

WANTED—Double bungalow and flats. Wilshire, Hollywood Way. Call 828756, O. F. SCHEIBER, 525 Bartlett Bldg.

WANTED—House of cooler bungalow, take 120 acres, $3000, clear, and cash. OWNER, 723 Laughlin Bldg. 879671.

WANT 5-rm. house, W. or S.W. Have N. st. lire new at first pay. $4000.

EXCLUSIVE listing of your home or other property. Sales guaranteed. 54317.

WANT bungalow or house. Will pay $1500 down. Meas. built here. Box 412 Times Office.

HOUSE—$50 down, $50 monthly, incl. int. Address 1430 W. 37TH ST.

WANT home of 5-room house, N.W. to $4000 HANLEN, 1000 S. Flower. 62705.

WANTED—The best double bungalows that $12,000 will buy, $7000 down. 569105.

WANTED—To buy 4 to 6-room house Angeles High school. PHONE 71670.

Lots

I WANT to buy the best lot in Los Angeles at once up to $2500 spot cash. If you have something worth while, come in at once and I will buy it for you the same day. See W. H. BAYLESS, 317 Merchants' Natl. Bank Bldg.

WANTED—VACANT LOTS UP TO $10,000 WILL GIVE A $4500 FIRST MORTGAGE ON AN ALMOND GROVE AND FIRST PAYMENT AND MORTGAGE FOR THE BALANCE. CALIF BLDG. 674-43.

WANTED—Clear vacant and cash for new double bungalow, close in, Wilshire district. Address Y, box 351 TIMES BRANCH.

WANTED—Good lot or house north of Adams and west of Figueroa. Pay cash but must be reasonable. Give location, lowest price. KALLIN, 1131 Bank of Italy Bldg. Broadway 2804.

WANTED—A BUNGALOW COURT SITE, LOT, HOLLYWOOD WAY; MUST BE 17 LEAVY 80x175 OR BETTER. GIVE YOUR LOWEST CASH VALUE AND LOCATION. 629 CALIF. BLDG. 674-43.

WANT FLAT LOT FOR $6500 all cash in good west side location. Don't bother with anything at higher prices. It's not in the cards to build flats at the present time. 82127.

WANTED—One flat lot at $9500, and one double-bungalow lot at $3500. Pico and west of Alvarado. Will give terms with agency. CHAPPELL, 506 Laughlin Bldg. 820580.

LEVEL lots wanted, 3 blocks or less from All cash if price is right. 1357 STRICKLAND AVE., L. A.

BUILDER WANTS W. side cor. lot for 2 6-flat bldgs. Must be rea. Also good lots, 40 ft. lots. Owners submit details. Address G, box 20, TIMES OFFICE.

WANTED—A west of Vermont, in or near Hollywood district. Have cash. Give full particulars. Address Y, box 444, TIMES BRANCH.

WANTED—Best lot in exchange for $2500 2-yr. truck deed. Hollywood and north. Must be level. Y, box 541, TIMES BRANCH.

WANTED—Court lot in Hollywood for cash. State location, size and price. Address D, box 87, TIMES OFFICE.

WANTED—Lots in Security Duplex. Will pay cash. NORTHLAND MORTGAGE CO., Bdwy. 1532. 531 Security Bldg.

WANTED lot on Crown Hill, not less than 50x132 ft. Will pay cash. 1705½ TEMPLE ST. Phone 554-144.

WILL buy from owner lot. Western ave. Park Trust or Melbe Blvd. R. L. McCOY, Palms.

WANT unrestricted lot in L. A. city or R. H. for $525. P.O. BOX 162, Whittier, Cal.

WANT Stockton or near-by for clear to cal lots, $4000 to $8000. LITTCHEN, 243 E. Ocean, Long Beach.

WANTED—Location, price of cheapest lot in L. A. city for cash. Address X, box 314, TIMES BRANCH.

WANTED—Cheapest lot on San Fernando Road. Box 1528, Palms P. O.

LOS ANGELES property in exchange for Antelope Valley property. Have about 700 acres, all or part. Equity value about $500. 742 NO. EVERGREEN. 626-913.

WANTED—Lot in desirable location, about $2500, small payment down. West or southwest preferred. 4972 GAMBLE STREET.

LOT in good location, about $3500, for double bungalow or flat purchaser. DREX. 2696.

WANT 2-Residence lot near L.A. High School. Must be east front and man for cash. WARD, 727 Central Bldg. 827-404.

BUY or sell tax title lots, also equities; advance money. Address W, box 334, TIMES BRANCH.

HAVE cash for lot if bargain, west, north or southwest. OVERTON, Bdwy. 4300.

WANT lot or equity for 3 good rents and see them. 955 So. Grand ave.

HAVE $2000 to pay on lot on Orange or 3th St. PHONE 62929.

EXCLUSIVE listing of your lot or other property. Sales guaranteed. 54317.

WANTED—Good building lot in exchange for equity. 2294-706.

WANTED—To buy lot in Belle Meade tract, Owners only. VER. 9420.

Acreage

WE have a client with $25,000 cash, who is looking for a small, well-located subdivision which can be handled on that amount of cash down; balance to be cut of sales. (Lots to retail under $1500.) Must be close in and have some unsubdivided and ready for sale—will consider desirable acreage with water, not too far from Los Angeles to make it pay. Owners, please submit written description of property in detail. We mean business. Address P, box 250, TIMES OFFICE.

WANTED—Small acreage, 20 to 200 lots, cheap, exchange for clear lots, terms, rough map, etc. Write CAPT. ADAMS, 622 C. of C. Bldg.

5-20-ACRE ranch near Watts or Inglewood. Must be good soil. State full particulars. Address Y, box 599, TIMES BRANCH.

WANTED—Small unimproved acreage near Coast for cash. W. MARSOWN, 404 W. De La Guerra st., Santa Barbara, Cal.

I WANT to buy a piece of acreage for subdivision purposes between Los Angeles and the beaches. Owners only. PH. 308589.

WANT—Small acreage in city; also large lot suitable for cows. J. A. FAUCHER, 2 7 Detwiler Bldg.

WANTED—Small acreage, 5c, Riverside-Redondo Blvd. A. LINDLOF, F. 825535.

WANTED—Good bay in acreage, 25 cows. Address Y, box 444, TIMES BRANCH.

WANT GOOD ACREAGE priced right. RHODES & McBRIDE, 763787.

Business Property

HAVE $30,000 CASH
WANT A GOOD BUSINESS CORNER. DO NOT WANT TO DEAL WITH AGENTS. WILL PAY CASH FOR SOMETHING GOOD. IF YOUR PLACE IS INSPECTED FIRST AND NOT WELL LOCATED DO NOT ANSWER. IT MUST STAND THE TEST. METRO. 1451.

BUSINESS man from Illinois wants to invest his money in income property here. Want good neighborhood. Don't waste time. Must be right. If not haven't a real buy. Prefer to buy from owner. Address Y, box 349, TIMES BRANCH.

NOW IS THE TIME
to buy Santa Monica Blvd. frontage for quick profit. Street improvements projected and more being planned. For particulars see RENKER & MUEHLHAUSEN, 8426 Melrose Pl. & 6th. PHILHARMONIC, 4424 SANTA MONICA BLVD. 597-113.

WE HAVE ready cash waiting for your If you have property to sell call Broadway 5536 and we will wire the money to you if proposition is O.K.
GANS BROS. & LESSER REALTY CORP.
605 Merchants Nat'l Bank Bldg.

I HAVE $15 0'0 in cash to invest in a piece of good business property improved. Must have good income. Will go as high as $50,000 for something that suits me. Submit fully by mail only. C. 801 FEDERAL SEC. Bldg.

HAVE $25,000 cash, want good corner income property, or corner lot in a growing business district. Will assume as high as $25,000. Give all data, location, price, terms or property will not be considered. Address X, box 334, TIMES BRANCH.

WE want close in business property. Must be bargain. Money waiting. Principals only.
MORRILL REALTY CO.,
08342. 203 Lane Mtg. Bldg. 08343.

WANTED—Real Estate—Business Property

WANTED—
Want 50 to 70-foot frontage on Los Angeles street, between 8th and 11th sts. Vacant or improved.
JOSEPH R. SCHILLER,
927-929 Van Nuys Bldg. Mut. 14068, 88011.

HAVE buyers for bargains in downtown business property. CHAPPELL, 625 Citizens' Natl. Bank Bldg., 877381.

Income Property

WANT CITY INCOME.

Will pay fig sums with $60,000 clear ranch (15 acres or more) at Little Rock, and assume balance.
Owner says not returns this year about $3000. He will guarantee loan of $35,000.
WILL DIVIDE.
WELSH & CAMPBELL, REALTORS.
601 Metropolitan Theatre Bldg. Mut. 2932.

WANTED—INCOME PROPERTY
TO EXCHANGE.
We have clients with clear city, country and eastern, from $10,000 to $500,000. Will add cash and assume. Try us for quick action.
R. M. GALE COMPANY, Inc.
876425. 626 S. Spring st.

WANTED—Have client with from $75,000 to $100,000 cash. Want high-class income. Will consider any equity. Robert A. Randall, Mtge. Dept. NORMAN INVESTMENT COMPANY, 912 Story Bldg. "Since 1906." 826963.

FLAT WANTED
If you have a fine four-family flat, 3 or 6 rooms each, Wilshire or Hollywood district, that can be bought at the right price, see
H. W. HAHN
806 Story Bldg.

GOOD income property, store buildings, flats, apartments. Have buyers; several cash buyers waiting. Call me at once, can't pay you to wait.
LEON SHEVITZ.
302 Lane Mortgage Bldg.
Metro. 3450. Home, Metro. 4091.

WANTED—Income property, 8 rooms, 2 bedrooms, will pay $250 cash, $50 month; near yellow car and stores; good location. Address Box 1, Times Office.

THE box 4 or 5-room modern house for Lankershim which is now for subdivision and will increase 50% in value as soon as the election is carried. Watch out option one of these now! Can be handled at ground floor prices, easy terms. Where else around Los Angeles can you secure acreage covered with full bearing fruit trees at $170 per acre. See MR. CRAWSHAW, with PENFIELD & FORSYTH, Lank. 122. 5219 Lankershim Blvd.

$12 0 EQUITY two lots, Goodyear Park, first payment on house. Fair View Heights preferred. Will put in some cash. SMYTH, Florence at Central.

WANTED—Double bungalow, west or N.W. all cash. Deal with owner only. Give price and location. Address H, box 211, TIMES OFFICE.

WANTED—A HOUSE UP TO $7500 FOR 80 ACRES IMPERIAL VALLEY CLEAR. 629 CALIF. BLDG. 674-43.

WILL sacrifice my 160-acre clear N. D. ranch as 1st payment on small house. 215 Pasaden Bldg. MR. YOUNG.

WILL buy your house if priced right. Established 18 years here. I WILL C. PRATHER, 220 W. 9TH. Bdwy. 6631.

HAVE $4200 contract trade as first payment on 5 or 6-room house, southwest. Address 0018 MADDEN AVE.

OWNERS—I have 2-buyers for a 5 or 6-rm. mod. bung. of Pico, W. of Vermont. $5000 dn. pmt. Call CLOS. Dunk. 0677.

CITY OR suburban, 5-rm. bung. Garden. Address X, box 535, TIMES BRANCH.

WANTED TO BUY—
3 or 4 rooms, furnished; must be bargain. 23931 Sunset Blvd. DREXEL 3911.

WANT 5 to 5-rm. cottage, $500 cash, bal. monthly. Owners only. 318 STACK Bldg. 4th and Hope. 822228.

5 ROOMS, good location, west, have $2000 cash $50 mo. Address Y, box 378, TIMES BRANCH.

WANTED—Real Estate—Beach and Harbor Property

LIST your Wilmington and Harbor City lots with CLINE & TURNER, 328 First Natl. Bank, Long Beach. 641-453.

Country and Ranch Property

WANT GOOD INCOME COUNTRY UP TO $100,000 FOR GOOD INCOME LONG BEACH AND LOS ANGELES. OWNERS COME IN OR WRITE ME AT ONCE. M. J. BIDWELL, 27 AMERICAN AVE., LONG BEACH.

WANTED—40 to 80 acres fruitless potato and orange land, improvements immaterial. Prefer inland Del Mar district to $20,000. Exchange high-grade stationery business and furnished home inland city. Clear $15,000. Owners only. Address box 448, BAKERSFIELD.

500 TO 1000 ACRES fenced and stock water, within 50 miles Los Angeles. Straight cash purchase, $50,000 to $75,000. Buyer waiting. E. F. GRAY, 1020 Van Nuys Bldg., Main 3957.

WANT Calif. ranch, have $30,000 clear eastern. Can divide and will assume. Address Y, box 862, TIMES BRANCH.

I TO 2 acres, south of city, improved or unimproved. Must be reasonable. 3050 WHITTIER BLVD. Mr. SAVIN.

TO purchase 2 to 5-acre improved chicken & berry ranch, L. A. or Orange Co. Address, E box 173, TIMES OFFICE.

REAL ESTATE—For Exchange—Miscellaneous

FOR EXCHANGE—
AM

REAL ESTATE—For Exchange

Income Property

FOR SALE OR EXCHANGE—Beautiful modern home three years old. Has cobble stone fireplaces and tennis pavilion. Large front porch, sleeping porch, 17x24 living room, bathroom, kitchen, bathroom, built in effects, 14x28 upstairs room, inlaid woodwork and surrounded by beautiful shrubbery and flowers. Fine variety of fruit trees.

AND FIVE ACRES OF PEARS with fine cluster of water, more than needed 1923 yield twelve tons. 1923 fifteen tons. Elevation about 3000 ft. on very fine boulevard near Redlands. Five small and grocery deliveries daily and bus service at your door. Price ONLY $9500. $1500 cash will handle. Will exchange for Los Angeles or Glendale residence property of about equal value.

WILSON & BURTON
Glen. 3240 San Fernando at Central Ave. Glendale, Calif.

FOR EXCHANGE—INCOME PROPERTY.

We have the choicest list of

Income Properties

in the

Business section of Los Angeles, and list is the very best for

Any Class of Eastern and West coast action.

—See Us—

R. M. GALE COMPANY, INC.
Rm. 2, Bartlett B. 572-422.
Room 501 Mortgage Guarantee Bldg.

FOR EXCHANGE
CLEAR GARAGE
Price $15,000. Want income or house. Will assume $10,000. Reinforced concrete garage building. Shop in front. Rooms above. Good garage doing good business. Good location. Price, $15,000.
M. WEED.
1229 So. Spring st.
Prop Engine. Phone 254.

Suburban Property

CHICKEN RANCH.

NEAR VALLEY BLVD., SAN GABRIEL VALLEY. One and half acres garden truck soil. Good house, well. Excellent pumping plant. 1250 chicken run, young stock, equipped for 2000 chickens. Price $12,500, mtg. $2500. Exchange for large house or flats in Los Angeles. Will consider small Southern California ranch. Consider this bargain. See Geo. J. Lewen.

THE FRANK MELINE CO.,
3rd floor Story Bldg. 7-9 S. Hill st.
Phone 816451.

FOR EXCHANGE—$180,000, now $82,500, 6 per cent, long time, 240-acre ranch. 4 miles from railroad town. Suitable for pears and apples, all in cultivation, 5 acres pumping plant, house and barn. Everything in good condition. Want city property. Will consider small ranch. Owner, GEO. J. LEWEN, 307 Story Bldg.

FOR EXCHANGE—Modern 6-room bungalow, 4 rooms, strictly modern, latest built-in features, hardwood floors, new linoleum throughout, 1 A. CASH value $12,000, mtg. $4500. Want clear county for equity. R. RANDALL, 161 W. Jefferson st., Long Beach.

Country Property

FOR EXCHANGE—160-ACRE RANCH. CLEAR 5-YEAR-OLD APPLE AND PEAR ORCHARD. GOOD REAL ESTATE. $12,000 TO $15,000 EQUITY. WILL ASSUME ON LOS ANGELES AND VICINITY INCOME. CONSIDER AUTOMOBILE. MUST DEAL. 913 STORY BLDG. PHONE 825835.

FOR EXCHANGE—Residence or country property for Los Angeles or vicinity apartment and hotel values. Property with all the furniture and equipment. Price $11,000, mortgage $5500. This home is located in one of the best residence sections in town, front eating room, sleeping porch, hardwood floors throughout. Write to H. AGUILLAR, 128 Washington ave pl.

160 ACRES CLEAR, 8 MILES FROM SAUGUS, on main highway. Price $12,000, terms, balance easy. Will exchange for small clear lot. Price $25 per acre, 10 cash, or will exchange for $2500 equity in house and lot. Owner, BOWMAN, 620 Broadway Bldg., Belvedere Gardens, Los Angeles.

$6,000 EXC—240 acres finely located near county, 200 acres, good cottage, $40 a month rental now on place, 5-inch flowing gas well, 2 miles from Fillmore. This is a good place and will exchange for vacant or improved city or suburban property. Owner, 1000 Van Nuys Bldg. Main 8, 2nd floor. Phone 10-A. All cars.

W. H. BAYLISS, Exclusive Bldg.

FOR EXCHANGE—80 acres splendid land, 20 Riverside, 60 acres under cultivation, fine soil, very productive. Well fenced, house, very reasonable price $4000. Would take to $12,000. A fortune in two years' time. Owner, 1000 Van Nuys Bldg. Main 8, 2nd floor. Phone 10-A. All cars.

CHAS. UMSTEAD,
401 S. Flower st. Phone 825515.

FOR EXCHANGE—One of the best improved ranches, 50 ac. at El Centro, only 7 miles from town; 1 acre in alfalfa, balance cleared and level; 3 acres in fruit bearing. Will exchange for Los Angeles property. Price $12,500. Owner, 307 Story Bldg. 7th at Spring.

C. LUNDGREN CO., 870429.
308 Van Nuys Bldg. 7th at Spring.

FOR EXCHANGE—For Southern California, 160 acres of the finest alfalfa seed land in Utah. Free water. $100 per acre. WALSMITH MOTOR CO., 827 Bernardino.

$110,00 clear—bring grove and land, Porterville. Take home or lot. Will come in. $1,000.00. FRANCIS, 210 Gross Bldg. 826-878.

FOR EXCHANGE.

310 acres improved in Imperial Valley. Also 400 acres near Riverside. All clear. Want city property. Will assume if well located. M. METZLER, 201 N. Ave. 18.

Fine MACHANDISE—40 acres good land at Fontana, with water, for equity in modern bungalow in L. A. CALL 1603 CHERRY ST.

5% ACRE improved splendid Eastern Colorado farm, cash value $15,000 for California lands. Address Postoffice Box 588, PASADENA.

$5 ACRE budded walnut grove, 16 years old, best variety; also 10-acre grove good alfalfa and fruit land, improved, four trees, one or both for foothill stock ranch. OWNER, 3007 San Fernando Blvd. Main 8443.

EXCHANGE—For apartment or bungalow court, clear orange grove, $18,000, for residence, clear grove, $12,000, for clear walnut and orange grove. D. R. CROFT & CO., 3046 W. 6th st., Los Angeles.

FOR EXCHANGE—120 acres near Fresno. Finest grape or fig land. Earth valuation $30,000. Will trade for Los Angeles city property or will consider exchange for house or elsewhere. Write OWNER, P. O. Box 119, Hollywood.

FOR EXCHANGE—11 acres, with house, truck garden land near Riverside, will take city, unrestricted, vacant property up to $12,000. Phone owner, 875-439. LLOYD A. CABLER.

20 ACRE fine home place, good house, plenty of water, land good for anything, price $12,000, mtg. $5000. Want income. What have you. H. M. HARFORD, Pere, Cal.

FOR EX.—$72,000 8 improved ranches, Madera, Cal. Want clear lot or close in house, will trade or sell. Owner, 1000 Van Nuys Bldg.

FOR EXCHANGE—$1700 equity in improved 5 acres of walnuts and 5 of prunes in Riverside for city lot or will sell cheap for cash. Owner only. WM. HODSON, 2005 Minden Road.

RANCHE—$16,000 L. A. income flat, also $12,000 imp. alfalfa ranch. Want San Fernando Valley chicken ranches. R. E. OVERTON, 106 W. San Fernando Blvd. Phone 24-W Burbank Cal.

FOR exchange or sale for L. A. city 15 acre chicken ranch, equipped, house, fruit, alfalfa, wat-r piped, some stock. Mrs. Minnie Jones, 3098½ Beverly ave., or Sou Fer-ando, Va. Nuys Car.

QUARTER section Tehachapi; two wells, one pumping; 160 acres cultivated; suitable for potatoes, grain, cherries, alfalfa and general farming; $150 per acre. Want city property. WOLFSKILL & CO., 307 Story Bldg.

FOR EXCHANGE—For Southern California, 160 acres of the finest alfalfa seed land in Utah. Free water. $100 per acre. WALSMITH MOTOR CO., 827 Bernardino.

$110,00 clear—bring grove and land, Porterville. Take home or lot. Will come in. $1,000.00. FRANCIS, 210 Gross Bldg. 826-878.

REAL ESTATE—For Exchange

Country Property

FOR EXCHANGE
Price $20,000 clear. Will pay some cash and assume 20,000. 25 acres 9 year old almond orchard. 2 blocks from high school at Paso Robles. 2 blocks from highway and 3 blocks from postoffice. Bungalow court or apartments wanted. Must have quick action on this.
M. E. WEED
1229 So. Spring st.
Pass Robles. Phone 254.

FRUIT RANCH
SACRAMENTO VALLEY
73½ acres, Yuba Co., near Hammel and Ostrills, 30 acres in Thompson Seedless Grapes; 20 in white fig; and 20 in apricots. Ample water. Complete farm equipment. Property is on a splendid paving basis and is clear of encumbrance. Owner moving to Los Angeles AND WANTS L. A. INCOME. Will assume. Cash value of ranch, $40,000. Must be sacrificed. Inflated income not for Barnes.
BRYANT REALTY CO., Realtors.
421-22-23-24 Title Insurance Bldg. 870-688.

1 STORY 50 rm. apt. Venice, $61,000. Want business or vacant lt. $40 mtg. 20% 8. BRAND, Glendale 1917.

20 ACRES (clear) on corner close to highway, with water; will assume. Bdwy. 1950. 1115 W. 67TH ST.

FOR EXCHANGE—34 acre ranch $35,000. Want city or near by, will assume. 613 O. T. JOHNSON BLDG. 829-639.

IMPROVED 160 A. ranch 1 mi. of Corcoran, Kings Co. Clear. Want L. A. to $50,000. Phone GLENDALE 1341.

FOR EXCHANGE—Any part of 2507 Riverside drive, Los Feliz. Consider Eastern. LITTCHER, 243 E. Ocean, Long Beach.

$6,000 SANTA Rosa ranch to trade for L. A. Co. acreage or income. Courtesy to agts. Pk. 3000; eves. 725808. Keller.

WANT Pasadena or Southern Calif. property for my improved 320-acre Kansas farm. Owner, 1110 DEWEELER BLDG. 820410.

$7500—40-ac. Tera Bella, with water. What have you? Tel. 826878.

640 A. Imperial leased $12,800 yr. for Eastern. 1020 CITIZENS NAT. BK. BLD.

TO LOAN—Money

Real Estate Improvements

MORTGAGES
AND
TRUST DEEDS

If you own mortgages or trust deeds paying out by the month, you can borrow money on them without the loss of your equity. Let us explain our service to you.

MORTGAGE FINANCE CORPORATION,
314 PACIFIC MUTUAL BLDG.

MONEY TO LOAN.

We have available a few three, four and five year loans on improved building loans in good localities. Submit your plans and specifications to us.

T. A. Asmuth, Mgr.
Loan Department.
THE FRANK MELINE CO., Inc.,
3rd floor Story Bldg. 7-9 S. Hill st.
Phone 816451.

MONEY TO LOAN.

We buy Trust Deeds and Mortgages.

GUARANTY MORTGAGE CO.
538 South Hill St.
Suite 218.

15-YEAR LOANS
6½% of appraised value loaned for 15 years on Improved Business property. Approval issued day following application. $20,000 up to any amount. Some money for installment loans on residence property. Call, write or see
R. W. HADDEN, Mort-page Terminician, 470 Consolidated Bldg.

MONEY TO LOAN.
Plenty of money for loans at 7 and 8 per cent on Los Angeles improved property, and for building. No delay.

$2000 to $25,000.
COMMERCIAL TRUST CO.,
1111 Pacific Mutual Bldg.

MONEY TO LOAN, FIRST MTGE. REAL ESTATE SECURITY. EASY MONTHLY PAYMENTS IF DESIRED. NO RED TAPE. DELAY. IF OTHERS TURN YOU DOWN COME TO US. WE MAY BE ABLE TO HELP YOU. GOODELL REALTY CO., 640 W. 1ST ST. 872309.

IF YOU OWN a lot in good location and want to build, see us. Our charges are reasonable for services rendered. Let us finance. Mortgages, trust deeds. FRANKLIN FINANCE CO., 604 Detwiler Bldg. 67009.

IMMEDIATE APPRAISAL
$200 to $15,000—
FOR 1ST, 2ND, SHORT-TERM AND BUILDING LOANS
BOND AND MORTGAGE COMPANY,
815 S. HILL ST., SUITE "A."

BUILDING loans, 6% to 7 per cent money for sale, 6 per cent interest, 6 per cent residence bldg. loans with payments like rent and no commission. Some loans in clear. Address W, box 168, TIMES BRANCH.

FUNDS AT LOW RATES OF INTEREST FOR IMPROVED CITY DEEDS AND BOND ISSUES. BUILDING LOANS TO FULL LOAN VALUE ON CONSTRUCTION. HARRIS H. DICKERSON,
714 S. Hill st. Met. 6301. Station 9.

MONEY TO LEND.

First and Second Funds.

We Control Private Funds
and know of all available money
and rate of interest.
711 Hollingsworth Bldg. 6-Hill. 874967.

LOANS first mortgages, 15 to 20 years, $5000 to $50,000, 6% & one 7%. We finance construction, no limit. Apts., hotels, office bldgs., or any large income or subject project. PETOR, 823 Love's Bldg.

WANTED—
MORTGAGES, TRUST DEEDS,
CASH WAITING, QUICK ACTION.
H. M. KNAPP, Mgr.
877 Bank of Italy Bldg. 824367.

WE LOAN MONEY ON
Real Estate Mortgages
and Trust Deeds.
CAPITAL FINANCE CORPORATION,
401 Pacific Finance Bldg.

WILL build and finance your apts., flats, court or business bldg. $20,000 or over. No retained fee. Prompt action. W. HEGGLUFT, 1414 Douglas Bldg., p.m. only.

CAN loan 7% $50,000 to $25,000, improved property. Also build to suit. Phone 19-508. F. A. STEPHENS, 1807 W. Adams.

ANY AMOUNT FOR BUILDING LOANS AND MORTGAGES ON STORES OR FLATS. COLUMBIA BOND & MTG. COMPANY, ROOM 508 AT 706 SOUTH HILL ST.

TO LOAN—$1,000 to $5,000 on city property, all together or divided.
PACIFIC MORTGAGE COMPANY,
Suite 225, 124 W. 4th st. 821507.

LARGE building loans, fully financed on clear lots or improved property. Low rates, no monthly payment loans. CHAS. S. PRICE, 401 Van Nuys Bldg.

2ND money ready, waiting, low rate, quick action, trust deeds. Attorney, 208 BLACK BLDG. 820503.

TO LOAN—$22,0.0 or less, northeast or civic center, preferred; no movie. Address W, box 168, TIMES OFFICE.

$30 to $50,000 to loan, lower rate, city or county, money waiting. R. H. MOTTER, 311 Title Ins. Bldg. Main 1311.

QUICK action loans, first and seconds, also buy mortgages. T.D. Money waiting. FRANK BAIRESKI, 429-28 Bradbury Bldg.

10 loan on real estate business property west of Western ave. W. A. BARNETT, 702 Bd of Trade.

WILL MAKE FEW LOANS, $15.0 TO $2500, 8%. BROKERS 3%. PHONE VERMONT 4841.

6 TO 7% PRIVATE MONEY, city or ranch. R. R. Ernest & Co., 329 Detwiler Bldg. Hugh Baker, Jr., R. R. Ernest. 879-917.

TO LOAN—$1000 to $5000 at 7% and 8% on conservative 1st mtg. FARNSWORTH BROS. 1017 Van Nuys Bldg. 61.00.

PRIVATE money, 6 and 7% on city, country property. LOCKHART & GOODSON, 731 H.W. Heilman Bldg. 825815

PLENTY money, 1st mtg., T. D. bought, Bldg. loans, installment plan. A. V. CLEBY, 428 Byrne Bldg., 3rd-Bdwy. 87340

$5. APPLICATIONS on imp. to 50% of value. C.J. mortgage. RUSSELL & PEARCE, 502 Detwiler Bldg.

TO LOAN—$60,0.0, and prefer to let it in one sum. J. G. DELONIER, 315 Spurgeon Bldg.

TO loan $4 0 to $50.0, 5%. Quick action. TORION, ph. 879611.

$12,0.0 TO loan on Western ave. business property. J. N. SCOTT. 867661

BUILDING loans, let or find money upon fee. MILLER, 416 Story Bldg. 816870.

PRIVATE money, large or small amounts. HARTLEY, 429 Douglas Bldg. Ph. 8215-J.

$3000, PRIVATE, on first-class city. Address D, box 2057, TIMES OFFICE.

MONEY to loan on good lots. LUTER, 1129 Bank of Italy Bldg.

TO LOAN—Money

Real Estate Improvements

DO YOU NEED MONEY ?
IF SO, SEE US
We also advance money to manufacturers and jobbers on the open book accounts of their customers; to firms or individuals on automobiles; and to you on any other good security.
ROTHSCHILD
INVESTMENT CO.
748 S. FIGUEROA ST.

MONEY TO LOAN.
ON IMPROVED CENTRAL BUSINESS PROPERTY.
IN LARGE AMOUNTS
5½%.
WESTERN INVESTMENT COMPANY.
1100 I. N. Van Nuys Bldg.
625-83.

MORTGAGE MONEY

Available on business, residential and farm properties. More prompt appraisals, more generous loans. Faster closings.
Building Loans.
KRONICK MORTGAGE CORP.
(Pioneers)
AUTHORIZED CAPITAL $50,000.
310 Union Bank Bldg., 8th & Hill sts.
Phone Broadway 1355. 872073.

MONEY TO LEND.
3½ AND 9%
On home, city bungalow courts, stores, apartments, office buildings.
5 AND 7-YEAR LOANS.
Call and talk over your needs. No expense if loan is not accepted. $100 or any multiple can be paid at any interest paying date without penalty.
THOMAS MORTGAGE CO.
New location, 704 Van Nuys Bldg.
Metropolitan 7116.

HOLLYWOOD BRANCH
200 Hollywood Security Bldg. Holly 2824.
MORTGAGE LOAN CORRESPONDENTS.
PRUDENTIAL INS. CO. OF AMERICA.

WE HAVE AVAILABLE FUNDS FOR BUILDING LOANS, RESIDENCE OR INCOME WHERE YOU HAVE EQUITY.
I
CAN HANDLE A FEW TRUST DEEDS THIS WEEK.
FULL DESCRIPTION AND ALL INFORMATION GLADLY GIVEN.
METROPOLITAN MORTGAGE CO.
1020 CHAPMAN BLDG.

QUICK LOANS.
On any active security. Or you may use them as payment in the purchase of additional securities on a 50% basis.
W. E. MOYER & COMPANY.
Hoefer, Gay & Moyer Royalties.
620 So. Spring st.
Telephone 827852.

MONEY TO LOAN—
On improved city property and first mortgages.
Let's Discuss It.
W. ROSS CAMPBELL COMPANY.
712-14 S. Spring st. Phone, 821177.

TO LOAN
IMMEDIATELY
$2000—$5000—$10,000.
City Improved Property. Also sums to $50,000.
"Over 30 Years of Service."
THE WILLIAM WILSON COMPANY
628 Pacific Mutual Bldg. 822-021.

6, 7 & 8% MONEY.
Big, loans, interest, bonus. Prompt action. We handle all finance on any lots.
THE DEIST CO., INC.,
Ninth Floor Sun Bldg.
7th & H.B.L. Metropolitan 6738.

RESIDENCES, APARTMENTS, FLATS—
In sums of $1000 or more.
Building Loans
Interest 6 and 7 per cent
CONSOLIDATED MORTGAGE CO.
426 Washington Bldg. Phone Pico 2235.

Quick and up to maximum property. Also building loans. 603 O. T. JOHNSON BLDG.

Make $5000 to $50,000 on first mortgages, city property, building loans. Call 821802 or write GARVANZA 1311.

MONEY to loan, $1000 to $5000 on City homes. Rate 6% to 8%. Quick action, and apt. Will place this money NOW. L. ALDERMAN, 207 Grant Bldg.

HAVE up to $50,000 for quick loans. 7% per cent commission. Absolutely A-1 security. Address W, box 168, TIMES BRANCH.

WILL make liberal loan in Wilshire or Holly-ne; Hollywood not in new property before Tuesday. Call 826878.

READY $50,0.0, SPECIAL FUND. $1000 to $5,000 first mtgs. on Holly prop. CHAPPEL, 624 S. Spring. 826843.

$140 TO $2,000 at 6% on city improved property. SECOND LOANS MADE. R. W. KINNEY, 810 Trust & Sav. Bldg., 6th & Spring sts.

BEHIND in your plans, secure loan immediately and commence building at once. No delay. ETTS, 1120 Story Bg. 827092

$100 TO $50,000, city or ranch. Mr. FERGUSON, 223 Story Bldg. 60838.

MONEY for mtges., trust deeds, business & resid. Certified. 215 HAAS BLDG.

TO LOAN, $10,000 to $50,000 on long mtges. Phone for appointment. 827740.

$5000 TO LOAN on second trust deed, 10% Phone BEACON 1902 evenings.

WE FINANCE building loans 10-5 and build for cash. 827847.

HAVE $2500 city improved, $; will buy 1st; private party. PHONE 864464.

TO LOAN—Up to $5000, 7, only first-class security. Call 1:30 to 3 p.m. Mike Fair.

PRIVATE funds for $10,000 loans, or less. Address X, box 227, TIMES BRANCH.

$1000 TO $10,0.0 waiting on or before 5 yrs without bonus, 7%. BEAC. 8344.

$2,0.0 to $5,0.0 for 3 to 5 years. HARTFORD, 717 Grant Bldg. 825017.

PRIVATE FUNDS, Wilshire, Hollywood, no delay. Buy trust deeds. Fuller, 5601162.

Money on Salaries, Collateralsa

MONEY ON FURNITURE—NO DELAY.
CHATTEL MORTGAGES AND TRUST DEEDS BOUGHT.
SCHWEINHARD.
218 GROSSE BLDG. 124 W. 4TH ST.

MONEY ADVANCED—
Have arranged to loan will advance $20 to $2000 on goods placed in storage. See Lewis S. Hart, 1021 S. Figueroa. 878917.

LOANS ON FURNITURE—Private bonus, loans on furniture, pianos, pianos for action and residential. Silvey LOAN DEPT., 836 Bartlett Bldg.

QUICK money to people steadily employed on indorsed or security necessary. 408 HAAS BLDG., 7th and Olive.

OWN MONEY ON HOUSEHOLD GOODS. (No bonus.) no red tape. See MR. SMITH. 226 Title Ins. Bldg. 623-29.

MONEY on furniture. 825 MERCHANTS NATIONAL BANK BLDG.

Money on Automobiles

INDIVIDUAL AUTO LOANS—

RIDE WHILE YOU PAY
We loan cash to individuals on private cars without delay or red tape. Pay us in easy installments while you ride.
We also finance private sales or re-write contracts to reduce payments.
PRIVATE AUTO FINANCE CORP.
826 S. Main st. Phone 261622.

AUTO LOANS
We loan to individuals, refinance contracts, buy contracts or give you additional money.
REASONABLE RATES
AMPLE TIME.
1227 S. HILL ST.

AUTO LOANS
Private sales financed. Payments reduced. WE HAVE BEEN HERE TEN YEARS. Borrow from us and save the difference.
A. L. LOKER CORPORATION,
1100 S. Hope st.

AUTO LOANS
G. S. DONALDSON INV. CO.
"WHERE LOANS ARE MADE IN A BANK-LIKE WAY"
COR. PICO AND HILL. PHONE 280-608.
1025 S. OLIVE, Eve. & Saturday p.m.

AUTO LOANS IN HOLLYWOOD
TO INDIVIDUAL
Repayment plan, low rate, quick service. 208 MAUSER BLDG. 6912 Hollywood Blvd.

AUTO loans without insurance, drive in. Park free. Low rates. Private. L. L. MIDDLECOF, successor to J. L. Blodgett Co., 152 W. Pico. 2810308.

AUTOMOBILE LOANS.
MADE IN FIFTEEN MINUTES.
R. E. HALL,
1055 So. Olive. Until 8 p.m.

WE loan money on your car at easy terms. No red tape, no delay. Ride while you pay. 1208 S. MAIN. Phone 287-606.

MONEY on autos, individuals or dealers. J. S. MOORE, 4036 Grobe Bldg. 63107.

Money on Diamonds, Etc.

MONEY TO LOAN on diamonds, jewelry, furs, oriental rugs and other personal property. Courteous private, confidential service. Reference leading banks and jewelers. LOWEST RATES. ESTABLISHED 1903.
MARKWELL & COMPANY.
802 CITIZENS NAT. BANK BLDG.

TO LOAN—Money

Money on Diamonds, Etc.

MONEY TO LOAN
ON WATCHES, DIAMONDS, JEWELRY, FURS AND SILVERWARE.
Confidential, reliable, responsible. Appraisals made on the premises. Loans made without delay.
Special Department for Ladies.
Your valuables carried in our burglar proof vaults, protected by the A. D. T. burglar alarm service.
A. R. COHN & BRO.
3rd floor, New Pantages Theater Bldg. 7th and Hill sts. Phone 62020.
Bank references, 35 years in Los Angeles.

MONEY TO LOAN
on DIAMONDS, JEWELRY and PERSONAL PROPERTY.
WE BUY DIAMONDS
It is our aim to please.
J. W. McDONALD CO.,
DIAMOND EXCHANGE
310 Jewelers' Bldg. 747 S. Hill St.
We Loan the Most.
"Where a Dollar Meets Its Equal"
ALSO MONEY LOANED ON SILVERWARE, FURS AND ORIENTAL RUGS

T. A. Asmuth, Mgr.
LOAN DEPARTMENT.
THE FRANK MELINE CO., INC.,
3rd fl. Sun Bldg. 7th & Hill sts.
Phone 816-451.

WANTED—$20,000 to $75,000, 6-story brick building basement, eight-room 1926-story, modern home, near Wilshire Blvd. and Highland value $15,000.
$14,000 three years, 6%, lot 60x120. Bungalow court, near Pico and Wall streets. Value $20,000.
$12,000, three years, 7%, lot 50x150 to paved alley, buildings of thirty-one rooms, income $650 per month, between 7th and 8th and near Union Avenue, owner has refused $40,000 for property.
LOCKHART & GOODSON, 731 H. W. Heilman Bldg. 820-815.

WANT—About $12,500 on first mortgage secured on several new very desirable residences and income properties. Close in. Value at least $50,000. Prefer to borrow from private party to whom I will pay a high rate of interest, but no commission or discount. Strictest references. Loans will be separate on each piece. From $1500 to $5000 will be wanted. Loans will want the money to improve some vacant ground with. Phone Sunday or evenings, DRAKE, 3019.

RE-LIKE 1st mortgage loans in the following amounts, improved property: $9500, at 7%; $10,000, at 8%; $14,000 at 7%; $8000 at 7%. A few second mortgages. Will pay 10% discount. OWNER, 210 New Security Bldg. cor. Cahuenga and Hollywood Blvd., Hollywood.

WANT $2500, 8; new bungalow, 2nd ave. nr. 9th; 5 and 8-rm. val. $8000.
$4500; 8; up. 7-rm., val. $6000.
$5000; 8; new 6-rm. val. $6500.
$5400; 8; new 8-rm. double, Holl.
$7000; 7½; other $15,000 income.
MR. MORRILL, 450 Bdwy. 61757.

MONEY WANTED BY OWNER; loan $1200, 8%, house one year old; 6 plumbing fixtures; modern; fine lot; property worth $5500; call 2726 HARRIET st., Eagle Rock Drive, second street west of Alhambra. E. F. JAMESON, call Mon.

MONEY WANTED—Must have help or lose it. Ranch worth $100,000, mtg. $32,000. Want $25,000; will discount 25% and pay it in less than 18 months. Will subdivide and make handsome profit. Address F, box 121, TIMES OFFICE.

WANTED—$5000 to $10,000, 8 per cent. Interest payable semi-City. Choice paid notes, secured by improved business property. LOS ANGELES FINANCE COMPANY, suite 1110, Trust & Sav. Bldg.

WANTED—$5000 to $10,000, 8 per cent. Interest payable semi-City. Choice paid notes, secured by improved business property. LOS ANGELES FINANCE COMPANY, suite 1110, Trust & Sav. Bldg.

WANTED—$6000 to $8000, 8 per cent, 3 years on new bungalow, 5 rooms and breakfast nook, Wilshire district. Lot 60 x 135, value $10,000. Owner, 1000 Van Nuys Bldg. No agents. PHONE DUNKIRK 4820.

WANTED—$10,000 for 2 years. Will pay 7% and bonus. No brokers.
CLAYTON L. ADAMS,
1000 Van Nuys Bldg. Main 8.

WANTED—$6000, 2 yrs., 7%, (gilt-edged loan.) 5% of value; 8.W. cor. 10th and Oak. 10-8477 (vacant.) Also $2500, 2 years, 7% loan. Phone WHEELER, Drexel 2077 or 2501.

WANTED—$10,000, 3 to 5 yrs., 7%, first mtge. on eight 2-flat bldgs. 40 ft. by 150, Building Loans
Interest 6 and 7 per cent
CONSOLIDATED MORTGAGE CO.
426 Washington Bldg. Phone Pico 2235.

WANTED—From private parties, $4500 and $6000, first mortgage on two Beverly Hills residences, value $20,000. Both fine properties and owner at 514 CRESCENT DR., Beverly Hills. Tel. 559012.

WANT—MONEY. We have specialized in loans for many years. Our conservative appraisal values and can therefore be of assistance to you. Call or write L. A. PATTEE CO., 622 S. Hill. 874967.

WANTED—
$1000, 2 YRS., 8 PER CENT.
Owner's new home, 5-rm. bungalow; $5000, 2 per cent commission. Absolutely A-1. MR. KNAPP, 877 Bk. of Italy Bldg. 824367.

$4500 AT 8%, on new 10-rm. stucco double bungalow, hardwood floors, tile baths. Malabar st. Lot 45x130. Val. $11,500. CAN USE $3000 FOR BUILDING ON MY LOT WHICH IS CLEAR. WILL PAY 7% MONTHLY. R. W. KINNEY, 810 Trust & Sav. Bldg., 6th & Spring sts. CAL.

$2,500 AT 8%, on new 2-story brick 22-rm. hotel, 1720 McCadden Pl. Hollywood. Lot 50x132. Val. $60,000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

WANT $1800 each on 2 new just completed Strat Trust Deed, 8%, S.W. about 45% loan sold to good parties. W. WILLIAMS, 1107 Bank of Italy Bldg. Metro. 5651.

LIMITED capital needed to extend operations of a young promising business. By two hustlers that know their line. Address Grose Box 842, TIMES BRANCH.

$5000 at 8%, on new 6-rm. stucco double brick; $17-19 Society's, etc., Hollywood. Lot 40x132. Val. $13,000. MAIN FAIR MORTGAGE CO., 1049 S. Hill st. 876181.

SMALL reliable jobbers with increasing trade want advancements on open book accounts. Reasonable. Address G, box 172, TIMES OFFICE.

WANT $10,000, 1st mtge. on improved or unimproved Spring bldg. lot. Will pay 8% interest and 5% bonus. Quick action required. PH. 67589

WANTED—$40000, 3 years, 7% on 14-room home, Hollywood. Val. $45,000. No com. GREENE.

MONEY WANTED—10 yr ...% interest. Guaranteed
APARTMENT & HOTEL INVEST. CO.
401 Security Bldg. 8th & ... spring sts.

$5,000 AT 8%, on new 5-rm. stucco bungalow, 983 Monsanito; lot 60x125; val. $5000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

WANTED—$45,000 to $50,000 on current residence, Country Club Drive. Value $11,000. 7½ to 8%. No brokers or commission. Mr. HOWARD, 1-1 Bdwy.

WANTED—$6000 on 7-room Hollywood owner's home, near U. of C., Southern Pac. Just purchased for $14,000. Call 246035.

MONEY wanted, about $15,000, private loan at 7%, on close-in unimproved real estate. Security worth $30,000. Bank appraisal $23,000. DUNKIRK 2937.

$1,000 CHOICE LOAN.
At Inglewood, 2 acres, house, etc., value $350. will pay 8%. BOND & MORTGAGE CO., 815 S. Hill, Suite "A."

WANT to borrow $500 from private party, will pay bonus and good interest. Real estate secured. F. F. KELLY, 228 Douglas Bldg. 827172.

WANTED—$4000, 7-yr. 8%, home; Bldg. Loan Dept., Beverly Blvd. value $16,000. J. H. SINNETT, 522 Title Ins. Bldg. 60390.

BUILDER wants building loan for high-class 7-room home, Wilshire district. Lot 60 x 135. Value $15,000. Address W, box 168, TIMES BRANCH.

WANTED—$35 0, 8% 3 years. 1351 East Newton st., value $10,000. UNITED MORTGAGE LOAN CORP. Tel. 826-21.

WANTED—$2000 from private party, also $45 0. Have house and ranch security. Address W, box 168, TIMES BRANCH.

$2500 AT 8% on fine Whittier Heights lot 12x129, val. $10,000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

WANTED—$1000, 2 yrs., 8% on $12,000 12-rm. apt.-house. Hy Echo Park. 1125 GLENDALE BLVD.

WANTED—$4000, 3 yrs., 8%, 10-rm. corner res., lot 60x150. Value $7000 to $8000. Also call 428 PAC. MUTUAL BG. 822001.

WANTED—$3800 at 8%, owner's 6-room mod. bung., near Grand ave. car line. Lot 50x150. Val. $5000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

WANTED—$12,500, cor. Jefferson and 7th ave. income prop. Value $30,000. UNITED MTGE. LOAN CORP. Tel. 826-21.

WANTED—$3000, 8, Holly., Gower, N. Beachwood. Bldg. HOLLY. 4438. MGT. 3258.

$2000 WANTED, 8 per cent, first mortgage 5-room bungalow; value $6000. 414 WESTERN MUTUAL LIFE BLDG.

MONEY wanted, $700, 1 to 2 yrs., 8%, on Alvarado st. Capitol 0001. 357 So. HANCOCK ST.

WANTED—$8000, 7%, new 5-room bung. 1 lot ave. near 5403 st. Value $9000. H. S. SINNETT, 522 Title Ins. Bldg. 60390

WANT $7000 for two years, security Val. $9000. Owner, 1134 E. 20th st. Value $15,000. No com. GREENE.

MONEY WANTED—10 yr ...% interest. Guaranteed
APARTMENT & HOTEL INVEST. CO.
401 Security Bldg. 8th & ... Spring sts.

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$1,000 CHOICE LOAN.
At Inglewood, 2 acres, house, etc., value $350. will pay 8%. BOND & MORTGAGE CO., 815 S. Hill, Suite "A."

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$2500 AT 8% on fine Whittier Heights lot 12x129, val. $10,000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

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$2,500 AT 8%, on new 2-story brick 22-rm. hotel, 1720 McCadden Pl. Hollywood. Lot 50x132. Val. $60,000. AMERICAN MORTGAGE CO., 1049 S. Hill st. 876181.

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$5000 AT 8%, on new 6-rm. stucco double brick; $17-19 Society's, etc., Hollywood. Lot 40x132. Val. $13,000. MAIN FAIR MORTGAGE CO., 1049 S. Hill st. 876181.

SMALL reliable jobbers with increasing trade want advancements on open book accounts. Reasonable. Address G, box 172, TIMES OFFICE.

WANT $10,000, 1st mtge. on improved or unimproved Spring bldg. l

MORTGAGES—
Trust Deeds

MONEY WANTED—

GET THIS NOW

Real estate building, almost finished, well built, only a $2000 loan at 8 per cent. Actual value $6400. Only a $2,000 first mortgage. $12 a month. Broadway, all conveniences. $4,250. Investigate immediately.

MORTGAGES—
We own and offer for sale first mortgages on homes, 7 and 8%. In amounts to suit. Also second mortgages. Money to loan on city property. Conference invited and solicited without obligation. MORTGAGE DISCOUNT COMPANY, 607 Pacific Mutual Bldg.

MONEY TO LOAN
On improved city property. Interest rate 8%. Applications from owners only. Address Y, box 247, Times Office.

"WE SAVE THEM ALL"
AS A RESULT
WE'RE SWAMPED $900,000
TO BE CLOSED BY THIS OFFICE
WITHIN THE NEXT TWELVE DAYS
OF THIS MONTH.
GO TO HANDLE YOUR NEXT
DEAL"
HAMILTON-MORTON HOTEL.
IN DOWNTOWN LOS ANGELES.
Business at CORNER LOCATION.
IS NOT STRICTLY TRANSFERABLE
AND UNDER NO CHALLENGE ANY-
ONE TO PRODUCE AN EQUAL TO
IT. WE WANT AN OFFER-
SOMETHING DOING TRIED WITH
THE "GO"—HOTEL.
IN DOWNTOWN DISTRICT, 70 PER CENT
OWNS THAT CANNOT BE EX-
CEED. VERY ATTRACTIVE 10-
ROOM HOUSE IMMEDIATELY AVAIL-
"EASY"—$-R APTS.
IN PRIME, BEAUTIFUL, SOLID
BRICK BUILDING. WONDERFULLY
LOCATED IN WILSHIRE DIS-
TRICT. IS CAN DELIVER IM-
MEDIATELY. A 10-YEAR LEASE AT
A LOW RENTAL GIVES THE LESSEE
MORE THAN DOUBLE THE VALUE
OF THE LEASE. EXTREME-
LY REASONABLE.
"EASY"—NEW HOTEL.
IN DOWNTOWN, SPLENDID LO-
CATION, VERY CENTRAL. 10-YEAR
LEASE AT THIS LOW RENTAL.
NO DEPOSIT. SEE BLDG.
"EASY"—FINE APTS.
IN DOWNTOWN DISTRICT. 10 YEARS
TO RUN IN THIS CITY. WONDER-
FULLY PLANNED AND ESPECIALLY
FINE CHANCE LOCATION. CAN
HANDLE IMMEDIATELY. STRAIGHT
LEASE. TRANSFERABLE LEASE.
$-R'S—$-ROOM APTS.
IN WEST HOLLYWOOD. 10 YEARS
TO RUN. BEAUTIFUL LOCA-
TION. IN THE FAMOUS WILSHIRE
DISTRICT. 6 DOUBLES, 2 DOUBLES.
PERFECT LINEAL LEASE AND
NO DEPOSIT. THIS IS REALLY
A BEAUTIFULLY LEASE IN EV-
ERY RESPECT AND WILL SURELY
BE SEEN.
"EASY"—SEVEN DO LIKE.
A GOOD SOLID BRICK
BUILDING, ABSOLUTELY NOTHING
BETTER WITH THIS IN L. A.
IS NOT BUILT IN ARTISTIC AND
MODERN CONSTRUCTION. ALL
OF THIS INTERVIEW WITH
IN THIS ESPECIALLY ATTRAC-
TIVE AND DESIRABLE AVAILABLE.
"EASY"—10-ROOM HOTEL.
DOWNTOWN BRICK BUILDING—A
HOTEL THAT IS AT TODAY BUT
ONE CENT FOR INVESTMENT. FIRST
CLASS AND VERY DESIRABLE
IN EVERY RESPECT. FIRST MORT-
GAGE AND LATE CON-
SIDERATION. STARTING 10-YEAR
TRANSFERABLE LEASE AT A FIG-
URE WELL BELOW PRESENT NOR-
MAL RENT.
"EASY"—9 ROOMS AND NEW.
IN FINE APARTMENT DISTRICT.
NEARLY NEW. MODERN CON-
STRUCTION. 10-YEAR
LEASE AT $15 PER
ROOM. SEE IT TODAY.
"EASY"—$-ROOM—NEW.
IN HOLLYWOOD. SPLENDID LO-
CATION. VERY CENTRAL. 10-YEAR
LEASE AT THIS LOW RENTAL.
NO DEPOSIT. SEE BLDG.
"EASY"—FINE APTS.
IN DOWNTOWN DISTRICT. 10 YEARS
TO RUN IN THIS CITY. WONDER-
FULLY PLANNED AND ESPECIALLY
FINE CHANCE LOCATION. CAN
HANDLE IMMEDIATELY. STRAIGHT
LEASE. TRANSFERABLE LEASE.
$-R'S—$-ROOM APTS.
IN WEST HOLLYWOOD. 10 YEARS
TO RUN. BEAUTIFUL LOCA-
TION. IN THE FAMOUS WILSHIRE
DISTRICT. 6 DOUBLES, 2 DOUBLES.
PERFECT LINEAL LEASE AND
NO DEPOSIT. THIS IS REALLY
A BEAUTIFULLY LEASE IN EV-
ERY RESPECT AND WILL SURELY
BE SEEN.

STOCKS AND BONDS—
Miscellaneous

FOR purpose of going into business, will sell my stock, worth $4,000, for $2,000 cash. Stock is in a well-established business and is worth double the money asked. Price $1,000 or will exchange for real estate. Address Y, box 247, Times Office.

FOR SALE—$50 shares Cal. Gold Mining Co. stock. Address Y, box 247, Times Office.

FOR SALE—100 shares of Montebello Land & Water Co. stock. Address Y, box 247, Times Office.

STREET IMPROVEMENT BONDS
FOR SALE

Choice 7% and 8% bonds for sale by the City of Los Angeles and other municipalities. Write for list.

THE FRANK MELINE CO.
716 Hollingsworth Bldg.

MINES AND MINING—
Miscellaneous

FOR SALE—CONTROLLING INTEREST IN GOOD AND ORGANIZING IN MINE AND MILLING PROPERTY. ONLY A FEW SHARES UNSOLD. MINING PROPERTY WORTH MANY TIMES THE PRICE OF A CENT FOR SALE. INVESTMENT FIRST THAT WILL STAND INVESTIGATION AND PERSONAL INTERVIEW. ADDRESS Y, BOX 247, TIMES OFFICE.

EXPERIENCED lease man to sell oil lease for cash or on commission. Address Y, box 247, Times Office.

WANTED—Lease for 10 or more acres for oil development. Will pay cash

APARTMENT HOUSES—
For Sale, Ex., Lease, Wanted.

Wanted

WANTED—Lots and furniture of an apartment house up to $20,000. Will give clear property and mortgages up to $12,000, and mortgage back for the difference. 420 CALIF. 917.DG. 874-63.

WANTED—Furniture and lease of apt.-house. Have first chattel mortgages and some cash. Also Redwood flat building will assume. H. U. BRAK, 207 Black Bldg. 64601 or 826652.

WANTED—Lease on small living court or apt. Prefer west, unfurn. Reliable private party. Best ref. 3506-347.

WANTED—Lease and furn. small apt. Mod. New ymtd. R.W. Good cash pmt. 843171.

BUSINESS INVESTMENTS—
All Kinds

MEXICO—INVESTORS

The vast coast of Mexico, States of Sonora, Sinaloa and Nayarit, offers unlimited opportunities in mineral, agricultural and commercial development. Our $25 report includes two excellent books on Mexico, Mexican Year Book, Terry's Guide to Mexico and State Maps of Sonora, Sinaloa and Nayarit, retail value of books and maps, $16. Also list of Mexican mines, properties, places and general information. Mexican land and mine laws, up to date and correct. Our advice is based by years of experience in Mexico; we will help you register engineer, banker or land corporation commission. Protect your money and time on this advice. It is to their interest to see you succeed and not a failure. Avoid crooked promoters, worthless deeds, salted mines, lost mines, shady titles, misrepresentations and wild guess claims. Our investigations have saved hundreds of dreams of sudden riches, but it will save you money, time and worry. Write us before you buy. Our knowledge comes from personal investigations. Address WEST COAST EXPLORATION AND DEVELOPMENT CO.,
142 Kobre ave., Naples, Ariz.

MY LOSS IS YOUR GAIN

Sickness forces me to dispose of my interest in a local corporation and business; it is legitimate, secondary, which pays a substantial salary.

The business is one that produces a steady income and has possibilities for unlimited expansion.

My association means that my interests will be with those of the manager in the position which requires a thorough knowledge of selling and office management, and the ability to serve on the board.

At least $5000 cash is required, balance can be arranged. Call or address name of responsible character must be furnished. Address Y, box 288, TIMES BRANCH.

WANTED—2 OR 4 MEN OF GOOD STANDING TO ACT AS DIRECTORS AND OFFICERS IN A NEWLY ORGANIZED, GUARANTEED BUILDING AND LOAN ASSOCIATION ORGANIZED UNDER THE CALIFORNIA LAW. MUST BE ABLE TO INVEST NOT LESS THAN $500 NOR OVER $5000, WHICH IS GUARANTEED TO EARN NOT LESS THAN 10% YEARLY WITH PROSPECT OF MUCH GREATER RETURNS. ORGANIZERS ARE INVESTING $5000 EACH. ADDRESS X, BOX 502, TIMES BRANCH.

HOTEL MEN—ATTENTION

We have exceptional location for hotel in business part in Los Angeles county. No competition. Will build to suit on good ten year lease, or will make special terms if you can arrange finance for building. Top land lease. For full particulars, call or address Southern California Investment Co., Suite 1241, Pacific Mutual Bldg.

AN OPPORTUNITY FOR MANUFACTURERS

We have two acres within city limits of nearby town in Los Angeles county, with railroad siding, for sale or lease. Suitable to responsible manufacturer, preferably shoe, other lines will be considered. Full information will be cheerfully furnished by Southern California Investment Co. Suite 1241, Pacific Mutual Bldg.

OLD reliable company, highest financial standing now organizing wonderful subdivision large acreage; will grant profit sharing for agencies. We need one more manager and therefore invite parties with ability to organize and grow rapidly. Have several immediate positions open. No better investment. If you want a real connection, write us. Don't waste time. Address D, box 291, TIMES OFFICE.

INVESTORS—ATTENTION

Wanted, party to finance building of hotel in nearby town in Los Angeles county. No competition. Have tenant for good, ten-year lease. $25,000 required. For full information call or address Southern California Investment Co., Suite 1241 Pacific Mutual Bldg.

$100 AMOUNTS wanted by company building small homes for working men. Conservatively protected by first trust deed; good return; present total of $450 cash in four months. This is 2½% per cent per month on money sent; then there's $100 invested. Finance Bldg. Co., 3116 Santa Monica Blvd. Phone 453820

RECOVERY of petroleum is an industry, not a gamble. Southern Petroleum Corporation is consolidating 6% participating certificates, sharing preferred stock, carrying bonus of 50% common stock. Investigation is a necessity. Large acreage in Seattle and Kern county fields and a well now drilling. Limit SUCCESS. Full information on 318 HOLLYWOOD SECURITY BLDG. 426054.

MAN or woman with $3000 to $5000, take charge of manufacturing; established manufacturing business. One who can qualify will place your money, time and worry. Earned over $25,000. Other and still better beyond imagination. For appointment, phone or write, address T, 7th and Main, TIMES BRANCH.

ATTENTION

Business established over twenty years in California, will accept limited amount of money for expansion. Investment will yield 8 to 10 per cent. Endorsed by leading bankers. Loan is investigated and secured. Address T, care 420, TIMES BRANCH.

WANT practical party to help me develop new toy that will sell to every home; must have some construction, and financially able to start manufacturing and introducing. Only those with means need apply. Address D, box 349, TIMES OFFICE.

WE have been 100% successful as fiscal agents for some of California's largest corporations. Now we have a limited amount stock or bond issue to sell. MONEY LOAD & SECURITIES CORP., 1000 Black Bldg.

WANT party with about $2000 to join me in a project that will earn $1000 ($60 in 6 months. You must give it your personal attention. Investment and details please address Box 1, Herald.

A MILLION dollar first-class industrial, no competition; $5000 needed, good salary besides profits from the business. This is a real opportunity for the right party. Address X, box 498, TIMES BRANCH.

SOLID WOOD FARM, large block of lots, $25,000 will handle. Will make you 200 per cent on your money in 6 months. A steal. $11 ENGSTRUM APTS. Phone 872-7140.

$2000 to $5000 for substantial interest in going mfr. distributing company, owning patents on specialty. Large profits. Full-time investigation. Address Y, Box 420, TIMES BRANCH.

A LIFE TIME chance for 1 or 2 parties to get in on ground floor of gasoline refining industry and some profits. $2000 to $5000 required. G, box 84, Tia Juana OFFICE.

MR. INVESTOR if you are looking for an investment that will pay 12% net while it is doing you the best family income, let me give it to you. I have it. Total price $15,000. Address Y, box 427, TIMES BRANCH.

ESTABLISHED mfg. corp. offers opportunity for investment (with services if capable) in established returned in short time as business nets large profits. Safety assured. Address X, box 580, TIMES BRANCH.

$50,000 WILL purchase going mfg. plant at less than invoice, nets over 35%. Investigation invited. Room and Bradley Bldg., 453 S. Broadway. Phone 820-21.

OPPORTUNITY for 1 or 2 persons to invest capital in good selling proposition and assist in building; worth investigating. Address T, box 27, TIMES OFFICE.

WANTED—Man to buy half interest in dry cleaning plant; wages good. Must have $1500 cash. This is open for eight days. Address E, box 66, TIMES OFFICE.

HAVE exceptional opportunity for lady with $1000 to invest in business proposition. Address X, box 841, TIMES BRANCH.

IF you have $1500 and will put in your services can show you good money-making investment. 6812 SANTA MONICA BLVD.

FINANCIAL backer for new enterprise, $5000 to $10,000 or more. Address B, box 256, TIMES OFFICE.

FINANCIAL BACKER FOR NEW established enterprise. Exceptional opportunity. $5000 required. Address Y, Box 458, TIMES BRANCH.

SENIOR CATTLE proposition, big money-maker, want client of active partner, $25,000 necessary; principals only. Address D, Box 240, TIMES OFFICE.

I WANT $10,000 first mortgage. 8% 10% etc. Will buy $15,000 to $20,000 cash. Call room 4, TIMES OFFICE.

INVESTORS, promoters—Have for sale or manufacture patented article; excellent proposition. Phone GARVANZA 0616.

I HAVE an investment that will pay you $1 15 to $2 15 on $100 for 6 mo. at 200% cash. All security. Call 1402 SUNSET BLVD.

OIL ROYALTIES for sale. "CASH TALKS." Room 216, AMERICAN BANK BUILDING.

$2500 for legitimate mfg. business, fully secured. UNIVERSITY 4949.

READ ad on financial page headed "Does 30% per month interest you."

BUSINESS INVESTMENTS—
All Kinds

OPPORTUNITY

AN OFFER TO SECURE THE MAN REQUIRED. CALIFORNIA IS APPROACHING THE SEASON BELIEVED TO BE THE GREATEST IN ITS HISTORY. THOUSANDS WILL COME FOR HEALTH OR WEALTH. IT IS ESTIMATED THAT OVER 98% ARE IN ONE WAY OR ANOTHER CONVALESCING. THIS, IF A FACT, WOULD ALONE BE A REMARKABLE INTEREST AS A BUSINESS PROPOSITION AS IT WOULD SEEM NECESSARY THE FOUNDATION OF A SOUND, HONORABLE INDUSTRY TO CARE PROPERLY FOR THOSE THAT ARRIVE FROM ALL PARTS OF THE WORLD TO THE SUNSHINE OF CALIFORNIA.

THE MANAGEMENT OF THE HIGHLANDS RETREATS MAKE A VERY EXTRAORDINARY OFFER AND A REAL SACRIFICE TO SECURE MORE CAPITAL THAN THEY HAVE TO EXPAND THEIR ONE HOTEL AND CONVALESCING RETREATS IN CALIFORNIA.

WE REQUIRE AN ASSOCIATE TO ASSIST FINANCIALLY IN THE ENLARGING OF THE HIGHLANDS RETREATS. IT CAN BE CONSERVATIVELY STATED THAT THIS IS ONE OF THE MOST CLEVERLY AND PUBLICLY ONE OF THE FINEST OPPORTUNITIES OFFERED IN CALIFORNIA FOR A PERSON OF BUSINESS TO INVEST IN A BUSINESS INVESTMENT FOUNDED ON SPLENDID, SUBSTANTIAL LINES.

THE HIGHLANDS RETREATS ARE COMPOSED OF SEVERAL LARGE ESTABLISHMENTS AND A NUMBER OF SPLENDID CONSTRUCTION FOR VISITING TOURISTS AND CONVALESCING INVALIDS. IT IS NOT NECESSARY TO BE ILL TO BE THERE, BUT IF CONVALESCING, SPLENDID MEDICAL ATTENTION IS AT THE SERVICE OF GUESTS OR CONVALESCENT AND WITHOUT CHARGE TO THE HOST. IS NOT NEW IN EUROPE, BUT IS UNTIMELY NEW HERE AND WILL BE ULTIMATELY CONSIDERED AS IF WELL APPEAL TO THE GUEST TO BE AT ALL TIMES IN TOUCH WITH MEDICAL ATTENTION, INSURED AS PART OF THE HOTEL OR COTTAGE SERVICE. THERE ARE SEPARATE BUILDINGS FOR CONVALESCENCE. IT IS A PARADISE FOR LOCATION. FULLY EQUIPPED WITH EVERY MODERN CONVENIENCE. SOUTHERN CALIFORNIA, BEING A HAVEN OF HEALTH AND WEALTH, DRAWS FROM ALL PARTS OF THE WORLD, MAKES THE OPPORTUNITY OF THIS SPLENDID PROPERTY WELL APPEAL TO SOUND BUSINESS MEN. WE ALSO DESIRE MEDICAL ASSOCIATES TO ASSIST AND FOR SUCH A GREATER OPPORTUNITY COULD BE OFFERED. IT IS ONLY TO SEE THE RETREATS TO FULLY REALIZE THEIR POSSIBILITY. WE ARE ENDEAVORING TO SECURE THE RIGHT MAN, AND AS WE BELIEVE WE HAVE THE FINEST RETREAT IN AMERICA.

THE RETREAT IS ONLY A PART AS THE RETREAT FOR MILES AWAY. BELVEDERE HILL, OVERLOOKING THE BEAUTIFUL HARBOR OF SAN PEDRO, ONLY WAITING TO BE FINISHED OCTOBER 15, 1923, TO BE FILLED WITH PATIENTS. THIS IS A VERY EXTRAORDINARY OFFERING AS IT IS FULLY EQUIPPED AND READY FOR WHAT APPEARS TO BE CALIFORNIA'S GREATEST SEASON.

THE FULLY EQUIPPED AND READY FOR WHAT APPEARS TO BE CALIFORNIA'S GREATEST SEASON.

THE ASSOCIATE NEED NOT HAVE ANY TECHNICAL KNOWLEDGE OF THE DIFFERENCE DEPARTMENTS, BUT COULD TAKE UP SOME ACTIVE DUTY ACCORDING TO HIS ABILITY. HE COULD LIVE AT THE RETREAT WITH HIS FAMILY WITHOUT ANY INTERFERENCE FROM BUSINESS, OR RENT, HE COULD BE ACTIVE OR PASSIVE WITH A DRAWING ACCOUNT.

THE RETREAT DESIRES TO BUILD ADDITIONAL BUILDINGS INEXPENSIVE, THE SITE, SOUTH FROM THE TUBERCULAR HILL AND HERE WE DESIRE CONSIDERABLE ASSOCIATE WITH THE MINIMUM OF CASH TO PROCEED TO TAKE AN ASSOCIATE INTEREST. THE ORIGINAL AND MOST GENEROUS LINES WITH A PROVISION THAT HE MAY RETIRE IF SO DESIRED, ON ONE YEAR WITH A SPLENDID PROFIT.

WE HAVE BEEN IMPROVING THE RETREATS 12 MONTHS AND ARE NOW OPEN AND WITH ONE OF THE UNITS OPEN THE PROFITS HAVE BEEN EXTRAORDINARY AND NOW WE ARE ENCOURAGED TO PLACE ALL OUR RESOURCES BEHIND INTO OUR ENDEAVORS. WE ASK A VISIT AND IT WOULD ONLY BE QUICK INVESTIGATION TO BE CONVINCED THAT WE HAVE THE SOUNDEST AND FINEST BUSINESS PROPOSITION IN SOUTHERN CALIFORNIA, AND ONLY LIMITED TO OUR EXPANSION.

THERE IS NO QUESTION IN THE MINDS OF THE ASSOCIATES THAT SPLENDID RESULTS WILL BE MADE BY THE DIRECTORS OF THE RETREAT, AND TO THIS END WE ARE GIVING AN OPTION TO BUILD ADDITIONAL BUILDINGS AND IMPROVEMENTS. IT IS NOT AN INVESTMENT, IT ONLY WILL BE PROVEN AS A SUCCESS.

WIRE OR ADDRESS,
CHAS. H. MITTEN, DIRECTOR.

THE HIGHLAND RETREATS.
REDLANDS, CALIFORNIA.

MANUFACTURING PLANT.

A going concern with modern machinery, suitable for any kind of manufacturing. Located on an acre of ground, with spur track, in the industrial district, close in. Here is an opportunity to get established in a good and profitable business. Price $50,000. Very liberal terms. Would consider trade in. A real estate as part payment.

RALPH W. HOTCHKIN & CO.,
524-5 Security Bldg.
820244.

ATTENTION, INVESTOR!
Are you looking for a profitable, safe investment?

I invite you to investigate an exceptional opportunity to invest in business of unlimited possibilities in the fastest-growing city in Southern California, where values have tripled in two years and population has doubled since 1921. This growth continues. Business and industrial activity unsurpassed. Let us explain. Address D, box 139, TIMES OFFICE.

WISH to meet active or silent party with $15,000 to $20,000 cash. Will consider sane proposition that I have handled for 3 years. Will take you in my bank, the people I sell to will pay you. Two of those you of the profits and safety. No risks or graft, merely good additional capital for successful business. Only those with high references considered. Permanent position with growing business. No dealers need apply. Address T, box 585, TIMES BRANCH.

CAN PLACE a limited amount of money in amounts from
$5000 to $15,000
in one of the safest investments in Los Angeles today. This investment assures you a minimum of from
15% to 25%
on your money.
J. K. KENNEFICK,
3701 Wilshire Blvd. Drexel 1464.

ATTENTION—MR. BUILDER

We have sold one half of subdivision in Murphy Tract, Los Angeles county. Have buyers for homes waiting. Will make special terms to builders who can start at once. For full particulars call or address Southern California Investment Co., Suite 1241 Pacific Mutual Bldg.

ACTIVE BUSINESS INVESTMENT

We want a man for Treasurer who can invest at least $15,000 in a local textile manufacturer which will rent him better than 10%; one who can devote all or part of his time at a good salary. Details at personal interview only. Address D, box 178, TIMES OFFICE.

AT LAST you are given another chance to make a fortune on WESTERN AVENUE frontage. We announce the opening of WILSON HEIGHTS Sunday, Oct. 14th. Located on 99th and Western.
POTTER & SMITH
Western and Manchester
LAND DEVELOPMENT SYNDICATE
NOW FORMING.
Returns to members will be $2 to $4 for each dollar invested per yr. Conservative. Write for plan. See it. DOUG-LAS, 200 MARSH-STRONG BLDG.

WANTED—Party with a little money or a few hundred here to take an interest in and help handle branch meat payroll. There is about a three-room house on the place. Address FB, box 208, TIMES OFFICE.

WANTED—Investment of ten or fifteen thousand dollars in going concern with brilliant future. Position open to bookkeeper or accountant. Full investigation invited. Address C, box 2-1, TIMES OFFICE.

SPECIAL—Refined gent's services and $1800 buys int. paying business. 201 Grant Bldg.

BUSINESS OPPORTUNITIES
Of Many Kinds.

Miscellaneous

WANTED—Good reliable livestock and ranch man to operate and become interested in deal located in Idaho. Have valuable irrigated land. Cattle, horses and hogs. This is opening for right man who has the capital to acquire big value for money. MR. B, 510 Broadway Bldg.

FOR LEASE—Lot on, in near-by city, fine location, 15 hotel rms. and rm. for cafe or confectionery. $200 per mo. Cy H. J. HAYHOM, Edwy. Central, 424 S. Edwy.

MANUFACTURER requires $3000. Interest open. Will net over $7000 yearly. Address Y, box 267, TIMES BRANCH.

WANT party with about $2000 to join me in a project that will earn $1000 ($60 in 6 months. You must give it your personal attention. Investment and details please address Box 1, Herald.

A MILLION dollar first-class industrial, no competition; $5000 needed, good salary besides profits from the business. This is a real opportunity for the right party. Address X, box 498, TIMES BRANCH.

SOLID WOOD FARM, large block of lots, $25,000 will handle. Will make you 200 per cent on your money in 6 months. A steal. $11 ENGSTRUM APTS. Phone 872-7140.

$2000 to $5000 for substantial interest in going mfr. distributing company, owning patents on specialty. Large profits. Full-time investigation. Address Y, Box 420, TIMES BRANCH.

A LIFE TIME chance for 1 or 2 parties to get in on ground floor of gasoline refining industry and some profits. $2000 to $5000 required. G, box 84, Tia Juana OFFICE.

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$50,000 WILL purchase going mfg. plant at less than invoice, nets over 35%. Investigation invited. Room and Bradley Bldg., 453 S. Broadway. Phone 820-21.

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WANTED—Man to buy half interest in dry cleaning plant; wages good. Must have $1500 cash. This is open for eight days. Address E, box 66, TIMES OFFICE.

HAVE exceptional opportunity for lady with $1000 to invest in business proposition. Address X, box 841, TIMES BRANCH.

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FINANCIAL backer for new enterprise, $5000 to $10,000 or more. Address B, box 256, TIMES OFFICE.

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I WANT $10,000 first mortgage. 8% 10% etc. Will buy $15,000 to $20,000 cash. Call room 4, TIMES OFFICE.

INVESTORS, promoters—Have for sale or manufacture patented article; excellent proposition. Phone GARVANZA 0616.

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OIL ROYALTIES for sale. "CASH TALKS." Room 216, AMERICAN BANK BUILDING.

$2500 for legitimate mfg. business, fully secured. UNIVERSITY 4949.

READ ad on financial page headed "Does 30% per month interest you."

BUSINESS OPPORTUNITIES
Of Many Kinds.

Miscellaneous

STOCKS OF MERCHANDISE, FIXTURES, LEASES, ETC.

TO BE SOLD BY THE LOS ANGELES WHOLESALERS' BOARD OF TRADE.

FURNITURE STORE

of Scott & Son at 4705 S. Vermont, consisting of new and second-hand furniture, inventory amounting to $3109.21. Can be seen and assets inspected all day Monday, October 15, 1923. A valuable lease goes with this estate.

DRUG STORE.

Beach Drug Co. at 19 Pier avenue, Hermosa Beach. You do not get a chance to buy a drug store very often. This one inventories $4681.26. Very fine stock and wonderful fixtures. Mr. Wilson will be in charge all day Sunday, October 14th where inventory and assets can be seen and bids made.

ANGELUS CUTLERY CO.

The stock of merchandise consisting of knives, scissors, razors, pressers, nail clips, soap, etc., amounting to $1816.97, also machinery consisting of show cases, trays, rods, ½ hp. motor, emery wheels, stands, razor sharpening machine. For further particulars, inquire 129 Higgins Bldg.

FURNITURE FACTORY.

Located on S. Los Angeles st. Merchandise and machinery. This is a fine opportunity for a man with a small capital to get into a good business. List of customers goes with this business, also lease.

FIRST-CLASS CANDY AND CONFECTIONERY STORE.

Located on So. San Pedro st. This is a live business in a first class locality.

GENT'S FURNISHINGS.

At Monrovia, inventories $2616, with a lease. This is a nice clean stock and new fixtures. Must to sold Monday.

SODA FOUNTAIN.

The confectionery, light lunches and soda fountain at 6201 Santa Monica Blvd. This is a live location and only needs a man who understands the business to make a large success of it. First class fixtures and fountain.

CAFETERIA.

The complete equipment of a cafeteria located in Hollywood, consisting of everything to run a first-class restaurant, from cups to soda fountain. Lease available and must be moved this week.

GROCERY.

A corner store located at Corona. Wonderful opportunity for a chain store. Two corners with plate glass front, 5-year lease at $40 and butcher pays $30 for lease per mo. $40. Clean stock and wonderful fixtures. Inventories $4388.60.

COFFEE ROASTING BUSINESS.

This is a complete coffee roasting and spice business located at Bakersfield. This is a very fine location and a good business can be done. We have to sell this on creditors orders (it is) Merchandise, machine and equipment amounting to $4999.88.

PAINTS AND OIL.

A fine stock of paints and oils located at Hawthorne. Store open for inspection. Must sell this week.

CIGAR STORE WITH LEASE.

The fine proposition we have had in it so long (the good stock, good fixtures and a lease until July 1924, at half the present rent with renewal. Store is located at 705 S. Main st. and can be seen anytime.

GROCERY STORE.

Located at 1233 S. Jeffrie 19 Merchandise $1015.51. Fixtures $250. Rent $17 per month, and with one of the best units open. The profits have been extraordinary and we are encouraged to place all our resources into our endeavors. We ask a visit and it would only be a quick investigation to be convinced that we have the soundest and finest business proposition in Southern California, and only limited to our expansion.

THERE IS NO QUESTION IN THE MINDS OF THE ASSOCIATES THAT SPLENDID RESULTS WILL BE MADE BY THE DIRECTORS OF THE RETREAT, AND TO THIS END WE ARE GIVING AN OPTION TO BUILD ADDITIONAL BUILDINGS AND IMPROVEMENTS. IT IS NOT AN INVESTMENT, IT ONLY WILL BE PROVEN AS A SUCCESS.

WIRE OR ADDRESS,
CHAS. H. MITTEN, DIRECTOR.

THE HIGHLAND RETREATS.
REDLANDS, CALIFORNIA.

UNIQUE opportunity high class tea room sale. Bodyguard, wonderful location, low rent, lease 5 years, seating 150-200, splendid kitchen and fine rooms. Opened only one month, disagreement of partners compels sale. Equipment cost $12,000. Lease investigation strictly confidential. Fortune for purchaser. Appointment Phone 5708.

FOR SALE or exchange. A good going laundry business in small town, building 50x16 feet, on lot 50x150 feet. All machinery, etc. Good business in best growing town in Imp Co. $2500 cash or trade for good business or town property. Address box 141, LONE PINE, Inyo Co. Calif.

FOR SALE—or Exchange—One of the finest bars in the finest city in Cal. Tools, lathe, drifters and all stock. Harley-Davidson agency, also electric. Gross income per year $20,000. Rent $40 per month. Price $7000. Will trade for car, such as Star or L. A. W. & M., TIMES OFFICE, Redlands, Cal.

FOR SALE—Wholesale steel business, showing good profit on investment, at inventory price. Will consider $7500 will handle. Reason for selling, have other large interests. Will stand investigation. Make appointment. No agents. Address D, box 290, TIMES OFFICE.

FOR SALE—BY OWNER.
Sales agency and service station for Studebaker cars, selling from 40 to 50 automobiles on the market. This place will make some real money for a live wire. Investment required $6500 necessary. Located in good town close to Los Angeles. Address FB, box 206, TIMES OFFICE.

FIRST CLASS GROCERY & Meat Market On best business corner in Pasadena. Long term lease, at very low rental. This is real good business. Buy this from owner. Address
WM. A. COURLAND COMPANY,
719-25 Security Bldg.
Pasadena Colorado 25.

ACTIVE PARTNER, SALESMAN
Manufacturing exclusive patented necessities. Big demand. Have opening for good sales manager. $1200 capital required. References. Liberal interest in business to right party. Call and see us. Address D, box 260, TIMES OFFICE.

EXCEPTIONAL OPPORTUNITY to become officer of organization being organized for this city. Investment required and recommendations. Give phone number in letter for personal call. Address Y, box 270, TIMES BRANCH.

HIGH-Class Restaurant in San Pedro. Equipment the best. Dining-room seats 75. Rent $100. Lease 3 years. Price $4000. If you are looking for a real money-maker investigate. Price $12,000; can arrange terms. Address E, 828 BEACON ST., San Pedro, Cal.

CAPITAL wanted to manufacture a very necessary auto accessory; bound to be popular. Generous terms to party interested. Will call, interview and explain. Address E, box 2446, TIMES OFFICE.

BONDERFUL BUSINESS, COMPLETE ELECTRIC AND RADIO SUPPLY. RENT $50. LIVING-ROOMS IN REAR. NEARLY 2 YEARS' LEASE WITH A RENEWAL OF 3 MORE. SIZE OF STORE, 16x60. ADDRESS E, BOX 293, TIMES OFFICE.

MEXICO

Read our ad under Investments, West Coast Exploration & Development Company, 142 Kobre Ave., Naples, Ariz.

LADY or gentleman of ability, wanted to invest $3000 and services in old established business. Exceptional opportunity. $50 per day profits. Call 10 to 2. 304 BRADBURY BLDG.

LOOK HERE! SNAP.

Groceries, meat market, leading corner building, low rental, $7000 will handle all everything. 1000 HYDE PARK BLVD., Inglewood.

OPPORTUNITY for a good live man with $2000 cash to invest. Will consider partnership in established office. Westlake district. 1606 W. 6TH ST. Phone 10-0.

IF you have $2000 cash and services to invest in a well-established, fast-growing and highly profitable enterprise, write at once for appointment. Address C, box 284, TIMES OFFICE.

FOR SALE—Well-established tea-room on one of the best business sts. in Pasadena. Lease. Selling on account of other business interests. Address Box 167, TIMES OFFICE, Pasadena.

BUSINESS COLLEGE—Owing to ill health, I am offering school doing nice business, rent, $60; equipment with $1600 worth new text books, for $2000 cash. Address P, box 294, TIMES OFFICE.

GROCERY store. Good location, cash and carry. $750 for fixtures and invoice or $200 lump, reasonable rent and lease. 97TH ST. REALTY, 214 I. W. Hellman Bldg.

PARTNER wanted in dairy in prosperous town; $1200 month route; 23 head fat dry cows, Ford truck, all dairy equipment. Two-year lease on place. Call UNIVERSITY 0311 or 840 W. 58th st.

HARDWARE business for sale. Good location, clean stock of shelf and builders' hardware. Moderately priced. Call and see it. STIRN HARDWARE CO., 1037 7th st., San Diego.

RETIRED gentleman wants lady partner, unencumbered, financially able to invest any kind legitimate business. Refs. exchanged. Address E, box 206, TIMES OFFICE.

MAKE money with those who are making money. I will show you how to double your time into dollars if you will follow my instructions. E. C. MILLER, 1519 West 79th st.

CONCERNS organized and financed through the sale of shares. Every detail handled quickly and economically. MARSHALL MONTGOMERY & CO., 50 Broad St., New York.

FOR SALE—Old established cafe shop, 2849 W. PICO.

BUSINESS OPPORTUNITIES
Of Many Kinds.

Miscellaneous

WORTH WHILE

FACTORY OPPORTUNITIES

No man can truthfully say that there are no good business opportunities in Los Angeles, because this office always has openings in established, profitable, growing concerns who can use men with their money to good advantage. We may not have just today the opening that appeals to you, but nevertheless we have some exceptional things available, and can almost always place a genuine buyer in a reasonable time. We call this a good one, for example:

PROPOSITION 1161
MANUFACTURING PLANT
Established 4 years. Open for an investment of $12,000 cleared last season $25,000 above drawing accounts. Audit and inventory will be furnished. Very staple line. Other partner skilful production man. Want business executive for half interest. Unusual room for further expansion. Can anything better be expected in a legitimate line?

In addition to the above we have openings in plants producing propositions that will stand the most rigid investigation. $1000 cash required. This is a very profitable business, high class trade will be given and expected.

MR. A. B. McCOID,
604 South Flower st.

TEN men to form a Syndicate to take over what is undoubtedly the biggest and most profitable proposition in Cal. Only small sum required. Secured by 1300 acres valuable land. Investigation invited. Address MY, box 579, TIMES BRANCH.

FOR SALE—Leading restaurant and soda fountain in progressive Fullmore, Ventura Co. Good lease. Complete equipment. Seats 67, shows good earnings. Price $6200. FARMERS' REALTY AND INVESTMENT CO., Santa Paula, Cal.

LADY would like to meet business woman interested in opening shop in any line appealing to women; millinery, children's wear, etc. Must invest equal amount and have best reference. Address Y, box 861, TIMES BRANCH.

GENTLEMAN desires to open retail shop with man putting up dollar for dollar. Can give and require best references. Will go to suggest business. Address Y, box 254, TIMES BRANCH.

FOR SALE—Retail dairy in prosperous town; $1200 month route; 23 head fat dry cows, Ford truck, all dairy equipment. Two-year lease on place. Call UNIVERSITY 0311 or 840 W. 58th st.

HARDWARE business for sale, Good location, clean stock of shelf and builders' hardware. Moderately priced. Call and see it. STIRN HARDWARE CO., 1037 7th st., San Diego.

HAVE YOU TEN THOUSAND DOLLARS?
Then it will pay you to investigate what we have to offer. A proven business, with big opening for a live wire. Will accept $5000 cash. Let us show you what we have. Address HY, box 577, TIMES BRANCH.

MAN with investment for mfg. upholstered furniture, L. A., to exp. necessary, as I am not in city. Splendid opportunity for live wire. Address Y, box 270, TIMES BRANCH.

PARTNER with $-5,000 desired by well-established merchandising firm now doing business of over quarter million dollars year. Handles exclusive factory controlled line of well-known advertised brands. Organization covers entire United States and some foreign countries. Jobbing trade only. Wonderful opportunity for right party. Replies treated confidentially. Address E, box 24 TIMES OFFICE.

WELCOME TO LONG BEACH.
Come to Long Beach. Enjoy health and prosperity; there's a bargain. 10-room modern home, building, lease, beds, private bath, telephone, completely furnished from top to bottom. One of the finest homes in Long Beach to be appreciated. Call Sunday or Monday, MATHEW AFFEN, 117 Orange ave., Long Beach. Tel. 641-495.

UNIQUE OPPORTUNITY

Circumstances make advisable disposal of one of the leading world rights completed motion picture feature. Two thousand dollars required. Right consider terms. Investigation fullest competition. Previews indicate big returns. Address X, box 518, TIMES BRANCH.

WANTED—A representative in all the towns in California for a high class business proposition that will stand the most rigid investigation. $1000 cash required. This is a very profitable business, high class trade will be given and expected.

MR. A. B. McCOID,
604 South Flower st.

TEN men to form a Syndicate to take over what is undoubtedly the biggest and most profitable proposition in Cal. Only small sum required. Secured by 1300 acres valuable land. Investigation invited. Address MY, box 579, TIMES BRANCH.

FOR SALE—Leading restaurant and soda fountain in progressive Fullmore, Ventura Co. Good lease. Complete equipment. Seats 67, shows good earnings. Price $6200. FARMERS' REALTY AND INVESTMENT CO., Santa Paula, Cal.

LADY would like to meet business woman interested in opening shop in any line appealing to women; millinery, children's wear, etc. Must invest equal amount and have best reference. Address Y, box 861, TIMES BRANCH.

GENTLEMAN desires to open retail shop with man putting up dollar for dollar. Can give and require best references. Will go to suggest business. Address Y, box 254, TIMES BRANCH.

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TRUCK AND AUTO WORK CONTRACTS

WHO WANTS IT?
I have it—and steady work for you, at a minimum guarantee of $600 per month in writing for one year. Absolutely can't be launched in job with average
$850 PER MONTH.
No loading or unloading necessary to be done by driver. $1000 cash will handle outfit. Real estate as security for first payment for long term, or small delivery car as part payment. Balance can be arranged to suit purchaser. Address D, box 244, TIMES OFFICE.

AN INVESTMENT WORTH WHILE.

I am building small homes, costing about $450 and selling them faster than I can build them. Have built and sold during the past four months over fifty of these homes. Each one netting me a profit of $600 to $900. I need more capital and if you have fifty to five hundred dollars you can make better than 100% profit in from sixty to ninety days by first mortgage. No risk. Let me tell you about the rooms. Address D, box 243, TIMES OFFICE.

MANAGER wanted to take charge of our factory branch handling our complete line of rubber products for auto, retread patches, inner tires, tire tools, tubes, hard rubber battery hoses, etc. We want a man who can secure the best jobbing and also opening a new branches to supply jobbers and dealers in each territory. Must have $1000 cash. Will require cash investment in merchandise of $1500. Write or wire for appointment. This is a real personal opportunity for a hustler. We will pay your expenses to our Kansas City factory. Address BOW, INVESTMENT Co., care of J. J. Stephens Company, 1401-1445 CHESTNUT ST., Kansas City, Mo.

DISTRICT MANAGERS

Make from $400 to $1000 per month. Local factory has openings for 10 district managers. Prefer men experienced in handling agencies for autos, typewriters, automatic machinery, etc. Our proposition is unequaled for safety, quick and large returns. No competition. Only sales $2500 capital necessary to establish yourself in your territory. Give former connection in references. Address D, Box 153 TIMES OFFICE.

$12,000

TRUCK TRANSPORTATION BUSINESS

One of the oldest and best truck transportation lines in the State doing an average of $10,000 per mo. business, can be doubled by proper facilities. Small amount of cash will handle. Address D, Box 245, TIMES OFFICE.

DO YOU WANT TO INCORPORATE?
DO YOU WANT MONEY?
DO YOU WANT FINANCIAL ADVICE?

We incorporate and organize legitimate business and companies. We assist in obtaining capital to enlarge and promote any business. Write or telephone TRIPP-COX, 919 Wright and Callender Bldg. Phone 826-816.

PARTNER with $-5,000 desired by well-established merchandising firm now doing business of over quarter million dollars year. Handles exclusive factory controlled line of well-known advertised brands. Organization covers entire United States and some foreign

BUSINESS OPPORTUNITIES
Of Many Kinds.

Business—Classified

...

LUNCH and tea room, best location near big studio. Living quarters in connection. Splendid trade; selling account ill health. $3500 takes everything. Call 435-7-77.

LUNCH counter and soft drink stand. Must have partner immediately. Cannot be worth a cent $250 will swing deal. 304 S. SPRING, basement.

LUNCH STAND, money maker averaging over $400 month. Sickness reason for selling. Not a small proposition. $1400 cash. E. BOYLE, 5317 Hollywood Blvd.

LUNCH COUNTS—Assortment clearing over $300 monthly. Price $6000 only $2000 down, bal. $50 mo. Nice living rooms. Rent $35. Call 208 DELTA BLDG., 426 Spring.

LUNCH ROOM in best town, close to L. A. Price $1700; on easy terms. Does $90 daily. Rent $40; incl. lt., rm., heat. Snap. Call ROOM 483, 124 W. 4th st.

LUNCH counter and fountain in public mkt. Estab. trade. Next to P.O. 3250 W. WASHINGTON at 5th ave.

LUNCH counter in public market on cross corner main and Mateo. Must sacrifice. Cheap. 3675 S. MAIN.

LUNCH room, cafe, counters and tables. Near Goodyear plant. 6424 CENTRAL AVE.

LUNCH room, doing good business. Industrial district. 317 E. 9TH ST.

MACHINE shop, completely equipped, doing about $18,000 per year and growing; good lease, $60 per month. Priced at $7000 for quick sale. $3500 will handle, balance in 3 years at 6%. Address H. box 224, TIMES OFFICE.

MACHINE shop and cylinder grinding, good location, established, reasonable for immediate sale. Address W. box 287, TIMES BRANCH.

MAIL BUSINESS—LARGE FACTORY MFR. HOUSEHOLD NECESSITY SELL TO JOBBERS ONLY. PATENTS ON MACHINERY AND PRODUCT. COVERS NINE STATES. $12,000 WILL TAKE ENTIRE PLANT. ATLAS CO., 2-3 CHAPMAN BLDG., 756 S. BROADWAY.

MANUFACTURING, 1-4 interest in $200,000 business, strictly 1st class, splendid earnings, stands closest investigation. Address G, box 5?, TIMES OFFICE.

MEAT MARKET in town of one thousand for sale. Equipped with new Arcadia ice machine and 1hot. sixteen foot cooling cases. Refrigerating rm., slaughter house and corrals. Ford truck, etc. Plenty cattle and hogs to butcher. Priced to sell at once. Box 87, MOORPARK.

MEAT MARKET, corner location, established business, long lease, modern fixtures, automatic ice machine. Open for inspection Sunday 2 to 4. 1400 W. VERNON, cor. W. Vernon and Normandie.

MEAT market and grocery, separate or both in the livest growing town between Los Angeles and harbor. $7 00 to handle. Grocery long lease. STOCK-LIN & STRICKLIN, Gardena. Sunday, 946 W. Palm.

MEAT MARKET—Well equipped, real estab. business, five suburban town, low lease, low rent. Owner's health reason. 130 N. CITRUS AVE., Covina.

MEAT market, must sell, sacrifice $400; on account of sickness. On Sunset Blvd. 721 Sunset Blvd., MRS. HAMBURGER.

MEAT market, corner, bargain, one-man shop, good business. 1440 GRIFFITH AV.

MEDICAL man with $3000 investment. In hospital, large Mex. city. Address Y, box 504, TIMES BRANCH.

MEN'S wear biz, finest out of the best opportunities in Southern California, absolutely safe investment; afforded here to clean-cut person entering best standing and able to invest around $25,000. Present business about $250,000. Additional investment needed to meet tremendous Christmas trade. Within year's time this business should double. Call for right person. See IRVING TURNER, 233 S. Los Angeles st.

MILL and woodworking shop at Whittier. 327 SECURITY BLDG.

MILLINERY business in Huntington Pk. Half of new women's apparel store. Unusual window display space, splendid merchandising co-operation with live wire milliner. Phone 299759 for further details.

MILLINERY STORE for sale, established several years in Alhambra. Good trade. Clean stock, low rent. Will sell cheap. Inquire HOLM & NATHAN, 745 So. Hope st.

MILLINERY and ready to wear, also cleaning or pressing, half of whole store bldg. Rent $10, including phone. Sacrifice. Party leaving town. 33?? W. Adams st.

MILLINERY and modern apt. A snap for cash. THE WILLIAM WILSON CO., 428 Pac. Mut. Bldg. 8?3-091.

MILLINERY, dry goods, stock and fixtures at sacri., going east. 1707 W. 16TH ST.

MOTION-PICTURE STUDIO, for lease. 4?50 Pasadena ave., completely equipped; reasonable terms. Phone MUTUAL 6?70, New Broadway Hotel, 205 N. Broadway.

MOVING picture double slide dissolving stereo; also Cleveland motorcycle, late model. DRIESEL, 2?58.

MULTIGRAPH and direct-by-mail, well-established business in Long Beach, $?750. Investigation will prove value. 457 W. OCEAN, Long Beach.

MULTIGRAPH shop, downtown location, excellent business; must sell. Art quick. Address C, box 1?71, TIMES OFFICE.

MUSIC store, located live prospering town 20 mi. from Los Angeles, old estab. business, clearing $1400; $1?00 monthly. Price $?500, only $4000 down. 3 year lease in best location. A splendid proposition. See SHELDON, 601 Hibernian Bldg., 4?6 Spring.

MUSIC STORE FOR SALE.
GOOD BUSINESS & LOCATION. LEAVING CITY. 6412 So. PARK AVE., Huntington Park.

NEWSPAPER for sale, one of the best paying suburban newspapers and job printing plant in So. Cal. Partner will do in office. Cash or equivalent. Do not answer this unless you mean business. This proposition will stand the most strictest investigation. Address G, box ?, TIMES OFFICE.

NEWSPAPER route, paying morning daily, best section city, for sale. Address X, box 5?6, TIMES BRANCH.

OFFICE MAN or AUDITOR. Large corporation basic industry requires a competent man with $15,000 to $?0,000 investment secured. Profit possibilities exceptional. Can use sterling collector. Address ST, box 587, TIMES BRANCH.

OFFICE supply store, commercial only, large inland city, nets $350 to $400 mo. Total investment required approximately $6000 cash. No agents. Owner. Address FD, box ?0, TIMES OFFICE.

OIL station in good town on Foothill blvd. All new equipment. 12 pumps, 1100-gal. capacity. Lease 5 years at $?0 month. 5-room house next to station for $?5 mo. if desired. This station will show you $?000 on net. Sickness compels quick sale. $4500, part terms. Let us show you.
GRAVES & CO., ?27 C. C. Chapman Bldg.

OIL STATION SNAP—
$6500, terms, buys big station clearing over $400 net. Concrete 12,000-gal. tank, 8 pumps, $2000 in stock, also 5-room house, rent only $25. 2-yr. lease can be renewed; on ?? years. A snap.
RICH, THE GARAGE MAN
840 SOUTH FLOWER STREET.

OIL STATION—Money-making station, right on Vermont near Vernon; 3-yr. straight lease; several subsidiary leases; sacrifice, wonderful buy; quick action necessary. Owner, Oct. information at 4?50 S. VERMONT, AVE. Phone Vermont ?0?1.

OIL STATION and GARAGE—1st class oil station and garage with short room for cars on hourly travel, street. Latest equipment. Good lease. Price $12500. Owner, ?444 E. COLORADO, Glendale ?341-W.

OIL station, will lease large station selling 500 to 550 gal. gas daily $?5 cents profit per gallon. Oil sales will clear you $?00 per month. Investor stock and not $ too, trust in advance. NO BONUS. GRAVES & CO., ?27 C. C. Chapman Bldg.

OIL station, 3 pumps, 1200 storage sets $?50 per month, $?5 lease at $?5 per month $1?50 cash will handle. 124 E. 21ST ST. Humbolt 5?22.

OIL STATION location, 10-year lease, 2 main boulevards, low rent. HOMER REALTY, 123 S. Central, Glendale.

OPPORTUNITY KNOCKS—

Garage business and lease for sale, downtown location, long lease, low rent. Very complete equipment, parts, etc., storage room than rent cost. Reducing 4 to 6 mechanics. Specializing on Chandler, Cleveland and Hupp cars. A splendid opportunity worthy of investigation. Price $46?50. Terms.

See MR. BROWN, 649 So. San Pedro st., from 9 to 11 a.m.

OPTICAL business for sale. Best ground floor location, Long Beach; grinding plant, low rent. W. A. MANDOLA, 218 E. 1st, San Bernardino, Calif.

OPTOMETRIST with some money to take share in best location in Pasadena. CHAS. P. MANAHAN, 3?6 E. Colorado, Pasadena.

PAINT a Well Paper store, complete stock; good location in Glendale; fine opportunity for right party. Reason for selling. Address D, TIMES OFFICE, Glendale.

PAPER IN SO. CALIFORNIA FOR SALE. One-man shop, good outlook. $?500, part payment and terms. Lock Box 50, Tustin, Cal.

PARTNERSHIPS, OPENING
MANUFACTURING AND WHOLESALE.
We have many desirable exec. openings in the above lines requiring services and investment capital of $?000 to $450,000. These concerns are well established, sound, with proven earning records and good prospects. If you have spent weeks or months searching for a good opening, without success, you will find our service refreshing.
An interview incurs no obligation.
THE PROCTOR-MEADE ORGANIZATION
706 PACIFIC FINANCE BLDG.
SIXTH STREET AT OLIVE.

PARTNER wanted with $?000 on proposition of merit. Will return principal and more than 100% in less than 60 days. Must act quick. For interview phone 5?4?04 today.

BUSINESS OPPORTUNITIES
Of Many Kinds.

Business—Classified

PARTNER wanted, additional capital and an executive for our automobile finance and lease business; partners to risk, as only A-1 business need apply. Address ?, box 78?7, TIMES OFFICE.

PARTNER wanted; half interest in pool hall, 12 tables, cigars, soft drinks. Address H, box ?8, TIMES OFFICE.

PARTNER with few $100, exceptional proposition; good opportunity. 1117 W. 21ST STREET.

PARTNER (or real estate dealer) with ?0 lot. Trial terms. ?91 BLACK BLDG.

PARTNER—$?00 for real est. ofc. Handle own money. 7113½ Santa Monica Blvd.

PARTNER wanted, auto paint shop, need $400. Net pr. $?50 to $?00. 5?3 W. 6th.

PIANO and furniture repairing and refinishing shop for sale. Doing good business; reasonable. 1209 W. 24TH ST. Beacon 0?3?.

PLUMBING AND HARDWARE
Best location in city, ad-joining lumber yard, on busy street. No homes to buy. Low rent. Only hustler need apply. $?1 to $?5 weekly. Owner leaving city. See this. 6?2 HOLLY BLVD.

PLUMBING business. Rare bus. location, very reasonable. VER. ?397.

POOL hall, 10 tables, cigars, soft drinks, downtown location, good lease. Address H, box ??, TIMES OFFICE.

POOL, soft drinks, cigars, best in town, $14, 000; $5000 down. Long lease, low rent. Address X, box 500, T MES BRANCH.

POOL HALL—Good lease, yearly income $12,000. Price $8500. 915 STORY BLDG. 04874.

POOL-ROOM, $?50, half cash, 5 tables; workingman's district. Rent $150, long lease. 6?2 S. ?. JOHNSON BLDG.

PRINTING AND PUBLISHING
Business, including two established trade journals, gross business runs about $?5,000 annually, clean, show satisfactory profit. Will sell controlling interest at less than book value. About $25,000 required. See Mr. Howard,
HOWARD-ABBOTT CO.
406 Jr. Orpheum Bldg. 815 S. Hill.

PRINTING SHOP & STATIONERY STORE, fully equipped; business district, close in on cross street; 7 months doing good business, owner forced to sell. $15,000 required; balance long terms. Investigate. Meet OWNER, 610 Pantages Bldg.

PRINTING plant, 3 presses, Miller feeder, Type in cabinets. Cutter, etc. 825 E. 20TH ST.

PRINTING PLANT. Established, clearing $350 monthly. $800 balance, 420 S. Spring. ROOM ?1?.

PROMOTER wants man to go Springs, working out of Los Angeles. Good business. Clearing $?-0-$500 mo. $12 0. ?? 0-0?0 Sun. Wed. days. 12-5

PROMOTER as partner with about $?000. Have something new. Hotel Westminster, Fourth and Main. ROOM ?58.

READY-TO-WEAR and Millinery, center Hollywood; large store, long lease. Leaving city. Address Y, box 842, TIMES BRANCH.

REAL ESTATE — Established real estate business in fast-growing beach town of 5000 for sale at a bargain if sold quick. Commissions alone are $?00 per month, over $2400. About $180 ?0 insurance on books which are coining in for renewals all the time. Fine office equipment, good location, good lease. Fine extensive listings. Present owner must devote all time to other interests. Splendid opportunity for man to step into big business. Address FR, box 5?, TIMES OFFICE, for appointment.

REAL ESTATE OFFICE IN FAST growing residence district. This office has sold $?0,000 worth of property, including building and bungalow on leased lot, for $1750. A live couple could make $5000 next year.
HOWARD-ABBOTT CO.
406 Jr. Orpheum Bldg. 815 S. Hill.

REAL estate office with aggressive sales organization, 5-yr. lease, fully equipped for selling agency for large subdivision. Ph. MGR. 5?0?0.

REAL ESTATE business, office building, 10 rms., location everything in business. $1?50 WILLIAMS, corner Washington and 9th ave.

REAL ESTATE BUSINESS ESTABLISHED, if taken at once. Owner must devote time to other interest. Address 324 E. ?d. text. Must be sold at once.

REAL estate office, bldg. & lease, with or without furniture. Excellent corner. Big developments here. 4476 SUNSET BLVD.

REAL estate, leaving Oct. 1st, sell listings 1 bldg., location, 17 yrs. in business. Address H, box ?, TIMES OFFICE.

REAL estate business, established. Fully equipped. Price very reasonable. CAR ??05.

REAL ESTATE, NEED HELP, SELL ALL OR HALF INT. 5834 YORK BLVD.

REAL estate, 222 N. Western; rent $?5, incl. telephone. Call ?? rooms, $100.

REALTY bus., want man with auto and ? acres around Rovers roads. ?1?68

RESTAURANT fixtures of all kinds cheap. Building in the fixture business. Will sell the business to live wire. Good chance for energetic business man; or will trade for good lands, business Conters, Stools, Piano, Victrola, Chairs, Steel Pots, Dishes, Water Coolers Office Desk, Tables, Warming Ovens, Mirrors, Tables, Counter Pots and a large assortment of fixtures of all kinds to choose from. Call and see them. Time given to buy fixtures. Call 110 S. SPRING ST.

RESTAURANT, horseshoe counter, chair-back stools, all new and complete, seats 40. Will allow bona-fide purchaser to take cash, one week or longer and prove over $?5 daily cash. Clears over $?50 monthly profit. A real buy, $4500. Can fix terms.
HOWARD-ABBOTT CO.
406 Jr. Orpheum Bldg. 815 S. Hill.

RESTAURANT—FINE RESTAURANT, Glendale. Average profit about $550 per month; the only restaurant in business district; good steady trade. A buy at $1900 on terms or discount for cash. Also have a steadily paying soft drink establishment and fine tailor shop showing fine profit for $?100 on terms.
WM. H. SULLIVAN,
112 So. Brand Blvd. Open Sunday.

RESTAURANT, only $1?00, $800 down, $50 mo. Seats 50, counter and booth tables, straight transferable 5-yr. lease, $60 rent, good place for man and wife. The kind that pays. WILLSON, 601 Hibernian Bldg., 4?6 Spring.

RESTAURANT in booming town, 12 miles from Los Angeles, over $1?00 cash; clears $1000 mo., seats 50, best cafe in town, fine lease. Price $?500, $?000 down. A REAL buy. WILLSON CO., 601 Hibernian Bldg., 4?6 Spring.

RESTAURANT — Well-established, money-making restaurant, located on main highway in growing town. Reasonable rent. Equipment and stock, $1650. L. P. STEFFEN, ?56 E. San Gabriel Blvd., E. of San Gabriel.

RESTAURANT and lunch room, cigars, candy and soda fountain; seats ?0, counter, booths and tables; on main road of West Adams car line. Rent $60 mo. $?250 cash or $?500 terms. 4-year lease. Owner, 5071 W. ADAMS.

RESTAURANT IN BIG AUTO CAMP. CLEARING $?50 MO. ? DANDY LIVING ROOMS. RENT ONLY $?0 MO. PRICE $1?50. 425 LAS CO. ??5 CHAPMAN BLDG., 756 S. BROADWAY.

RESTAURANT—My small, 1st-class rest. Clears over $500 a mo. Right for $?500, cash inc. on Western ave., long lease, low rent. Must take over by 5th. 5?0?. DOMARY, ?35 N. Western ave. 43?596.

RESTAURANT

County and soda fountain, good business, low rent, no night or fountain work; other interests, must sell. LAUNDRESS, 6500 Hollywood Blvd. Hollywood Public Market.

RESTAURANT—Most of "it" can, next to Public market established ? years, cards and general trade. Good payme ?ecount-lers for cash with or partners. OWNER, 5641 W. Melrose ave.

RESTAURANT, good bus. for couple. Can be increased if open eve. and Sunday. Good reas. for selling. 4-1 lease. No agents. 9 to 11 a.m., 3 to 5 p.m. 1881 TEMPLE ST.

RESTAURANT, 4?50 down handles, cigars and cigarettes, counter and tables; receipts $?5 daily net profit, $400 mo. A little gem. Owner leaving city. See this. 6 42 HOLLY. BLVD.

RESTAURANT, finest equipment, does $?25 daily, seats 50. Rent $?0, in ofg. town close to Los Angeles. $5000, ½ down. Our best. Call ROOM 483, 124 W. 4th.

RESTAURANT and bakery, real snap, in Hollywood. Fine location, good lease, low rent. Must be sold at once. Box 594-?, TIMES BRANCH.

RESTAURANT—Best location, seats 45, counter and tables all first-class, $60 per day. Lease, some terms. See owner pm. ?????? 2911 W. PICO.

RESTAURANTS and LUNCH ROOMS from $?50 up. We specialize in these in and out of CITY. PACIFIC BUSINESS EXCHANGE, Room 4?5, 124 W. 4th.

RESTAURANTS—Doing better than $150 per day. Price $?500. Terms. Lease 5 yrs. 9TH ST.

RESTAURANT, best location Hollywood; clears over $?00 mo., seats 50 busy locality; bargain. Owner, 1657 N. Western.

RESTAURANT, GOOD LOCATION. $1100. WORTH $1?00. TERMS. SEE OWNER, 2??1 S. UNION.

RESTAURANT close in, W. S., prominent corner; clears $100 month; price $4500. ACME, 301 Delta Bldg., 426 Spring.

RESTAURANT, $?50 cash, small balance, easy payments, lease, closed Sundays. 50-?0 MONROE ST.

RESTAURANT for sale cheap. Come and look it over and watch bus. 1215 N. MAIN ST.

RESTAURANT, horseshoe counter, tables. Cleared over $600 last month. Lease, $?? S. GRAND.

RESTAURANT for sale, low rent, good business. Suitable for two. 1?28 S. MAIN.

RESTAURANT for sale, leaving town. 3??? E. CENTRAL AVE.

RESTAURANT, good location, fine bus., $?00 daily cheap. 257½ S. 5TH ST.

RESTAURANT for sale; 4-year lease, price $15?0. See TOSOLAND, 203 W. 1st st.

SANITARIUM for sale, well located, near Court-ven Obst., beautiful view, good private practice. Address G, box ??, TIMES OFFICE.

BUSINESS OPPORTUNITIES
Of Many Kinds.

Business—Classified

SALOON and sandwich shop, $?0 daily business, long lease, rent $125 per month. Two blocks from 5th and Broadway, $40 per day easily can be doubled. Hurry to 842 SO. GRAND AVE.

SERVICE STATION.
Well-established gasoline service station in heart of Hollywood, showing to ex-tellent profit on investment. Good lease. A real snap at $?5000. Terms.
Exclusive Agents.
GANAHL, WEITZ & GERMANN,
Realtors.
5803 Hollywood Blvd. Phone 4?3?07.

SERVICE STATION FOR SALE
Heart of Western ave. business district. Splendid lease. Low rent. Repairs service more than pays rent. Accessories and equipment invoice more than price asked. Lease, stock, business, everything. Only $4500. This station will be sold Sunday (today.) Come out early and look it over. 5?0 N. WESTERN AVE.

SERVICE station, best corner on main boulevard, in near by town. Complete equipment. Good business. Attractive lease. Price cheap. Will not last long. For particulars address X, box 577, TIMES BRANCH.

SERVICE station, super service gas station, building for sale on 10 yr. lease, grounds W. Hollywood. Address F. L. FROLEY, 4?0 E. 8th st.

SERVICE station and equipment, cheap, in heart of San Fernando Valley, fast growing town of Reseda. Call Y?0?62 after Monday. Call Owenmouth 117?11.

SERVICE station, completed $1000, lease $5 mo. FRANK P. MARTIN, Oceanside, Cal.

SERVICE, $?500, buys 1st. estab. corporation (rice—restrictions; salary) ?01 Grant Bg

SHEET METAL SHOP—
Doing a monthly business of $?000 and netting about $? 1?5 profit. Fully equipped shop, machinery, tools, etc., 2 trucks and 1 roadster included. Rent $?50. Long lease. Business increasing monthly. Price $?500 cash. Details. 510 DELTA BLDG., 426 S. Spring.

SHOE store, half interest or entire, established; city of 42.0 0; fine location, long lease; exclusive high-grade lines. Finest Los Angeles trade. Address H, box 196, TIMES OFFICE.

SHOE store, family corner; sickness; sacrifice; clean stock & fixtures, $?250, quick action, cash $?000, reasonable rent. Address X, box 50?, TIMES BRANCH.

STAR CAR SUB-AGENCY
Located in large suburban city. Sales includes 10-year lease on brick bldg. Sub-lease will pay entire rent. $?500 full price. Lease alone worth the price. Call at
GREAT WESTERN BROKERAGE CO.
812 H. W. Hellman Bldg., 4th & Spring

STORE ROOM and living room in good rural district, close in; no store close. A knockout for the right person. $?5 per month. PHONE ?70?-J.

TAILORING—CLEANING—Fine trade, rare location, high-class Melrose district, last month, $?50; will invoice work. No. Unit, $?00. Quick. Add. C, box ?46, TIMES OFFICE.

TAILORSHOP & SUITS—Nice store equip. 12 years. Next school; low rent.
1?? SOUTH VERMONT AVE.

TAILORING, cleaning, lots of new work. Good lease, leaving city. Hot Press. All new. Bargain. 4?05 SUNSET BLVD.

TEA ROOM—DOES AN INCOME OF $1?00 NET PER MONTH INTEREST YOU? $?500 CASH WILL BUY THIS ESTABLISHED TEA-ROOM BUSINESS. EVERYTHING FULLY FURNISHED, FULLY EQUIPPED, DOING "REAL" BUSINESS EVERY DAY IN EVERY WAY. LOCATED IN ENTERTAINING DISTRICT. LOOKING TO AN EXCLUSIVE TRADE. LOW RENTAL. LONG-TERM LEASE. I AM NOT ILL OR GOING AWAY. OTHER BUSINESS INTERESTS REQUIRE MY ENTIRE TIME. ASK FOR MRS REYNOLDS, ?01 EAST HARVARD, GLENDALE, CALIFORNIA.

TEA ROOM, fine location, long lease, 647 So. FIGUEROA. ?5?1.

THEATRICAL BARGAIN. THEATER BARGAIN! $10,000 handles large theater with $1,000 cash. $?,000 real estate check for sale and find $?00 mo. net. Some bargain.
000 seat house on west side with $?30 rent. Leather seats, organ and good operator room equipment. $10,000 buys this with possible terms. $?000 mo. is what this theater house will net. Is in town by itself. Rent less than $?5. Price $?500. Mr. ORPHEUM BLDG.

TIRE sa., Vulcanizing shop, 10-year location. All of half. Pa? to investigate. 2513 W. PICO.

TIRE and Vulcanizing shop for rent, southwest corner of Figueroa and Slauson. Phone MR. WEST, University 4?08.

TIRE SHOP fully equipped, low rent, must sell; cash trade for good lot. 6302 PASADENA AVE.

VARIETY sale, kitchen ware, crockery, hardware, tin, etc., live location, one lease, will sacrifice at ?emergency. Owner tied up with wholesale business. Phone ????????, 2?6?61.

VARIETY store, $60 day business, 4-year lease at $?0 month. Sacrifice sacri. for need. HOME REALTY, Cor. Ivy and So. Pershing ave., Glendale.

WARDING and dressing rack for rent, southwest corner of Figueroa and Slauson. Phone MR. WEST, University 4?08.

WHOLESALE jobbing business, one of the best money-makers on the Pacific Coast, established over ?0 years. Household staple merchandise handled only. Will go into details only with parties able to handle large business. Please do not seek information unless interested. See IRVING TURNER, 233 S. Los Angeles st.

BUSINESS OPPORTUNITIES
Wanted

WANTED—
There is more than one man reading this ad to-day who is saying to himself, "If I thought that fellow could sell my business I would go up and see him." Well, you are the man that I am trying to reach through this ad, so come to see me and tell me what you have—but wait just a moment, unless its a good-sized business that is making money, and can be bought at the right price, and you are willing to pay us for our services if we consummate a deal for you, forget the first part of this ad, because it just can't be did.
W. S. RATTRAY & CO.,
600 Title Insurance Bldg., 6th & Spring.

A DIFFERENT KIND OF
ORGANIZATION SERVICE.

We organize corporations (in all States) and business trusts, not with the usual machine like method, but in a manner that best suits the individual characteristics of the enterprises organized and insures the approval of investors and financial authorities. We also arrange for the financing of meritorious projects. This service is made possible by our very wide and successful experience in this special line of work. Conference invited.

CONTINENTAL INCORPORATING CO.
1?09 Hollenbeck Bldg., 6th and Hill.

PHONE 826-?37
SERVICE—ACTION—RESULTS
ALL KINDS OF BUSINESS SOLD. PARTNERS PROCURED. SPECIAL ATTENTION FOR OUT OF TOWN BUSINESSES. WHY NOT CALL AT OUR OFFICES AND LET'S TALK IT OVER OR PHONE 826-?37 AND WE WILL CALL TO SEE YOU. NO OBLIGATION OR PUBLICITY. WE ARE RENDERING AN EFFICIENT, DEPENDABLE PERSONAL SERVICE THAT WE BELIEVE YOU WILL APPRECIATE. LISTING WITH US MEANS A SALE FOR YOU. ESTAB. 11 YEARS. ATLAS CO., ??? C. C. CHAPMAN BLDG., 756 S. BROADWAY.

ORGANIZE YOUR BUSINESS.

Best forms of common law companies, corporations or partnerships are supplied by
CORPORATE SERVICE COMPANY.
513 Story Bldg.,
specializing in trusts, California and Nevada corporations.

We organize your business to suit investors.

CONSULTATION WITHOUT OBLIGATION.

WANTED—Have recently disposed of my interests and have cash of $?000 or more to invest with services in high-grade established manufacturing and merchandising business. My success is the result of wide experience. Please submit history of your business in reciprling. Address P&X, box 370, TIMES BRANCH.

AM prepared, upon satisfactory showing, to invest five or ten thousand in going concern and take active interest; reliable firm or manufacturers only will be considered. Answers returned if requested. Address B, box 202, TIMES OFFICE.

WANTED—Grocery in exchange for five room cottage on paved corner, 52x180; located in Modesto; best town in the Valley. $4000 clear and will add cash. F. A. SEXTON, 1?35 Lee st., Modesto Cal.

WANTED—Partnership. Will invest $?000 to $?000 good reliable business. Must be paying and successful. Store or otherwise. Write details to M. LAGAN, 5?24 Sheridan Road, Chicago, Ill.

PHONE ??-5?74.
LIST YOUR BUSINESS WITH US.
WE SELL 'EM.
TRIANGLE, INV. CO. 601
CONSOLIDATED BLDG., 6TH & HILL ST.

WILL lease from party who will finance new theater bldg., Los Angeles neighborhood or small town near. Can secure lease. Address E, box ?7, TIMES OFFICE.

WANTED—To invest up to $?000 with services, in going business, by man of education, good appearance and executive ability. Address D, box ?80, TIMES OFFICE.

WANTED to buy or lease rock quarry and crusher site, rear railroad and within 50-mile radius of city. Address Y, box ?81, TIMES BRANCH.

WE sell your business; if you wish to sell quickly see us, we have buyers with money. OVERTON, 644 Delta Bldg. Bdwy. 4?05.

BUSINESS OPPORTUNITIES
Of Many Kinds.

Business—Classified

SOLD IN TEN DAYS.
FOR QUICK ACTION list your business with the livest, strongest and fastest selling organization specializing in all lines of business in the Southwest. Cash buyers waiting, expert salesmen being shown direct to you. We can sell your business or secure you a partner in TEN DAYS. MAKE US PROVE IT. Phone Metro. ?740 for rapid service at lowest rates.
GREAT WESTERN BROKERAGE CO.
812 H. W. Hellman Bldg., 4th & Spring.

$10,000 TO $15,000
Efficient, successful business man, mfr., advertiser, salesmanager, would purchase half interest in going concern.
1st: Established more than ? years.
2nd: Now on a paying basis.
3rd: Capable of expansion.
Attention paid only to answers giving full details on above points. No agents. Confidential. Address H, box 215, TIMES OFFICE.

CAPITAL FOR FINANCING—Are you organizing a stock company, or have you stock to sell to the public? If you need capital through sale of shares in any meritorious enterprise, consult with us at once; many years in L. A.; many pleased clients. HITCHCOCK, 5th floor, Laughlin Bldg. (See my display adv., Financial Section.)

W. KOHN
THE RELIABLE AUCTIONEER.
Has returned from his vacation and is ready to buy for SPOT CASH or sell for you at public auction. Dry goods, groceries, fixtures, furniture and real estate. 515 West 51st st. PHONE ?58126.

INDUSTRIES wanted in San Jacinto. Site donated. Openings for laundry and jeweler. Write SAN JACINTO IMPROVEMENT CLUB

WILL INVEST
Up to $40,000 with or without services. Principals only. Address Y, box 421, TIMES BRANCH.

WANT to buy interest in good business chance or real estate office. Have some eastern cash. I am good hustler. Address HT, box ?56, TIMES OFFICE.

LIVE experienced business sales salesman wants partnership or connection with going concern. State particulars. Address D, box 250, TIMES OFFICE.

INTEREST in small auto top shop. What can you offer real live business-getter? No agents. Address Y, box 545, TIMES BRANCH.

GOOD OFC. EXEC., business builder, mail-order propagandist, (ref.,) wants to buy part or whole interest suitable basis. Address Y, box ?03, TIMES BRANCH.

FOREIGN market is now recruitin for good securities or stock issue of merit. Address Y, box 501, TIMES OFFICE.

WANT restaurant, have $100 chattel payable $50 month. Submit your proposition. Address H, box 220, TIMES OFFICE.

WANTED—Cleaning and dyeing estab., small plant or location for one, in or out of city. WEAVER, 5?30 Lexington.

GARAGE wanted in good location, up to $4?00 cash. Address D, box ?07, TIMES OFFICE.

WANTED TO BUY A GOOD SIZED WIRE-HAIRY, CALL MARCELL COUNTRY CLUB, ALTADENA, CAL.

DESIRE moving-picture theater. Prefer lease for first time. Moderate capacity Address H?, box 64, TIMES OFFICE.

WANTED—Small cash grocery in exchange for lot and some cash. ?135 BEACHWOOD DR., Hollywood.

$1,500 TO invest with services in legitimate, going business. Adv. D, 5?26 PASADENA AVE.

WANTED—To rent lunch or cafe in town, or house for Highland Inn. Address E, box ?51, TIMES OFFICE.

DISTRIBUTOR for new potable beverage line. Box X, TIMES OFFICE, Glendale.

READ a. on financial page headed "DOES 100 PER MONTH INTEREST YOU?"

DISTRIBUTOR with crew for new cosmetic. Box H, TIMES OFFICE Glendale.

LEGAL NOTICES—
Bids, Proposals

NOTICE is hereby given that I, H. A. Carter, will not be responsible for any debts hereafter contracted by my wife, Vera K. Carter, she having left my bed and board, October 12, 1923. H. A. CARTER.

MAIL THEFT QUIZ HITS MANY

Indictments Against Fifteen Expected as Result of Grand Jury Inquiry; More Oil Promoters Accused

The investigation by the Federal grand jury into the so-called Herbert Wilson mail theft revelations and into the operations of the local oil promoters is expected to be concluded tomorrow. At that time it is believed the grand jury will adjourn until next week.

Indictments in both the Wilson and oil promotion cases, if they are forthcoming, probably will be returned by the jury tomorrow. The charges involve many persons, estimated by some to be as high as fifteen. They concern the disposition of the stocks and bonds taken in mail truck robberies in this city in March and November, 1923. The indictments, it is expected, will be secret, to be made public only after the accused are taken into custody.

The indictments charging misuse of the mails in the sale of oil stock will also be secret, it was indicated. Bench warrants for the arrest of those accused will be issued immediately after the return of the indictments.

Comedian Is Deciding on Film Policy

The future of Buster Keaton in five-reel comedies will probably be permanently settled during his visit to New York. In his last two features he has graduated to these, and "The Three Ages" has proved the popularity of the new type of production. His latest picture "Hospitality" is a multiple-reel affair.

The two-reel Keaton comedies like "The Electric House" which is showing at the Symphony Theater, are so popular, however, that it has been a matter of serious debate whether Buster should give them up altogether, and were it not for the greater prominence which five-reelers afford him in the production field he might occasionally make short pictures. Policy seems to require that he throw his destiny in with the new type.

Mr. Keaton went East to witness the world's series, in addition to the business trip. He will be joined in the next day or so by Joseph Schenck, producer of his comedies, when details of his future activities will be settled.

STATE ASKED TO PAY FOR RETURN OF CLARA

[BY A. P. NIGHT WIRE]

SACRAMENTO, Oct. 13. — The State of California has been asked to pay a bill of $2742.37, which represents the expense incurred in returning Mrs. Clara Phillips, Los Angeles hammer murderess, from Honduras, where she sought refuge following her escape from the Los Angeles County Jail and who now is in San Quentin penitentiary. A claim for this amount today was submitted to the State Board of Control by Eugene Biscailuz, undersheriff, and his wife, who acted as the State officials in returning Mrs. Phillips to America.

SAYS WIFE WAS ROUGH

Edith Greenvich stabbed him with a French carving knife, inflicting a painful wound, and on another occasion hit him on the head with a serving tray, Frank G. Greenvich, cafe proprietor, charged in a suit for divorce filed yesterday. Greenvich asserted his wife is dictatorial and abusive about his place of business and consequently drives trade away.

BUSINESS OPPORTUNITIES
Wanted

SOLD IN TEN DAYS.
FOR QUICK ACTION list your business with the livest, strongest and fastest selling organization specializing in all lines of business in the Southwest. Cash buyers waiting, expert salesmen being shown direct to you. We can sell your business or secure you a partner in TEN DAYS. MAKE US PROVE IT. Phone Metro. 2740 for rapid service at lowest rates.
GREAT WESTERN BROKERAGE CO.
812 H. W. Hellman Bldg., 4th & Spring.

$10,000 TO $15,000
Efficient, successful business man, mfr., advertiser, salesmanager, would purchase half interest in going concern.
1st: Established more than 2 years.
2nd: Now on a paying basis.
3rd: Capable of expansion.
Attention paid only to answers giving full details on above points. No agents. Confidential. Address H, box 215, TIMES OFFICE.

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Has returned from his vacation and is ready to buy for SPOT CASH or sell for you at public auction. Dry goods, groceries, fixtures, furniture and real estate. 515 West 51st st. PHONE 258126.

INDUSTRIES wanted in San Jacinto. Site donated. Openings for laundry and jeweler. Write SAN JACINTO IMPROVEMENT CLUB

WILL INVEST
Up to $40,000 with or without services. Principals only. Address Y, box 421, TIMES BRANCH.

WANT to buy interest in good business chance or real estate office. Have some eastern cash. I am good hustler. Address HT, box 256, TIMES OFFICE.

LIVE experienced business sales salesman wants partnership or connection with going concern. State particulars. Address D, box 250, TIMES OFFICE.

INTEREST in small auto top shop. What can you offer real live business-getter? No agents. Address Y, box 545, TIMES BRANCH.

GOOD OFC. EXEC., business builder, mail-order propagandist, (ref.,) wants to buy part or whole interest suitable basis. Address Y, box 303, TIMES BRANCH.

FOREIGN market is now recruitin for good securities or stock issue of merit. Address Y, box 501, TIMES OFFICE.

WANT restaurant, have $100 chattel payable $50 month. Submit your proposition. Address H, box 220, TIMES OFFICE.

WANTED—Cleaning and dyeing estab., small plant or location for one, in or out of city. WEAVER, 5530 Lexington.

GARAGE wanted in good location, up to $4500 cash. Address D, box 207, TIMES OFFICE.

WANTED TO BUY A GOOD SIZED WIRE-HAIRY, CALL MARCELL COUNTRY CLUB, ALTADENA, CAL.

DESIRE moving-picture theater. Prefer lease for first time. Moderate capacity Address H?, box 64, TIMES OFFICE.

WANTED—Small cash grocery in exchange for lot and some cash. 2135 BEACHWOOD DR., Hollywood.

$1,500 TO invest with services in legitimate, going business. Adv. D, 5?26 PASADENA AVE.

WANTED—To rent lunch or cafe in town, or house for Highland Inn. Address E, box 251, TIMES OFFICE.

DISTRIBUTOR for new potable beverage line. Box X, TIMES OFFICE, Glendale.

READ a. on financial page headed "DOES 100 PER MONTH INTEREST YOU?"

DISTRIBUTOR with crew for new cosmetic. Box H, TIMES OFFICE Glendale.

LEGAL NOTICES—

NEWS OF SOUTHERN COUNTIES

AVIATORS HALT ON LONG TRIP

United States Marine Corps Men Land at San Diego

Flight Began and Will End at Santo Domingo

Aim is to Break Record Set by British Flyers

[EXCLUSIVE DISPATCH]

SAN DIEGO, Oct. 13.—Lieuts. Ford O. Rogers and Horace D. Palmer, United States Marine Corps aviators, who are endeavoring to establish a world's record for distance in air travel, landed at North Island today after hopping off from Tucson this morning. Yesterday they flew from El Paso to Tucson. Each officer is piloting a De Haviland 4-B plane.

The motors were pronounced to be in excellent condition after examination at North Island. The aviators will rest tomorrow and continue on to San Francisco Monday, from where they will take the northern route to Washington, D. C.

The flight of Rogers and Palmer began at Santo Domingo, where they are stationed and will officially end at that point.

Since leaving the Marine Corps flying-field at Santo Domingo the aviators have traveled more than 5000 miles and have been in the air approximately fifty-five hours. They are attempting to break the record set by the Smith brothers, who flew from London to Australia. The flight was ordered by Marine Corps headquarters at Washington.

VILLASENOR WILL NOT BE TRIED AGAIN

Case Against Youth Held in Attack on Woman is Dismissed by Court

[EXCLUSIVE DISPATCH]

SAN BERNARDINO, Oct. 13.—Once tried before a jury that disagreed as to his guilt, Jose Villasenor, the third of the asserted attackers of pretty Delia Cota, at Victorville last December, was freed today in the Superior Court.

On motion of Dist.-Atty. Johnson, the charges of attacking the girl were dismissed by Judge Warmer, the prosecutor stating that in his opinion the evidence in the case against Villasenor did not warrant another trial before a jury.

Villasenor's two pals in the assault on Delia Cota, while her husband was held a prisoner at the point of a revolver, paid for their crimes. P. Aguilar was convicted and sent to the penitentiary for one to fifty years and Juan Valdez was killed by Constable J. S. Weeks as the officer broke into the barricaded house where the girl was held prisoner.

Villasenor denied that he was a party to the attack, and the jury disagreed at the trial. A second trial of the case was to have been held within a few weeks. Villasenor also asserted that he was 17 when the attack occurred and was once transferred to the Juvenile Court, but was returned to the Superior Court after an inquiry into his age. He has been in the County Jail since his arrest last December.

SEEK NAME CHANGE

Aim of Monterey Park Citizens is to Remove Confusion

[LOCAL CORRESPONDENCE]

MONTEREY PARK, Oct. 13.—A movement is on foot to change the name of Monterey Park and petitions are now being circulated asking that the City Trustees take the matter under consideration. Those in favor of the change hope that the question may be decided at the next election in April.

The petitions state that the present name is objectionable because it is cumbersome and misleading, and point out the fact that mail intended for Monterey Park is often missent to Monterey, Cal. Another objection is the name "Park," which the petitioners declare suggests "seclusion and inactivity."

The name of Harding has been offered as a new name in honor of the late President and is said to be favored by a large number of citizens.

REALTOR GETS FIVE DAYS FOR SPEEDING

[EXCLUSIVE DISPATCH]

ANAHEIM, Oct. 13.—For five long days Kenneth L. Stephens, 21-year-old Long Beach realtor, will have little else to do but reflect over his poor judgment when he attempted to pass a car on an Anaheim street when he was going at a rate said to be in excess of sixty miles an hour; for in that car were Chief Criminal Deputy E. G. McClellan of the Sheriff's office and Capt. H. S. Warner and Louis Heffner of the State motorcycle police. After spending the night in the Anaheim Jail the young man pleaded guilty to the charge of reckless driving and was sentenced by Judge Brown to serve five days in the County Jail, the limit under the new Motor Vehicle Act.

CHILD IS FATALLY INJURED BY AUTO

[EXCLUSIVE DISPATCH]

OXNARD, Oct. 13.—Margaret Cunningham, 6-year-old daughter of Mr. and Mrs. James Cunningham of the Mound, was fatally injured yesterday when she ran in front of an automobile driven by George McCall, Mound rancher. The child was taken to the Big Sisters' Hospital in Ventura, with

GIRL LEAVES DEATH NOTE; DISAPPEARS

Foster-Father Doubts She Ended Life, Though Dress is Found on Beach

By a "Times" Staff Correspondent

SANTA MONICA, Oct. 13.—A suicide note, a black dress, a pair of shoes and a vanity case were left on the beach at Santa Monica last night by Stella Byer, 18 years of age, the adopted daughter of Mr. and Mrs. John McDonald, 132 Raymond avenue, Ocean Park. The discovery of the articles today caused McDonald and the police to start an immediate investigation, but they do not believe the girl committed suicide.

"Good-by, daddy, you will never see me again; I left home on account of mother," was the brief note found with the other articles on the beach.

According to the police, McDonald said that the girl and Mrs. McDonald had been quarreling, but he did not believe the girl had been so deeply affected that she would end her life. He said he would continue his search for her in Los Angeles.

CUPID DART HITS COUPLE LATE IN LIFE

Bachelor, 68 Years of Age, Takes Bride, 65: Married at San Bernardino

[EXCLUSIVE DISPATCH]

SAN BERNARDINO, Oct. 13.—Romance came late in life to Samuel W. Van Riper, 68 years of age, but he was not familiar with the law's requirements in obtaining a license to wed.

The prospective bridegroom, a rancher living near San Bernardino, first appeared today at the marriage license bureau in County Clerk Harry L. Allison's office alone, asking for a license. When told that it would be necessary for him to bring his bride, Van Riper expressed surprise.

But in an hour Van Riper was back smiling with Mary Dustin, 65. It was evident that the lover meant to make one errand do the work of two for on his second visit at the bureau he was dressed in his wedding clothes. And the bride, who stated it was her second marriage, also was ready for the ceremony.

Van Riper, in obtaining the license, stated that he had never wedded before.

Police Judge R. E. Bledsoe read the ceremony.

TWO BARELY ESCAPE DEATH IN ACCIDENT

[EXCLUSIVE DISPATCH]

POMONA, Oct. 13.—C. E. Allen and C. W. Frank of Bellflower had a narrow escape from death or serious injury today at Spadra when to avoid colliding with an eastbound Southern Pacific train, their machine went into a ditch, sideswiped two telephone poles and rammed a large truck that was waiting for the train to clear the crossing. Tony Pizzuto of Cucamonga was the driver of the truck and made the report to the local police. The two men were bruised severely but were able to continue on their way after some repairs had been made to their machine.

"UNLOADED" PISTOL WOUNDS TWO BOYS

[EXCLUSIVE DISPATCH]

BRAWLEY, Oct. 13.—Two small sons of Albert Munoz, laborer today were seriously wounded while playing with their father's revolver. Mundos said he thought he had unloaded the revolver, and told the boys they could play with it. All but one chamber had been emptied. A 12-year-old son fired the pistol and the bullet passed through the shoulder of his 10-year-old brother and landed in the fleshy part of the leg of another brother, 4. The Munoz family came here from Los Angeles for the cotton-picking season.

DEATH CALLS PIONEER WOMAN OF KANSAS

[EXCLUSIVE DISPATCH]

ALHAMBRA, Oct. 13.—Mrs. Mary Dalzell Sands, 90 years of age, pioneer of Kansas, is dead at the home of her daughter here. A native of Scotland, she came to America when 7 years of age, and after her marriage settled in Peabody, Kan., being one of the first white women to enter that section. She lived in Peabody sixty years and was active in affairs of the community. After the death of her husband several years ago she came to California. She is survived by two daughters and three sons. Arrangements are being made to send the body to Mrs. Sands's old home in Kansas for burial.

FRESNO CHARACTER HAD SMALL ESTATE

[EXCLUSIVE DISPATCH]

FRESNO, Oct. 13.—For many years Stonewall Jackson "Rocky" Slater ran an elevator in the courthouse. He died in the County General Hospital several months ago. Today it was discovered that "Rocky" left an estate of $2217. An inventory and appraisement filed with the County Clerk have disclosed that Slater owned several city lots and some oil stock.

PHOTOGRAPHER BURNED

By a "Times" Staff Correspondent

CULVER CITY, Oct. 13.—T. G. Galligan, a photographer of Los Angeles, was badly burned about the face and body yesterday when flashlight powder he was holding was prematurely ignited. He was

Notables Who Will Take Part in Pomona Fair



Various Scenes and Personages of County Exhibit

At top: Bevy of Pomona beauties looking over contenders in the swine exhibit; left center, Miss Lillian Colley, champion swimmer of "Neptune's Daughters," who will give an aquatic carnival at the fair; right center, "Buck" Jones, Mrs. Jones and Bob Allen, motion-picture stars, who will exhibit horses at the horse show; lower vew, Miss Cecilia De Mille of Hollywood, on Midnight Rex, an entry in the horse show.

ROSE FIESTA BODY FILLS VACANCY

Tournament Association Also Advances Annual Celebration Plans

By a "Times" Staff Correspondent

PASADENA, Oct. 13.—At a meeting of the directors of the Pasadena Tournament of Roses Association, John H. Simpson, member of the board of city directors was unanimously elected to succeed Prof. Franklin Thomas, as one of the directors of the rose fete.

A. L. Hamilton was appointed chairman of the committee on tickets and admissions for the tournament. The appointment was made by the president, W. F. Creller.

The resignation of John McWilliams, Jr., as a director of the tournament was read and accepted at the meeting. The vacancy was not filled.

According to President Creller and Malcolm Fraser, secretary-manager, plans for the New Year's fiesta are well under way. Preparations for the parade, decorations and other features of the affair are being made. Chairmen of the different committees spoke briefly on the progress of their line of work.

The football situation was also discussed at some length but no selection of a western team to meet the United States Naval Academy eleven was made. It was declared, however, that the most formidable team in the West would be chosen.

CONTRACTOR PLEADS

Use of Dynamite Without Permit Admitted in Court

By a "Times" Staff Correspondent

PASADENA, Oct. 13.—Two charges against William Ducey, Pasadena contractor employed in erecting the new Pacific Southwest Trust and Savings Bank, of discharging dynamite without a permit and setting it off improperly, were brought up in Police Court this morning. Ducey pleaded guilty on both counts.

It was charged that on the 10th inst. Ducey discharged dynamite without a city permit and on the following day a big charge was set off which threw rocks and debris in all directions doing considerable damage. Several people narrowly escaped serious injury, it was declared.

Following the explosion Ducey was arrested and his contractor's permit confiscated by the police. Sentence of the defendant was delayed until next week.

TO GREET AUTO CARAVAN

By a "Times" Staff Correspondent

SANTA MONICA, Oct. 13.—A group of automobiles under the command of Earnest Pickering will leave Santa Monica early Monday morning for Lamanda Park to meet the Santa Monica transcontinental caravan. The motorists will escort the caravan to this city. It is estimated that between ninety and 100 cars will comprise the re-

FAIR WILL OPEN TUESDAY

Los Angeles County Exhibit at Pomona Promises to be Most Complete Ever Given

[EXCLUSIVE DISPATCH]

POMONA, Oct. 13.—When the second annual Los Angeles County Fair opens its gates at Pomona Tuesday for a five-day run, every department will be full to overflowing of the finest exhibits that can possibly be gotten together. Nothing that serves to make a fair has been overlooked, and the co-operation of the people of Los Angeles and surrounding counties has been excellent.

In the big top, the largest tent ever erected on the Pacific Coast, one section has been set aside for the community exhibits which will number nearly three score. In these exhibits the various towns and districts will show why they are called great. A number of big feature displays are being installed by various counties in competition for a prize of $300 and a silver cup, which is offered in this class.

In a special permanent building will be the largest exhibition of the art works of professional painters and sculptors ever held in the State outside of Los Angeles or San Francisco. The Otis Art Institute will have a big exhibit of the works of its students.

Accommodations for live stock have been doubled since last year, but there will be none too much room. Entries in the Guernseys insure the largest showing of the fawn-and-white cattle ever held on the Pacific Coast.

More than a hundred entries of the fastest trotting and pacing horses on the Coast assures plenty of good harness racing. In some races as many as sixteen horses will start. Two and three running races daily with a dozen or more entries in each also will be on the cards. A pony express relay in which the riders change mounts four times and which always provides an abundance of thrills, will day's entertainment on the track. The night horse show will be second only to the one held annually at the Ambassador. More than 100 of the finest of the blue bloods have been entered in the various classes. Many of these are from Los Angeles, Beverly Hills, Fairbridge, Pasadena and Altadena.

Those who attend the Horse Show will see Mr. and Mrs. Charles (Buck) Jones of motion-picture fame.

Each has entered a favorite horse in the stock class. They will ride against each other for the same prize and, additionally, each will do a series of riding stunts that have been employed before the camera in making thrilling western pictures.

Jones has entered "Silver," the horse known to the screen fans throughout the world for his work in stirring western dramas of the range and trail, in which Jones has starred. Mrs. Jones has entered "Clown," a horse she made famous in her riding days with the Miller Brothers' 101 Ranch show. Mrs. Jones, before leaving the show, four years ago, enjoyed the reputation of being one of the most skillful horsewomen in the country.

Everything possible has been done to insure the comfort of the visitors. Gravelled walks eliminate the dust and there are plenty of rest arbors and benches. A record-breaking attendance is a cer-

WIND WRECKS FAIR TENTS

Many High-Priced Autos and Other Exhibits Damaged; Races Run Before Large Crowd

[EXCLUSIVE DISPATCH]

RIVERSIDE, Oct. 13.—Despite a high north wind that wrecked tents and exhibits to such an extent that fair officials were forced to close them to fair patrons, one of the largest crowds of the week witnessed the races this afternoon at the Southern California Fair.

The wind, which came up early this morning, tore tent tops to ribbons and considerable damage was done to displays. Several high-priced automobiles in the auto show were partially wrecked by flying tent poles and exhibitors were forced to take their machines out as quickly as possible.

The date show tent was almost demolished and several thousand dollars damage was done in this tent to draperies alone. Every exhibit in the tent was wrecked.

The agricultural and horticultural tent, housing community and county displays, suffered several large tears in the top and sides, broken electric wires and demolished exhibits. Fair officials decared the tent unsafe and no one was allowed within except exhibitors who worked furiously to get their displays outside. Many of these exhibits were to have been shown at the Los Angeles County Fair at Pomona next week.

Because of the fact that every care was taken to exclude all persons from the tents, no injuries resulted. A fire truck was stationed close to the tents in order to be prepared for any emergency.

The afternoon crowd was one of the biggest of the entire week and with practically every seat in the grand stand and bleachers sold, it was estimated that the crowd, despite the wind, would total nearly 14,000 persons.

ANNEXATION TALKS FILL BOOSTER HALL

[EXCLUSIVE DISPATCH]

COMPTON, Oct. 13.—Citizens from Belle Vernon, Lynwood Park and Willoughbrook crowded the Belle Vernon Booster Club Friday evening, to discuss the matter of annexation to the city of Compton. The latter city was represented by Judge Austin, Water Superintendent Parrish, and W. E. Mellinger, secretary of the Chamber of Commerce, who presided and explained the many advantages of living in an incorporated city, and showed how much more valuable the property would be with city advantages, especially through the co-operation of the City Planning Commission and the County Regional Planning Commission. The matter of water, lights and taxes was thoroughly discussed and the legal formalities explained. As a result of the meeting proper petitions will be prepared for the signatures of those favoring the movement.

FACES AUTO CHARGE

By a "Times" Staff Correspondent

VENICE, Oct. 13.—C. W. Woolridge of Venice is at liberty under heavy bond today following his arrest last night on charges of reckless driving and driving an automobile while intoxicated. His car is said to have crashed into an automobile belonging to L. T. Guild of this city.

WARNING ON REVOLUTION BY SPEAKER

Goodcell in Speech at Fresno Makes Appeal for Good Government

FRESNO, Oct. 13.—Rex B. Goodcell, collector of internal revenue for the district of Los Angeles, and former superior judge of San Bernardino county, made a lasting impression on members of the Kiwanis Club in this city by his stirring address yesterday.

Goodcell appealed to the business men for a greater part in good government and issued a warning that the governmental machine would break down unless it were guided into proper channels and properly attended.

The Southern California official declared that evolution in government was inevitable. He declared in forceful terms that the apathy of the majority of citizens would lead to disaster if not supplanted by a willingness to participate in the affairs of state.

"It will be a revolution by brains or by blood," declared the speaker. "If the citizens who now hold themselves aloof from governmental responsibilities continue their attitude disaster awaits. But if the business men and women of the nation function properly; if they will devote a part of their time to economic problems and their solution, and a considerable time to a closer association with the masses in the social pool, brains will triumph."

FAMILY IS MISSING

Pomona Man Reports Wife and His Children Gone

[EXCLUSIVE DISPATCH]

POMONA, Oct. 13.—His wife, her three children and a nephew were reported as missing today by Enidion Gayolva, 350 West Twelfth street, to Constable Alex B. Chambers. A Mexican last Tuesday motored to the Gayolva home and on the pretext of getting the family to work on his ranch near El Monte, soon had all of them loaded in his truck, including Gayolva, his wife and three children, 7, 5 and 2 years of age, as well as a child of his brother-in-law, Antonio Medeand. On reaching El Monte, the driver requested Gayolva to wait for him at that place until he had taken the family out to the ranch. After waiting for several days he turned the case over to Constable Chambers. Gayolva is 35 years of age, his wife 25.

OFFICIAL UNDER FIRE QUITS POST

Action Follows Indictment by Fresno Commissioner

Successor Immediately Named by Unanimous Vote

New Member Said to Favor City Manager System

[EXCLUSIVE DISPATCH]

FRESNO, Oct. 13.—City Commissioner of Finance Dillon convicted last Wednesday on fifteen counts of an indictment charging falsification of city records, today tendered his resignation by letter to the City Commission. It was accepted by unanimous vote of the other commissioners. Dillon was present.

The Commission immediately chose Thomas E. Bixler, Fresno property owner and member of a pioneer San Joaquin valley family, to serve Dillon's unexpired term, which will end Jan. 15, 1925. The vote was unanimous.

Although City Attorney Andrew ruled yesterday that under the city charter Dillon automatically lost his job when he was convicted, it was advised by the Commission, because of ambiguity in the charter, should prefer charges against Dillon and adopt such resolutions as it should see fit.

This contemplated move was forestalled by Dillon's voluntary resignation when the commission met this morning to consider his case. In his letter of resignation, Dillon said he is innocent and needs all his time to prepare the case against him.

Risley, according to a statement by Commissioner Bowen, is changing the form of municipal government to the City Manager plan. This gives three men, instead of five on the Commission. According to President E. H. Bassett, only one on hand will keep the city running at capacity for the next three months. Average daily receipts is in excess of 900 cars.

Caswell-Chalmers established a new monthly production record by turning out more than 8000 cars in September. Hupp schedule calls for a total of 13,000 cars for the last quarter of the year. This will imply a production of 46,000 cars for the year.

Buick is still striving supremacy to make inroads on the 50,000 mark. Daily production is now above the 2000 mark. In November the company will be producing at the rate of 3500 cars a day. Additions to the Cincinnati and Buffalo plants and the speeding up of production at other plants have made the increased output here, said Colin Campbell, president and general manager. Nearly 33,000 workers employed by Chevrolet at present is the greatest number in the company's history.

Oakland will find itself in very much the same position as its sister commodity when between now and December 31 and indications are that the recently arranged schedule of 100,000 cars for the fiscal year ending August 1, 1924, will have been increased by several thousand cars.

Continued Frank L. Klingensmith elected president of Gray Motor Car Company

Continued on Page 3, Column 2)

"TIMES" CORRESPONDENTS AND AGENTS

For the convenience of Times patrons in the principal cities and towns of the territory other than Los Angeles the following list of Times news and business representatives in these communities, together with their addresses and telephone numbers, is printed. All business men will receive subscriptions and advertising.

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Anaheim	Correspondent	Blaine Gibson	121 Emily street	146 or 331
	Agent	J. F. Sidebottom	248 W. Center street	210
Bakersfield	Correspondent	Ross C. Miller	The Californian	941 or 9001
	Agent	John C. Marvin	1914 I street	397
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	Agent	L. S. Anderson	52 S. Fair Oaks	Colorado 1051
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	Agent	H. O. Schwichtenberg	250 West Third	32 or 3001
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	Agent	E. K. Westover	414 Third street	1
San Diego	Correspondent	T. G. Armstrong	San Diego-California Club	
	Agent	R. I. Tully	1256 First street	61466
San Pedro	Correspondent	Waldo Drake and Wayne B. Cave	52a So. Beacon street	1067
	Agent	B. H. Dietrich	523 Beacon street	2067
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	Agent	P. C. Wadsworth	307 No. Broadway	Pacific 62 or 6201
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	Agent	F. E. Young	328 N. Greenleaf ave.	1

Automobile News

Vol. XLII

NO BREA

FACTORY WH

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Automobile Industr

Fall Business in

Cars Are Very

[EXCLUSIVE

DETROIT, Oct. 13.—Motor

who have announced new

best fall business they have

of the closed car shows are

increased demand which shou

of the latest all-season types

only limiting factor. While

are working night and day

added substantial additions t

to cope with the demand.

ered and cancellations are

the industry had anticipate

cars this fall and planned

dealers have fallen far short o

dealers, feeling the pinch

closed-car situation, are giv

preference to the buyer who

of his old car elsewhere

purchases his new car on a

deal."

There will be no "bread line"

motor as far as automobile

men are concerned. September

the best month in history for

Marvell, Chalmers and Buick

motion. Operations at the Buick

plant continue at a phenomenal

pace, September thereof

finished in the Buick factories

12,041 cars, exclusive of cars

built in the Canadian plant.

This is largest previous month's

output, one May, 1923, when 19,562

cars were turned out. September

was the biggest single day

in company's existance, when

a total of 1,044 cars finished. Accord-

ing to President E. H. Bassett, orders

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Continued Frank L. Klingensmith elected president of Gray Motor Car Company

Continued on Page 3, Column 2)

The C

MAXW

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Public recognition of

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And after you have marvelled

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amply long springs; new type

Touring Car

Roadster ..... $970 Club

Sport Touring .. 1145 4-Pa

Sport Roadster .. 1080 Co

Special Sport

Touring ..... 1165 Sedan

Trav

All Prices Delivered in L

Union Moto

901 S. Flower, at 10th St.

Automobile News

The Pink Sheet—Automobiles—Sports.

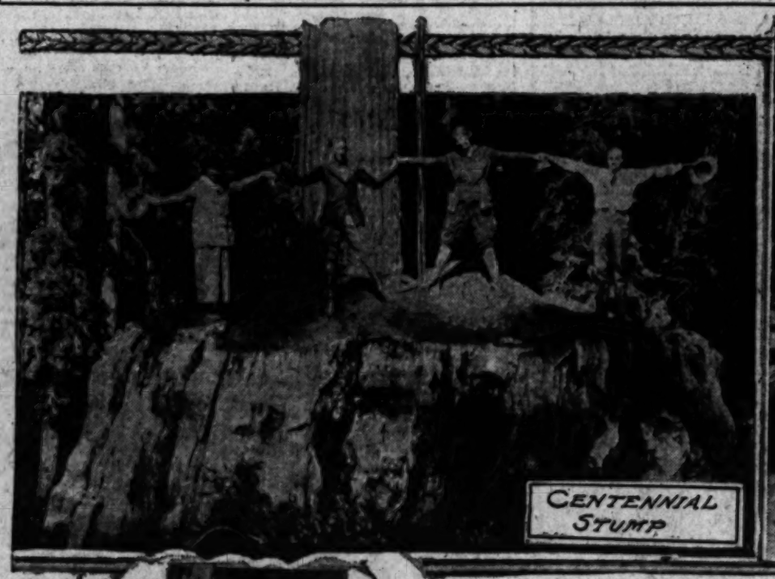
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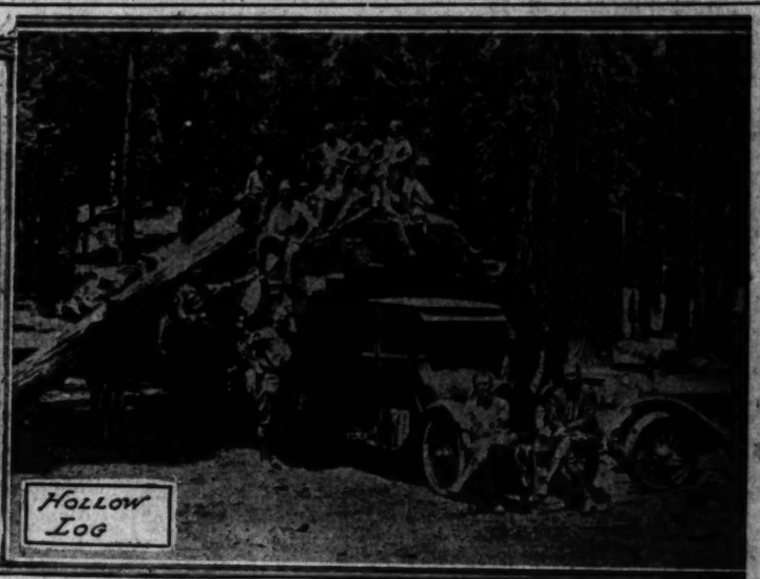
Part VI: 16 Pages

SUNDAY MORNING, OCTOBER 14, 1923. IN THE VAN First in Sporting News. First in All Automobiles.

NO BREAD LINE IN SIGHT FOR AUTOMOBILE WORKERS THIS WINTER

HOME OF MANY REDWOOD WONDERS DONATED TO TULARE COUNTY FOR A PUBLIC PARK







METHUSELAH TREE

FACTORY WHEELS WHIRL DAY IN AND NIGHT OUT

Automobile Industry Faces Greatest Fall Business in History; Closed Cars Are Very Hard to Get

[EXCLUSIVE DISPATCH]

DETROIT, Oct. 13.—Motor car manufacturers, especially those who have announced new models, are in the throes of the biggest fall business they have ever enjoyed and, with the addition of the closed car shows are making preparations to handle the unusual demand which should result from the formal display of the latest all-season types. The body situation remains the only limiting factor. While a majority of the closed body plants are working night and day and several big plants have completed substantial additions to their factories they are unable to cope with the demand. As a result deliveries are delayed and cancellations are numerous. Despite the fact that the industry had anticipated an unusual demand for closed cars this fall and planned accordingly preparations and production have fallen far short of current requirements.

Dealers, feeling the pinch in the used-car situation, are giving liberal allowances to the buyer who will trade his old car elsewhere and purchase his new car on a "spread line" basis. There will be no "spread line" insofar as automobile manufacturers are concerned. September will be the best month in history for Hupmobile, Chalmers and Buick factories. Operations at the Buick factory will reach a phenomenal peak during September, when it is planned in the Buick factories, exclusive of cars produced in the Canadian plant, a total of 50,000 cars, a figure previous month's production, in May, 1923, when 19,502 cars were turned out. September will be the biggest single day in the company's existence, when 2,500 cars will be finished. According to Walter H. H. Bassett, operations manager, the week will keep the factories running at capacity for the first three months. Average daily production will be a total of 360 cars.

The Chalmers establishes a new daily production record by expecting to turn out more than 3000 cars during September. Its schedule calls for the production of 15,000 cars for the remainder of the year. This will make a production of 45,000 cars for the year.

The Hupp factory is still striving to meet sales demands on the 1924 models. Production is now running over the 1000 hours. In November the company will be producing at the rate of 1500 cars per day. Plans for the Chalmers factory call for the production at other factories, which will make the increased output possible, said Colin Campbell, president and general manager of the company. Nearly 12,000 workers employed by Chevrolet at present will be increased in the near future, it is said. Business is very much better than it was a year ago, and Oakland will produce more cars between now and December 31. Indications are that the factory's carefully arranged schedule of production for the fiscal year beginning October 1, 1924, will have been exceeded by several thousand cars.

(Continued on Page 2, Column 3)

SOUTHLAND MAINTAINS LEADERSHIP

Outranks Northern Part of State in the Purchase of Cars by Large Percentage

Prosperous conditions in the automotive industry are still made manifest in California by a continued growth in sale of motor cars and trucks; 18,321 registrations of motor vehicles being recorded in California during September, according to figures published in the October issue of Motor Registration News. The total is 17 per cent larger than the September, 1922, volume, which was 15,766.

Southern California maintained its leadership in total purchases. Compared with the northern part of the State the south bought 11,091 cars and trucks, a showing 28 per cent greater than this district made in September, 1922. The forty-seven northern counties registered 7200 automobiles and trucks, an increase of 5 per cent over like figures in September of last year.

Passenger car sales in the State gained 19 per cent during September. The truck business, however, fell off 1 per cent, and this drop occurred in Northern California where 616 trucks were delivered last month, as compared with September, 1922.

Six of the leading California counties show increased business, eight are charged with losses and one county sold a like number of cars.

The biggest county gain, according to motor news statistics, was made by Los Angeles, which had 6906 regis-

(Continued on Page 2, Column 3)

DONATES SITE FOR PARK

Public-Spirited Citizen of Tulare County Presents Beautiful Redwood Grove for Playground

[EXCLUSIVE DISPATCH]

PORTERVILLE, Oct. 13.—A site in the Bear Creek Forest, the home of redwoods between 4000 and 5000 years old, has been donated to Tulare county for a public park. The section is in the mountains just northeast of Porterville and is a region full of interest to the motorist. Majestic trees, tumbling mountain streams, fairy-like vistas, quiet meadows, make it a regular California wonderland. A public-spirited citizen of Tulare who wishes his identity concealed is the donor.

The site is known as Summet Home and covers 160 acres in Bear Creek Forest. It contains one of the largest forests of Sequoia gigantea in the world, there being 110 giant redwood trees in the tract.

Here is found the famous Centennial Stump, from which the Big Tree was shipped to the Centennial Exposition in Philadelphia in 1876, where it created much exciting discussion. Easterners believed this a fake tree. In early days of Tulare county history this stump served as a dancing platform when Summer Home was operated as a resort during the running of Enterprise and Frazier Mills, near by. It is still a mute testimony of one of California's first efforts to "tell the world" of her glories.

HOLLOW LOG

Here, too, are found the Hollow Log in which three horsemen may ride abreast with arms extended high above their heads, or a large car find easy garage space. A Porterville family is reported to have lived in this log for three summers, dividing the log into three comfortable rooms. The late C. T. Brown, hunting a bear in the spring of 1875, first made his way into the Hollow Log, cutting his initials there.

Cosper Stump—burned out about twelve feet in diameter to a height of thirty feet, in which another family arranged two rooms, upper and lower floor, and lived two summers, is another interesting relic. The Wishbone Trees, cut into this shape by

(Continued on Page 2, Column 5)

SCOUTING FOR FOREIGN CARS

Young Wants to Show New Faces at Speedway

Wild Pete Bordino is One Driver in Mind

Apply Local Intelligence to Oakland Track

BY PAUL LOWRY

When the speed kings gather at Beverly Hills for the annual Thanksgiving Day race there will be quite a sprinkling of foreign talent on the starting line. It is certain that Martin de Alzaga, the handsome Spaniard, will be there, for his Miller car is on the way to Los Angeles now. He finished sixth in the Grand Prix classic at Torino, Italy. Count Zborowski, the noble Pole, who became excited about Miller cars after the Indianapolis race and purchased one, is also a probable entrant.

Aside from these entries A. M. Young, manager of the Los Angeles Speedway, is doing his level best to land some cars of foreign gender for the Turkey Day broil. He is almost certain of having three of them for the Washington's Birthday race next February, but is not confident of the outcome for Thanksgiving Day.

One of the cars in mind is the Fiat with wild Pete Bordino up. But Pete injured his arm just before the Grand Prix race at Torino and was forced to retire from that contest before it was half finished because he was unable to do himself justice.

Bordino made an awful hit with the fans when he was here two years ago this coming Thanksgiving with his heavy, bounding Fiat and also in the subsequent February races. His car was built for

(Continued on Page 2, Column 3)

ALL RECORDS SURPASSED

Yosemite Visited by 130,046 Persons This Year; Sixty-eight Per Cent Came by Private Motorcars

[EXCLUSIVE DISPATCH]

YOSEMITE NATIONAL PARK, Oct. 13.—Yosemite closed its travel year on September 30 with a twelve-month record far in excess of any previous year. Since October 1, 1922, 130,046 people visited the park as compared with 100,506 for the previous year. Of the total, 87874, or 68 per cent, came in 27,233 private automobiles. Last year the total number of private cars was 19,583 and they carried 64,737 persons. The remaining 42,170 came by motorcycle, train, auto stage, on foot, horseback, or by horse-drawn vehicle. This figure compares with 35,769 carried by these various means of transportation last year.

Travel increases such as this, and such as have been recorded during each year since 1918, when the high record stood at slightly under 35,000, is convincing proof of Yosemite's popularity. Nor is there anything to indicate that next year and other years to come will experience any decline in its utilization by the public for those purposes for which it and other national parks were created—recreation, education and inspiration. At the present rate of devastation of the forests of California, particularly in the Sierra Nevada, ere long these reservations, set aside by Congress to be preserved for the "benefit and enjoyment of the people" in perpetuity, will be as unique an example of untouched forest stands as they now are as specimens of incomparable mountain scenery. They will then represent a material value beyond estimate as the storehouses of water upon which California is so dependent for continued successful existence.

THREE RIVERS, Oct. 13.—The official National Park travel year

(Continued on Page 3, Column 6)

Better Duck Sleuthing Is in Prospect

With the opening of the quail season at hand and "sports" wildly looking for ducks all over the country, motorists are advised that the Auto Club of Southern California has some interesting outing news for them.

Reports brought in by Auto Club investigators say that ducks have not yet migrated from the north, and just last week thousands of them were seen at Klamath and Clear Lakes on the California border, also at Agency Marsh, where the birds had been nesting. It is expected that these points will freeze over about November 1, driving the birds south into the southern counties of California.

Although duck hunting for the unattached hunter does not look very bright at the present time, things will begin to pick up as soon as the migration starts in. Good shooting has been had in the Imperial Valley near Calipatria, but it has slowed up again, and sporting interest has transferred itself to the many lakes in San Diego county, where "drive days" are held on Wednesdays and Saturdays.

TAIL LIGHTS FOR WALKERS

Auto Pilots Can't See the Pedestrians

Need to be Lit Up to Avoid Accidents

Or Should Navigate Against the Traffic

If pedestrians won't carry tail lights—they should walk on the correct side of the highway at night!

A number of complaints have been received by the Auto Club of Southern California from motorists who say that people walking on the roads and boulevards at night are the cause of many near-accidents because of their carelessness.

It is pointed out that the majority of people who walk along the highways use the right-hand side of the road, proceeding in the same direction with the motor car travel. In other words, they walk with their backs toward approaching autos.

It is far better, says the club safety bureau, for pedestrians to proceed along the highways against the flow of vehicle travel. In this way the hiker can see all cars approaching him and avoid them.

This problem in Southern California is more or less a serious one where so much walking is indulged in. Complaints state that motorists in swerving out to avoid a pedestrian are threatened with col-

(Continued on Page 2, Column 4)

ATTENTION! SALUTE "KELLYS!"



Champion Returns from Europe

Speed King Jimmy Murphy and his mechanic Ernie Olsen are glad to take off their head-warmers to the Statue of Liberty upon their return from France. They hit New York on October 6.

Forty Thousand Fords Produced in Single Week

[EXCLUSIVE DISPATCH]

DETROIT, Oct. 13. — Domestic production of the Ford Motor Company for the week ending Tuesday, the 9th inst., was 40,792 Ford cars and trucks. At the Fordson tractor plant the output for the week was 1906. The Lincoln division of the company produced 186 cars during the same period.

Sales of Ford cars and trucks in the United States for the first nine months of the year totaled 1,254,020, it is just announced. This is an increase of 466,432 over the same months of 1922.

In September alone 141,467 Ford cars and trucks were delivered at retail, a gain of 85,029 over September last year, while truck sales for the month were 15,947, or 4589 more than in the same month a year ago.

Ford motor No. 5,500,000 went off the assembly line at the Highland Park plant on the 4th inst. The last 500,000 motors were produced in seven days less than three months, for motor No. 5,000,000 left the plant on July 11.

WITH RICKENBACKER

[EXCLUSIVE DISPATCH]

DETROIT, Oct. 13.—E. B. Ansley, former assistant vice-president and manager of the business service department of the Union National Bank at Seattle, Wash., has arrived in Detroit to become associated with the securities division of the Rickenbacker Motor Car Company.

The Good MAXWELL Reduced to $970 HERE

Public recognition of the unrivaled merit of the good Maxwell is responsible for the wonder of its new and greater value. Economies of manufacture and buying grew out of increasing production. So fine a car at so low a price would otherwise be impossible.

And after you have marvelled at its appearance, its comfort and its performance, think of this equipment: Full floating rear axle; one-piece front axle; Timken bearings at rim and hub; drum type lamps; pressure gun chassis lubrication; motor driven electric horn; unusually long springs; new type water-tight windshield.

Touring Car - $970

Roadster $970
Four Touring .. 1145
Four Roadster .. 1080
Coupe Sport Touring 1165
Club Coupe $1120
4-Passenger Coupe 1390
Sedan 1495
Traveler 1820

All Prices Delivered in Los Angeles.

Union Motors, Inc.
S. Flower, at 10th St. Phone 878-054.

PACKARD
SINGLE—SIX

"How on earth could they afford a Packard"

THAT'S exactly what we would like to explain to you.

If your neighbors had bought a six that sells for a thousand dollars or so less than the Packard, you wouldn't have thought anything of it, would you?

Yet, if they will give that Single Six reasonable care, and drive it long enough to get the real service out of it that Packard built into it, they *saved money* by putting that extra thousand into the Packard.

They will get 18 to 20 miles on a gallon of gasoline, 20,000 miles to a set of tires, low maintenance costs and slow depreciation.

The extra thousand they spent was an investment in economy.

Earle C. Anthony, Inc.

TENTH AND HOPE STREETS
Salesroom Open Evenings KFI

Ground Is Broken for Mammoth Howard Automobile Building on Figueroa Stree

BEGIN WORK ON NEW BUICK HOME

Four-Story Building Will Run Entire Block

To be One of Largest Sales Plants in Country

Howard Auto Company Signs a Ten-Year Lease

A monster new Buick home for Los Angeles, the dream of Howard Automobile Company officials for many months past, was started on its way to reality last week when F. S. Howard, general manager of the company which bears his name, dug the first shovelful of earth and then retired to permit a giant crane to swing into action.

Facing on three streets with a total frontage of 630 feet the new building will be one of the largest sales and service buildings in the United States. It will cover a floor area of approximately 150,000 square feet and will be located at 1365-1375 South Figueroa street, directly across from the building occupied for a number of years by the Auto Club of Southern California and vacated last spring.

TOO SMALL

Having far outgrown the present quarters at 1328 South Flower street as a result of the development of Buick business in this city and contiguous territory, Howard Automobile Company officials have been planning the new building for a long time. Recently a ten-year lease was signed with Harry A. Ungar and Irving Watson through the Birnbaum Investment Company at a total rental of $361,000 for a building to be erected to Howard Company specifications.

The building will be Class A reinforced steel and concrete and four stories in height and will cost approximately $400,000. A careful study has been made of most of the modern buildings of this type in all of the leading cities of the United States and the best arrangements of such buildings have been adopted and combined. Every modern convenience and appointment which will contribute to the economy of operation has been incorporated in the plans.

To complete this great undertaking an entirely new street will be created which will be known as Mitchell Place, running through from Figueroa street to Georgia street. This will give the Howard company 500 feet on Mitchell Place and ninety feet each on Figueroa and Georgia streets.

The first floor of the new building will cover 42,275 feet, with a ceiling height of twenty-five feet and will include a beautiful sales and display room with private offices, new car delivery department, sales and accessories department, rest room and a large garage and service department. This latter department itself will have an area of 20,250 square feet and will be accessible from all three streets. There will be ramp driveways and elevators running through each story from the first floor to the roof.

MEZZANINE FLOOR

The mezzanine floor will have private offices, rooms for the salesmen, locker rooms, license department, rest rooms, etc. The general offices will be on the second floor as well as the parts department, locker rooms, lavatories, etc.

The third and fourth floors will be used for painting and spraying rooms, blacksmith shop, wash racks, etc. The roof or fifth floor will be built to carry a roof load and will be used for wash rooms, storage, etc. There will also be a space on the roof, which will be used for recreation and games for the employees during the noon hour.

A unique feature will be a theater, which can be used as a projection room for moving-picture film and as a lecture room for illustrated talks.

The building will be equipped with two fast passenger elevators, freight elevators, two electric dumb waiters, ramps and every modern mechanical convenience.

TWO COLUMNS

An attempt has been made to carry out the design for the building in a manner that will express utility as well as beauty and individuality in its architectural characteristics. The first floor has been kept as free of structural columns as practical in order not to obstruct a view of the automobiles on exhibition. There will be only two pillars in the main sales room, which has over 5060 square feet of floor space, giving a clearance between pillars of about forty-five feet.

Plans and specifications were completed by Meyer & Holler of the Milwaukee Building Company, in complete charge of engineering, construction, decoration, etc.

Breaking Ground for That New Buick Building



Here we have none other than F. S. Howard in person easing the prow of a shovel into the soil at 1365-1375 South Figueroa street, where a four-story sales and service plant running through from Figueroa street to Georgia is to be built. The rest of the assemblage, including H. W. Tuttle at the extreme right, is taking a first-hand lesson in shovel scooping from Capt. Howard, who starred on the first team at college.

SCOUTING FOR FOREIGN CARS

(Continued from First Page)

the tracks in Europe and was too ponderous for our board speedways, the rubber burning out before he got a good start. But as long as Peter was in a race he snorted past the other drivers as if they were standing still, for he literally had speed to burn. He will be a tremendous card if the injury to his arm heals in time for him to ship his car over here and get in trim for the festivities.

With the Thanksgiving race coming up Young has plenty of worries on his hands. The whole contest board of the A.A.A. is coming out here to see the Los Angeles race, and the portly one says he could fill the whole of Grandstand A with passes.

On top of this the various and multiform schemes for building a track at Oakland have fallen through and in their dilemma the northern boys have appealed to "A. M." to put his shoulder to the wheel. In the interests of the racing game he has consented and is helping them outline a plan that will result in a successful racing plant in the Bay region.

• •

The Inside Story

The inside story of how "Grandpa" Eddie Hearne won the July 4 race at Kansas City has not been told.

Twelve cars started and only five finished. Four of the speed merchants—Murphy, Milton, De Palma and Harts—set out at the start to break all existing world's records, and a blanket could have covered them for lap after lap. But none of them could keep it up and one by one they dropped by the wayside, while "Grandpa," rumbling along behind, quietly slipped into the lead and finished eight laps in front.

But the funny part of it was that while all of the early leaders' cars were in first-class shape when they started, Hearne's was not. He has a cracked crankshaft, but after taking a look at it, he said: "Guess she'll pull through all right if I don't hurry."

• •

Cooper Leaves

Earle Cooper, who fished second in the last race at Kansas City, pulled out Friday for the Missouri burg, where he will contest with the rest of the speed-king brigade in the race to be pulled there next Thursday.

TAIL LIGHTS FOR WALKERS

(Continued from First Page)

lision from cars coming in the opposite direction.

Several fatalities have been reported due to the fact that auto drivers were not aware of the presence of a "stroller" until the car was upon him, and these could have been avoided if the pedestrian had been walking on the left-hand side of the road instead of on the right.

It is suggested that all autoists warn pedestrians when they pass them at night to follow the club's advice and proceed against vehicle travel rather than with it.

Religious Girls

"I like those religious girls."

"What do you mean, religious?"

"Those kind that make you feel as if you were in heaven all the time you are near them."—[Penn State Froth.

DONATES SITE FOR BIG PARK

(Continued from First Page)

Nature and the storms; the Seven Sisters; the Methuselah, said to be the largest tree in the Sierras; Lady Alice, declared the most uniform and symmetrical tree in the mountains, named for the wife of the late J. J. Doyle, who homesteaded much of near-by land and later purchased most of the Summer Home tract, are among other giants of note. The Hercules, a living tree with a room twelve feet in diameter hollowed out in its center, is at Camp Lena a close attraction.

Foresters declare that more than half of the big trees of the world are in Bear Creek Forest which includes timber on tributaries of the North Tule and Bear creeks and headwaters of the Middle Tule and is joined on the north by Sequoia National Forest. It is estimated that there are 400,000,000 feet of timber in the Bear Creek Forest, pines, fir and redwoods predominating. It is also said to be the only redwood forest which is re-foresting itself.

REFORESTATED

Men familiar with the country declare that the section from which timber was cut for the mills fifty years ago are now overgrown with young redwoods like fields of wheat. Preservation of this young timber is part of the plan. Mill men estimate that the Lady Alice tree will scale 160,000 feet of lumber. If one had 320 acres of land and wanted to fence, cross-fence, erect modern dwelling and outbuildings, barns, etc., there would be plenty of lumber from this one tree and then some, say they. Or, if it were made into fence posts there would be enough to place along one side of the road from Porterville to Summer Home. It is 308 feet tall and the first big limb is five feet, eight inches in diameter, about 200 feet from the ground.

Before this region can be enjoyed fully by the public a negligible amount of road work must be done. Paved highway leads from Porterville to Springville in the foothills. From there a very good road leads to Rancheree, then becoming steep for about four miles and reaching a 35 per cent grade. Switchbacks would have to be built around this, reducing grade to about 10 per cent, according to suggested plan.

From there on to Mountain Home, another beautiful section of the mountains below Enterprise Mill, a good country hill road would be found. Distance from Springville to Mountain Home is seventeen miles. It is two miles from Mountain Home to Summer Home south on a level of about 4000 feet, and a two hours' drive from Porterville to Centennial Stump, the road passing through the Wishbone Tree. It is thought that eventually the road would be continued from Summer Home to Doyles Springs, an exclusive resort in the hills, and then back to the highway, making a one-way road in a perfect loop.

Porterville Legionnaires and Lions answering the lure of the mountains this spring sought less frequented regions and visited the Mountain Home and the Summer Home district. They returned with thrilling tales of this wonder section so little known and declared the region should be protected and preserved for posterity. The Southern California capitalist, who owns the land, hearing of the idea, has donated it this month for public park purposes, with the understanding that it will forever be kept in its natural state and not commercialized, that none of the trees, shrubbery, plants, etc., shall be destroyed, no hotels erected, nor concessions allowed, only necessary sanitary conveniences, etc., installed that the people may enjoy it as a living monument to California's glory through generation after generation.

"H. C. Carr, president of the State Bankers' Association, vice-president and manager of the First National Bank of Porterville, acting as a representative of the Porterville Chamber of Commerce, surprised Tulare County Supervisors, in session the 2nd inst., by presenting a form deed for this site on behalf of the unnamed donor to Tulare county, on condition that the above stipulations be observed. This unknown man paid the Edison Company of Southern California [illegible] A. G. [illegible] San Joaquin Light and Power Company, hearing of the [illegible] dreams of [illegible] this section, financed the [illegible] in the project. He [illegible] the late V. B. Wilson of [illegible] He turned the matter over to Carr who, acting for the [illegible] ville Chamber of Commerce, [illegible] operating with Mr. Wilson, completed this [illegible] Tulare county.

SOUTHLAND H[illegible] STILL IN LE[illegible]

(Continued from First Page)

[illegible] of per cent more [illegible] this [illegible] [illegible] [illegible]

Money Spent on Road Shows Big Increase Throughout Country Over Last Year

BACK IN HARNESS



Edward S. Jordan deserts the steering wheel to type out a news article just as he did in the old days when he was a newspaper man.

COMMENTS ON TRAFFIC

Millions of Feet of New Street Space Only Remedy for Coming Congestion, 'tis Said

Edward S. Jordan, who is a visitor in Los Angeles for a few days, would rather write out his opinions than be interviewed in the usual way. Introduced to the business world through his work on a daily newspaper, Jordan still retains his "nose for news," and is an adept in the use of a writing machine. Yesterday he wrote out what he believes to be ten fundamental facts, the existence of which will make the movement of traffic in the business sections of fifty American cities impossible within five years. Here, they are:

(1.) Four million automobiles added to 10,000,000 in use one year ago will be augmented by the production of more than 4,000,000 in 1924.

(2.) Retail merchants will soon wake up to the fact that their front doors are barricaded by six or eight automobiles, the property of six or eight owners, while sixty or seventy customers are roaming around the streets looking for a place to park.

(3.) Every old-fashioned, bulky car owned and driven by father will be replaced by at least three motor cars, adding two for mother and the children.

(4.) No policeman, silent or noisy, will be able to handle the traffic that is coming. Only millions and millions of feet of new street floor space can possibly take care of the congestion that is impending.

(5.) No workhouse sentences nor reduction of speed will solve the problem. More floor space and higher speed for automobiles is necessary.

(6.) Street cars and crowded streets are now obsolete except as incubators for automobile prospects. They are turning them out of the shell at the rate of 10,000 Ford owners every day.

(7.) The question of the saturation point in motor cars can only be answered in three words—"They won't walk."

TIME FOR ACTION

(8.) Taxpayers will wake up to the fact that the cost of parking spaces outside of the congested area and wider streets will double, then triple, then quadruple as the real estate owners discover the necessity for providing more floor space. Millions can be saved by any city that takes the first step.

(9.) No motor cars will be parked at the curb. Most streets will be one-way streets. Taxicabs will be as thick as mosquitoes on a July night.

(10.) The growth of population and the volume of business in any city will be in direct ratio to the amount of space provided for the movement of transportation.

ALL RECORDS ARE DENTED

(Continued from First Page)

ended on September 30, 1923. The travel to Sequoia and General Grant Parks from Oct. 1, 1922, to September 30, 1923, was 21,833 autos and 76,383 visitors. This shows a gain of 1936 autos and a loss of 1588 visitors over 1922 and is accounted for by the fact that General Grant Park although showing a gain of twenty-six autos, registered 4236 fewer visitors.

The following table shows the travel by entrances, as compared with 1922:

	1923 Autos.	1923 Visitors.	1922 Autos.	1922 Visitors.
SEQUOIA NATIONAL PARK				
Giant Forest, Sanger, Cedar Creek Rds.	6,044	19,858	4,655	13,469
Middle Fork Kaweah Rds.	....	....	....	....
Alder Creek Rds.	1,591	4,213	1,215	4,020
Mineral King Rds.	....	....	....	....
East Fork Kaweah Rds.	2,251	5,710	1,933	4,300
Kings River Trail.	....	....	....	....
Cloud's Cave Entrance.	....	324	....	422
Trails, all sources.	....	324	....	422
Total	9,790	30,429	7,803	27,514
GENERAL GRANT NATIONAL PARK				
Sanger Grant Road	11,126	46,329	13,452	50,845
Park Ranger George J. Magly, at Cedar Creek Station, Giant Forest Road, has prepared interesting statistics on registration of autos and makes of autos.				
Of the 5944 autos checking in at Cedar Creek, 3892 bore California registration licenses. Texas was next with 27, Illinois 20, Washington 26 and so on. Every State was represented and there were cars from Hawaii and Canada.				

Photographic films are developed without charge by studios in China which expect to get their profit in making the prints.

DETROIT GETS PEEK AT THE NEW DORT

(EXCLUSIVE DISPATCH.)

DETROIT, Oct. 13. — Detroit is one of the first cities in the country to get a look at the new Dort line, which is making its bow at the closed-car show. The new Dort is more than a new model—it is a brand-new automobile. For this reason the prices, which range from $90 to $200 more than the 1923 line, do not afford an adequate comparison. Coupe, sedan and brougham models are displayed at the show. In addition the sport and standard tourings are shown at the Detroit branch. Dort is not making a roadster.

LOCAL COMPANY GETS A HUGE LOCK ORDER

The Samson Specialty Company last week received an order for 1000 auto locks from the Post & Lester Co. of Connecticut, one of the largest auto accessory houses in the world.

MISSOURI AND OHIO AT TOP

Of the Country in Street Improvement Work

California is Eighth on the List of States

Cities to Spend Something Over $16,000,000

(Continued from First Page)

NEW YORK, Oct. 13.—Figures compiled by the Asphalt Association, by E. Pennybacker, secretary, for the fiscal year August 1, 1922, to August 1, 1923, show an increase of more than $4,000,000 over the preceding year in funds provided by the cities of the country for new street construction. The bond issues authorized from August 1, 1921, to August 1, 1922, totaled $161,421,275. Bonds authorized from August 1, 1922, to August 1, 1923, totaled $196,136,543. In addition to the bonds authorized the figures show $97,000,000 under contemplation or consideration. This is more than $100,000,000 in excess of the $97,000,000 still under contemplation on August 1, 1923. Of the $196,136,543 authorized during the year August 1, 1922, to August 1, 1923, a total of $165,341,734 was actually sold during the year and $30,794,809 worth of bonds were authorized but not sold. The difference between the amount authorized and the amount sold is accounted for by the time necessary to complete the legal steps preliminary to construction work. The amount actually sold exceeded by $1,646,000 the $93,671,361 worth of bonds sold during the previous year.

KEEPING PACE

"These compilations show," said Pennybacker, by way of analysis, "that street construction for motor and truck traffic in our cities is growing in size and is keeping pace with the development of our motor age. Even the small cities are beginning to lay city streets of pavement, such as sheet asphalt or asphaltic concrete."

Reports to The Asphalt Association show that cities and towns in the various States authorized the expenditure by bond issues of funds for street improvements between August 1, 1922, to August 1, 1923, as follows: Alabama, $1,000,000; Arizona, $15,970; Arkansas, $1,340,715; California, $3,000,000; Colorado, $776,000; Connecticut, $150,000; Delaware, $25,000; Florida, $3,663,944; Georgia, $1,000,000; Idaho, $166,823; Illinois, $2,709,349; Kansas, $1,000,000; Kentucky, $120,000; Louisiana, $1,537,900; Maine, $10,000; Maryland, $1,372,560; Michigan, $3,326,443; Minnesota, $510,984; Missouri, $36,109; Montana, $5,370,397; New Jersey, $200,000; North Carolina, $11,000; North Dakota, $200,000; Ohio, $4,943,986; Oklahoma, $50,000; Oregon, $1,000,775; Pennsylvania, $5,000,000; South Carolina, $1,711,000; South Dakota, $85,300; Tennessee, $1,318,434; Texas, $7,664,000; Vermont, $70,000; Virginia, $1,000,000; Washington, $170,000; West Virginia, $1,654,000; Wisconsin, $1,000,000 and Wyoming, $46,000. The United States reporting little or no new funds voted for improvements were Indiana, New Hampshire, New Jersey, Rhode Island and Utah.

Cities and towns issuing bonds for street construction authorized previously or during the year were reported sold from August 1, 1922, to August 1, 1923, by States as follows: Alabama, $963,300; Arkansas, $1,750,000; California, $1,185,205; Colorado, $1,348,000; Connecticut, $328,000; Florida, $940,500; Georgia, $536,000; Idaho, $176,912; Illinois, $215,455; Iowa, $3,396,124; Kansas, $2,895,732; Kentucky, $48,402; Louisiana, $2,760,500; Maine, $25,000; Maryland, $194,000; Massachusetts, $3,751,000; Michigan, $3,873,000; Minnesota, $2,815,616; Mississippi, $310,000; Missouri, $446,500; Montana, $26,109; Nebraska, $4,350,650; Nevada, $60,000; New Hampshire, $105,000; New Jersey, $375,841; North Carolina, $10,140,000; North Dakota, $700,000; New Mexico, $565,000; New York, $4,267,225; Ohio, $12,507,650; Oklahoma, $115,500; Oregon, $161,746; Pennsylvania, $1,392,900; Rhode Island, $194,000; South Carolina, $2,116,000; South Dakota, $525,800; Tennessee, $2,223,099; Texas, $4,456,500; Vermont, $120,000; Virginia, $1,791,500; Washington, $155,418; West Virginia, $1,140,000 Wisconsin, $324,000; and Wyoming, $145,500. Arizona, Delaware, Indiana and Utah reported few, if any bonds sold.

It will be seen from the statistics that Ohio and Missouri lead the country in the amount of street improvement authorized, with North Carolina, Texas and Michigan next in order. Ohio also leads in bonds sold with North Carolina second, Texas third and Nebraska fourth.

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FACTORIES ARE ALL VERY BUSY

(Continued from First Page)

denies reports that Gray would follow Overland and Chevrolet with a price change.

"No price reduction on Gray cars will be made," he said, emphatically. "We are improving the quality of the car and the price will remain unchanged."

Worries over a saturation point are not bothering motor-truck manufacturers, says M. L. Pulcher, vice-president and general manager of the Federal Motor Truck Company, "for business is just getting nicely into a motor transportation stride.

The year 1923 has been one of the biggest truck years yet, and 1924 has promise of being the greatest in the history of the industry. The Federal company has had a splendid year. The first eight months of this year were better from a sales standpoint than all of 1922. I am certain that the motor-truck industry is on the eve of its greatest era, and that it will be of inestimable value as a future aid to commerce."

An event of significance to the entire automobile industry was the presence as an exhibitor at the Detroit closed-car show of the Newport News Shipbuilding and Drydock Company.

The exhibit constituted the company's formal entering bow to the public as a builder of automotive equipment, although news of its advent in this field has been current for several months in the inner circle of motordom.

The gigantic scope of the corporation, for a quarter of a century one of the largest of its kind in the world, adds interest to the reception of the first automotive product for which it stands sponsor. The product is a novel type of wheel, to be marketed under the name "Flex-Sil-ient." A set of these wheels equipping a Buick brougham and sections illustrating "Flex-Sil-ient" construction formed the corporation's exhibit at the show.

KINKAJOU EXHIBITED

"Did you ever see a kinkajou?" asked the Richmond News. Waving aside the obvious answer, "Not when sober," the News goes on to explain: "A strange looking animal has been exhibited in the windows of a local grocery store that has caused considerable comment. Nobody knew what is was and Mr. Clevenger, who owns it, was forced to answer many questions. According to him it is a kinkajou which he secured some time ago from a taxidermist. It is a South American animal which is flesh eating and walks on the balls of its feet like a bear."—(Kansas City Times.

CHEVROLET



FIGUEROA~ 17TH. to 18TH.

Chevrolet the Fore-Wheel Brake way! Enjoy the advantages of the greatest automotive improvement since the invention of the electric starter. Your Chevrolet can be equipped with the same feature that distinguishes the Duesenberg, Rickenbacker, Packard, Cadillac and Marmon.

SANFORD

Internal Expanding

FORE-WHEEL BRAKES

We are exclusive sales agents for Los Angeles County for the Sanford Fore-Wheel Brake as applied to Chevrolet passenger and commercial vehicles. When attached they become an integral part of the car, are practically fool proof and give braking contact with the road with all four wheels. Here's a few of their advantages:

—Stop in Half the Distance

—Practically Eliminate Skidding

—Decrease Tire Wear One-Half

Insure your safety, with Fore-Wheel Brakes! Drive with them once and you will never be content with two-wheel brakes. We are making immediate deliveries on a limited number. Better hurry!

FIDELITY MOTORS

LEON T. SHETTLER, PRESIDENT

Successors to

ROBT. P. FITE CORP.

Figueroa- 17th. to 18th.

PHONE BEACON-8360.

INTEGRITY Studebaker SERVICE

unobtrusive mechanism-

LEADERSHIP

Studebaker is the world's largest manufacturer of six-cylinder automobiles.

They have always led and in the right direction and have been first with many of the improvements in design, construction, performance, economy and safety of automobiles.

—first to build a light six-cylinder motor car.

—first to make extensive use of pressed steel.

—first to cast six cylinders en bloc.

—first to produce a car with crowned fenders.

—first to sell a six-cylinder car for less than $2000.

—first to use plate glass windows in tops as standard equipment.

—first to use cord tires as standard on a car selling under $2000.

—first to produce a car selling under $1500 with crankshaft and connecting rods machined all over.

—first to use 20 degree inclined, silent operating valves.

—first to use, and inventor of, improved mounting and lubrication of engine accessories on front drive shaft.

—first to produce a car in which Molybdenum steel was used.

STUDEBAKER Satisfying Sixes are more than mere assemblages of mechanical units. They are perfectly balanced products, designed and constructed to faithfully serve Studebaker owners as transportation in a consistent, dependable and satisfying manner.

It is for that reason that Studebaker has never found it necessary to feature its many features as such. Books could be written about such features as the L-head motor, the full-jeweled Timken bearing equipment, the powerful, easy acting brakes, with their 15-inch drums (not how many, but how safe and efficient,) the simple, single plate clutch and of others that lack of space prevents mention.

It is the perfect co-ordination of these excellent features, each so unobtrusive that the operator thinks only of the fine performance and not of the reason, that makes Studebaker Satisfying Sixes the favorite six-cylinder car of the motoring public.

Your inspection of a Studebaker motor car will disclose the fine materials and skilled workmanship employed in their fabrication. Your own driving of the car will demonstrate the power, comfort and ease of handling, giving a quality of performance possible only with fine automobiles.

Your comparison of authentic records of operating and maintenance cost is the best proof of the greater economy of Studebaker transportation, for there is an amazing difference in after-cost among light cars decidedly in favor of Studebakers.

We invite you to take a ride and drive the cars yourself. We offer authentic data on operating costs. Just telephone us and a car will be sent to your door.

Remember that the prices quoted below are for delivery right here with war tax paid, of course.

BIG-SIX		SPECIAL-SIX		LIGHT-SIX	
Sedan 7-Pass.	$3185	Sedan 5-Pass.	$2375	Sedan 5-Pass.	$1795
Coupe 5-Pass.	$2935	Coupe 5-Pass.	$2275	Coupe, 2-Pass.	$1440
Golden State Sedan	$2995	Golden State Sedan	$1975	Touring	$1210
Speedster 5-Pass.	$2135	Touring 5-Pass.	$1595	Roadster	$1190
Touring 7-Pass.	$2040	Roadster	$1575		

PAUL G. HOFFMAN CO. INC.

1250 South Figueroa Street
150 West Jefferson Street

6116 Hollywood Boulevard
Inglewood, 240 N. Market St.

Note—There are five Hoffman, Neighborhood Service Shops conveniently located and fully equipped to serve every need of a Studebaker owner at all times

THIS IS A STUDEBAKER YEAR

POWER COMFORT

TELL WORLD OF LOCAL PRODUCT

Start Samson Tire Campaign Rolling

Dealers From All Over Coast at Meeting

Memory Expert Talks to the Assemblage

Another Los Angeles industry has just launched an intensive and active campaign to spread the fame of our products throughout the land and the initial impetus for this great campaign was a convention of the salesmen and factory head of the Samson Tire & Rubber Corporation held here last week.

Men from all over the Pacific Coast were called in to attend the full two-days' meetings in order to glean a full knowledge of the manufacturing processes of Samson tires as well as to familiarize themselves with the plans as outlined by Adolph Schleicher, president of the company, for 1924.

A greatly increased advertising program coupled with intensive selling is the outstanding feature of the program for the ensuing year. Members of the advertising agency entrusted with the program of broadcasting the Samson name were on hand to explain in detail each unit of the campaign and to instruct the salesmen in the value of selling the advertising and not the tires.

A banquet was tendered the delegates at the close of the sessions at which Prof. Dave Roth, the well-known memory exponent, gave some valuable demonstrations of the value of memory to salesmen and H. A. Nater, assistant-cashier of the Bank of Italy, made the point of the value of personality in selling.

CHANGES PLANNED FOR OLDS PLANT

(EXCLUSIVE DISPATCH)

LANSING (Mich.) Oct. 13.—Important changes will occur at the Olds Motor Works in connection with the production of the new low-priced six-cylinder Olds just launched, according to President and General Manager A. B. C. Hardy. Approximately $2,000,000 for equipment and additions has been expended on the Olds plant by the General Motors Corporation and the force of employees will be steadily increased.

With the first set of machinery now installed, the eventual production will be 400 cars a day on the daylight schedule and 600 with the addition of a night shift.

It required 120 years to form one cubic inch of the stalactic formation in the Luray Caverns, Virginia, it is estimated.

STARTLING SIGNS ARE NEEDED

While the City Council is about it, it might just as well extend the application of the new boulevard-stop law to include railroad and P. E. crossings, in the opinion of H. W. Curtis, sales manager for Clippinger-Kincaid, Inc., downtown Chevrolet dealers here.

"Operators of interurban busses are already required to come to a dead stop at such crossing," he says, "and the number of accidents in which busses figure has been cut down to a minimum. If the law were widened to include all vehicular traffic a corresponding decrease in other kinds of accidents could very reasonably be expected."

Curtis believes that the effectiveness of such a ruling would be still further enhanced if a new style of warning signs was adopted for dangerous crossings.

"The familiar 'stop, look and listen' sign is not enough," he says. "It should be supplemented by something new and startling. Other States have pioneered in this. At a dangerous crossing in San Antonio, Tex., the body of an automobile which was hit by a train is nailed high on a tree, with the information that the driver of the car had not been careful to look before crossing the railway. Another effective warning, used in a Northern State, is a sign which blazons a list of the fatal accidents that have happened at each particular crossing. Still another warning, and this is the most grewsome of all, is that seen at turns and danger spots on the Dixie Highway. This takes the form of a skull and cross-bones."

RECEPTION IS HEARTY

The hearty reception accorded the 1924 Chandler six, with the new traffic transmission (Campbell patents) proves that the motoring public has been waiting patiently for an improvement that would put an end to gear-shifting troubles, say officials of the W. P. Herbert Company, Southern California Chandler distributors.

"Drivers are particularly pleased that the new ease of driving is attained without any change in the methods of control. With the same standard gear-shift positions used on most cars the Chandler driver gets the same speeds. But there is where the similarity ends. The driver need give no more conscious attention to gear-shifting in the new Chandler than he does to steering or braking, or any of the other automatic manipulations of any other car.

"With the intricacies of gear control eliminated, many owners of automobiles who have shunned the driver's seat, especially women, will find that driving the new Chandler is one of the greatest pleasures of motoring. The strain and uncertainty have been absolutely eliminated by the traffic transmission. The driver is always sure that whatever change of gears he attempts he will make instantly, for there is no such thing as missing a shift with this ingenious improvement.

Certification Given to Lens by California

Adding its official approval to the long list of States which have tested the Patterson-Lens under the most rigorous headlight regulations, the State of California Motor Division certified this lens as legal equipment for motor vehicles.

News of this award was received last week by Foster A Justema, Inc., Pacific Coast distributors of Warner-Patterson products. In commenting on the very satisfactory action of the Motor Vehicle Department Mr. O. C. Foster said:

"Because of its ability to control all light rays projected without loss of illuminating power, the Patterson-Lens has won world-wide approval from scientists, officials and motor-car manufacturers and thousands of motorists. It eliminates all the glare, bending down the scattering, blinding rays to the roadway ahead where the light is needed."

Chinese are awakening to the benefits of better dentistry and dentists are buying supplies from the United States and England.

ELECTRIC TOWEL NOW

Small Fan and Hot Air Eliminates Insanitary Methods

We have had the Turkish towels, cotton towels, linen towels, silk towels, and paper towels—but unsatisfactory features have attended each in turn. Now comes the electric towel, the last of a large family and, probably the most economical because it isn't a towel at all, but just a machine that dries the face and hands by evaporation.

The thing is simple. Contained in an enameled iron stand, is a one-kilowatt motor, a fan, and a little heating coil which warms the air as it passes. Wired from the nearest panel box the installation is complete.

The ultimate saving is apparent inasmuch as the first cost is the only cost except for the current. There is neither upkeep nor laundry expenses to be considered. It appeals to us because all one has to do is step on a pedal and, zip, hot air does the rest—and the operation takes only a few seconds.

One of the advantages of the electric towel is that no one touches what has been used by another. In the case of the ordinary towel who knows where it was last week or to what use it was being put? The air towel is of course sanitary. The air that dries one pair of hands is God's air—the air we breathe—and one fitted and was beginning to is never used again. Infectious diseases cannot be communicated from one person to another because there is nothing material to carry them.

It has been demonstrated that evaporation is a perfect drier.—[Compressed Air Magazine.

Just Want to Get Sizes

A man walked into a shoe store, accompanied by his wife and ten children, and said to the clerk, "I want to get the hull lot of 'em fitted up in shoes."

After two hours of hard work the clerk succeeded in getting each make out the bill.

"Oh, don't bother about that," said the man. "I don't want to buy the shoes, I just want to get the sizes so's I can order 'em from Sears, Sobuck & Co."—[Forbes's Magazine.

Repair "Dry Dock" for Motor Cars

A garage man in Cambridge, Mass., has perfected and installed a kind of "dry dock" or elevator platform for automobiles where a machine may be hoisted to a convenient height for repairs without disturbing the passengers or the man at the wheel.

The Banned Aigrette

The ban placed upon the importation of the aigrette in this country has seriously interferred with the business of gathering these millinery decorations. They formerly came from Honduras largely, where the natives receive 120 pesos or about one dollar per dozen.

The aigrette comes from under the wing of the male heron. They are plucked from the live birds and after the aigrettes are taken from him the bird soon dies.

The natural color is white and they range from six to fifteen inches in length.

Blossoms Out on Figueroa Street



The new home of the Lee Tire and Rubber Company which was occupied for the first time last week.

Tire Company Moves to Its New Quarters

The Lee Tire and Rubber Company moved into its new home at 1640 South Figueroa street last week, and in a plant equipped with all modern improvements will conduct a wholesale and retail tire business.

The new building, two stories in height, is of reinforced concrete with art brick facing, having a frontage of 115 feet on Figueroa street. A drive-in service department is one of its many features.

During the visit of Harry E. Field, vice-president of the company, to Los Angeles last December, it was decided at the time to erect a new building which would be adequate to handle a rapidly increasing business.

George Bellis is branch manager in charge of Lee activities here and associated with him is C. M. Stowell as office manager. R. J. Cox is a recent addition to the sales staff, coming here from the Boston branch of the Lee Tire Company.

HIS OFFICIAL TITLE

Grocer's Boy—Pop, if a man vos a millionaire here in der United States an' he vent to Germany to live, vot vould he be?

Grocer—He vould be a dam fool, Heinie.—[Life.

Engine Built to Last Full Twenty Years

An automobile engine built last nearly twenty years is the achievement of [illegible] in bringing out the latest [illegible] mile Stephens motor, announced by O. R. Fuller, president of the White Auto Company, sole California Stephens distributor.

"In the early days of the motive industry, cars were built with that same [illegible] them are still [illegible] however, considerable [illegible] laid upon the advantage of having a new car every year or two. And as a consequence, one- and two-year cars were sold to the public. They [illegible] either way, in service [illegible] lar fancy.

"Modern [illegible] the necessity of having [illegible] is built so well that it will [illegible] be more than equal to any [illegible] upon it. And Stephens [illegible] built to meet that [illegible]

Temperature Affects Tone

It has often [illegible] initiated to give a [illegible] sicians tune their [illegible] ers time, on some subject of [illegible] interest to motorists. Wednesday night, the 10th inst., ex-Senator Townsend of Michigan who has [illegible] years of study to highways [illegible] will talk on the subject [illegible] Highway Situation in the United States."

In his address on Wednesday night, Mr. Eldridge called attention to the fact that there are six States which permit motorists from other States to use their roads freely for the full licensed year granted by the visitor's State. The reciprocal period in the following States is from ten to ninety days.

Mr. Eldridge's talk in part as broadcasted by radio follows:

SIXTEEN STATES

"There are now sixteen States which permit motorists from other States to use their roads freely for the entire year or fraction thereof, [illegible] for the period granted by the visitor's State.

"These States are: Alabama, Delaware, Florida, Idaho, Kentucky, Louisiana, Maine, Michigan, New York, Ohio, Oregon, Pennsylvania, South Dakota, Virginia, Washington, Wisconsin.

"In all of the other thirty-two States, the reciprocal period varies from ten to ninety days or more. If a motorist from any one of the sixteen States desires to travel in one or more of those States, he can go as throughout the year without having to purchase additional tags. But if he desires to motor in New Jersey, Connecticut, Rhode Island or any of the thirty-two States which have limited reciprocity, he must take out an additional tag in those States after the reciprocal period has expired.

MUST REGISTER

"There is complete reciprocity across the District of Columbia with all other States except Maryland, but all motorists visiting the nation's capital are required by police ordinance to register at the police station within three days. Senators and Congressmen are [illegible] to this police ordinance when they return to Washington [illegible] are called upon to register at police headquarters can be [illegible]

"The reciprocal period in Maryland is ninety days with all States [illegible] with the District of Columbia. Any District of Columbia motorist would be arrested for driving his car 100 yards in the State of Maryland if he failed to carry on his car a set of Maryland tags [illegible] in his pocket a Maryland driver's license and a Maryland certificate of title to his car. These two prerequisites cost District of Columbia motorists about $500,000 a year.

"The Constitution of the United States provides that Congress shall have power to regulate commerce with foreign nations and among the several States. Mr. Justice Marshall, first Chief Justice of the United States, once handed down a decision that commerce with foreign countries and among the

Save At The Globe on Accessories

1036 S. Grand Ave.—1000 S. Broadway

SUN VISORS
Pantasote.....$1.75 Pyralin.....$3.00
Glass....$8.25 and $12.50 Sizes to fit any car.

SIDE WINGS
Heavy bevel plate glass in good selection of designs.....$7.90, $9.50, $11.90 a pair

BUMPERS
Beautiful spring steel in nickel and black finish.....$8.65, $11.90, $14.90
Fittings for any car—Installed.

BOYCE MOTOR METERS
Regular $3.50 Midget.....$2.48
Regular $7.50 Universal.....$5.10
Locking Radiator Caps for same—Ford and Chevrolet sizes, $2.90; Larger cars, $3.85.

SPARK PLUGS
A C plugs for Fords.....85c
Hercules plugs for Fords.....85c
Champion plugs for Fords, Buicks, Willys-Knight, Stutz and many other cars.....85c
A C Titan plugs—full line of sizes for all cars.....85c

ALUMINUM STEP PLATES
For Fords, Chevrolets, Dodges, Buicks, Studebakers.....85c and up
Rubber Running Board Mats.....25c

EXTRA SPECIAL
Zerolene Oil in your own cans— Medium or Heavy
Per Gal. 39c

1000
other bargains at savings of
25% to 40%
as follows:

Mirrors	$1.25
Hydrometers	.45
Simonizers	.45
Dashlights	.25
Spotlights	2.95
Stop Lights	1.25
Jack Screws	1.25
30x3½ Firestone tubes	1.70
Noble's Polish	.55
Grease Guns	.35
Tire Chains	.45
Air Gauges	.45
Chamois	.70
Minute Vulcanizers	.55

GLOBE AUTO SUPPLY CORP.
1000 S. BROADWAY 1036 S. GRAND AVE.
Stores in San Francisco, Oakland, Stockton, Fresno, Watsonville and other branches.

GENE MORRISS ONE DAY AUTO PAINTING SYSTEM

The New Way
New because no other shops in this country are able to do this work—but not untried. It has been done in our chain of shops for years.

The Best Way
Best because we remove the old paint and build it up again coat upon coat as all first-class paint shops do. We use the very best quality of paints and varnishes.

The Only Way
Only the Gene Morriss System Shops are doing a complete paint job.

IN ONE DAY-at very low prices

Gene Morriss Auto Painting System, Inc.
12th & Main Streets, Los Angeles. Dallas, Ft. Worth, San Antonio.
Associate shops in San Diego, Hollywood and Long Beach
Gene Morriss franchises available for other localities.

Rickenbacker 6
A CAR WORTHY OF ITS NAME

Mr. Paul G. Hoffman, President and Members of the Traffic Commission

Gentlemen:---

Los Angeles is proud of its Traffic Commission—it is **unique** among civic organizations. Los Angeles looks to you to do a big job in a big way.

You are faced with the gravest traffic problem in the entire nation and it is going to take OPEN MINDEDNESS, BIG thinking and BIG doing to meet the situation as it must be met. The petty measures of the past will never turn the trick.

You have made a good start toward great accomplishment and we are with you all the way. You have hit the nail on the head when you declare Los Angeles traffic to be an **engineering problem** calling for sound engineering skill. You are to be congratulated on your selection of engineering talent to assist you in your work.

You are contemplating an ambitious program of improving streets and opening new arteries of traffic that should help tremendously to solve the problem. But that alone is not sufficient.

The inefficient operation of vehicular traffic on our streets is a growing menace. Automobiles must move faster and stop quicker for the sake of life, limb and property.

Of what avail is it to increase the capacity of our streets if the traffic is incapable of moving fast with safety? And traffic must move rapidly to avoid congestion.

We respectfully call your attention to the **greatest factor of safety** ever incorporated in the motor car—the **4-Wheel Brake.** This device has been acclaimed by the nation as one of the greatest means toward the solution of the traffic and accident problems.

With its **4-Wheel Brakes** the Rickenbacker can be brought to a stop in half the distance necessary with ordinary 2-wheel brakes and this with practically no skidding on wet or dry pavement. With **4-Wheel Brakes** a car can be driven at a much faster rate of speed than the law now allows with perfect safety because of its almost unbelievable qualities of deceleration.

Every civic body in the nation should be thoroughly acquainted with **4-Wheel Brakes.** Public safety and the growing traffic problem demand it. Legislation is already being enacted in Europe compelling the use of **4-Wheel Brakes.** It is only a question of time before America will follow.

We want to offer our full cooperation to your committee and feel it our duty to bring this great improvement to your notice. Therefore we take this opportunity to offer you a **4-Wheel Brake** Rickenbacker 6 for your use for a reasonable length of time that every member of your committee may become acquainted with **4-Wheel Brakes** for the public good.

With hearty congratulations for your good work, we are respectfully,

THE LEON T. SHETTLER CO.

SKIDLESS
4-Wheel Brakes *stop in half the distance with practically no skidding.*

VIBRATIONLESS
2-Flywheels *eliminate vibration—"more power with less fuss about it."*

CARBONLESS
Air Cleaner *eliminates 90% of the cause of carbon by Govt. tests.*

PHAETON COUPE SEDAN—$1695 to $2455 Here

Open evenings until 9—Sundays 9 a.m. to 12:30

LEON T. SHETTLER CO.
ESTABLISHED 1902
"A Live Dealer Will Sell You a Live Car"
FIGUEROA—16"—Phone 289011

HARRY A. SPEEL, Vice-Pres., Gen. Sales Mgr. LOUIS NIKRENT, Service Manager

PASADENA	E. Grant Hayward	GLENDALE	Lewis F. Reed	HOLLYWOOD	Moore Motors
LONG BEACH	D. W. Roberts	VAN NUYS	W. O. Wuest	FULLMORE	E. F. Irwin
SAN PEDRO	D. W. Roberts	OCEAN PARK	W. C. Shacktrupp	SANTA BARBARA	Arlington Motor Co.
WHITTIER	O. M. Douglas	MONROVIA	Doty & Peeler	SANTA MARIA	A. H. Fesen
SANTA ANA	Jack Mabee	CORONA	W. I. Peeler	SAN BERNARDINO	J. G. Clark
		OXNARD	Thomas F. Muldoon		

4 WHEEL BRAKES

Engine Built to Last Full Twenty Years

An automobile engine built to last nearly twenty years is the achievement of Stephens engineers in bringing out the latest 260-cubic-inch Stephens motor, according to O. R. Fuller, president of the White Auto Company, Southern California Stephens distributors.

"In the early days of the automotive industry, cars were built with that same idea. Some of them are still running. Later, however, considerable stress was laid upon the advantages of buying a new car every year or two and as a consequence many one- and two-year cars were offered to the public. They didn't last any other way, in service nor in popular fancy.

"Modern motorists recognize the necessity of having a car that is built so well that it will always be more than equal to any demand upon it. And Stephens cars are built to meet that need."

Temperature Affects Them

It has often puzzled the uninitiated to give a reason why musicians tune their instruments in public, and not before they enter the orchestra. If they tuned their instruments before entering the theater or concert-room, the temperature is very apt to be different in the place of performance and therefore the instruments would not be in tune.

SAME BASIS FOR ALL THE STATES

Thirty Limit Touring of Visiting Motorists

Bill Gives Grant Full Use of Roads

Needed Legislation Asked by A.A.A. Executive

WASHINGTON, Oct. 6.—Uniformity in the matter of automobile licenses among the States was advocated in the address of R. O. Eldridge, executive counsel of the American Automobile Association, which was delivered at 9 o'clock Wednesday night, 3rd inst. from the studios of the Radio Corporation of America, "The Voice from the Capitol" in Washington. Addresses have been made by officials or representatives of the A.A.A. will talk over the station every Wednesday evening at 9 o'clock, standard east-ern time, on some subject of special interest to motorists. Wednesday night, the 10th inst., ex-Senator Townsend of Michigan who has been a close student of highway matters, will talk on the subject "The Highway Situation in the United States."

In addition to Mr. Eldridge's address on Wednesday night, he called attention to the fact that there are still certain States which permit motorists from other States to use their highways for the full licensed period, by the visitor's State of residence, or for a period in the visitor's State is from ten to thirty days.

Mr. Eldridge's talk in part as reported by radio is as follows:

"SIXTEEN STATES

"There are now sixteen States granting motorists from other States the use of their roads freely for a year or fraction thereof, the period granted by the visitor's State.

"These States are: Alabama, Arkansas, Florida, Idaho, Kentucky, Louisiana, Maine, Michigan, New York, Ohio, Oregon, Pennsylvania, South Dakota, Virginia, Washington, Wisconsin.

"Of the other thirty-two States the reciprocal period varies from ninety days or more. Motorists from any one of the States desiring to travel in any of those States, he can remain the year without having to purchase additional tags. He desires to motor in New York, Connecticut, Rhode Island or any of the thirty-two States that limited reciprocity, he can get an additional tag in those States after the reciprocal period has expired.

"NEW REGISTER

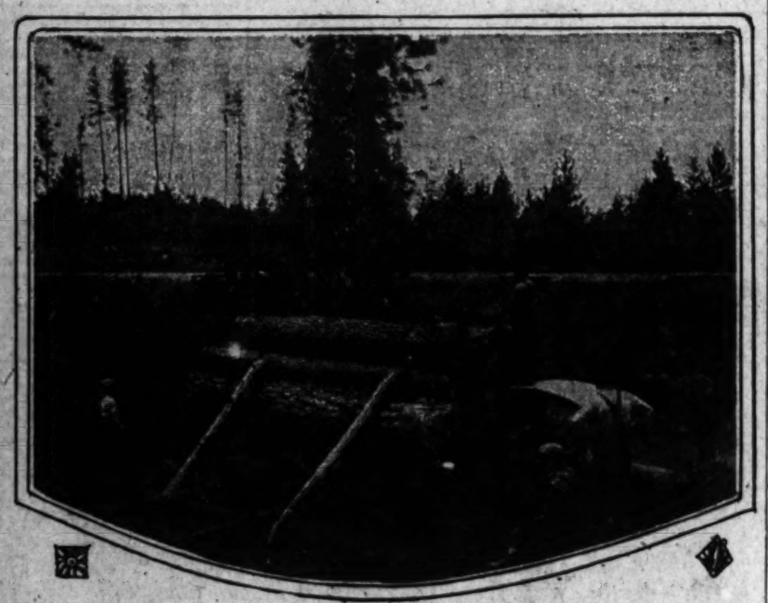
"Where complete reciprocity exists, as in the District of Columbia and other States except Maryland, all motorists visiting the States mentioned are required by the reciprocal agreement to register at the motor vehicle office within three days. Senators and Congressmen are exempt in this police ordinance when they return to Washington and are called upon to register at their headquarters can be imposed.

"The reciprocal period in Maryland is ninety days with all States except with the District of Columbia. In the District of Columbia motorists can be arrested for driving more than 100 yards in the State of Maryland if he failed to carry with him a set of Maryland tags and a pocket a Maryland license and a Maryland registration card in addition to his car. These regulations exist District of Columbia motorists about $500,000 annually.

"Section 8 of the Constitution of the United States provides that Congress shall have power to regulate commerce with foreign nations and among the several States. Mr. Justice Marshall, Chief Justice of the United States, once handed down a decision that commerce with foreign countries and among the States strictly considered consists of intercourse and traffic, but it has since been pointed out by the Supreme Court that in the absence of a law by Congress, States may require motorists from other States to pay taxes on their automobiles for the purpose of constructing and maintaining roads which they help to destroy.

"The inference of the highest court, that there should be a national law covering the subject, should prompt our immediate attention to the matter, for it is certainly a most unusual situation when a citizen of the United States is not free to travel in any section of the country after he has provided himself with an identification number from his own State and has complied with its laws."

Hauling Bull Pine in the Northwest



A Moreland truck, owned by W. P. Gilmore of Spokane, Wash., loaded down with logs scaling 2780 feet.

WISE WORDS ON CRANKSHAFTS

It is doubtful if there have been so many changes in automotive construction in any one recent year as those incorporated in the model's now being placed on the market. Some of the changes represent radical departures from previous practice. In many instances automotive engineers have refused to place their stamp of approval on them, offering as excuse, that it is necessary for them to be subjected to actual use in the hands of a large number of owners.

It has been remarked that with hundreds of improvements having been made to motor vehicles in recent years there has been practically no alteration in the crankshaft. The crankshaft constitutes the most important single factor in the life of a motor vehicle, as in reality it is the backbone of the engine. Motor owners who can discuss intelligently such subjects as four-wheel brakes, L-head and valve-in-head motors and transmissions and differentials, admit ignorance of the crankshaft and its functions.

Various types of crankshafts are in general use, but the Mack truck is the only commercial vehicle equipped with a case-hardened shaft, according to officials of the Mack company. The case-hardening process makes the outer surface glass hard, leaving the inside comparatively soft and consequently tough and strong. As the hard case can scarcely be scratched with a file it withstands wear and retains perfect shape for years. The life of the bearings also is increased by this system. Mack crankshafts are balanced separatively and again when assembled with the fly-wheel. Proper balance of running parts is said to account for the notable freedom from excessive vibration for which the Mack engines are noted.

BULB CHEST IS GOOD INSURANCE

SAFE DEVICE FOR CARRYING EXTRA LIGHTS IS INVENTED

"Carry a chest of extra bulbs in the car at all times" is the sound advice of Hal Baker, sales manager of the Western Auto Supply Company. "Most of the light trouble occurs, it seems, at a time and place when the motorist is on the road far from a garage or accessory house. Motorists have in the past shunned the idea of carrying extra bulbs in the car for the reason that the lamp filament is easily broken under the jolts and jars that the car receives. They found it a difficult task to carry these extra lamps in a manner to insure their safety and nonbreakage.

"This difficulty has been remedied, however, and we are now the position to offer the motorist a bulb chest that will safely carry all the necessary bulbs that he may need in case of an emergency. The container is made of pressed steel and so constructed that the bulbs fit into sockets provided in a manner similar to that in which they fit into the light socket—snug and secure.

"The container is inexpensive, yet provides a safe means of carrying an adequate supply of bulbs in the car. This eliminates the necessity of appearing before the judge some morning to explain the reason why the lights were out, and paying the fine which is often meted out to such violators."

A flat sawed red oak board that is twelve inches wide when green will shrink to eleven inches in width when it has seasoned or dried.

HAS KING OF ALL TRUCKS

In the great forests of Washington, "where men are men," trees are also trees and trucks to operate under the conditions presented there and carry those trees when they reach the log stage must be real trucks.

Hundreds of Morelands have been operating through the forests of the Northwest for years, but W. P. Gilmore of Spokane thinks that he has the king of them all. He claims there is no truck that runs on wheels that can equal the record for consistent daily work established by his five-ton Moreland.

According to Mr. Gilmore, this truck makes three round trips a day for thirty miles each hauling logs from near Mica, Wash., to the McGolrick Company's place in Spokane.

The average load of Bull Pine logs is 2000 feet, although frequently they scale as high as 2780 feet and more.

Mr. Gilmore states that this truck has hauled thus far this season over 575,000 feet of timber through the roughest sort of country without any delay due to mechanical difficulty.

Grabs Berth as a Maxwell Distributor

After a long experience in selling Maxwells for others, George H. Kelly, known to automobile row as a high-powered salesman and executive, steps out into the marts of trade on his own. Kelly has left his post as assistant sales manager of Union Motors, Inc., Los Angeles Maxwell distributors, to open a new agency at 4050 Pasadena avenue, where he will handle the Maxwell as a subdealer.



George H. Kelly

Kelly is established in a brand-new salesroom, especially fitted for motor-car display, and will operate under the firm name of Mt. Washington Motors. Formal opening of the agency took place last Monday night and was heavily attended by friends of the dealer and the public of the district.

For twelve years Kelly has been active in the automobile business in Los Angeles. He was employed for five years with the Maxwell company and later sold the car for the Harold L. Arnold organization, which handled the Maxwell for about two years. Following that, he joined the Union Motors, Inc., and has been in direction of their sales organization for the last two years and a half.

He is credited with having personally sold more than 500 Maxwells during his service with Union Motors, and the record of his department shows the high average of 100 sales per month.

Mexicans buy most of their novelties, such as amber beads, cigarette holders, vanity cases and the like, from France, Germany or Austria.

IT'S TOO TRUE TO TALK ABOUT

"It seems to me," said C. C. Eichenhofer, proprietor of the Atlas Auto Works, 1333 South Hope street, body repairers, "that the average motorist thinks far too much about himself and gives too little consideration to other motorists, and this is perhaps one reason why accidents are steadily increasing.

"A short while ago I motored over the Conejo Pass and twice almost smashed into cars parked on blind curves. It was by good luck more than good driving that I managed to avoid a smash both times.

"It is such an easy matter to drive several hundred feet past a curve and then stop that I should think motorists would naturally do so. If, however, engine trouble stops the car altogether some one should stand at the curve and signal motorists to drive slowly."



Safety for Emergencies!

Buick Four-wheel Brakes

Buick four-wheel brakes meet the demands of present-day traffic conditions by having power in reserve to insure a rapid, safe and reliable "stop."

Actual braking effectiveness is practically doubled by Buick four-wheel brakes. This is accomplished by slowing down the two front wheels. Each brake band has a three-quarter wrap or grip on its brake drum, rather than the half-way wrap in common practice.

The Buick four-wheel brakes are an integral part of the Buick front axle design. Their arrangement and operation are simple. The front brakes are coupled in relation to the rear so that when the brake pedal is operated more pressure is put on the rear brakes than on the front.

Buick four-wheel brakes (on all models) are one of many definite advances in motor car operation and maintenance that the 1924 Buicks have contributed to automobile transportation.

BUICK MOTOR COMPANY, FLINT, MICHIGAN
Division of General Motors Corporation
Pioneer Builders of Valve-in-Head Motor Cars
Branches in All Principal Cities—Dealers Everywhere

B-7-13-NP

Howard Automobile Company
of Los Angeles
1323-27 South Flower St.

When better automobiles are built, Buick will build them

Perfection

Perfect motoring comfort goes with Stearn-Knight cars.

Perfection is reached in its frictionless sleeve-valve motor which has no equal for economy, power and simplicity.

A motor that stays quiet—that does not require frequent "tappet adjustments" to keep it so. A motor that does not require "tuning up" after each unusual effort. A motor that actually improves with use.

Superior riding ease comes from adequate weight; proper balancing; long, wide springs; low suspension, exceedingly deep, soft upholstering, and superfine coachwork.

NEW PRICES

Stearns-Knight Four ... $1875
Stearns-Knight Six $2695



Lynn C. Buxton
Figueroa at Seventeenth
289-251

SWALLOWS ARE ON WAY HERE

Silver Swallows are continuing their flight to Los Angeles owners. Harry Lord of the Lord Motor Car Company, Velie distributors, states that the third shipment of the popular new silver finished Velie job has been nearly sold out, and that since only a limited number of Silver Swallows can be built this year, a number of those who would like to have one will be disappointed.

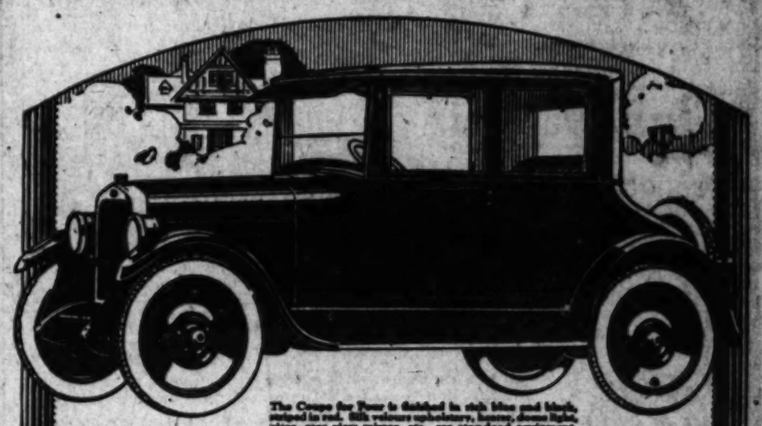
Trade journals are continuing their comments upon the unique finish of this car. Its hand-buffed aluminum body has struck a new note in motor-car finishes which some prophets of the automotive world say is certain to be copied by other makers very soon. It is known that Velie spent about two years experimenting with a silver finish before this means of securing it was discovered, and thorough tests have proved that the natural hand-buffed surface is the most satisfactory silver finish devised.

GET FRANCHISE FOR SAN DIEGO

The Maxwell company of San Diego has just acquired the franchise in San Diego county for the use of the Gene Morriss Auto Painting System and will open a new plant on Fourteenth and E streets on the 15th inst.

The Maxwell company is composed of Robert D. Maxwell and Grant S. Maxwell, who, as the Robert D. Maxwell Company, are distributors in San Diego county for Buick automobiles. Mr. Robert D. Maxwell was a resident of Los Angeles for several years and is well-known in automobile circles here.

Do You Know there are McBRYDE LUBRICATING STATIONS at 2109 W. 8th st. Alvarado 2nd 6609 Hollywood Blvd. Vine



The Coupe for Four is dubbed in rich blue and black, striped in red. Silk velours upholstery, louver, dome light, visor, rear view mirror, etc., are standard equipment.

What Would You Expect to Pay for a Car So Fine?

Here is a Coupe of rare beauty. It has a luxurious Fisher body—complete to the smallest detail.

It has a brand new, six-cylinder engine—smoother and more powerful, and carrying a 15,000 mile performance guarantee.

It has Four-wheel Brakes—simple, tried and true. Its controls are centralized on the steering wheel—exclusive, and remarkably convenient.

It shows a road performance, under every condition, that amazes the most critical drivers.

What would you expect to pay for this thoroughly fine car? Your guess, if based on previous values, will be wrong—for the price is only $1345 f. o. b. factory.

The Sedan and Sportsman Coupe are just as fine and complete as the Coupe for Four, at $1395, and $1195, respectively, f. o. b. factory, their values are just as convincing. Be fair with yourself and your family. See the True Blue Oakland before you buy.

Prices Open Models f. o. b. Pontiac
Touring Car, $945 Roadster, $945 Sport Touring, $1095 Sport Roadster, $1095

California Oakland Motor Co.
1929 South Figueroa Street. Telephone 280-211.
Classic Motor Co., 1252 N. Western Ave. Tel. Holly 7090
Anthony Tutt Company, 923 West Santa Barbara Ave.

The True Blue Oakland "6"

Wouldn't Be Without it in Europe



Mrs. Dorothy Hollywood, widow of the late David Hollywood, prominent shipbuilder, and her new Kissel custom-built speedster, which she expects to take with her on her forthcoming travels in Europe.

Official Goes East to Ease Car Shortage

The Marmon famine, which has obtained in Southern California for the last fortnight as a result of the price change and announcement of four-wheel brake equipment, is to be relieved if personal influence at the factory can do any good.

That was the assurance given prospective buyers of cars by George S. Pelton, president of the Pelton Motor Company Southern California Marmon distributor, upon leaving several days ago for a trip to Indianapolis.

"I plan to remain in the East several weeks," Mr. Pelton said, "and do my best to obtain an important increase of our scheduled allotment of motor cars. While we anticipated a big business in cars this summer and fall, we were caught unprepared for the phenomenal rush of buyers which followed the recent price drop and the announcement that four-wheel brakes would be optional on the cars. Wires and letters having failed to create the impression we desired—immediate increased shipments—I am going to the factory to see if I cannot wheedle the officials out of enough cars to supply our back orders."

ADD TO SPEED OF CANNONBALL BAKER

Erwin G. "Cannonball" Baker, after riding for 6000 miles during the last three months on Hassler friction type shock absorbers, declared that this type of shock absorber was one of the main factors which enabled him to establish the long list of records that have recently attracted so much attention in the automotive world. After driving the Cole car equipped with Hasslers for 5000 miles—more than a season's driving for the average motorist—it was found that the shock absorbers were in the same perfect mechanical condition as they were when installed at the factory.

Baker during his long period of driving over some of the roughest roads in the West never found it necessary to make any adjustments on his Hasslers. This new type of shock absorber, which is the result of many years' experimental and research work by Hassler engineers, has been found to give from ten to fifteen miles an hour greater speed to a car, according to Baker's own statement. This is made possible through the individual construction of this mechanical equipment, which eliminates the floating of the front end of the machine when driving at high speed.

HORSES ARE VERY USEFUL IN PINCH

As most every motorist has had occasion to learn at some time in his motoring career, one or two horses can often pull an automobile out of the mud or sand after its own twenty-five-horsepower engine has proven sadly unequal to the task. In a recent interview with W. H. Curtis, salesmanager for Clippinger-Kincaid Inc., downtown Chevrolet dealers here, this apparent paradox elicited the following explanation:

"It must be remembered," he says, "that the reason an automobile is unable to get out of such a situation is usually because the wheels can't find traction, not because of lack of power in the engine. Then too, one horse can, for a short time, develop six or eight horsepower, and for periods of even as long as half an hour can work at the rate of three or four horsepower, so it is seen that in such circumstances two or more horses have a reserve power fully equal to that of the automobile engine. Where the engine has the better of the horses is in being able to maintain its maximum power over extended periods of time."

In Russia, during four years, there have been some 30,000,000 cases of typhus.

Takes a Car All the Way to Newcastle

Taking a custom-built car to Europe is sort of like carrying coal to Newcastle—it savors of impertinence. Mrs. Dorothy C. Hollywood, widow of the late David Hollywood, noted shipbuilder during the war, doesn't care, however. She recently purchased a new Kissel custom-built speedster for the express purpose of using it as a personal vehicle during her proposed travels in Britain and on the continent this fall.

Mrs. Hollywood is having the speedster painted a sealing wax red. With its striking qualities thus intensified, as it were, she confidently announces that she doesn't expect it to be outclassed by any car of its type in Europe. "I searched a long time before I picked out the Kissel," she says. "I had very definite ideas of the kind of car I wanted for making this trip, and the speedster fits them in the most ideal fashion imaginable."

Mrs. Hollywood is going straight from here to Paris, it is learned. After resting up for a month or so in that city she expects to cross the channel and tour the British Isles. Returning to the continent, she will visit points of interest in France, Germany, Belgium, and may even travel as far north as Scandinavia.

We'll Say He Was

Adam was a lucky man.

He never had to dodge a reckless driver.

He never got a wrong number.

He never had to pay a dressmaker's bill.

He never had to listen to "Yes, we have no bananas."

He never had to come back from a vacation and write columns like this.—[Louisville Courier-Journal.

SIDE WALLS GIVE OFF HEAT

An ordinary piece of steel wire will become hot after being flexed a few times, and in the course of a minute or two will break. The ordinary automobile casing is called upon to withstand the action of this heating and flexing into the millions of times.

A 33x5 cord casing, for example, will flex 253,500 times in a hundred-mile drive. Each time that any given spot in the casing flexes when it strikes the ground a little bit of heat is generated inside the tire. This brings about an additional problem for the technical man, who is charged with the responsibility of giving the car owner a maximum amount of mileage in each casing. He must devise a means of escape for this internal heat. It is destructive to the tire because it serves to separate the plies of fabric.

Therefore the side wall of any automobile tire is made very thin, so as to afford a means of escape for the heat. Rubber is pretty much of a nonconductor of heat, so that the side wall must be thin. Some of the heat generated inside of the casing is absorbed by the metal rim, which is a good heat conductor.

This principle of heat generation can be easily found out by any motorist, simply by feeling the tire after driving some time without a stop. The tire will be warmer than the atmosphere.

A 34x5 casing in the course of a normal season of driving will flex from 15,000,000 to 25,000,000 times, which means from five to ten thousand miles, according to Miller tire men. In all of these millions of flexings the tire must be prepared to absorb and throw off the strain without breaking, as the piece of steel wire does after twenty or thirty flexings.

LONG EXPERIENCE GOES IN BUILDING

Forty-one years of fine building experience have gone into every one of the six Gardner Motor Company models—the roadster, the touring car, the radio special sport model, the coupe, the sedan and the brougham, according to J. C. McGill of the McGill Motor Company, Gardner distributors. "Since 1882 the Gardner organization has been serving the American public with dependable transportation," he said.

"The sturdy simplicity, economy, dependability and long life that made four-cylinder cars the choice last year of three-quarters of the nation's buyers are all perfectly embodied in the Gardner Four for 1924. Patiently worked-out refinements are evident at many points in these latest Gardner models. The list is long."

FINDS IT WORTH TALKING ABOUT

"You know I believe that when a fellow gets hold of something that is good he ought to talk about it." The foregoing is an expression of faith made by Sim W. Crabill of 113 South Broadway, widely known to Angelenos, in a letter sent to the J. W. Leavitt & Co. The "something that is good" in this instance, it appears from the letter is a twin-four Oldsmobile sedan which Mr. Crabill purchased in November, 1922.

Carrying out his creed that one should talk, Mr. Crabill proceeded to write a glowing tribute to his car, and asserted that he never had purchased anything in his life out of which he got greater satisfaction. He added that he has driven it over 10,000 miles in and around Los Angeles, and over with the satisfaction of knowing it will climb any hill without heating or bucking.

"Up to the present time I have never spent a penny on it for any kind of repairs," he writes. Mr. Crabill says the motor is very flexible and quiet; the car is easy to steer, the body is one of the best he has ever been my pleasure to ride in. The common squeaks in instrument panel are entirely eliminated in the case of the Oldsmobile body," concluded by thanking Leo V. Belden, branch manager of the Leavitt company, for "putting me on to a good thing."

Nature Defies Inventors

A French man of science says that it is beyond the power of chemistry to reproduce sea water. Although the chemical parts of the sixty odd compounds found in sea water there is no way to make it that defies human change.

It is a matter of great pride with us that no American motor car, regardless of price, excels the New Peerless Eight in performance, dependability, beauty and comfort.

But it is a matter of still greater pride to maintain the Peerless in this high position.

Every process employed in the production of the car is shaped to that end.

Every man who contributes his thoughts and skill and energy to its building has that for his individual and organization aim.

You see the results the moment you begin to study the New Peerless.

And you see them and sense them to the full when you ride in it and make your own estimate of its splendid capabilities.

When you do that you will cease to wonder at the enthusiasm of Peerless owners.

THE PEERLESS MOTOR CAR COMPANY, CLEVELAND, OHIO

New Prices

$2690 to $4090, f. o. b. Cleveland, dependent on the style of body you select. The Peerless line of bodies includes touring cars, coupes, sedans and limousines.

The New Peerless is giving the best of satisfaction. It is by far the most comfortable, the most powerful, the most dependable and the best all-round car I have had or know of. I like it, too, because of its speed, which appeals to me strongly. In riding at high speed, we seem to be going as easily and with as much safety as in a smaller car at half the speed.

A. W. COLWELL,
Bethune, Colwell & Company
Cotton Merchants Clinton, N. C.

Stanley W. Smith, Inc.
1616-24 S. Figueroa St.
Hollywood Branch
7034 Hollywood Blvd.
Pasadena Branch
114 So. Los Robles

Peerless

Find, if You Can, Value to Equal This



The Sedan-Coach—$1795

A practical and roomy five-passenger enclosed car well adapted to all types of service and difficult to match at the new low price. Equipment includes trunk and rack, exhaust heater, cowl lights, dome lights, rear view mirror, windshield wiper, motor driven horn, soft roof construction.

When the improved Chalmers Six was reduced in price to $1185, money ceased to be an accurate measure of value.

Dollars and cents comparisons became meaningless, because, by virtue of Chalmers achievements, Chalmers stepped out and established a standard of its own.

Look at the results. When you examine the improved Chalmers Six you will note the happy selection of rich color effects. You will be captivated by the engaging lines. You will be impressed by the elegance of the appointments and the completeness of the equipment.

Then, when you ride, the car will demonstrate a superiority that mere words cannot convey. The greater power and speed, the alertness that suggests the thoroughbred, comprise a brilliancy of performance you will be unable to match.

All these statements, you can verify to your own satisfaction. Look the market over. Then ask yourself if, at the new prices, there is anything to match the improved Chalmers Six.

Chalmers Six Prices

Touring Car, 5-Passenger ..$1418
Touring, 7-Passenger ...$1535
5-Passenger Sedan Coach $1795
7-Passenger Sedan $2390
5-Passenger Sport $1575
Delivered Here, Tax Paid.

GREER-ROBBINS CO.
1144-58 South Flower Street. Phone 874-341
Barrows Motor Car Co., 6325 Hollywood Boulevard, Hollywood 5734.
M. H. Smith, 3809 Whittier Boulevard, Boyle 2353.

The Improved CHALMERS SIX

ALL RECORDS ARE DOOMED

Hudson Company Has Figures of 1922 Skinned

Nearly Third Again as Many Cars Scheduled

Originally Capitalized at Just $100,000

[EXCLUSIVE DISPATCH.]

DETROIT, Oct. 13.—The Hudson Motor Car Company will [illegible] all previous production records in the current twelve months with an output of approximately [illegible],500 cars for 1923, according to official figures made public in an analysis prepared by Dominick & Dominick. With production for the final quarter of the year estimated, the Hudson Company will for the full twelve months turn out 40,000 Hudson cars and [illegible],000 Essex cars. The total of [illegible],000 cars will compares with [illegible],000 cars built by the company in 1922, 26,615 cars in 1921 and [illegible],420 in 1920. Sales for the current year will aggregate approximately $92,000,000 against $69,-[illegible],000 in 1922.

The consistent and steady growth of the Hudson Motor Company, the bankers point out in their booklet, is indicated by the fact that in fourteen years' time the company has grown from an original capital investment of [illegible],000 to total assets of $30,-[illegible],000, financed almost entirely out of earnings. Simultaneously with the expansion of the production facilities and the financial resources of the company, the present management has built up a country-wide selling organization embracing 5400 dealers in the United States, Canada and overseas.

BEATS OIL COMPANIES ON SPIN TO COLORADO

Dr. J. H. Durham of Louisville, [illegible], recently drove his new series [illegible] Franklin demisedan to Denver, Colo., and return, 1433 miles going and [illegible],000 miles returning, a total of [illegible],000 miles, on 125 gallons of gasoline. This indicates an average of 11.5 miles to the gallon, and what might be termed "cheating conditions of companies." In one day on the trip Dr. Durham covered 478 miles in 11 hours and 15 minutes, an average of 42.48 miles per hour, with time out for meals only. After his most successful trip he says the Franklin is the greatest road car in the world.

The N... High---Po... Reo ... Touring



Now on ...

At L...

Priced at a new low mark for a R... it sets a high record for quality.

Those who have seen this fine car ... the last week at our salesrooms hav... impressed with its appearance and ... goodness is acknowledged by ...

Mechanically, artistically and prac... it appeals to the motor-wise as an ... built for California servic...

Salesroom Open ...

REO MOTOR ... OF CA...

...ional Terms 12th and ...

HOLLYWOOD BRANCH
...16 Hollywood Blvd. Phone 437-...

...Francisco Sacramento

...L RECORDS ARE DOOMED

...Company Has Figures of 1922 Skinned

...Third Again as Many Cars Scheduled

...ally Capitalized at Just $100,000

...SPECIAL DISPATCH.]

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... on the trip Dr. Dur... 478 miles in 11 hours ... an average of 42.43 ... hour, with time out for ... After his most success... says the Franklin is the ... car in the world.

"Up to the present time I have never spent a dollar on the car for any kind of mechanical trouble," Mr. Crabill wrote. "The motor is very flexible, smooth and quiet; the car is easy riding and the body is one of the best built I have ever been my pleasure to ride in. The common trouble, of squeaks in inclosed cars has been entirely eliminated in the bodies of the Oldsmobile body." He concluded by thanking Lee V. Bush, branch manager of the Lansing company, for "letting me in on a good thing."

Nature Defies Imitation

A French man of science says that it is beyond the power of chemistry to reproduce sea water. Although the chemist may know the sixty odd component parts of sea water there is something in it that defies imitation.—Exchange.

Yes, Sir, the Tires Are First Class



They're gum-dipped Firestones, which the Brown and White taxi driver explains to Miss Opal McDonald, are remarkably economical units.

ENTERS ON ITS SECOND SEASON

NATION-WIDE DISTRIBUTION FOR LUBRICANT IN ONE YEAR

After meeting the demands of exacting Ford owners for over a year of active service, Veedol Fordol, the lubricant created exclusively for Ford cars, is now entering upon its second eventful year.

The story of Veedol Fordol is one of human interest throughout. Realizing the need of a lubricant to solve the complex lubrication problems of the Ford motor, the Tide Water Oil Company staff set to work. In November, 1921, they triumphantly announced that Veedol Fordol was ready. However, it was necessary to subject this oil to the hardest possible tests under the most extreme working conditions.

On August 26, 1922, Veedol Fordol was officially placed on the market, and its success since that time has been phenomenal. It has a nation-wide distribution and is in great demand wherever Ford cars are operated.

In order that all Ford owners may know of the reasons for the superiority of Veedol Fordol in lubricating Ford cars and also become more familiar with its eight outstanding economies, an illustrated, eighteen-page booklet, on the economy oil for Fords has been prepared and copies can be secured at Veedol dealers or direct from the Tide Water Oil Sales Corporation.

SUMS UP BENEFITS OF AUTO INDUSTRY

W. J. Burt of the W. J. Burt Motor Car Company, Auburn distributors here, has made a long and careful study of the results of the automotive industry as a whole and has summed them up. Mr. Burt ought to have a pretty good idea of it, for he is one of the oldest automobile men in Los Angeles, having distributed the Auburn line here for the past fourteen years. This is the way he puts it in a nutshell:

"In the first place the automobile industry has created wealth by increasing land values. It has brought the farmer nearer to his market, making the occupation a more profitable and pleasant one. It has greatly increased the personal efficiency of all business men who avail themselves of its time and labor-saving advantages. It has more than aided the salesman to cover his territory—in other werds, to do more work, to do it better, quicker and at much less expense. One of its greatest benefits is that it has directly stimulated the building of thousands of miles of better highways, thus bringing prosperity to thousands of towns and cities formerly handicapped because of their inaccessibility."

BUSINESS SETTING A FAST PACE

Vice-President of Maxwell Company on Five-Week Spin Through the West

Following a conference held this last week with P. H. Greer and A. C. Robbins, executives of the Union Motors, Inc., and the Greer-Robbins Company, and with various of their dealers of this territory, Arthur E. Barker, vice-president of the Maxwell Motor Corporation, expressed the highest satisfaction with automotive business conditions as he has found them in this section.



Arthur E. Barker

And that conditions throughout the United States were never in a healthier state than at present, was the statement of this executive who is declared one of the men vitally responsible for the enviable position which the Maxwell and Chalmers motor cars hold here and elsewhere. He is on a five weeks' trip through the West which has included the chief business centers of the country between Chicago and the Pacific Coast.

"Business throughout practically every industry which is giving its customers value for their money is excellent," he said. "The public is showing its appreciation of outstanding value by buying heavily those commodities which are properly priced. This is clearly shown in the present situation of Maxwell-Chalmers. Since the recent substantial reductions in prices of all models in both lines, hundreds of our dealers in all sections of the country are reporting the greatest sales in their history.

"Just before I left Detroit, it appeared certain that our September sales would be greater than those for any month in Maxwell history, except April last.

"I have just come from Minneapolis, Spokane, Seattle and Portland. Conditions in the northwestern part of the country have improved materially in the last six weeks. California, of course, has been an excellent business spot for a long time."

Mr. Baker became associated with Maxwell three years ago, being one of the first men of the present executive organization to join it, after a brilliant record made with another large Detroit automobile company. At that time, Maxwell stood seventeenth in volume of business in the automotive field. Last year it was eighth, eclipsing several companies generally regarded as being among the most successful in the entire industry.

NET INCOME OF NASH IS GIVEN

Eastern factory report of the net income of the Nash Motors Company, for the third quarter ending August 31, just announced by C. W. Nash, president, at the directors meeting showed the grand total of $2,257,766.70, after deducting expenses of manufacture, depreciation, selling and administrative expense and providing for Federal and local taxes. Net income for the nine months was $6,299,414.05.

Mentioning this report which has just been received in Los Angeles, Robert S. Breyer, general manager of the Troy Motor Sales Company, distributors of the Nash for Southern California, Arizona and Southern Nevada, declared that he believed that the Nash Motors Company was in the strongest position it had ever been in, due to the high quality of the Nash product which is being recognized by the buying public.

MINNEAPOLIS AIR IN ALL CARCASSES

Minneapolis to Los Angeles by way of Yellowstone Park and Portland, and arrival here with Minnesota air in all four tires.

That is one of the things boasted about yesterday by E. M. Jefferson, a Minneapolis motor car mechanical engineer, who, with Mrs. Jefferson and his mother and father, Mr. and Mrs. E. E. Jefferson, arrived in this city in their Marmon phaeton. But another outstanding feature, according to his report to the Pelton Motor Company, Marmon distributors, was the low cost of the journey.

"Our total expense for the four of us—and that includes gas, oil, food and everything," Mr. Jefferson declared, "was but $142.44, or a bit more than $35 apiece. Why, you couldn't even buy one-way tickets by the shortest route for that, not to mention drawing-room, dining-car and other expense by railroad."

YOSEMITE BEATEN IN HOT TILT

Loses Travel Record Race for First Time in Three Years by 8000 Visitors

[SPECIAL CORRESPONDENCE]

CAMP CURRY (Yosemite) Oct. 8.—With the ending of the 1923 fiscal season on the 1st inst., the annual race for popularity between Yellowstone National Park and the Yosemite closes with Yellowstone a victor. Yellowstone had 138,852 recorded visitors this year, while Yosemite had 130,044, a difference of 8306.

For the past two years the Yosemite has held first place by a narrow margin. The growing popularity of the national parks may be appreciated when it is pointed out that both the Yosemite and the Yellowstone showed 30 per cent increase over last year.

Camp Curry closed the 1st inst. The burden of carrying the Yosemite travel banner now falls upon the Sentinel Hotel, which at present is the only hostelry open in the Yosemite National Park during the winter months. Indications point to heavier winter travel than ever before. The toboggan slide, the motor bob "Spark Plug," and the many other well remembered joy makers are all being overhauled in anticipation of the unprecedented snow-time activity in the Yosemite.

WANTS SLOGAN OF "A CAR AN HOUR"

Some interesting sales figures were compiled last week by T. E. McKnight, treasurer of the Reo Motor Car Company of California, Inc., which throw considerable light on the remarkable showing made by Reo in the last fiscal year. According to McKnight the local branch alone handled 2149 sales of new and used cars from August 1, 1922, to July 31, 1923. This is an average of 179 cars a month, 6 9-10 per day and 86-100 sales per hour throughout the year. "Mack" says the Reo slogan for the coming year should be "A Car an Hour."

YEAR SURPASSED IN NINE MONTHS

O. R. Fuller, president of the White Auto Company, Southern California distributors of White trucks, said the other day that he was going East to see what could be done about speeding up White truck deliveries to this territory.

Since then word has been received from the office of G. A. Urquhart, vice-president of the White Company, that sales of White trucks for the first nine months of 1923 surpass the mark established for the entire year of 1922 in the Pacific Coast region.

In addition to that Urquhart reports that 40 per cent of the orders on Whites were lost because of inability to make deliveries.



Ten Minutes At the Wheel Tells Everything!

There never was a car which drove like the 1924 Chandler. In it are eliminated all the evils, dangers, and difficulties of the old-fashioned gear shift. This is accomplished by the biggest advance in motor car design since the self-starter—The

Traffic Transmission

Its gears cannot be clashed. By the pressure of the little finger on the standard shift lever, the least experienced driver can shift instantly, positively, and silently at all speeds in the normal driving range—from high back to low as well as from low up to high. Nothing new to learn. Practice is not necessary.

Only the 1924 Chandler has this revolutionary feature. And only the 1924 Chandler has the improved

Pikes Peak Motor

with its phenomenal high gear capacity to enhance the driving delight provided by the Traffic Transmission. Come in! Ten minutes at the wheel will prove that the 1924 Chandler is the easiest, safest, and most delightful car to drive!

The Traffic Transmission is built complete in the Chandler plant under Campbell patents.

W. P. HERBERT CO.
CHANDLER DISTRIBUTOR CLEVELAND

1100 South Flower St., Los Angeles, Cal.

1924 CHANDLER

THE CHANDLER MOTOR CAR COMPANY · CLEVELAND

The New

High-Powered Reo Six Touring Car



Now on Display $1335

At Lansing—Add Tax

...d at a new low mark for a Reo Six, ...s a high record for quality.

...ho have seen this fine car during ... week at our salesrooms have been ...ed with its appearance and finish, ...ughness is acknowledged by every-...

...tically, artistically and practically ...ds to the motor-wise as an auto... built for California service and economy, yet one to compare most favorably in performance and appearance with much higher-priced cars.

Low, lithe in appearance; equipped with 15x2½-inch powerful brakes; Reo double frame chassis, and Reo 50-horsepower, 6 cylinder motor; theft-proof transmission lock, and other exceptional features, it is a car you will like all the way through.

Salesroom Open Evenings Until 9, Sundays 9 to 4

...EO MOTOR CAR COMPANY .OF CALIFORNIA, Inc.

...ral Terms

12th and Hope Sts., Los Angeles — No Brokerage
Phone 877-421

HOLLYWOOD BRANCH ... Hollywood Blvd. Phone 437-904

WESTLAKE BRANCH 2424 West 7th St. Phone 54012

BRANCHES: Sacramento Stockton Santa Monica Phoenix

CLEVELAND SIX



1924 MODELS

EXTRA POWER Where Power Counts!

Why the $1045 Cleveland can outperform bigger and costlier sixes

THE 1924 Cleveland is now known as the finest performer of its class. And this is why:

The new Cleveland motor with its modern-to-the-minute design, develops on actual test more horsepower in the driving range than the bulky and less efficient power plant of the average light six.

That *extra power* is responsible for the thrilling way the 1924 Cleveland rushes past bigger and costlier sixes on hills. It's the same *extra power* which sends the Cleveland spurting swiftly ahead when you give her the gas in traffic.

Do you know the effect of that *extra horsepower* when taking a hill in a car of the Cleveland's size and weight? Do you know what an amazing difference it makes when driving in crowded streets?

Why not come in and make your own tests? Unless you actually drive the 1924 Cleveland Six, you cannot appreciate what extraordinary performance can now be obtained in a six so sturdy, so handsome, so comfortable, and yet so moderately priced.

5 Pass. Sedan $1365 F. O. B. Cleveland

W. P. HERBERT CO.
CHANDLER DISTRIBUTOR CLEVELAND

Flower at Eleventh — Open Evenings and Sunday — 871-011

CLEVELAND AUTOMOBILE CO. · CLEVELAND





4-Wheel Brakes Not Needed With Falls Non-Skids

Just drive a set of Falls Tires out on the pavement any wet morning. You don't need four-wheel brakes. You can stop quickly anywhere, without skidding.

Falls Tires have a special tread which wipes the pavement dry so the rubber can *take hold* at the contact point.

Owners say Falls Tires are the best non-skid tires on the market.

Skidding days are nearly here. Come in and let us equip your car.

W. TYLER SMITH

1242 South Flower. Metropolitan 4640.

Up in the Pine-Clad Altitudes



There's no pining for trout or ducks these days up at Big Bear, according to a Maxwell scout party which just returned from that locality. There's plenty for all, they say. Here is the party's Maxwell parked at the lake boat landing.



By James W. Marsh.

BY JAMES W. MARSH

[Questions, to be answered in this column should be addressed to Mr. James W. Marsh, in care Automobile Editor, Los Angeles Times.—Ed.]

Question: Will you be so kind as to tell me through the question and answers department of the Sunday Times what is the cause of my Essex making a peculiar grinding sound when it is first started in the morning? After it runs a few minutes the noise dies down and disappears and I seldom hear it when the car is started afterward. The trouble seems to be in the starting motor.

MISS B. A. A.

Answer: You will probably find the trouble in the lever which works the starting motor. This lever is held back by a spring and it is probable that the mechanism is working stiffly on account of gummy oil, when cold, but works more freely when the engine is warmed up. The noise you hear is caused by the gear and pinion not being pulled fully apart, but as the car continues to operate they finally separate and the noise disappears. You should have this attended to at once, as the gears are being injured.

Q.: Racing cars and airplanes use castor oil for cylinder lubrication, but I am told that it is not good for touring cars. Will you be so kind as to explain this to me? H. C.

A.: So far as lubricating quality goes, there is no substance known that gives a finer leak-proof seal between the piston and cylinders than castor oil. It is smooth, requires a very high temperature to vaporize it and it has no affinity for gasoline, so it is not diluted by the fuel, but it carbonizes excessively into a flinty hard carbon which is hard to remove and when burned for a long period causes excessive wear when it breaks up and mixes with the unburned oil. In the racing car it is made use of for one race only and then the car is thoroughly cleaned. The airplane, using castor oil is cleaned and repaired after sixty to 100 hours' flight. This would be too expensive upkeep for the average touring car owner. If you wish to experiment with a newly ground engine, put three ounces of pure castor oil into ten gallons of gasoline and note the improved smoothness of the motor. It is well to run about ten gallons of gasoline without castor oil before repeating the process.

Q.: What is the cause of gears clashing? I live on the Grand-avenue hill and I have noted that about nineteen out of twenty drivers clash their gears when changing from high to second while climbing the hill. S. S.

A.: The main cause for the clashing of gears is a spinning clutch. Most skillful drivers double clutch, which, when properly done, will overcome this destructive and disagreeable action.

Q.: My storage battery has been used sixteen months and the electrolyte will not come up above 1215. I am told that the battery needs washing. Why does it have to be washed and how does that raise the gravity of the electrolyte? C. A. R., Hermosa.

A.: While a storage battery is in service it is continually shedding active material. The material which drops off of the surfaces of the plates is lead sulphate. The sulphur radical of the substance has been taken from the electrolyte, which is sulphuric acid and water, and as it goes to the bottom of the cell and does not enter into the action of the battery any further, it cannot be restored to the electrolyte when the battery is charged, as does the lead sulphate which stays on the plate. This causes the battery to gradually run down and no matter how much a battery is charged the electrolyte cannot regain its full gravity, 1.275. The battery has to be washed to get the metallic mud out of the bottom of the cells, which, if it accumulates until it touches the bottom of the plates, shorts them and they will neither take nor hold a charge. It is safe to say that at the end of fifteen months' active service, all batteries should be washed out and new separators put in, after which a good battery which has been properly cared for should run another year or fifteen months.

Q.: What is the result of using cylinder oil that is too heavy?

C. N. G., Reno.

A.: Loss of power and sometimes burned bearings. Heavy oil always deposits more carbon than light and medium thickness oils.

Q.: How hot can an engine run without injury? B. G. H.

A.: The cooling water in the radiator and water jacket should reach a temperature of 200 deg., Rahrenheit, in a short time and not rise to boiling point (212 deg.) The temperature of boiling water does not injure an engine, and the highest efficiency of an engine attained at considerably above that point, but as boiling water evaporates so rapidly it is not safe to permit the water to boil unless you have means of keeping the radiator filled. If you do that it does no harm to run the engine at boiling temperature. Just how hot an engine may be run without injury depends upon the flash point of the lubricating oil. Three hundred and fifty deg. would do no harm if the cylinders were properly lubricated.

Even Rain is No Damper to Enthusiasm

Display of the new Reo passenger car models during the past week throughout Southern California and Arizona has created a tremendous amount of interest among motorists and dealers. The new cars, with their improved lines and a number of improvements and additions in keeping with the most advanced engineering practice, have undoubtedly won a still larger place in the hearts of the automobile owners, and many hundreds have visited the salesrooms for a careful inspection of the complete line.

The new touring car, which displays the most marked change of any of the five offered, has been set up on a platform in the big salesrooms of the Reo Motor Car Company of California, Inc., here in Los Angeles, with samples of the other four models around it. The salesmen have been kept busy all week talking with visitors and signing orders for new cars. Even last Sunday, when the display of the new models opened, rain and threatening weather failed to prevent scores from calling for a view of the new models, and business was buzzing from the time the doors opened at 9 in the morning until after dark Sunday night.

Most favorable comment has been evoked by the keen lines of the new models. The lowered frame and body, together with other improvements, have developed a car of extremely fine lines and elegant appearance, and it has attracted unusual attention from motorists at the automobile shows so far held in connection with various county fairs.

Augment Fleet With Two More of Same Brand

Speeding up their business by the complete motorization of their salesmen, officials of the Emsco company, one of Los Angeles' important industrial organizations, have just ordered two more Jewett automobiles to augment their fleet of thehe six-cylinder cars.

Announcement of the delivery of the cars to the Emsco organization was made yesterday by A. V. Neff, assistant general manager of the Paige Company of Southern California. Mr. Neff called attention to the huge progress and success of the Emsco company—makers of brake linings, tools and general steel products—as indicative of the commercial conquests possible in Los Angeles for any well-conducted and far-seeing industrial organization.

"Los Angeles has ceased to be just a tourist town, as they used to say," Mr. Neff declared. "The day when the failure of either of the two crops—oranges or tourists—meant near tragedy financially in this section has gone. Today this city, with its wonderful back country and its excellent harbor, has taken on an industrial tone so that smokestacks are rising like a forest and pay rolls are doubling in the same ratio with realty values. The Emsco company's success may be pointed to as that of an organization which foresaw certain vital needs—brake bands for the thousands upon thousands of automobiles; materials for the money-making oil wells."

Police Craft is Kept Busy in September

At least one of Chief Vollmer's crime-crushing "prowler cars" had a busy time of it last month, according to police records, which show that one of the department's Police Officers Croft and Whitcher, answered 283 calls for the police during September, or an average of over nine calls a night.

These calls, however, were not all of a criminal nature, but many had to do with the many complexities of family and neighborhood life. "Our Dodge Brothers 'prowler cars'" Officer Croft told Fred S. Albertson of the Albertson Motor Company, Dodge Brothers dealers for Los Angeles and vicinity, "are used to patrol a portion of the northwestern section of the city. My partner, Officer Whitcher, and myself cruise about this territory from 4 o'clock in the afternoon until 12 o'clock at night, calling in to Central Station every thirty minutes to determine whether there is anything needing attention in our territory. Many and varied are the nature of the calls, ranging all the way from actual bugiarly to family rows and other mundane affairs.

"The prowler patrol, as we call it," asserted Croft, "is a great crime deterrent, for the criminal never knows where we are. The old-time officer on the beat usually had a method in making his rounds, so that the lookout who spotted the 'fay' in advance of the actual commission of the crime could usually tell when the patrolman would reach the 'crib,' as it is known in crook parlance. The wide radius which we cover, and the fact that we do not patrol a definite beat, and the peculiar but nevertheless certain reaction of criminals at the approach of what they think might be a police machine enables us to nip many a burglary in the bud."

ANALOGOUS

"I asked my 5-year-old youngster," writes F. W., "if he could tell me why the little hand of a watch goes faster than the big one." His reply was, 'I guess it's for the same reason I have to run when I go walking with you, isn't it, daddy?'"—Boston Transcript.

100,000 MILES OR MORE—

OLD TIMERS TELL THE TALE!

Every Indiana Motor Truck has behind it a factory whose paid-up capital is $3,750,000 (Dun and Bradstreet reports) and no outstanding obligations!

INDIANA TRUCKS, 10 years old or more, tell more clearly than words can express the *Strength* and *Long Life* of

INDIANA TRUCKS

All Models on Display — *Immediate Delivery*

ROOK AND CUMMINGS

Distributors

1325 So. Los Angeles St.

Phone 289-721

WORLD'S OFFICIAL **Gray** ECONOMY CAR

Save 1/3 the Gas and 2/3 the Trouble

The Gray Motor Corp., of Detroit, Mich.

AND

CHARLES HENDY JR., California Distributor

Announce the Appointment of

Stebbins, Buquor & Roberts, Inc.

Owners of Automobile Assembly Co., Inc.

Distributors of

Gray

MOTOR CARS AND TRUCKS

—For Greater Los Angeles

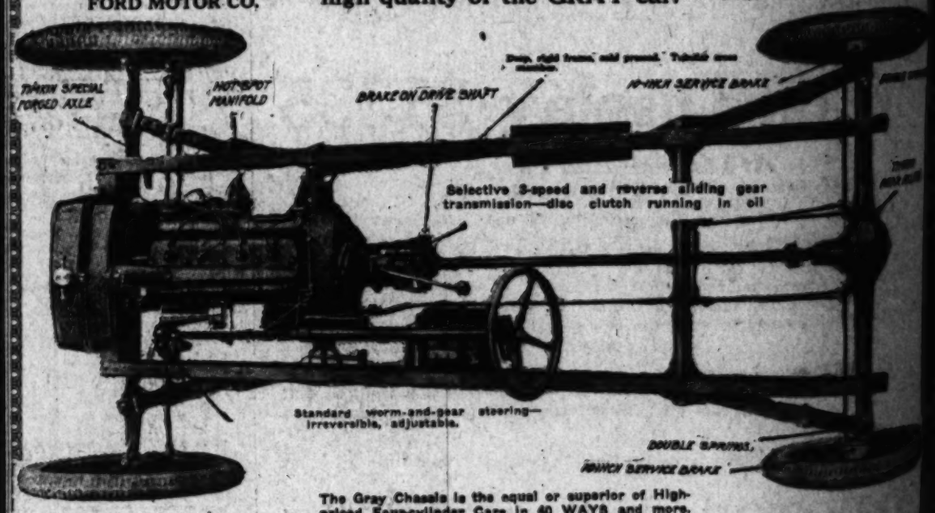


F. L. KLINGENSMITH, President
Gray Motor Corp.
Former Vice-President and Director FORD MOTOR CO.

This well-known efficient organization assures to GRAY OWNERS a service in keeping with the high quality of the GRAY car.



F. F. BEALL, Vice-President
Gray Motor Corp.
Former Vice-President and Director PACKARD MOTOR CO.



The Gray Chassis is the equal or superior of High-priced Four-cylinder Cars in 40 WAYS and more.

The Price Will Astonish You!

First Showing in Los Angeles. Five Models to Choose From: Touring, Roadster, Coupe, Coach and Four-Door Sedan.

Doors open 9:00 A.M., Wednesday, Oct. 17th, for first showing of all models of the New Gray Motor Cars.

Stebbins, Buquor & Roberts, Inc.

1805 South Figueroa Street :-: Los Angeles

Owners AUTOMOBILE ASSEMBLING CO., Inc.

ALLOTMENTS ARE NOW BEING MADE WITH DESIRABLE DEALERS IN THE CITY







Ready—The New
Five Passenger Gray Goose Special and Seven Passenger Phaeton

ENLARGED scope of Wills Sainte Claire production plans now places at your command two new and additional body styles, each on a longer wheelbase.

The new Five Passenger Gray Goose Special uses this additional length for increased interior roominess, and the installation of built-in baggage facilities at the rear.

The Seven Passenger Wills Sainte Claire Phaeton devotes it to the full conventional maximum of passenger accommodations.

Both cars are equipped with light, substantial Permanent Tops, achieving thus a stability and a smooth neatness of appearance not otherwise obtainable. In vertical profile these tops conform, front and rear, to the flowing lines of their respective bodies—an advance in symmetry and harmony as attractive as it is new.

Upholstery is another advanced detail of both cars—in grain, softness and wearing qualities, the latest example of Wills Sainte Claire craftsmanship.

In both these additions to the Wills Sainte Claire line, the increased length still further emphasizes the low-hung, close-to-the-ground lines so characteristic of Wills Sainte Claire, and responsible in so great a degree for the car's ability to "hold-the-road" at all times, regardless of speed or surface.

In smoothness, riding comfort, and in the delight which always features the privilege of piloting a Wills Sainte Claire, these cars are also true to the standards of Wills Sainte Claire Craftsmanship, for motor and chassis are—except for the changes implied by the additional length—unchanged from the design which has made Wills Sainte Claire Performance the marvel of motordom.

The famous eight-cylinder Wills Sainte Claire motor, with its amazing smoothness and flexibility and its wonderful power range remains as characteristically simple and economically efficient as ever before.

These additions complete and round out the Wills Sainte Claire line, and enable you to enjoy Wills Sainte Claire transportation in every standard body style—Roadster, Five-Passenger Phaeton, Brougham, Sedan, Town Car, Coupe, Limousine, Seven-Passenger Phaeton, and Gray Goose Special.

These new cars together with other open and enclosed models are now on exhibition

WESTERN MOTORS COMPANY
1058 South Flower Street
Telephone 877-241



SWARTZ & WOOLINGTON
Long Beach
MALCOLM L. McGURKIN
Pasadena
H. H. KELLY
Santa Ana

W. HAROLD DODGE
Ocean Park
NAYLOR & ALDRICH
San Diego
CALIFORNIA GARAGE
Bakersfield

WILLS SAINTE CLAIRE
Motor Cars

TEST CAR IS ON WAY HERE

Oakland True-Blue Traveler Nears Run's End

Touches Dozen Different States on Journey

Gives Demonstrations in Many Municipalities

BY E. J. FORTMAN,
True-Blue Traveler
[SPECIAL CORRESPONDENCE.]

PHOENIX, Oct. 5.—The Oakland "true-blue traveler" is nearing the end of its run. Rushing over the country in a zig-zag course, it has given the most unusual and complete demonstration on safety that any motor car has given in the automobile industry's history.

The car has just completed a run of 346 miles from Salt Lake City through Las Vegas, Nev., through mountain trails and desert wastes, has given an unusual demonstration to city officials, dozens of officers of clubs and lodges and several hundred citizens here, and is ready to start on its last 600 miles to Los Angeles, where its trip ends.

TWELVE STATES

Since it left the factory up until its arrival here, the car has made 4740 miles in its demonstration run. It has covered more than a dozen States, has given exhibitions on the safety of four-wheel brakes to more than 150,000 persons, in more than seventy cities, and has been acclaimed by city and county officials everywhere as a new apostle of safety.

Coming into Phoenix after its long desert run, the car rushed into a wet corner turn and stopped easily without the brakes having been adjusted, despite the fact that it had plowed through all kinds of trails, gravel and deep dust before its arrival here.

The New Oakland "true-blue traveler" has proved its worth as an unusual car value in its run. In the State of Iowa alone the tour car made 1150 miles in its demonstration run, covering during this time 630 miles of roads that were nothing more than pure gumbo, the Iowa mud that all motorists fear. It negotiated the gumbo roads when other cars were afraid to take a chance, did not get stuck once, and on many occasions, due to the fact the car is making a zig-zag trip, went over raw roads that were declared impassable.

In its Iowa run, and many times since in making steep pulls through mountain passes and spots along highways declared unusually hard for a motor car to make, the new Oakland six has demonstrated its pulling power. The car has been given a thorough test on all sorts of road conditions, and has come through perfectly. The new car also has continued making the high mileage that before this won for the Oakland the title of "economy king."

ONE PUNCTURE

No engine trouble has developed. The car carries the same set of tires. There has been but one puncture. The four-wheel brakes have given no trouble, but have worked so perfectly always that automobile men are looking to them as a revelation in engineering achievement.

The paint job on the car has not been washed since the tour car began its trip. The body has been permitted to accumulate all the filth possible for a car to strike in a long-distance tour. This is done to demonstrate the unusual value of the paint job. Mud, sand, dust, oil, tar and other ingredients that usually mean ruin to a paint job are on the car still. This filthy accumulation is rubbed off by hand, dry, and while it has the same effect as emery dust in its grittiness, it does not scratch the paint job. The nonscratch quality of the paint is proving as much a surprise as the operation of the four-wheel brakes.

The power, economy and quiet, persistent operation of the car have surprised even the driver of the car, Clay Risser, a member of the car experimental staff of the Oakland Motor Car Company, who has piloted the car all the way and will bring it to the end of its scheduled run.

Makes a Hit With the Movie Indians



This LaFayette sport brougham and its 100 horsepower motor kicked up a real riot with the "Covered Wagon" redskins in Hollywood when they were taken for a ride one day last week.

RUN CONTINUOUSLY FOR TWENTY YEARS

Mr. Evan J. Roberts of Flushing, N. J., recently informed the Franklin factory that he bought a 1904 model Franklin, No. 389, from Dr. W. S. Brown of Flushing on September 14, 1905.

This car has been run continuously by Mr. Roberts for eighteen years. It was purchased by Dr. Brown on March 14, 1904, which means that next spring the car will be 20 years old and probably the oldest running Franklin in the country, if not the oldest running car of any make.

Mr. Roberts says: "I bought this car to use and have never alternated with any other. It is not stored in the corner of the garage as an old-timer, as some others are, but is in use nearly every day and I hope to have a record of at least twenty years driving this car."

STATIC CARRIES FIRE DANGER

Through the deaths of three motorists, all occurring within a week recently in widely separated parts of the country, attention of automotive engineers has been focused on an odd but deadly peril in the gasoline tanks of automobiles. It is the danger of explosion and fire from the ignition of gasoline fumes by static electricity.

Wherever there is friction static is likely to be produced. It is static that crackles in your hair when you apply a rubber comb in the winter. It is static that causes sparks to jump from your fingers when you touch a metal part or the hand of another after walking across a carpeted floor, says the Popular Science Monthly.

Usually, these sparks will do no harm, but if generated where gasoline has combined with the air in explosive proportion — above the gas tank of your car, or in any garage, filling station, cleaning establishment—in fact, any place where gasoline is used, static sparks may cause fearful fires and explosions.

A physician in the Middle West, roused from his bed one night last winter by a patient's call, donned a large fur coat and a pair of rubber boots. He walked to his garage, and as he started to enter his automobile there was a blinding flash and a fearful explosion, and the machine burst into flames. The car was destroyed and the physician badly burned. Static electricity, generated by the rubbing of the fur of the coat against the rubber boots, was the cause of the fire. Electricity had been stored in his body as he walked, and when his hand approached the metal body of the car the charge was released, igniting the fumes that rose from the tank.

Gasoline rushing through a hose at a wayside filling station generates static, which passes through the metal nozzle into the metal parts of the automobile, where it is stored up, because the rubber tires insulate the automobile from the ground. Touching the car with any conductor of electricity will cause the static to be discharged. The hand of the attendant at the filling station or the hose nozzle as it is withdrawn from the gas tank may supply such a conductor. Many fires and explosions have occurred under these conditions. Former accidents of this kind were attributed to the backfire from the motors, but those who have studied it are certain that the cause was static.

Static generated by the rubbing of silk garments in the cleaning establishments has been known to cause damaging fires. Gasoline dealers draw off static charges from their trucks by supplying them with metal chains which trail on the ground and convey any static generated to the earth.

Static is described as lightning in miniature and, like lightning, hurls its spark at unexpected times and places. For that specific reason can be offered as a safeguard against its danger. Yet the average car owner will do well to observe a few general precautions:

Don't allow uncovered gasoline to stand where sparks—from static or other causes—may ignite the fumes.

Guard against the spilling of gasoline in your home or garage. Its fumes are heavier than air and are not carried off by the ordinary circulation of the atmosphere.

Carefully ventilate any inclosed place where gasoline fumes have been allowed to escape.

Since the close of the war nearly 200,000 houses have been built in Great Britain under the various governmental housing projects put into operation in that country.

HALF-DOZEN FACTORIES NEEDED

"Half a dozen Packard factories could not have supplied the immediate demand that met the announcement of the Packard single eight. Five hundred single eights a month is the maximum production which the factory is capable of building, and it has only been possible for them to reach this figure within the past few weeks. As a consequence we have been promised much larger deliveries during October, and we hope to make much more prompt deliveries on the single eight from this time on."

This was the declaration here last week of Earle C. Anthony, Packard distributor for California, on his return from a two-months' absence that included a four-weeks' European trip.

"It is a tribute to the confidence of the motoring world in any Packard product to find such an eager market for an entirely new car as that which met the announcement of the single eight. The demand for cars for immediate delivery far outran the ability of the factory to supply it, and it has taken some time to get into full production.

"The demand for the Packard single six at the same time was taxing the utmost ability of the factory to supply, and this added to the difficulty of hastening production on the single eight. We are promised fifty or sixty single eights for California in the next thirty days, however, so our delivery situation here should be materially bettered."

COMBUSTION CHAMBER STARS

Many unusual engineering principles embodied in the new Oakland for 1924 have been the reason for much comment on the part of the motor fans of the city ever since this new car was announced, two weeks ago.

"The new Oakland motor has been discussed as intensively as the four-wheel brakes with which the car is equipped," says Reeve Gartzmann, president of the California Oakland Motor Company. "Two years of hard work by the foremost engineers of the Oakland Motor Car Company are responsible for the achievement that has been attained in this remarkable motor.

"A new type of combustion chamber, known as the Ricardo type, accomplishes many things that have been the source of complaint with the present use of heavier grades of fuel in internal-combustion motors.

"Oakland engineers through a series of complex experiments discovered that by creating a churning or turbulence of the gases in the combustion chamber the tendency for detonation to occur was greatly decreased. In the new Oakland motor this effect has been obtained by a special shape of the space over the piston. This is known as the Ricardo type and is best adapted to the L-head motor."

JUDGES CHARACTER BY TIRES

Many psychologists and experts at reading character are wont to claim that they can judge a man's caliber by the way he wears out his shoes—an old shoe that still retains a look of neatness being held indicative of corresponding traits in the make-up of the man wearing it and vice versa. Now comes Max Shiffner of the Commercial Tire Company here and says that in a similar way he can tell a man's character by the condition of his old automobile tires.

"Tires that have worn out evenly and smoothly," he says, "pay a rare compliment to their owner. They say volumes in praise of his level-headedness and temperance. On the other hand, tires that are blistered and bruised and that have irregular worn-out areas tell the world at large that their owner has poor judgment, that he is nervous and hasty, and intemperate."

Max explains why all this is so: "The temperate, level-headed man drives with his wits about him," he says. "Because he foresees emergencies, approaches crossings slowly, and in general drives carefully, he has few occasions for slamming on his brakes suddenly, rarely skids, and seldom scrapes curbing in parking and turning corners. The intemperate, excitable, nervous type of man does all these things and more. A dozen times a day he throws on his brakes at full speed, spinning his wheels and burning his tire rubber, he drives at break-neck speed over rocky roads, he lets his car wheels stand in puddles of oil, he drives down car tracks and he lets his tires get badly underinflated before he takes the trouble to fill them again."

MUSSOLINI SEES RACE

Premier Mussolini was an interested spectator at a recent championship motorcycle race meet at Milan, which was to decide the championship of all Italy. The certificate of "Italian Champion" was awarded to Omobia Haggeni, riding an American Indian.

COMPLETE LINE

"We were among the first to put in our bid for space at the forthcoming motor car show in November," says E. J. Cox, associate manager of the Walter M. Brown Motors, Inc., "and we put in a big bid so that we will be able to display the entire Star line of open and closed, as well as commercial models."

THE MOTOR LYRE



By Harry E. MacPherson

"SINGULAR"

Hark to my jingle—the Packard is single
No matter if Six or if Eight.
But for power is double, seldom given trouble,
And keeps going early and late;
A tip from the races, we find many traces
Of speed ways within the new "steed."
It is eight-in-a-row and say, will it go?
It will—aye, in fact and indeed!

On hill or on level it goes like the devil,
(At least so declares Harry Earle,
Who pens the surprising and keen advertising
Or sings of the mad mountaineers.)
Yes, Harry's a bardie who's certainly handy
And rhymes either for'ard or back'ard;
I don't want to be blunt, but for any old stunt,
"Loud Cheers" for the veteran Packard!

GET READY FOR RUSH

Auto Club Touring Bureau Prepares to Handle quiries on Road Conditions When Rains Set

Special preparations for handling an unusual volume of automobile travel in the southern part of California are being made at the present time by the Automobile Club of Southern California.

The question of winter motor car travel in California is a vastly important one, and this year will see the inauguration of many advanced ideas in the handling of the situation.

The touring bureau of the auto club is now gathering data on bridges and roads that are apt to be affected by unusually heavy rains, and the organization will co-operate with certain stations near the weak spots. These representative stations will be in constant communication with the branch offices and main headquarters of the auto club throughout the southern counties.

In addition to this, a continuous patrol of all highways is scheduled, and club crews will sign-post temporary detours and communicate reports to club headquarters hourly during the winter rains.

All touring bureaus of the big motoring organization are prepared to handle thousands of telephone and personal inquiries which start coming in after the first heavy rain. Men with an unusual knowledge of Southern Cali-

REED GRABS THE GLENDALE FO

Lewis F. Reed, vice-president and wholesale sales manager of the Leon T. Shettler Co. of Los Angeles distributors of Enbacker cars, has joined the Shettler to greet him in the dale territory for the sale of enbacker products. Mr. Reed chased the business of the Glendale Rickenbacker dea has associated with him ex experienced automobile sal and service men. Mr. Reed tains his interest in the company.

TAKES A MESSAGE TO EAST

Haynes Official to Relate Manufacturing Possibilities of Los Angeles

Los Angeles offers no bonus, no subsidies of lands or moneys, for much desired added industrial enterprises. But this city offers something better for the manufacturer of motor cars or other commodities who might select this city as its production headquarters. And that is 347 days per year of working activity—complete years in which there are no labor lapses, a minimum of fuel consumption and modest rates for power.

That, in brief, is the message which F. A. Benell, general manager of the Los Angeles Haynes Company and factory representative on the Pacific Coast for the Haynes factory, will take back to motors manufacturing barons this week. Mr. Benell, as officially authorized representative of the manufacturers' division committee of the Los Angeles Chamber of Commerce, leaves today for personal conferences with some of the most important manufacturers of Detroit, Indianapolis, Toledo and other noted manufacturing cities.

Selected because he personally is acquainted with many of these big American makers of goods, and especially because he knows the automobile business—automobile factories being especially described here—Mr. Benell expects to remain a month in the East. Incidentally, he will spend a few days in Kokomo, Ind., home of the Haynes, in an effort to obtain more Haynes cars for Southern California.

That Los Angeles should be, and without doubt will be, one of the important centers of motor-car building in the near future, was the view expressed yesterday by Mr. Benell, as he prepared for departure. He asserted that for the use of an important automobile factory which the Chamber of Commerce specifically has in mind, the back country of Los Angeles could absorb 75 per cent of the production.

MIDDLE WEST HAPPY

Wilmer Wood, manager of the automobile department of the Roo Motor Car Company of California, has returned the first of the week from a trip into the Middle West. Wood says crop conditions through the corn belt have not been of the best and that he was glad to get back to Los Angeles where business really is good and where optimism prevails everywhere though thick and thin.

MOON First with Balloon Tires

In the lead in adopting many improvements and advances, MOON now is first with Balloon Tires.

MOON Engineers show that Balloon Tires are the most economical in the long run—some Balloon Tire equipped cars have gone over 30,000 miles and are still going on the original tires.

The motoring public wants Balloon Tires for these reasons:

They give twice the braking surface between the wheels and the road that ordinary tires give.

The large, low-pressure tires assure riding comfort beyond description.

Safety in driving is greatly enhanced.

Skidding almost impossible, due to large road contact area which practically suck the road.

Only thirty pounds air pressure required.

Eliminate body rattles and squeaks.

Greater size tire gives better road traction.

Appearance is much more handsome than ordinary tire.

Give car a more substantial and lower appearance.

Wheel diameter is decreased, adding to beauty of car.

DON P. SMITH, Inc.
Southern California Distributors
1225 South Flower Street Tel. 826-237

HOLLYWOOD MOON CO., 6151 Hollywood Blvd.
CONTINENTAL GARAGE, 1030 South Hope St.
HOBART GARAGE, 2934 West Pico St.
BLUE RIBBON GARAGE, Bakersfield, Cal.
SMITH-BUCHEY MOTOR CO., Long Beach, Cal.
ROUSE BROTHERS, San Bernardino, Cal.
J. M. SPINNING, San Diego, Cal.
GLENDALE MOON CO., Glendale, Cal.
KEYSTONE GARAGE, Riverside, Cal.
PASADENA MOON MOTOR CO., Pasadena, Cal.
WHITTIER MOON MOTOR CO., Whittier, Cal.
TUCKETT BROTHERS, Redondo Beach, Cal.
MOON MOTOR SALES CO., Santa Ana, Cal.

At last—QUALITY and SIX cylinders enter the very low price field

a SIX Sedan at $1095



Oldsmobile Wins by Comparison

This wonderful new sedan, with its handsome body by Fisher, is now ready for your inspection. It's the lowest priced six-cylinder sedan in the world, yet it gives you the practical comforts of a fine closed car such as heater, dome light, velure upholstery, etc.

It is both an Oldsmobile and a General Motors product. What greater value could you possibly hope for or expect? The acceptance of the new Oldsmobile Six has been positively overwhelming. You will want this car for winter days ahead. Visit our showroom without delay.

Touring $750, Roadster $750, Sport Touring $885, Cab $935, Coupe $1035, Sedan $1095
The G. M. A. C. extended payment plan makes buying easy. All prices f. o. b. Lansing. Tax additional

Open Evenings Until 10 P. M.

J. W. LEAVITT & CO.
PHONE 877-046 1150-60 South Figueroa, at Twelfth Street LOS ANGELES
Pasadena Branch—362 West Colorado Street
Branches—San Diego, Fresno, Sacramento, San Francisco and Reno

OLDSMOBILE - SIX

THE
OR LYRE



E. MacPherson
INGULAR"

—the Packard is single
six or 8 Eight.
double, seldom gives trouble,
ing early and late;
races, we find many traces
within the new "steel,"
ver and say, will it go?
fast and indeed!

it goes like the deuce,
eclares Harry Eares,
rprising and keen advertising.
mad mountaineers.)
ardie who's certainly handy
ther for'ard or back'ard;
blunt, but for any old stunt,
for the veteran Packard!
(Copyright, 1923, Harry Elton Earles.)

DY FOR RUSH

*Bureau Prepares to Handle In-
nditions When Rains Set In*

handling an unusual volume of visitors
thern part of California are being made
tomobile Club of Southern California.
fornia roads, towns, bridges and
washes, and who can visualize the
southern part of the State without
referring to maps, will be in
charge of answering these re-
quests for information.

It is predicted that this week
will see the heaviest rush of tourist
ing ever experienced in Southern
California, and preparations are
care for it will be commensurate
with the threatened volume.

REED GRABS THE GLENDALE POST

Lewis F. Reed, vice-president
and wholesale sales manager of
the Leon T. Shettler Company,
Los Angeles distributors of Rick-
enbacker cars, has persuaded L. T.
Shettler to grant him the Glen-
dale territory for the sale of Rick-
enbacker products. Mr. Reed pur-
chased the business of the former
Glendale Rickenbacker dealer and
has associated with him several
experienced automobile salesmen
and service men. Mr. Reed re-
tains his interests in the Shettler
company.

Y and
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IX
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95

obile and a General
t greater value could
r or expect? The ac-
Oldsmobile Six has
whelming. You will
ter days ahead. Visit
t delay.
035. Sedan $1095
Lansing. Tax additional

OS ANGELES
SIX

TAKES A MESSAGE TO EAST

*Bureau Official to Relate
Manufacturing Possibili-
ties of Los Angeles*

Los Angeles offers no bonus, no
gifts of lands or moneys, for
newly added industrial en-
terprises. But this city offers some-
thing better for the manufacturer
of motor cars or other commodi-
ties she might select this city as
their production headquarters. And
it is 307 days per year of work-
able, workcompletable years in
which there are no labor lapses, a
climate ideal for fuel consumption and
no need for power.

This, in brief, is the message
which J. A. Bessell, general man-
ager of the Los Angeles Haynes
Motor and factory representa-
tive in the Pacific Coast for the
Haynes factory, will take back to
the manufacturing barons this
week. Mr. Bessell, as officially
appointed representative of the
industry bureau committee
of the Los Angeles Chamber of
Commerce, leaves today for per-
sonal conferences with some of the
most important manufacturers of
Detroit, Indianapolis, Toledo and
other manufacturing cities.

Having become personally
acquainted with many of these
captains of makers of goods,
particularly because he knows
their business—automo-
bile manufacturing especially de-
spite Mr. Bessell expects to
spend a month in the East. Incl-
dentally he will spend a few days
in Detroit, home of the
Ford, in an effort to obtain more
Ford cars for Southern Californ-
ians.

Los Angeles should be, and
without doubt will be, one of the
great centers of motor-car
activity in the near future, was the
opinion expressed yesterday by Mr.
Bessell, who professed for depar-
ture, asserted that he—the
head of one important automobile
factory which the Chamber of
Commerce monthly has in mind,
the country of Los Angeles
would show 15 per cent of

WHO WHAT HAPPY

Ben Vogt, manager of the
truck department of the Reo
Motor Company of California,
opened the first of the week
a trip into the Middle West.
Reports on crop conditions
and the corn belt have not
been the best and that he was
going east to Los Angeles
harvest really is good and
optimism prevails every-
where. Much thick and thin.

Introducing the Little Gray Car



This is the one that made the official economy run from San Francisco to New York, displayed here to call attention to the fact a lot of its sisters and brothers now have a home in Los Angeles at 1805 South Figueroa street.

Hotel Officers Spend Week-end at Bear Resort

Accepting the invitation of Mrs. Constance Alden Erwin, owner of Knight's Camp, several officials of the new Biltmore Hotel, drove to Big Bear Lake for the week-end in two Essex coaches. These were furnished by Harold L. Arnold, Essex distributor, and, according to information supplied by Richard Scollin, assistant manager of the hotel, the party was a complete success.

Leaving Los Angeles at 1:30, the two coaches were driven to San Bernardino. No attempt was made to hurry, but their time for the sixty-three miles was only two hours and fifteen minutes.

It was on the Mill Creek and Clark grades that the Essex coaches performed at their best. Everyone who has made this trip knows how most drivers rush for the water fuel when arriving at the middle control. To this point the motometers showed that the water had not boiled and upon arriving at their destination only a few cupfuls could be added.

The drive between Big Bear and Lake Arrowhead was made in the afternoon, over the 101 miles on the Rim-o'-the-World by way of the snow-slide grade. Here two small cars were unable to proceed and might have blocked traffic considerably had it not been for the drivers of the Essex coaches assisting them for a distance of 100 yards up the 23 per cent climb. At the summit of this grade a wonderful view of Arrowhead Valley was contained, with the lake shining like a jewel in a ring.

The two cars made an average of sixteen and one-half miles per gallon of gasoline and one quart of oil was sufficient for the 260 miles traveled, a large part of which was in second and low gears.

LADIES TO HEAR A DRIVING TALK

R. A. Vine, local traffic specialist, will give a lecture to women drivers only on "The Business of Driving," at 1250 South Figueroa street on the evening of the 23rd inst.

Mr. Vine has devoted many years to the study of systematic driving of motor cars, and has developed a definite method of driving that meets the approval of leading police and traffic authorities.

DISTRIBUTION OF GRAY CAR TAKEN

Stebbins, Buquor and Roberts, Inc., last week announced that they had taken the agency for the Gray car and will house it at 1805 South Figueroa street. They are owners of the Automobile Assembling Company. A contract has been signed with the Gray Motor Company which calls for an allotment of 6000 cars here during the ensuing year.

PARK ALIVE WITH BUICKS AND FORDS

According to report, Yellowstone National Park was fairly alive with motor cars all during the past season. They came and they went with amazing swiftness, and amazing luggage and amazing independence. The motor caravans hailed from every State in the Union. They hailed from Florida to Washington, from Maine to California. "Fords and Buicks easily outnumbered all the other cars, which proves that the average American family has taken to gypsying through our national parks," concludes one writer.

Safety Lessons For The Auto Driver

Lesson No. 17
SPRINGS, FRAME, LOADING AND TIRES
Prepared by the National Safety Council

(1.) Broken springs and many serious accidents may be avoided by:
a. Keeping spring clips tight.
b. Using rebound clips.
c. Lubricating springs properly.
d. Proper loading.
e. Careful driving, especially on rough roads.

(2.) The frame can be kept in good condition by;
a. Frequent cleaning. This prevents rust.
b. Keeping all bolts tight.
c. Replacing all loose rivets.
d. Proper maintenance and adjustment of all brace rods.

(3.) When loading:
a. Avoid overloading one side.
b. Do not attempt to carry more than the rated capacity of the car.
c. Do not pile too high; neither should the load be top-heavy. Load heavy articles on the bottom and light articles on top.
d. No part of the load should extend beyond the back of the car. If pipes or other articles are loaded which must project beyond the end of the car, a bright red flag in daytime and a red light at night should be attached at the far end of the projection. Be especially careful when turning corners to make sure that you do not swing around and strike pedestrians, objects or other vehicles with the projecting load.

(4.) Tires sometimes cause accidents.
a. A blow-out, especially when on a front wheel and when speeding, may overturn the car or result in some other serious accident.
b. It is dangerous to run a car with a soft tire, especially if the rims are of the quick detachable type. Soft tires, especially on front wheels, make steering difficult, consume extra power and may accidentally be pulled off the car easier than if they were properly inflated. Throwing of tires is dangerous; if the car is traveling at high speed it may even cause the car to overturn.
c. If rims are of the split-rim type, lock rim properly before it is put on the wheel. Be sure wedges are screwed up tight.
d. Do not overinflate the tires. Air expands when heated. A tire which tests at sixty pounds in a garage may show over seventy pounds after the car has been driven at a good speed over a hot road.
e. If wire wheels are used be sure they are securely locked, all spokes tight and wheels running true.
f. When applying brakes never lock the wheels. If wheels are locked not only does it increase the liability of the car to skid, but it is extremely hard on tires.

(Tomorrow's lesson—Automobile Accident Reports.)

WALTER BROWN IS BACK

After a week's stay in Oakland where he went into every detail of the construction of the Star car, Walter M. Brown, vice-president of the agency that bears his name, joined himself as more than satisfied that the Star was destined to become a still more important factor in the future of the industry that it has already shown itself to be.

THRIVE ON NEGLECT

There are very few parts of a motor car that thrive on neglect, but Harry Fetterman, distributor for the Baldwin drum absorber claims that these shocks require no attention for years after they are once installed on a motor car.

MORE ROOM IN OAKLAND

"There is two inches more leg room in the front compartment of the new Oakland than in previous models," says Herve Gartsmere, president of the California Oakland Motor Company, "and there is ample room for three people in the front seat on the open and closed models."

LIFE RATE VS. DEATH RATE

[LOCAL CORRESPONDENCE]

DETROIT (Mich.) Oct. 13.—"We hear a lot about the 'awful 'death rate' of the automobile, but there is another side to the story," says Capt. E. V. Rickenbacker.

"The other side may be called the 'life rate.'

"Who can compute the life rate of the automobile—the millions of lives that are saved or conserved every year—and the tremendous lengthening of life by the broadening of experience which the automobile affords.

"So far as the death rate is concerned it is not half so formidable anyway when you look below the surface.

"Had there been any method of computing the death rate due to kicking and runaway horses in the decade that immediately preceded the advent of the motor car, people would be amazed to find that it was vastly greater than it is in this automobile era.

EXACTS A TOLL

"Of course, progress does exact a toll. The faster the world moves the greater are the hazards. It is said that a man is killed for every story of every skyscraper that is built, and that every large construction job takes a toll that can be computed in definite percentages.

"Even at that, we hear more of automobile casualties because they are more spectacular.

"The millions of people who get killed falling downstairs and slipping off roofs of two-story buildings are not news and therefore are heard of only in the form of inconspicuous praragraphs in daily newspapers.

"In the days of the horse there were few daily papers and the circulation of those that did exist was limited to the cities and immediate suburbs. Consequently, few or none of the deaths of farm hands or the children that were killed by horses every day were recorded.

"The great growth of daily newspapers, magazines and other informative matter happened to be coincident to the advent of the motor car.

"Recently a tractor manufacturer began to look up these statistics. He found that while something like 140 people had been killed by tractors in a year, more than 1700 had been kicked to death by horses in the same length of time.

"At that, the tractor records were all available, while only a small percentage of the 'death rate of the horse' could be secured.

"Take the automobile at its worst, however, and it is probably the best life-saver ever invented.

"Think of the millions of babies and frail children whose lives are prolonged and the number of lives actually saved by a ride in the car on hot evenings when otherwise they would almost suffocate in the pent-up flat or the shut-in city streets.

"With the 13,000,000 automobiles, large and small, in America it would be possible to take every individual in this great country for a ride at least once every other day. By making two trips an evening, every blessed soul in America could have a ride a day."

Buick for the Sixth Time is Show's Leader

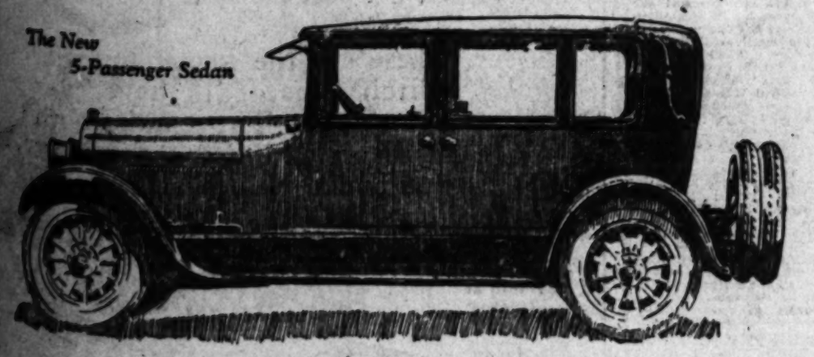
The motor cars exhibited at the national automobile shows are assigned to their places by an election, in which dollars are the ballots. The honor of first place goes to that car for which purchasers have paid the largest total amount of money for the preceding twelve months, ending June 30.

At the New York Automobile Show in January, 1924, three of the divisions of General Motors will have leading places. Buick for the sixth consecutive year will have the first place. Chevrolet will have the second place, and Cadillac the sixth. The drawings for space were made at the National Automobile Chamber of Commerce in New York, October 4.

EXPECT GREAT THINGS
V63

To its superb new bodies the V-63 Cadillac brings the great power, speed and unparalleled smoothness of its harmonized and balanced V-Type 90° eight-cylinder engine—and the greater driving safety provided by its long developed and proved Cadillac four-wheel brakes.

The New 5-Passenger Sedan



CADILLAC

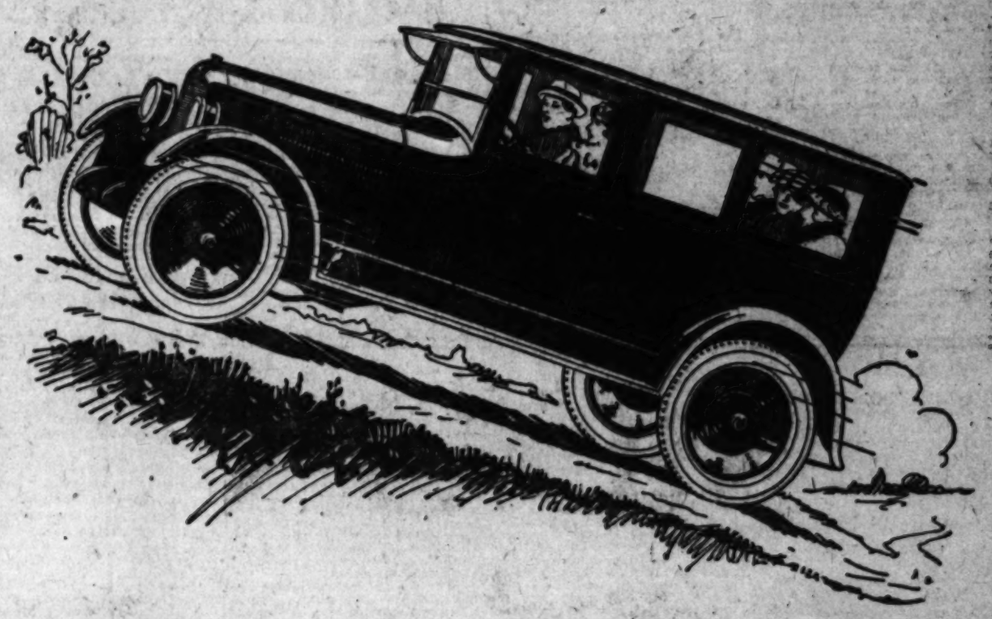
STANDARD OF THE WORLD

DON LEE
Seventh and Bixel Sts.

Touring $1270
Brougham $1595
Sedan $1750
Prices Here

JEWETT SIX
PAIGE BUILT

Special Roadster, $1410
Special Touring, $1435
Special Sedan....$1970
Prices Here



Try to Pass It On a Hill

Then You Will Know Jewett Six Has More Power

LOTS of "boulevard beauties" are "duds" when asked to climb! That's where real ability shows. And that's where the new Jewett Six is daily outshining "light" sixes—as well as cars costing far more than Jewett.

The new Jewett Six outclasses all cars its size. It has a full 50 h.p. six-cylinder motor—Paige-built. Cylinders are 3¼x5 inches—which means 249 cubic inches of piston displacement. Check those figures against any "light" six. Form your own opinion of performance-possibilities of lesser-powered cars.

Having such power, Jewett Six need not be skimped in an effort to attain performance. Nor is it. 6-inch-deep frame; husky Paige-Timken axles, front and rear; all-steel universal joints; springs 80% of wheelbase. The new Jewett weighs 2805 pounds—from 200 to 400 pounds more than "light" six cars of the same size.

And with all this husky strength and weight—Jewett drives from 2 to 60 miles an hour in high; passes most any car on any hill; accelerates from 5 to 25 miles an hour in 7 seconds in high. (Try that with *any* other car!)

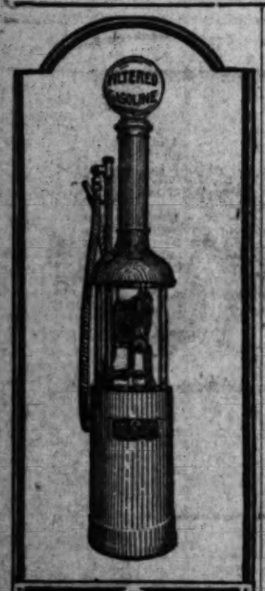
Yet Jewett Six costs only $1270 delivered. Old-time motorists are amazed at its performance, stamina and astounding value. Drive it yourself. Call us up. Have a ride, any time. You'll agree that Jewett outperforms most any other car you've ever driven—particularly when compared with "light" sixes of less power, less weight, less strength and durability!

OPEN EVENINGS

PAIGE COMPANY OF SOUTHERN CALIFORNIA
2200 South Figueroa Street
Phone 289-281

Retail — Associate City Dealers — Wholesale

Frank Riley, 222 N. Vermont; Louis Custer, 4603 So. Vermont; Sweeney & Hyde, 759 So. Vermont.
Wright Service Co., 6250 Hollywood Blvd.; H. G. Pendell, 1237 E. Eighth; Short & Parsons, 1914 W. Wash'tn.



AERO PUMP
The Boyle-Dayton Co.
Los Angeles U.S.A.

As familiar to the motorist as the guide posts along the highways is the

AERO

Pump. He knows it will lead him to quick, accurate, dependable motor service.

Gasoline Pumps & Tanks
Oil Pumps & Tanks
Air Compressors

Boyle-Dayton
22nd & Santa Fe Los Angeles — 22nd & Howard San Francisco

COURTESY WEEK IS SUCCESS

Chevrolet Dealers Acquaint Motorists With Fine Points of Motor Vehicle Act

That the local Chevrolet Dealers' Association's "Drive Courteously Week," just closed, was a decidedly popular innovation was strongly demonstrated by the almost universal interest and co-operation manifested by drivers and pedestrians generally in making the week a large success. While most drivers and owners have read and reread the several provisions of the new California vehicle act, a large majority of them have been a little hazy as to their significance, and the very clear way in which these provisions were explained, through pictures and placards in the several Chevrolet dealers' salesroom windows, met with instant popularity and appreciation, as was evidenced by the crowds which hung about the windows during the whole week.

The week also proved that careful driving and strict observance of the traffic laws and ordinances will greatly lessen the number of serious accidents throughout the city, without diminishing the pleasure of riding or driving. Thousands of Chevrolet owners had the "Drive Courteously" stickers plastered on their windshields and it is safe to say that the majority of these owners observed the command of the slogan to a letter.

In fact, according to traffic officers, Chevrolet drivers caused practically no trouble, and no serious accidents were reported in which a Chevrolet car was involved during the entire seven days.

Rickenbacker Visiting the French Plants

Capt. Eddie Rickenbacker, who is now in Paris attending the French Automobile Show, accompanied by E. R. Evans, chief engineer of Rickenbacker Motor Company, has cabled Leon T. Shettler, his Los Angeles distributor, that he was surprised to learn that there are about as many motor vehicles in Los Angeles county as there are in the entire French republic.

Before returning home Capt. Rickenbacker and Mr. Evans will visit all the most prominent motor vehicle and aircraft plants in France, Germany, Italy, Belgium and England in order to keep abreast of European designs.

This is Capt. Rickenbacker's second European trip this year and again calls attention to the fact that he covers more ground in his travels than any automotive engineer in the entire world.

CARELESSNESS BRINGS ON CAR DEPRECIATION

Hardly a day passes but hundreds of motorists are caught by minor engine mishaps of one kind or another—small things in themselves perhaps—but which sooner or later lead to a more pronounced trouble.

Almost any engine trouble, such as a broken fan belt, clogged radiator, or weak spark, send motor temperatures sky-rocketing. And in the presence of trouble crank temperatures soon mount up past the breaking point of ordinary oils so that they no longer lubricate efficiently.

"Wear—excessive wear—and depreciation, are most pronounced at such a time as this," declared Mr. Norman M. Day, general sales manager of the Pennzoil Company yesterday. "It is no wonder that so many new cars rapidly take on all of the idiosyncrasies of old cars, and the old ones head into the junk shop, when so many owners are careless about their lubrication."



SUCCESSFUL men abhor rubber stamps—in people, clothes and cars. Lexington drivers are invariably prosperous individuals who could pay twice the price if a car of greater dignity, individuality and dependability were built.

Lexington Los Angeles Co.
1600 S. Figueroa St.

Lexington
Lexington Motor Company
Connersville, Ind., U. S. A.

U. S. AIR COMPRESSORS
Proved Best by Every Test

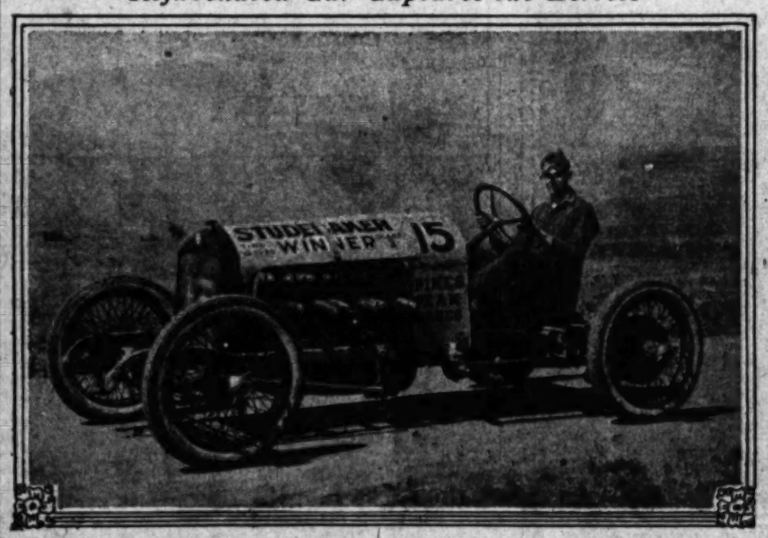


50,000 Satisfied Users
COMPRESSORS
From 1 to 200 Cubic Feet
Look Before You Buy
The United States Air Compressor Co.
(Formerly represented by E. B. Lacer)
Factory Branch
Sales and Assembling Plant
18th and Flower Sts. Ph. 284442.

Do You know there are McBRYDE LUBRICATING STATIONS at 2109 W. 8th at Alvarado and 6609 Hollywood Blvd. at Vine

MARVEL
Carburetors
Power, Speed and Economy.
TOM ATMUR
Authorized Sales and Service
1434 S. Flower St. 282-283.

Rejuvenated Car Captures the Berries



Here is Henry Myers and his Studebaker big six with which he won in his class in the Pike's Peak hill climb. Henry rescued the car from the junk heap after it had been burned, and rebuilt it himself.

SETS TWENTY-FOUR HOUR MARK

Setting a new world's record for a twenty-four-hour run, Harry B. Greening of Hamilton, Ontario, last week on the Muskoka Lakes in Canada, drove his motor boat, Rainbow III, 1064 miles in the twenty-four-hour period. This is declared to be a record for any type of craft that ever floated. The greatest distance hitherto covered by any boat was the record set by the huge Leviathan, which on her trial trip this summer made 788.13 miles in twenty-four hours, according to the United States Shipping Board.

The average speed for the entire twenty-four hours that was maintained by the Rainbow, was 44.33 miles per hour. It was asserted when she had finished that she could have gone right out the next day without any further preparation and repeated the record. The run was made under the official observance of the American Power-Boat Association, with Charles F. Chapman, chairman of the race committee, acting as observer.

The Rainbow III. is a craft twenty-six feet in length and of five-foot beam. She is powered with a six-cylinder standard Packard marine motor which for the entire twenty-four hours was driven at 2100 revolutions per minute.

The boat was driven over a measured course of nineteen and one-half miles with a relay of drivers. Each lap was made at almost exactly the same speed, so consistently did the little craft run. Gasoline was taken on in ten stops which consumed an average of about four minutes.

During the war it was considered that airplane motors which had run 100 hours had about reached the limit of their usefulness. Mr. Greening asserted that the motor on his little speedster had run more than 100 hours before he started the test and that the only repairs ever made on it were made during the test when one spark plug was changed and an exhaust manifold gasket was replaced.

BALLOON TIRES ARRIVE

Don P. Smith, Southern California Moon distributor, announced yesterday that effective immediately all models of the new series "U" Moon 6-40 can be obtained at the option of the purchaser with the new large-section, low pressure tires known as "Balloon" or "Doughnut" tires.

"Balloon tires are being offered on Moon cars, only after being subjected to innumerable rigid tests and receiving many thousands of miles of actual road service under all conditions," said Smith.

"The balloon type of tire is a radical departure in tire construction. It marks a great advance in the direction of easier riding, greater safety and reduced depreciation of automobiles.

"Being of generous proportions 30x5 and 32x5 in size, they not only improve the appearance of the cars on which they are used, but they are also an important factor in reducing the possibility of skidding because of much greater surface traction or road contact.

"The balloon tire is so designed that only 20 to 35 pounds pressure to the inch is needed in them. The section and side wall of the tire are specially designed and proportioned to withstand the greater deflections and bending of the carcass due to the lowered resistance of the air pressure.

"The use of balloon tires requires special-sized wheels, which are much smaller than the standard automobile wheels. The 6-40 Moon cars equipped with balloon tires have 29x4½ or 28x4 wheels, carrying 30x5 balloon tires.

"Balloon tires play another very important part in safety. They actually double the braking efficiency of the car due to their increasing the contact of the rolling tire with the road. They also cushion the bumps so effectively as to act as most efficient shock-absorber, and they are enough smaller in the wheel diameter to drop the car close to the road, giving it that low-rakish sweep so much desired, without interfering with normal clearance."

TRAFFIC STRAIN CAUSES FATIGUE

Fatigue in motor car driving comes more from strain than it does from a muscular or physical exhaustion, according to Harry F. Petersmeyer, the distributor for Baldwin Shock Absorbers.

"Unconsciously, every person who drives or rides in a motor car is exerting himself to the limit," says Petersmeyer. "Relaxation is impossible because it has become such a habit to sit rigidly in the seat and be ever alert to brace one's self to ward off a jolt and a rebound bump. The driver is constantly watching the road to avoid shocks that annoy both himself and his passengers. The result is, that a ride in an automobile, instead of being beneficial, is really harmful."

Rescued Big Six Grabs Prize in Pike's Peak Run

One of the surprises at the recent Pike's Peak hill climb in Colorado was the winning of first place in the big-car class by an old Studebaker big six that had been rescued after being ordered to the junk heap because of a fire.

The owner thought the car beyond practical salvage and it was acquired by Henry Meyers of Colorado Springs, who proceeded to put it back in condition. He left the design of the chassis practically the same as when it left the factory except for moving the engine back in the frame and a few minor mechanical changes. It is reported that the technical representative of the contest stated that the Studebaker had fewer changes of consequence than any other car in the contest and was nearest a stock chassis.

Meyers speeded up the twelve-mile incline and around the many hair-pin turns in 19 minutes, 21 2-5 seconds, beating all other cars classified in the 300 cubic-inch division with minimum weight of 2000 pounds.

He was not considered a likely contender, for he had never driven in the hill climb contests of previous years and little was expected of a car that had been so severely damaged by fire. Only one other car, in a lighter division, made better time and the margin of difference was slight.

According to information received by Paul G. Hoffman Company, the local Studebaker distributors, Meyers has signified his intention of entering the same car next year and expects to make better time after having gained the benefit of this year's experience.

Laundry Expert Works Out His Truck Problems

There are many novel departures included in the plans of the big new De Luxe Laundry, which is rapidly nearing completion. Col. Toy, president of the De Luxe Laundry, was chief of all United States Army laundry and repair shops during the war, and is naturally taking advantage of this broad experience to include what ever innovations proved successful in handling Uncle Sam's laundry.

When it came to the planning of the pick-up and delivery service of the De Luxe, Col. Toy determined to use scientific methods which were found so practical in holding down transportation costs in the Army. The plan required the careful mapping out of routes and a proper selection of the units to be used on these routes. This was a problem for transportation engineers, and J. Jerome Canavan of the Canavan Motors Corporation was given complete charge of this transportation engineering.

A system has been worked out whereby delivery trucks located in various parts of the city will work in limited districts, making deliveries of laundry, finished dry cleaning, etc., and return to their starting point over another route, bringing in soiled laundry, clothes to be dry cleaned, shoes for repairing, etc. These delivery trucks will be Walker electrics.

The feeders, which are to be Diamond T gasoline trucks, will act as shuttle trucks, each carrying clean laundry, sufficient for three electric delivery trucks. The body on each Diamond T will have three receptacles, one of these receptacles will be transferred with its load of clean laundry to each electric, receiving in return another receptacle of soiled laundry. At night the Diamond T trucks will be used to make deliveries to hotels and to near-by beach towns.

STANDARD PARTS BUILT INTO CAR

It is impossible to apprise everyone of the merits of a product; at least it seems that this is the case, because there is not a day goes by but what some interested person drops into the display room of the Walter M. Brown Motors, Inc., and is amazed when the men in attendance there inform them that the Star has this or that well-known standard part. "When we tell people in our sales rooms that the Star has Timken axles and Timken bearings, they think that we are actually kidding them," says E. J. Cox, associate manager for the Walter M. Brown Motors, Inc. "It seems incredible to many that such standard parts as Timken makes can be obtained in a car selling at the low price of the Star. Their wonder grows greater as each subsequent unit is named. Red Seal Continental motor and Parish & Bingham frames are known to almost every man, woman and child as representing real quality. The Star has both. Likewise Spicer universals and Gemmer steering gear are recognized as quality products."



LaFAYETTE

YOU CANNOT KNOW HOW LONG and economically the La Fayette will serve until you have owned one for several years.

But we can show you in a half hour how superbly this hundred-horsepower car performs, in traffic and on the open road.

We can give you, at the same time, an impressive idea of how finely and carefully the LaFayette is made.

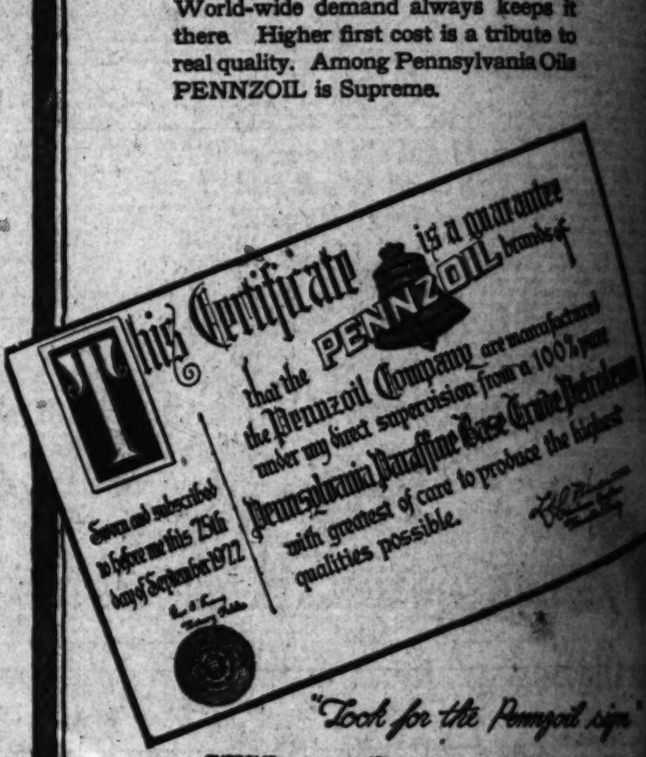
May we not have the pleasure of making such a demonstration?

TROY MOTOR SALES CO.
FIGUEROA AT ELEVENTH
Los Angeles 874-821
All New Models on Display

A World Wide Tribute You Can't Overlook

THE market price of Pennsylvania Oil at the refinery is higher than any other.

World-wide demand always keeps it there. Higher first cost is a tribute to real quality. Among Pennsylvania Oils PENNZOIL is Supreme.



"Look for the Pennzoil sign"

SUPREME PENNSYLVANIA QUALITY
PENNZOIL
SAFE LUBRICATION

THE PENNZOIL COMPANY
2626 Santa Fe Avenue
Los Angeles

HUDSON COACH
On the finest Super Six Chassis Ever Built
$1375
Freight and Tax Extra

Hudson Prices
Speedster - - $1295
7-Pass. Phaeton - 1350
Coach - - - 1375
Sedan - - - 1895
Freight and Tax Extra

These are the lowest prices at which these cars have ever been sold. They make both Hudson and Essex the most outstanding values in the world.

70,000 Coaches in Service

Seventh at Figueroa
Harold Y. Arnold
DISTRIBUTOR

ESSEX COACH
$1145
Freight and Tax Extra
European Experts Call It Chassis Greatest of Its Size

Essex Prices
Touring - - -
Cabriolet - -
Coach - - -
Freight and Tax Extra

QUICK ANSWERS TO QUESTIONS

Newcomers and tourists who are in doubt as to how to reach any hotel, school, store, church, hospital, etc., will always receive courteous, prompt directions by calling the Information and Resort Bureau. Telephone: Metropolitan 6700.

TOBER 14, 1923.—[PART VI.

Wide
You
erlook

Pennsylvania
higher than

ways keeps it
is a tribute to
nsylvania Oils

a guarantee
OIL, brands of

ing are manufactured
sion from a 100% pure
ne Grade Petroleum
to produce the highest
le.

the Pennzoil sign"

ZOIL
SAFE
LUBRICATION
COMPANY

TOWN
24 Hour Service
CHEVROLET

Old Bus Still Percolatin'?

Just as well confess, though, it isn't what it used to be. Begins to look a little faded, and probably eats more to run. Don't wait for it to wear out. Trade it in now for a new Chevrolet—

A new Chevrolet from the home of 24-hour service will give you a new conception of economical transportation. We give you good value for your old car, and make owning a new one a lasting pleasure both to yourself and to your pocketbook.

Think it over. Come Downtown and see what we have to offer. And don't forget that Chevrolet prices have been reduced!

Clippinger-Kincaid, Inc.
Broadway at Central Ave. Phone 876-645

EST FOR 50 THE WEST"

COACH
1375
Freight and Tax Extra

st prices at
have ever
make both
the most
the world.

in Service
nols
Telephone
870-411

COACH
ropean Experts Call its
ssis Greatest of its Size

Essex Prices
Touring . . . $1095
Coupe . . . 1145
Coach . . . 1145
Freight and Tax Extra

QUESTIONS
each any hotel, school, resort, etc.
prompt directions by calling up The
ltan 8700.

MORELAND
MOTOR TRUCKS

"MORE THAN SATISFIED"
That's Why Big Company Uses
27 Morelands

The Los Angeles Rock & Gravel Company, one of the biggest and most successful concerns of its kind in the West, writes:

"We are now operating thirteen of your five-ton trucks ourselves, and in addition are using fourteen more from individual owners. These trucks are working on the same jobs and in direct competition to several other makes and we are more than satisfied with the showing they have made. This is evidenced by the fact that we recently added six new Morelands to our original line of seven.

"Another advantage in operating Morelands is the ability to obtain parts from your factory or factory branches at a moment's notice. This is one of the biggest economies in making trucks pay a profit."

This company is in a position to know trucks and trucking.

Moreland Sales Corporation
Los Angeles Branch for Sales, Service and Parts
2323 So. Main St., Los Angeles, Cal.
Telephone 287-191

TROYGRAM
12TH & OLIVE
MAIN 490
Always Open
ROLL CALL: ASTZ. AND SOU. NEV.
"Detailed specification of real dollar value"
MECHANICALLY—GUARANTEED
PAINT—NEW
TIRES—NEW
MODEL—TOURING
YEAR—1923
EXTRAS—MANY
PRICE—$1090
NASH—OF COURSE
"Backed by Troy Motor Sales Co."

BEARING
S PERFECTED

*Hatery Brings Out
Porous One*

*Two Give Absorptive
Quality*

*Soaked Up and Will
Not Drain Out*

The name of Durex Gen... Corporation has per... new porous, oil-absorbing, ... bearing bushes. The ... is the result of long ... experiment and ... a large number of ... which will absorb lubricat... ... grooves up to 25 per ... volume of the bearing. ... it has been found of ... use in which bearing ... as primarily used, and ... has even satisfac... ball and roller ...

... of tiny pores, uni... distributed throughout Du... the material the ab... qualities of a blotter or ... An interesting demonstra... the characteristic is made ... an ordinary old-fashioned ... lamp with a Durex ... in place of the usual cot... The bushing can be ... and will continue to burn ... there is oil in the lamp. ... not only soaks up oil, but, ... more important still in a ... the oil will not drain out. ... a Durex bearing has ... oil in it it will always ... a coating on oily surface. ... bearing surface has ... free of oil, in a very ... sense. This ability to re... quality as an oil film on its ... is obviously an outstand... ... in a bearing, as this ... insures the installa... ... running dry. ... are many places in which ... Durex can be utilized without pro... vision for additional lubrication ... and bearings of this type have run ... as long as 10,000 hours at 2000 ... r.p.m., on a 7-8 inch diameter ... shaft, loaded heavily, lubricated ... only with the oil contained in the ... bushing walls.

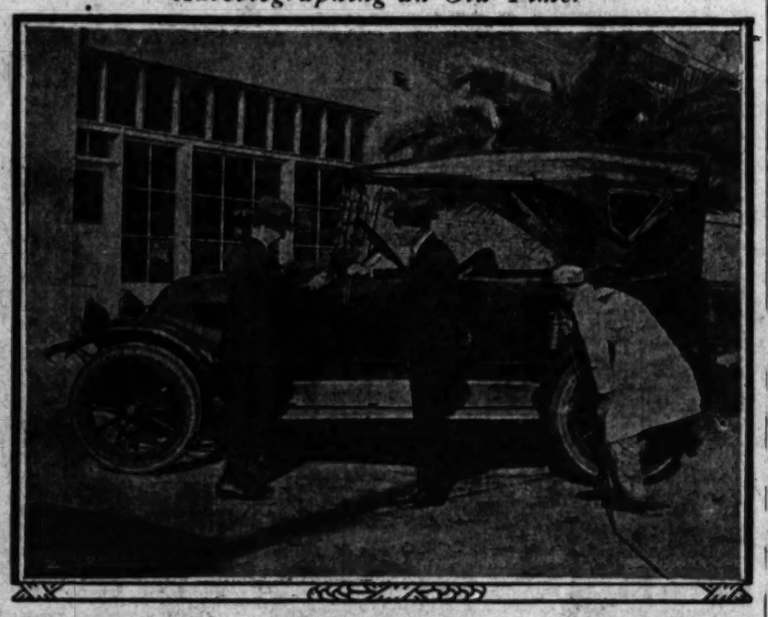
In some installations, of course, the supply of lubricant held within the walls of the bearing material should not be relied on for continual lubrication but should be considered as a reserve for emergencies. Durex bearings that are heavily loaded require an additional supply of lubricant. By virtue of its ability to function in the same manner as a wick, the bearing surface may be continually supplied with an evenly distributed film of oil. This is accomplished with the usual cup oiler, with the oil hole terminating at the outside of the bushing, or with the standard wick oiler. For heavy duty bearings, when oil must be available in larger quantities than could be fed through the pores in the bushing alone, the oil duct may be led through the bushing to the shaft, in order that necessary oil may be available.

SALESMEN LIKE EASY RIDING GAS BUGGIES

All along Angelenos have been cognizant of the fact that local real estate salesmen don't believe in overlooking any bets. New and alluring subdivisions in all directions and the rapidity with which they are being sold provide ample testimony to the fact. Few people realize, however, that the realtor's "bag o' tricks" includes automotive comfort equipment, and that he places strong reliance on it as a not inconsiderable factor in his sales. Such would seem to be the case, however, if H. R. Leonard, of the Watson Stabilator Company here, is taken as an authority.

"We sell an astonishingly large amount of stabilator equipment to real estate salesmen," he says. "Just one ride over a rough road in a stabilator-equipped car is usually enough to make an enthusiastic purchaser out of a wide-awake realtor. The minute that he becomes convinced that stabilators really provide roadability over any kind of road surface, he signs on the dotted line."

Autobiographing an Old-Timer



Paul Engstrum and Ralph Hamlin putting John Henry on a 1917 Franklin which has been finished a la Duro system.

SAND BLISTER LIKE A CANCER

"A neglected sand blister bears the same relation to the life of an automobile tire that a neglected cancer does to the life of a human being." It is Max Shiffner of the Commercial Tire Company here, who draws the comparison. He claims that in either case the prognosis is hopeless unless prompt curative measures are taken.

"The sand blister in an automobile tire," he says, "like the cancer that attacks a human being, grows from an apparently insignificant beginning. At first the blister is simply a small hole that runs down to the fabric. Enlargement comes when sand and dust enter this hole and slowly lifts the rubber from the fabric."

Shiffner claims that if the motorist will inspect his tires frequently he can catch incipient blisters before they have a chance to do much damage.

BUSY IN SUBURBS

Reports from Dan Ferguson at Hollywood, Lee Spencer at Westlake and J. L. Burton at Santa Monica received during the week indicate that interest among motorists in the new Reo touring and other 1924 models has not been confined to the Twelfth and Hope plant as the salesmen at the suburban branches named have been kept busy from the hour the new cars were placed on display.

Before telescopes not more than 6000 stars had been seen by human eyes.



THE "TROUBLE SHOOTER"
TIMELY TIPS FOR THE AUTO OWNER
By E. H. SCOTT

How to Tune Up the Engine for Power and Economy

It is not a difficult operation to check up, then if necessary adjust the various units on an engine so that they all operate at their most efficient point.

It is a fact that fully 50 per cent of the cars on the road today are running with a carburetor that is poorly adjusted. One reason for this is that a large number of owners, and mechanics for that matter, try to adjust the carburetor before they are certain that the Plugs, Valves and Ignition are operating properly.

In "tuning up" an engine, the actual adjusting of the carburetor is done only AFTER you have checked up Plugs, Valves and Ignition.

You can very quickly find out if the Carburetor requires adjusting by smelling the exhaust gasses that come from the Muffler. If your nose is greeted with the strong arcid smell of unburned gasoline, then you know without further investigation that your carburetor is badly in need of adjustment. Before you attempt to adjust it, however, follow the instructions you will be given in this and the two following articles. These will contain step by step instructions which will enable you to check up Plugs, Valves and Ignition properly, and prepare the way for a proper carburetor adjustment.



Remove all Spark Plugs and examine them carefully. If they are in perfect order, the porcelains will be quite clean and a light red-brown color. If the plugs are covered with carbon or oil, the easiest way to clean them is to put them all in a can and soak for about half an hour in kerosene, or, better still, a mixture of half kerosene and alcohol. This will soften the carbon, which can then be wiped off with a piece of rag. When the plug is covered with carbon, the spark, instead of occurring at the points of the plug, takes an easier path through the coating of black carbon on the porcelain. As there is then no spark to fire the mixture taken into the cylinder, no explosion takes place, and the engine misfires.

Examine the porcelain on each plug carefully to see that there are no small cracks. If you see any sign of a crack, throw the plug away, for this defect causes an irregular misfire that sometimes takes even an expert mechanic hours to locate. It will also make it impossible to adjust the carburetor so that the engine will run smoothly and evenly when idling and will, of course, cause misfiring when the car is running on the road.

Cracked porcelains are nearly always the result of carelessness when tightening the plug in the cylinder. Always use a socket wrench that just fits the plug, then you take no risk. When you use an open ended wrench, it sometimes slips when you are tightening a plug and flies off and knocks the porcelain in a plug in another cylinder and cracks it.

Do not use sand paper to clean the porcelain, or you will scratch the highly glazed surface and cause the plug to carbon up again very quickly. The electrodes, however, should be brightened up with a piece of sand paper. When each plug is cleaned, test the gap to see that it is correct. The proper setting of the gap at the plug has a great deal more to do with the way an engine runs than most drivers realize. If the gap is too wide, the engine will be hard to start and will probably misfire at high speeds. If the gap is too close, the engine will misfire at low speeds and when it is accelerated.



The correct gap for all cars but Fords is just a trifle LESS than the thickness of a SMOOTH dime, and for a Ford, the gap should be just the full thickness of a VERY SMOOTH dime.

When the plugs are all clean and the gaps set, replace them in the cylinders, then start the engine and let it run for a few minutes. Now take an oil can and squirt a little oil around the plug and watch to see if any bubbles appear. If they do, then tighten the plug, or if it is a two-piece plug and it is leaking at the joint, then tighten the packing nut and test again. If the bubbles still appear, then new copper gaskets will have to be fitted. If the plug leaks, air is drawn into the cylinder, and no matter how you try to adjust the carburetor, the engine will not run smoothly. A leak of air around the plugs also means a loss of compression, and a loss of compression means a loss of power. See that the plugs are tight.



You may have noticed that plugs appear to be all kinds of sizes. Some plugs are short, while others are very long. The difference lies in the length of the skirt. Some engines are so designed that the hole into which the plug screws is very deep, and for these engines a plug with a long skirt is necessary. Other engines have a very short hole, and for these a very short plug is required. If you use a plug with a short skirt in an engine that should have a long skirted plug, the spark is "pocketed" because the plug does not reach to the face of the combustion chamber. If on the other hand, you use a plug with a long skirt in an engine designed to use a short skirted plug, the long skirt may extend into the cylinder far enough to be hit by the top of the piston and cause serious damage. The best plug to use is the same make of plug fitted to your engine when you bought your car. The manufacturer knows better than any one else just what kind of plug suits his engine best.

NEXT WEEK—TUNING UP THE VALVES FOR POWER AND ECONOMY.

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Paint or Auto; Which Will Win an Odd Contest?

A new hat has just been wagered between Ralph Hamlin and Paul Engstrum, president of the Duro system, for refinishing automobiles, that a 1917 Franklin car with 86,555 miles to its credit—or debit—will twice outlast the refinishing job, which has just been given the car by the Duro process.

Hamlin, after an experimental ride in the car last week, assured Engstrum that it would have to be "some paint job" to outlast the ancient vehicle. Engstrum, however, replied that it would have to be "some motor" to outlast the fourteen coats of the latest Dupont invention which glittered from the car's exterior.

The car, owned by John Browne of the Ambassador Hotel Corporation, has long been a source of wonder among guests of the big hotel because of the many long mountain trips which it has made without turning a figurative hair. Bear Lake, the summit of Mt. Wilson and other hard-to-get-at spots, have more than once greeted the 6½-year-old Franklin with a smile of welcome and the query, "Are you hot?"

Browne has made up his mind to see just how long a Franklin car can last and hence ordered a paint job that would remain shiny as long as possible, but Ralph Hamlin says the motor will still be purring long after the paint is gone. Engstrum wagers otherwise.

WATER UNDER YOUR SIGHT OIL GAUGE?

IF THERE IS, OIL IN YOUR CRANKCASE IS BEING DILUTED

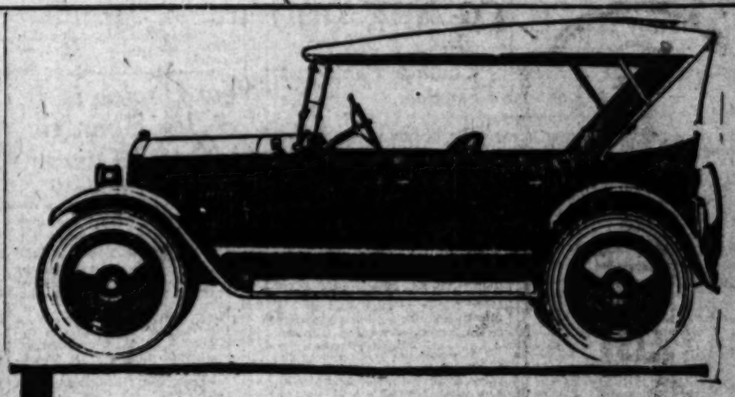
Do tiny drops of water collect under the glass of your car's sight feed oil gauge? According to D. R. McBryde, of the McBryde Lubricating Service here, it is to be hoped that they don't. "Moisture on the glass of the sight feed oil gauge," he says, "is evidence that the oil in the crankcase is being diluted and is a condition that seriously impairs the running efficiency of the car."

Despite the prevalence of opinions that ascribe crankcase dilution to other causes, McBryde positively states that it is invariably the result of leaky piston rings. "Many mechanics and car owners blame the oil when this condition exists," he says. "That they are mistaken is apparent by the fact that crankcase dilution will often exist in cars in which the best grade of oil procurable is used.

"If the piston rings are well fitted," he continues, "the water will leave the combustion chamber only through the exhaust. However, if the rings do not seal the compression, or if the cylinders are scored, some of the gas will blow past the rings into the crankcase where the water in the gas will condense and mingle with the oil. If the carburetor is set for a too rich mixture, the trouble will be aggravated, owing to the increased supply of hydrogen. The greater the number of cylinders, the greater will be the amount of water formed in a given time, as the chances of ring leakage are greater."

CHALMERS
Owners Should Know
Where they will find the shop with just the man they need—one who understands the Chalmers car from A to Z, having had 12 years of experience. Prompt, conscientious service and prices.
Telephone 827-746—71884.
Glenn L. Phillips
AUTOMOTIVE SHOP
443 South Figueroa St.

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there are
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STATIONS
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6609 Hollywood Blvd. at Vine



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DURANT-STEVES MOTORS
INC.
1225 So. Grand Ave.
Parts and Service, Cor. 11th and Figueroa Sts.

STEPHENS

200,000 Mile Motor

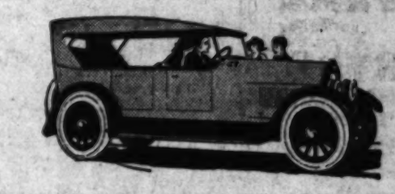
Lifetime endurance of the Stephens motor is insured by its individual design and simple, sturdy construction.

New Stephens Sixes are more than simply beautiful in lines and color. They have power under the hood—to pull over high hills and through sand or mud in high gear.

A 200,000-mile motor so well built that it will not fail on a lonely highway and so simple in construction that frequent adjustments are unknown.

In comfort, distinctiveness and moderate cost the Stephens has no equal at $1545, delivered here.

White Auto Company
1800 So. Figueroa St.
288-171



ROOFING PAPER
For residences, business blocks, garages, sheds, poultry houses—any quantity—for home use or professional builders. Consult the "Miscellaneous For Sale" columns in today's TIMES, the up-to-the-minute directory for wide-awake builders.

TRAVEL RECORDS ARE ODD

Letters Relate Experiences of Cadillac Pilots from Bloemfontein to Petrograd

The extremes of experiences in motor-car driving in South Africa and soviet Russia were related in two letters recently received by Don Lee.

Thomas Hill, a Cadillac owner, who lives in Kimberly, at the center of the South African diamond district, writes of his experiences in traveling from Kimberly to Bloemfontein, a distance of 116 miles, through sand and almost impassable roads, returning the next day. He states that at places the road descended into the veldt, so that it became a mere track of sand. Mr. Hill covered the distance in four and one-half hours and, in spite of a blazing sun and torrid winds, only a cup and one-half of water was lost from the radiator.

To Amsterdam, The Hague, to Rome, to Naples, to Vienna, to Warsaw, to Petrograd and dozens of other places—200,000 miles in four years, in the same car and with the same driver—is the record of Col. W. F. H. Gadson of the United States Army in France and his Cadillac limousine.

One of the longest authentic mileage records of a driver with one make of car, the equivalent of once around the earth every twelve months for twelve years, is the score of Patrick Gunning of Wilmington, Del., who has been piloting Cadillac cars owned by William S. Hillies of that city.

The first Cadillac owned by Mr. Hillies and driven by Pat Gunning was a 1912 four-cylinder car, which covered not less than $7,000 miles. The next was of the first V-type eight-cylinder series produced by Cadillac, a type 51, which, before being traded in, showed a mileage of 125,000. On his third car, a type 57 limousine, he photographed his speedometer this spring, showing 99,999 miles.

These three cars give the driver a total of 317,000 miles—more than twelve times around the earth—in addition to what he has driven in a type 57 roadster and a new limousine, for which no records are given.

APPERSON

Lower on right pendulum spare—depress clutch to complete mechanical skip

What About This Mechanical Gear-Shift

People everywhere are talking about the mechanical gear-shift on the Apperson. Those who have actually driven the car know it is the greatest innovation since the electric starter.

Nothing like it—shifting gears mechanically without taking hand from wheel or eyes from the road, with all possibility of "clashing" gears eliminated.

Operate this gear-shift yourself if for nothing more than to be able to talk intelligently about the most advanced engineering achievement today.

Apperson Motor Car Co.

Factory Branch

Harris M. Hanshue, Manager

Flower Street at Eleventh, Los Angeles

A. J. Fortier, Pomona — S. S. Nichols, San Diego
Smith & Sims, Glendale — E. H. Grisly, Bakersfield
E. R. Parsons, Palm Springs — A. E. Jessup, San Luis Obispo
Bert Hughes, Fresno — W. B. Hamlin, Santa Paula
Star Motor Service, Kingman, Ariz.
C. H. Hamblin, Santa Barbara

APPERSON BROS. AUTOMOBILE CO., KOKOMO, INDIANA

THIRTY YEARS OF ENGINEERING

New Device is a Big Boon to Truck Owners

A new device known as the Angelus automatic brake and governor, the invention of two Los Angeles men—J. W. Byrnes and John Bellows—promises to be one of the most satisfactory and popular governing devices put on the market for trucks.

It is a cylinder containing a movable piston and rod, the rod being connected to a member on the truck that operates the brakes, and so arranged that it will prevent a truck being propelled at an excessive speed any time, thus insuring the owner against large repair bills and the replacement of burnt-out rear ends of transmissions and assures him of the inexpensive transportation and service efficiency he has the right to expect.

When the device is in a neutral position the forward end of the cylinder is full of oil. A by-pass running through an ordinary gear pump connects the front and back of the cylinder. Midway in this line is an interlinking by-pass which contains a valve operated by a centrifugal governor.

The governor can be set to close this valve at any speed desired, and as a forced fluid will follow the course of least resistance, the opposing force of the springs on the brake operating members will cause the oil, driven by the gear pump, to simply rotate through the interlinking by-pass and gear pump until such a time that a speed is reached to cause the governor to close this valve.

The office and factory of the Angelus automatic brake and governor are at 429-431 San Julian street. The sales manager is Cal M. Lyons.

NEED NEW HOME IN HOLLYWOOD

The great increase in the volume of business done by the Hollywood branch of Stanley W. Smith, Inc., Peerless distributor for Southern California necessitates that this well-known concern put up a building of its own, according to Stanley W. Smith, its president.

"We are looking for a suitable site in that part of the city and as soon as we find one, we will start building at once," he declared. "We opened our first Peerless agency there last February and our branch October 1. Our increase in business there has been so great in the interim that we feel that our future warrants a permanent home."

SANTA BARBARA DISTRICT CLOSED

The Leon T. Shettler Company have just closed with the Arlington Motor Company for the Santa Barbara territory covering the sale of Rickenbacker products, the announcement just being confirmed by Will K. Cowan of the Shettler company wholesale department.

The New Champion With Miss Kathryn Barber Up





Although in the picture below we have Miss Barber down, demonstrating the versatility of this new Overland model, which can be made into a bed or the seats removed to make a carryall out of it.

New Champion Bats Million in the Pinch

"The New Champion," introduced to Los Angeles last week by L. G. Peed, general sales manager of the Willys-Overland Company, is creating more than an ordinary stir among motoring fans, according to reports from the show rooms of the Willys-Overland dealers.

"The New Champion" is an Overland three-door coupe-sedan, built according to Willys-Overland designers and engineers, to meet the huge demand for an adequate business man's coupe.

The rear compartment of this new Overland creation is so arranged that the upholstery, sides, back and seat cushions can be readily removed, leaving a carrying space for packages of fifty cubic feet without any of the load sticking up over the window sills to be unsightly from the outside.

The seats of "The New Champion" are made in three pieces, and while they are stable enough when in place the whole car can be cleared in sixty seconds, the dealers say, and the cushions placed on the floor of the car in such a way that a six-footer can stretch out full length on a soft weather-proof bed when he wishes to make a night of it by the side of the road.

Another popular feature is the adjustable driver's seat. It can be moved backward and forward to suit the size of the person at the wheel so that anybody can find complete comfort when driving on long trips.

Rubber Shock Absorbers Are Making a Hit

Use of rubber as an adjunct to motor vehicle construction is becoming more general. There was a time when about the only rubber on a vehicle was in the tires and insulation for the electric wires. It is claimed that no construction feature has a more important relation to the entire unit than springs. The number of lubricating devices put on the market in the past two years is further evidence of this point.

Automotive engineers throughout the country showed deep concern when manufacturers of Mack trucks inaugurated the use of blocks of rubber to replace the standard type of spring shackles. The performance of Mack trucks led other engineers to recommend the adoption of the same principle. It is probable that no type of passenger motor vehicle is subjected to the extreme service taxicabs are called upon to perform, and the adoption of the Mack rubber shock insulators by a number of producers of this type of vehicles is regarded as an endorsement of the principle.

Many of the newest taxicabs put in service on the streets of Los Angeles, employ the Mack device. This may be seen on Yellow, Brown & White, Black & White, Canary and Red Top cabs. The low hung design of these cars is made possible through the rubber insulators. Drivers report passengers very enthusiastic because of the additional comfort. Drivers say they no longer need to "ease up" when driving on rough streets or crossing deep gutters as the rubber insulators so completely absorb the shock that passengers do not feel it.

The use of rubber in truck construction is an exclusive feature of the Mack. For a number of years this make of truck has been equipped with a steering wheel made of rubber for the purpose of lessening vibration and providing a grip that is unbreakable. Mack engineers predict that as the result of their experimentation, additional ways for using rubber about the chassis will be discovered.

NEW DEALERS APPOINTED

The Leon T. Shettler Company announce the appointment of Doty & Peteler as Rickenbacker dealers in Monrovia and vicinity. This firm enjoys an enviable reputation for sales and service in their field.

Two New Body Types Brought Out by Wills

Two new body styles, each on longer and roomier chassis were announced last week by the Wills Sainte Claire Company.

The first of these two types is expected to arrive in California at the time the first announcement is to be made and will be on display this week at the local showroom of the Western Motors Company.

The Gray Goose Special is a new five-passenger model. The design is along new lines and the additional room has been used to advantage for increased interior roominess and built-in baggage facilities in the rear.

The seven-passenger phaeton afford maximum passenger accommodations and meets the requirements of the man who desires a larger, more spacious car. Both cars are equipped with light, substantial permanent tops, conforming front and rear to the flowing lines of the body—an advance in symmetry and harmony as pleasing as it is new.

ORDERS BEING FILLED IN ORDER OF ROTATION

The big demand for the Chalmers sedan-coach shows that this type of car has become very popular in the opinion of L. N. Rash, retail Chalmers salesmanager for the Greer-Robbins Company. "Considering the moderate price, it is one of the greatest motor car values on the market," he declared. "Its appointments are really elegant, its equipment complete, while there is a happy arrangement of color effects."

"At the present time we are filling orders for the sedan-coach by rotation only, but we hope to have this condition remedied at an early date. There is also such a demand for the five-passenger sport model that it is only with difficulty that we are able to keep one on the floor."

WITH THE CHECKER PLAYERS

NOTES AND PROBLEMS

PUBLICATIONS IN THE REALM OF CHECKERS

BY JOHN DOUGHERTY

October 14, 1923.

Chess and Checker Headquarters, 822 Union League Building, corner of Second and Hill streets. All chess and checker players invited to join. For further information regarding the club, see or write the secretary, D. H. Brown, at the clubrooms.

All communications intended for this department should be addressed to John Dougherty, The Times, Los Angeles, Cal.

AMONG THE FANS

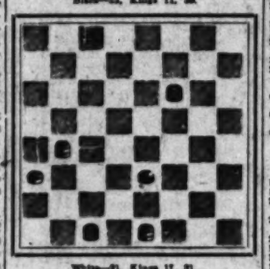
The Long-Horr match which was scheduled to start in Cleveland on the 5th, was transferred to Detroit and is now being played at the Detroit Chess and Checker Club. The City Club of Cleveland withdrew its offer of $500 toward the purse and Morris Steinberg immediately got in communication with Messrs. Horr and Long and they agreed to a proposition to play the match at the Detroit club. The Morris-Systems Publishing Company of Detroit will publish the games in book form, annotated by Newell W. Banks, and expect to have same ready for distribution in about thirty days.

G. M. Bonar, ex-Scottish champion, is editing a column in the Weekly Scotsman, which will be the only column to publish the 1922 Scottish championship games.

W. E. Davis won the Boston championship in a recent tourney by defeating H. Morrall in the finals, 1 to 0 and 3 drawn.

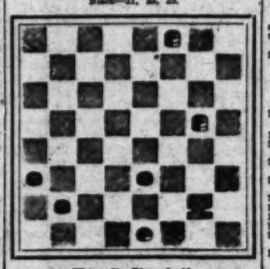
The Salt Lake players are holding a tourney for the Lucy Smith unrestricted checker challenge cup.

PROBLEM NO. 778
By C. Wilson.
Black—23, Kings 11, 28.



White—21, Kings 17, 31.
White to play and win.

PROBLEM NO. 779.
By R. Thyler.
Black—21, 23, 25.



White—27, Kings 8, 14.
White to play and win.

SOLUTIONS TO PROBLEMS

PROBLEM NO. 776

Black—1, 7, 11, 13, 14, 15, 21, 24, 28.
White—16, 19, 20, 23, 26, 29, 30.
White to play and win.

14-10	17-13	10-14	19-23	16-11
15-18	26-17	23-26	29-15	23-19
28-19	13-22	18-9	30-26	11-7
19-15	24-19	5-14	23-18	7-2
11-16	19-26	9-5	26-23	W. wins

a—If 13-22, 14-11, etc., White wins.

PROBLEM NO. 777

Black—1, 7, 11, King 28.
White—5, 24, 30, King 12.
Black to play and win.

11-15	30-26	15-11	5-1	7-10
15-18	26-23	11-7	1-6	B. wins
18-22	23-18	7-10	6-2	

LOS ANGELES TIMES GAME NO. 1348
Edge-Endsley.

(Taken from the Melbourne (Australia) Weekly Times.)

By J. Alexander, Hinckleyheath, England.

10-15	24-19	2-7a	19-15	7-2
22-18	15-24	27-18	11-16?	23-19
11-15	28-19	7-11	25-22	6-10
25-22	8-11	29-25	15-18	32-6
9-13	26-23	16-20	22-15	2-11
18-14a	11-16	6-9	18-14	31-27
11-15	23-18	9-11	17-13	27-24
				Drawn.

a—The safer move, but perhaps the best available, 11-16 is very risky and some very heavy play.

b—The amateur must beware of 4-8, 14-11, 7-14, 23-27, etc.

c—14 to advance better 23-18, 13-22 (4-8 is beaten by 27-24, 13-17, 24-20, 17-22, 26-17, 22-26, and Double Heat Jewell.) losing O.K. against 14, by this game, with Simmons. Banks played 21-17, which cuts up some interesting play.

21-17	4-8d	28-14	6-11	32-13
17-13	29-25e	8-11	25-22	10-15
26-17	14-18	31-26	18-25	22-18
13-9	25-22	11-15	30-26	15-22
6-13	18-25	26-23	25-18	26-17
9-14	22-18	15-19	14-9	13-22
5-9	25-29	23-18	18-14	17-13
14-18	18-15	19-24	9-5	22-26
17-14	29-25	18-15	5-1	13-9
18-22	15-18	24-27	1-6	26-31
14-10	25-22	27-31	6-10	9-5
22-26	18-15	31-26	15-18	31-27
10-14	22-18	26-23	10-15	5-1
26-31	15-10	23-19	18-22	1-6
31-27	18-15	19-16	15-18	6-10
27-24	10-7	16-12	22-26	27-23
24-20	15-10	12-8	18-15	10-14
20-16	7-2	8-3	26-31	23-19
16-11	10-7	3-7	15-10	14-18
11-8	2-11	7-10	31-27	19-15
8-4	7-2	10-14	10-7	18-22
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N LAST LAP OF BIG YEAR

Nash Plans for Bigger Season in 1924

Work Started to Its Six-Cylinder Plant

Factory Covers 156 Acres of Ground

The Nash Motors is entering the last month of one of the biggest years in its history and was preparing for an even bigger year with the gift of an eastern subscription just received by Fred Dwyer, general manager of the Nash distributors. In support of his declaration the announcement is made of the starting of construction on an addition to the Nash motor car plant in Kenosha, Wis. This building will be 600 feet long and 150 feet wide, and will be of steel and concrete. When completed it will be used for the housing of finished cars ready for delivery. It will be equipped with loading docks and every facility for the quick and safe handling of finished cars.

"Because of the sound growth of our business we have found it advisable and necessary to make this addition to our Kenosha plant," said C. W. Nash, president of the Nash Motors Company, in announcement made by Robert S. Hall. "When the new building is completed it will immediately increase our production. The space now occupied by the repair department in our present plant will become available for additional active production work, thus making possible increased operations in several of our departments.

"The present year so far has been the largest in point of production and sales in the history of the Nash Motors Company. The future seems to have confidence in the product and we have every reason to believe, therefore, that the increased demand for Nash cars next year will fully justify our plant extension."

Including the Nash plant at Kenosha, the Nash plant at Milwaukee, and the Seaman body plant also at Milwaukee—of which Nash Motors owns one-half interest—there are 156 acres of ground devoted to the process of production! Over 2,400,000 square feet of floor space are at present occupied by various departments and more than 7000 workmen are carried on the pay roll.

College Career Brings Business to Local "Grad"

The much-discussed question as to whether or not a college education really pays in business was satisfactorily answered this last week in the report of the Apperson Motor Car Company of the sale of two Apperson "six" automobiles. Both cars were sold to Ann Arbor "grads" and both sales were the direct result of Harris M. Hanshue, general manager of the Apperson distributing organization, having been a University of Michigan man, class of 1902.

"I was surprised and pleased when Arthur G. Browne came in and took delivery on an Apperson 6 car without even a demonstration," Sales Manager Mutchler said. "But it all became clear when I learned that Mr. Browne, who is in the real estate business here and who has the leasing of the Biltmore ground floor stores, is also editor of the Michigan Gaily, organ of the Michigan alumni. Investigation disclosed that he is of the same class as Mr. Hanshue, hence accepted the Apperson as o. k."

The other sale to a Michigan man, according to Mutchler, was made to Dr. Neil L. Wood, superintendent of the General Hospital. Dr. Wood also proved a ready Apperson buyer—though it was his first car of that make—and then it was learned that both he and Mrs. Wood are graduates from Ann Arbor.

"It isn't what you learn in college," admitted Hanshue when questioned. "It's the friends you make that count in business life."

TOURING ACTIVITY TURNS TO HILLS AND VALLEYS

Auto Club Outlines Trip Through Rich Agricultural Country of South



WITH thoughts turned toward the hills and valleys, motorists are looking for fall tours to take the place of some of the beach trips which have featured summer touring activity.

For those who wish to examine some of the great agricultural territory which pays tribute to Los Angeles, the touring bureau of the Auto Club of Southern California has outlined a journey through the country which once was the home of Ramona, and which includes the famous San Fernando Valley and Santa Susana Mountains in its itinerary.

This trip is 166 miles in length and the motorist will find that he will not cover the same road twice in its circuit.

Leaving Los Angeles the auto club routes the autoist out North Broadway to the San Fernando Boulevard, passing through Burbank and on to San Fernando, where the famous San Fernando Mission can be photographed and explored. Continuing on, the route leads through the Newhall tunnel to Saugus, where a turn to the left is made, passing through Castaic and arriving at the Camulos Ranch, a distance of 48¼ miles from Los Angeles, and which is credited with being the one-time home of Miss Ramona.

On from here you will pass directly through the towns of Fillmore and Bespe, coming finally to Santa Paula. Turning at Santa Paula, the tour takes you through Sulphur Mountain Springs and the famous Ojai Valley. From Ojai a side trip can be made to Matilija Hot Springs and Wheeler's Hot Springs. However, if this side trip is not taken, you merely continue as shown on the map, over Ventura avenue into Ventura, which, over this route, is a little more than ninety-five miles from the city.

The return journey is made by way of El Rio, Camarillo and Conejo Grade, passing through Newberry Park and Calabasas. Calabasas is historical because of the many gun battles waged there at one time.

From Calabasas the trip passes over the Chalk Hills and on the regular Ventura Boulevard to Cahuenga and Hollywood, and thence back to the starting point by way of Sunset Boulevard and Beaudry avenue.

It is a good trip on which to take a lunch and picnic along the way; or, if this is not desirable, many excellent eating places will be found. It is a tour on which no trouble will be encountered, as all the roads are in excellent condition.

YELLOW FELIX CATS ARE GAINING FAME

Puss in Boots is fast giving way to the bright yellow Felix Cat of Chevrolet fame that W. B. Felix, the dealer at Olive and Eleventh streets, is passing out to all those who come in and ask for them.

"Fairy fables will have to include funny Felix Cat," says W. B. Felix. "The familiar old Puss in Boots that every child has read about is losing its popularity to funny Felix of the screen and comic sheet.

"I guess this broadcasting of so much good humor is having a direct effect upon business, because September was one of the greatest months that I have had since I started in handling Chevrolets and the first week of October shows no letting down in the sale of these popular cars. I look for a stupendous year with some sales records set up that will set tongues wagging the country over.

Dealers Hear All About the Gas Strainer

"What is a Gas-Co-Lator?"

That was the question which popped when it was announced that the Bassick Manufacturing Company, veteran makers of Alemite, had put a new product on the market, according to C. A. Roesch, general manager of the Alemite Lubricator Company.

The answer simply has been, according to Roesch:

"It's a gas strainer!"

Simple as the answer is, that is just what it is, and the device itself is no more complicated than the definition, it was explained yesterday to a meeting of Alemite dealers from various parts of Southern California at Alemite headquarters on Figueroa street and discussed business for the coming year.

"The gasoline is caught in a little glass bowl attached underneath the hood on the gas line before it enters the carburetor and is then sucked upward through chamois into the carburetor," Mr. Roesch explained. "Not a bit of dirt or water or any other foreign substance which may be in the fuel can ever reach the carburetor. Thus the company is willing to guarantee that, after the carburetor is properly set, it never again will have to be adjusted except possibly in severe altitude changes."

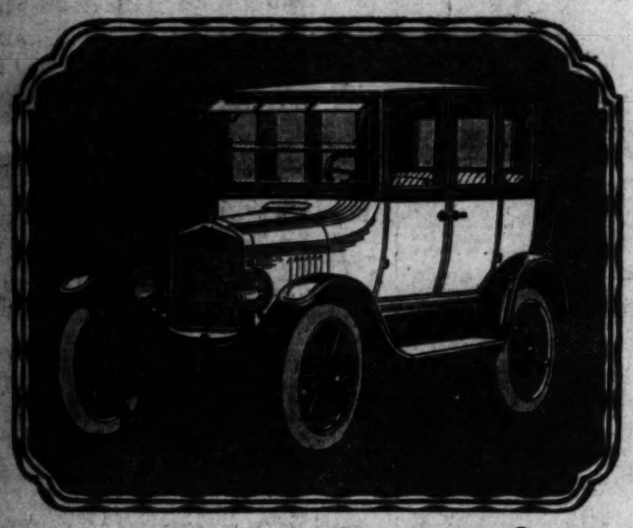
Trucks Helped Pave His Road Up the Ladder

What White Trucks are doing to and in the building business in Los Angeles is graphically demonstrated by the story of Mark P. Cane, retail paint and building supply man, who has come up in a little more than three years from a bare start to the proprietorship of two big stores.

When Cane started he had one little storeroom and a flivver. He bought a trailer for his flivver and made his deliveries after business hours. His business grew rapidly, and soon instead of selling just paints, he began to have calls for all kinds of building supplies.

His first White truck was the chief factor in doubling his business, Cane says. He now has two stores, one at Ninth and Maple streets, and one at Eighth and San Pedro streets. During the course of expansion he had also acquired a light delivery truck of well-known make. He said his White costs him less in maintenance than the light truck, and is always ready and on the job, while the small car is laid up for repairs just when it is most needed.

Ford
THE UNIVERSAL CAR



New Sedan

Changes featured in the new Ford Sedan make it a better looking, roomier car.

A higher radiator with a trim apron at its base lends dignity befitting a closed car. The higher hood and enlarged cowl curving gracefully to the dash give a stylish sweep to its body lines, and afford additional leg room for occupants of the front seat.

All body fittings—window regulators, door grips, door latch levers, door lock, dome light—are finished in nickel. The upholstery carries a fine dark line on a soft brown background that does not easily show dust or dirt. Silk window curtains to harmonize for the three rear windows enhance the style of the car and add to the comfort of its passengers. See the other new Ford body styles at your nearest dealer's showroom.

These cars can be obtained through the Ford Weekly Purchase Plan.

Authorized Ford Dealers

Ford
CARS · TRUCKS · TRACTORS

GR

Years of Service

Here, as elsewhere, people are beginning to realize that the purchase of one or more Graham Brothers Trucks usually settles the transportation equipment question for all time.

That is because the owner knows definitely that he can count on it for dependable, low-cost service over a long period of years.

1½ Ton Chassis, $1385, Delivered.

ALBERTSON MOTOR COMPANY
SIXTEENTH AND FIGUEROA
Phone 289-151



GRAHAM BROTHERS TRUCKS
SOLD BY DODGE BROTHERS DEALERS EVERYWHERE

The New Hupmobile Larger and Longer

On all sides is heard high praise of the greater beauty of the new Hupmobile.

The smartness and dash, the harmony of line, which always have picked the Hupmobile out from the crowd, are still further increased in the bodies of the series R-12.

In the sedan, for instance, a graceful sweeping curve marks the line where body and cowl meet. The rear corners are gently rounded. The windows are reduced in height, and made wider.

The wheel base is now 115 inches—with 37-⅜ inch front springs, and 56-½ inch rear springs. Newest style full crown fenders and drum headlights are among the new exterior betterments.

You will find a still more marked improvement in the performance of the new Hupmobile.

Due to the heavier, counterbalanced crankshaft, and light-weight alloy pistons, and connecting rods, the motor possesses even more of that instant smoothness in operation always characteristic of the Hupmobile.

It is more powerful, it accelerates even more quickly. It is a wonderful performer in traffic, or on the road.

This new Hupmobile is an exceedingly comfortable car to drive, or to ride in. In this respect it surpasses previous Hupmobiles, and this in spite of the fact that the Hupmobile riding ease has always been notable.

Fifteen minutes in the new Hupmobile will be well spent. You should by all means realize what remarkable performance this new car gives in every phase of its operation.

REDUCED PRICES

Greer-Robbins Company
Twelfth and Flower Sts.

Hupmobile

WHERE TO GO—HOW TO GET THERE

Quick answers to questions regarding resorts, hotels, theaters, schools, depots, etc., may be had by calling up The Times Information and Resort Bureau. Telephone Metropolitan 0700.

Ray McNamara's More Miles Per Car



CAUTIONS IN REPLACING WORN OR LOST PARTS

BY RAY McNAMARA

Who has motored farther than any man in the world.

When an overhauling job becomes necessary on any of the major units of your car, always go to the direct service representative of your particular make or one of the first class shops that specialize on certain makes of cars and when paying your bills for replacement of parts insist upon a guarantee that all parts used in repairing your car are genuine.

This procedure is recommended because inferior parts are used in a great many cases for parts that have been lost or misplaced during the repair work, or because genuine parts were not available.

GRAVE IMPORTANCE

This point may be disregarded in the case of fender, body bolts or points where common carriage, machine and stove bolts are used. However, in the case of connecting rod bolts, spring clips, fly-wheel bolts, steering knuckles parts, axle shafts, gears and many other parts the correct analysis of material is of very grave importance.

For instance, on account of the strains and pressures that connecting rod bolts are subjected to, a highgrade chrome nickel alloy steel is specified. Suppose a rod bolt becomes lost while motor is being repaired and is replaced with a makeshift common steel bolt, the result will be rod bearing developing looseness rapidly due to soft steel bolts stretching. The bolt may even break, entangling the rod with crankshaft, which means probable total destruction of motor.

Fly-wheel bolts are important. If these are replaced with ones of soft steel the bolts will stretch, and a loose fly-wheel will cause very disagreeable knocks.

The spring clip is very important. These are usually made of high-grade alloy steel. Despite this fact there is a certain amount of initial stretch that takes place to justify an inspection and tightening of the nuts after the first few hundred miles of service on a new car or on one in which a spring has been replaced or the clips have been removed for any reason whatsoever. This applies to the highest-priced cars as well as the popular-priced ones, and in either case if it becomes necessary to replace a clip, insist upon genuine parts; do not take a cheaper one to save 10 cents or a quarter.

SPECIAL STEELS

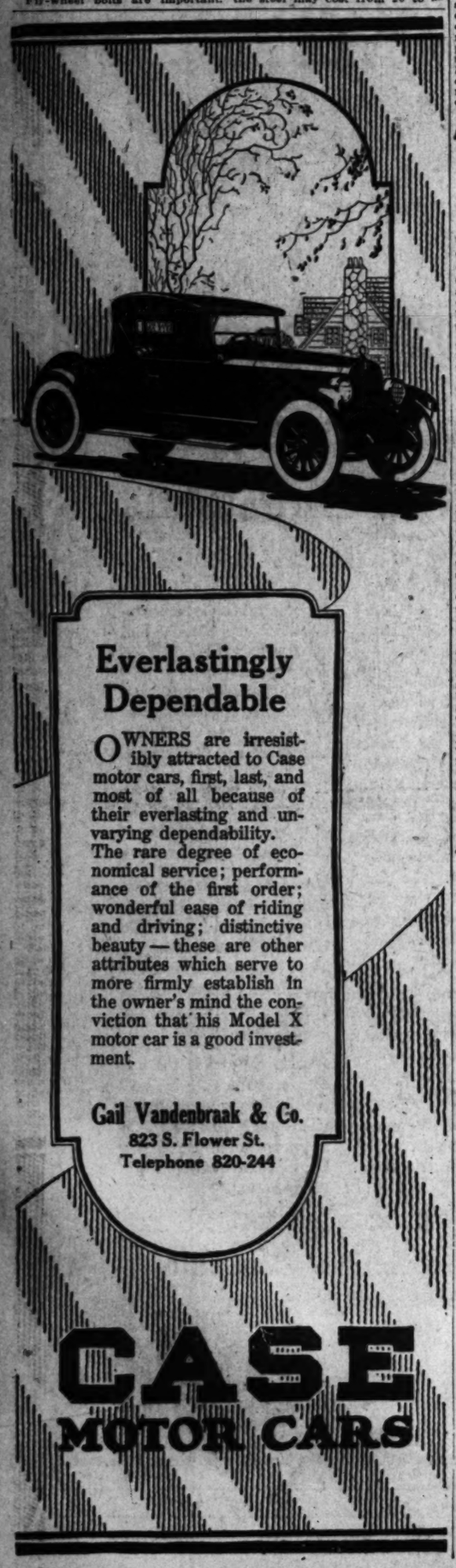
The same applies to axle shafts, steering gear parts and all gears and shafts throughout the drive line. These parts are all made of special alloy steels, specifications determined by learned metallurgists employed in the laboratories of the great factories after exhaustive study and expeqiment.

Alloy steel parts cost much more to produce, not only because the steel may cost from 20 to 50 per cent more per pound, but because the material is tougher to machine, thus increasing tool cost, and special heat treating and 100 per cent hardness test operations add further. In some cases the inspection operations and hardness test alone costs more than 25 cents on a part.

Why use inferior parts when the manufacturers with their experience and knowledge of requirements find certain special alloys necessary to meet the driving strains and all other stresses?

Therefore, if a merchant represents another part to be as good as genuine parts, ask him for a guarantee that it is in accordance with the car manufacturer's specifications as regards dimensions, hardness and analysis.

[Copyright, 1923, by the Christy Walsh Syndicate]



Everlastingly Dependable

OWNERS are irresistibly attracted to Case motor cars, first, last, and most of all because of their everlasting and unvarying dependability.

The rare degree of economical service; performance of the first order; wonderful ease of riding and driving; distinctive beauty — these are other attributes which serve to more firmly establish in the owner's mind the conviction that his Model X motor car is a good investment.

Gail Vandenbraak & Co.
823 S. Flower St.
Telephone 820-244

CASE MOTOR CARS

Eighteen Trips Across Country for One Driver

Two hundred and seventy thousand miles by auto across the United States and back—eighteen continental trips—is the mileage record of W. A. Kessler, a prominent merchant of Albion, Mich. The tale of these numerous meanderings cross-country would fill a good-sized book, the result of them being that for twelve years Mr. Kessler has not had recourse to Pullman service.

Much detail of these trips was told by him on the return from Albion on his annual visit to Los Angeles—a motor trek, by the way, which Kessler has made for some years. His last trip to Albion and back was made in a Duesenberg sedan, and in telling Eddie Cleveland of Shafer-Harrigan-Cleveland, Inc., of the vicissitudes of his trip the veteran voyageur declared that he had never encountered such terrible going to the East and back as he had just encountered.

"However," says Mr. Kessler, "I find, that for comfortable riding there is nothing to equal the Duesenberg—although in the last several years I have driven several different makes of high-powered cars. In addition, the economical feature of the car is what pleases me. An average of nineteen and one-half miles to the gallon of gasoline is remarkable, encountering as I did such rough roads, especially through the Middle West."

Miller Racer Grabs Second at Brooklands

That a Los Angeles-made racing motor car won the 122-cubic-inch event in the recent big classic race on Brooklands track, London, and took second place in the free-for-all, only being nosed out by a huge 427-cubic-inch Leyland racing car, is the word received here yesterday.

Details of the excellent showing made on the jolly old British track by the little "two-liter" Yank speed wagon were received by officials of the Miller Engine Works. The car was a Miller special, constructed by Harry A. Miller, and a twin of the famous Jimmy Murphy car and others made by the great racing-car builder. It was piloted at Brooklands by its owner, Count Luis Zborowski. Zborowski, the noble Pole who makes England his home, sent word that he'd have won the sweepstakes had it not been he was up against a car (the Leyland) which, because of its huge bore and stroke, could not compete in any championship events in this country.

An interesting feature of the letter from England was the disclosure that the Britons are now racing with veritable toys—the smallest engine which has been developed being the sixty-one-cubic-inch motor. Racing fans here, who know the size of the diminutive 122's and who have been puzzled as to what could be done with the projected 91's, expressed astonishment when told that English engineers have gone the other nations one better when it comes to getting the piston displacement down to near nothing.

Earl Cooper, whose special H.C.S. was completed this last week, is scheduled to leave today for Kansas City for next Thursday's classic. As a number of the cars he built are entered at K. C., Harry A. Miller has left New York for the Missouri-Kansas metropolis.

Realization Better Than Anticipation

Realization often drops below anticipation, especially when the latter has been high. But in the case of the new Oldsmobile six, despite the fact that great things were expected of it, its performance and drawing qualities have proved even better than the most enthusiastic of the optimistic anticipationists ever dreamed.

Such is the assertion of J. W. Leavitt & Co. officials here, for at the Los Angeles branch the crowds continue to stop, look and buy with undiminished enthusiasm, though the show of the new car has now lasted into its third week.

It is not alone in the sales of the car that they have been agreeably surprised—though these have come so thick and fast that a real delivery problem has reared its head—but in the way that the car has performed up to its specifications everybody from L. V. Starr, branch manager, down to the wash-rack boys, the entire Leavitt organization is all sold on the vehicle.

BUMPERS OFTEN SAVE A FENDER

"Few motorists realize the true advantage of bumpers on their cars until it saves them the cost of smashed fenders when the car in from stops suddenly or the machine behind rams into them," said Milton C. Copeland, manager of the Los Angeles stores of the Globe Auto Supply Corporation with headquarters at 1036 South Grand avenue.

"Bumpers save several times their cost each year, not alone from the accidents that happen along the road, but while the cars are parked. This is when the most damage occurs. They are a big protection from careless drivers who are apt to bump their cars either when trying to get into a parking space or in driving out."

Green and White and Read All Over



Ed Barnett, sales manager of the Lynn C. Buxton Company, exhibiting one of the new 1924 green and white license plates with a Stearns-Knight sport coupe in the background.

GO OVER BIG

Byron C. Foy, president and general manager of the Reo Motor Car Company of California, Inc., who has been away for a week or ten days visiting the Reo branches in San Francisco, Sacramento and Stockton, returned the middle of the week with an enthusiastic report on conditions in the northern part of the State and highly pleased at the warm reception accorded the new Reo models everywhere they have been shown.

COST ONLY THREE BUCKS

Samples of the 1924 license plates were displayed last week as they will appear on late model Stearns-Knight cars by the Lynn C. Buxton Company, Southern California distributors of Stearns cars.

"While motorists are now busy with the pennies, making up the road budget in gasoline tax," said Buxton, they may console themselves with the thought that these bright new license plates are going to cost them only $3 per pair, regardless of make, size or condition of their car."

Buxton also displayed the first set of balloon tires for the 1924 size sold in Los Angeles, fitting them mounted on one of the Stearns-Knight sport sedans that give this long-lined model a true road-hugging appearance that is exceptionally attractive.

MOTORISTS WANT QUICK DELIVERY

NEW MODELS RESPONSIBLE FOR UPWARD TREND OF DEMAND PENDULUM

Introduction of the 1924 Cleveland six in nine new models to the motoring public of Los Angeles and vicinity has brought on a veritable storm of praise, and a persistent demand for quick delivery, according to officials of the W. P. Herbert Company, Southern California distributors.

"The new Cleveland sport model is a jaunty, snappy car, finished in smart beige brown or blue devil blue. It has Spanish leather upholstery, khaki top, trunk, five disc wheels, in fact everything to make it the last word in sport cars.

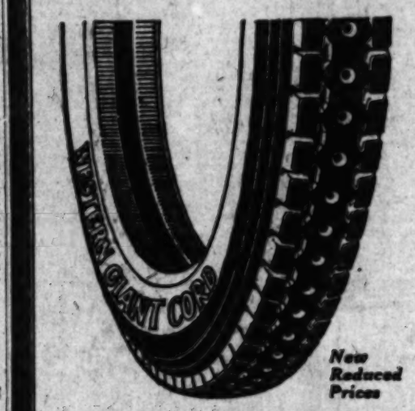
"The roadster is a favorite with the younger set, powered like the rest of Clevelands with the pliant, silent, sturdy motor that provides exceptional economy, coupled with roomy comfort and rare ease of handling.

"The touring de luxe incorporates the general characteristics of the standard touring with further enhanced by the addition of a radiator, aluminum steps and a striping of gold around the body. It comes in optional colors, maroon and blue.

"The standard touring is low and strikingly attractive, has aluminum scuff plates, finished in Cleveland blue and real leather upholstery of outstanding value in view of its

USE MORE LATITUDE

Capt. Eddie Rickenbacker, that because of the fact that European manufacturers have not fully awakened to the need for standardization, their engineers exercise considerable latitude in their experimental work, as is practiced in this country, chiefly for that reason the up-to-date American designer should constantly be on the lookout for new ideas to be gleaned from European sources.



New Reduced Prices

The purchasers of Western Giant CORDS ~appreciate Quality

They demand the graceful and distinctive appearance of the Western Giant Cord; the non-skid advantages made possible by the row of deep suction cups; the first quality materials and the expert workmanship, which assures long and satisfactory service. These are the reasons why those who appreciate quality prefer Western Giant Cord.

30x3½ Western Special CORD $8.80
32x4 Western Special CORD $17.75
Guaranteed 10,000 Miles

CORDS

Size	Readgripper, Standard Tread 10,000-Mile Guar.	Western Giant Extra Heavy 15,000-Mile Guar.
30x3½	$ 8.80	$12.65
32x3½	13.80	18.60
31x4	16.65	21.75
32x4	17.75	23.25
33x4	18.30	23.85
34x4	18.95	24.55
32x4½		28.45
34x4½		29.80
35x5		36.90

(Ask for Prices on Other Sizes)

30x3½ Cord WESTERN STANDARD (10,000-Mile Guarantee) $10.75

FABRICS

SIZE	NEBRASKA 6000 Miles	PHARIS 7000 Miles
30x3	$ 5.85	$ 6.80
30x3½	6.90	7.90
32x3½	9.95	10.80
31x4	10.45	11.95
32x4	12.55	13.80
33x4	12.75	13.95
34x4	12.95	14.25

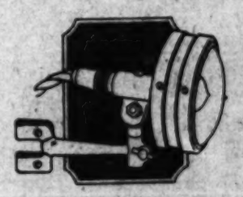
At All "Western Auto" Stores

When It's All Over!

The sale has been made—you have left the store with your purchase—but our interest in your article has not ended—it has only started. We want you to know that the Accessory or Part or Tire which you bought in good faith must come up to the claims we made for it.

Satisfaction is guaranteed. Upon this policy the "Western Auto" has grown to its present size and will continue to grow as long as we keep the faith and confidence of the motoring public.

"Drum" Spotlight



—is made of the best quality materials throughout; with heavily plated and highly polished reflector, oval lens, universal detachable bracket and very highly finished to match the finest cars.
Black and Nickel Finish, each $6.85
Other Spotlights $3.45 to $12.35.

Tool Box



Here is an extra large strong box constructed of high-grade pressed steel enamel. Electrically welded seams, good lock and fittings. Length, 24 in., 10 in. wide and 10 in. deep $3.95
Other Tool Boxes $2.85 and $3.70

You Will Be Arrested

—On October 15, if your headlight lens do not comply with the law. Avoid paying a fine by equipping your lights with

Macbeth Lens



Tested and Approved by the Authorities

A high-grade, well known lens—it combines scientific construction and beauty. Note the visor in illustration—its color is green $3.50

Liberty lens—also comply with the new law. It is cheaper to buy a pair of lens than to pay a fine..... $3.00

Tonneau Windshields



The coming fall days and nights will make you wish you had equipped your touring car with windshield, and the wise buy of double strength glass in a leaked japanned frame is only $20.85
Others at $32.50, $40.85 and $

"E. A." Motor Driven Horns



Their sharp, clear sound is audible for a great distance. This horn is attractive in design and finished in black enamel $6.85
E. A. Special Horn, model 16, 6-volt, Ford bracket ..... $
E. A. Special Horn, model 16, Dodge bracket, 12-volt ..... $
Genuine Klaxon, motor driven ..... $
"Hi-Lo" Magneto Horn (for Fords) ..... $

Ford Accessory Department

Never-burn Brake Lining
Ford Sets, $1.35

Coupe and Sedan Carpets
for Fords. Extra fine quality.
Sedan size $7.75
Coupe size 4.35



McKinnon Radiator for Fords

Same type of core as used on Buicks, Willys-Knights, and other fine cars. Strong and rigid in construction, manufactured by one of the oldest and soundest radiator factories in the country. The price, to fit 1917 to 1923 Fords, complete with shell and cap $17.00
Radiator shell, Ford type, nickel-plated $4.50



Radiator Guard

A fancy nickel-plated radiator shell and guard changes the entire appearance of your car—it gives protection to the radiator—saves the core from damage $12.50



"RAJO"

Overhead Valve Cylinder Head increases power, speed, flexibility and quick getaway. Greater gas mileage. Ask our store manager about it.

Alemite Set for Fords, $3.90

Running Board Mats of Coca Fibre .....
A complete line of shock absorbers, Timers, Side Curtains, etc. In fact, everything for Ford at pleasing prices.



Universal Demountable Wheels

Fit all Ford rims. Disc finish and steel fellos, each .....
Hayes or Kelsey Universal wheels .....
Hayes Disc Wheels (4 wheels, 5 rims) .....

"Western Auto" Stores in City of Los Angeles:
MAIN STORE 911-17 So. Grand
DOWNTOWN 411 So. Spring St. 1200 S. Main St. 721 E. 7th St.
NORTH SIDE 7th and Pedro 2205 N. Broadway 2636 Pasadena Av. 1812 Sunset Blvd.
WEST SIDE 6630 Hollywood Blvd. M. & Western Av. Pico and Alvarado
SOUTH SIDE 4336 Brooklyn Ave. 200 E. Pacific Av.
EAST SIDE Huntington Park 3917 E. Whittier Blvd.

75 Stores in the West -
Western Auto Supply Co.
Main Store, 911-17 South Grand

THREE BUCKS

...bright new licenses plates are going to cost them only $3 per pair, regardless of make, size or condition of their car."

Buxton also displayed the first set of balloon tires in the city to be sold in Los Angeles. He has them mounted on one of the Stearns-Knight sport sedans. They give this long-lined model a low, road-hugging appearance that is exceptionally attractive.

...roomy comfort and rare ease of handling.

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"The standard touring is also new and strikingly attractive. It has aluminum scuff plates, is finished in Cleveland blue and has real leather upholstery—an outstanding raise in view of its price.

ONE MORE LATITUDE

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Over!
...with your pur-
...ended—it has
...Accessory or
...must come up
...the "West-
...d will con-
...and confi-

Tennessee Windshield
...
"E. A." Motor Driven Horns
...
...partment
Alemite Set for Fords, $3.99
...
Universal Demountable Wheels

DREATER SOUTHERN CALIFORNIA

Los Angeles Sunday Times

SUNDAY MORNING, OCTOBER 14, 1923. ROTOGRAVURE SECTION LAST WORD IN MODERN PRINTING.

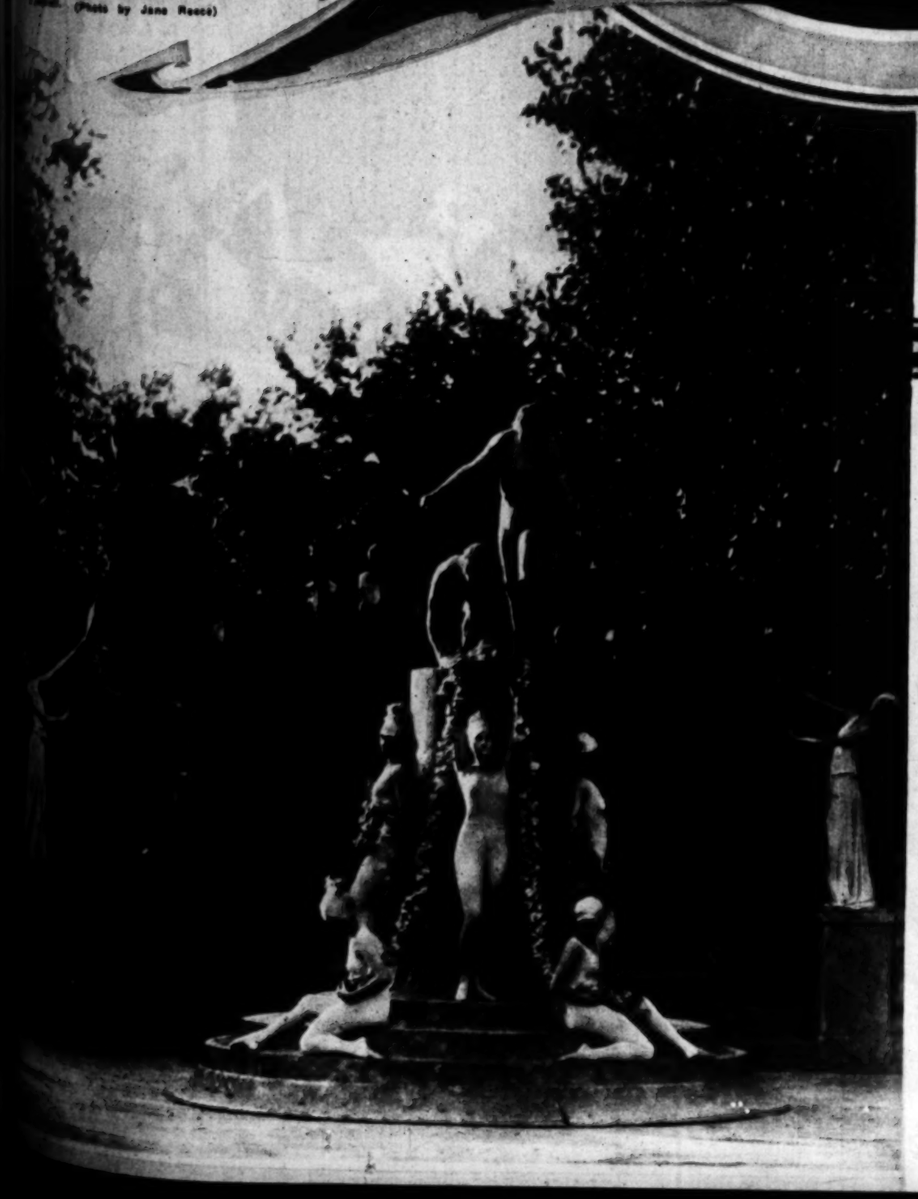
Bizarre and Beautiful



Flo Newton, with Ed Wynn in "The Perfect Fool," which is coming to the Mason November 4. (Photo by Alfred Cheney Johnston)

Mary Lowe, Denishawn dancer, who was seen recently at the Grauman Theater. (Photo by Jane Reece)

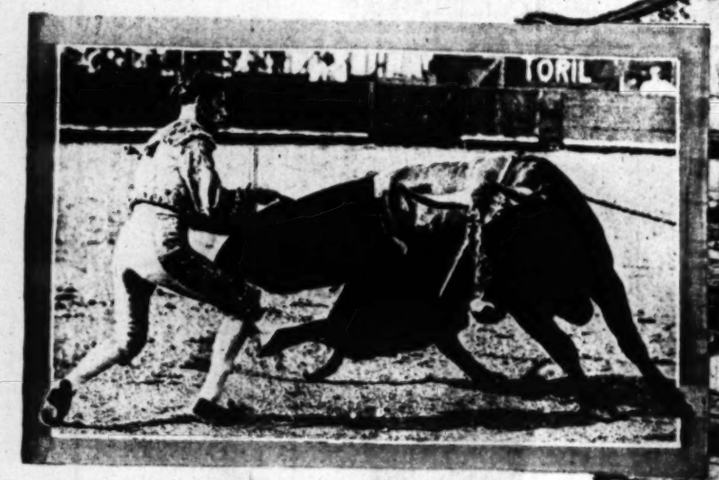
Lights and shadows. Olive Borden of the Jack White Players in Mermaid Comedies.



Left—"Statuary," from the episode, "Fancy Free," in pageant presented in the St. Louis Municipal Open-Air Theater. (Schweig photo)

If this be comedy, make the most of it. A Jack White player in fantastic garb in a Mermaid laugh-producer.

On Two Continents



Just before the kill. Matador at close quarters with maddened animal in ring at Aix-les-Bains, France, where bull fighting has become quite popular.
(Kadel & Herbert, N. Y.)



Organize to aid their stricken land. Young California Japanese gather in front of bulletin board to collect funds and food for earthquake sufferers. (Pacific & Atlantic)



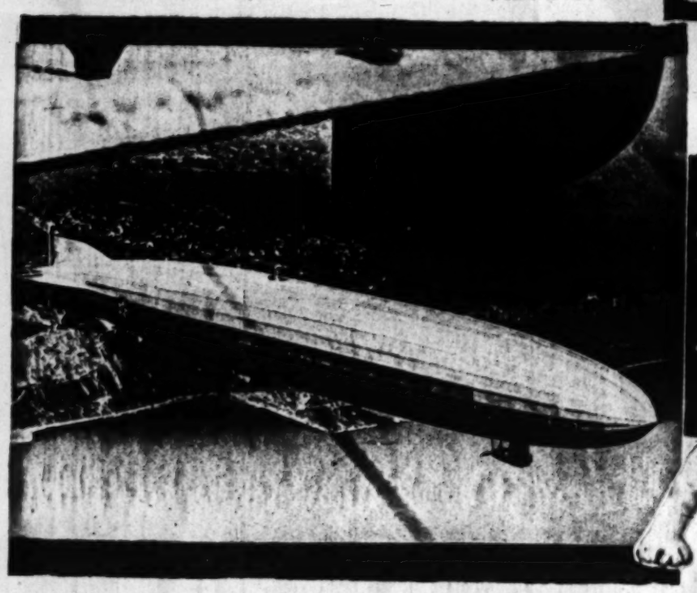
Walter S. Ward (right,) oft accused on murder charge, discusses angles of the Clarence Peters case with his attorney, E. M. Rabenoid, in the White Plains (N. Y.) court. Ward was acquitted.
(Pacific & Atlantic)



The Prince of Wales's farmer pal. He lives on the ranch adjoining that of the heir-apparent in Calgary.
(Pacific & Atlantic)



Is the fastest human listening to a good joke? Charley Paddock, world's champion sprinter (right) is welcomed back to his alma mater by President von Klein-Smid.
(Kadel & Herbert, N. Y.)

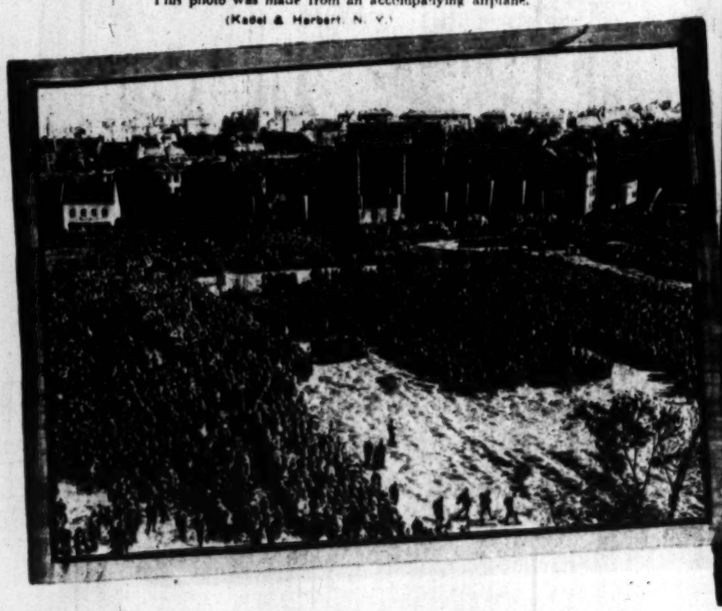


America's Leviathan of the air may now make North Pole trip. The ZR-1, the government's largest dirigible, returning from Philadelphia after stringent air tests. This photo was made from an accompanying airplane.
(Kadel & Herbert, N. Y.)



Coeds keep burned city orderly. Here are two of them sorting and checking furniture carried from the burned area during Berkeley's $10,000,000 blaze, in which 650 homes were destroyed. (Pacific & Atlantic)





Fifty thousand Bavarian Socialist soldiers gather at Nuremberg to observe German Day and take oath of loyalty to their party.
(Kadel & Herbert, N. Y.)



Challenger Boy wins blue ribbon at society dog show at Westbury, L. I.
(Pacific & Atlantic)

Mountain of paper marks worth approximately 1 cent in American money. Nice playthings for the children, eh?
(Kadel & Herbert, N. Y.)



Not crushed in spirit. When Peggy, a thoroughbred pit bulldog owned by a [illegible] man, had her back legs crushed by a cow's kick, the owner rigged up a [illegible] carriage to carry her hind quarters. Here is Peggy with her wheeled [illegible] family of four.
(Pacific & Atlantic)

Deer so tame that they are fed from the table at inn near Munich, Germany.
(Kadel & Herbert, N. Y.)



g California Japanese
t funds and food for



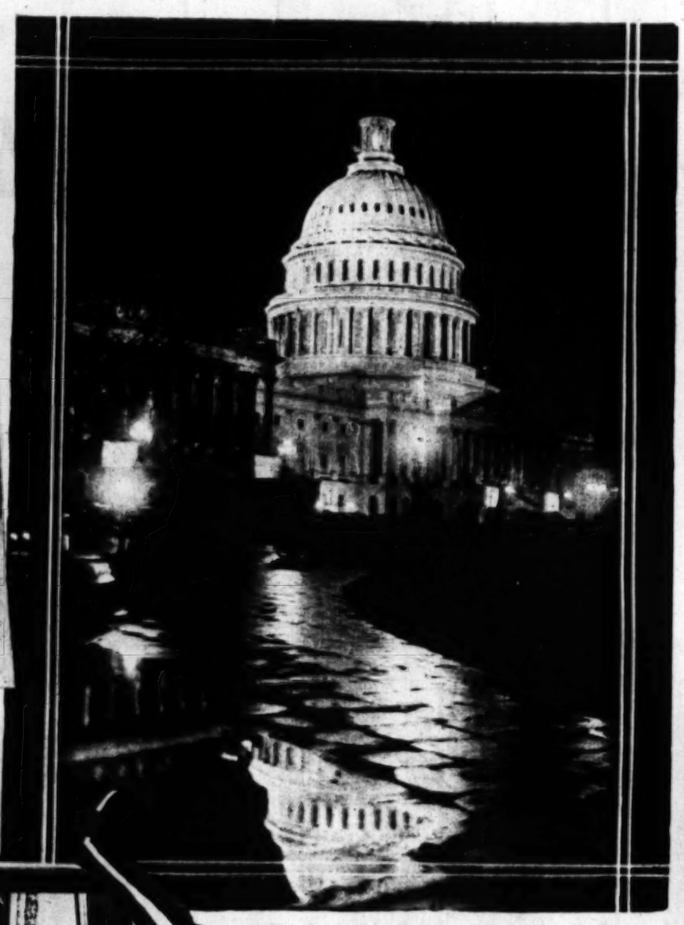


inn near Munich, Germany.
(Kadel & Herbert, N.Y.)

IN WASHINGTON



President Coolidge takes a look at the headlines in the morning paper.
(Copyright by Benjamin Grey. From Pacific & Atlantic)



The Capitol at midnight. A late session of Congress, the inky black of a stormy sky and a searchlight illumination of the dome combined to make possible this striking photograph.
(Copyright by C. O. Buckingham, Washington, D. C.)



Sealed in amity. Senor Manuel Tellez (center.) acting Ambassador to the United States from the newly-recognized republic of Mexico, presents his credentials to Acting Secretary of State Phillips (right.) Matthew E. Hanna, chief of the Division of Mexican Affairs, at the left.
(Pacific & Atlantic)



The President's mount, "General," picked by the nation's Chief Executive for his early morning canters. Horse fanciers say "General" has a wicked head.
(Pacific & Atlantic)



...tatives of the signatory powers gather at the State Department to sign four-...ament pact. Left to right, around the table: Augusto Rosso, Italian ...Affairs; Counselor Chilton of the British Embassy; Secretary of State ... and Andre de la Boulaye, French Charge d'Affairs. (Pacific & Atlantic)



Miners' leaders call on the President. Left to right: Philip Murray, international vice-president of the Mine Workers' Union; John L. Lewis, international president; Thomas Kennedy, president of the Hazelton district, and Ronald Capalinni, president of district No. 7.
(Pacific & Atlantic)

John Hays Hammond (center,) chairman of the U. S. Coal Commission, discusses fuel situation with reporters after calling on the President.
(Pacific & Atlantic)



Miriam Battista, child star of the stage and screen, calls on the President.

Mrs. Calvin Coolidge and her sons, Calvin, Jr., and John. This photograph was taken in San Francisco during the Harding visit.
(Copyright Hartsook Photo)

Twenty Years in the Realm of the Jeweler's Art

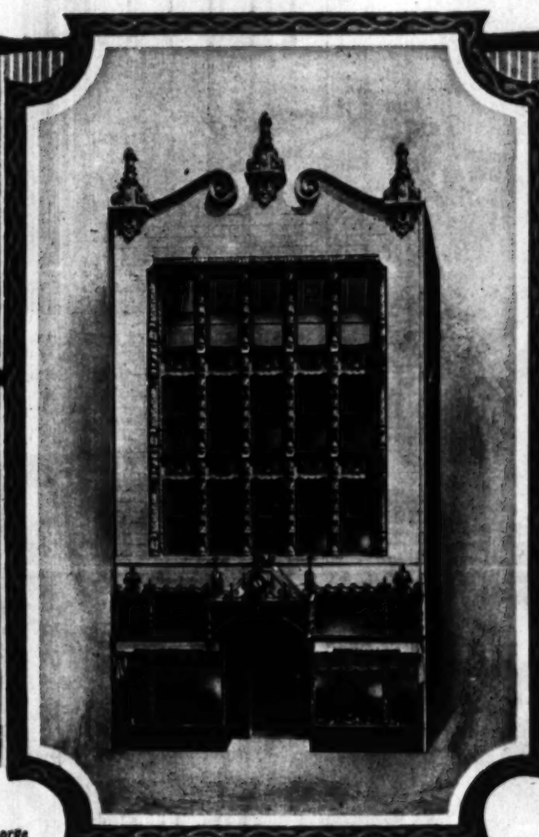
Today completes the twentieth year since the establishment of Brock and Company, jewelers, of Los Angeles—two decades during which this firm has won nation-wide recognition for its activity in spreading more and more widely the influence of Art in the form of jewelry.

Superbly crowning this period of progress has come the unification of Brock and Company with the oldest jewelry establishment in Los Angeles—S. Nordlinger & Sons. It is an event that brings with it all the prestige which more than fifty years of fine business idealism has built up.

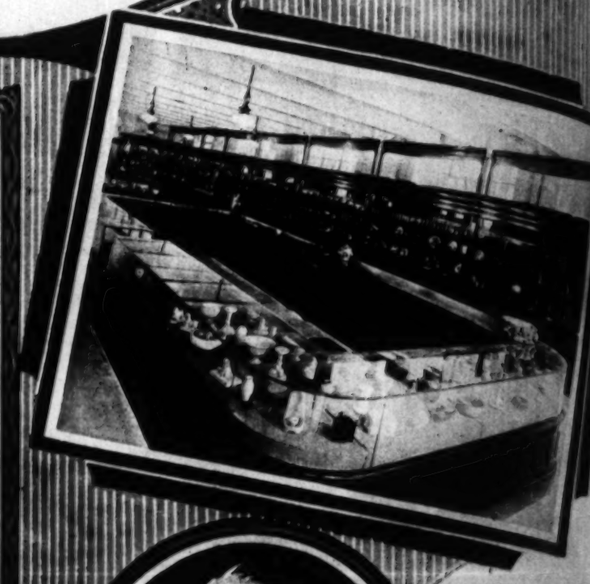
As an outward evidence of their ability and willingness to keep pace with this growth in their facilities for serving patrons, Brock and Company announce, in addition to their main floor, the formal opening of their second floor as a completely equipped and elegantly appointed salesroom. This building now has 20,000 square feet of floor space devoted to the service of Brock and Company patrons.



Main Floor of Brock and Company



BROCK AND COMPANY BUILDING
515 West Seventh Street



Second Floor, now formally opened as a completely equipped salesroom.



George A. Brock, President and General Manager of Brock and Company.



Louis S. Nordlinger, Vice-president of Brock and Company.

Modern Artisans of an Ancient Craft

Glimpses of the manufacturing department of Brock and Company, occupying the company's entire fourth floor. Here expert craftsmen ply the art of the jeweler in executing exclusive gem-set pieces from designs by Brock and Company artists. The department includes the reconstructing of jewelry and also watch repairing.



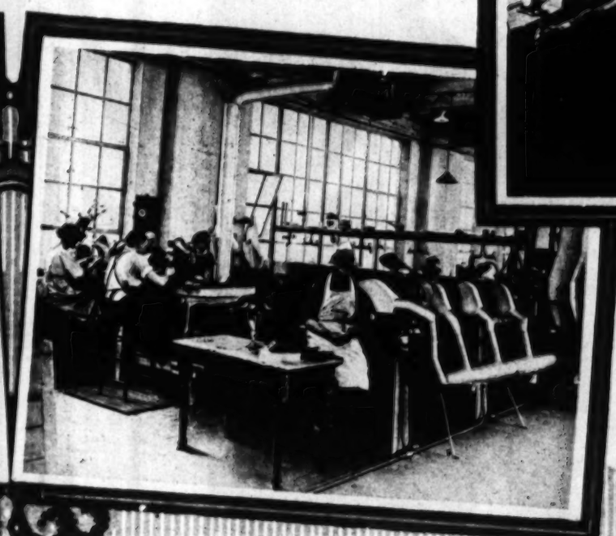
Executing original designs in beautiful gem-set pieces.



A corner of the watch repair department.



Workers in the fine art of engraving.



Where each piece is carefully polished.

This great store, with all its facilities and all its rich profusion of beautiful offerings, awaits the privilege of serving you in your Christmas gift selection.



Colburn's has designed and imported fur creations for this winter, which in spite of our Southern California sunshine, milady will find irresistible. Sealskin with red fox, caracul in cocoa and chocolate shades combined and trimmed with the flattering fox; for evening, white caracul and ermine with flowing lines, just too luxurious and wonderful for words to describe. Iris Ashton is here shown wearing a coat of black caracul, introducing the new circular lines.
(Keystone Photo)

FASHIONS

Specially posed and directed by

PEGGY HAMILTON



Second Floor, now formally opened as a completely equipped salon room.

A corner of the watch repair department.

Where each piece is carefully polished.

Gilson's has designed and imported its creations for this season, which in spite of our Southern California sunshine, milady will find irresistible. Bolero with red fox, caracul in cocoa and chocolate shades combined and trimmed with the flattering ostrich; for evening, white ostrich and ermine with flowing lines, just too luxurious and wonderful for words to describe. Iris Adrian is here shown wearing a coat of black caracul, introducing the new circular lines.

(Keystone Photo)



Switzer's—a new and exclusive shop, located in Westlake Square, importing the latest Dame Fashion has to offer, for the debutante and grand dame type. Two views of Julanne Johnston, leading woman for Douglas Fairbanks, shown here wearing a "Switzer-Original" dress of black chiffon velvet, heavily hand-beaded in tapestry beads, trimmed with taupe flying squirrel. Hat of black velvet with gold and metal ribbon trim.

(Cooley Photo)



I. Magnin & Co. of the Ambassador and Maryland hotels have imported many exquisite tea gowns and more informal boudoir robes for the coming season and display here an original Callot Model tea gown of King's blue crepe Elizabeth with gold and blue brocade.

(Keystone Photo)

Mary Astor, who plays an important role in support of Thomas Meighan in his latest starring picture for Paramount, "Woman Proof," has chosen from "The Woman's Shop" at Desmond's, this cape coat of English striped worsted with rose taupe fox collar of the "comfy" type. Hat of extreme smartness and individuality.

(Robert Richee Photo)

From Swobdi—
this very clever black toque embroidered in gold, Chinese design. A very fetching veil caught on either side, leaving enough space to peep at Mary Astor's sweet face.

A very beautiful evening gown for the formal occasion of white crepe, handsomely beaded in jade and pearl beads, with a graceful overskirt line bordered with white fox, entire gown lined with silver cloth. This is one of the many new and charming evening creations recently received by Harry Fink Company.

Cooley Photo)

What is more fascinating to a woman than luxuries for the boudoir? Wetherby-Kayser has just received these new slipper creations to harmonize with the brocade, chiffon and fur-trimmed negligees designed for this winter. The color combinations and the richness of materials are most unusual, and quite typical of the ultra styles of this exclusive shop.

Some Women, like Alice, step into the Looking Glass and never come out



ALICE stepped into the Looking Glass and found Wonderland. She found quaint adventures—*no reality*.

Many women are like Alice when they face their mirrors. They see, not what they actually are like, but what they want to see. If those women came out of the Wonderland of their own making and into the light of the real world in which *others see them*, there would be less women on the streets today whose faces are unattractive, haggard and relieved only by sharp splotches of red.

Such women—and there are thousands of them—do not realize that the face powder and rouge which make them lovely in the soft lamplight of night cannot stand up under the harsh test of the sun's rays. They do not realize that what they need is a *daylight shade of face powder*. If they did, they would find that Bourjois, in *Peaches-and-Cream** and *Peaches** shades of JAVA* Face Powder, has solved their problem.

Peaches-and-Cream is a tan-and-rose out-of-doors shade, radiant and soft. *Peaches* is a delicate tan with the faintest touch of pink, giving the glowing effect of wind and sun.

Bourjois has been making JAVA Face Powder for 50 years. It took years of scientific experiment to develop *Peaches-and-Cream* and *Peaches*. For the first time in the history of face powder manufacture such shades can be offered to the women of America with the assurance that they have passed every test of the sun's harsh rays.

Peaches-and-Cream and *Peaches*, as well as White, Naturelle, Rachel and Rose, the other four JAVA shades, are on sale at all good drug stores. If you are unable to secure them at your druggist, mail the coupon for a sample.

BOURJOIS PARISIAN

JAVA

FACE POWDER





A. BOURJOIS & CO., INC.
PARIS 30½ West 34th Street NEW YORK

Enclosed find 10c for samples of Bourjois JAVA Face Powder and Bourjois Ashes of Roses Rouge.

Check color wanted
White ☐ Peaches and Cream ☐ Naturelle ☐ Peaches ☐ Rose ☐ Rachel ☐

Name _____

Address _____ City _____ J

*Reg. U.S. Pat. Off.

ANGELENOS



Hunting "eagles" and "birdies" on the Ambassador links. Chief Fast Bullet (right) claims the all-Indian golf title of the world.

(Pacific & Atlantic)



Marjorie Daw

Attractively Attired in One of Beckmans'

Caracul Coats

Fox Trimmed

Beckmans' Fur Factory

521-23 West Seventh Street



Canning sunshine. William Mosbey Thomas says his sun concentrator develops a heat of 2800 degrees Fahrenheit. By a secret process Mr. Thomas hopes to be able to seal this heat in air-tight cans for general consumption.

(Pacific & Atlantic)

Right—A. Carman Smith, president of the Advertising Club, at the club's annual outing at Catalina.

(Keystone Photo Service)



Lined up for the women's fifty-yard dash at the Catalina outing of the Advertising Club of Los Angeles

WHITTA



hittall Anglo Persian Rugs, P... way, that you may judge of their ... Priced in the 9 x 12 size at $155, ... transportation charges. Look for ... in back of every rug. Send ...

M. J. WHITTALL ASSOCIATE...

Barker

Complete Furnishers of ...
BROADWAY, BETWEEN SE...

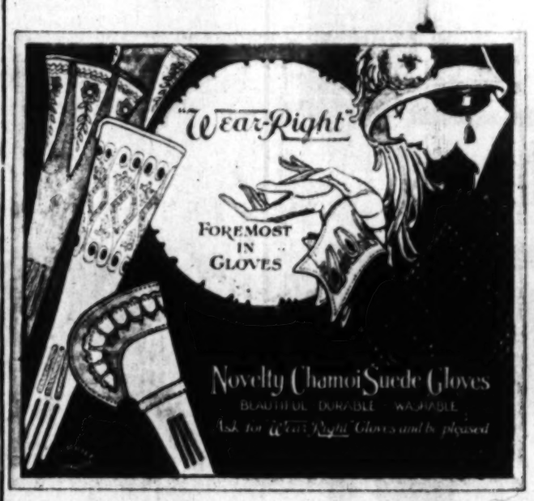
One of the larges...

WHITT... RUG...

in America—offering ... latest and most import... these superb rugs.



"AMERICAN" ENGRAVING AND ELECTROTYPE COMPANY.
ENGRAVING BY ALL PROCESSES
AMERICAN SERVICE
227 W. 1ST ST. LOS ANGELES
BDWAY-1873, 10319





Choose Well Your Coat!

JUST any coat will *not* do. It must be elegant of fabric, and handsome with fur, to accompany afternoon frocks. It must, too, be durable—to withstand the winter's snow, rain and sleet. Its lines must be flattering. In all these particulars, *Golflex* Coats will delight you. You'll find rich worsteds, honest tailoring, smart styles—with or without furs—in *Golflex* Coats. It will pay to ask for them always by the name.

GOLFLEX

William W. Adler Inc., 580 Seventh Ave. New York City
7 Conduit St., London
16 Cité Paradis, Paris
William W. Adler, Ltd., 78 John William St., Huddersfield, England
3 K. Schmidgasse, Vienna, Austria

e Daw
One of Beckmans'
l Coats
rimmed
Fur Factory
Seventh Street



WHITTALL RUGS



Anglo Persian Rugs, photographed in the simplest so that you may judge of their decorative value for the home. Sized in the 9x12 size at $155, to which your dealer will add transportation charges. Look for the name WHITTALL woven at back of every rug. *Send for book telling how rugs are made*

M. J. WHITTALL ASSOCIATES, WORCESTER, MASS.

Barker Bros.

Complete Furnishers *of* Successful Homes

BROADWAY, BETWEEN SEVENTH AND EIGHTH

One of the largest retailers of

WHITTALL RUGS

in America—offering choice from the latest and most important creations in these superb rugs.

SPORTS



Mr. William Harrison Dempsey comes home still wearing the heavy-weight crown. Some of Mr. Dempsey's efforts to earn a living in this hard, hard world are seen through the camera's eye below.

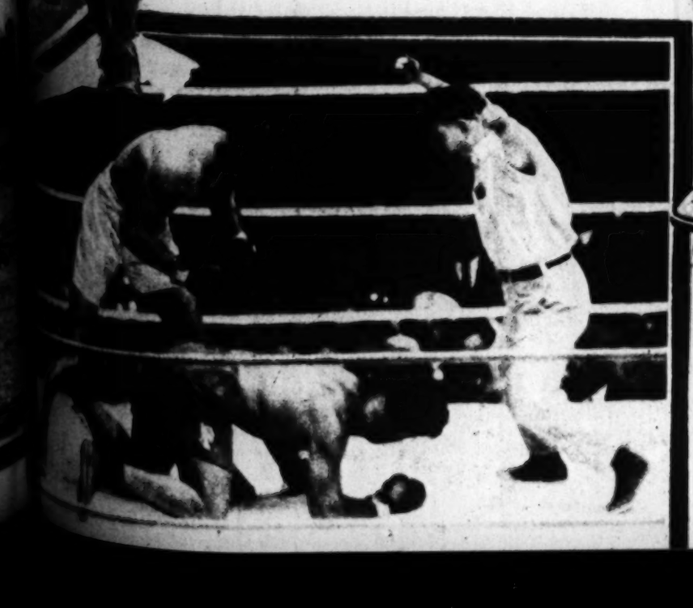






Right—Billy Sunday back on the diamond. He umpired a ball game at Portland recently and threw in a few of his platform antics for good measure.

Left—Beats world champion walker at pre-Olympic games. Walter Von Bargen simply walked away from Willie Plant, the record holder, in 3000-meter walk at Yankee Stadium recently.





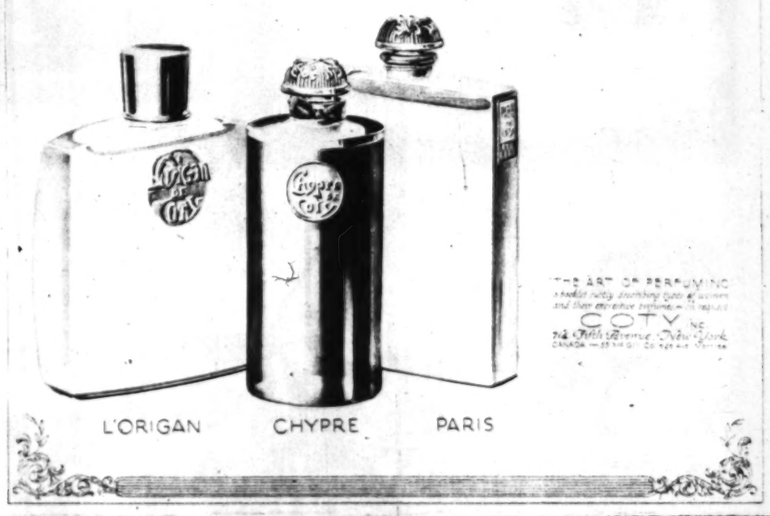
LES PARFUMS DE COTY

The three supreme COTY *ideals—favored above all French perfumes throughout the world.*

L'ORIGAN—*loved by women of exquisite sophistication and delicate finished worldly charm*—

CHYPRE—*expressing romance and mystery, the enchantment of the east*

PARIS—*chosen by women of gay insistent sparkling joy in life.*—





The Corset Speaks for Itself - -

"I'LL REDUCE you—in three hours! The women who know about me don't acknowledge their weight to the world. . . . They don't diet, or exercise vigorously, or lose a whole season 'getting thin,' either! They decide to have a new, slender silhouette, and behold, I give it to them!

"My name is 'Stylish Stout.' That's all you need remember. Then, a call at your favorite store, a fitting, and presto! you'll look really twenty pounds lighter, and can wear the new, straight modes so becomingly!"

"No woman is too Stout to be Stylish!"

"Stylish Stout"

Stylistic Front-Back Corsets—$5 up.

Stylistic Stylish Stout Corsets—$11 up. Stylish Stout Corsets are priced at $7 up.

Overtime System *Corsets*

FOR SALE AT ALL GOOD STORES

Write for booklet: Weingarten Bros., Inc. 618 Pacific Bldg., San Francisco

At the left are two pictures of the Dempsey-Firpo fight. The picture at the extreme left shows Dempsey hovering over Firpo, after having knocked the Argentine giant to the canvas in the first round. The other picture shows Firpo being slammed to the canvas just before the knockout.

IN JAPAN



Escaped unscathed in Nippon disaster. Wife of Katsuni Kabota, famous Japanese banker, and their son, Isama, 15 years of age, who is learning banking from the ground up under the tutelage of his father and mother, both of whom are powers in the eastern financial world. (Kadel & Herbert, N. Y.)



Yokohama's water front following recession of tidal wave which followed devastating earthquake.
(Copyright, Kadel & Herbert, N. Y.)



Searching for bodies along Yokohama's water front following earthquake and tidal wave.

Vigny
PARIS

Vigny, the Master Perfumer of Paris Announces

"LE CHICK-CHICK"
A NEW ODOR

By the creator of "Golliwogg", favored with instant popularity.

Vigny Odors can be obtained in 1 oz. to ¼ oz. bottles, also in Powders, Talcums, Sachets and Toilet Waters at all good dealers.

"Lionel Double Compact"
Bevel Mirror, Rouge and Powder, on one level. $1.50
Lionel Square Compact. Opens and closes with snap..... $1.00
Vigny Odors.

"Lionette"
Vigny Odors Frosted Flacons with Silk Tassel. $1.00

"Lionel Double Compact" "Lionette"

"GOLLIWOGG"
The Lucky Little Fellow
The Charming Perfume in the Bizarre Bottle, which is smiling on thousands of boudoir tables.

If not at your dealer's, write direct to
LIONEL TRADING COMPANY, Inc., 320 Fifth Ave.
New York City
U. S. Distributors

Gray Hair
is Restored—Keep Young

"Oh, she is a gray haired woman" — how often have you heard this said of a woman young in years but made seemingly old by gray hair. Don't let them say it of you, when gray hair can be restored so safely, surely and easily. How? Send for my special patented, free trial outfit and learn. It contains a free trial bottle of the wonderful hair color restorer I perfected to restore my own gray hair.

All you have to do to secure this trial outfit is to fill out and mail the coupon. Send no money — I even prepay postage. My offer is actually absolutely free.

Perfectly Colorless
My hair color restorer is clear and clean as water—free from greasy sediment. You apply it by combing through the hair—no side aid or expert skill required. No one need know your secret. The use of my restorer does not interfere with shampooing—there is nothing to wash off or rub off.

Mail Coupon Today
Fill it out carefully, using X to indicate natural color of hair. If possible enclose a lock in your letter. You will get the coveted free trial outfit by return mail. Don't delay—mail the coupon today and test it on some lock of hair.

Mary T. Goldman's
Hair Color Restorer
At All Dealers
Over 10,000,000 Bottles Sold

Lingette
Everybody thinks it's silk

The More Dainty You Are, The More You Like It!

LINGETTE combines the softness and luster of silk with the sturdiness and extra wear of cotton. Lingette can be thoroughly cleansed in warm suds. It is quite the best fabric you can buy for lingerie, petticoats, bloomers, coat linings, princess slips, negligees: also pajamas, and children's dresses.

Not genuine unless
The name is on the selvage, or the label is in the garment.

FRED BUTTERFIELD & CO., INC.
363 Broadway, Dept. V, New York
Makers of the famous Normandy Voile

Lingette is a BUTTERFIELD Quality FABRIC



She Found A Pleasant Way To Reduce Her Fat

She did not have to go to the trouble of diet, exercise or unpleasant greases and salves. She found a better way, which aids the digestive organs to turn food into muscle, bone and sinew instead of fat.

She used Marmola Prescription Tablets, which are made from the famous Marmola prescription. They aid the digestive system to obtain the full nutriment of food. They will allow you to eat many kinds of food without the necessity of dieting or exercising.

Thousands have found that Marmola Prescription Tablets give complete relief from obesity. And when the accumulation of fat is checked, reduction to normal, healthy weight soon follows.

All good drug stores the world over sell Marmola Prescription Tablets at one dollar a box. Ask your druggist for them, or order direct and they will be sent in plain wrapper, postpaid.

MARMOLA COMPANY
325 Garfield Bldg., Detroit, Mich.



CORNS?
Safe relief in one minute

For quick, lasting relief from corns, there is nothing like Dr. Scholl's Zino-pads. They stop the pain in one minute by removing the cause—friction and pressure.

Zino-pads are thin, safe, antiseptic, healing, waterproof and cannot produce infection or any bad after effects. No strong acid or caustic that "burns" out the corn. Three different sizes—one for corns, one for callouses, one for bunions. Fine for blisters and tender spots caused by new shoes.



This special shape eases the pain of bunions

Get a box today at your druggist's or shoe dealer's. Cost but a trifle

Write for free sample of Dr. Scholl's Zino-pads and his booklet, "The Feet and Their Care." Address the Scholl Mfg. Co., Dept. 77, 213 W. Schiller St., Chicago.



This size quickly and safely relieves callouses

Dr Scholl's Zino-pads

Put one on—the pain is gone!

"Perhaps your skin is especially susceptible to blackheads"



Blackheads indicate your cleansing method is wrong

PERHAPS you have the type of skin that is particularly susceptible to blackheads.

If so, you will need to use a special method of cleansing in order to overcome this trouble.

Blackheads are caused by excessive oil collecting dirt in the pores of your skin. To do away with the *cause* of blackheads follow this special treatment:

EVERY night before retiring, apply hot cloths to your face until the skin is reddened.

Then with a rough washcloth work up a heavy lather of Woodbury's Facial Soap and rub it into the pores thoroughly, with an upward and outward motion.

Rinse with clear hot water, then with cold. If possible rub your face for thirty seconds with a piece of ice.

To remove blackheads already formed, substitute a flesh brush for the washcloth in this treatment. Then protect the fingers with a handkerchief and press out the blackheads.

Use this treatment persistently and within a week or ten days you will be surprised to see how wonderfully your skin has improved in clearness.

Get a cake of Woodbury's today, at any drug store or toilet goods counter. A 25-cent cake lasts a month or six weeks. Woodbury's also comes in convenient 3-cake boxes.

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Los Angeles Sunday Times

VOL. XLI. SUNDAY MORNING.

Part VII: 4 Pages
COMIC SECTION.

THE GUMPS.

ORNING, OCTOBER 14, 1923

Hair
eep Young
and clean as water—free from greasy sediment. You apply it by combing through the hair—no outside aid or expert skill required. No one need know your secret.
The use of my restorer doesn't interfere with shampooing—there is nothing to wash off or rub off.
Free Trial Bottle Shows You How
Mail Coupon Today
Fill it out carefully, using X to indicate natural color of hair. If possible, enclose a lock in your letter. The promised free trial outfit will be sent by return mail. Don't delay—mail the coupon today and test it on one lock of hair.

e Dainty You Are,
ore You Like It!
combines the softness and silk with the sturdiness of cotton. Lingette can cleansed in warm suds. best fabric you can buy etticoats, bloomers, coat ss slips, negligees: also and children's dresses.
genuine unless me is on the selvage, label is in the garment.
TERFIELD & CO., INC. ay, Dept. V, New York kers of the famous Vermandy Veils
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ten days you has improved
tore or toilet or six weeks.
Copyright, 1923, by The Andrew Jergens Co.

WINNIE WINKLE

THE BREADWINNER

AW HAVE A HEART, KID !!

©1923- BY CHICAGO TRIBUNE

I'M SO SORRY I CAN'T GO TO THE CONCERT WITH YOU WINNIE BUT MY NURSE LEFT ME THIS MORNING AND I HAVE NO ONE TO LEAVE WITH THE BABY !!

IT WOULD BE A SHAME FOR YOU TO MISS THIS CONCERT ! I'LL GET PERRY TO MIND THE BABY WHILE WE'RE GONE !!

YOU'LL ONLY HAVE TO MIND THIS BABY FOR TWO HOURS AND YOU WON'T BE SORRY YOU DID ME THIS FAVOR !!

YEAH, BUT WHAT'S IN IT FOR ME ?? I HAD ANOTHER DATE FOR THIS AFTERNOON, Y'KNOW !!!

WHEN WE COME BACK I'LL GIVE YOU FIFTY CENTS, PERRY !!

AND BE SURE AND TAKE GOOD CARE OF LITTLE FELIX WHILE WE'RE GONE !!

AW! YOU DON'T HAFTA WORRY! I KNOW HOW TO MIND BABIES!

GEE, I'M S'POSED TO HELP START TH' RINKEYDINK FOOTBALL TEAM THIS AFTERNOON, BUT FIFTY CENTS FOR MINDIN' THIS KID. WILL COME IN HANDY IN OUR TREASURY !!!

HAW-HAW! CAN'T PLAY FOOTBALL 'CAUSE HE'S GOTTA MIND A BABY !! NURSE GOIL !! NURSE GOIL !!

AIN'TCHA GONNA START DE FOOTBALL TEAM? YOU'RE A HECK OF A GUY !!

HEY, HOW ABOUT FOOTBALL PRACTISE? YOU'RE A FINE EGG!

G'WAN I'M GETTIN' 50 CENTS FOR DOIN' THIS! WAIT'LL I PARK TH' KID SOME PLACE AN' WE'LL GET BUSY RIGHT AWAY !!!

WE ONLY NEED TO PRACTISE A' HALF A' HOUR !! I'LL PARK THIS KID HERE AN' COME BACK FOR HIM LATER !! NOBODY WILL BE ANY TH' WISER !!

I WANNA PLAY HALF BACK !!

YA GOTTA SHOOT THAT BALL BETWEEN YER LEGS IF YA EVER WANNA PLAY CENTER ON THIS TEAM!

I'M GONNA BE FULL BACK !!

I'LL BE HALF BACK!

I CAN'T DO IT! ME PANTS IS TOO LOOSE !!

I DUNNO WHOSE BABY IT IS! I NEVER SEEN IT BEFORE!

T'AIN'T MINE! I'M SURE OF THAT!

SOME WOMEN OUGHT'A BE ARRESTED FOR LEAVIN' THEIR KIDS AROUND LIKE THAT!

WELL I'LL HAVE TO TAKE IT TO TH' STATION HOUSE !!

HOLY SMACKERS! TH' KID'S GONE !!!

STILL LATER

GEE WILLIKENS! WE ONLY PRACTISED A LITTLE WHILE AN' SOMEONE SWIPED TH' KID !! GOSH, WHAT'LL I TELL TH' KID'S MOTHER NOW !!! I'LL HAFTA MAKE UP A PRETTY GOOD ONE TO TELL HER, TO GET OUTA THIS HOLE !!

PERRY !! WHERE'S THE BABY?

WELL Y'SEE IT WAS LIKE THIS – I WAS PUSHIN' TH' CARRIDGE ACROS'T TH' STREET AN' A BIG TRUCK COME ALONG AN' SMASHED IT TO SMITHEREENS !!!

HEAVENS !!! AND MY LITTLE FELIX – WHAT ABOUT MY BABY – ???

AW TH' BABY DIDN'T GET HURT !! IT'S LUCKY FOR YOU HE WAS KIDNAPPED ONLY FIVE MINUTES BEFORE TH' SMASH-UP !!!

BRANNER

HAROLD TEEN

THERE GOES BILL DESMOND!

HOLY CATS! I THOUGHT HE RODE ON NUTHIN' BUT BRONCHOS?

©1933 BY THE CHICAGO TRIBUNE

ROY STEWART!

GEE!

THERE'S YOUR CHANCE, KID!

WANTED — FORTY MEN AT ONCE — MUST BE ABLE TO RIDE A HORSE — APPLY

JUST MY LUCK - I NEVER WUZ IN A SADDLE!

AIN'T MUCH USE HANGIN' ROUN' IF Y'CAN'T RIDE A HOSS!

I'M GONNA SHOW TH' QUEEN THAT I'M MOULDED OF THE STUFF MEN ARE MADE - BRODIE TOOK A CHANCE!

I WANT ME TO TRY ONE OF THESE HOSSES FIRST!

NOPE - Y'BETTER TAKE THIS PONY FOR A STARTER!

BUSINESS OF PUTTING A BURR UNDER SADDLE

WHY DIDN'T Y'HOLD 'IM TILL I GOT ON?

TURN AROUND IN TH' SADDLE - IT'S GOOD PRACTICE!

IF THIS NAG DON'T SIGNAL FOR THESE SHORT STOPS HE'S GONNA LOSE A CUSTOMER

HEY, KID! TH' SADDLE IS IN TH' MIDDLE!

G'BYE, SHEBA! YOU'LL NEVER GONNA SEE YOUR SHEIK AGAIN!

HOME-

MOTHER

YOU'LL DO, KID! REPORT IN ONE WEEK!

I DIDN'T TELL THAT BIMBO TH' ONLY REASON I STAYED ON THAT HOSS WAS BECAUSE I WAS AFRAID TO LET GO - AS BERT WILLIAMS USED TO SAY - "IT'S NOBODY'S BUSINESS BUT MAH OWN"

SHEIK! I'VE BEEN THINKING SERIOUSLY OF TAKING UP HORSE BACK RIDING!

DON'T DO IT, SHEBA - IT'S HARD ON - ER - ER - HARD ON TH' NERVES!

CARL ED UNIVERSAL CITY, CAL.

BRANNER

CAUTIO

GASOLINE ALLEY

ATTABOY, PAL!

NOW PAL YOU'VE GOT TO LEARN TO BRING A STICK. THAT'S SOMETHING EVERY WELL BRED DOG SHOULD KNOW HOW TO DO!

BRINGUM BACK PAL.

SIC 'EM PAL- BRING IT! THAT'S A GOOD DOG!

NO NO, PAL. BRING IT! HE JUST SMELLS OF IT AND LEAVES IT ALONE LIKE HE'S DONE FIFTY TIMES BEFORE!

UNCA WALT WANTA TICK? SKEEX GO BRINGUM!

PICK IT UP, PAL! PICK UP THE STICK. WHAT'S THE MATTER WITH YOU? CAN'T YOU UNDERSTAND PLAIN ENGLISH?

YOU'RE SMART ENOUGH WHEN YOU WANT TO BE. NOW YOU STAY HERE. SKEEZIX AND I ARE GOING OVER TOWN.

WE GO GET I KEEM KOME.

THERE'S THAT DOG FOLLOWING US. GO BACK HOME, PAL!

PAL WANTA I KEEM KOME TOO.

GO BACK HOME I TELL YOU! YOU CAN'T COME WITH US! HOME PAL!

WELL I'LL BE SWITCHED! THAT PUP IS BOUND AND DETERMINED TO COME!

BACK PAL! NAUGHTY DOGGIE.

GO HOME PAL OR I'LL LICK YOU, UNDERSTAND!

WHIP PAL NO NO!

NOW BEAT IT! YOU'RE NOT WANTED — GET OUT OF HERE!

AT'LL MAKUM GO HOME!

?

PAL, YOU EITHER HAVE NO BRAINS AT ALL OR ELSE YOU'RE A LOT SMARTER THAN I AM!

PAL GIVE A TICK UNCA WALT GET!

The Times

(Sunday, October 14, 1923)

THE JUNIOR TIMES

Entered in Aunt Dolly's Artists' Contest

WILL IT HAPPEN SOME DAY?



The Times

LOS ANGELES, SUNDAY, OCTOBER 14, 1923.

The Sheep's Side of the Bo-Peep Story

By Jane Corby

Though everyone, I think, has heard of little Miss Bo-Peep, and how she felt and acted when she found she'd lost her sheep, the story has another side, as stories mostly do, and if you'd like to hear it I will tell it just to you.

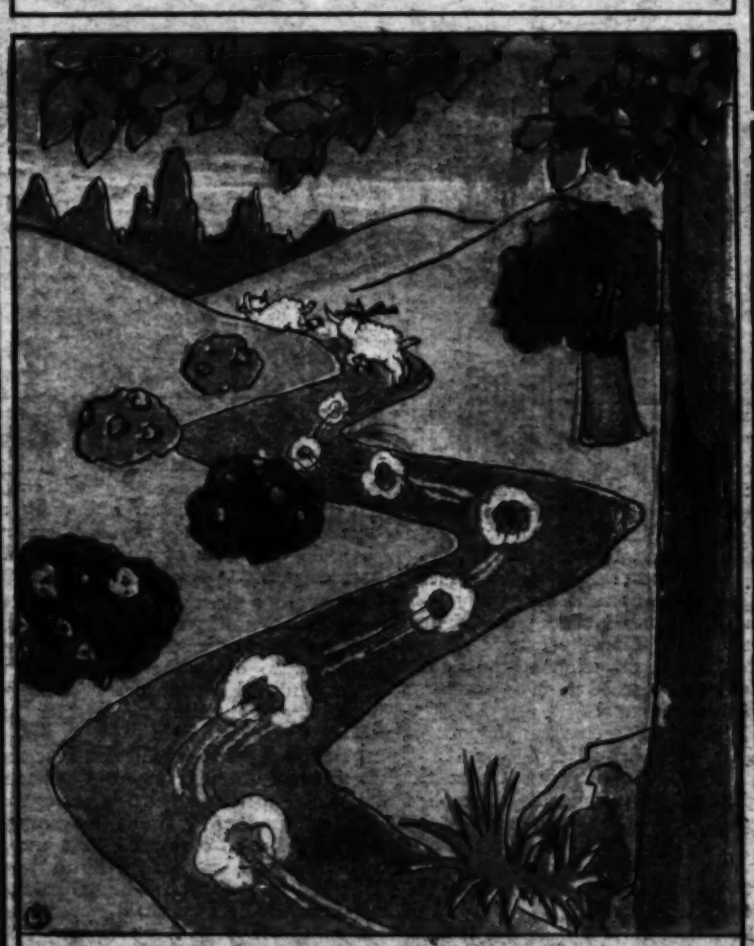




The sheep were two in number and were also very small; two little lambs, indeed, they were, and not yet sheep at all. Lionel was the older lamb, Louisa was the other; as you have guessed, the two were little sister lamb and brother. The story runs that Miss Bo-Peep lost both the lambs one day; the truth is Lionel and Lou just up and ran away! But do not blame these little lambs until you hear the rest; they thought they were doing right and acting for the best.



It came about through Lionel, who one day fell asleep behind a bush where he was out of sight of Miss Bo-Peep; she had to do her homework, and without a call or look for either little lamb she started reading from her book. "Sheep are the friends of man," she read; "their wool makes clothes to wear; their flesh is good for food——" Lionel got up then and there. He hunted high and low for Lou and found her by a brook, and ran to tell her what he'd heard, on legs that simply shook.



"They'll eat us when we're big enough," he told her, "and our hair will all be combed and washed and woven into cloth to wear. Bo-Peep just read it from a book and so of course it's true; oh dear, Louisa, what a fate! Whatever shall we do?" Louisa put her curly head on one side, very wise; and then to help her thinking had to shut tight both her eyes. Lionel bent and took a drink of water from the brook, but all the time his four small knees just shook and shook and shook.



"I have it!" Lou cried out at last, "we'll have to run away. Although we love Bo-Peep so much we can't afford to stay. I want to wear my wool myself, and so, of course, do you; I cannot bear to be lamb chops nor roast lamb nor lamb stew!" She tied her frilly bonnet on, her brother took his hat, and down the gravel path they ran, pit-pat, pit-pat-a-pat! They ran so very fast I guess their tails stood out behind them, and pretty soon had gone so far that nobody could find them.



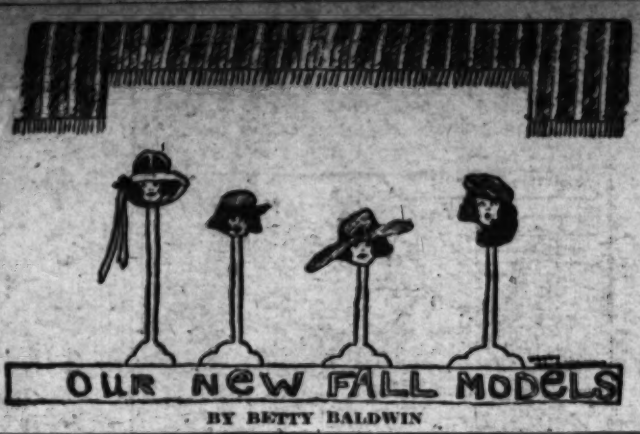
And that is really how it happened that small Miss Bo-Peep, who loved them very dearly yet lost both her little sheep. Her friends advised her, as you know, to wait and they'd come home, thinking, no doubt, the sheep had merely chanced afar to roam. But Lionel and Lou were wise, they never did return; as Lionel said, "Learn and live, Lou, and we'll live and learn!" The moral of this story for the smaller generation is: even little sheep may benefit by education.



Entered in Aunt Dolly's Artists' Contest



BY RUTH CUNNINGHAM



BY BETTY BALDWIN



BY BETTY BALDWIN

WILL IT HAPPEN SOME DAY?





DRAWN BY DOROTHY LUM

Aunt Dolly's Letter Box

(Continued from Seventh Page)

heard the hum of bees.

"Now I'll get some honey!" he cried joyfully, as he trotted toward the sound.

Pretty soon he stopped and peered at a queer white thing suspended above his head. Around the white object buzzed some insects which Cubby thought were honey bees.

"I declare!" he said aloud. "If those bees haven't put their honey in a big paper sack! Well, I'll get a stick and knock it down so I can get the honey out."

Then he picked up a long stick and raised it in the air to hit the "sack."

"Look out," warned a voice above him, "you'll get stung."

Cubby gazed up into the tree and saw a fat, old coon.

"Guess I know how to get honey," declared Cubby, hotly.

"The old coon gave a start. "Honey!" he cried. "Why you foolish cub! those aren't bees, they're—"

"They are bees," insisted Cubby, "an' that sack is full of honey."

"You'll get stung!" declared the coon. "Oh, you foolish cub! take advice before it is too late. Those aren't bees, they're—"

"I guess bears know more about honey than old coons do," cried Cubby rudely. "I know your trick, you just want me to get scared an' go away, so you can have all the honey. Well I won't" he finished angrily, "so you'd better go on away an' quit botherin' me. I hate silly, old coons that think they're so smart."

The old coon became indignant. "I'll go away," he said, "but if you get stung just remember that I tried to tell you and that you wouldn't listen to me. If—"

"Keep quite!" screamed Cubby passionately. "Can't you hush a minute?"

With an angry snort the coon disappeared into his home in the hollow stump near by.

Cubby raised his stick and aimed at the white object. Swat! bang! Immediately a swarm of hornets rushed out, and surrounded the rash cub. The old coon peered out and saw a great black mass of hornets buzzing loudly around Cubby. They stung his tender nose, and his fuzzy ears, until Cubby nearly went mad with the pain caused by their stingers.

"Oh! oh!" he screamed. "Help! I'm being murdered! help! help! ouch! oh! ouch!"

The bear cub bolted toward the brook, hotly pursued by the thoroughly angry hornets. In he plunged until nothing could be seen of him but the tip of his little, black nose.

By and by the hornets went away still buzzing indignantly. Then Cubby climbed out on the bank, and shook himself until the water flew in every direction. Then he began to limp painfully in the direction of his home.

"Well," said a voice from a tree, "where's your honey?"

When Cubby preceived the coon he burst into tears and cried: "You hateful thing! why didn't you tell me they were hornets?"

"Didn't I try to?" demanded the coon sharply.

Cubby hung his head. "I-I-I d-d-deserve it," he sobbed as he ran on.

Poor Cubby! That night when he got into his bed he was covered with hot poltices. And never again did he try to get honey out of queer "paper bags."

The Wizard's Castle in the Air

BY JULIA PELLEY
Age, 13 years. R. F. D. No. 1, Box 42, Glendale, Cal.

Many years ago, when wizards had the power of enchantment, a great wizard built a castle in Spain, and hung it in the air. Astonished at its wonders, the court and all the people rode out of the city to view it. Among them rode the beautiful Princess Isabella, the only daughter of the king. But while they gazed at the work of enchantment, the wizard came and carried off the princess to the castle.

When the king learned of his loss, he commanded his soldiers to make great ladders, and storm the castle, saying:

"He who rescues my daughter shall have her for his bride."

But the soldiers could not make a ladder long enough to reach the castle. One by one they gave up the task and went away, and at last, only Diego, a little peasant lad, was left.

Diego did not know despair. Day by day he worked, practicing archery, and when he could send his arrows far and wide he knew the time had come to rescue the princess from the enchanted castle.

Then he got a quantity of string, tied hundreds of yards to his arrows, shot them deep in the oaken gate, and twisted the strands of string into a stout rope that would hold his weight.

A gypsy who stood by said: "Let me help you," and so Diego asked him to watch the rope. Then he slung his bow across his shoulders, took his last and sharpest arrow between his teeth, and went up the rope, hand over hand, until he reached the castle walls.

Now when the wizard heard the arrows strike the castle gate, he thought that someone was throwing stones against it, and in great wrath he went out to see. He was too late. Diego had already climbed the battlements, and fixed his last and sharpest arrow in his bow, and as the wizard turned the corner he shot him dead. Then the fearless youth strode into the castle, and found the princess there. He led her out, and fastened the rope securely about her, and lowered her gently to the gypsy waiting down below.

But the gypsy proved unworthy of his trust. The moment the princess touched the ground, he set fire to the rope, placed the princess on a horse, and galloped off with her to the palace. There he told a lying tale of how he had killed the wizard, and rescued the princess. Diego, he said, was his servant, whom he had sent up to lower her into his arms, and had left him the castle as its caretaker.

The princess felt in her heart this was not true, but the king believed it. The gypsy was received at court as a future sovereign, and preparations were made for the marriage.

Meantime, Diego was not idle. He soon found how the castle was moved, and at once set out to Madrid, and lowered the castle beside the church just as the wedding procession approached along the street.

At sight of him, the gypsy sprang out of the carriage and fled.

"This is the youth who really came to my rescue and killed the wizard," said the princess.

"Then," said the king, "he shall marry you."

The wedding procession moved on with Diego as the bridegroom. They were happily married, and after the king's death Diego reigned in his place.

THE TOURNAMENT

Submitted by Grace R. Meyers, Mt. Washington Drive. Los Angeles, Age 11 Years.

List to the minstrels this midsummer day.
List to the harpers' tunes, sad blithe and gay.

Ah! wait for the king in rich garment, and fine!
And trumpeters and pages in gay-colored line.

The castle, the turrets, a brightly-lit hall,
An air of sweet romance resting over it all.

Ah! here comes the king in brilliant array;
Off to the tournament this midsummer day;

Fine noble steeds a-racing and prancing;
Knights and ladies gayly a-dancing!

In each nook and corner you'll find merry-making;
Royalty of rich food and wine is partaking.

Ah! for the tournament so bright and so gay!
The tournament! the tournament! this midsummer day!

PRIMROSE

Oh! beautiful primrose, with petals of gold,
Primrose, who blooms with the dawn's pale light,
Primrose, who droops with her story half told,
Drops and dies in the cold, dark night!

MISS DAFFODIL

By Marjory Cooley
544 Fourth Ave., Los Angeles.

There is a little daffodil in my garden sweet,
It is the loveliest daffodil that ever you could meet.

It nods as I go passing by,
And lifts its dainty cap on high.

It has a pretty golden dress
Which adds to its loveliness.

And in the dewy morning bright
It shines like diamonds in the light.

SONG

By Helen Farmer

Sing a song of algebra,
O! so dull and dry,
Four and twenty problems,
Rate times pi.
On the board, the problems,
Mustn't play or shirk.
In the front, the teacher
Doing other work.
In the seats the pupils,
Looking very pale.
Wouldn't it be funny if they all should fail?

OLD OR NEW

By Lucille La Plant

It doesn't really matter
If friends are old or new.
So long as they're such good friends
As I have found in you.

Date .....

The Los Angeles Times:

In consideration of your offer to give a prize to the person whose name appears below, I agree to take the Times, daily and Sunday, for 3 months at the regular rate of 90c per month. (By mail in 1st zone, $1.05 per month.)

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The Wonderful Stories of OZ

By L. Frank Baum

Ozma Uses the Magic Belt

WHEN the Wizard appeared so glad that little Dorothy could be rescued from the cave in the mountain, even if the rest had to stay there and die, Eureka the kitten protested:

"But I won't die cheerfully! There's nothing cheerful about dying that I could ever see, although they say a cat has nine lives, and so must die nine times."

"Have you ever died yet?" inquired the boy.

"No, and I'm not anxious to begin," said Eureka.

"Don't worry, dear," Dorothy exclaimed, "I'll hold you in my arms and take you with me."

"Take us, too!" cried nine tiny piglets, all in one breath.

"Perhaps I can," answered Dorothy, "I'll try."

"Couldn't you manage to hold me in your arms?" asked the cab-horse.

Dorothy laughed.

"I'll do better than that," she promised, "for I can easily save you all, once I am myself in the Land of Oz."

"How?" they asked.

"By using the Magic Belt. All I need to do is to wish you with me, and there you'll be—safe in the royal palace!"

"Good!" cried Zeb.

"I built that palace, and the Emerald City, too," remarked the Wizard in a thoughtful tone, "and I'd like to see them again, for I was very happy among the Munchkins and Winkies and Quadlings and Gillikins."

"Who are they?" asked the boy.

"The four nations that inhabit the Land of Oz," was the reply. "I wonder if they would treat me nicely if I went there again."

"Of course they would!" declared Dorothy. "They are still proud of their former Wizard, and often speak of you kindly.

"Do you happen to know what ever became of the Tin Woodman and the Scarecrow?" he inquired.

"They live in Oz yet," said the girl, "and are very important people."

"And the Cowardly Lion?"

"Oh, he lives there, too, with his friend the Hungry Tiger; and Billina is there, because she liked the place better than Kansas and wouldn't go with me to Australia."

"I'm afraid I don't know the Hungry Tiger and Billina," said the Wizard, shaking his head. "Is Billina a girl?"

"No; she's a yellow hen, and a great friend of mine. You're sure to like Billina when you know her," asserted Dorothy.

"Your friends sound like a menagerie," remarked Zeb, uneasily. "Couldn't you wish me in some safer place than Oz."

"Don't worry," replied the girl. "You'll just love the folks in Oz when you get acquainted. What time is it, Mr. Wizard?"

The little man looked at his watch—a big silver one that he carried in his vest pocket.

"Half-past three," he said.

"Then we must wait for half an hour," she continued; "but it won't take long, after that, to carry us all to the Emerald City."

They sat silently thinking for a time. Then Jim suddenly asked:

"Are there any horses in Oz?"

"Only one," replied Dorothy, "and he's a sawhorse."

"A what?"

"A sawhorse. Princess Ozma once brought him to life with a witch powder when she was a boy."

"Was Ozma once a boy?" asked Zeb, wonderingly.

"Yes; a wicked witch enchanted her so she could not rule her kingdom. But she's a girl now, and the sweetest, loveliest girl in all the world."

"A sawhorse is a thing they saw boards on," remarked Jim with a sniff.

"It is when it's not alive," acknowledged the girl. "But this sawhorse can trot as fast as you can, Jim; and he's very wise, too."

"Pah! I'll race the miserable wooden donkey any day in the week!" cried the cab-horse.

Dorothy did not reply to that. She felt that Jim would know more about the Sawhorse later on.

The time dragged wearily enough to the eager watchers, but finally the Wizard announced that 4 o'clock had arrived, and Dorothy caught up the kitten and began to make the signal that had been agreed upon to the far-away, invisible Ozma.

"Nothing seems to happen," said Zeb, doubtfully.

"Oh, we must give Ozma time to put on the Magic Belt," replied the girl.

She had scarcely spoken the words when she suddenly disappeared from the cave, and with her went the kitten. There had been no sound of any kind and no warning. One moment Dorothy sat beside them with the kitten in her lap, and a moment later the horse, the piglets, the Wizard and the boy were all that remained in the underground prison.

"I believe we will soon follow her," announced the Wizard in a tone of great relief; "for I know something about the magic of the fairyland that is called the Land of Oz. Let us be ready, for we may be sent for any minute."

He put the piglets safely away in his pocket again and then he and Zeb got into the buggy and sat expectantly upon the seat.

"Will it hurt?" asked the boy, in a voice that trembled a little.

"Not at all," replied the Wizard. "It will all happen as quick as a wink.

And that was the way it did happen.

The cab-horse gave a nervous start and Zeb began to rub his eyes to make sure he was not asleep. For they were in the streets of a beautiful emerald-green city, bathed in a grateful green light that was especially pleasing to their eyes, and surrounded by merry faced people in gorgeous green-and-gold costumes of many extraordinary designs.



Dorothy Made the Signal

Before them were the jewel-studded gates of a magnificent palace, and now the gates opened slowly as if inviting them to enter the courtyard, where splendid flowers were blooming and pretty fountains shot their silvery sprays into the air.

Zeb shook the reins to rouse the cab-horse from his stupor of amazement, for the people were beginning to gather around and stare at the strangers.

"Gid-dap!" cried the boy, and at the word Jim slowly trotted into the courtyard and drew the buggy along the jeweled driveway to the great entrance of the royal palace.

Many servants dressed in handsome uniforms stood ready to welcome the new arrivals, and when the Wizard got out of the buggy a pretty girl in a green gown cried out in surprise:

"Why, it's Oz, the Wonderful Wizard, come back again!"

The little man looked at her closely and then took both the maiden's hands in his and shook them cordially.

"On my word," he exclaimed "it's little Jellia Jamb—as pert and pretty as ever!"

"Why not, Mr. Wizard?" asked Jellia, bowing low. "But I'm afraid you cannot rule the Emerald City, as you used to, because we now have a beautiful Princess whom everyone loves dearly."

"And the people will not willing part with her," added a tall soldier in a Captain-General's uniform.

The Wizard turned to look at him.

"Did you not wear green whiskers at one time?" he asked.

"Yes," said the soldier; "but I shaved them off long ago, and since then I have risen from a private to be the Chief General of the Royal Armies."

"That's nice," said the little man. "But I assure you, my good people, that I do not wish to rule the Emerald City," he added, earnestly.

"In that case you are very welcome!" cried all the servants, and it pleased the Wizard to note the respect with which the royal retainers bowed before him. His fame hadn't been forgotten in the Land of Oz, by any means.

"Where is Dorothy?" inquired Zeb, anxiously, as he left the buggy and stood beside his friend, the little Wizard.

"She is with the Princess Ozma, in the private rooms of the palace," replied Jellia Jamb. "But she has ordered me to make you welcome and to show you to your apartments."

The boy looked around him with wondering eyes. Such magnificence and wealth as was displayed in this palace was more than he had ever dreamed of, and he could scarcely believe that all the gorgeous glitter was real and not tinsel.

"What's to become of me?" asked the horse, uneasily. He had seen considerable of life in the cities in his younger days, and knew that this regal palace was no place for him.

It perplexed even Jellia Jamb for a time, to know what to do with the animal. The green maiden was much astonished at the sight of so unusual a creature, for horses were unknown in this land; but those who lived in the Emerald City were apt to be astonished by queer sights, so after inspecting the cab-horse and noting the mild look in his big eyes the girl decided not to be afraid of him.

"There are no stables here," said the Wizard, "unless some have been built since I went away."

"We have never needed them before," answered Jellia; "for the Sawhorse lives in a room of the palace, being much smaller and more natural in appearance than this great beast you have brought with you."

"Do you mean that I'm a freak?" asked Jim, angrily.

"Oh, no," she hastened to say, "there may be many more like you in the place you came from, but in Oz any horse but a Sawhorse is unusual."

This mollified Jim a little, and after some thought the green maiden decided to give the cab-horse a room in the palace, such a big building having many rooms that were seldom in use.

Editor's Note—Now that Jellia Jamb has solved the problem what to do with such a strange animal in the Land of Oz as was Jim, the old cab-horse, what do you suppose will happen to the adventurers? Next week. If you will be patient till then, you shall learn how "Old Friends are Reunited."

(Copyrighted by L. Frank Baum for the George Matthew Adams Service.)



FURNITURE FOR THE DOLLHOUSE BEAUTIFUL

Every doll who lives in a doll-house should have a dining room. A

BALL TEAMS BEING FORMED

Interested Rivalry Among Cities in The Times Junior Club.

NEW TALES OF OLD TRIBES



Powhatan Indians of Virginia

When the Indian princess, Pocahontas, saved the life of Captain John Smith, little did she dream that the captain, with John White, another of the early Virginia colonists, would leave drawings and records of her people so that today, when the Indians of that locality are gone, we still know about how they looked and what they did.

The Indians in the picture are Powhatan Indians and lived on the spot where the Capitol of the United States now stands. They were a race of warriors and hunters, and naturally, they had to make their own hunting and fighting implements. They found that flint and similar workable rock was best for making spearheads, arrow points, knives and scrapers, and in the East now can be found traces of quarries, of rock pitting and stone manufacturing that they left.

In the picture you see two Powhatans in the first stage of manufacturing stone tools. The man at the left is prying up a flinted quartzite boulder, the best that could be found for the purpose. His companion is helping to break up the rocks into smaller pieces so that they can be carried back to the Indian village where they will be shaped into instruments at the leisure of the warrior.

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BUDDIE AND HIS FRIENDS

By Rube L. Dickey



TOPPY PROVES TO BE A HERO

(Continued from Fourth Page)

mother warned, "for Herr Brinckenhoff says it brings ill results. On the night your father died, Gretchen teased about the dikes."

Toppy grew solemn, feeling a twinge of fear creep over him at memory of his father's death.

"He was so brave," his mother murmured. "If it had not been for his timely warning, Herr Brinckenhoff's home would have been washed away and his tulip beds destroyed."

"Ah me!" Toppy sighed. "This is indeed a strange land."

His mother scarcely heard him, for her neck was craned toward the wind, and her eyes were bright from anxiety.

"There's a storm coming," she announced. "You watch the dikes while I fly off to Farmer Wilten's garden and bring back our supper. It might rain for days," and away she flew, like a white sail before the on-coming storm.

Toppy was too astonished to move. Never before had his mother left him alone on the chimney top, certainly he had never been ordered to stand on the edge of his nest and look down from such a terrifying distance upon the great walls of Holland. Fear seized him, and he crouched low before the whistling wind. The twigs in his nest crackled loudly and the air seemed alive with disturbing noises.

"Gracious me!" he whimpered. "The seas growin' bigger ever minute. I had no idea it was so large," and down he shrank within the chimney, shivering as each new blast of wind whistled about him. He was ashamed of this weakness which would not allow him to meet the terror of the storm. "But never," he sobbed, "could I stand on the edge of my nest and look down on that dreadful sea."

"I suppose not," cawed, a sharp voice, "Some more of your coward tricks," and his mother, who had returned, pecked at him viciously. "Ah me!" she wept. "To think that a son of mine should act so; you who were named Toppy by your father because he was sure you would reach the top of the world through your bravery."

Toppy hung his head in disgrace, but felt a fresh pang of fear as his mother spread her wings, and sailed toward the sea.

"Caw! caw!" she shrilled over her shoulder, "you shall learn your lesson, foolish one!"

"Lack-a-day!" he wept. "What ever does she mean by that? It is too dreadful," and down he sank in his nest once more.

"But I must watch the dikes," he kept repeating, "for nobody who is a sky-soldier should be afraid." But the words gave him scant courage. No matter how many times he said them over, his legs crumpled beneath him.

The wind grew in, its fury; the sea whined and the sky became dark with storm clouds. Leaves and twigs went scuttling through the air in angry procession, buffeting the astonished Toppy as they passed. In terror he leaped to his feet as his nest swayed uncertainly before the first rush of rain, then his eyes became round with horror, for directly beneath him he saw a silver stream eating its way through the dike.

He was so terrified that he lost his balance and went crashing down the chimney. The storm had loosened his nest and the remaining branches were not strong enough to hold his squirming body.

"Father!" Gretchen cried, leaping up from her knitting.

"A bird, a baby stork, has fallen down our chimney," and she held the shivering Toppy close in her arms.

Herr Brinckenhoff knocked the ashes from his pipe and rose to his feet.

"That is not good," he complained. "It is a bad omen. Come, we will put him back."

He opened the upper portion of his door and gazed out upon the rain-driven night.

"Gretchen!" he cried sharply, "the dikes have broken."

With a quick bound he reached for his spade, and as the door was flung back, Gretchen heard him calling to his neighbors as he raced for the walls.

Gretchen crouched by her hearthside, tenderly stroking the bewildered Toppy. "You dear, brave thing!" she crooned. "To think of a stork giving us our warning. No wonder father calls you our sky-soldiers."

Toppy was too frightened to understand, but gradually as she kept repeating: "You brave, brave stork; you might have been killed, falling down that big chimney," Toppy winked one eye slowly. If he was brave, he could no longer be a coward. After all, it was not so hard, doing the right thing; he had suffered far more thinking about it. Presently, Gretchen's father came blustering through the door.

"Let me see the little beggar who saved our home!" he cried. "Blessed, if I'm not going to build it the finest nest in Holland," which he did. It has a most gorgeous home, with wooden sides and a firm floor that could never give way.

Toppy's mother was so proud she could scarcely speak. She covered him with her wings, she soothed him to sleep with a lullaby, and far into the night kept whispering, "If I had not gone away and left you alone; made you learn your lesson, you might never have become, 'Toppy the brave.'"

AUNT DOLLY'S LETTER BOX

(Continued from Fourth Page)

I join? Can't you spare just 2 cents so I can write my dear Aunt Dolly a letter and get my badge right away?"

"Yes, yes, dear," Mrs. Clayton answered, "you may write Aunt Dolly once a week, if you wish, because, while you are taking your walk I received a letter from the oil company that we have stock in, and it said our oil well was bringing in 16,000 barrels a day." "Whee! Sixteen thousand barrels!" echoed Eleanor.

That night, just before Eleanor went to sleep, she thought: "My, but I'm glad I didn't tease mother for show money, because she might have given it to me an' then I never would have gone for the walk and the wind wouldn't have blown that precious paper to me, an' I wouldn't have known about Aunt Dolly's Club yet!" As she said the last words she fell asleep, to dream pleasant dreams about The Times Junior Club, and Aunt Dolly.

Cubby Bear and the Hornets

By Elsie Maxfield

Cubby was a dear, fuzzy, fat brown, bear cub, who lived with his mother and father in a big stone cave. The cave was large and spacious, and the outside was covered with green vines that hung in festoons.

One night, as the bear family was at dinner, Cubby paused with a piece of fish near his mouth. "Mother," said he, "I want some honey."

Mother Bear shook her head, and replied, "We ate the last yesterday, and I have been too busy to get any more."

It was then that Cubby decided to go by himself into the woods in search of honey. However, he said nothing of his intentions as he was afraid his mother would not let him go. So the next morning the bear cub started out.

He had not gone far before he

(Continued on Eighth Page)



A WRIST WATCH FREE

To Any Girl Who Secures Only

FIVE NEW SUBSCRIBERS

To the Los Angeles Times

This is a 6-jewel movement fitted in a beautiful Patenoid finish case retailing for $15. Given for securing five NEW subscriptions, each for three months or longer.

By securing ten (10) NEW subscriptions, each for a period of three months or longer, we will give you a $25 watch. This is a 15-jewel lever set movement in a 20-year white gold case and is fully guaranteed.

Take this picture today and begin calling on your friends. Show them the watch and ask them to help you win by giving their own subscription or by securing one for you from their friends.

Subscription Blanks on Back of This Ad



FOOTBALL



(This is the fourth of a series of lessons which bring out the most important points which every boy should know who wants to learn to play football right.)

Many a team has won a game because it happened to have a good drop kicker. A boy who can kick and who practices steadily is sure to find a place ready for him on the football team.

USE VARIES

The drop kick is most effective in the first part of the game, as it paves the way for a scoring pass or run later. It should not be used when the opponents are ahead and more than three points are necessary to win.

The opportunity to use the drop kick comes when the team is within forty yards of the opponents' goal. It is essential that this kick be made in less than two seconds after the ball is put in play.

KICKER ADJUSTS BALL

The kicker stands eight to twelve yards behind the center. After receiving the ball he quickly adjusts it so the long axis is vertical or tipped slightly to the rear, lacings to the front. He then drops the ball carefully so that it will reach the ground in this position. At it toches the ground and starts to rebound, his kicking toe drives into the lower quarter of the ball and lifts it up and forward.

Usually, in order to get up "steam" the kicker takes one or two steps forwards while adjusting the ball in his hands.

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(This is the fifth of a series of lessons which bring out the important points which every boy should know who wants to learn to play football right.)

Speed, distance and accuracy are the objects to work for in learning to punt. First of all, however, the player should try for form, kicking easily, and not attempting to make distance until he has learned accuracy

PUT WEIGHT ON RIGHT FOOT

The punter should stand with his right foot forward and his left foot back, provided he kicks with his right foot. Almost all the weight of the body should be on the right foot. The left foot should be about eighteen inches behind the right, so as to give balance to the kicker and also give him a spring forward as he kicks.

The ball should be held in the palms of both hands, fingers well extended around it. The left hand should be a little farther forward than the center of the ball, and the right should be behind the center. The left arm should be extended full length; the right, slightly bent at the elbow.

PARALLEL WITH GROUND

The ball should be held parallel with the ground, and perpendicular to the body, the front end turned slightly in (to the left) and down.

The kicker should catch the ball from the center, shift to the position described, step forward with his left foot, and swing through and kick with his right.

[Copyright, 1923, Associated Editors.]

WHAT BOY SCOUTS ARE DOING

More Names Are Added to Hero Rolls of Organization; Fortune Given for Use by Albany Members

Week's Best Good Turn

"Whenever, wherever, whatever," sums up briefly Scout preparedness for good turns, says a recent bulletin from national Boy Scout headquarters.

In Minot, N. D., seven Scouts and two leaders recently, returning from a hike, noticed flames issuing from the barn of a farmhouse about eleven miles from town and from modern facilities for firefighting. The men and boys rushed to the scene of the fire. The hay had ignited and clouds of smoke were pouring from the building. The owner and the farmhands at work in the fields were unaware of the emergency.

The Scout leaders and boys carried water to the burning hay and quickly turned the several horses in the barn into the yard. Then, assisted by the farmer's wife, who had joined the firefighters, the Scouts poured water on the fire and, after a strenuous time of it, eventually extinguished the flames.

Expositions Back Boy Scout Program

Expositions and fairs in increasing numbers throughout the country are including demonstrations of Scouting among their exhibits of modern progress.

The Scouts, in turn, render assistance in first aid, guide, messenger and emergency work as a practical illustration of Scouting's code of service. The Eastern States Exposition at Springfield, Mass., which opened this year on September 16, annually furnishes an interesting example of this unique backing of the Scout program. Here on the grounds, enclosed in sturdy stockades, the Boy Scouts have their own encampment, an exact reproduction of an

((Continued on Sixth Page)

OUR PUZZLE GYM

BY SAM LOYD

PASTRY PUZZLES

The puzzle artist selected four nice cakes from the baker's window for this week's rebus repast. Each sketch represents the name of a sort of cake with which we are all familiar.



A CHARADE

My first is a kind of wing,
No aid to bird I lend;
My next is a beverage;
My whole we'll call the end.
What is the word?

RIDDLES TO GUESS

What is the difference between an angler and a dunce?

How many weeks actually belong to the year?

Which tree commands most respect from its fellows?

Why is a blush like a young girl?

A PLAYFUL FELLOW

Take a rich, red wine, add a piece of hall furniture, subtract a set route, add self-possession and the resulting letters will spell PORPOISE.

CONCEALED GEOGRAPHY

Find in each of the following sentences the name of a place in the State of Texas:

They call the frau stingy when she was not present.

She calls her beau Montgomery, but we call him Jake.

That dog will yelp as often as you shake your fist.

When she lets the treacle burn Ella has to eat it herself.

She did all a sister could do.

AN APPLE TRUST

Down on our corner Tony was selling his apples at 2 cents apiece, Pietro was selling at 3 cents and Giovanni was offering his pippins at three for 5 cents. Then the three curbstone merchants got their heads together and decided to form a neighborhood trust and boost prices.

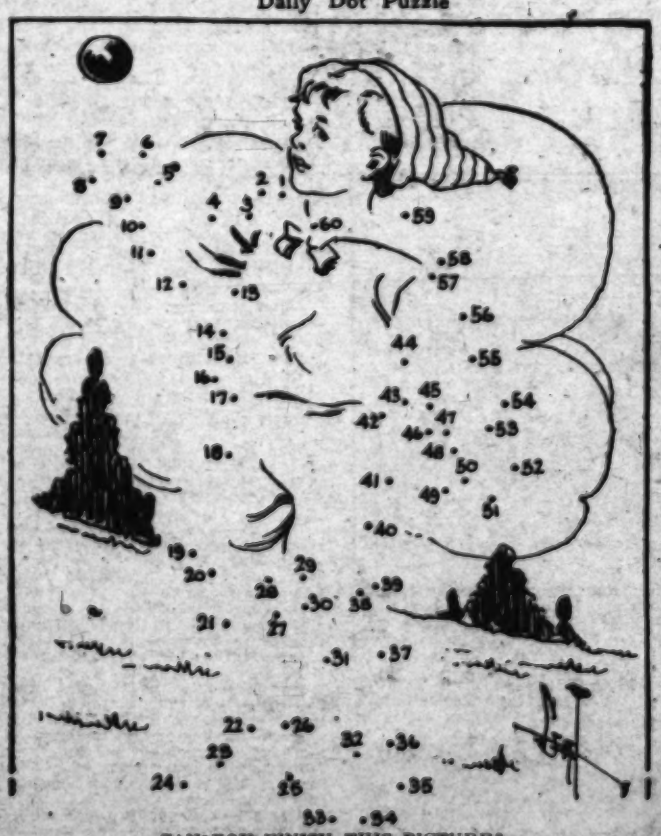
Their pool consisted of 129 apples and each man contributed a like value in stock, based on the prices quoted. How many apples did each man put in the trust?

The Bird News

The canary ran a news sheet,
He was a clever fellow;
His journalism failed because
His patrons found it yellow.

Answer to today's picture puzzle: The words are reap, pear, pare.

Daily Dot Puzzle



CAN YOU FINISH THIS PICTURE?

Complete the drawing by tracing from figure one to two and so on to the end. Then use your crayons or water-colors and see how nicely you can color it.

ANSWERS TO LAST WEEK'S PUZZLES

"AN INDIAN HUNT"

No. 1, Crow; No. 2, Blackfoot; No. 3, Apache; No. 4, Pawnee.

"AN ENIGMA"

A splinter.

"RIDDLES TO GUESS"

1. Jonah was a stranger and the whale took him in. 2. Because he is "let out" at night and "taken in" in the morning. 3. Preserved pairs (pears.) 4. One is a bee-holder (beholder) and the other a speck'd tatur (spectator.)

"CAGE THIS BIRD"

STAR plus TREE plus SLING minus TREES leaves STARLING.

"CONCEALED GEOGRAPHY"

1. Alcoa. 2. Dickson. 3. Jackson. 4. Erwin. 5. Gallatin.

"A PUZZLE IN A HOD"

A brick weighed three pounds and 17 2-3 bricks filled the hod.

SOME JINGLES

Dizzy Birds

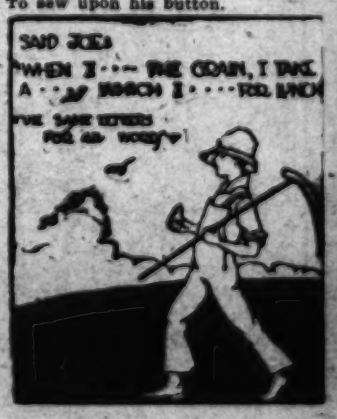
The woodpecker was a jailbird,
He got it on the head;
This is an age when one can't be
So openly a "red."

A Black Tale

The Widow Crow found wearing black
Was quite beyond endurance;
She said: "I'll buy some slayer things
With hubby's life insurance!"

A Difference

The haughty son of wealth requires
Mint sauce as well as mutton;
The humble tramp begs for a shirt,
To sew upon his button.





BALL TEAMS BEING FORMED

Increased Rivalry Among Cities in The Times Junior Club League; Don't Forget the Prize Contest

(Continued from Fourth Page)

serial story, written by and for our older high-school members. You know what you want; you know what you like best, so sit down and write the first chapter, mail it to your Aunt Dolly, care of The Times and she will publish it, a chapter at a time each Sunday. The boys had their "Buried Treasure" tale, now comes a column for our older girls. If you wish a love story, or a yarn of adventure set it down, and the best will be chosen. Here's some fun; who will be the first to win a prize on our continued story contest. Boys may also write chapters, if they care to, but this is essentially a girl's corner, so hurry up, my aspiring young authors and weave your romantic tale. You may have 750 words in a chapter, and it may be illustrated. There! Who could ask for a better chance to display your talent.

Speaking of merry-making, our toy-makers are certainly setting an enviable pace with their dozens of gifts which are pouring in on Aunt Dolly. Suggestions and enthusiasm seem without bounds among our faithful workmen, and judging by the steadiness with which they keep turning in scrapbooks, rompers and dolls, we will have our 4000 gifts by December 10.

Imagine the shadowy wards which will glow with love and appreciation as your sacks of toys are emptied upon the white cots. Think of the lonely hearts, which will be comforted through your patience and tireless work on Christmas morning. Truly the old saying of "It is more blessed to give than receive" has proved its worth among us, for countless members have written in, saying "I never knew what real happiness was until I began to do for others. It is a test which proves what the silent you really is. If we shirk our duty, and creep around the corner into Lazy street, we soon have a chance to look ourselves in the eye."

It is true, and whenever your wood won't saw or your needle seems uninteresting, picture the frail hands that will play with your airship or stuffed bunny, then see how differently you'll feel. Don't be a side-stepper or pussy-foot around when you know you have work that ought to be done. If you have a responsibility meet it in the only way our live-wire club members know how—100 per cent perfect. We do not beat around the bush; our method is to stand up and shout for the right of things, and if you would conquer others in life, begin whh yourself. So, my toy-makers, stand by the ship, hammer and paste, sew and cut, until we have the needed 4000 gifts piled high. You have done splendid work so far; do not let up, even if school has opened. See if you can't win some of the lovely prizes awaiting you!

Our baseball fans seem to have adopted the same philosophy, for their interest in still flaming high. Teams are being formed throughout California with great success, and regular practice hours have been appointed by many of them, so come on, my ball players, the skies are blue, and the stakes are high; let's go at this in earnest, for no end of fun lies ahead of you. When spring comes, our first big game will be held; then for the brass band, lemonade, hot dogs and peanuts.

In the meantime, do not neglect to tell your playmates that membership in our famous culb is free as the four winds of heaven. It won't cost a dime to join; a smile buys your badge, a letter to Aunt Dolly, in care of The Times, places your name on her books. So hurry and ask for one of our club badges as well as a Toy-Maker button, which will mark you as one of our real go-getters.

We can't have too many in our great jolly family, so make it your business to write today, for many wonderful surprises lie ahead of you.

FIRESIDE CORNER

(Continued from Fourth Page)

Marjorie Cummer,
4619 Melrose avenue,
Los Angeles.

Enid Campbell,
1900 East Fourth,
Long Beach, Cal.

Marjorie Allen,
Fullerton, Cal.

Jacqlyn Kaufman,
Box 135, Winslow, Ariz.

Helen Cunnison,
619 Seventh street,
San Bernardino, Cal.

Louise Cavanaugh,
2303 One Hundred Tenth street,
Los Angeles.

Dorothy Hammond,
923 West Sixty-fifth street,
Los Angeles.

Winifred Bennet,
13 Elgin street,
Alhambra, Cal.

CARTOON MAGIC—THE SQUIRREL



The hunter must have a keen eye who finds this tricky squirrel. When you first look at the branch you see only leaves, but a few lines with your pencil—and presto! There is Mr. Squirrel himself, with his beautiful bushy tail curled up over his back. (Copyright, 1923, Associated Editors.)

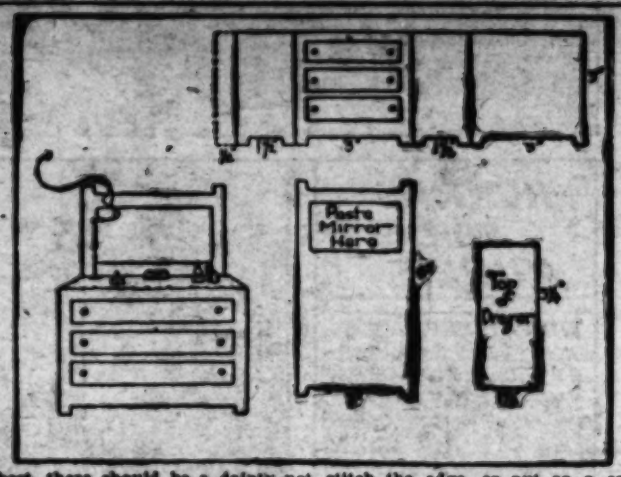
FURNITURE FOR THE DOLLHOUSE BEAUTIFUL

Every doll who lives in a dollhouse should have a dresser of her own, and here's a fine pattern to use in making it.

Miss Goldilocks China doll isn't exactly a vain doll, but how could she help from gazing in the looking-glass at her pink cheeks and yellow hair when it is part of such a beautiful white bureau as this is?

The first thing to do when you start to make this piece of furniture is to get a little mirror, either square or round, not longer than two and one-half inches. If the mirror is larger you will have to change the proportions of the dresser when you cut the parts.

Mark off your pattern with a ruler on heavy cardboard, measuring exactly as the diagram shows. Before you paste, you must mark the drawers on the front. If you make them carefully, they look just like real sure-'nough sliding ones that might have China Doll's powder and curling iron inside. Paste along the dotted laps and you will readily see how it all fits together.



To make the dresser look its best, there should be a dainty net or muslin cover for the top. Perhaps you can cross-stitch or hemstitch the edge, or put on a colored border.

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BOY SCOUT NEWS ROUND ABOUT

(Continued from Third Page)

historic Mohawk Indian village, and built entirely by themselves.

At certain hours during the day demonstrations of scouteraft are staged for visitors, and booths representing the various merit badge activities are opened for the guests' information. The booths are named according to States, and this privilege is won for a respective State through the special attainments of its Scout sons.

Saves Girl After Two Quit

At a desperate moment, when the two men who had brought drowning Dorothy Unkenholts to the surface from the bottom of a pool in Glendive, Mont., let the girl fall back again because of their inability to stand on the slippery bottom, 14-year-old Scout Ward Hill dove in, caught hold of the girl's bathing suit and, swimming backward, dragged her to safety.

Deaf Mute's Plight

The alertness and prompt action of 15-year-old Glenn Bartcher of Albany, Or., were the main factors in the rescue from drowning of a deaf and dumb man bathing in the Willamette River. The man was swimming a short distance from a raft when stricken with cramps. He could make no outcry, but the Scout near by noticed his distress and his struggles to keep up.

The lad at once struked out to help and, getting a hold on the man, started pulling him toward shore. The current offered a deadly resistance, and in the effort to reach safety the man and boy were carried downstream fifty feet. The Scout gained control of the situation and brought the man safely to land.

Albany's Generous Donor

An island in Kinderhook Lake is the latest contribution of George G. Hawley of Albany, N. Y., to the Scout work in that city. The new gift comprises about two acres of well-wooded land topped by a plateau on which there is an old summer residence.

"The island is located about a half mile from the present permanent Scout camp, also donated by Mr. Hawley," states the Albany Times-Union. "This camp consists of twenty-five acres, worth at least $35,000, and the buildings costing $15,000, all the gift of Mr. Hawley. The island is worth $5000, so that he has given to the Scouts up to this time about $55,000 in property and cash."

Out Where the Old Scouts Roamed

In a picturesque setting among gigantic granite rocks near Cheyenne, Wyo., stands an imposing new Boy-Scout lodge also built of granite rock harmonizing with the immense pile of boulders towering in the background. The lodge, which was constructed at a cost of $25,000, is the gift of Harry P. Hynds of Cheyenne. It was recently dedicated to the Boy Scouts of that city and "forever set aside for the perpetuation of sturdy young American manhood." The land has been fenced in, a road constructed to the camp and trails and bridges built. The land was donated by the local Young Men's Literary Club.

Summer Time Snowballs

"Iron - muscled, eagle - eyed, straight-throwing, husky"—such were the qualifications for the contestants of a recent summer snowball fight among the Scouts of Denver, Colo. The ammunition, brought from the heights of eternal snows near Denver, were molded into balls by the Scouts, who conducted the contest in one of the public parks of the city.

"Knew How to Do It"

To Pioneer Scout Le Roy Hendricks of Osborn, Mo., has come the deep gratification of having saved a comrade's life through knowledge gained in Scout training. Several boys were swimming, when one of their number became exhausted and went down. No one knew what to do until Hendricks, taking Scout initiative, dove in and brought the lad to where another boy, who had waded in, gave assistance.

On the Lookout

Upon sighting through their spy-glass the dramatic rescue by a fisherman of a tired swimmer in Lake Kinderhook, who had succumbed in the battle of breasting the turbulent waves, Albany (N. Y.) Boy Scouts at Camp Hawley took to their canoes and dashed to the pair. Upon reaching the fisherman's bark they found the rescued swimmer, a woman, unconscious. The Scouts applied resuscitation measures to the patient, continuing the treatment upon reaching shore until the arrival of the doctors, who worked an hour over the patient before she regained consciousness. The physicians agreed that the prompt aid of the Scouts saved the woman's life.

A "Rather Rough" Playmate

A baby bear, a recent addition to the corps of the Pennsburg, grounds, proved an interesting and enjoyable playmate, albeit "rather rough," according to a local paper.

Praise From the President

The Boy Scouts of America was recently commended by President Coolidge for its offer of assistance in the campaign for funds for Japanese relief. Writing to Colin H. Livingstone, president of the National Council of the Boy Scouts of America, the Chief Executive said:

"I want to express to you, and through you to the Boy Scouts of America, my sincere appreciation of the very generous offer of aid and assistance in raising funds for the alleviation of distress in Japan.

"I have always had a very high opinion of the Boy Scouts and of the ideals which they set themselves, and this offer simply confirms and strengthens my feelings."

A Ripping Time

"How do you feel?" asked the physician who had been called to attend the seamstress.

"Oh, sew, sew; but I seam worse today and have stitches in my side."

The doctor hemmed, and told her she would mend soon.

JUNIOR CLUB NEWS COLUMN

(Continued from Fourth Page)

stories, for who doesn't love a butterfly?

Thelma Burroughs of 517 Ventura avenue, suggests we have a beauty contest—girls, what do you say?

A far-away cousin in Pittsburg, Jane Rhodes, has formed a sewing circle among her friends and promises to send many beautiful gifts.

Inglewood attention! Bettie Jack, living in Inglewood, box 555, says her uncle has a small house which he will turn over as a meeting-place if Betty can secure enough Inglewood toy-makers to make it worth while. Here's your chance, my nieces. Get in touch with Betty right away and then let me know what you are planning to do.

Elizabeth Nelson, living at 1844 Courtney avenue, Hollywood, says she is going to organize a sewing circle in her vicinity, and suggested that they make an old-fashioned bed quilt, which will surely be welcome in somebody's home. Good for my Elizabeth; Aunt Dolly likes your go-ahead spirit, and I think a patchwork quilt would be just the thing.

Josephine McCollun of 1477 West Twenty-fifth street, is making scrapbooks, and says she will bring one down very soon, and Lillian Creamer, one of Aunt Dolly's most enthusiastic nieces, declares she will organize a circle of fifteen girls or more. She also says she is going to become a general some of these days, and who, knowing our dear Lillian, could doubt her word? She is the very spirit of life and unselfishness.

But what do you think about Jean Marble, who has started a branch of the club, called the Square Branch, so named because the members try to be on the square with everyone. They have a song of their own, and colors which are red and white like our badges.

Jean is the captain who arranges all refreshments and calls the meetings. She has lieutenants to assist her, and between them they have thought up many good rules. Each member of the club makes squares which will be sewn together, in the shape of warm quilts. Hurrah for Jean, she's a real promoter!

Another live-wire is Jeanetta Miller, who lives at 1121 Fedora street. This enterprising and wide-awake member has started a circle with fifteen girls, and says many more are coming. They pay regular dues, and the proceeds will be used to buy toys for the cripples at Christmas. Three cheers for my Jean!

Margaret Chase has a club of eight girls, and Dorothy Ruhman of Riverside has dressed a real little doll, all in pink. She has also donated a scrapbook, as well as many other toys.

Thanks to my loyal toy-makers, long may they wear the badges which single them out as real go-getters. Let Aunt Dolly hear more from you. We must keep in close touch.

Oh, Well

"Your factory is very well planned, but you can't hold a candle to the stuff I turn out."

"And what do you manufacture?"

"Gunpowder."

NEWMARK'S COFFEE
NEWMARK'S HIGH GRADE COFFEE
BRISO
folding in rest of flour. Pour into ungreased Angel Food pan, place in warm oven (about 275 degrees) and allow temperature to rise slowly for an hour (to about 300 degrees). Keep cake pan covered with heavy paper for first half hour, remove paper and bake until cake is light golden brown. When done allow cake to cool in inverted pan.
Clip and Save This Recipe
GLOBE A1 FLOUR

Aunt Dolly's Times Junior Club Page



Aunt Dolly's Letter Box



ELEANOR DISCOVERS THE TIMES JUNIOR CLUB
By Florence Starm
230 West Forty-Third Place, Los Angeles

"Mother, may I go to the show this afternoon?" Eleanor Clayton questioned her mother.

Mrs. Clayton was a poor widow who was forced to work every minute to support herself and her 12-year-old daughter, Eleanor. Eleanor had helped her mother all morning, and really deserved the entertainment the show would furnish, but with only a half-dollar left, which must last them two more days, what answer could she give?

"No, dear, but you have been good to help mother today, so you may go for a walk this afternoon if you wish." Mrs. Clayton expected a pout to show how Eleanor had been disappointed about the show, but was happily surprised to hear her say instead: "Alright, mother dear, I'll take a walk instead."

Half an hour later, in place of the pale-faced, seemingly lifeless child who went out, there came merrily tripping through the room a girl with cheeks flushed, and eyes sparkling, who exclaimed to Mrs. Clayton: "Oh! mother, while I was walking down the street the wind blew a paper right up in my face, and you know how long it's been since we had a paper, so I thought I'd read it, and what do you 'spose, it told all about Aunt Dolly—"

"Why, child," interrupted Mrs. Clayton, "you haven't any Aunt Dolly."

"Oh yes I have mother," contradicted Eleanor, "You don't understand; she's everybody's aunt, I mean all the children's aunt, an' she's got thousands of nieces and nephews all over the world!"

"Goodness gracious! Eleanor, what on earth are you talking about?" questioned Mrs. Clayton.

"Here's the paper, mother dear, read it yourself." Eleanor handed her mother her glasses and the paper.

When Mrs. Clayton finished the articles under the headlines "Aunt Dolly's Times Junior Club" she understood more what Eleanor had been trying to tell her, so Eleanor continued: "It says in there that it's as free as air, and that a smile wins a badge. Mayn't

(Continued on Seventh Page)



FIRESIDE CORNER

Betty and Billy Black,
632 North Gower street,
Los Angeles.

Genesta H. Wheeler,
510 North Madison Ave.,
Pasadena, Cal.

Eugenia Benneson,
Baldwin Park, Cal.

Alice Doty,
523 Chestnut street,
Ventura, Cal.

Dorothy Doane,
610 South Verdugo Road,
Glendale, Cal.

Ruth Jarret,
436 West Harvard street,
Glendale, Cal.

Emily Beardsley,
2334 East Fourth,
Long Beach, Cal.

Margaret J. Morrow,
1612 Rose Villa,
Pasadena, Cal.



Martha H. Bell

An enthusiastic Times Junior Club member, who lives at 743 South Burlington avenue, says this is the way she spent her vacation.

Gaylord La Verne Lillie,
1312 West Alhambra Road,
Alhambra, Cal.

Caroline May Doty,
2205 Baltimore,
Monterey Park, Cal.

Bruce McGaffey,
1920 Whittier avenue,
Hollywood, Cal.

Gene Comer,
1336 West Twelfth street,
Riverside, Cal.

De De Barnard,
Torrance, Cal.

(Continued on Sixth Page)

JUNIOR CLUB NEWS COLUMN

TWO GIRL MEMBERS START BRANCHES OF TOY-MAKERS LEAGUE

Our toy-makers are fairly bubbling with excitement as they busily plan meetings and sewing-circle gatherings.

Margaret Krohn of 408 South Serrano avenue, says she is going to have a branch of the club meet in her own home, and Elaine Ione Andrews has turned in a number of names, along with her application to become an officer of the "happiest club on earth," as Jackie Coogan has dubbed us.

One of our faithful and much-loved members, Dorothy Lum, is dressing a doll, and making a beautiful scrapbook for the unfortunates of this city at Christmas time, while Orville Manly, living at 206 Belmont street, suggests the following novelty: How to make minature trees.

To grow minature trees, take an orange with a thick rind, cut the orange in half, take half of the orange and remove the contents, then shellac it three times. Next, select a young seedling, six inches tall, fill the orange shell with soil, and place your seedling in it. Later, as it takes hold clip any roots that may creep through the rind.

A boy down in Mexico grew a cherry tree in this way that bore cherries the size of shoe buttons.

Charles Thomas of 615 North Pickering street, Whittier, Cal., has a rare collection of butterflies, and offers to give us some interesting articles on these beautiful creatures. Hurrah for Thomas—send in your

(Continued on Sixth Page)

VOTES POURING IN FAST IN PRESIDENTIAL RACE

Generals Osborne and Coogan Leading; Toy-Makers Busy With Their Hammers and Needles

Club members, attention! Our great club election is on. Please fill out the following coupon and mail it to Aunt Dolly, care of The Times, Los Angeles. Remember, the presidency of The Times Junior Club is an important one and the ballot boxes will be kept open for two weeks yet, so give the subject thoughtful attention before filling out the coupon. Be sure to write your name and address plainly and distinctly.

I, as a member of The Times Junior Club, vote for .....
..... as president of our club.

Name of voting member .....

Address .....

The race is on! Gen. Jimmie Osborne, our boy McCormick of Southern California, and Gen. Jackie Coogan, screen celebrity, have received 400 votes apiece within seven days. They are now running neck to neck for the presidency of The Times Junior Club.

Hurrah for these youngsters who have swept the ballots their way. Who, I wonder, will fill this position of importance. Gen. Herbert Gramatky has made a splendid showing also, forging ahead nearly two hundred and fifty votes, while Capt. John Henry gained 100 within the last few days. Isn't it fun, this test of character and popularity? Think of what November 1 will mean, when we elect our president for a term of twelve long months. This is only the beginning of our many activities and surprises, so keep a sharp eye upon our news column, for some of these days you'll find a wonderful announcement listed.

Last week we outlined our big contest for authors and artists, with a monthly prize of $10 to the artist who submits the best drawing to be used as a design in colors for the front cover of The Junior Times, and two additional prizes of $2.50 for the writers who submit the best jingles and rhymes to be illustrated by our club artists.

Last week we printed the rules of the contest, so read them over carefully before submitting your drawings of rhymes and jingles. Do not half-read them, submitting colored sketches, and drawings rolled in cartons.

Such work must be cast aside, and will not be given consideration.

Keep these facts in mind:

All drawings must be done on white bristol board, with black drawing ink. Keep your sheet clean, free from blotches and smears. Make your lines carefully and do not go over them more than once. Mistakes photograph clearly.

In addition to all these wonderful contests, Aunt Dolly wishes to announce the beginning of a new

(Continued on Sixth Page)

ROSEMARY RANDOLF WINS

Clever Free Verse Contribution by Los Angeles Girl Wins Praise of Aunt Dolly

This week Rosemary Randolf has carried off our prize with a most unusual offering, entitled "The Man Behind the General." Congratulations, Rosemary, you have certainly written something mighty clever and should keep on writing, if this is a sample of your average work.

THE MAN BEHIND THE GENERAL
By Rosemary Randolf, Los Angeles

"I need," began the general, slowly scanning with anxious, thoughtful eyes, his files of stalwart men.

"I need a man to enter in disguise the enemies' land.

"One who can suffer hunger and abuse.

"One who, for his country's sake, is willing to forsake his soldier's noblest heritage,

"Death on the field of honor."

No man moved. They all dreamt of glorious fight, of conquest.

Some even of a happy return.

Then out of the ranks stepped young John. "I am ready, general," he said.

Ere the sun set John, in mean peasant garb, began his journey.

Down a tedious graveled road.

In the days that followed he served in the enemies' quarters as cook's assistant.

Stable boy, butt of their jests, buffoonery and blows.

But he grieved not, for each night he brought in important news to a compatriot.

Who carried it to its destination.

He gloried in the thought that he served well the nation of his birth.

Each day her armies were making progress through his aid.

Before the week was over her banners flew rampant from a dozen conquered forts.

And he—was stood up by a wall, tall, unyielding, gray—and shot.

He knew there'd be no wreath of honor, no flag, no cross to ornament his grave.

Not even a gleam of pity shone in the eyes of those who fired his death knell.

He was just another spy.

JOHN HENRY NOW TURNS WIZARD

If you wish to know on what day of the week you were born, send the year, the month, and the date to John Henry and he will tell you.

If your curiosity urges you on, and you wonder what day Thanksgiving will come on in 2002, our youthful wizard can give you the exact date.

Should you attempt to puzzle him by such questions as, what day was Christmas in 1800, and what day will it fall on in the year 1953 our John Henry will answer with surprising accuracy.

Welcome to our ranks of fun-makers, John Henry, for I'm sure many of our cousins will write in. However, bear in mind the one fact that they must choose an area of time between the year 1800 and 2002. This is the one rule that the wizard asks you to observe.

Address all letters to Eugene George Key, alias John Henry, R. R. 1, box 70, Compton, Cal.

AN ACCIDENTAL HERO

BY AUNT DOLLY

Toppy did not like his name, so one day he confided to his mother, "I am sure that when I fly my nest and go to school on the dikes everyone will laugh at me."

His mother preened her beautiful wings, lifting her throat to the blue skies of Holland. She looked down at the sea roaring so angrily on the high walls and said, "Your father was a brave and wise stork. For many years he built his nest on Herr Brinckonhoff's chimney so that he might watch over the tiny Gretchen who slept in her wooden cradle."

"But why," asked obstinate Toppy, "should he do that; she had a father, didn't she?"

"Yes, but he worked in the tulip beds all day and there was always danger on hand."

"You don't say?" Toppy whispered, his beak dropping open from excitement, "what was it?"

"The dikes, of course," his mother answered in a mournful tone. "Holland lies under the sea and if it were not for these great walls surrounding it we would be swept away. The tiniest crack, no larger than a feather, would start a flood."

Toppy looked down on the angry water and shivered.

"That is why," his mother explained proudly, storks build their nests on chimney tops. We are the watchmen, the sky-soldiers of Holland."

Toppy's eyes twinkled as he wiggled his tail delightedly.

"And that is why we have such long necks, I suppose, always stretchin' this way and that, watchin' for floods?"

"Never joke about disaster," his

(Continued on Seventh Page)

16
CAUTIO
When units of yo particular tain make indet upo genuine. This pr because in a gro that have during th cause gre available.
GRI
This pi in the ca or points machine However, ing rod wheel bo parts, an other pa of materi portable. For ins strains an ing rod b highgrade is specific comes in repaired makeshift result wil ing loosen steel bat may ever rod with probable tor. Fly-wh



MAROONED

Stories in this issue by Maria Thompson Davies, Royal Brown and J. S. Fletcher. Articles by Frank G. Carpenter, Ida M. Tarbell, Charles F. Lummis, Wallace Irwin and Helen Bullitt Lowry

BOO!

BUTTONS and FATTY

HUNTING FOR KURLIE

THIS MYSTERIOUS GENT, AND HIS PALS— A MYSTERIOUS PARROT AND A MYSTERIOUS TURTLE — ARE AWFUL PESTS!!! THEY'RE TERRIBLE!!..... THEY'RE ALWAYS SCARING POOR BUTTONS AND FATTY AND EVERYTHING!

WHO IS HE? WHAT DOES HE WANT?

?

HALP! BUTTONS! HALP!!

FATTY! FATTY! SPEAK TO ME! WHAT HAPPENED?

OOO!! SOMEBODY KNOCKED HIS HEAD OFF—

-AND-AND IT WAS WALKING BESIDE HIM!!

?

"Coming Events Cast Their Shadows Before"

All Nature's signs presage an early Autumn. These signs tell us that we should plant now for a successful winter and spring garden. We suggest the following flowers:

Stocks—Beauty of Nice type in separate colors. Lavender, purple, white, yellow and pink. 2-inch pots, 75c per doz. $5.00 per 100.

Snapdragons—A splendid assortment in novelty shades. Mixed, including tango, tangerine, pink, rose, crimson yellow, etc. 2-in. pots, 75c per doz. $5.00 per 100.

Pansies—H & S Mammoth strain. One of the largest types of pansies in existence. Beautifully blended colors. Plants of sturdy habit, producing immense quantities of flowers. 50c per doz., $3.50 per 100.

Freesia Bulbs—Rainbow mixture, 75c per doz., $5.00 per 100. Purity (white), 35c per doz., $2.50 per 100.

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Canterbury Bells—Cup and saucer type. Beautiful for planting in perennial borders. Pink, blue and white and mixed colors. $1.50 per doz. 2-inch pots.

Calendulas—Winter blooming marigolds. One of the best bloomers throughout the winter months. Our variety Orange King is unsurpassable. 75c per doz., $5.00 per 100.

Sweet Pea Seed—Winter blooming. Separate colors, 12 varieties. The finest type of winter Spencer peas in existence. 25c per package.

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A N ANGEL FOOD CAKE is better when made with the "all purpose" flour. Satisfy yourself with this recipe.

1 Cup Globe "A-1" Flour	½ teaspoon salt
1 teaspoon cream of tartar	1 teaspoon vanilla
1¼ cups fine granulated sugar	1 cup (brimming full) egg whites

Sift flour twice before measuring, add salt and sift four times. Add cream of tartar and small pinch of salt to egg whites and beat until stiff but not dry. Fold in sifted sugar, tablespoonful at time, and the flour gradually. When half of flour is used add a tablespoonful cold water and the vanilla; add three more tablespoonfuls water singly while folding in rest of flour. Pour into ungreased Angel Food pan, place in warm oven (about 275 degrees) and allow temperature to rise slowly for an hour (to about 300 degrees). Keep cake pan covered with heavy paper for first half hour, remove paper and bake until cake is light golden brown. When done allow cake to cool in inverted pan.

Clip and Save This Recipe

NEWMARK'S COFFEE

GLOBE A FLOUR

Aunt Dolly's Times Junior Club Page



The Times ILLUSTRATED MAGAZINE

SUNDAY MORNING

OCTOBER 14, 1923

MAROONED

Stories in this issue by Marie Thompson Davies, Revel Brown and J. S. Fletcher. Articles by Frank G. Carpenter, John M. Turbull, Charles F. Lummis, [illegible]

RESPECTOR OF PERSONS

(Continued from page 17)

said, as I put up my arm around her trembling shoulders. "Come on before he changes his mind," and I drew her up the back step with me.

True to her appointment, Lily Pearl stood strictly and literally by me for an hour, then returned me, refreshed and blue linen clad, to the officer on the back steps.

"You are all right, Lily Pearl; here's your fee," he said, and he exchanged a greenback for the badge. Then Lily Pearl hurried in to serve grandfather's coffee and give me the signal for our entrance as soon as he had drunk it.

In a few minutes she called and with a great manner I swept into the dining-room with my policeman behind me, expecting an immediate explosion, which I received, only of a different kind from what I had expected.

"Why, Timberlake Welles, where did you come from this time of the morning? But this, or any time you are welcome!" grandfather exclaimed as he shook hands with my captor, his face wreathed in smiles.

Timberlake Welles! I might have known! The impulse to rush off to the telephone to tell the whole thing to Clarissa was almost too strong in me, but I was stopped by seeing and hearing grandfather handed the bomb.

Mr. Welles was quiet, rapid, and businesslike in telling grandfather his facts of my case, and if I expected any explosion I was disappointed. The expression on grandfather's face simply froze my whole body into a kind of terror, for he grew white and his eyes sank back into his head.

"Have a cup of coffee, both of you, while I telephone Harris Grafton to meet us at the Magistrate's Court," he directed in a controlled voice and without a glance in my direction. "He's the best criminal lawyer in town, eh, Welles?"

With my head up in the air, I poured the steaming coffee into the two cups and held my hand steady as I passed Mr. Welles's to him. Lily Pearl had been standing helpless and trembling behind me. Then, in a few minutes, the three of us went out the front door ad across to his car. Frandfather's lips were set in a grim line, but his old knees trembled a bit, so that Mr. Welles helped him into the back seat. Then he turned toward me and held out his hand to help me, with his lips and eyes firm and grave.

"Will you stay right by me through all of it, whatever it is?" I asked, as I laid my hand, which was cold and beginning to tremble, into his.

"Every advantage I can get for you you shall have," he answered me, looking straight into my eyes. Only six weird, adventurous moonlit hours had I spent with that man, and yet somehow I trusted him to help me through this terrible adventure—some way.

While he drove us into town I told grandfather all about it, and I could see him grow whiter and stiller.

"You knew he had whisky concealed in those cans and where he intended to sell it?" was the first question he asked me. Grandfather is a retired judge, and he was handling me professionally.

"I did. I knew his whole plan, but not until just a few minutes before we began to carry it out," I answered.

"You did not know of it when you left town with him?"

"No."

"There's a chance—ignorance—infatuation—coercion," grandfather was muttering to himself, trying out each word as he whispered it—words that insulted everything in any nature. Then it was that my soul turned over and shuddered. What wouldn't those men do to me to save me from imprisonment? I was in their hands, and they could shatter the integrity of my whole life if they chose by dragging me again in open court through that half hour out on Paradise Ridge cliff when I was not myself and was made Gideon Wyckliff's tool.

To have to admit myself an infatuated fool to Clarissa and Billy and Bess and the rest—I, who had held my head so high! And what would they believe of me, found willing to break the law at a man's bidding, a man who promptly abandoned me to the consequences? "Infatuated fool!" I could not bear it! I almost stretched out my hands to the broad shoulders of the representative of the law which was bounding me to beg him to protect me from it and himself. The law turned and spoke with [illegible]

"Miss Sweetser, your car is standing over in the yard, under guard. Is there any personal thing you would like to have out of it—before it is turned in?" As he spoke he stopped before a dingy building I knew to be the City Hall, with the jail behind it.

"Turned in?" I asked dazedly.

"Yes, I'm sorry, but the law confiscates all vehicles caught loaded with contraband."

I love that Bluecar like I do Clarissa. But I saw that the law is a dangerous stone wall for a woman to run a car agaist.

"Thank you—I don't know. I always leave so many things in the car. Could I look?" I faltered.

"Certainly—come with me," he said, and I went with him around the corner of a building I knew to be the jail.

As I looked back I saw Mr. Harris Grafton, the shrewdest lawyer in the State, get out of his car and meet grandfather on the sidewalk.

In the concreted jail yard my Bluecar was standing, with two policemen guarding it.

"They had orders not to unload it except in my presence, but I will help you get to the pockets by moving the cans about," said Mr. Sheriff Welles as he lifted the faded boughs gently.

Then, suddenly, a black rage possessed me. Those squat, homely tin cans with the sorghum picture and innocent letterig "Old Sweet'ning," seemed incarnate devils to humiliate me, "an infatuated fool!" In a second I struck out at them. I picked one up and, with all my might, I smashed it on the curb.

One of the police guard started toward me, and Sheriff Timberlake Welles came around the car—then we all stood still and amazed. Did priceless old Bourbon gurgle into the gutter, mingling its perfume with that of the honey locusts? It did not. A black gob oozed out on the curb and spread out on the pavement—rich, juicy molasses of the best kind.

"Sorghum!" exclaimed Sheriff Timberlake Welles in the same joyful voice he would have used if I had unearthed the Russian crown jewels.

The two policemen turned their backs, and I could see their shoulders were shaking with what they considered a joke on their chief.

"They put in the wrong crate!" I exclaimed.

And suddenly I began to laugh, too, the sobby, shaking laughter that comes to a woman when she either gives in to or is retrieved from a tragedy and which most men do not know how to manage, though it frightens them to death. Mr. Sheriff Welles took the most obvious method of restoring me: he took me by my shoulders and administreed a firm counter-shake.

"Hush! Hush!" And thank God!" he said in a savage voice.

"I am thankful that now I can tell you all about it. I'm not as bad as you think—that is, I'm not 'infatuated' and—" I gasped as I clung to him there behind those convulsed constables' backs.

"Well, I am; but let's go tell Judge Merritt about the molasses," he answered in a cool voice, as he settled me firmly on my feet and failed to give even one glance at my face which I knew to be radiant.

"You can have the sorghum if you will take it out of my car," I said to one of the policemen, who had, by that time turned half around.

"And see that you stick your mouths tight with it" their chief growled in a tone of voice which made me sure no other citizen in the country, save, of course, Clarissa Maya, would ever know of my and the sorghum's adventure.

"I sweetly escaped the State's prison, didn't I?" I had the audacity to ask the serious sheriff as we walked back up the street to grandfather.

"Some day you'll get up against something you can't escape," he growled at me with a determined glint in his eyes, but the leashed smile strained so that at last it was freed.

I wonder!

[Copyright, 1923, by Maria Thompson Davies.]

A Seascape

An outlook wide of sea and cloud and sky,
Where now and then white sails are passing by;
Some wooded isles, entrancing to the view,
Like oases of green in desert blue;
Gulls flying low, so fleet and strong of wing
That to the scene they life and motion bring;
The sun obscured by clouds, a passing shower,
Responding to the sun its diamond dower;
And then, the sunset, lonely to enhance,
The [illegible]
—[Name Piece in August St. Nicholas.

ACOMA—WONDER CITY

(Continued from page 9)

cut their way through the besiegers. Many sprang over the cliff and were dashed to pieces at its foot; and two Indians survived that incredible leap as miraculously as the four Spaniards of the early massacre.

For three days this fearful struggle lasted; on the third the old men of the pueblo came forth to sue for mercy—which was at once granted. The ringleaders in the murder of Juan de Zalvidar were dead, and so were nearly all the Navajo allies. It was the most desperate struggle New Mexico ever saw; the Indians lost 500 slain and many wounded, and of the surviving Spaniards not one but brought to his grave many a ghastly scar in memory of Acoma. The town was so nearly destroyed that it all had to be rebuilt—and that was no trivial labor. All the material to build a three-storied town for nearly a thousand souls had to be brought up that cliff on human backs; and the timber from long distances. The crops and all other supplies, stored in little lower rooms of the terraced houses, were all destroyed. And Acoma remembered its lesson for three-quarters of a century.

A Hero Among the Heroes of the New world

THE YOUNG athlete who made that marvelous leap across the chasm between the north and south mesas and saved the day for Spain, was a notable and romantic character; graduate of a Spanish university, a hero among the heroes of the New World, and a chronicler to whom we are greatly indebted—Capt. Gaspar Perez de Villagran. The few extant copies of his poem, in thirty-four heroic cantos, covering the conquest of New Mexico, are each worth many times its weight in gold. This Soldier Poet had other reasons to remember Acoma. It was by a bare scratch that he missed being in the first massacre. He had returned from the pursuit of deserters from San Gabriel, in which he followed them down to Southern Chihauhau; and reached Acoma, returning from his 1800-mile ride, just after the survivors of the massacre had left. The Indians pursued him, but he escaped—only to be caught in a pitfall dug by the Indians, with a sharp stake in the center and covered with brush. His horse was transfixed; and Villagran barely came off with his life. For four days and four nights thereafter he was toiling along on foot on the trail of the Spanirds; and escaped death by thirst only by the last resort of drinking the blood of his faithful dog. A little later he found a few grains of corn on a hollow ledge; and at last was found by soldiers sent back by Onate to trail runaway horses. His poem on the conquest of New Mexico is the most graphic story we have of those stirring days, and indicates the thoroughness of his classical education, for it is a "saturated solution" of Virgil.

(CONTINUED NEXT SUNDAY)

"AGAINST TIME"

(Continued from page 6)

andth thwathn't likely ath how you would find it, wath it, now?"

Ledbitter made certain. Then he flung the redeemed articles down and turned on his heel.

"Whath to be done with theeth, mithter?" asked the Jew youth.

But Ledbitter walked out without answering, and he had gone a good mile away from that shop before he realized that he had really left it. Then he suddenly woke up from his abstraction and saw that he was at the Exchange Station.

It was all over now. Of course he was ruined. The firm would sack him at once. He would never get another job. He and his wife and the kid would all have to go to the poorhouse. All right. It was Fate. No, it was his own confounded carelessness. No, something had gone wrong with his beastly head. No, it was—he did not know what it was. But it had happened. It was all over. He was down—deep, deep, deep down—and out.

And suddenly he realised that there would be no going to London and that the sovereign which he had reserved for that purpose was in his pocket. He realised something else, too; he was ravenously hungry. And the fare home to Walford was only eight-and-nine.

Without a word he walked into the station restaurant, [illegible] and ordered a meal of devilled [illegible] him two boiled eggs and a couple of thick mutton chops. Then he picked up a newspaper, and for an hour ate and drank and trifled with the news. There was an account in the newspaper of the execution of a criminal—the unfortunate man, it said, ate a hearty breakfast before walking to his doom. Ledbitter understood him.

He felt better after that breakfast, but he had to go home. And after trifling about a bit, and wondering whether he had better not sneak into Walford at night, he took heart, and boarded an express.

At 3 o'clock that afternoon he quietly walked into his own parlor, and found his wife calmly sewing a new pinafore for the baby.

Mrs. Ledbitter screamed, and threw her arms around him. Ledbitter gently disengaged her, sat down, and fixed her with a look.

"Fanny," he said, "we're ruined! There was a letter in that waistcoat which I'd forgotten to post. I've been to Liverpool after it, and it's—lost. Tomorrow morning I shall get the sack. I—"

Mrs. Ledbitter, not to be repressed threw her arms round him again.

"Herbert!" she exclaimed. "Oh, if you'd only waited one second when you rushed off! I called you back, and you wouldn't look round. Milson called you back when you ran away from his shop. He came up to tell me, guessing what you were after, but you wouldn't listen to him. I found the letter when I sold him the things, Friday, and I went out and posted and registered it at once. Here's the receipt. I forgot all about it on Friday, and Saturday, too, because of baby's teeth. And you needn't bother at all about the firm. I sent a note this morning, saying you were in bed with a sick headache."

Ledbitter took the scrap of paper, looked at it to reassure himself, and then lifted his head and shook his fist. He was about to swear that he would have Milson's blood for not pursuing him to the station, when he suddenly remembered that out of the wreck of his week's money he had bought his wife and the baby a box of chocolates. In that remembrance the recollection of his week-end misery floated into thin air.

THE END.

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THE POTTERS

(Continued from page 15)

when we get up in the mountains. Yodlers live only in the mountains.

(Yes, it's the difference of pressure on the lungs that makes a yodler yodle.)

MAMIE (bursting into picture, all dressed in translucent evening clothes.) There's a big dance down in the village, and I'm going. Ta Ta!

MA: But you can't speak Swiss.

MAMIE: No, but I can dance in any language. Besides, I just ran into that lieutenant we met in Rome, and he's going to take me. He speaks English.

MA (bewildered:) But I don't remember you meeting any lieutenant in Rome.

MAMIE (easily:) Well, maybe it was Florence or Venice. It doesn't make much difference anyway, does it? By-by, see you later (exit floatingly.)

MA (to Pa:) What is the world coming to, anyway? Now, when I was a girl—

PA (interrupting:) I didn't run off to dances with lieutenants I wasn't introduced to properly. Yes, I know. And you didn't have the chance, or you would have, probably.

MA: Is that so. Well, let me tell you . . .

PA (happily:) Forget it. . . . Just look at that moon rising over the mountain and the reflection in the lake. . . . Hmmmm, boy! I've been living for this . . . (regretfully:) Only it won't last . . . nothing really worth while ever does. . . .

MA: Well, we have just as nice lakes as this in America.

PA: I know, but we never have time to stop and look at them. Too busy. And when we die they'll still be there and we won't see them. . . . Wotta life, wotta life. . . . It's all wrong . . . You have to spend the most of it trying to make enough money to enjoy the rest of it and then you're too old to enjoy it and you die and go back into the ground and the next generation starts all over again. Life is a mess, that's what it is. . . .

MA (solicitously:) The trouble with you is that you're bilious. Now if you take one of those brown pills before you go to bed . . .

PA (moodily:) A brown pill!

(And that's [illegible]

[illegible]
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CARE OF THE BODY

(Continued from page 29)

the case to you. If it will do for others what it has done for me, you may be able to relieve a great amount of suffering through this simple remedy.

"I am fifty-eight years of age, and for the last thirty years have had the piles. They usually came on worse in the spring, then gradually went back for the winter, until four years ago, when they started bleeding continually, and quit coming out. The bleeding kept up until this year, when they came out large enough to fill a tea cup.

"While preparing to go and have an operation, a miner friend advised me to try black gunpowder, which I did, taking a half teaspoonful night and morning, for two days, when I was well and strong, taking the powder for the third day for good measure, and today feel stronger than I have for the last thirty years.

"The question arises as to what ingredient caused the cure. The charcoal, salt peter, or what?

"For four or five days after the cure there would be a feeling like a scab inside me, but that wore away."

This man, like so many other laymen—and physicians—mistakes a temporary suppression of symptoms for a permanent cure, which is quite another thing. The chief constituent of powder is salt peter, which is a very strong antiseptic. So also is charcoal and sulphur, of which gunpowder contains about 12 per cent each. If Mr. Marvin does not correct his diet, the piles will appear again, after a time. Or he will suffer from some internal troubles.

His letter reads like one of those published by manufacturers of patent medicines, containing about 24 per cent alcohol, which perhaps would have had the same effect as gunpowder.

There can be no permanent cure of piles, so long as there is continual gas pressure, caused by fermenting food, and that caused by wrong eating.

• • •

Mind and Body

DR. LEON PATRICK writes:

"All victims of the 'blues,' all downcast and crestfallen individuals, are found to be shallow breathers. To convince one's self of the direct influence that deep breathing has upon the brain try this:

"Sometime, when you are reading or working in a close, unventilated room—when the mind is wandering and it is exceedingly difficult to concentrate the attention—when it is almost impossible to keep from falling asleep—lay aside the work for a moment, go directly outdoors, or stand by an open window, and take twenty-five deep breaths, being careful to completely empty the lungs before each inhalation. (This is the secret of all deep breathing.) Then note what a mental transformation has been so quickly wrought. The mind is all attention, the thoughts come quickly and are easily controlled, while the brain is wide-awake and highly active.

"Judging from the ever-present chronic, dyspeptic grouch, it must be apparent to all that a deranged stomach contributes directly to the loss of the individual's mental health and moral happiness. And for this there is an anatomical reason: The nerve (pneumogastric) which so abundantly supplies the stomach, liver, lungs, heart, etc., also sends branches to the membranes of the brain.

"It is altogether impossible to have peace in the head and war in the stomach. A sour stomach means a sour disposition. Intestinal fermentation commonly ends in intellectual fermentation. In order to sweeten up the mental process we must sweeten up the digestive process.

"Maximum mental efficiency demands that intelligent attention be given to the diet. Balanced thinking goes hand-in-hand with balanced eating. Pure food is a direct aid to pure thoughts."

• • •

Electricity and Nerves

A WAVE of electro-magnetic power, covering the earth, and sufficient to drive all of the machinery of mankind.

Gigantic sending stations, for creating and replenishing the super-wave of power, and receiving stations, for drawing down the electro force for use in the industries.

That is what Charles P. Steinmetz, electrical wizard, predicts.

How about the effect of all this on human nerves, already keyed up almost to the breaking point?

• • •

Perfumes and Poisons

FOLLOWING is from the New York Herald:

"Prussic acid, the most poisonous substance known, also has the same pleasant odor of bitter almonds. One strong whiff of Prussic acid means instant death.

"When traveling on a train I am frequently obliged to change my seat in a car, or to change cars, in order to escape being poisoned by the perfume of some highly-scented woman. But there is no law to prevent her poisoning me. A man would not be permitted to smoke in the car in which she rides, because it would offend her nostrils, but she has the right to offend my nostrils and to poison the air I breathe.

"Now, in order to illustrate this point, let us assume that I should very much like the smell of bitter almonds and should spray my clothes with pure Prussic acid, and suppose I should continue this practice until I had sufficiently immunized myself against its poisonous effects as to be able to make myself reek with Prussic acid without killing myself, just as many women do with perfume, and suppose that I should walk through a well-filled Pullman car and take a seat among the passengers. Every passenger who got a good whiff of me would fall instantly dead. Should the conductor and brakeman attempt to put me off the train they would fall dead. I could walk through the train from end to end and the passengers who got a whiff of me would fall dead as though struck by lightning.

"It is said that Cardinal Cardona would fall into a swoon on smelling a rose, and history records that Laurentius died from the odor of roses. Cardinal Carassa would never permit anyone to approach him who had a rose about him. It is also recorded that the odor of rue had a similar effect on a veteran warrior, who invariably fled at the smell of it. It is known that certain odors affect various persons similarly, and it would be interesting to know how many persons have refused to attend theaters where perfume is squirted about. If a disinfectant is needed there are plenty to be had, and there is no necessity of making their presence known to the spectators. The practice of trying to cover one odor with another is vulgar, whether it be in a theater, in a home or on a person. Anyway, fresh air is the best disinfectant."

• • •

Deit and Disease

WHILE nearly all disease is due to wrong eating, some ailments, more than others, may be traced to dietetic sins.

Cancer and gall stones are due to consumption of more proteid food—meat, fish, fowl, eggs, cheese, beans, etc.—than can be assimilated. Tuberculosis is due largely to the lack of mineral elements in the food, and to overconsumption of starch and meat.

Rheumatism is mainly due to autointoxication and uric acid. Catarrh, asthma, adenoids and tonsilits are mainly due to overconsumption of starch and dairy foods and sugar. Indeed, most of the diseases of children may be traced to the overeating of starches and sweets.

Leprosy and beri beri are due to absence of necessary organic salts in the food, as, for instance, the absence of iron in fish and cocoanuts, and the deficiency of mineral matter in polished rice.

"Colds"—which are fevers—and that more severe form of cold, pneumona, are due to over eating. Other ailments, such as nervous collapse under various popular names—"neurasthenia," "paresis," "locomotor ataxia"—are due to excesses.

Even when right foods are taken, and in moderate quantity, harm may be done by mixing up at the same meal a number of foods antagonistic to each other.

This does not even mean a person should never indulge his stomach. It means that if a person habitually and persistently lives to eat, instead of eating to live, he will have to pay.

When you are sick, the thing to do is not to "take something," whether medicine or food, but to cease taking that which has been making you sick.



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The Times Illustrated Magazine

Edited by Thomas F. Ford

SUNDAY, OCTOBER 14, 1923

A Page Conducted by John Steven McGroarty...

A Scolding Scribbler

IT WAS at a meeting of the Millionaires' Club of Happiness and Contentment, one night not long ago in the green Verdugo Hills, that the subject of scolding was brought up.

And it was brought up by the man who reads the papers. And the reason it was brought up was to emphasize the fact that scolding is one of the surest ways to destroy happiness and contentment. And the purpose of our Millionaires' Club is, as everybody knows, to put the kibosh on anything whatever that might tend to make folks unhappy or discontented.

I was reading a piece recently, said the man who reads the papers, about an old scolding scribbler who lived in England at the time of the two King Charlies and Oliver Cromwell. His name was William Prynne, and he spent his whole life scolding everybody and everything in sight. And now he is as dead and as forgotten as the corporal of Company B in the Army of Flanders. Which is his just fate, said the man who reads the papers. And I'll bet that outside of James Main Dixon and a few other deep literary fellows like that, there isn't anybody on earth now who ever heard of William Prynne, he said.

Here is a description of this old scolding scribbler, written by a man named Thomas R. Lounsbury, continued the man who reads the papers, as all the members of the Millionaires' Club cocked their ears to listen:

"No other single author can be mentioned as having written so many books that nobody can read," says Lounsbury. "The list of his published productions embraces nearly 200 titles, and whatever other charges may be brought against their contents, the obscurity that springs from brevity is a fault from which they are absolutely free. Prynne is perhaps the most prominent representative in our speech of that type of author who sets out to cover the whole ground, with the inevitable result of exhausting the readers without exhausting the subject. There was no subject which he treated, so dull in itself, that he was not able to impart to it additional tediousness. His works are more than solid; they are tough."

Well, sir, there was a great roar of laughter when all this was read to the members of the Millionaires' Club of Happiness and Contentment. The rafters of the little gray house in the hollow, where the meeting was held, fairly shook.

The piece made such a hit that the assembled millionaires demanded that it be read over again.

Well, said the man who plays the flute, after everybody got settled down again, well, he said, it only goes to show that it is better to be a praiser than a scolder. A praiser lives forever, he said, and a scolder dies in a day.

Now, if this old gink Prynne had filled the 200 books he wrote with praises of his fellow-men, who had to live in the world with him, everybody would still remember him to this day. And certainly he must have been industrious and a hard worker to have written so many books, said the man who plays the flute. But, even that does not keep him in mind. For, when you come right down to it, everybody wants to forget a darned old scold just as soon as they can.

And so a resolution was then submitted to the Millionaires' Club of Happiness and Contentment, and passed unanimously, to the effect that if you can't say anything good of your neighbors, don't say anything at all. But that also, there is no man or woman in the world about whom something good can't be said if you will only try a little to find out what it is.

A Needless Worry

ON THE Sabbath of the New Moon, there awhile back, we had the pleasure to meet in the synagogue a kindly member of the Congregation of the Faithful who drew us to one side, so that nobody else could hear, to tell us that there are two dear old ladies down in the roaring town of Los Angeles who are terribly worried about us.

What these two dear old ladies fear, Conductor, said the member of the Congregation of the Faithful to us, is that you are trying to start a new religion.

Well, sir, you cannot imagine anything that could have startled and distressed us more than to hear this—that we are aiming to start a new religion. There are more than 3000 religions in the world now. And for us to attempt to start another would be merely to make an unnecessary noise, and the Lord knows there is too much noise as it is.

It seems very strange that, after all the talk we have had about it, and after all that has been said, the meaning of our synagogue and the understanding of our Congregation of the Faithful should still be vague in the mind of anybody.

Now, as to the synagogue, it is really a mythical institution. And yet it is very real.

The synagogue is mythical in the sense that its caves and cellars and its wide-flung walls cannot be seen of mortal eyes. Its roof is the sky; its foundation stones are the hearts of men. But it is very real, nevertheless, for it is built of the love that men have for their fellow-men, and of the faith that they have in God.

And, as to the Congregation of the Faithful, it is real, too. It is composed of all those who believe in the brotherhood of man and the fatherhood of God. And it is very real, too, for it is composed of all those who are trying to live the life that is set forth in the Sermon on the Mount.

And, as to the synagogue, it is real, too. It is real because it is built of the love that men have for their fellow-men, and of the faith that they have in God. And it is real because

CARE OF THE BODY

(Continued from page 28)

(lemons, currants, cranberries, tomatoes, etc.,) and starch; raw and cooked foods. Sugar readily causes fermentation and should be avoided altogether.

Fresh fruits should not be eaten with other foods, except nuts. The acids are medicinal, and are apt to create disturbance if eaten with other foods. This is one reason why many people say they "cannot eat fruit." Another is that their stomachs are often inflamed, and the wholesome acid hurts them.

• • •

Sauerkraut

FOLLOWING is from "The New Dietetics:"

"This is a preparation of chopped cabbage which has been permitted to undergo lactic acid fermentation. Sauerkraut serves the same purpose for the peasantry of Eastern Europe and Western Asia that is served by the silo of the modern dairy farm, in which greenstuffs of various sorts are preserved by being made to undergo lactic acid fermentation. Sauerkraut supplies the Russian peasant with food lime and food iron during the long winter months, when fresh vegetables are not obtainable. Sauerkraut is little used in this country, except by foreigners, but it deserves a larger place in the national bill of fare.

"Cabbage is a valuable source of iron, vegetable salts, and vitamins. In addition, it is a valuable means of giving the alimentary mass the necessary bulk, to encourage peristaltic action.

"When properly made, sauerkraut is a most wholesome foodstuff. Following is a well tested method:

"Select mature cabbage. Remove green and wilted leaves, also remove the core of the cabbage. Shred quite fine. Place a layer two inches thick in a small crock and pound until juice appears, then put into a larger crock or the permanent retainer. Add salt in the proportion of two ounces for each five pounds of cabbage, sprinkling in evenly as each layer is added.

"When the crock is full, place a clean cloth over the top of the cabbage, then over this press down a clean board of such size that it will fit inside the crock rather loosely. Put one or more stones upon the cover. The weight should be sufficient to cause the juice to cover the cabbage within a few days.

"Set the container aside in a room of ordinary temperature to ferment. When scum forms upon the surface, remove it. The scum consists of a micro-organism which if permitted to remain, will destroy the acid and cause decay of the cabbage.' It is this that often develops a bad flavor and odor in sauerkraut.

"The process of fermentation is shown by the rising of bubbles to the surface of the liquid. When the bubbling ceases, fermentation is completed, which will be at the end of eight or ten days in a warm room; in a cold room, two to four weeks.

"In examining with reference to fermentation, tap the side of the container to loosen the bubbles adhering to the inner surface.

"When the fermentation is finished, that is, when bubbles cease to rise, skim carefully and pour on melted paraffin wax to the depth of a quarter of an inch. The paraffin should be hot enough to cause the brine to boil as it is poured on. The layer of paraffin should be sufficiently thick to tightly seal the container and should not be disturbed until the sauerkraut is to be used. Paraffin is not necessary if a very cold place is available for storage."

• • •

Pitiable Wrecks

ALMOST every day I get a letter from some woman, who has become a physical wreck, from destructive surgical operations.

After cutting, the raw surfaces naturally adhere. Then more operations, until the unfortunate victim welcomes death, after dragging through a few years of miserable existence.

It is a sad business. And all so absolutely unnecessary.

• • •

Diet

FOLLOWING is from "Eat and Be Healthy:"

"According to all the authorities whom I have consulted there is absolutely no evidence to show that primitive man had any larger food capacity than has modern man. Certain it is that his food supply was not nearly so abundant. No one when he could get enough to eat ever thought of limiting himself to a certain number of meals per day. In fact, it is almost impossible that he should have had three meals daily, as a regular thing, for his food supply was too limited for that, except perhaps during the summer and early fall, when fruits and nuts were plentiful. For the rest of his diet he must have depended largely upon the fruits of the chase, and such fish as he was able to catch. In view of his primitive means of obtaining either fish or game it is extremely doubtful if his larder could have maintained a three-meal-a-day program regularly. And probably the only foods he ate that were as concentrated as those we eat today were the nuts and the meats. Aside from these, his diet consisted almost entirely of the bulky vegetables and the juicy fruits and berries and such roots as he found edible.

"Further, it must be remembered that in the pre-agricultural days in which he lived, this primitive ancestor, whose food capacity was so like our own, had none of the cultivated vegetables that we have today. Bulky and fibrous and coarse as some of our vegetables are, those that he had to eat were probably much more bulky, fibrous and coarse. So it is certain that we have foods of a concentration never dreamed of by our remote forebears and that we eat much oftener and more regularly than they did.

"Now, as a matter of fact, the digestive system that we possess and that so resembles that of our ape-like progenitors, was evolved and handed down to us hereditarily. It has, as said before, changed but little, if any. And it is still better adapted to handling more of the bulky rather than so much of the concentrated foods. Hence, a diet composed largely or exclusively of such concentrated foods as bread, meat, pies, cakes, puddings, and other concentrated foods, with greens, salads and juicy fruits constituting but a minor portion, a diet such as is often followed by those who can afford it, cannot but prove injurious to the digestive apparatus. Such a diet is responsible for most of our digestive ills and all the host of resultant ailments, such as colds, catarrh, rheumatism, and so on ad nauseam.

"If primitive man got along so well with so little concentrated food, modern man, with his warm clothes and sheltered life, does not need anything like the amount of concentrated food that he eats. Hence, the rule against eating more than one concentrated food at a meal has double justification. And so far as the sedentarily employed are concerned, I consider that the perfect dietetic arrangement for them is to eat no breakfast, or one composed solely of the juicy fruits; to eat a luncheon at least two-thirds of which should consist of foods of the succulent class and the other third of concentrated proteins with, or without, a little fat, or concentrated starch with, or without, a little fat; and a dinner constructed after same manner as the luncheon."

• • •

Gunpowder and Piles

E. O. MARVIN of Kingman, Ariz. writes: "I have been reading your article in the Los Angeles Times for a number of years. I have just had a peculiar cure, and not understanding the reason, will explain

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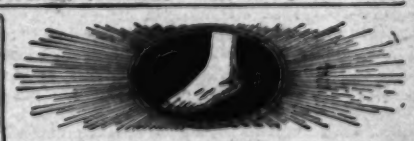
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Sometimes a telephone is operated from wings.

about the manner I used when I worked them. Among modern wonder workers it isn't considered at all clubby to expose to the public the very simple methods by which wonders are worked. I am going to do something that isn't at all clubby—I am going to explain some of the wonders at which you, madame, and you, sir, gazed with open mouths and more than a suspicion that "there must be something in it."

I have seen you, and you, and you gazing at my demonstration of knowledge of thought transference, mind reading, with mouths wide open, drinking in my lies and half truths. I have taken off my turban, washed off my make-up and, in street clothes, mingled with you and your friends as you left the theater after my performance. I have heard you arguing with scoffers, though only half convinced yourself, and saying:

"But he told me my name and my address and the number of my watch!"

You didn't know that the man who was gazing so intently at the pictures of me that decorated the lobby, a man who looked more like a clerk or a book agent than a wonder worker, was the man with a foreign accent who, only a little while before, had said from the stage:

"I do not contend that psychic forces are at work. I do not contend that I have unnatural power, that the means by which I am able to read the innermost thoughts of those who are willing to concentrate upon those thoughts are other than means which can be explained by natural laws. I am not a charlatan, ladies and gentlemen. I am an entertainer, trying, by means of those talents which are mine, to entertain, amuse and, I hope, instruct you and help you. I make no claims. I merely ask that you apply your reason to what you are about to witness and draw your own conclusions."

You drew your own conclusions, didn't you? Perhaps you came with the idea that my mind reading and my answering of questions was a trick. Did you leave with that opinion? Didn't you watch me closely? Aren't you an intelligent person, able to detect fraud as well as the scientists who, according to my advertising writer, were baffled by my uncanny demonstrations? Didn't you think that there was some truth to my talk about telepathy, thought transference and psychic forces generally? You did, because you came again and again to my exhibitions and those given by folks like me. You did, because you wrote questions for me to answer that you would not have written if you had not some faith in my claims to mysterious powers.

I let you know that all my powers can be described in two words: Nerve and bunk.

I couldn't read your mind to save my life. If I could, I would read some great financier's mind and become rich by the knowledge. I couldn't tell you how to find lost articles. I never did. I have just as hard a time finding a lost collar button as you have. I have got something, however, that you haven't got. I have this knowledge:

"If I lie earnestly enough to you I'll make you believe that lie, no matter how ridiculous it is."

How I have lied to you! How I have fooled you!

Let me tell you how I answered the question you wrote. When you understand how easily that was done you'll be able to understand by what easy means I was able to give plausible answers to your questions.

Until a decade or two ago mind readers were women. It was later that it was found that a "one-man show" was more effective and gave less cause for suspicion by the dear public.

Madame, blindfolded, remained on the stage. Her assistant—usually her employer and sometimes her husband—was known as the lecturer. He told about Madame's rare powers and went into the audience. The spectators handed him various objects. As his fingers touched each Madame told what it was and described it, often omitting no intimate detail. Madame's words came like shots from a repeating rifle:

"That's a watch!" "That's a pin—a diamond pin!" "That's a coin—fifty cents!" "That's a railroad ticket!"

At the conclusion of the show you were properly bewildered. You were tempted to believe that Madame could read the lecturer's mind.

Really the demonstration required a vast amount of practice and could be presented only by a couple who were quick-witted and willing to work hard for the effect of their demonstrations.

At the beginning, the trick was done by means of a code of word signals. "What's this?" meant one object. "What's that?" meant another, and "Please, what's this?" still another. All that was needed was a prodigious memory and the ability to make somewhat stilted sentences sound quite ordinary. Madame and her employer, however, were limited to the articles they could "transmit" because of the natural limitations of combinations of words that could seem at all natural. Thereupon some wise performer reduced the whole thing to a convenient code in which only a dozen or two signals—verbal signals—were needed.

He devised a natural sentence beginning for each of the digits:

"Now" meant one.
"Please" meant two.
"Will" meant three.
And so on.

Suppose a spectator handed him a watch.

"Now, what's this?" he would say. "Please hurry," instantly would come back the answer:

"A gold watch."

"Come, tell us more about it. What about it?" the lecturer would say before she had completed the sentence. Her answer—prompted by the "code words" in his question—would come:

"It has a dial on the front and a picture in it."

lecturer's next sentence would tell the Madame whether the picture was of a man or a woman.

Other performers endeavored to eliminate the code words, which had aroused a little suspicion, and devised signals—signals in which the position of the body had a great part. Intricate signals they were, utilizing movements and positions which seemed perfectly natural. When a performer combined signals with the body and verbal signals he sometimes had a system that bewildered even those who were in the same line of work.



The Great Presto on Stage

"But Madame was blindfolded. How could she see the signals?"

At first, answering your natural question, performers provided a blindfold through which Madame could see. That was all right, but it made it necessary for the lecturer to blindfold Madame himself.

Then a performer cut a small hole in the scenery and stationed behind it a skilled assistant, armed with opera glasses. Madame's chair concealed a speaking tube, terminating near Madame's ear. Madame could be more beautiful then, for it was necessary for her to do nothing but look pretty and repeat, parrot-like, the words the assistant poured into her ear.

Then some performer with a taste for the truly scientific learned about the induction telephone. He found that if he included in the circuit of an ordinary telephone a loop of wire he could cause the voice to be heard in another telephone, similarly equipped with another loop of wire some distance from and parallel to the first loop. That was really a wireless telephone, but not the wireless telephone we know now. Previously performers had used the regulation telephone and hidden wires, but this was the real stuff. Madame wore the loop on her back. The other loop was hung against the scenery. If Madame kept within ten or fifteen feet of the back drop, and if her hair covered the telephone receivers, she could walk about the stage answering questions—she was always in touch with the hidden assistant.



CARE OF THE BODY

(Continued from page 27)

ach. Commence with the calves of the legs, giving the same deep kneading that the thighs received. Then pass to the backs of the thighs, one at a time, then proceed to the back. Here much attention must be given, for here we find muscles grown tight to bone and various kinds of abnormal conditions. The patient should have every 'hide-bound condition loosened up.

"One month's thorough feeding with oil has completely changed the feelings and appearance of many a person who had never expected to be anything but a weakling.

"You may think that all this rubbing is much trouble. Yes, it is. There is a price to be paid for everything that is worth while, but just think what it will do for your loved ones and think of the joy there will be when such a one has been restored to health. After it is all over you will forget the effort you made. Those who have lost their health must expect nothing else but to spend time and take pains, and expend some energy and money to regain their health. If they are not willing to have some inconvenience and make some sacrifices they ought to be sick.

"The most satisfactory way is to have a masseur or a masseuse to give you these daily treatments. After two or three weeks, every other day will suffice, then twice a week."

• • •

Measles

A SERUM to prevent measles is announced from Paris. Always trying to suppress nature's efforts to expel impurities from the system, instead of removing the cause. Adding one poison to another.

Measles, and other "children's diseases," are caused by feeding too much mucus and acid-forming foods—starches and sweets and milk.

Ordinary cases require little more than care and good nursing. The comfort of the patient is greatly increased by frequent tepid sponge-baths or packs. If the eruption does not appear promptly, or is repelled, put the patient into a hot pack, with a woolen sheet, for thirty minutes. Keep the head constantly wet with cool water, and bathe the face every few minutes when there is considerable fever. Give the patient abundance of fresh air, but do not expose him to draughts.

Then learn how to feed the child.

• • •

Hospital Nurses

H. TILDEN, M.D., writes:

"Take a look at a hospital, and sniff its air, and study its psychology. The air, though as pure as it can be made, still smells like a hospital. If that was all, enough; but how about the psychology? Sweet-faced nurses, it is true, greet the eye on every hand; but the face is spoiled when the uniform reminds us that what they know is stereotyped, and that every particle of their individuality must be as much alike as their garb. We know that when they don the cap it must cover a machine, not a thinking head. They have no right to a thought or belief that is not taught them, and if they refuse to kill a patient by carrying out the advice of a bone-headed doctor, they will be discharged for insubordination.

"These institutions make automatons out of men and women. Doctors and nurses are stereotyped, and act the same under all circumstances. It is slavery, and slavery of the deepest dye."

In England conditions seem to be even worse. In The Hospital, an English medical journal, a fellow of the Royal College of Physicians writes:

"It is notorious that there are surgeons who never address their nurses during an operation without an oath, and rarely address a nurse at any time without a profusion of expletives. Nor is it only in their language that they treat their nurses with contumely and insolence. The following instance appears incredible, and we should not believe it were it not that we have it on the independent words of different nurses, in different employment, entirely unconnected with each other and unknown to each other.

"A well-known surgeon after an operation was approached by a nurse with a basin of water to wash his hands. The water was not, it appears, of exactly the correct temperature to satisfy the surgeon. It was a trifle too hot or too cool, and therefore he expressed his disapprobation by tilting up the basin toward the nurse, and emptying the whole of the contents over her person. She was drenched to the skin, and had to change her clothing, and, what was of importance to her slender purse, to pay for the washing and ironing of her dress and apron. In my opinion, she would have been justified in breaking the basin on his head, but the poor girl had her living to get, and could not afford to show her resentment.

"I do not know whether this is a regular or a habitual practice on the part of the surgeon in question, but it has been related to me as having occurred more than once, and to different nurses."

• • •

Coarse Food

PEOPLE with inflamed stomachs should not eat very coarse bread. It is not necessary to eat the outer coating of the bran. There is a wide margin between this and the superfine bleached "snowwhite" flour, which has been robbed of most of its most valuable nutritive elements.

Those whose stomachs are normal may safely eat such coarse food, and get away with it.

• • •

Food Combinations

WHAT and how much to eat are not the only questions. Some foods of themselves good, may work harm when mixed together, principally because different foods require different forms of digestion, or require different periods of time for digestion.

To begin with, the less combining you do the better. Look at the animals. How many of them mix up a lot of foods at a meal? Scarcely any, but the hog, and then only after the hog has been "improved" by what we are pleased to call "civilization." Result—hog cholera and other diseases.

Among food reforms there has of late been a movement here and in England in favor of the "monodiet"—one food at a meal. An excellent idea. Often this is all that is necessary to effect a cure of chronic dyspepsia. In this way the food not only digests better, but a person is not tempted to eat more than he should. If you are not yet ready to go quite so far as this, at least eat as few foods as possible at a meal—and foods that do not disagree with one another.

Can you wonder that those who frequently feed at ordinary gluttests, called banquets, suffer sooner or later from a variety of ailments?

First among undesirable, unnatural, and unwholesome food combinations we may place meat and milk. It makes me shudder when I see a man eating a bloody beefsteak with a glass of iced milk. Yet that is just what a friend of mine saw not long ago at Arrowhead Springs, in Southern California. The eater in this case was a well known M.D., a newspaper and magazine writer on diet, who recently, by the way, had to leave a lecture tour and go to a sanatorium for "nervous prostration." The Mosaic law, which contains many good sanitary provisions, forbids the eating of milk and meat together—"Thou salt not seethe the lamb in its mother's milk." At a "kosher" restaurant you will not be served milk with your coffee at a meat meal.

Other food combinations that should be avoided (for reasons that space will not permit present mention here) are: starch and sugar; milk and sugar; acid fruits

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THE STORY OF COOLIDGE

FROM FARM TO PRESIDENT'S CHAIR

BY PROF. HENRY W. LAWRENCE.

"WHATCHYA got in the pail?" demands Dempsey Rowan.

"None of your business," retorts the future President.

End of the conversation. Beginning of the action. Dempsey rashly tries to get a glimpse into the pail by tipping its cover. Calvin protests by a right arm swing to the intruder's nose, drawing forth blood and wrath; then sets out for home with all convenient speed, the challenger in hot but unsuccessful pursuit. End of the first round.

Later, the same day, Calvin has to fetch the cows in for milking. Dempsey is down in the pasture laying for him. There was no copy of the Marquis of Queensberry rules in the Coolidge home, hence Calvin's conscience did not sting him as he opened his defense by hurling rocks at his on-rushing foe. Foe, unscathed, continues to on-rush, and shortly knocks the fated Chief Executive into a horizontal attitude, where he takes the count. Unhappily the film of memory is defective in its record of this encounter, and does not show us in detail the blows exchanged; but there is no question about the knockout. End of round two.

Next morning Dempsey was met on the field of honor and timothy grass by the vengeance-seeking Calvin, armed with a club. Again we suffer from a lack of exact knowledge. There is no extant photograph of this weapon, and a painstaking examination of all the Coolidge woodpiles yields no trace of it. Probably it was such a formidable cudgel as the cave-men were accustomed to tote. At least we know that it laid Dempsey flat and cold, though not before he had, with a rawhide whip, streaked the bare legs of his antagonist with welts and blood. End of the third and last round.

The Colonel Makes Peace

COOLIDGE common-sense, in the person of Calvin's father, the colonel, now enters the scene, not with a squirrel rifle and a pot-shot at Dempsey's dad, but with some easily understood words of stern admonition to both the belligerents; and a treaty of peace is soon arranged.

Thus law and order scored a timely triumph in the life of Calvin Coolidge.

The teacher of both these boys assures me that she never saw a black eye or a bloody nose among her pupils in the Plymouth Notch district school. But what can a woman know about these affairs of honor!

The myth that our President was a child philosopher and a slightly animated wooden image, instead of a real boy, is, I hope, beginning to lose its influence on the minds of all readers of this narrative; but to make quite certain of this, I shall relate a few more of the many available incidents which prove him a normal human being.

In the old stone schoolhouse at Plymouth Notch, the teacher customarily supplemented moral suasion by the use of a stick, applied to that part of the delinquent pupil's body where it would be most helpful to his spirit. The supply of suitable sticks for this holy end was, of course, abundant; but they had to be cut and fetched into the school, and this humiliating, not to say treasonable, task, was often assigned to certain of the pupils. One day the teacher sent a lad out for a stick, and he came back with a huge cudgel, suitable only for killing grizzly bears. This had to be discarded, and another was sent for; whereupon a stick so gnarled and crooked was brought in that it too proved unusable.

Rod Never Spared

THE next day the teacher secured a really serviceable rod and brought it to school with her in the morning, leaning it up in the corner. In this situation the public-minded Calvin Coolidge saw his first opportunity to render a service to his threatened fellow-citizens. He had learned several tricks from an old Civil War veteran of his acquaintance, and one of them was that by running your knife firmly around the middle of a slender stick you could cause it to break in two at about the second blow struck with it. During the day he found opportunity to render this service. Later, at the very first blow struck by the teacher, across the stern of a stalwart sinner, the stick snapped and one piece flew across the room and hit a little girl on the hand. A searching investigation followed, Calvin's noble crime was discovered, and his civic virtue was rewarded with martyrdom, that is to say, he was whaled with both halves of the broken rod.

This was not the only service performed by the youthful statesman at considerable personal risk. One day the hired man at the Coolidge home was doing the churning. The lid of the churn showed a tendency to hop off from time to time, so little Calvin



Calvin Coolidge in 1885.

was asked to curl up and sit on it to keep it steady. He steadied it for a while; then it slipped suddenly and he fell up to his waist into the buttery cream. "Run to the trough quick and wash yourself before your grandma sees you," shouted the frugal man servant. "'Twont hurt the butter none, cause all that ye hit stuck to ye."

This small boy seems to have been about as credulous and as often imposed upon as the average child.

For instance, he told his mother one day that he knew how to get a woodchuck out of his hole.

"How is it done, Calvin?" she asked, smiling.

"Why, you just turn the hole wrong side out," was the confident reply.

Like most normal boys, he was fond of teasing his grandmother. He used to cause her great anxiety by pretending to be sick. He would lie on the old couch in the kitchen till she said, "Be you sick?" Instead of replying, he would look as sick as possible; then presently a dose of home-made medicine would be offered him. This he would dispose of, externally if his nurse happened to turn away, but internally if that were necessary to complete the joke. He would also get one or two meals away from home, or by stealth, and feign entire loss of appetite at the regular meal times.

Yes, We Have No Cookies

A SIMILAR form of fun was his occasional pretense of drinking more cider than his prudent grandmother approved. In pouring it out for the hired men, he would mention what a large quantity he had just drunk in the cellar; then fill another glass for himself, but, instead of drinking it, deftly pour it back into the pitcher when the grand-maternal back was turned. And lastly in this record of malicious iniquity, he would sometimes tease his grandmother by teasing old Ben, the family cat, rattling bones till the fat and lazy old pet fled from his warm corner in alarm.

When he flipped a penny to see who should supply watermelon for the crowd, he was a good loser; and he shared generously whatever he happened to possess by way of a treat. But for the sake of a dry joke, he was willing to appear greedy. "Help yourself to th' cookies," said his grandmother as she went off to a neighbor's. Calvin and the hired man promised they would, and the former went into the house to investigate the supply. He came out munching, but with no cookies in his hands. "Why didn't you bring me some?" inquired his worse-other. "There ain't any."

coolly answered the incipient statesman, without even the flicker of a smile. A couple of hours later Calvin again entered the house, and came out again munching cookies. "I thought you said they wa'n't any," complained the farmhand. "There wasn't only what I wanted," replied the solemn-faced lad.

While he was a student in Black River Academy, the school in Ludlow, Vt., where he prepared for college, a jackass (a four-legged one) was found by the authorities firmly tied in the chair of one of the professors whom the students felt to need this compliment. Stern questioning elicited no information as to the perpetrators of this asinine joke until they came to quiz Calvin Coolidge. Impartial history records that he and every other able-bodied male in the school had participated in this crime, save only one disgustingly well-behaved little mollycoddle, whom we will call Simmie Simpkins. When questioned about the guilty one, however, Calvin replied with perfect gravity, "I think likely Simmie did it."

It is related that one summer's day a party of young people from Plymouth and its vicinity were starting on an excursion to Ausable Chasm. This necessitated a drive of several miles to the railway station at Ludlow, and there all the couples had arrived in good season, excepting Cal Coolidge.

Very shortly before train time, however, they drove up in great haste, while the sweat poured down the sides of their tired horse.

"How'd you come to drive so fast, Cal?" inquired a would-be tormenter, while the crowd grinned expectantly.

"Well, you see," replied Cal, nothing abashed, "I was just tryin' to get the horse here before he sweat."

The general store, once kept by Col. Coolidge, later came into the hands of a some-time farm hand whom we will call Bill Jenkins. Now one of Bill's favorite occupations was that of telling to a more or less sympathetic world how tired he was; another was that of complaining about the unnecessary noise the boys made in his vicinity.

Calvin had an antidote for both these ailments. "Jenkins is tired tonight," he would remark to a group of the boys; "we ought to trade with him a lot."

Joking Jenkins

WHEREUPON the trading would begin. The jokers would enter one at a time, each purchasing from 1 to 5 cents' worth of something, to find which necessitated that the tired Jenkins get up from his chair and walk the length of the store. As soon as one purchaser had gone, and the weary storekeeper was resting comfortably again, another would come in and make a similar contribution to his fatigue.

This would go on till the ever-tired complainer at last blew up in wrath at the cruelty they were practicing on him.

One night a dramatic club of which Calvin Coolidge was a leading member was



having a party in the hall over Jenkins's store. He, of course, complained that they were making too much noise. This seemed to make Calvin feel that their noise had been too little rather than too much, so he went out to a shed in the rear and brought back upstairs with him a long and heavy board. On one end of this he had several of his fellow-devils stand. Then he took hold of the other end, lifted it a foot or two from the floor and let go. The crack of doom could have achieved no more satisfying sound in the store below.

"Cal" as a Punster

ONE day the future President and half a dozen of his schoolmates were standing in front of the general store at the same time that one William Clay, a rotund person weighing somewhat less than 300 pounds, was also standing there, one foot insecurely placed on the hub of his wagon. When his horse started suddenly, his foot rolled off the hub, and he rolled on the ground. "That's a big piece of clay struck the ground," remarked the quiet Calvin.

To this list of anecdotes in correction of the mistaken view that Calvin Coolidge was a solemn prig, we may properly add that, although he did not care for dancing, he had an average fondness for the kissing games of his day, and was unterrified by the inane little chant

"The needle's eye, it doth supply
The thread that runs so truly,
It has caught one; it has caught two;
At last it has caught you."

"Was he addicted to the hot weather delights of the 'old swimming hole?'" I asked the colonel.

Used Family Washtub

HE HESITATED a moment; then said with a smile, "There wasn't any swimming hole near here. I guess you'll have to say instead that he was addicted to the old washtub."

It would seem that he was also addicted to very clever carpenter and cabinet work. In the general store at Plymouth Notch there is today a grocer's cabinet of his workmanship, made with a skill highly creditable to an amateur, with each drawer neatly labeled from ALUM and ALLSPICE to WHOLE ALLSPICE and WHOLE PEPPER.

Another and a more unusual example of his craftsmanship is that of his coloring his pet doves with diamond dyes. There is no record that he ever attempted to "paint the lily," but very likely he made a substantial improvement in the looks of his plain white doves by trimming them up a bit with pink and green.

His sister Abigail, who was three years his junior, and who died at the age of 15 years, was evidently both brilliant and lovable, but notably unlike her brother in temperament and actions. She was lively and affectionate; easy to tease and easy to placate. Sometimes Calvin would laugh at her, as he did one day when a cruel tormenter had thrust a slimy, chilly, wriggly worm down her neck. Then she would flash lightnings of indignation at him and shout, "You don't know as much as you think you do, Calvin Coolidge!" Her hair was a brilliant red, like that of her brother, but much more so, though he bore the nickname of "Red." "Abby at 14," said one of her teachers, "was better educated than other girls at 20." She was making remarkable progress in her studies at Black River Academy when death suddenly took her.

Calvin's grief at her death, as at the death of his mother five years earlier, was not loud, but deep. Outwardly this self-controlled lad was so calm that a few, who did not know him very well, imagined he lacked any deep feelings of sympathy. But this is profoundly untrue. Again and again I was earnestly assured by those who have known him best that he possesses a rich supply of solicitude and sympathy for those about him, evidenced by many a thoughtful act of kindness.

"He never forgets my birthday," said one aged relative.

"His tender devotion during the long sufferings of his second mother was a thing too beautiful for description," said another.

The silent boy and man has ever worn his heart farther from his sleeve than most, where it cannot be seen, or handled, by a staring world.

CARE OF THE BODY

(Continued from page 26)

extractives of meat died of starvation a little sooner than did control dogs fed nothing at all. In other words these test dogs were not only starved but they were also slowly poisoned by the extractives used.

"Yet we have been for years taught to give the sick (the sick, mind you) these supposedly harmless extractives under the impression that we were giving the essences of the strong foods like meat.

"If you place side by side an analysis of meat juice and urine I will not be able to tell you which is which, nor can anyone else, for they represent the extractives from body tissue, and one is as good for you as the other, one will do as much to regenerate the sick as will the other, and this fact is well known to medical science. Does this make any difference in the prescribing of meat broth for the sick? It does not, and why? Simply because the average doctor does not take the trouble to think, and especially as too much thinking might cure his patient and punch his meal ticket.

"The Lord in the beginning of man's incumbency of the earth issued to Adam and Eve very explicit instructions on diet, and we cannot improve on them today. He said (Gen. 1, 29-30:) 'Every herb that is upon the face of the whole earth, and every herb bearing seed, and the fruit of every tree, in which there is the seed of a tree bearing fruit, shall be to you for meat.' It may be a mere coincidence, but the average life of man up to the time of the deluge was 910 years, leaving out Enoch, who did not stay out his time.

"Up to the time of the flood there was no record of the use of either flesh or fire in the preparation of man's food, but soon after the flood we find both, and the logevity of each generation was less, Moses saying that a man should live 120 years, while David said, later, 70 years, or, if strong, then 80 years, and today we say 43 years.

"What is wrong? Is it possible that the use of meats and high protein foods from the animal kingdom has anything to do with this decline, or is it a coincidence?

"Think it over."

* * *

Oiling the Body

FEEDING the body at the table and by deep breathing are not the only methods of replenishing the tissues. Many people never get a good start in regaining their health until they feed their bodies through the skin by the use of oil.

This method of obtaining nourishment is very old, it is but little appreciated or practiced by people generally. Many a thin, emaciated, frail woman has been made to gain as much as five pounds in two weeks by having spent some thirty minutes to one hour a day, thoroughly rubbing small quantities of oil into the skin. Many an underweight child has by the external use of oil been wonderfully developed. Old people frequently find returning strength to a degree and improved circulation by using oil externally.

The use of oil is beneficial in other ways also, as frequently muscular adhesions are broken up and sometimes even adhesions in the intestines, when the bowel has grown to the abdominal wall.

Following is from McFerrin's Health Bulletin:

"In applying the oil massage, the patient should completely undress, and put some loose garment on, like a kimona or bath robe. The operator should begin with the feet, as the patient lies at full length on a bed or cot before him. Every bit of oil should be absorbed by the skin and it should completely disappear before the thighs are treated. The massage of the thigh muscles should require considerable time, as they are generally very badly contracted. These muscles should be deeply kneaded, twisted and stretched.

"Then the abdomen and chest may receive the same careful attention, clear to the neck and throat. Next have the kimono put on backwards and the person being treated lie on the bed on his or her stom-

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Alberty Food Products Co., Union League Bldg., 2nd and Hill, Los Angeles, Cal. Ph. 623-859

Against Time

By J. S. Fletcher

PART II

"AY, JUST SO," he answered. "And like many or most of 'em, he'll join her at the last minute! If they like, these emigrants can sleep on board tonight. Some of 'em will—they'll be the lot that have no money to waste on shore. But most of 'em'll have a last night of it in old England, and they'll be scrambling aboard up to the very last second. Some, of course, never will get aboard. See?"

Ledbitter saw—and groaned. He had never anticipated this awful possibility.

"What's to be done?" he asked again. "I thought I should have nothing to do but walk on to the ship, ask for this man, and—"

"No doubt, but you thought wrong," said the clerk. "Well, I'll tell you what you must do, I'll give you a line to the purser."

Ledbitter thanked his informant gratefully, took the note he gave him, and went away. It was scarcely 6 o'clock, and he had nothing to do for hours. He wandered about. He went down to the landing-stage and picked out the Starnatic by her black funnel and green bands. He turned into a cheap restaurant and fed himself—cheaply. All the evening he hung about the landing-stage, examining every likely-looking face, to see if he could recognize the description of Terry. And at 10 o'clock he hired a boat and was rowed across to the ship.

The purser, a fat man, who was drinking rum in his cabin, asked Ledbitter if he and the writer of the letter thought he was going to spend the whole night and all Sunday forenoon asking the names of every Tom, Dick and Harry who was then in or would come into the steerage. But, when Ledbitter had pressed half a sovereign into his palm and had told his woeful story, the purser relented. He treated his shivering visitor to a glass of good Jamaica, and told him that he would give him the best of advice. Let him go ashore and get a bed and a good night's sleep. Let him come aboard at precisely 12 o'clock next day. By that time he—the purser—would have ascertained if Terry was aboard; if not, Ledbitter could watch the gangway and scrutinize every arrival until the Starnatic tooted a farewell to the Mersey.

Ledbitter had no option but to do as he was told. He went ashore again.

The riverside inn folk, cheap as they were, gave Ledbitter a good, solid breakfast that Sunday morning. It cheered him up. He went out into a beautiful sunshiny day and felt mightily encouraged. And from half-past 9 until half-past 11 he haunted the landing-stage, watching.

He saw various boatloads put off to the Starnatic, but he saw no big, red-haired man. And at twenty minutes to 12 he himself bargained with a boatman, and went off on his forlorn hope.

The purser shook his head at Ledbitter. "There ain't no such man on board—yet," he said. "I've seen to it myself. Now I'll put you in touch with every steerage passenger that sets foot on our decks from this out—and I can't do more!"

He stationed Ledbitter at a certain railed-in place near a gangway, and left him. And Ledbitter, whose heart was beating as fiercely as the engines were about to beat, watched and watched. Scores of men and women came from tenders and tugs and boats—had to pass him—and not a man has red hair!

The purser came along, too, and whispered:

"We're off in ten minutes!" he said. "You'll have to go presently. If he isn't here with this last lot—"

Just then Ledbitter was aware of a big, Milesian-looking, roughly dressed fellow, who came swaggering and smiling along the deck, one big bundle under his arm, another slung over his shoulder. His hair was—but red was a modest term to apply to it.

"You're name's Terry!" he exclaimed. "You're from Walford?"

The fiery-haired one looked down from his six foot three with all the ease of conscious innocence.

"And phwat's it that's me name, misther?" he asked gaily. "Ye have it very pat on yer tongue, I'm thinkin'!"

"I've brought a waistcoat from Hillson on Dyster," said Ledbitter hurriedly, but quite distinctly. "You bought a waistcoat from him. I've brought it. I've got to have it. Why"—he stuttered, for the other's face was a picture of astonishment—"why, you've got it on!"

"Shure, I have that same," said the man, "and I'll be thankful to get out of it, for it's too small entirely for me. Is it that you're wantin'?"

"I must have it!" said Ledbitter. "I've come all the way from Liverpool for it. I've got to have it. Where is it?"

"Shure, I'll get it for ye," said the man. "Step down here, sir, and I'll get it out of me bundles."

Ledbitter followed him down the companion-way and into the steerage. The big man began to rummage in his bundles.

"I'm sorry I've got to trouble you," said Ledbitter, "but I'm in a hurry. Can't you be quicker?"

"Shure, I'm as quick as I can be," said the man. "I'm in a hurry meself, for I've me wife and childer to see to. Ah, here it is!"

He pulled out a waistcoat and handed it to Ledbitter. Ledbitter looked at it, turned it over, looked at the lining, and groaned.

"It's not the right one!" he said. "It's not the one I bought! Mine was a fancy check—this is a plain gray. Mine had a pocket on the left side—this has none. Mine had a—"

"Shure, I'm sorry for ye," said the man, "but I've no other. I've only the one I bought meself. Ye'll have to get it from the man ye bought yours from."

Ledbitter groaned again. He knew that he had bought the waistcoat from a man who had come from Liverpool, and who was going back to Liverpool. He knew that he had left Liverpool by the first train that morning. He knew that he had no money to spare for a return journey. He knew that he had only a few shillings in his pocket.

"Where's the man you got it from?" he asked.

"Shure, I don't know," said the man. "I got it from a feller at the lodgin'-house, and the weskut among the rest. Shure, it was too small! So—I haven't it!"

"What lodging-house? What fellow?" gasped Ledbitter. "Quick!"

"Brannigan's Lodgin'-house, Orange Court," said Terry. "But the feller's name—ah, I nivver heard no name of him! 'A little Welshy feller—'"

"Now, then, come on, you!" bawled a man in Ledbitter's ear, "All ashore! We're off!"

"With a bad squint in one eye of him, misther!" shouted Terry, as Ledbitter was forced down the gangway. "Ye'd easy find him by the squint he has on him. Good luck to ye, misther!"

When Ledbitter became fully alive again, he was on the landing-stage once more. He glanced across the river—the Starnatic had already gone half a mile on her way toward Canada. And Ledbitter was still on his way in search of the waist-coat. But—which way now? He turned toward the city, muttering.

"Brannigan's, Lodgin'-house, Orange Court," he repeated over and over again. "A little Welshy feller with a bad squint on him! Great Scott!"

Ledbitter strolled along, almost aimlessly, sick at heart, until, on the wide, open space beyond the landing-stage, he ran up against a policeman. That gave him an idea.

"Can you tell me where Orange Court is?" he asked.

The policeman immediately pointed along the road which flanked the docks.

"Third to your right, second to the left of that," he answered. "Nice place, too!"

"Disagreeable?" asked Ledbitter, almost forgetting his own troubles.

"Middlin' quiet down there," said the policeman.



He picked out the Starnatic by her black funnel and green bands.

Ledbitter thanked his informant and went off in the direction indicated. He was presently plunged into a network of unsavory courts and alleys, and when he eventually found Brannigan's he felt uncommonly timid about crossing its threshold. But a man who stood at the door in his shirt-sleeves, smoking his pipe and reading the Sunday newspaper, eyed him as with authority.

"Wanting somebody in here, mister?" he demanded cautiously. "You ain't a police chap, I know, 'cause yer wouldn't be alone if you were. What's your game? Scripcher reader? Mission'ry?"

"Are you the lodging-house keeper?" asked Ledbitter.

"That's me, guv'nor," admitted the man. "And I asks again—what might you be?"

Ledbitter thought it best to be candid. He told his story, carefully insisting on the fact that the letter contained nothing of any value, not even a postal-order. But—was that man there?"

The lodging-house keeper pocketed Ledbitter's half-crown, and nodded.

"Shifty!" he said. "That's the bloke! Shifty, so called 'cause he squints. Don't know no other name for him. He's here now, asleep. Make it another half-crown guv'nor, and I'll have him out to you in a jiffy!"

Ledbitter parted with a further two-and-sixpence, and waited on the flags outside the lodging-house. And presently there emerged a little, suspicious, furtive-eyed rat of a man, who looked his visitor well over from top to toe before he drew near him. Ledbitter had to reassure him at some yards distance before he would approach. It was for all the world like coaxing a wild animal who fears a trap.

But eventually he persuaded the man to walk up the court with him and managed to convince him that all he wanted was the waistcoat which he had bought from the red-haired stranger the day before. And then, for the second time that morning, Ledbitter nearly fainted when Shifty replied that he didn't have the much-desired garment.

Ledbitter stood like a statue of Despair while Shifty explained matters. He, shifty, had been in funds when Terry was overheard by him and offering some of his garments for sale, and he had bought a few articles. The waistcoat among them. But later he and some of his mates had got playing pitch-and-toss, and he had lost his money. Therefore to see him over the Sunday, he had bundled up his purchases, repaired to the pawnbroker's, and raised four bob on them.

Accordingly, the waistcoat was now at Mr. Mordecai Aaron's establishment, round the second corner.

"Which, guv'nor, is a safe place," concluded Shifty. "So your bit of a letter can't come to no harm. Only"—here he paused and regarded his interviewer with a squint of extraordinary strength—"pawnbrokers isn't open on Sunday. And I'm off Wigan way tonight. Got a job there at 6 tomorrow morning."

"I must have that waistcoat!" said Ledbitter firmly. "Can't you stop?"

"There's a way, guv'nor," interrupted Shifty, squinting more than ever. "I can't stop, nohow. But you buys that pawn-ticket off of me! See? Then tomorrow morning you goes and takes them things out o' pawn, and you gets your letter. How's that, guv'nor?"

Instead of answering, Shifty put a hand somewhere inside his clothing and drew out a pawn-ticket. He held it before Ledbitter's eyes, pointing to various items.

"Pair o' cloth trousers," he said, "weskit—that's your'n guv'nor—knitted cardigan—three on 'em. Pawned for four bob. Now, as yer p'r'aps don't know, guv'nor, a pawnbroker never lends more nor one-fourth the vally of a article. Accordingly, them things is worth sixteen bob. Then, of course, there's my loss of 'em. I should ha' took 'em out next time I was in Liverpool. So make it a quid, guv'nor, and the ticket's yours."

Ledbitter had to give way. He extracted a sovereign from his decreasing store, took the pawn-ticket and hurried off to more salubrious regions. And when he reached a respectable street he turned into the first respectable tavern he saw, and spent fourpence on a bottle of ale, with intense joy. He would get it first thing Monday morning; he would catch the next train to London with it.

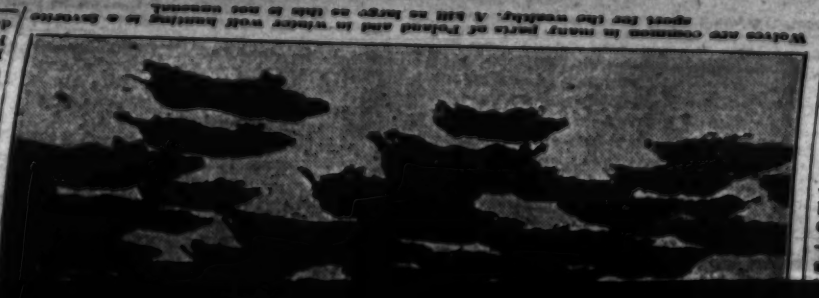
At this point he suddenly thought of his financial resources, and he sat down in the corner of the saloon bar into which he had wandered, and with a bit of pencil and a scrap of paper did a little reckoning. He had set out from home with £4 7s. Up to that moment, what with various expenses—boatmen, the tips to the purser and to the lodging-house keeper, and the sovereign paid for the pawn-ticket—he had laid out £2 15s; he accordingly had £1 12s. left Out of that he had to find himself in food and lodgings until next morning; there would be four shillings and a copper or two to pay at the pawnbroker's; he would have to reserve at least a sovereign for his fare to London. So it came to this—he had about four shillings whereon to live, to eat, drink, sleep until next day. Of course he could do it—he would have to do it—he must do it. Only let him get that letter; only let him get to London and to Steel and Cardyke's office, then, by 4 o'clock on Monday afternoon, all would be well. As to getting home again from London to Walford—well, he would trust to luck. Nothing mattered but the handing in of the tender by the specified time.

That was the most miserable Sunday Ledbitter had ever spent in his life. The sea air blowing off the Irish Channel made him hungry, and he dared not eat—at least, to satisfaction. He lunched off bread and cheese and beer; he spent the afternoon wandering about Liverpool. He indulged in a meat tea in a cheap restaurant when evening came. He wandered about again, and went supperless to bed in a place where you could stop the night for a shilling. He had another sleepless night. Next morning he breakfasted at a coffee-stall for threepence. And at 9 o'clock he was at Mordecai Aaron's establishment, and by five minutes past had explained matters, produced the pawn ticket, and put down the necessary principal and interest. Two minutes later the much-desired waistcoat was in his hands. Trembling with excitement, he plunged his fingers into the inner pocket.

Empty!

"Th'elp me if I thought ath how you'd find anythink, mithter," said the Jew youth to whom Ledbitter had explained matters. "Ath'ere nothing there at all, then?"

CONTINUED ON PAGE [illegible]



Wolves are common in many parts of Poland and in winter wolf hunting is a favorite sport for the people. A pair as large as this is not unusual.

During the World War the industry was destroyed by the German invader, who used the same tactics here as in Northern France. They captured Lodz in 1914 and went through factory after factory, looting

[illegible] of the rest from the United States and the rest from India, Egypt and Turkestan. Lodz then had 26,000 looms. The business was managed by Germans and Jews, and the factories were famous for their good work and their modern machinery. Aided by the tariff, they competed successfully with the other great textile centers.

Kalowitz is Great Steel Center

BEYOND coming to Lodz I made a trip through the coal and iron region of Polish Silesia, which, by the plebiscite, was taken from Germany. My guide was a prince connected with the Foreign Office. His name is Georges de Chicamowicz. I doubt whether you can pronounce it, but in

CARE OF THE BODY

(Continued from page 25)

nising, was to establish fine public baths. Ruins of them are found wherever the Romans went.

Every municipality should have public baths, where the people could have bathing facilities at cost. It would tend to diminish crime.

• • •

Study

WHEN we are young we study moods and tenses.

When we are older, those of us who can think study men and women.

It is an interesting study. And there are always new and unexpected problems.

As Pope said: "The proper study of mankind is man" which of course, includes woman.

• • •

Dentistry and Diet

THERE are so many thousands of cases of malnutrition, anemia, feeble vitality, lowered resistance to disease and serious departures from normal physical development that end in future misery, impaired efficiency, and untimely death that it is time the public understood the relationship between base-forming and acid-forming foods."

I may add as a useful reminder that the "chief base-forming foods are fresh and dried fruits of all kinds—greens, spinach, lettuce, celery, roots of tubers and all other vegetables."

"I have practiced dentistry seventeen years, (writes Dr. R. C. Rowley to the New York Globe) and during the last ten years I have studied deeply the question of diet in its relation to dentition, decalcification and pyorrhea with the result that I now spend more time talking diet to my patients than in explaining the work of correcting defects. Many of my patients have discontinued the use of white flour and are now using the genuine whole wheat.

"I have here a private biological laboratory of my own, and my four children aged five, seven, twelve and fifteen tell such a story of increased vitality based upon the gradual discoveries of truth that I feel compelled for the benefit of others, to outline briefly the milestones in their astonishing improvement. When my oldest boy was seven years of age, I had put in so many fillings in his deciduous teeth that there was little left of them. It was about the time I became convinced it would be easier to correct the causes underlying those numerous cavities than to fill the cavities and I set about informing myself regarding the chemical composition of a normal body and the foods that could and would supply its necessities.

"I could write all day and not tell you what this has accomplished for my youngsters, but to be brief, we now have two young huskies, five and seven years old, with not a cavity in their deciduous teeth. They eat no pastries or candies, very little sugar and very little meat. Treating pyorrhea, which is the result of our soft, made, refined dishes and filling cavities caused by mineral starvation does not appeal to me so much as telling people how to prevent these symptoms of decay. Oh! what incalculable amount of good professional men can do in this dollar-grabbing world!"

• • •

Diet and Old Age

WILLIAM HOWARD HAY writes, in an English magazine:

"If I should live to be the last leaf upon the tree in the spring, let them laugh, as I do now, at the old forsaken bough where I cling.'

"What is old age? Is it years, marked by the continual flight of seasons? Not at all. Age is condition, nothing more, nothing less.

"Some are old at 25. Some are young at 70, and all because of the way they live. Age is dependent on the care we give our bodies, make our minds.

"Have you ever seen an automobile reduced to a hopeless pile of junk in one year of neglect? If so you have no doubt also seen another automobile that showed ten years on its plate, with 100,000 on its adometer, that was still functioning like this year's model.

"Do you know why this difference? Of course you do, but did it ever occur to you to apply this same plan of reasoning in yourself?

"Would you consider it good practice to take an expensive model of this year and run it without thought of the character of the fuel, with no thought of lubrication, without giving the matter of internal friction a passing glance, without keeping up the air in the tires, without sufficient water to insure freedom from over-heating, without thought for the declining supply of electricity in storage?

"If you did treat your car so and trouble came, as it is bound to come, and you had your car towed to the nearest garage, what do you think the repair man would say to you? He would deliver himself of some truths at your expense, whether or not this was done in your hearing, and his opinion would be that damn fools should not be allowed to drive decent cars.

"There is this vital difference between the automobile and you. The auto is a machine, pure and simple, unable to think for itself, dependent wholly on its driver for proper care, but your body is so infinitely superior to the auto that there is no comparison, and it is self-regulating, self-adjusting and tireless in performance, if you are not a dam-phool.

"Suppose you undertook to run your automobile with fuel other than that for which it was built, insisting that as beef juice was powerful food it should therefore be better fuel than gasoline?

"You would not go far with this idea, surely, no farther than you would go with similar fuel in your own tank.

"Several years ago someone undertook to prove that beef juice, gelatine, beef extracts of all kinds, had no food value, even in those animals that seem to do well on the beef itself, such as the domestic dog. It was hard on the dogs used, but it proved that these things have no life-sustaining properties whatever, for dogs fed on these

For Sagging, Flabby Chins

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Baby Vorhis was given up to die. Was just a living skeleton when Mrs. Alberty's Food was tried

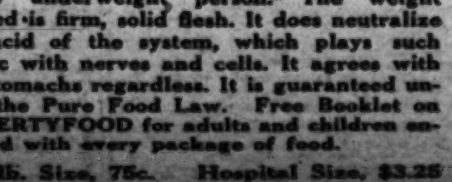
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It absolutely agrees with every baby. It does solve the puzzling, trying infant-feeding problem. No more dangerous experimenting. Your baby will positively make that weekly gain in weight which is so necessary to baby's welfare and your peace of mind. If baby is not thriving or is cross and fretful, try a can of Mrs. Alberty's Food for Infants. You will be delighted with the results.

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Baby Vorhis 4 months after using Mrs. Alberty's Food

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Alberty Food Products Co., Union League Bldg., 2nd and Hill, Los Angeles, Cal. Ph. 823-869

Lodz, Poland---"Poverty's Kitchen"

BY FRANK G. CARPENTER

A BUSY NATION

Labor Is Plentiful and Wages Are Low in the New Republic of Eastern Europe

In the Cotton Mills of Lodz and the Iron and Steel Plants of Polish Silesia—Skilled Machinists at Two Dollars a Week and Common Labor at Fifteen Cents a Day—The Low Cost of Living—Reconstructing the Factories—Germans Versus Poles—How 100,000 Schoolboys Struck for Their Right to Pray



Frank G. Carpenter.

LODZ (Poland)—Imagine a dreary plain extending on and on in every direction. Plant in its midst a dreary city as big as Cincinnati or Pittsburg. Let the city have one thousand smokestacks rising high over the houses, and let its buildings run for three miles along two narrow streets paved with cobbles. Put short cross streets here and there and you have the somber outlines of Lodz, the great textile center of Poland.

A closer view shows mighty factories surrounding each smokestack, masses of brick and glass that seem to wall in the gloom, making the view more dreary than ever. Now walk through the main street and make notes of the people. They fit their surroundings. The town is composed of factory workers and it seems to be Poverty's Kitchen. A large part of the inhabitants are lower-class Israelites who go about with unshaven faces, a long lock hanging down on each side of the cheek from their round, visorless caps. These Jews wear black coats which are buttoned tight to the throat and fall almost to the feet; the long gabardines which have been their costume from time immemorial.

Stop a moment and watch the traffic as it moves through the streets. It is continuous and the stream goes on and on. There are quaint covered wagons, driven by ragged peasants in from the country, droshkies without number, and ungainly carts hauling huge bales of cotton and cloth. The horses have high wooden bows over their necks, and every aspect is Russian. There are also carts pulled by men, harnessed to the front, and shoved along by women walking behind. There are men and women carrying on their backs great loads which are sometimes held on by a strap around the forehead. The automobile and motor truck are conspicuous by their absence. Man power and horse power do most of the work. There is but little loafing and everyone seems on the go.



Lodz is the chief cotton and woolen manufacturing center of Poland. Most of the factories destroyed during the war are now regaining their former production.

Lodz Known as the Manchester of Poland

LODZ has been called the Polish Manchester, after the great cotton weaving center of England. Before the war it had 400 mills, and its population was about 600,000. The mills had more than 100,000 workmen, and the cottons and woolens which they manufactured were shipped all over Russia, and to the lands of the Balkans. Lodz was created by Russia. When Boston was a baby it had no existence, and it sprang into being only at the command of the Czar. It was some time after Napoleon was overthrown that Alexander I started the factories by offering grants of forests and lands to the German weavers if they would come here and work at their looms. They came by the thousands, and high protective tariffs aided in establishing the industry. The story of Lodz is practically the same as that of Lyons in France. Lyons had no silk industry to speak of until Francis I sent out word to the weavers of Europe that if they would settle in France he would give them free lodgings, let them live without taxes, and wear swords, which was then a privilege given only to the nobles. This brought in many skilled workmen from Venice. They first made the brocaded velvets famous in Italy, and then began to weave the light, beautiful silks for which, since then, France has been noted. The French invented new designs and Lyons soon led the world in such manufactures.

When the war broke, Poland was making woolens and cottons to the amount of $200,000,000 per year. She annually consumed 300,000 bales of raw cotton. About two-thirds of this came from the United States and the rest from India, Egypt and Turkestan. Lodz then had 36,000 looms. The business was managed by Germans and Jews, and the factories were famous for their good work and their modern machinery. Aided by the tariff, they competed successfully with the other great textile centers.

During the World War this industry was destroyed by the German invaders, who used the same tactics here as in Northern France. They captured Lodz in 1914 and were through factory after factory, tearing each of its brass and copper. They shipped the best of the machines off to Germany and the others were maliciously destroyed. They sent away all the raw materials and manufactured goods, and the result was the plants were practically ruined and Lodz left as bare as a bone. That was the condition three years ago. Since then every factory has been re-equipped and made a going concern. A new industry has been organized, with modern machinery, and some of the mills are now working three shifts a day. More than 125,000 men and women are employed in the factories and the goods made are sold not only in Poland but in Rumania, Bulgaria and other lands of the Baltic. The Poles are smuggling their textiles into Russia and are exporting them to South America. They import wool from Argentina and send back cloth made of the wool to Buenos Aires. I am told that Poland has now almost as many factories working as before the war, although the output is less on account of the eight-hour day which has been established.

During my stay here I have gone through some of the larger mills. The first I visited was that of the Bennich Brothers, which makes cloth for overcoatings, ladies' dress goods, traveling rugs, and men's clothing of various kinds. It is devoted to woolens and it has been noted for generations for its fine goods.

I went through the mill with Charles Bennich, one of the owners, and was shown every department and its operation. Before the war it employed 42,000 workmen. It has now only 900 but its efficiency has been increased by the new machinery. I went through rooms filled with the latest of the new models of looms of all kinds, and was told that some had doubled the efficiency of the old. In one place a single employee was managing twelve machines and, in another, one man controlled twenty-four. The machines came from Germany and they are nearly all automatic.

I was impressed with the cleanness and sanitary conditions of this factory. Windows are everywhere, the walls are painted white, and there is plenty of light and air. Indeed, it is hard for one to realize that he is on the edge of Russia.



Now and then I stopped and talked with the laborers. The men look much the same as those in our woolen mills, save that everyone has a mustache which is sometimes ferocious. Many of the employees are women and girls and now and then I saw one with a baby. Most of the women have handkerchiefs around their heads and nearly all are barefooted and barelegged. I notice thta some of the girls are flatfooted. They made me think of the darkies' song:

"And de hollow ob her foot makes a hole in de groun'."

Fifteen Cents a Day for Common Laborers

ASKING as to the wages, I was told that common laborers get about 3 cents an hour and that skilled workmen receive from 4 to 6 cents per hour at the present rates of exchange. I asked the manager how a man could live on such wages. He replied that they were really as high as those of other countries because the food is so cheap and the rents are so low. He thought their conditions were equal to those of the United States. This statement, however, must be taken with some grains of salt. I doubt whether our American workmen would be satisfied with the black bread used here in Poland. It costs only one cent per loaf, but it would not sell at all in the United States. Some of the laborers pay less than one cent a week for their homes, but the home is often only one room and a kitchen, and the whole family somehow crowds in. For instance, I was shown the outside of a tenement belonging to a big cotton factory. It was a building of three stories, of considerable size. The manager said it contained accommodations for 8000 people, and when I asked how many rooms were allowed for each family he answered that some had one room and a kitchen and others two rooms and a kitchen. I suggested that I might go through the building. He said he would be glad to take me, but somehow he forgot. A room and a kitchen for a whole family would hardly satisfy one of our American spinners, even though the apartment has running water, which is considered extraordinary in this part of Poland.

The New Cotton Factories are Large and Well Equipped

THE cotton mills show how rapidly Lodz is coming back. The new factories are among the largest, best equipped, and most thoroughly organized on the continent. They are now working three-quarters of a million spindles and more than twelve thousand looms. This is much less than they had before the war, but the Germans did all they could to destroy the industry. I visited one mill from which 5000 copper rollers, 40,000 bales of cotton, and 16,000,000 yards of goods were taken away. That plant is known as the Poznanski Mill. It is now working at 90 per cent of its prewar capacity. It has 127,000 spindles and in one room there are 1500 looms. Standing in it I seemed to be in a forest of belts, a wilderness of moving machinery. The din was so great that I could not make the guide hear me.

The Poznanski Mill has its own water works, its own gas and electric plants, and its own fire department. Before leaving, the director sent in a false alarm to show me the efficiency of the firemen. He touched the button of the fire box on the side of a building and within forty seconds by my watch there were a score on the spot, and within one minute more they had connected the hose to the hydrant and were spraying the mill supposed to be blazing. The private fire department of the plant consists of fifty-two men, twelve wagons, and two modern fire engines. After a blast from a bugle announced that the fire was extinguished, the captain saluted us and the men marched off in military order.

Kattowitz is Great Steel Center

BEFORE coming to Lodz I made a trip through the coal and iron region of Polish Silesia, which, by the plebiscite, was taken from Germany. My guide was a fellow correspondent with the Peruvian Cabinet, who is known to George de Chambrun[illegible] doubt whether you can pronounce it, but as

CARE OF THE BODY

(Continued from page 24)

ture star salaries, for harmful treatments and operations, but they will make good steady livings, and will have a chance to practice the "humanitarianism" to which the above report refers.

In other words, some of them may make less money, but they will be doing good, instead of harm.

* * *

Hydrophobia

"HEALTH BOARDS" are constantly working up hydrophobia scares, to increase their authority, and boost the sale of a worthless serum.

Here are some expressions of opinion on the subject of hydrophobia:

Dr. Charles M. Mills, professor of mental diseases and medical jurisprudence, of University of Pennsylvania: "I have never seen a case in man or animal."

Dr. J. W. Hudson: "A pest promoted by agitator and grafter."

Dr. Elmer Lee, N. Y.: "Never saw a case."

Dr. Charles P. Dulles, lecturer of the history of medicine, University of Pennsylvania: "I have investigated personally and by correspondence every case reported in newspapers but found none."

United States Senator Gallagher: "Medical practice of twenty years and never saw a case."

Dr. Stockwell: "After thirty years of practice never met a genuine case."

Dr. Mathew Woods, Philadelphia: "I hunted up every alleged case that I could hear of but could find none."

Dr. Dulles says the year before Pasteur opened up his institute four cases of death of hydrophobia were reported in Paris. After six months the number of deaths leaped from 4 to 22. In 1886, 23 deaths reported from the treatment; 1887, 9 deaths; 1888, 19 deaths—deaths all resulted from the treatment. Some call the treatment "Pasteur disease."

Philadelphia Dog Pound—Annual average 6000 stray dogs for twenty-five years—not one case of rabies in dog or man in that time from the many bites received.

New York Pound—Attendants bitten at an average of four times a month, twenty-six men employed, 100 bites a month, 17,000 bites in fourteen years—not a single case reported as rabies.

Denver, Col.—Herman Carn, dog catcher, bitten 2000 times in three years, once in the nose, considers there is no such disease.

Boston, Mass.—Animal Rescue League—over 40,000 dogs have been handled, men bitten on an average of three times a week. No case of rabies or hydrophobia ever reported.

Dr. J. W. Hodge, Niagara Falls, offered, in the Toronto (Canada) Spectator, $1000 for a case of rabies or hydrophobia during the Canadian mad-dog scare. Never called for. The doctor also offered the same amount in Niagara Falls for a case. Never applied for.

Niagara Falls had a mad-dog scare—forty-five persons bitten. Dr. Moore said five of the dogs had rabies. Not one of the forty-five would take treatment at the Pasteur Institute. No deaths.

Two thousand deaths have occurred, from those taking Pasteur treatment.

No Pasteur institutes in England or Germany—not allowed to do business there.

* * *

Before Civilization Came

FOLLOWING is from the London Chronicle:

"Probably the only visitor who has ever paid high tribute to the inhabitants of the island now divided into Santo Domingo and Haiti was its discoverer, Columbus. 'I swear to Your Majesties,' he wrote, 'there is not in the world a better nation or a better land; they love their neighbors as themselves, and their discourse is ever sweet and gentle, and accompanied with a smile; and though it is true that they are naked, yet their manners are decorous and praiseworthy.' Unfortunately the European newcomers soon set about exterminating these charming natives and supplying their places with less delightful substitutes."

What we call "civilization" is responsible for many similar changes.

* * *

Public Baths

FREEMAN WALSH writes to The Times: "I have been connected with free dispensaries in two large eastern cities. The patients were largely foreigners, very dirty, surly and of a rebellious disposition. Not only were their bodies sick but mentally as well they were abnormal. How to correct both was the question.

"I decided to make the attempt, so choosing two of the dirtest and most sullen I told them medicine alone could not cure them, but if they took and washed their bodies all over with warm water and plenty of soap before they began with the medicine I thought they had a good chance of getting well. They had never had a bath in their lives and were afraid to take one. I told them it was the only way to get well, so at last they agreed to take one. I gave them the medicine to take after each meal beginning after they had taken the bath and told them to return in three days, when I gave them orders to take another bath and continue the medicine and return in three days, the same orders at the end of the three days and on the fourth visit they came in with clean clothes on and for the first time they smiled and seemed brighter. I had won their confidence and they were willing to do as I said. The change that took place in them in three short weeks both in appearance and their manners was almost unbelievable. The bath with lots of soap became a standing order to all patients before beginning to take the medicine and two baths a week was prescribed for all.

"A few weeks later one of the staff accused me of bribing the clerk to give me all the cleanest and best behaved patients whereupon I told him what I had done. He was dubious about it and looked it up and found it true. It became noised about. Some time afterwards, I was interviewed by a lawyer connected with a wealthy trust left for the benefit of the poor. It resulted after investigation in the establishment of a fine free bathhouse and plunge where the poor could go. It is doing a great work. I have proved to my own satisfaction, after many years of practice, that water and plenty of soap is one of the best remedies I have found to make people feel respectable and contented with their lot and I think it would be a great preventive of crimes as well.

"If you with the great influence of The Times at your command, would push the idea of free baths in the poor quarters of the town, I know they would be established and I also know that not only the health but the contentment and happiness of the poor would be greatly helped."

The first thing the Romans did, in colo-

DANGEROUS GASTRITIS

For Gastritis, Indigestion, Dyspepsia —Stomach Trouble—

O-M Tablets will clear your stomach and system of every particle of gas and overcome the acid condition that causes it. Gas means stomach and intestinal inflammation. Gas weakens the heart, affects the brain, dulls the mind, causes nervousness, loss of sleep, flighty thoughts. GAS interferes with the action of every organ, it is a form of chronic indigestion.

We have seen so much good come from the use of these tablets in gas and stomach troubles that we are offering to send them on trial, subject to refund of money should they fail. If you cannot see that they are helping you from the first dose they will cost you nothing. We want to show how effective these tablets are in the treatment of diseased and disordered conditions of every kind, how quickly they will restore strength and bring a better condition of health, and that you will be able to see their good results from the first dose. And, further, that there is not a single harmful ingredient in them. These are the things we expect to show with a week's trial.

If your stomach or kidneys are sore and inflamed or you are troubled with rheumatism or neuritis, try O-M Tablets, the greatest combination of medicinal herbs ever put in a medicine. O-M Tablets are thorough in their action. They will relieve an acute trouble with a few tablets, whether it be of the stomach, liver, kidney or intestines.

Send this notice with 10c for a week's trial. Will send them to friends upon request. Address Old Mission Laboratories, Pasadena, Cal. Large sizes, 55c and $1, at druggists and by mail.

O-M Tablets are thorough. No other medicine is needed when you take them.

HERE ARE THE RESULTS YOU SHOULD FIND FROM A WEEK'S TRIAL: Stomach relieved of indigestion and gases; bowels relieved of biliousness and sluggish conditions; relief from gastritis, acid, fermentation, constipation and nausea; kidneys relieved of irritation and backache; relief from rheumatic pains; blood purified; nerves strengthened. Write for trial.

O-M is a Builder

Notice to Germs!

VPO

is on the Job!

Germs, like flies, are Nature's scavengers, and breed and multiply only in morbid, decomposing matter. To the degree that systemic poisons, waste and mucus are eliminated, germs will be eliminated.

V P O is an internal cleanser which most effectively removes the germ-breeding, disease-producing substances and opens up the SEWERAGE OF THE SYSTEM permitting a return of health and vitality. "Health is Cleanliness."

V P O is a compound of Natural herbs, based on a formula by

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Natural Food Specialist

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Liquid Pyo-Rem not only hardens the gums, stops bleeding and makes loose teeth firm, but also destroys mouth bacteria. It has a refreshing, cleansing, healing effect for the whole mouth and throat. It is fine in Tonsilitis. It is pleasant to use, sweetens the breath.

Just note how clean and refreshed your mouth feels after using Liquid Pyo-Rem. Three sizes, 25c, 50c and $1.00 per bottle leading drug and department stores.

STOP ASTHMA IN 24 HOURS

Asthma, Hay Fever and Catarrh are responsible for much misery and failing health. If you are a sufferer from wheezing, sneezing, difficult breathing, hawking, raising phlegm, etc., to prove that you can stop these troubles quickly and easily with the pleasant, scientific Florence Inhaler, I will send you a $1 bottle postpaid and free of charge or obligation. If it cures you tell your friends and get me another case, but if not, otherwise the loss is entirely mine. Write your name today, for this free remedy may mean new health to you. F. HARRIS, 114 Owen Chas. Bldg., Columbus, Ohio.

(Hysto for the Nerves)

Pleasures and Palaces

By Royal Brown

EVEN in khaki overalls, Jimmie Cromartie was not without masculine charm. In evening clothes, as grand marshal of the annual ball and benefit of the Plumbers' Union, Local No. 673, he—well, Denise Laydon had reason to look like the kitten who has swallowed the canary.

For the sake of Denny he even dared the depths of Marston's bargain basement where she was "At Home" from 8:30 to 5:30 every weekday.

"Oh, I'll say you've got him hooked!" acknowledged pert-lipped, dark-haired Number 833. "My Marty wouldn't come down here for a couple of farms, I hope," she added gratuitously, "that you aren't throwing yourself away on him though. If I had your looks I'd marry a million. You could!"

But Denny was beginning to suspect that she would rather have him without a million than any other man with. The only trouble with Jimmy as a lover was that he was red-headed and you never knew when he was going up in the air.

"And I," as Denny admitted to Number 833, "have some red in my hair myself."

Jimmy had just bought a second-hand flivver with what is known as a speedster body. He explained that he had picked it up dirt cheap.

"It's not good enough for you, kid," he said huskily. "And neither am I. You ought to be traveling around in a Lenhard Double-Six."

The smile she flashed at him was worth traveling more miles to see than that old pseudo-speedster of Jimmy's had left in it.

"I'd look fine in a Lenhard Double-Six, wouldn't I?" she mocked. "Let's go!"

"Let's," agreed Jimmy, with renewed buoyancy.

This made it unanimous save for the car. Its misbehavior, coupled with the impertinence of the younger set ever in evidence in the neighborhood, had removed some of the sheen from the morning, a Sunday in May. But the irreparable might not have happened if, after they had swung into the Fens, a limousine had not rolled by.

"Is that a Lenhard Double-Six?" demanded Denny, with interest.

Jimmy gave it an austere side glance. "Yep," he assented in a tone that should have warned her.

"I'd like," she murmured, "to ride in a car like that—if only just once!"

"I don't doubt it," commented Jimmy unpleasantly. Then as Denny looked at him wide-eyed with surprise, he added, "Don't let me stop you!"

Denny's lovely eyes narrowed. "Do you mean you think I couldn't get the chance?" she demanded forthwith.

"Not at all!" he retorted, but she knew he meant her to believe just that.

The pseudo-speedster speeded on but romance had blown a tire. And so it was that Denny delivered her ultimatum. "I wouldn't marry a man with a temper like yours for a million," flared Denny. "If you'll please stop this—this car I'll walk home."

"I'd like to see a girl," observed Jimmy, "who wouldn't marry anything with a million tagged to it. That's what all girls want nowadays—money!"

"Are you going to let me out?" demanded Denny frigidly.

He drove her home instead.

"Sorry to have butted in where I wasn't welcome," he announced. "I'll see it don't happen again!"

"That," sweetly, "is dear of you, Mr. Cromartie. Katie Kennedy would love to go for a ride with you. Why don't you take her?"

Jimmy stepped on the gas.

"He'll be around again," Denny assured herself serenely. "And maybe I'll be at home and maybe I won't."

Some hours later Denny was seated by her window, overlooking the alley, drying her hair, when a bearer of tidings approached.

"Thought I'd drop in," said the latter, too casually. "Say, Jimmy took Katie Kennedy riding this afternoon."

"I told him to," Denny riposted, serenely, and added, "Jimmy's become an awful bore lately."

She entertained that pest admirably, though her visitor departed. But then Denny could control an army.

"Say, Jimmy," she murmured, "what's the matter with Katie Kennedy? Isn't she good enough for you?"

"Katie's all right," he answered, "but I'm not in love with her."

"Oh, Jimmy," she reproved, "you're terrible. Why, I'll bet those girls standing around bargain basements stand around here a while. I'll bet their feet would get more tired than mine do before they saw one."

Number 833 gave her a quick glance.

"Have you quarreled with Jimmy?" she asked with interest.

"I'm through with him," amended Denny with dignity.

Number 833 giggled. "And now you're after a millionaire?"

Denny smiled in spite of herself. "I'll admit I don't see any standing around in line. But believe me, if I got a chance—"

Abruptly she broke off and as abruptly her expression changed so that she looked more like a rosy cherub listening to some celestial choir than a shop girl who—the truth must out——had been almost caught in the act of chewing gum.

Number 833 cast startled eyes around.

"Egypt's Queen!" she gasped. "The boss himself. And look who's with him. Mrs. Winthrop-Chisholm—"

Denny did not know who Mrs. Winthrop-Chisholm might be, but there was no question but that she was somebody.

No one, save herself, knew why she had descended to the bargain basement. She had peremptorily ordered Marston to take her there and he had obeyed.

"Who," she demanded, "is that girl—the one with the wonderful hair?"

"I don't happen to know," he confessed. "But I'll be glad to find out."

"I'll find out myself," she cut in.

"Now what followed, as Number 833 told her Marty afterwards, certainly beat the movies!

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"I'll find out myself," she cut in.

"Now what followed, as Number 833 told her Marty afterwards, certainly beat the movies!

"Don't be an ass, Marston," suggested Mrs. Winthrop-Chisholm. Then, to Denny, "I'm not going to eat you, child. Don't be afraid!"

Afraid! That was enough for Denny.

"You're on," said she. "I'll be ready in a jiff!"

"Oh, gee," breathed Number 833, while Denny powdered her nose and adjusted her hat, "supposing she should adopt you—"

"If she does you can have my gum," retorted Denny coolly. "I parked it under the counter."

"She," Number 833 went on, "has a wonderful place at Exeter Pool, greenhouses and tennis courts and cows with class written all over them—"

"I hope it hasn't bars on the windows," commented Denny. "She sounds as if she had escaped from some such place."

Nevertheless she went along with Mrs. Winthrop-Chisholm.

"I wonder," that lady commented abruptly, "what a pest you think I am?"

"I am thinking," returned Denny politely, "that in about five minutes you will have much to do and I'll make myself scarce."

The glance that Denny gave Mrs. Winthrop-Chisholm was a match for that which the latter gave her.

"No," she retorted coolly "have you?"

Mrs. Winthrop-Chisholm was eyeing the flushed loveliness that Denny presented her so unflinchingly.

"She'll do," she murmured. And then addressing Denny directly. "Please get your hat—I want to talk to you."

"Oh!" Denny protested. "I couldn't get off—"

"That will be all right," Marston intervened. "Do as Mrs. Winthrop-Chisholm says."



"A shooting star," he exclaimed. "Do you know what's that a sign of?" "Sure, returned Denny. "It's a sign somebody's about to get their face slapped."

"Remember Cinderella, child," she retorted. "Perhaps I'm your fairy godmother. Anyhow the modern version of the coach and four awaits outside."

It was after all an American car, the best, perhaps, but at least three years old. The upholstery was luxurious if sedate, and the chauffeur and footman were smartly if somberly liveried. As Denny's quick glance took all this in, the other woman watched her.

"She'll do," she decided yet again.

Then aloud: "I'm not crazy," she announced grimly. "Merely in my dotage. An old woman to be humored until she has the grace to pass on and leave her money to those better fitted to spend it. But—well, I'm not dead yet!"

"I'll say you're not," thought Denny.

"No," Mrs. Winthrop-Chisholm went on, "I guess I've got enough of what my granddaughter calls pep to beat her at her own game. And that's what I propose to do with your assistance."

"Now," thought Denny, "for the string."

"What," she demanded, "do I do?"

"Act natural—be yourself."

Denny gave her a direct glance. "Say, what do you expect; that I'll eat with my knife? Am I to be a horrible example generally? Is that the big idea?"

"It might be a good one," remarked Mrs. Winthrop-Chisholm thoughtfully. "Yes—why not?"

"Excuse me—I'd rather go back to the bargain basement." This Mrs. Winthrop-Chisholm ignored.

"I don't know," said she, "but what I would do well to adopt you at that. You might amuse me and that"—ever so grimly—"is more than most people do."

And so they swept on to that far-famed millionaires' colony that lies along the North Shore, and finally to Exeter Pool. They stopped there in the village before the specialty shops.

"We'll get you outfitted now," Mrs. Winthrop-Chisholm said.

Soon they were on their way once more. The car, turned in from the state road, up a poplar-lined drive to the house. Denny caught her breath.

"Egypt's Queen," she thought, "it looks like the Art Museum!"

"Now remember," Mrs. Winthrop-Chisholm reminded her, "what I expect of you. You're Irish and you have Irish wit. I'm counting on the combination to carry you through."

In her eyes there was a serious humorous suggestion of a good joke shared that kindled Denny.

"Leave it to me," Denny promised blithely. "I'll be the limit. Say——shall I shake hands with the butler?"

The corners of Mrs. Winthrop-Chisholm's mouth twitched. "Try it!" she said.

To the butler's horror Denny did. He withdrew his hand as if an adder had bitten it.

"Is Miss Mildred at home?" demanded Mrs. Winthrop-Chisholm directly.

"No, ma'am, thank you, ma'am. She's gone to Gloucester—"

"I didn't ask you where she had gone," snapped Mrs. Winthrop-Chisholm. "Send Moulton to me."

"Mrs. Winthrop-Chisholm," he informed Moulton, "nearly took my 'ead off when I told her Mildred 'ad gone to Gloucester"

"I heard her tell Mildred she would take a girl from the bargain basement and adopt her if she didn't give up that artist chap," Moulton said. "You don't mean to tell me though that she has done so?"

"If Mildred persists we'll 'ave in her place 'ere, Moulton, a young woman who is utterly himpossible," he assured her.

The room in which Denny was established, with its soft tones of silver-gray contrasting with the vivid rose of the rugs and the hangings, was exquisite enough to awe her.

"Is there anything more I can do for you, Miss?" the austere-eyed Moulton was demanding.

"You can stop looking as if you thought I had something contagious," Denny suggested coolly.

Moulton started. "Beg pardon, Miss!" she gasped incredulously.

"Oh, run along!" commanded Denny impatiently.

Moulton obeyed and Denny inspected her room as a kitten might inspect a new and strange parlor. There she turned to her bath, with its white-tiled floor. It was the tub itself that commanded Denny. This was of marble and not as but into the floor, with

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Criticising the Doctor

FOLLOWING is an editorial in the Kansas City Times:

"People in the little town of Shamrock in Galloway county recently subscribed more than $1000 to be credited on future bills for medical attendance in order to keep the town's one physician. He had planned to leave the community because his practice would not provide a living for his family.

"The incident brings vividly to light the emergency that confronts some of the more sparsely settled districts in the West. How is the country doctor to be assured of an income that will support him? If educated practitioners cannot make a living, then men with a six weeks' course in some eccentric branch of healing will take the field. Their patients will suffer.

"The competent medical man of today has made a larger investment in time and money for his education than was ever made before. His charges for services must be correspondingly higher; and then there is the increased cost of living to consider.

"Hard surface roads, motor cars, and county hospitals are helping to meet the situation. It is not unusual in a city for a family to be attended by a doctor who lives ten miles away. Attendance by a man from a distance is possible in the country where there are 365-day roads. County hospitals are needed to afford facilities for the care of the sick, and for doing laboratory and X-ray work. The problem is one calling for careful consideration and progressive action by country communities."

There must be some reason besides city "specialists" and automobiles that causes people to abandon the drugging, doping and carving school of medicine, and flock to those who practice more natural and effective methods, so that the "regulars" are driven to depend more and more on political jobs and compulsory legislation, to force the people to do that which they do not wish to do.

Dr. James H. Hutton of the Chicago Medical Society recently financed a campaign for an inquiry, to find out what the people have against the methods of the allopathic medical fraternity, with the view of undertaking an "educational campaign." The results of this inquiry were reported to the Illinois Medical Society, at a meeting in Chicago. These facts show, we are told, what 6772 persons in and out of Chicago actually think of the medical profession, and why they patronize other healing agencies. The ideas of these persons are described by the writer as "chuck full of unadulterated lies, polite half-truths and delirious fancies." Only 931 of those questioned, we are told, professed entire confidence in orthodox medicine and make no excursions into the realms controlled by other cults. This fact in itself, the writer thinks, should interest physicians, merely as business men. Some one, we are advised, should tell these 6000 persons the truth about medicine, "the ope nrofession in the world where a man takes an independent attitude with a humanitarian point of view."

Are a majority of the members of the medical fraternity "humanitarians?" I fear that this could not truthfully be said, today, even of a respectable minority.

An article, reporting the result of the inquiry, was printed in the Illinois Medical Journal (Chicago) from which I quote. The following twenty-two groups of answers are given as an indication of the spontaneous comment of nearly 7000 persons in all walks of life:

"(1.) There is a large group of people who will tell you that the physician is negative. He tells you what you must not do, warns you of ensuing fatalities; the osteopath, chiropractor, does something concrete for you. The mental reaction is better.

"(2.) There are others who will tell you that the physician has too good a graft. He looks at you once and charges you $5 for a prescription which he gets from a book on the shelf. You can do quite as well by going to the corner drug store.

"(3.) There are those who say that doctors resent questions. They either shut you up summarily or overwhelm you by an utterly incomprehensible explanation.

"(4.) Others say that doctors set themselves up as wiser, less fallible, than other people. One woman said that the last doctor she had was as pompous as a New Zealand devil dancer.

"(5.) It is said that doctors habitually criticise treatments and healing methods of which they know nothing. How many doctors have questioned carefully a patient who has been helped by chiropractic treatment? How many of them have seen a treatment? Yet they criticise it, regardless.

"(6.) Some people said that the chiropractic schools at Davenport had really amazing equipment; and that the students there worked so hard that they must be very competent when they came out.

"(7.) Others say that physicians are not consistent ni their ethical practices. The man who goes after business by the business method of advertising is likely to be thrown out of his society. Yet the doctor with a spectacular patient, and with enough of a graft with a city editor to exploit him, becomes a high-priced specialist, and everybody is anxious to call him into consultation.

"(8.) Numbers of people commented on the osteopathic advertisements which have been running in national magazines, and claimed to have been interested to the extent of trying out the treatments.

"(9.) Another group says that the doctors' attitude toward one another is about as friendly as two strange bulldogs in a back yard. Suppose you dismiss one physician from a case and call another. He will come in, inspect you sorrowfully, shudder with horror as he sniffs at the bottle of medicine his predecessor left, and say in a deep voice: 'You did well to send for me; in another hour you would have been no more. But I shall cure you!'

"(10.) There are people who misunderstand your ethical ideals. They say that an honest man will protect a crook. That if another doctor has blundered disastrously on a case, you will do absolutely nothing to prevent his repeating the performance on any patient who may stray into the office.

"(11.) There are those who believe that successful doctors use for their patients part of the very same treatments that make the drugless practitioners successful—diet, massage, adjustment, and let nature do the work—but they drag it out longer, clutter it up with useless medicine, make it cost more, and don't tell you the truth about it.

"(12.) Others think that when you actually get down to cases, the doctors do the same things that they revile in their competitors. There is a famous clinic in the Middle West which is so prosperous that nobody in the profession dares criticise it. Yet they used to flood all that part of the country with the advertising literature, report has it, and later entered into a deal with a railroad to advertise the town as the home of that clinic.

"(13.) The cults—New Thought and a dozen others—make you a factor in your own healing. It is subjective. Medicine treats you merely as an objective—a clod of a thing to be worked upon.

"(14.) Another group says that doctors are always a bar to progress because they fight social legislation, such as the Sheppard-Towner bill, and the only news stories to be found in the public press show their motive to be a selfish financial one.

"(15.) Others say that doctors won't talk competition from a fair angle. They will never admit any good in mental or related aids, and their attitude bears the stamp of a narrow outlook, because such great movements as Christian Science could not exist so long or flourish so wonderfully without a foundation of truth.

"(16.) The cults—and this comment was made of many—draw upon forces that are greater than man. The doctors' resources are human and mechanical!

"(17.) There is a large group which refuses to believe that only the doctor who has studied allopathic medicine was competent to practice the art of healing. Yet the doctors have never given the slightest degree of approval to anything which did not originate in their own ranks.

"(18.) Another group wondered if any one interested in healing methods hadn't better read the expose of the medical profession recently appearing in a popular magazine. It showed how little most doctors knew about the drugs they prescribed.

"(19.) Another group said that since doctors seem to be responsible for the vast group of drug addicts so much discussed now, it is dangerous to let yourself be given drugs for any kind of illness, and drugless healers are, therefore, best.

"(20.) Another group says: 'The last doctor I went t o gave me the wrong treatment and I nearly died; I went to an osteopath, or a naprapath or a chiropractor, as the case may be, and was cured.'

"(21.) Others say that there are too many specialists. It is too expensive to be handed around from one to the other for each separate thing they think might be the matter with you. It is better to go to some one who can take care of everything at once.

"(22.) And, finally, there is the group that says that there is no way of telling which is the good doctor and which is the bad one, and it is too dangerous to experiment with them. Osteopathy—or each man's favorite practice—can't hurt you, and has cured every difficulty so far."

The people are leaving the allopathic school of medicine, because they have learned, by bitter and costly experience, that its teachings and practice are false—that it seeks merely to suppress symptoms, instead of removing the cause.

Let allopathic physicians forget the false doctrines they have been taught, study the laws of health, and learn how to teach people to get well and keep well, by ceasing to do that which makes them sick. Then they will not have to resort to political jugglery for a living. They will not get moving pic-

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Acoma---The Wonder City of the Mesa

The Most Interesting Rock in the World—A Strange Prehistoric Cliff-Top Town Still Inhabited

BY CHARLES F. LUMMIS

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THE SOUTHWEST was aptly called long ago, the "Land of the Standing Rocks." The famous Garden of the Gods in Colorado is a characteristic part and parcel of that great Playground of the Giants of the day of the Red Sandstone. A large portion of northerly New Mexico and Arizona was covered with an enormous sheet of sandstones, thous-



Faustin, war captain of Acoma.

ands of feet thick and of varying color. A large region is distinguished by a rich red, due to iron; and the wasting of the cliffs has filled the valley with soil as ruddy. These sandstones were fine, homogeneous, and very "clean" in structure; and erosion has carved them in a fashion almost exclusive to our Southwest, the only great "Mesa" country. As major streams cut broad valleys through this sandstone upland, and side streams digitated the abutting cliffs on either side with canyons, the face of the country came to resemble a vast plain upon which great cubes and other objects of rock had been laid down like dominoes upon a table. It is the reverse process of the erosion of the Grand Canyon, which is a vast intaglio; while the Red Rock Country is a great cameo. There are all sorts of grotesque shapes carved here; spires and towers and pinnacles and "hog backs;" many of them even more fantastic and far greater than the familiar wonders of the Garden of the Gods. Some look like great truncated cones, and some like huge railroad "roundhouses," and one very closely simulates a locomotive engine 300 feet or so in length, and the famous "Navajo Church" strikingly resembles a cathedral. But the dominant and characteristic feature of the landscape is the Mesa—table-topped, with sides apparently sheer, with an area from a few acres to many hundreds, and of a height up to 1000 feet or more. There is a deep fascination about them—their almost blood-red cliffs, the mass and dignity of their bulk, the awe and loneliness and silence, and the play of the New Mexico sun and the drifting shadows and reflections of high-piled cumuli.

Quite naturally, these mesas attracted the reverent First Americans, not only by their grandeur but by their availability for a safe home. Hundreds of prehistoric ruins still slumber on the lonely tops of these mesas; and in a few cases we can trace descent from them to the people who are with us today.

The Most Interesting Rock In the World

I HAVE never found any reason to take back what I said, more than a third of a century ago: "Acoma is the most interesting rock in the world." That is rather a large word; but I think it will stick. It is a perfect museum of the freaks of erosion; for this great stone island left alone in the center of an enchanted valley whose cliffs are about three miles away on either side, seems to have been chosen as a very workshop and playground by whimsical spirits of flood and frost and wind; and they have carved, gouged, gnawed its periphery into a very labyrinth of bays, gullies, clefts, towers, bastions, caves, natural bridges and gigantic mushrooms. One could spend a week in toilsome clambering to explore the "coast line" of this Island in the Air. I have ransacked it a hundred times—and can always go back and find something new and startling. Few cliffs anywhere are actually "perpendicular," though we talk as though they were a frequent occurrence; but some of the cliffs of Acoma are really perpendicular—and in places actually overhanging.

This great rock, about a mile long, and 357 feet high, is shaped very much like a pair of eyeglasses; and a few milleniums more of the erosion will cut away the "bow" altogether, and leave two distinct mesas. As it is, it involves a toilsome clambering down the wind-smoothed rocks and up the huge drifts of sand blown up by desert winds to the very peak of the cliff, to cross from the northern mesa to the southern—a very important and necessary trip, as will appear later.

Human Romance and History Brood Upon Acoma

BUT WHILE its fantastic carving by the forces of nature makes the rock of Acoma endlessly interesting and delightful, its deeper wonder lies in the human romance and history which brood upon that strange wild citadel. For Acoma is the oldest home of the First Americans continuously occupied to this day. When Coronado, that intrepid Spanish explorer, came in 1540 to New Mexico, he was the first



San Juan Day, Acoma—Calling the Runners.

European to see this high-perched city, and the other pueblos. Acoma and Isleta—fifty miles east, on the bank of the Rio Grande, and called by its natives Shee-eh-huib-bac—are the only pueblo towns which have not changed their location in the least in that 380 years. And in all the history of the Southwest, no other pueblo city has played so romantic and so notable a part. Its story is as fascinating as the natural wonders of its incomparable site.

I have written a great deal about Acoma—there is a chapter about this "City of the Sky" in my book, "The Land of Poco Tiempo;" and two chapters of "The War of the Rock" in "The Spanish Pioneers"—and I will merely sketch, here, the historic outline. Coronado was kindly received at Acoma, and left us a very good account of it. In 1581 Espejo visited and wrote about Acoma and the snake dance he saw there—the astounding ceremonial (for it is not a "dance" in our sense, but a religious rite of the deepest solemnity and significance) which was once common to all the pueblos but is now confined only to the remote Moqui towns. In 1598, Onate, the great colonizer of New Mexico, marched to Acoma and received the formal submission of the people as vassals of the Spanish crown. But immediately after his departure his lieutenant Juan de Zaldivar arrived with thirty men from a tremendous journey, and camped at the foot of the cliff. The Indians received him hospitably and invited him up to their strange town. Leaving half of his little force to guard the horses, he clambered up the rocky trail with sixteen men. The Indians officiously showed them about their fortress-village, with its three great blocks of terraced houses, each block about 1000 feet long and of three stories, and the rock reservoirs for holding the rain and snow water, and other interesting things, till they were scattered here and there. Then the war-chief raised the wild "Enemy yell," and men, women and children fell upon the scattered soldiers, and clubbed and hacked them to death—all but five, who fought their way to the edge of the cliff, and, pressed by the howling mob, leaped over that dizzy verge! It would not be credible, were it not fully proved in history, but only one of the five was killed by this frightful leap. Undoubtedly they must have come to the lowest portion of the cliff, where the great soft sand-drifts came highest; but even so their fall cannot have been less than 150 feet. One was killed outright; but Juan Tabaro, the sergeant, and three others were nursed back to health by their frightened comrades who had remained in the camp. Here they remained several days to mend their wounded; and then with splendid gallantry divided into little bands of which one followed Onate on his lonely march to Moqui to warn him of his danger, and another to plod the desert to far off San Gabriel, the little Spanish colony which Onate had first founded in New Mexico, where the women and children were gathered; and others to warn the missionaries scattered here and there among the pueblos.

Men Armed Only With Swords Attack the Acomans

OBVIOUSLY, Acoma must be punished or New Mexico abandoned; for the 30,000 pueblos were waiting only to see the result of this first resistance to the invaders. This dangerous mission was entrusted by Onate to Vincente, the brother of Juan de Zaldivar, with a force of seventy men—more than one-third the total Spanish force in New Mexico. Most of them were armed only with swords and lances and clad in jackets of quilted cotton or battered mail. Only a few had even the clumsy flint-lock muskets of the day. A little pedrero, or mountain howitzer, lashed upon the back of a horse, was the only "artillery." The projectiles for this were generally pebbles. It was eleven days' march from San Gabriel to Acoma—heavy, sandy, thirsty miles. On the 21st of January, 1599, Zaldivar halted at the foot of the great cliff, and called upon the savages to surrender. The summons was met with wild and insulting derision, all the Acomans and hundreds of Navajo allies, dancing and shrieking defiance from the top of their impregnable cliffs.

At daybreak on the morning of the 22nd, the Spaniards began a desperate assault at the north end of the mesa, there absolutely impregnable; firing their arquebuses and making a great show of storming. During the night, 12 picked men had crept along under the overhanging cliffs, dragging the pedrero by ropes. They managed to reach the top of the South Mesa unobserved, and concealed themselves among the strange mushroom rocks which mark that area. The boom of the pedrero as it hurled a small cobblestone into Acoma apprised the main force of the success of this flanking party; and rallied the Indians to the new point of attack. But between the town and the Spaniards lay, still, a narrow but dizzy gulf; and the Spaniards were safe in their natural intrenchments. That night, squads of men climbed the beetling cliffs that walled the valley on the west, cut down some small pine trees, and with infinite labor brought the logs down the cliffs, across the valley and to the top of the cliff on which the twelve were stationed. A score were left to guard the horses at the north end of the mesa; and the rest of the force joined the twelve. At daybreak of the 23rd, a squad of picked men rushed at signal from their hiding place with a long, slender log upon their shoulders, and by a splendid cast lodged its tip on the opposite brink of the abyss.

Spaniards Face a Rain of Stones and Arrows

OUT DASHED the Spaniards in single file, balancing across that dizzy bridge in the face of a rain of stones and arrows; but only a few had crossed when one in his excitement, holding the rope, pulled the log across after him, so its butt hung balancing on the further brink, and the twelve Spaniards who had crossed were thus cut off from their companions and surrounded by overwhelming odds. The Indians swarmed upon them like ants; and at such close quarters the clumsy firearms and inefficient armor were a fatal impediment. It seemed the first Acoma massacre was to be repeated. But at this moment came the Man—a slender college boy whose surpassing prowess then and there saved them and the fate of Spain in New Mexico. From among the horror-stricken Spaniards on the southern cliff, he came bounding like an [illegible] slope, gathered at the brink, and in one incredible bird-like leap cleared the gulf, and threw his reata, knotted to the butt of the balancing log, back to his companions; and they dragged the precarious bridge back to place; and all the force came pouring across to retrieve the day. Outnumbered nearly ten to one, almost buried under the wave of howling savages, dazed with clubs and pierced with arrows, Zaldivar and his hero band fought their way inch by inch, driving the stubborn foe with still more stubborn valor, until at last the Indians, firmly believing that these could be no human enemies, fled to the shelter of their fortress houses. The Spaniards intrenched themselves; and drew up the little pedrero, which slowly battered down room after room of the pueblo dwellings, but made little impression on the great blocks of communal houses. It was a matter of carrying each house at the point of the sword. There were many sorties in which desperate bands of warriors tried to

(CONTINUED ON PAGE THIRTY-ONE)



Martin Valle, seven times Governor of Acoma.

"LINCOLN'S FOOTSTEPS"

(Continued from page 12)

that he now made his Secretary of War.

Stanton knew more of the difficulties and dangers of the problem which faced the new administration—much more than Mr. Lincoln himself, for he had been Attorney-General for a period in Mr. Buchanan's Cabinet. He had gone in without realizing the situation, and had discovered to his horror that there was treason on every side. He had told Sumner in January of 1861, of course in the strictest confidence, that from his position inside the Cabinet he had learned that the conspiracy was widespread and profound. He pictures himself as surrounded by secessionists so that he had to watch every word he said and every person that he saw. His judgment of the situation was then utterly contrary to that of Mr. Seward.

Stanton watched Lincoln's hesitation in the first few weeks after his inauguration with angry hopelessness. He made no allowances for the kind of information and counsel Lincoln was getting from his Secretary of State, no allowance for the time that must be spent by the administration in getting acquainted with the situation. His contempt and bitterness were openly expressed and openly quoted in Washington. Lincoln was an imbecile—Jefferson Davis would be in Washington "next month."

But, if he was contemptuous, he was, everybody knew, violently loyal to the Union.

Stanton went into office full of righteous indignation, tense with his passion for the Union. He was blunt, almost brutal in his declaration that the abuses of which he had been complaining must stop, there would be no more corruption in the War Department, there would be no more orgies of officers, there would be no more waste of time, no more sitting about talking, Washington must be reorganized, the army must move, everybody must work, work, work!

Stanton's Start in New Office Forceful and Impetuous

THE forceful and impetuous start that Stanton made in his new office scared more than one observer. You will never be able to get on with Stanton, they told Mr. Lincoln. "Well," he said, "we may have to treat him as they sometimes did a Methodist minister I knew out West. He would get so excited in his prayers and exhortations that they put bricks in his pockets to keep him down. We may have to do that with Stanton, but I guess we will let him jump awhile first."

And he let him jump, though he himself was one of the first to come under Stanton's vigorous feet. Stanton looked in the President's informal dropping in at the telegraph office to chat with the boys, his going about unattended, as subversive of efficiency as well as dangerous; he took seriously what Mr. Lincoln put aside with a laugh or philosophic remark—the incessant rumors of plots to kidnap or murder the President. The military telegraph office was changed to less convenient quarters, guards were set about, and visitors came only by permission. Mr. Lincoln must have an attendant. He seems to have taken it in good part when the Secretary suggested it, but in a very few days he wrote him:

"On reflection I think it will not do, as a rule, for the adjutant-general to attend me wherever I go; not that I have any objection to his presence, but that it would be an uncompensating encumbrance both to him and me. When it shall occur to me to go anywhere, I wish to be free to go at once, and not to have to notify the adjutant-general and wait till he can get ready.

"It is better, too, for the public service that he shall give him time to the business of his office, and not to personal attendance on me."

This was a neat way of turning the tables on the Secretary, for if there was any point on which Stanton had been emphatic it was that everybody henceforth give his time to the business of his office.

New Secretary of War Unquestionably Able Person

ONE who attempts to follow Mr. Lincoln by day through these months cannot but have a profound feeling of satisfaction in seeing finally a vigorous, downright, hard-hitting and unquestionably able War Secretary at his side. It was high time that he had somebody there to back him up in pushing things. The "Little Napoleon," who had come in with such tremendous applause in July of 1861, because, so the country believed, he would take Richmond and end the war before Christmas, when January of 1862 came around was sitting where he had placed himself on his arrival in Washington.

Just as Mr. Lincoln had promised, everything that the country could give had been given McClellan—men, money, and the hardest thing for it to give—patience. That is, the President had kept his promise to



Columbia: "Which answer shall I send?"

McClellan, but he knew well enough now though McClellan seems not to have had a shadow of comprehension of the fact, that the supply of the last of the three was giving out, and that, however much the President might be disposed to extend patience, he could not do it very much longer. He would have to do something with the splendid army which he had built up. Could Mr. Stanton help him move McClellan? That was really the important thing in January, 1862.

Now, Mr. Stanton and General McClellan had seen a good deal of each other in these last few months, and Stanton had spit out to the General much of his venom about the incapacity, the inefficiency and imbecility of the administration. McClellan said later that he was often shocked by the extent to which Stanton carried his criticisms, though he himself, we now know from his published letters of this period, was often insolent. He had, too, before Stanton's appointment, become resentful of suggestions—even inquiries as to his plans from those who because of their relation to the government certainly had a right to be treated with consideration if not full confidence—and this included the President. Even as early as November John Hay wrote in his diary:



King Cotton Bound: or, the Modern Prometheus.

"I wish here to record what I consider a portent of evil to come. The President, Governor Seward, and I went over to McClellan's home tonight. The servant at the door said the General was at the wedding of Col. Wheaton at Gen. Buell's, and would soon return. We went in, and after we had waited about an hour, McClellan came in, and without paying particular attention to the porter who told him the President was waiting to see him, went upstairs, passing the door of the room where the President and Secretary of State were seated. They waited about half an hour, and sent once more a servant to tell the General they were there, and the answer came that the General had gone to bed.

How much had Stanton to do with encouraging the General in his growing disrespect for Lincoln, in his irritation at Congress, in his refusal to move, to divulge plans? It looked very much as if his association with McClellan might come back now as a boomerang. How it turned out we shall see in our next chapter.

(CONTINUED NEXT SUNDAY)

"POVERTY'S KITCHEN"

(Continued from page 10)

workman consists of two rooms and a kitchen, and at the present low rate of exchange the rent is about 3 cents per month. The families are usually large, and all sleep in the little room outside the kitchen. The people have plenty to eat and I venture that at present they are far better off than the Germans of the same class. The workingman's dinner is usually soup, meat and potatoes, with often a salad. His breakfast on rising is coffee, bread and butter, and meat, and he takes a lunch of bread, butter and sausage with him for the half-hour recess. He goes to the mill at 6 o'clock in the morning, eats his lunch about 10, and closes the work day at 2 p.m. or a little thereafter. When he gets home he has dinner, and, along in the evening, has tea or coffee with what is left over from the big meal. He has beer and cognac to drink, and he seems to live fairly well on his wages. His pound loaf costs him one cent, his pound of meat 10 cents, and vegetables are cheap.

The men seem patriotic and they are shouting for Poland. Most of the Germans have left and the government is doing all it can to Polandize those who remain. They have made it a rule that all government officials must speak Polish within two years after their appointment, and they give free lessons in Polish to civil service employees.

School Children Forced to Study German

THE region about Kattowitz was one of the centers of German Poland. The Germans owned the mines and the factories, and they did all they could to Germanize the people. They formed colonization societies and practically forced the Polish peasants to sell out their lands. They established public schools in which German only was taught, and I am told that the teachers whipped the children for speaking Polish on the playground. The officials tried to prevent the use of the Polish language in all public meetings. They changed the names of the villages, and put German signs over the railway stations.

What caused the most trouble was an attempt to prohibit religious instruction in any other language than the German. Before 1900, the children were allowed to say their prayers and their catechism in Polish, but that year went forth the law that all



This Pole works in a Lodz woolen mill for a few cents a day, which is enough, however, to pay the rent for his two-room home and to buy sufficient food for a large family.

prayers must be in German. This caused a mighty sensation, and the children, backed by their parents, went on strike. They tore up the German catechisms and sang songs deriding the officials. They compared the Prussians to Pharaoh and Herod, and at one time there were 100,000 children who refused to make German prayers. The government tried to put down the strike, the children were punished with whippings, and their parents were fined. The Germans finally prevailed, but the feeling aroused against them was such that it exists to this day. At present Polish is the language of the schools, but nothing has been done to denationalize the Germans. They may study in their own language in the public schools, anyone may speak as he desires, and the Polish railway employees must also know German.

FRANK G. CARPENTER.

NOTE—Mr. Carpenter visits the Palace of the Nations and talks with the officials. He goes behind the scenes with the League of Nations, and will tell us next Sunday what we want to know—what the League is and what it is doing; how our Liberty Bell called the League Assembly to order and the American plow of peace broke the soil of the battlefields.—[Editor.

[Copyright, 1923, Carpenter's World Travels.]

The New Shade in Stockings

Stockings for morning, noon and night are a sunburned "nude" color and extraordinarily thin. They are worn with silver slippers for evening, with all types of pump, strap slippers, sandals, etc., for daytime. Gloves match the stockings and the gauntlet glove or mosquetaire is worn with the new long close sleeve.—[October Delineator.

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LETTERS OF A JAPANESE SCHOOLBOY

BY WALLACE IRWIN

Illustrated by Ralph Barton.

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TO EDITOR TIMES who think of Sir Henry Ford when speaking of horse-power.

Hon. Mr. Sir:—

My Cousin Nogi approach up to me yestday looking so Merry Xmas that he make me slightly seasick. He wore a gray-haired derby and checkers on his coat. His necktie was so swift it almost ran.

"This are my racing suit" he negotiate bloodily.

"I should be arrested for speeding," I dib. "& why for have you bought all that bright you did not pay me back garbage on the mon last July 4th?"

"In great calamities like this," he romp, "we do not think of money. Everything should be international as it can get. Let us shake friendly fists across the sea in the name of happy sportship."

"What are you shooting at?" I ask to know.

"Papyrus have arrived!" He say that behind his breath.

"Frim where did he get her?" are next question for me.

"From England naturally," he propose.

"Ah then maybe we can find him at Ellis Island awaiting for his quota to get full," I contaminate.

"Quite contary!" he snagger. "This Hon. Paprus pay no tention to quotas. Nothing have been done to keep him outside America. Army & Navy stood in rows saluting him when he got here in a box."

"Now I see all!" This Hon. Papyrus are either a mummy or a highness of some variety," I narrate. "Yes & even more so," say Nogi. "Think of the pump and pride with which he travels! All way across ocean on S.S. Acquitannia he travel in a padded room with embroidered velvet stockings on his 4 legs."

"Goshes!" I growell. "You are speaking very puzzly, peculiar to Hon. Sam Lloyd. I have observed great many Emiment Travellers who should be shipped to America in a padded room. But never before in my experience have I met one with (4) legs. Of what nationality are this Hon. Papyrus to be so deformed?"

"He are a horse," dictate Nogi.

I sunk, completely gabberflasted.

"I. C.! I. C.!" This from me. "I did not think that persons would be so polite to human beings. Are this Hon. Papyrus pretty umportant horse, by golly?"

"I will tell you how he travel," report Nogi, "and then you will know. Firstly, when he get on ship he must have Royal Suite, usually occupied by Hon. Wm. Jenny Bryan. This compartment have been padded with cushions, filled with English air so that his lungs will not get Americanized too quick. All way across he are attended by following:

1—2 chiropoddists (hind & front.)
2—a doctor (horse.)
3—a diet cook.
4—a quartette (male.)
5—a publicity dept.
6—7 "secretaries."

"Secretaries!" I holla. "What could a horse do with Secretaries, except kick them?"

"They are called Trainers in most horse barns," report Nogi. "But Hon. Papyrus are too stylish for that. He got Secretaries to comb his hair and wait on table when he require his lunching. Also one of them set at typewriter taking down his temperature & simptoms every 14 minutes during trip. Ah no! This Hon. Papyrus are not the sort of horse you will find in every garage."

"Tell me 11 or 26 more facts about this remarkabilious horsemeat!" I deplore.

"Riding across Atlantick," he anser, "there have not been so much feathers aroused over anybody since Hon. Jack Pickford got back from his last divorce. Moving English horses to America are a great strain on the intelligence.

"Most important of all are this: English race horses must get homesick. Why not? I tell you. If they get homesick in middle of race they are libel to start backing up toward London when they should be running eggerly in opp. direction. Therefore this Hon. Papyrus must have delicious deceptions to keep his mind entirely British. For instancely, every morning Hon. First Secretary get up early and turn on Fog Machine. Then after light breakfast of Shredded Hay Biscuits it are time for Hon. Male Quartette to come in and wobble sweet English songs entitled 'I'm Ousemaid to a Titled Gent' and 'Owja Doo Today.'

"Such sing-songs like that make Hon. Papyrus quite comfortable every morning while one chiropoddist from Hotel Cecil (London) manicure his horse-shoes and a very private physician fed him gorilla glands to make him feel fresh & fierce.

"& so it go till 4:22 p.m. when his 1st, 2nd & 3rd Secretaries lead him to the Lounge where he enjoy light repass of tea and moffins."

"Tea and moffins for a horse?" I gash.

"He are an English horse," Nogi carouse. "And if you think that make him bilious, look how he pranced into N. Y. after he got landed."

"Can this Hon. Papyrus go pretty swift when aggrevated?" I questionaire.

"How can he help it?" require Nogi. "He belong to a gentleman name of Irish. Everything English get pretty quick motion, by golly, when it got an Irish somewhere around. Look at Hon. Jno. P. Irish of San Francisco—"

"Why should you hawl in Japanese politicks when we are speaking of horses?" I vampire. "I wish learn more about this Hon. Papyrus so that I can bet on Admiral Carey T. Grayson."

"Admiral Grayson are not a horse," snarrel Nogi. "He are a doctor. Last few years he have been nursing two (2) prominent patients—King James and Woodrow Wilson. Result of this, a colt has been borne, name of My Own. Hon. Grayson are the Owner of My Own."

"Can this My Own run pretty speed?" I ask it.

"He can, but will he? Accidents will happen. Look at Hon. Angel Firpo."

"How can I win some money by doing that?" I knock off. "I have collected 3$ which I wish invest without risk. If you will tell me how fastly this Papyrus can chase maybe I can gain dishonest cash by batting on Zev or others which have not been brought to America with such nobility."

"I will dope-sheet you something," snuggest Nogi.

"How you do that?" I amputate.

"By talking slang," he suppose. "I shall place you wise—tip you off of something—deliver you something very low down—"

"Oh that are merely a little slang-dialect which I learn at Belmont Park," he sally forth. "This are to show you that I can race also. I spent 20 minutes last Wedsady with several prominent book-manufacturers who gave me education costing 5$ a minute. Therefore I should know considerable education, should not?"

"You should possibly," I antidote.

"Well, then, I tell you. In race-horsing exhibitions it are necessary for a sitter to be In the Knowledge. Especially when two (2) International Horses meet together, speaking their different languages. If you go to races full of ignorance, what then? You are libel to blow up. Otherwisely you become wealthy instantaneously. You see that?"

I am looking for it,"

That from me.

"Satisfactory!" halla Nogi. "Now tell me this, Cousin Togo. Dou you wish me to Toot you Wise on that Internal Race Horse at Belmont Park, Oct. 20?"

"You mean say you can tell me which horse will win?" I ask like an oil well.

"Exackly," he peruse. "Uppertunity come to a man once per annually. This are the date."

"Yes," I negotiate eagerly, "I should adore to know which horse will win."

"Then I shall help you, dearie cousin," he sub & si.

"How to do it, please?" I approach.

"Firstly," he say so, "place your 3$ in my second story coat pocket under my hankerchif."

I do so with tremble in my thumbs. Nogi pat his heart under where the 3$ was and walk off 4½ steps.

"Stop up!" I yall. "I have depositted cash! And now when shall you tell me which horse will win?"

"When I have bett your 3$ and found out," he decompose while stepping off like a happy Turk, approaching Angora, full of goats.

Hoping you are the same
Yours truly,
HASHIMURA TOGO.



My Cousin Nogi approach up to me yestdy looking so Merry Xmas that he make me slightly seasick.

"POVERTY'S KITCHEN"

(Continued from page 7)

my conversation I came very close to it by calling him "Prince Checks-and-Whisky," and as he is a good fellow he did not object. We went first by rail from Warsaw to Kattowitz, a distance of 400 miles. The fare was less than $3, and my sleeping compartment cost just 35 cents. The distance from Kattowitz to Berlin is about the same as to Warsaw and the fare is still cheaper.

If Lodz is the Manchester of Poland, Kattowits is the Pittsburg. It lies so close to Germany that with a modern rifle one could shoot over the boundary and so near Czecho-Slovakia that an ordinary big gun would send a cannon ball there. It is the chief city of a little territory containing about twenty square miles, which is one of the world's treasure vaults. It has mines of coal, zinc, iron, silver and lead, and the coal will make coke and steam.

As we came into Kattowitz we rode for miles with smokestacks in sight, passing many plants devoted to the production of steel, zinc and lead. The coal mines number fifty and in them alone 150,000 men are employed. There are even more in the factories and foundries, and just now both are humming with work.

This part of Poland was developed by the Germans, and almost everything connected with the rolling mills, steel plants and mines was operated on a high grade of efficiency. The capital was German and so were the managers. Today the French have invested largely in the mills, but, as most of the plants are owned by stock companies, it is difficult to say to just whom they belong. The government has some large properties, including coal mines and works for the reduction of silver and lead. Immediately after the plebiscite there were some labor troubles. The Germans committed outrages on the Poles, and the Poles on the Germans; but now everything has gone back to normal and international friction has almost disappeared.

Manufacturing Plants Work Day and Night

THE amount of manufacturing is rapidly increasing. Three shifts are employed and many of the plants work day and night, and even on Sundays. The wages paid are about one-third more than at Lodz, and the hours are the same, with one-half hour off in the morning for rest and lunch.

About the same rent and living conditions obtain. The average dwelling of a

(CONTINUED ON PAGE TWENTY-THREE)

The Married Life of Helen and Warren

Pussy Purr-Mew's Feline Perversity Baffles the Rescuing Fire Department

BY MABEL HERBERT URNER

Creator of "Helen and Warren" Characters

AN INCH of lace showed below her mauve organdy. The underslip was too long.

Would she have time to shorten it? An anxious glance at her dressing-table clock. Ten minutes of six!

With nervous haste, Helen got out of her gown, threw a kimono about her bare shoulders, and sat down to run a tuck in the new white silk slip.

Beside her in the open window sat Pussy Purr-Mew. With absorbed, tail-swishing interest, she was peering down at some twittering birds.

"Never mind those sparrows," Helen stooped for her spool, swept from the window-sill by the agitated tail. "Come back in here, you might fall out."

But with feline perversity, Pussy Purr-Mew crouching low, leaned farther out. Her back twitched excitedly at the tantalizing chirps below.

The tuck basted, Helen was getting into the slip when from the window came a muffled, terrifying sound.

In the mirror she caught a disappearing flash of gray fur.

Then silence—and an empty window-sill!

Her hand over her eyes, Helen shrank tremblingly back.

She could not look down at that mangled bit of fur on the pavement eight floors below.

"Nora! Nora!" Screaming she flew out to the kitchen. "Pussy Purr-Mew! She—she's fallen out the window!"

"Where? What window?" dropping the ricer with its half-crushed potato.

"My room—quick! I—I couldn't look down."

Sobbing convulsively she ran in after Nora, who dashed to the window. A breathless moment as the girl leaned out.

"She's all right! She ain't hurt. She's on this ledge!"

The next second Helen was at the window staring down at Pussy Purr-Mew, huddled on the narrow stone ledge about six feet below.

"How you gonna get her back?"

"Go for the elevator boy! Quick—it's so narrow there! Oh, if she should slip!"

As Nora bolted out, Helen, glued to the window, called down tremulously, "Pussy Purr-Mew! Poor Pussy Purr-Mew!"

Too frightened to cry out, Pussy Purr-Mew huddled close against the brick wall while an impudent sparrow hopped jeeringly along the ledge close by.

"I can't get her," was the elevator boy's unsympathetic verdict. "No way to reach down there."

"Get a rope or a ladder—or something! Oh, you must! You must!"

"Nothin' to stand on," his pimply face stolidly indifferent.

In the excitement they had not heard Warren's entrance. A cry of relief from Helen as he loomed in the doorway.

"Hello, what's up?"

"Quick—quick! Pussy Purr-Mew's fallen out—she's on this ledge!"

"Get me a sheet!" was his brisk command as he reached the window.

"A sheet?" quivered Helen. "What can you do with a sheet?"

"Don't stop to argue. Get a sheet, I tell you!"

Out in the hall closet Helen snatched a sheet from the linen shelf, shaking out its crisp folds as she ran.

Slashing the hem with his knife, Warren tore the sheet in half and tied it together.

Intent only on the rescue, Helen, heedless of the mutilation of one of her best sheets, watched with breathless anxiety while he lowered it.

"You'll frighten her!" as Pussy Purr-Mew shrank back. "She'll fall off!"

"If she's got any sense, she'll climb up."

"She's too terrified—she'll never climb up that!"

"She won't with all this hubbub! Here, get away! We'll leave her alone."

Moving the dressing table nearer the window, he tied the sheet to it.

Retreating to the dining-room window which commanded a view of the same ledge, they watched for Pussy Purr-Mew's ascent. But ignoring the rescuing sheet, she still crouched motionless against the wall.

"Come on, let's have dinner," grumped Warren. "She'll climb up when she's good and ready."

"Sit down and eat dinner with her out there?" anguished Helen. "She may slip off any moment!"

"Believe lot of good it does to stand here calling 'Kitty, Kitty, Kitty!'" [illegible]



The next second Helen was at the window staring down at Pussy Purr-Mew huddled on the narrow stone ledge about six feet below.

loves to get into a box. "We'll tie a rope around a bandbox!"

Darting to her closet, she tumbled her best hat from its smart striped box.

"Wouldn't hold her," Warren felt the thin pasteboard. "If that bottom fell out—good night cat!"

"A basket!" she quavered. "Oh, why didn't we think of a basket?"

Out in the kitchen Helen caught up the basket under the sink.

"What're you goin' to put them potatoes in?" Nora had followed her out. "Wait, I'll get the washboiler."

Not waiting for anything, she dumped the potatoes on Nora's spotless floor.

"Get me a rope! Where's the clothesline?"

"Ain't seen none since I been here," sulkily. "She dries in the basement."

Helen's ingenuity always equal to an emergency, she flew into Warren's room—to the drawer that held his pajamas. Jerking out two of the pajama cords, she knotted them together, then tied them to the basket handle.

"Now let this down," dashing back to Warren. "No, I will—you'll frighten her."

Cautiously, coaxingly, Helen lowered the basket.

"Be just like you to drop it if she did get in it. Hello, where'd you get this cord?" He was tying it to the dressing table. "Swipe it from my pajamas?"

"Poor Pussy Purr-Mew," soothed Helen. "Don't be afraid—mother's right here!"

"Can that 'mother' stuff," snorted Warren. "Somebody'll hear you."

"She's afraid of the basket. Why didn't I put in her cushion? Maybe she'd have smelled that. Nora, get it for me, quick!"

The basket drawn up, Helen fitted in the red velvet cushion.

"And some catnip! I'll sprinkle in some catnip."

The cushion-lined, catnip-scented basket proved no lure to Pussy Purr-Mew. She still crouched on the narrow ledge, too frightened even to "meow." But the appeal in her gray-green eyes brought the tears to Helen's.

"If I could slip a noose over her head," suggested Warren, "I could yank her up."

"Yes, and choke her. Dear, couldn't you let me down by my feet? I'm so light—I know you could hold me. I wouldn't be afraid!"

"Risk your neck for a cat? I guess not. Nora, you know, she is all nonsense. She'll climb up that sheet if you let her alone. Nora, you put dinner on. I've had enough of this."

"No, no, I won't leave her there," sobbed Helen. "Call up the Humane Society. They may know some way."

"There's just one way. After dinner, if she hasn't sense to climb up, I'll get the fire department to bring around an extension ladder."

"Get them now—right away! What do you do? Turn in an alarm?"

"Not much you don't. After dinner I'll go around to the engine house."

"Wait all that time—risk her falling off." Where's the nearest engine house? If you won't go I'll send the hall boy or go myself."

"Oh, all right, I'll go," irately. "Know what it'll cost for a fool job like this? I'll have to give those men a good stiff tip."

"I don't care what it costs," recklessly. "You're extravagant about everything else—why should you save on Pussy Purr-Mew?"

"Dinner'll be all spoiled," grumbled Nora. "Waitin' half an hour now."

"Never mind about dinner, Nora. You go to the library window and let me know when you see the firemen coming."

An anxious fifteen-minute wait before Nora came running in.

"They're out there now, takin' the ladder through the basement."

The next moment Warren and three firemen, carrying long sectional ladders, came out into the basement yard.

The ladders, quickly extended, reached within a few feet of the ledge.

"Come up slower! Don't frighten her," called Helen as a burly fireman ascended. "Oh, if she should jump off!"

"Don't worry, miss; I'll get her all right," he shouted back.

Crouching lower, Pussy Purr-Mew was watching every move of the approaching firemen. Now he was half way up! Hand over hand he was climbing fast. Another moment and he would reach the ledge.

For a heart-stopping second Pussy Purr-Mew seemed about to spring off.

A flash of gray fur! She was on the sheet, climbing up with nimble speed.

A roar of laughter from Warren and the firemen below.

Ignoring their boisterous merriment, Helen caught Pussy Purr-Mew as she reached the window.

"Oh, oh," hugging her hysterically with sobbing relief. "How could you?"

Still Pussy Purr-Mew was neither repentant nor affectionate. Too excited to submit to tearful caresses, she tried to squirm away.

"How could you?" Helen's wet cheek was against the soft but rebellious head. "How could you frighten us so?"

She was still crooning over her when Warren strode in.

"Well, that little part cost me just $10. And that damned cat could have climbed up any old time she wanted to!"

"I don't care! I don't care what it cost. She's safe," hugging her closer. "She's safe!"

"Safe?" with a snort. "Knew all along she was safe—that she'd shinny up that sheet when she got good and ready! But you set up such a howl you had me rattled. Huh, you don't have to worry about that cat! I'd like to wring her blooming neck! Sitting out there giving us the laugh—while you were throwing hysterics all over the place."

[Copyright, 1923, by Mabel Herbert Harper.]

Grey Phantom

(Telephone Pole)

In our alley stands the soul of a tree;
Stark—bare, with crossarms atop—a mute mockery—
Strung with wires, from more like itself
Which makes a parade up and down,
North and South, East to West across the town,
And over the hills and into the vales;
. . . Only when the winds mad, a sad wail
Sighs on the wires and voices its despairing tale;
Poor, despoiled trojan of forest land,
Now upholding the messages of man!
Not even a garment of paint to cover its nakedness,
And hide from the residents its wretchedness,
Or protect its sombre length from decay
By merciless sun, or beatings by the storms;
Gaunt it stands,—a martyr,—and so forlorn,
And in the fog, a giant grey spectre of a yesterday.
. . . But . . . It is not forgotten
In its misery,—
For the wire that's strung from it to my eaves,
Is the arial swing of a mocking bird,
And, joyous inspiring, the message is heard.
Throughout our house, as he sings a lay to me,
And sings to the soul of the once noble tree;
. . . Yea . . . It's soul,
Still paying toll
Not yet are the ashes of death to be won.
For its usefulness is far from done!

ENAJ FLORENTIN.

Fairy Frolic

When the sun's behind Blue Mountain
And the light is pearly gray,
The Little Folk come out to sport
(They're lying hid all day.)
Bouncing on the fairy-nets, turning flips and flings—
When the sun's behind Blue Mountain and the whip-poor-willow sings.

Leap-frog over clover buds,
Routing drowsy bees;
Climb and bend on blades of grass,
Merry as you please;
All among the rosebush leaves, turning "giant swings"—
When the sun's behind Blue Mountain and the whip-poor-willow sings.

—[Harold Willard Gleason in the August St. Nicholas.

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Sh---! Girls! Beware the "Don't-Marry Men"

BY HELEN BULLITT LOWRY

Illustrated by George Van Vreeke

WHEN Elmer came home from his first semester, he was writing free verse. But he learned in his second season out, that free verse had been bourgeoise. When he came home in his third year, he wore a sardonic smile. He had learned cynicism. By the time he had graduated Elmer knew what was wrong with the country. He had become an independent thinker. Elmer was now a member of the young intelligentsia. Thereupon he met Miss 1923.

She was 18 and had not quite mastered the technique of acting popular. Only exceptional flappers have done that at 18, Mr. Fitzgerald to the contrary. Exceptionally standardized flappers, that is.

Elmer said to himself, "How I hate this standardized—do they call it civilization? Blah—ideas issued weekly in standardized parts!"

She said that she had always felt that sometime somebody would come along who would be different. She meant someone who would discover for himself her uncharted charms. Elmer was her first real beau.

Then they went to a dance together.

Now getting "hung up" at a dance is an accident that has been known to happen to the best-regulated belles. At which the news that she was hung up goes down the stag line like a shot and she might as well go home. Man does his admiring only where some other man has admired before him.

But Elmer was different. When he saw the stags, leaning first on one hip and then on the other, or else draping an arm over each others' shoulders, he scoffed. "A hundred million American gidiets all thinking the same thoughts—all taking memory courses by correspondence to remember. What?"

That is how she knew that at last here was a man who would never be influenced by the stag-line psychology of the Man in the Street.

And then she got hung up.

When they had danced around the room three times, the independent thinker along Mencken lines was looking at her suspiciously.

When they had been around five times without interruption, he asked her was that a no-break dance? She found it a more difficult question to answer than when yesterday he had asked her bitterly, "What is man? And why is man?"

He began steering her close to the stag line, which is the surest and quickest way to make a lady wish she were dead. When you see a stag line close up, you can observe that every so often it gives out whoops of laughter. That is when it is giving some "poor fish" the razz, because he is hung up, and is beckoning frantically for a rescue party.

A stag stepped out of line and meandered in her direction. "Oh, Heaven, let him break me in. Please, please!" She learned something about Heaven that prayers filed at dances don't get answered. The wandering stag broke in on somebody else. He was an insignificant person without a chin. He was studying public speaking by correspondence.

But instinct told her that, if that stray stag had broken in on her, her prestige with Elmer would have been saved that night.

As it was, conversation gave out at the end of the second intermission. She tried nouveau art—and mid-Victorian inhibitions, but she did not get a rise. By the third intermission Elmer was not even pretending to listen to her conversational endeavors to keep up a front. He was through. Even without the aid of the perfect-memory course he would always remember her as the girl he'd been hung up with—even as would any other Man in the street called Main.

At the next dance he rushed the Most Popular Girl there. He told her that the real trouble with America was the standardization of ideas.

Moral—You can't buck biology.

* * *

Theodore was a cave man.

None of your slim, new-fangled shieks. They don't count. A mere artificial passing fad, pushed by the pictures' publicity department.

Real cave men are nourished on the trailing-table lettuce of football stadiums, where they make what are referred to in business as "valuable connections." After they get their B. A.'s or their degrees they are ready to [illegible]

But she went on softly, dreamily, "Why is it that the intangible so often has a lure—that embrace of the eyes, the unspoken word, the hour that is never to be——"

He said, "What?"

* * *

Edward laid the secret of his good health to that cold morning plunge of his.

"I come out pink and glowing, like a baby, that's what I do—fine thing, fine thing, cold baths."

He always swelled out his chest when he said it.

She couldn't picture life with Edward without a pink and glowing Edward in a baby-blue figured bath robe forever issuing from a white tiled bathroom!



Wherever Bunny was there the crowd was.

books. So they got engaged. She called him "my man," even if she never had been that kind of a girl before.

After that they petted whenever he came to see her. She was just high enough to reach his lapel. When he strained her to him, she thought whimsically of the toothpaste advertisement "comes out like a ribbon, lies flat on the brush"—she was so slim and slight beside his bulk. But it was all too wonderful to interrupt with words.

She knew that this was the Real Thing at last.

After a while he stopped being fierce and became tender, and he'd murmur cave-mannish things about "the mother of my sons"—which is done in all the most refined engagements these days and indicates that intentions are extra-honorable.

But, all the time, whether it was fierce or gentle, there was petting going on of one kind or another.

When they went to a movie together they held hands under a coat, and, when it was too warm for a coat, he'd fold his arms and catch hold of her right elbow. So, anyway you put it, they weren't entirely dependent on the show for their entertainment, nor yet on conversation. And, when they rode in taxis, there wasn't any need for conversation. Even, just walking along the street, they could strike sparks by the shoulder-against-elbow method. And when there was somebody else sticking around they were busy thinking how thrilling it was going to be when there wasn't anybody around.

So, by and long, it was six good weeks before conversation got taken up as such.

Then she said, "Oh, darling, doesn't this make you think of us.

Give her even the first sentence

Of any Poem . . .

One beau in the crowd is worth two in the bush.

And Bunny was worth any other two in the crowd, because, wherever Bunny was, there the crowd was.

That's why, when Bunny began to rush her, she knew that Flo and Nina and all the Most Popular Girls were going to take her up. That was the kind of influence he had.

When Bunny is rushing a girl, he doesn't ask much in the way of her springing ideas. Fact is, he'd rather she didn't. All he asks is that she stick by the gang seven nights a week and not try to work in any double-life business on him—outside interest, as it were. Of course, too, she has to LOOK popular. But that's one of the easiest things you do when Bunny is rushing you, because the Gang That's Running Things always stands by anything he picks out—just like frat brothers.

Anyway, Bunny could put any girl across. You just ought to hear him tell about the time somebody asked him to take a house visitor to a dance (Bunny is positively at his best when functioning as a visitor-rusher—every last one of the visitors leaves town thinking she is engaged to him.)

Bunny will explain to you, though, that you can't tell a thing about advances on house guests, because every hostess tells you that hers is rich and beautiful, just as banks talk of the bonds they are already stocked up on.

And when Bunny went to collect this particular visitor (really he is a scream when he is telling about it) he found her a perfect museum example of a flat tire that was moreover a washed-out blonde. But did he ask the boys to help him out? Not much. Instead, he got just one of the boys to work on—there's the fun—and then, when [illegible]

In the men's dressing-room this friend began: "Aw, don't be so tight with your girl. I'm not going to eat her."

"No, thank you, sir," said Bunny huffily, "I've been looking for an ash blonde that had $1,000,000 for three years now—and I'm going to hold out on it."

You can guess how things turned out. They couldn't either one of them get near her.

That just shows you how well Bunny knows the technique of making a girl look popular.

Bunny doesn't need much petting, either. Usually he fills up the car with the rest of the gang, so that the boys can "harmonize," while they are driving in from the country club. Bunny has a tenor voice, with not enough tremble in it to make any difference, socially speaking. (Tenor voices have done more to prevent petting parties than preachers.)

Before Bunny began to rush her, she had always drawn the kind of beau that takes you to the theater on the wrong nights. If the popular girls were being taken to the Orpheum that night, those wrong kinds of beau of hers would be sure to take her to the Palace—and vice versa. But now, whenever two or three were gathered together in the right place on the right night, she and Bunny were two of them.

Then one night something went wrong with the machinery, and the crowd didn't get organized.

She and Bunny were left to spend the evening with each other—alone.

The first subject they discussed was the dance of last night. After that they talked about the dance before last night. Then they talked about who had got a rush at those dances. And by whom.

They referred to all the characters they mentioned as Bugs, or Horse, or Dubs, or Nine.

After that they talked about what dances were going to be held at Christmas time. And about what had been the matter with the music at the dance Friday before last.

When he was putting on his overcoat, he said: "Well, Jinks, there's one thing I can promise you. My wife is not ever going to be reduced to having to read a book as a way to spend the evening."

Come to think of it—that was why she happened not to marry Bunny.

Freddy went to Atlantic City every August and came home bragging about all the fast things he'd done on the Board Walk and about the little widow he'd picked up in the surf. But she knew it wasn't so.

Claude said, "Well, well, well," and made regular calls on Sunday afternoons. He called on everybody to whom he owed a dinner invitation, and then he kept on calling just for pleasure. That's why, about 3 p.m., her mother always made her dress instead of taking a nap. She'd say firmly, "Claude turned up here last Sunday, and I had to entertain him for you a half hour while you dressed."

The only really sporting chance about Claude was which Sunday he'd turn up on.

Claude was known everywhere as a clean, upstanding young man.

After a while Claude stopped calling on her in the afternoon and began turning up Sunday evening. Then she knew that she'd been promoted. Evening calls lasted from 8 till 11.

Once Claude got all impassioned and said right out of a clear sky: "You make me mad, mad, mad." Only he did not say it the way you are thinking. He said it just as he says, "well, well, well."

Claude carried an umbrella whenever it looked the least little bit like rain.

He wore long-sleeved knit underwear that showed through his cuff links.

Claude called the place where he did his calisthenics "The Y."

And so she did not marry Claude and live happy ever after. Instead, the stenographer in the bank where he kept his accounts married him. And when he was promoted to full partnership in the law firm where she thought he was on file, the stenographer emeritus took on three servants and two cars.

Moral—It is the good young man that wins out—in spite of all the plays and advice to the contrary.

[illegible]

DEATH IN JUNGLE

(Continued from page 13)

the cartridges and standing with the gun leaning against my stomach I was suddenly conscious that an elephant was almost on top of me.

I have no knowledge of how the warning came. I have no mental record of hearing him, seeing him, nor of any warning from the gun boy who faced me and who must have seen the elephant as he came down on me from behind. There must have been some definite signal, but it was not recorded in my mind. I only know that I picked up my gun and wheeled about. I tried to shove the safety catch forward. It refused to budge. I remember the thought that perhaps I had left the catch forward when I inspected the gun and that if not I must pull the triggers hard enough to fire the gun anyway. This is an impossibility but I remember distinctly the determination to do it, for the all-powerful impulse in my mind was that I must shoot instantly.

Oblivion

THEN something happened that dazed me.

I don't know whether I shot or not. My next mental record is of a tusk right at my chest. I grabbed it with my left hand, the other one with my right hand and swinging in between them went to the ground on my back.

This swinging in between the tusks was purely automatic. It was the result of many a time on the trails imagining myself caught by an elephant's rush and planning what I would do, and a very profitable planning, too, for I am convinced that if a man imagines such a crisis and plans what he would do, he will, when the occasion occurs, automatically do what he planned. Anyway, I firmly believe that my imaginings along the trail saved my life.

He drove his tusks into the ground on either side of me, his curled-up trunk against my chest. I had a realization that I was being crushed and as I looked into one wicked little eye above me I knew I could expect no mercy from it. This thought was perfectly clear and definite in my mind. I heard a wheezy grunt as he plunged down and then—oblivion.

The thing that dazed me was a blow from the elephant's trunk as he swung it down to curl it back out of harm's way. It broke my nose and tore my cheek open to the teeth. Had it been an intentional blow it would have killed me instantly. The part of the trunk that scraped off most of my face was the heavy bristles on the knuckle-like corrugations of the skin of the under side.

The Bull Turns on the Boys

WHEN he surged down on me, his big tusks evidently struck something in the ground that stopped them. Of course my body offered practically no resistance to his weight, and I should have been crushed as thin as a wafer if his tusks hadn't met that resistance—stone, root or something—underground. He seemed to have thought me dead for he left me—by some good fortune not stepping on me—and charged after the boys.

I never got much information out of the boys of what did happen, for they were not proud of their part in the adventure. However, there were plenty of signs that the elephant had run out into the open space again and charged all over it, so it is reasonable to assume that they had scattered through it like a covey of quail and that he had trampled it down trying to find the men whose tracks and wind filled the neighborhood.

Usually, when an elephant kills a man, it will return to its victim and gore him again, or trample him, or pull his legs or arms off with its trunk. I knew of one case where a man's porters brought in his arm which the elephant that had killed him had pulled off his body and left lying on the ground.

In my case, happily, the elephant, for some reason, did not come back. I lay unconscious for four or five hours. In the meanwhile, when they found the coast was clear, the porters and gun boys returned and made camp, intending, no doubt, to keep guard over my body until Mrs. Akeley, to whom they had sent word, could reach me. They did not, however, touch me, for they believed that I was dead, and neither the Swahili Mohammedans nor the Kikuyus will touch a dead man. So they built a fire and huddled around it and I lay unconscious in the cold mountain rain a little way away, with my body crushed and my face torn open.

About 5 o'clock I came to in a dazed way and was vaguely conscious of seeing a fire. I shouted, and a little later I felt myself being carried by the shoulders and legs. After a while I had a lucid spell and realized that I was lying in one of the porter's tents, and I got clarity of mind enough to ask where my wife was. The boys answered that she was back in camp. That brought the events back to me, how I had left her at camp, found the trail of the three old bulls, followed them and, finally, how I was knocked out.

I was entirely helpless. I could move neither my arms nor legs and I reached the conclusion that my back was broken. I could not move, but I felt no pain whatever. However, my coldness and numbness brought to my mind a bottle of cocktails, and I ordered one of the boys to bring it to me. My powers of resistance must have been very low, for he poured all there was in the bottle down my throat. In the intervals of consciousness, also, I got them to



An elephant burst across our path within fifteen feet of us."

give me hot bovril—a British beef tea—and quinine. The result of all this was that the cold and numbness left me. I moved my arms.

The movement brought pain, but I evidently wasn't entirely paralyzed. I moved my toes, then my feet, then my legs. "Why," I thought in some surprise, "my back isn't broken at all!" So before I dropped off again for the night I knew that I had some chance of recovery.

The first time I regained consciousness in the morning, I felt that Mrs. Akeley was around. I asked the boys if she had come. They said no, and I told them to fire my gun every fifteen minutes. Then I dropped off into unconsciousness again and awoke to see her sitting by me on the ground.

Looked Hardly Worth Saving

WHEN the elephant got me, the boys had sent two runners to tell Mrs. Akeley. They arrived about six in the evening. It was our custom when separated to send notes to each other, or at least messages. When these boys came on to say that an elephant had got me, and when she found that there was no word from me, it looked serious. Mrs. Akeley sent word to the nearest government post for a doctor and started her preparations to come to me that night.

She had to go after her guides, even into the huts of a native village, for they did not want to start at night. Finally, about midnight, she got under way. She pushed along with all speed until about daybreak when the guides confessed that they were lost. At this juncture she was sitting on a log, trying to think what to do next. And then she heard my gun. She answered, but it was more than an hour before the sounds of her smaller rifle reached our camp. And about an hour after the boys heard her gun she arrived.

She asked me how I was, and I said that I was all right. I noticed a peculiar expression on her face. If I had had a looking-glass I should probably have understood it better. One eye was closed and the forehead over it skinned. My nose was broken and my cheek cut so that it hung down, exposing my teeth. I was dirty all over, and from time to time spit blood from the hemorrhages inside. Altogether I was an unlovely subject and looked hardly worth saving.

The thing that was serious was that the elephant had crushed several of my ribs into my lungs, and these internal injuries took a long time to heal. As a matter of fact I don't suppose I would have pulled through even with Mrs. Akeley's care, if it hadn't been for a Scotch medical missionary who nearly ran himself to death coming to my rescue. He had been in the country only a little while and perhaps this explains his coming so fast when news reached him of a man who had been mauled by an elephant. The chief medical officer at Fall Hall, knowing better what elephant mauling usually meant, came, but he didn't hurry. I saw him later and he apologized, but I felt no grievance. I understood the situation. Usually when an elephant gets a man a doctor can't do anything for him. However, I did get entirely over it all, although it took me three months in bed.

Four Men and Four Elephants

BUT this isn't always so. Some months later I sat down in the hotel at Nairobi with three other men, who, like myself, had been caught by elephants and had lived to tell the tale. An elephant caught Black in his trunk and threw him into a bush that broke his fall. The elephant followed him and stepped on him, the bush this time forming a cushion that saved him. Although the elephant returned two or three times to give him a final punch, he was not killed, but, of course, badly broken up.

Outram and a companion approached an elephant that was shot and down, when the animal suddenly rose, grabbed Outram in his trunk and threw him. The elephant followed him, but Outram scrambled into the grass while the elephant trampled his pith helmet into the ground, whereupon Outram got right under the elephant's tail and stuck to this position while the elephant turned circles trying to find him, until, becoming faint from his injuries, Outram dived into the grass at one side. Outram's companion by this time got back into the game and killed the elephant.

Beating a Prince to Death

IN ALL of these cases, unlike mine, the elephants had used their trunks to pick up their victims and to throw them, and they had intended finishing them by trampling on them. This use of the trunk seems more common than the charge with the tusks that had so nearly finished me. Up in Somaliland Dudo Muhammud, my gun boy, showed me the spot where he had seen an elephant kill an Italian prince. The elephant picked the prince up in his trunk and beat him against his tusks, the prince, meanwhile, futilely beating the elephant's head with his fists. Then the elephant threw him upon the ground, walked on him, and then squatted on him, rubbing back and forth until he had rubbed his body into the ground.

But elephants do use their tusks and use them with terrible effectiveness. About the time we were in the Budongo Forest, Mr. and Mrs. Longdon were across Lake Victoria Nyanza in the Belgian Congo. One day Longdon shot a bull elephant and stood watching the herd disappear, when a cow came down from behind, unheard and unseen, ran her tusk clean through him, and, with a toss of her head, threw him into the bush and went on. Longdon lived four days.

"The First Animal of Them All"

YET although the elephant is a dreadful fighter in his own defense when attacked by man, that is not his chief characteristic. The things that stick in my mind are his sagacity, his versatility and a certain comradeship which I have never noticed to the same degree in other animals. I like to think of the picture of the two old bulls helping along their comrade wounded by Maj. Harrison's gun, to think of several instances I have seen of a phenomenon which I am sure is not accidental when the young and husky elephants formed the outer ring of a group protecting the older ones from the scented danger.

I like to think back to the day I saw the group of baby elephants playing with a great ball of baked dirt two and a half feet in diameter which, in their playing, they rolled for more than half a mile, and the playfulness with which this same group teased the babies of a herd of buffalo until the cow buffalos chased them off. I think, too, of the extraordinary fact that I have never heard or seen African elephants fighting each other. They have no enemy but man and are at peace amongst themselves.

It is my friend the elephant that I hope to perpetuate in the central group in African Hall as it is now planned for the American Museum of Natural History—a hall with groups of African animal skins mounted on sculptured bodies, with backgrounds painted from the country itself. In this, which we hope will be an everlasting monument to the Africa that was, the Africa that is now fast disappearing, I hope to place the elephant group on a pedestal in the center of the hall—the rightful place for the first animal of them all.

Next Week—Contrasting the Lion at Bay.

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In The Footsteps of ABRAHAM LINCOLN

By Ida M. Tarbell

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TROUBLE IN FOREIGN AFFAIRS LOOMS UP

CHAPTER XXXVI

THERE probably never was a man elected to the Presidency of the United States who, up to his inauguration, had interested himself less in foreign affairs than Abraham Lincoln. He had grown up among people who held the innocent faith which still afflicts many of us, that the United States has nothing to do with the rest of the world. In his very first public address, made when he was twenty-eight years old, he had declared bombastically: "All the armies of Europe, Asia and Africa combined, with all the treasure of the earth (our own excepted) in their military chest, with a Bonaparte for their commander, could not by force take a drink from the Ohio or make a track on the Blue Ridge in a trial of a thousand years." So far as his recorded thinking goes, up to the time he was elected, he still held that view.

In discussing the work of the coming administration with Seward before his inauguration in 1861, he said to him casually that he should leave the dealings with foreign nations and their governments almost entirely in his hands. We know enough about Lincoln's ideas of his own responsibility as President to be certain that he never would have said this if it had not been for his belief that he could safely leave these matters in Seward's hands. But, as we have seen, this faith had a rude jolt of April 1 when his Secretary of State presented him with a grandiose scheme for bringing about a general war in Europe, evidently with an idea of diverting the minds of the country from domestic troubles.

Blockade of Southern Ports Causes Much Concern

WHEN Lincoln began to realize the important bearing of our relations with England and France upon his problem of suppressing what he had begun by calling a rebellion or insurrection, he began to take a hand. The first trouble was over the blockade. Four days after his call for the first troops on April 15 to put down the rebellion, he had declared a blockade of the Southern ports. Now, a blockade of the Southern ports very much concerned both England and France. It cut off their cotton, and cotton manufacturing was one of their chief industries. It mean want and distress for thousands upon thousands of their people. They could not, out of sympathy with the North, let such a condition go unchallenged. And why should they not challenge it? They had been trained by Mr. Seward himself to think that the North would be both wrong and impolitic in trying to suppress the rebellion. Lincoln did not know it, but as late of March 22 his Secretary of State had written to one prime minister that the Union was formed upon popular consent and must always practically stand on the same basis. And to Charles Adams, our Minister in London, he wrote in April that "only an imperial or despotic government could subjugate thoroughly dissatisfied and insurrectionary members of the State."

England as a whole believed that to coerce the South was to plant a Poland in America; she had not a glimmer of understanding of what was in Lincoln's mind when he talked of unionism.

The industrial pinch that came from a cutting off of her supply of cotton, her irritation over the adoption by the North of protection as a policy, and her failure to get what unionism meant to the North, was responsible for England's prompt recognition of the Confederacy as a belligerent. That recognition was very much Lincoln's business, because it interfered with his task of putting an end to the insurrection.

He showed his determination to know henceforth what Seward proposed to do to such a crisis, and to use his own judgment and authority by the treatment he gave the despatch of instruction which the Secretary of State promptly prepared for Mr. Adams, our Minister in London. Lincoln did not let that paper go unchanged, and the script not, that would seem today in the files of the State Department, before great enough of the world to be worth while, is the evidence of the changes which Lincoln made in it. Perhaps this first important international paper of the Civil War gives a valuable example of quality of his mind. They show his instant perception of anything like bluster and his unwillingness that it should be employed in a State paper. Seward had written: "We intend to have a clear and simple record of whatever issue may arise between us and Great Britain." Lincoln drew a line around the sentence, crossed it off, and wrote on the margin: "Leave out."

He was more exact than his Secretary of State. The Secretary had written: "The President was surprised and grieved that Mr. Dallas (Adams' predecessor) did not protest against the proposed unofficial intercourse between the British government and the missionaries of the insurgents, as well as against the demands for explanations made by the British government." Lincoln changed "surprised and grieved" to "regrets," and enclosed the last phrase of the sentence in parenthesis, writing on the margin: "Leave out, because it does not appear that explanations were demanded." That is, in a matter on which we must naturally suppose that Mr. Seward would be much more exact than Mr. Lincoln could possibly be, he detected the slip.



"You shan't interfere, Mother—and you ought to be on my side—and it's a great shame—and I don't care—and you shall interfere—and I won't have it.

Seward's Varied Experience of Little Value

SEWARD'S habit of tortuous thinking and expansive expression makes one doubt if, after all, a long and continued experience in public life like his is of as much value as we take it for granted it must be.

All through the summer and fall of 1861 the blockade and the consequent embarrassment of England and France especially, who were working together on the problem, caused uneasiness in Europe. There is no surer index of the importance a people is attaching at a particular time than its reflection in the work of the cartoonist. Punch, that greatest of English mirrors, gave two or three times every month all through this period a leading cartoon to the relations of England and the United States. Its sympathy was with the South. The North was "Naughty Jonathan." Its arguments were frankly economic. The war meant nothing but bankruptcy for both sides. There is not a hint in Punch at this time of sympathy for unionism or emancipation.

Lincoln reflected a good deal on this.

"A nation which endures factious domestic division is exposed to disrespect abroad," he wrote, "and one party, if not both, is sure, sooner or later, to invoke foreign intervention. Nations thus tempted to interfere are not always able to resist the counsels of seeming expediency and ungenerous ambition, although measures adopted under such influence seldom fail to be unfortunate and injurious to those adopting them. . . . The principal lesson to us in the European complications is the importance of reaching and preserving a settled policy in our own domestic affairs, so that we may not be diverted from it by the facilities which foreign complications offer for finding employment for our military and naval establishments."

However, that was just what England and France at the moment were not sure of!

While the bickering over interference and noninterference was going on through 1861 there was a feeling growing up in England which Lincoln probably never understood, and that was that Seward was determined on war. The suggestion he made to Mr. Lincoln on April 1st, and which the President had refused to consider, had somehow penetrated European consciousness. Thus it was not at all surprising when in November a rash American captain boarded the British Royal Mail packet Trent in Southern waters and took off two commissioners of the Confederacy, Messrs. Mason and Slidell, along with their secretaries, and brought them into Hampton Roads as contraband of war, that there should have been the immediate suspicion in England that this was a scheme of Mr. Seward to force his policy.

It was not true, as we know. Capt. Wilkes had acted entirely on his own in capturing the two Confederate commissioners. It is not astonishing either that England should have supposed, from the reception in the North of the news of that capture, that the people were entirely with Mr. Seward in wanting war with England, for there was a tremendous outburst of unthinking rejoicing and congratulation. They had twisted the British lion's tail, and the crowd enjoyed the spectacle. Even in high places the performance was applauded. The Secretary of the Navy sent a congratulatory telegram to Capt. Wilkes, Congress passed an approving resolution, the Cabinet as a whole had a moment of elation. Mr. Lincoln seems not to have shared this, for he told a caller the very day the news came to him that he feared that Mason and Slidell would turn out white elephants. "We fought Great Britain for insisting by theory and practice on the right to do exactly what Capt. Wilkes has done," he said. "If Great Britain shall now protest against the act and demand their release we must give them up."

Lincoln Entertains Different Attitude Towards Captain Wilkes Feat

SECRETARY WELLES, who went at once to see him with whatever information he had about the affair, found him anxious—anxious about what they were going to do with them. Evidently he was afraid that the public exasperated and embittered as it was against all things Confederate—an exasperation and bitterness which, as we know, he never shared—might want to hang them. He did not like that idea, so from the moment he heard the news we find Lincoln's attitude of mind toward Capt. Wilkes's feat different from that of the country at large.

While the bickering over interference and noninterference was going on through 1861 there was a feeling growing up in England which Lincoln probably never understood, and that was that Seward was determined on war. The suggestion he made to Mr. Lincoln on April 1st, and which the President had refused to consider, had somehow penetrated European consciousness. Thus it was not at all surprising when in November a rash American captain boarded the British Royal Mail packet Trent in Southern waters and took off two commissioners of the Confederacy, Messrs. Mason and Slidell, along with their secretaries, and brought them into Hampton Roads as contraband of war, that there should have been the immediate suspicion in England that this was a scheme of Mr. Seward to force his policy.

It was not true, as we know. Capt. Wilkes had acted entirely on his own in capturing the two Confederate commissioners. It is not astonishing either that England should have supposed, from the reception in the North of the news of that capture, that the people were entirely with Mr. Seward in wanting war with England, for there was a tremendous outburst of unthinking rejoicing and congratulation. They had twisted the British lion's tail, and the crowd enjoyed the spectacle. Even in high places the performance was applauded. The Secretary of the Navy sent a congratulatory telegram to Capt. Wilkes, Congress passed an approving resolution, the Cabinet as a whole had a moment of elation. Mr. Lincoln seems not to have shared this, for he told a caller the very day the news came to him that he feared that Mason and Slidell would turn out white elephants. "We fought Great Britain for insisting by theory and practice on the right to do exactly what Capt. Wilkes has done," he said. "If Great Britain shall now protest against the act and demand their release we must give them up."

Lincoln Entertains Different Attitude Towards Captain Wilkes Feat

SECRETARY WELLES, who went at once to see him with whatever information he had about the affair, found him anxious—anxious about what they were going to do with them. Evidently he was afraid that the public exasperated and embittered as it was against all things Confederate—an exasperation and bitterness which, as we know, he never shared—might want to hang them. He did not like that idea, so from the moment he heard the news we find Lincoln's attitude of mind toward Capt. Wilkes's feat different from that of the country at large.

England's indignation equalled our exultation. If Lincoln had not been fond of saying, "I never let my enemies choose," the event would have proved it. He had not chosen Wilkes, but he had chosen to let him do what he did, and he was ready to stand by the consequences. He did not know enough of admiralty law and naval captures of his ground to do that. He did not know enough of admiralty law and naval captures.

The cool headed of sufficient knowledge of international law and practice on both sides of the ocean warned Lincoln and Seward that the captives could not be held, they must be returned. It was Seward's business, of course, to prepare whatever paper embodied the final decision, and late in December the Cabinet meeting was held in which he read his conclusions.

The Third Great Historic Cabinet Meeting

THIS gathering may be called the third of the great historic Cabinet meeting of the war, the first being that of March 29, on which the question of the relief of Sumter was considered; second, that held on the receipt of the firing on Fort Sumter, in which the Cabinet decided on its course of action—adopting measures which Seward declared might have led to the impeachment and hanging of them all. Upon what they now resolved on this 23rd of December, 1861, depended whether it should be war or peace with England. Seward's paper, as we know, argued that the commissioners must be given up. It was a remarkable political paper—anyone interested in knowing its full value should read the discussion in Frederick Bancroft's Life of Seward. His handling of the Trent affair is particularly able—an example of a thorough mastery of all the documents in a case, honest conclusions, and a clear and candid presentation.

The reception of Seward's paper by the Cabinet shows how heartily most of Lincoln's family disliked their colleague. He irritated them beyond measure. He had meddled with all of their departments, he had taken upon himself to say when there should and should not be Cabinet meetings. He had systematically cultivated what some of them at least knew to be a fiction, that he was Lincoln's brain and will. Chase mistrusted and hated him; Welles was in a constant state of indignation against him; and yet, when he read to them this masterly paper, giving up the Confederate captives, there was nothing to do but accept it.

Lincoln listened. "Mr. Seward," he said, "I think I shall try my hand at preparing something on the other side, the reasons why they should not be given up." This has sometimes been taken as proof that he did not agree with Seward. I rather think it is only an example of an old practice of his, testing his conclusions by taking the other side. But in this case, the more he worked on the other side, the stronger he seems to have felt that Seward's conclusion was right.

Trent Affair Helped Lincoln's Administration Along

THE Trent affair on the whole helped the Lincoln administration along. England felt a little more tolerant toward the North, gave us credit for more control for good sense than she had been doing for some months. Then, too, it acted as a counter-irritant to matters at home, took the country's mind for the moment, partly at least, off the egregious failure to make any headway in the war. Mr. Seward said in his dispatch giving up Mason and Slidell that "if the safety of the Union required their detention, it would be the right and duty of the government to detain them. But," he went on, "the effectual check and waning proportions of the existing insurrection happily forbid me from resorting to that defense." This was a piece of Seward esque bluff, for the insurrection was not waning, and certainly nothing could be more untrue than that it had been effectually checked at any point. Lincoln let the sentence go. He may have thought it good politics, but nobody knew better than he that it was not true. Indeed, at this moment he was being attacked on every side because it was not true. His Secretary of War was under popular indictment for corruption and incompetency of the worst kind, and, as we have seen, he had had to make a change.

No appointment that Mr. Lincoln made in all the term of his Presidency reveals his large-mindedness to allow personal feeling or even dignity to interfere with what he considered the public good than that of Edward M. Stanton to the War Department on the January, 1862. Perhaps no man in all his life had made him more uncomfortable, treated him more supercilious, perhaps has ever been, but, incidentally, this man

Noteworthy Cartoons on Current Events

THE RISING TIDE



Louisville Courier-Journal

AT THE SOURCE OF SUPPLY



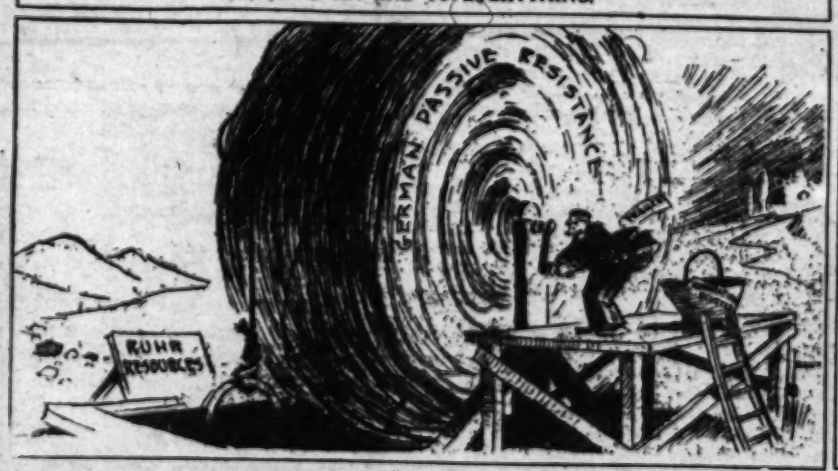
Indianapolis News

"THE FLAG IS STILL THERE"



Louisville Courier-Journal

THERE IS AN END TO EVERYTHING.



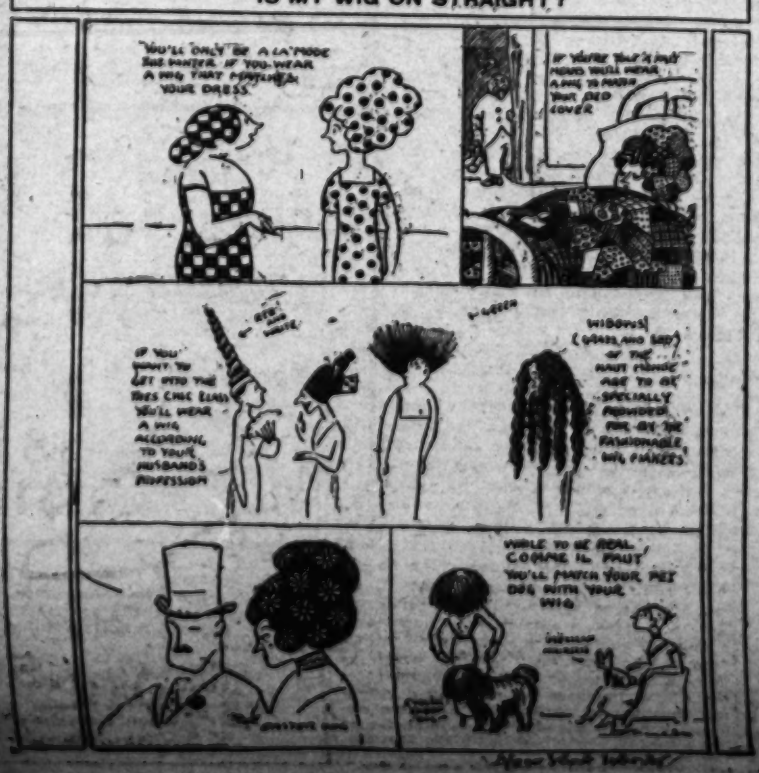
Chicago News

MASKS—WOULD THEY INSPIRE CONFIDENCE?

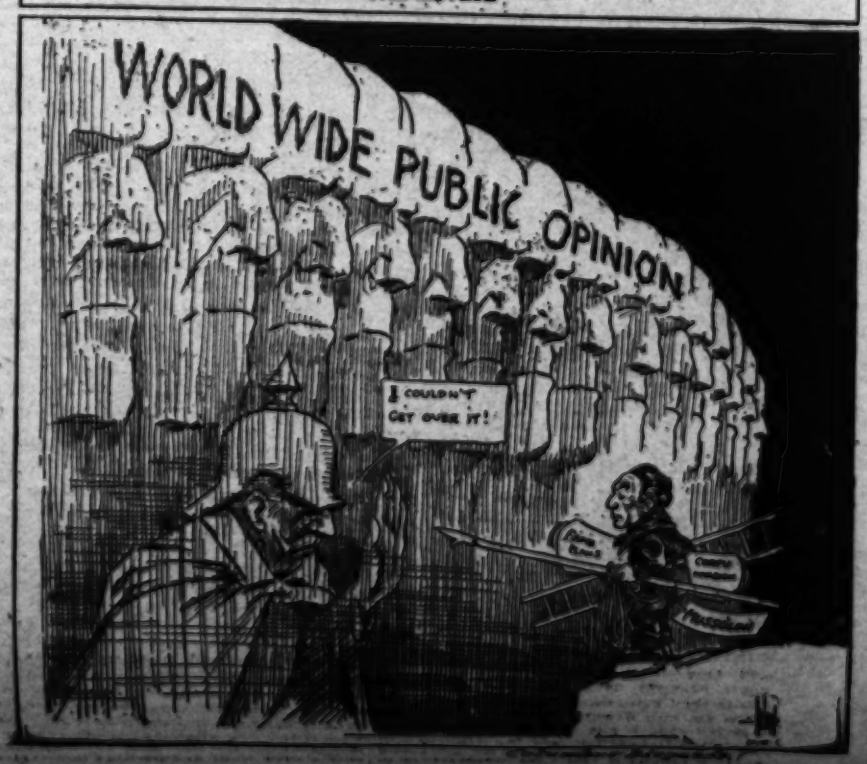


Chicago News

IS MY WIG ON STRAIGHT?



THE IMPASSE



Agency, Wizard Foot Appliance. If you have any trouble with your feet, call and see our expert. It costs nothing for examination.

BOERNS
Shoe Hospital
525 S. Broadway

Next Week—"Contenting the Lion at Bay."

Facing Death in Tracking Jungle Giants

A Quick Maneuver, When the Tusk Was at the Author's Chest; Realization of Being Crushed; Left for Dead; Elephant a Terrible Fighter When Attacked by Man

BY CARL E. AKELEY

Illustrated by L. F. Wilford

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Editor's Note: Few men, if any, besides Mr. Akeley, have survived an adventure with an elephant such as that described in this article. Yet that is but one of the breath-taking experiences of the author among the wild beasts of Africa. These are recounted in a narrative of five installments of which the following is the second. Mr. Akeley is one of the most distinguished of American big-game hunters, natural scientists and explorers. He is also noted as taxidermist, an inventor, a sculptor and a painter.

IF YOU hunt elephants in the forest, you are quite likely to find that two can play the hunting game, and find yourself pretty actively hunted by the elephants. This, notwithstanding that in the open, according to my experience, they would rather leave than provoke a fight.

If the elephants after you are making a noise, it gives you a good chance. When they silently wait for you, the game is much more dangerous.

One old bull, who is now in the center of the elephant group in the Museum of Natural History, tried to get me by this silent method. I was out on a trail and I saw that a big bunch of animals were near. I wasn't following any particular trail for they had moved about so that signs were everywhere and much confused. Finally I came to a gulley. It wasn't very broad or very deep, but the trail I was on turned up it to where a crossing could be made on the level. The forest here was high and very thick, and consequently it was quite dark.

The Enemy Doubles Back

AS I looked up the trail I saw a group of big shapes through the branches. I thought they were elephants and peered carefully at them, but they turned out to be boulders. A minute later I saw across the gulley another similar group of boulders, but as I peered at them I saw through a little opening in the leaves, plain and unmistakable, an elephant's tusk. I watched it carefully. It moved a little and behind it I caught a glimpse of the other tusk. They were big and I decided that he would do for my group.

I couldn't get a glimpse of his eye or anything to sight by, so I carefully calculated where his brain ought to be from the place where his tusk entered his head, and fired. Then there was the riot of an elephant herd suddenly starting. A few seconds later there was a crash. "He's down," I thought, and Bill, the gun boy, and I ran over to the place where the animals had been. We followed their tracks a little way and found where one of the elephants had been down, but he had recovered and gone on.

However, he had evidently made off by himself when he got up, for, while the others had moved down an old trail, he had gone straight through the jungle, breaking a new way as he went. With Bill in the lead, we pushed along behind him. It was a curious trail, for it went straight ahead without deviation as if it had been laid by compass. One hour went by and then another. We had settled down for a long tramp. The going wasn't very good and the forest was so thick that we could not see in any direction. We were pushing along in this fashion when, with a crash and a squeal, an elephant burst across our path within fifteen feet of us.

The Stalker Stalked

IT WAS absolutely without warning and had the charge been straight on us we could hardly have escaped. As it was, I fired two hurried shots as he disappeared in the growth on the opposite side of the trail. The old devil had gotten tired of being hunted and had doubled back on his own trail to wait for us. He had been absolutely silent. We hadn't heard a thing, and his plan failed, I think, only because the growth was so thick that he charged on scent or sound without being able to see us.

I heard him go through the forest a ways and then stop. I followed until I found a place a little more open than the rest, and with this between me and the trees he was in, I waited. I could hear him grumbling in there from time to time. I didn't expect him to last much longer so I got my lunch and ate it while I listened and watched.

I had just finished and had a puff or two on my pipe when he let out another squeal and charged. He evidently had moved around until he had gotten wind of me. I didn't see him but I heard him, and grabbing the gun I stood ready. But he didn't come. Instead I heard the breaking of the bushes as he collapsed. His last effort had been too much for him.

A country that elephants have long inhabited takes on some of the particular interest of the animals themselves. I believe that before the white man came to East Africa the elephant was nearly as much a master of the forest as forest itself, but he never made so much a display of his mastery as when he was at bay. Then he was a fighter who would not admit defeat. If Lincoln had set his foot down at once and said, "Return them," the two companies would have been spared a very unpleasant experience.



"I grabbed the tusk with my left hand, the other one with my right hand, and swinging in between them, went to the ground on my back."

Instead of a deliberation equalled our exhilaration. If Lincoln had set his foot down at once and said, "Return them," the two companies would have been spared a very unpleasant experience and hitterness which, as we know, he never shared—might have made his large-mindedness to allow personal feeling in all the term of his Presidency reveals he considered the public good than that of Edward M. Stanton to the War Department in January, 1862. Perhaps no man in all his life had made him more uncomfortable, treated him more unceremoniously, perhaps he may have felt insultingly, than this man Wilkes's feet different from that of the country at large.

(CONTINUED ON PAGE TWENTY-THREE)

so great. On the plains there are no elephant paths now, if there ever were, for in open country elephants do not go in single file.

But in the forests there are elephant paths everywhere. In fact, if it were not for the elephant paths, travel in the forest would be almost impossible and above the forests in the bamboo country that is equally true. One travels practically all the time on their trails and they go everywhere except in the tree ferns. Tree-ferns patches are not very extensive, but I have never seen an elephant track or an elephant in them. The elephants are constantly changing the paths for various reasons; among others, because the natives are in the habit of digging elephant pits in the trails. But there are some trails that have evidently been used for centuries.

One time we had pursued a band of elephants on the Aberdare Plateau and had derailed them until they began to travel away. We followed until the trail led through a pass in the mountains and we realized that they were going into a different region altogether. That trail in the pass was a little wider than an elephant's foot and worn six inches deep in the solid rock. It must have taken the shuffling of elephants for hundreds of years to have worn that rock away.

An Elephant Boulevard

AT ANOTHER place on Mt. Kenia I found an elephant passage of a stream where the trail was twenty feet wide. Single paths came in from many directions on one side of the stream and joined in this great boulevard, which crossed the stream and broke up again on the other side into the single paths radiating out again in every direction.

In many places where the topography of the ground is such that there is only one place for a trail, there will be unmistakable evidence that the trails have stayed in the same place many, many years, as trees have grubbed half into the ground, passing of the animals or human beings established by

the trails, old and new, are elephant signs, footprints, dung, and gobs of chewed wood and bark from which they have extracted the juices before spitting them out.

But finding the elephants is not so frequent or easy as the multiplicity of the signs would indicate. One reason is that the signs of elephants—tracks, rubbed trees, and so forth—are more or less enduring, many of them being very plain in places where the elephants have not been for months or even years. If, however, you come on fresh elephant tracks, not more than a day old you can usually catch up with the elephants, for, as they feed along through the country, they do not go fast. Only if they are making a trek from one region to another, it might take much longer to catch them.

Once up with an elephant, if you are shooting you are pretty sure that even if he is charging you, a bullet from an elephant gun, hitting him in the head, will stop him even if it does not hit him in the vital spot. Moreover, if you stop the leader of a bunch that is charging you, the bunch will stop. I never heard of a case in which the leader of an elephant charge was stopped and the others kept on, and I doubt if we ever will hear of such a thing, for if it does happen there won't be anyone to tell about it.

Thirteen Shots for One Bull

IT IS even unusual for an elephant to keep on after being hit even if the hit does not knock him down. The old cow that charged me at the head of ten others, as previously described, was rather the exception to this rule, for after my first shot stopped her she came on again until my second shot knocked her down. But I had one experience that was entirely at variance with this rule. One old bull took thirteen shots from my rifle and about as many from Mrs. Akeley's before he was content either to die or run away.

British East Africa, and had come out of the forest directly south of the pinnacle and within two or three miles of an old camping ground in the temperate climate 5000 or 6000 feet above sea level where we had camped five years before and again one year before. Instead of going on around toward the west to the base camp we decided to stop here and have the base camp brought up to us.

The place where our camp was was perfectly good elephant country, but I wanted to go back up where the forests stop and the bamboo flourishes because it was a bamboo setting that I had selected for the group of elephants I was then working on for the African Hall in the American Museum of Natural History. I started out with four days' rations, gun boys, porters, cameramen, and so forth—fifteen men in all. The second day out brought me to 9000 feet above sea level where the bamboo began.

Following a well-worn elephant trail in search of this photographic material, I ran on to a trail of three old bulls. The tracks were old—probably as much as four days—but the size was so unusual that I decided to postpone the photography and follow them. I did not expect to have to catch up their four days' travel, for I hoped that they would be feeding in the neighborhood and that the trail I was on would cross a fresher trail made in their wanderings around for food.

Picking Up the Trail Again

I HAD run upon their tracks first about noon. I followed until dark without finding any fresher signs. The next morning we started out at daybreak and finally entered an opening such as elephants use as a feeding ground. It is their custom to mill around in these openings, eating the vegetation and trampling it down until it offers little more, and then move on. In six months or so it will be grown up again eight or ten feet high and they are very apt to revisit it and go through the same process again.

Soon after we entered this opening came suddenly upon fresh tracks of the elephants I had been following. I knew that the animals were not far away, certainly they had been there not more than an hour before. I followed the trail among the low bush in the opening, but it merely wandered about, repeatedly bringing me back to the place where I had first seen the fresh tracks, and I realized that I might do this indefinitely without getting closer to the elephants, so I decided to go outside the opening and circle around it to see if I could find the trail of my bulls as they entered the forest.

This opening was at the point on the mountain where the forest proper and the bamboos merged. I followed an elephant path out of the opening on the bamboo side, and had gone but a little way when I discovered fresh signs of my three bulls, who had evidently left the opening by the same path that I was following, and at about the same time I heard the crackling of bamboo ahead, probably about two hundred yards away. This was the signal for preparation for the final stalk.

I stood for a moment watching one of the trackers going up the trail to a point where it turned at right angles in the direction of the sounds I had heard. Then he stopped at rest, having indicated to me by signs that they had gone in that direction. I turned my back to the trail, watching the porters select a place to lay down their loads amidst a clump of large trees that would afford some protection in case of a stampede in their direction.

The gun boys came forward presenting the guns for inspection. I took the gun from the second boy, sending him back with the porters. After examining this gun I gave it to the first boy and took his. When I examined this I leaned it against my body while I chafed my hands, which were numb from the cold mists of the morning, knowing that I might soon need a supple trigger finger. During this time the first gun boy was taking the cartridges, one by one, from his bandoleer and holding them up for my inspection—the ordinary precaution to insure that all the ammunition was the right kind, and as important, moreover, because only a few steel-nosed bullet will penetrate an elephant's hide.

Good Short Stories from Everywhere

COMPILED FOR THE TIMES ILLUSTRATED MAGAZINE

Same Boat

GENERAL WOODS is all up in the air over the Philippine controversy, and since certain of the island leaders managed to bring him into the limelight and make him a target for the radicals, he has been getting even with sledge-hammer swings.

"People who ought to know better," he declares, "are making much ado about nothing. Indeed, the whole affair has as much point to it as the case of little Edwin who appropriated a note book belonging to an older brother and scribbled profusely over its pages.

"'What are you doing with my note-book?' asked the older boy.

"'Writing to Doris,' said Edwin promptly.

"'But you can't write!'

"'I know that,' admitted Edwin, 'but it's all right, because Doris can't read.'"

• • •

The Difference

THE tax collector at Carmel-by-the-sea declares he has the toughest job of any tax collector in the country for a town the size of his, giving as his reason that there are so many artists there. At first this does not seem to have any especial significance as artists, though temperamental, are usually a peaceful lot, and sel-



dom does one hear of an artist hurling a tax collector down a flight of stairs. But here is the trouble, according to the collector:

"How much is that painting worth?" he asked as he stepped into an artist's studio.

"Ten thousand dollars," was the prompt response.

"Thank you for being so honest. You see, I am the tax collector."

"Ten thousand dollars from the artistic standpoint," continued the artist without interruption. "Of course you know, however, that a painting is actually what the material cost. In this case it would be $2 for the canvas and about 60 cents for the paint. Suppose, to be generous, we say you assess it for $5."

• • •

Perpetual

"THE idea of a permanent peace in Europe is getting to be a joke," declares Congressman Gillette. "In fact, war in Europe is getting to be just like the neighbor's little boy who had grown to be such a nuisance especially on baking days, that he finally had to be sent home.

"He went home all right but ten or fifteen minutes later he reappeared, wistfully eying the tempting cookies and triumphantly announced: 'I went home to mind you, but here I is again!'"

• • •

Fed Up

THE darkies can always be counted on for a laugh, and the latest arrival at the county hospital did not fail to keep up the traditions of his race. He had been struck by an auto on the Valley Boulevard and was being tested out for possible internal injuries.

While waiting for the doctor to make his rounds, one of the nurses put a thermometer in Sam's mouth to take his temperature, after which he was apparently forgotten until the doctor came.

"Well Sam, how do you feel?"

"Ah feels right scrumpt'us sah."

"Had any nourishment?"

"A lady done gib me a piece ob glass to suck, if dat's what you mean by nourishment."

• • •

Some Stunt

AT LINCOLN PARK last Sunday an embryo Samson disclosed himself although his real name is Philip.

"Look daddy," cried the little fellow, "I pulled this flower up all by myself!"

"My but you're strong," encouraged the proud father.

"You bet I am! The whole world had hold of the other end!"

Important

PROF. WENDELL of Yale was bemoaning the lack of culture which he asserts is the feature of the present decade. "Our values of the nicer things of life are stinted," he declared. "Very few of us know a good thing when we see it and pass by real merit because it is not so labeled. A vase is a mere vase unless



someone labels it a Ming. Then it becomes a treasure in the eyes of its possessor, even though in reality it may be an atrocious fraud without the slightest claim as an artistic creation.

"Our appreciation of things worth while may be typified by little Edna, who was given a Persian cat with a pedigree. The line of ancestors came with it, and she listened in astonishment while the names were read to her and discussed by the family.

"Later on, one of her playmates came over and wasn't a bit impressed, for he said, 'Where did you get that yellow thing?'

"To which Edna replied, 'My goodness, Carl, you just ought to know the much relatives it has!'"

• • •

Something New

A YOUNG man rushed into a certain candy store on Hollywood Boulevard the other day, caught the counter-girl's attention and stammered: "I—I want a make-up box."

"A make-up box!" exclaimed the girl in surprise, "why, you have to go to the drug store; we feed the movies, but we don't paint them."

"I don't mean that kind of a make-up box," explained the young man. I mean a box of chocolates for the wife. I promised to be home three hours ago, and now I'll have to take something along to make up for it."

• • •

Our Hero

SOON after his election to the Massachusetts House of Representatives, the now President Calvin Coolidge came to Boston and joined the procession of members-elect calling on Speaker John N. Cole to express their committee preferences. He brought with him a letter from ex-Senator Irwin which read as follows:

"Dear John: This will introduce the new member-elect from my town, Calvin Coolidge. Like the singed cat, he is better than he looks. He wishes to talk to you about committees. Anything you can do for him will be appreciated by. Sincerely yours—Dick."

• • •

He's Happy

THERE'S a certain P. E. conductor who is almost willing to work a week for nothing and it all came about because a woman from Iowa was so cocksure of herself that she wrought her own undoing.

"Sanborn Junction, Sanborn Junction, end of the inside zone," yelled the conductor and had rung the bell to start when the



avoirdupois from Iowa rushed down the aisle crying "I thought I told you to let me out at Gardner Junction!"

"But madam," began the conductor.

"Don't you say a word. I know all about your car being full and not being able to remember where everybody gets off. I've heard all that before!"

"But madam, I ——"

"You may be sure I shall report you for your impudence, too."

She alighted, the conductor once more rang the bell but as the car started he could not refrain from saying to the woman glaring up in his face: "Madam, I've been trying to tell you this is Sanborn Junction and that Gardner Junction is still three miles away."

Well Filled

IVAN KAHN, of candy and assistant directorial fame, declared the other night that every time a certain very funny movie comedienne smiled, she reminded him of a Pullman train leaving Los Angeles.

"How come?" demanded his companion on the Alex Million Dollar rug.

"No lowers, and very few uppers left," said Kahn, beating a hasty retreat

• • •

Wins a Bet

THE other day a certain downtown picture gallery awarded a prize to Max Cohen, the celebrated cinema title artist and thereby hangs a tale.

A month or so ago, to prove his contention that the present day idea of art is something that cannot be understood, Cohen dipped his brush into a bucket of paint and wiped it across the canvas horizontally several times. Then he placed the daub in an elaborate frame.

"But that's nothing at all," declared the other boys, "you don't mean to say you're going to put that on exhibition?"

"Not only that," declared Cohen, "but I wouldn't be surprised but what it won a prize." And it did win a prize, making quite a hit under the title "A village street as seen from the rear seat of a moving motorcycle."

• • •

Too Personal

HAVING traveled and lectured from coast to coast, including Los Angeles, Shaw Desmond, the Irish writer, has this to say of American club women:

"Of course the average clubwoman quite frankly enters the lecture hall hoping for some sensation. That statement, which will be resented by many who have never really sat down to think it out, is, I believe, accurate.

"She, the average, wants to see the lecturer. If he is a well-known writer, for example, she wants to see if he is young, and unmarried. She wants to look at the cut of his face and the cut of his clothes—the cut of his mind comes only third. And of course, she spoils him."

• • •

Good Fellow

ALTHOUGH one of the most powerful of the Russian Soviet leaders, Rykoff is also one of the most modest, resembling, or even surpassing, Lenin in this respect.

Illustrative of how little he cares for the pomp of public office, he once went to a member of the Russian Soviet Mission at Riga, the capital of Latvia, when he was on his way from Berlin to Moscow, and asked that accommodations be reserved for him on the Riga-Moscow train.

The official to whom he applied, knowing Rykoff's importance, and having had to do with other Soviet leaders—Krassin among them—who never fails to travel in great state, assumed that Rykoff wanted a private car, and said so.

"Oh no! Just give me a berth on the Moscow sleeper," said Rykoff.

Then he learned that one of his fellow passengers would be Challapin, the renowned Russian opera singer. "Put me in with him," cried Rykoff, and according to the train crew, there was no lack of good stories and good liquor in that compartment, while the train rumbled on to its destination.

• • •

Discipline

THERE'S a certain charming young lady down at Goldwyn's who was legitimately a widow and who has since remarried. The other day, however, she appeared on the lot dressed in mourning and Milt Gardner, being a good Elk, very naturally hurried over to her and asked: "Good heavens! Is your second husband dead?"

"No such luck!" snapped the girl.

"But you are in deep mourning," protested Milt, "and you once told me you had no relatives."

"Well, you see," explained the girl, "John annoyed me so much this morning that I went into mourning again for my first husband."

Experience

THERE'S a little lad over in the Wilshire district who may one day be president and he ought to make a good one. There were some visitors at the house when the little fellow, in trying to show off a bit, as all small boys do, accidentally tipped a bottle of ink onto a new rug.

"Tut, tut," said one of the visitors, trying to bel[illegible] the tragedy as the boy broke into tears, "it's no use crying over spilt milk."



"I know that," said Tommy, "cause when you spill milk, all you have to do is call the cat and he will lick it up; but when I spill ink, mother will do the licking."

• • •

Enough for All

IT ISN'T often you ever come across any courtesy in a Los Angeles store except from the clerks, for the shopping throng likes to make the aisles a free-for-all or a battle royal, but the little chap trying to get up to the notions counter in one of the Owls was so cute that the tired spenders actually did make way for him and got a good hearty laugh as their reward.

"What can I do for you, young gentleman?" asked the clerk in his very best manner, entering into the spirit of the occasion.

"Please sir, I want to buy a toothbrush."

"May I ask what size you desire?"

For a moment the little fellow pondered and then replied: "I guess you better give me the largest one you've got, cause there's eight of us in the family."

ARCH AID

Feet Hurt?

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"PLEASURES, PALACES"

(Continued from page 8)

steps leading down to it. From the tub she glanced up at the array of faucets.

"Well," she decided, "Jimmy would certainly feel at home. It looks like a plumber's paradise."

In surrendering her to Moulton Mrs. Winthrop-Chisholm had announced that she herself was going to nap.

"My sole concession to age," she had explained. "Dinner will be at 7 and your frocks will be here by 6. Until then amuse yourself as you choose."

From her window Denny was seeing the grounds.

"Quite an improvement on McCarthy's backyard," she admitted.

Abruptly she turned from the window and, emerging into the long hall outside, found the marble staircase that led down to the reception hall. At the foot of the stairs she encountered Hawkins.

"How does a person go about amusing themselves here?" she demanded.

Hawkins gathered his dignity about him. "There's tennis courts down by the boathouse. And if you 'appened to care for golf—"

"I don't 'appen to, somehow," Denny assured him. "Next."

Hawkins bowed, like an automaton. "Perhaps you care for riding? There's some very good saddle horses in the stable. If you wish—"

"If they were on a merry-go-round I might be interested," she cut in. "Go on. What else have you to offer?"

"I'm sorry, Miss, but that's all I can think of at this moment. Is there anything else, Miss?"

"No," Denny assured him. But as he bowed again mischief lighted her eyes. "Unless you happen to have a piece of gum about you. "I don't often indulge—but I'm desperate."

If Hawkins had, he swallowed it—anyway he swallowed something.

"I'm sorry, Miss—"

"Oh, don't mind!" reassured Denny. "I didn't expect you would have."

The nod she dismissed him with was worthy of a princess.

The boathouse was closed. She surveyed the greenhouses and garage, stable and kennels

"I wonder," she mused, "if they really have a good time with all this or just kid themselves into thinking they do!"

"Hello!" came a blithe voice. "I've been looking for you."

Denny turned. A girl in a yellow sweater and sport hat, with linen skirt and low buckskin shoes, was coming toward her. She was very blond and very pretty.

"I'm Mildred Chisholm," she announced. "Granny just broke the news to me and I told her I'd look you up and take you over to the Country Club for tea." She smiled. "That rather floored her I think."

Denny gave Mildred a quick, searching glance.

"Oh, please come!" urged Mildred. "Granny would throw a fit if we should become friends. She's trying to scare me into submission to that awful will of hers by threatening to leave you all her money, you know. But I don't care if she does. I'm going to marry Jimmy anyway."

"Jimmy?" gasped Denny incredulously.

"Why——you've got a Jimmy too!" exclaimed Mildred delightedly. "How perfectly delicious. Come along and tell me all about him."

She linked her arm through Denny's and started back toward the roadster she had left parked in the drive.

"My Jimmy's an artist. He's the most awful dear—I adore him," she continued. "What's your Jimmy?"

"A—a plumber," said Denny.

"Really? Where does he work? Tell me all about him. And about yourself too!"

By the time they reached the Country Club Milly had the details.

"Do you mind if I tell them about the bargain basement?" she asked. "They'll be thrilled beyond words. Really!"

They were. They fairly besieged Denny with questions.

"That," announced one dark-haired little girl, "is what I call living. Really doing something—anything!"

Envy was in her eyes as she gazed at Denny.

"You'd change your mind quick enough," thought Denny.

Nevertheless she saw no reason to lessen the impression she had made.

As they returned home, Milly turned a glowing face toward her.

"You made a hit!" she said. "I'm going to run up and tell Granny all about it before I dress for dinner."

Denny went to her own room. Spread out upon the bed was a smart little orchid satin frock for that evening and all the things that went with it—and under it.

From the bathroom came the sound of running water, and Moulton appeared.

"I've laid out your things, Miss," said she austerly. "It's madam's orders that I help you with your dressing. I've taken the liberty of drawing your bath."

"Did madam also suggest that you make sure I wash behind my ears?" demanded Denny.

Moulton managed to control her tongue. "Not at all," she admitted.

"Then please don't try to," suggested Denny.

Eleven people waited downstairs, all dominated by Mrs. Winthrop-Chisholm, regal in black satin and diamonds in old-fashioned setting.

"This," she announced, "is my adopted granddaughter, Denise Luydon."

The dinner itself was deadly, Mrs. Winthrop-Chisholm herself setting the key by relapsing into a grim silence.

"Egypt's Queen!" thought Denny, "if this is the way they eat in society give me Child's."

The only ones who did not seem depressed were Milly and a tanned young man with very white teeth who sat beside each other across the table from Denny.

The moment dinner was finished Milly's companion sought Denny out.

"I wonder if we couldn't skip off somewhere," he suggested audaciously. "Mrs. Winthrop-Chisholm is going to take forty winks and everybody else will be comatose for the next half hour."

Denny glanced up at him. He reminded her somehow of Jimmy.

"Please come," he urged. "I've arranged for a moon on the sea—"

She hesitated, and was lost.

The wind was off the sea, fireflies lighted up the half murk of the Italian garden.

"Milly," he announced, "told me all about you at dinner. What did you think of that, by the way?"

Denny hesitated.

"I'll say it for you," he offered. "They all try to kill time all day and finally murder it brutally at dinner. I wouldn't have appeared if Milly hadn't phoned that I'd be sorry if I didn't. I would have been, too," he added.

Denny slanted a glance at him. "Say," she commented, "you're a fast little worker, aren't you?"

"I've got to be," he retorted. "I'll bet Milly will manage to tell you all my bad points before bed time." He laid impulsive fingers over hers.

"Hold your breath!" he commanded. "The moon is about to rise!"

He was the first to break the silence that followed.

"A shooting star!" he exclaimed. "Do you know what that's a sign of?"

"Sure," retorted Denny coolly. "It's a sign somebody's apt to get their face slapped if they don't look out."

The white of his teeth flashed in a frankly unabashed smile.

"I like you!" he assured her buoyantly. "You're the real thing."

"I like your nerve!" observed Denny.

Stacy Ames was, in his way, almost irresistible. And against him Milly felt called upon to issue warning at bed time.

"He always rushes a girl that way," Milly assured Denny. "Still, he's really a dear, although his mother has done her best to spoil him. She was furious when he disappeared with you—and so was Granny. You see she wants me to marry him—"

"She does!"

Milly nodded. He sort of had a crush on me when he came back from France and—well, I couldn't see him. That was enough to set Granny off. Granny is that way. A thoroughly hateful old woman—but I'm kind of fond of her. . . . My dear! What is happening in the bathroom?"

Denny looked about, startled. The bathroom door was just ajar, through the crevice came feather wisps of steam.

"My!" gasped Denny. "I left the water running—"

Milly sprang up. "What a lark!" she cried. "You must have turned the steam faucet by mistake. The room is full of it."

The expression of Denny's face, however, made her change her tone.

"Don't worry!" she advised. "We can turn it off."

They tried. But the bath was like a boiler.

"I—I almost reached it that time," coughed Denny. "Perhaps next time—"

"Let's not bother any more," suggested Milly. "I'll ring for Hawkins."

Hawkins appeared. "We want you to shut off the steam faucet in the bathroom," Milly commanded.

Hawkins managed to enter the bathroom. "The faucet seems stuck," he announced and coughed. "Begging your pardon, Miss, I'd better shut the steam off downstairs and have somebody in the morning to fix the faucet."

"Do so," directed Milly.

Then, when Hawkins had retired, she returned to Denny.

"Don't worry—the plumbing's forever getting out of order," she said. She rose. "I'd better go to bed. Jimmy—my Jimmy, is painting surf at Rockport and I promised to be on hand by 10 to motor him over. Night—night!"

They met again at breakfast, served in a bright little morning room. Mrs. Winthrop-Chisholm, as Milly explained, never appeared before lunch.

"I'm commanded to appear before her at 9:30," she added. "I fear the worst."

"I'll bet," she added irrelevantly, "that Stacy Ames will be around this morning to see you. He has a peach of a new roadster—a Lenhard Double-Six. Stacy is a dear!" she went on. "Of course he's an awful will-o'-the-wisp but he's fallen hard for you. Trust another woman to see that. If you want a Lenhard Double-Six here's your chance."

Denny made no reply.

"I wonder—" thought Milly, and Denny wondered why Milly smiled.

"I'm sorry to leave you to Granny for lunch," Milly apologized as she rose, "but I'll be back for afternoon tea—if you survive. And by the way—where did you say your Jimmy worked?"

That surprised Denny, but she gave the desired information.

"Thank you," acknowledged Milly. "I wondered if I remembered rightly."

And then, with commendable blitheness she departed, leaving Denise to pass out on to the terrace with nothing in particular to do—and all day to do it in.

"I'll say this for the bargain basement," Denny was thinking. "At least there's always something doing there."

Eventually she found herself down by the boathouse and there she seated herself.

"He," she mused, "is just red-headed and stubborn enough to marry Katie Kennedy to spite me, I suppose. Well—he can!"

When, an hour later, she started slowly back toward the house, Stacy Ames suddenly appeared.

"I've got a new boat waiting," he announced joyously. "Will you take a ride with me?"

"I'll be ready in a jiff," she promised him.

Inside her room, however, she stopped short. The door to the bathroom stood open; on a rose-colored rug—inevitably—reposed an open bag of plumber's tools. The plumber stood back to her, lean and lithe and just six feet with his shoes on. The problem in plumbing engrossed him deeply, he failed to hear Denny. And that gave her all the time she needed to recover herself—precisely a second.

"Hello," said she coolly, "what are you doing here? Oh, it's me!" she assured him, meeting incredulity with all serenity, and asked sweetly, "How are you and Katie Kennedy getting along?"

"Fine," he retorted.

"I knew she was just the girl for you," she assured him. "And she's always been crazy about you, Jimmy."

Jimmy grunted. "I'm glad to hear that somebody is," he managed.

"Lots of girls are, Jimmy," Denny assured him. "I was sort of crazy about you myself once, you know."

"You needn't hammer that pipe so," she observed sweetly a moment later. "It's not me, you know."

Then, "You might ask me what I'm doing here. We were friends once, weren't we?"

"Yes," exploded the badgered Jimmy. "And I was just fool enough to think that—"

She went on relentlessly, "I was going to tell you all about Mrs. Winthrop-Chisholm and how she wants to adopt me, but now I won't!"

"I don't envy Katie the job of handling you," said she.

"I don't envy the man that has to handle you," retorted Jimmy, goaded to it. "I could tell him a few things, whoever he may be—"

"Go ahead," she suggested. "He's waiting for me downstairs now. He's got a new Lenhard Double-Six he wants to show me and"—recklessly—"he's got a million all right, all right, and the sweetest disposition. I'm crazy about him already."

To prove which, presumably, she marched to her dressing table and proceeded to powder her nose with great vigor. And there Milly, bursting in, discovered her.

"I've been looking everywhere for you," she announced. "Granny wants to see you at once—"

The sound of metal against metal, from the bathroom, gave her pause.

"Has the plumber come?" she demanded quickly. And as Denny nodded she rushed on breathlessly. "Did they send your Jimmy? I gave express orders that I wanted him and no other. I had a time getting them to let him come so far, but—"

"He's in there," admitted Denny.

"Introduce me to him," begged Milly.

"Introduce yourself," suggested Denny. "We're not exactly on speaking terms this morning—"

"I will," agreed Milly, but paused to remark: "You'd better not keep Granny waiting. I told her right out she was bluffing and she is perfectly furious."

Then she disappeared into the bathroom. Denny heard her blithe greeting to Jimmy. But she scorned eavesdropping, and lifting her firm little chin very high, she left the room.

The chimes in the steeple of St. Peters-by-the-Sea were sounding eleven, exquisitely, as she entered the intimate domain of her professed fairy-godmother who, at that moment, looked more like a fire-breathing ogre.

"I hope," snapped Mrs. Winthrop-Chisholm, "that you'll learn that one of my little peculiarities is that I prefer people to come at once when I send for them, and not at their convenience. Sit down, I have something to say to you."

"I prefer to stand," Denny retorted in a voice that matched Mrs. Winthrop-Chisholm's. "That's one of my little peculiarities. I got used to it in the bargain basement, you know."

Now as to what followed after this auspicious beginning neither Mrs. Winthrop-Chisholm nor Denny ever had much to say, but at the end of ten minutes Denny emerged and, walking down the marble staircase with her head held higher than ever, almost walked into Stacy Ames.

"Say!" he announced reproachfully, "I'd begun to think you'd given me the go-by!"

"Oh!" she retorted, startled. "I—I—I'm sorry, but—"

Exactly five minutes later Jimmy gave the steam faucet a twirl and threw the Stillson wrench into his bag.

"I'm sorry," Milly murmured helplessly, "I just thought that if I could get you two together you'd forgive and forget—"

He stooped and picked up his bag. "I," he announced, "wouldn't forgive her if she got down on her knees and begged me to. And there's that."

"I don't think you're very nice," flashed Milly.

"Neither does she," he retorted, "so that makes it quite unanimous, I suppose."

And thereupon he took his departure down the backstairs over which he had come.

The door by which he had entered gave into a latticed in areaway. He had left his flivver drawn up so that just the rear end showed beyond this. He lifted the cover up, hurled his bag in, slammed the cover down and lighted a match.

"You," said the softest voice imaginable, "weren't very long, were you?"

Jimmy could only gape incredulously.

"If you don't want me here," Denny challenged quickly, "I'll—"

Jimmy swallowed. "I do," he said, fervently, "but I thought—"

A blush ran from her throat to her lovely hair.

"Oh, Jimmy," she broke in impetuously, "I suppose we'll get like the McCarthys and quarrel all the time, but I'd—I'd rather quarrel the rest of my life with you than any man I know!"

"You mean—"

She nodded. "I think," she assured him, "that I might have gotten a Lenhard Double-Six at that but—oh Jimmy, I love our flivver."

She thrust open a battered door invitingly, and he got in.

"But you said," he began, "that the old lady—"

"Did you think," she demanded, "that I'd stay here getting the willies while that Katie Kennedy grabbed you? I guess not!"

Then, swiftly, she snuggled up against him.

"Home, James—dearest" she commanded. And, glancing up at him from under her beautiful lashes, she added, "'Mid pleasures and palaces—' there's no place like it, is there, Jimmy?"

He swallowed. "And you're giving them all up?"

"Well," confessed Denny, "Mrs. Winthrop-Chisholm is awfully mad at me now but I wouldn't be surprised if she'd be sport enough to send me the stuff she bought for me anyway. It—it would make a lovely trousseau, Jimmy!"

And Mrs. Winthrop-Chisholm—being sport enough—did.

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THE HOW IN HOUSES

HOW TO PLAN HOW TO BUY HOW TO SAVE

FURNISHING A SIX-ROOM HOUSE

THE plans for the furnishing of a house of this size may be varied almost indefinitely to suit characteristic differences of the many houses of this size. In varying the suggestions made, probably one of the most important things to remember is that of variation according to vistas obtained within the house. If from any position there is a view from one room to another or through a series of rooms, we must have a unit conception of them. This is true from both the viewpoint of color and from that of the character of the furnishings. For the sake of illustration let us say that one room is furnished predominantly in rose, and that the one adjoining it, and into which it opens, is mostly in yellow. The general effect could not be pleasing. Change the rose to lavender, or the yellow to mauve and the transformation is productive of much charm.

Now consider an illustration of a different nature. Suppose your living-room is furnished in a rather dignified manner. The furniture is mahogany, and the colors largely rose and blue. A sun porch connected with the living-room is furnished with rag rugs and oak furniture. Such a juxtaposition of two wholly unrelated groups of furnishings is almost unthinkable. Yet people do just such things.

In addition to this sort of relationship one must keep in mind views obtained from windows and doors, particularly with a thought for the color combinations. For instance, if your view is over brown hills, why strike a discordant note by having your room furnished in red? If you have a beautiful view to the sea why not furnish your room in lavenders, blues, greens, grays?

The six-roomed house we have in mind for this article has two sets of communicating rooms through which vistas may be obtained. These two sets of rooms are the living-room and the dining-room, and the kitchen and a tiny room used for a breakfast nook. The bedrooms open from a common hall, but the doors are so arranged that the character of the rooms may be largely independent of each other.

But let us stop right here long enough to say that we all carry impressions with us as we go, and many times these impressions are very vivid. We do not lose them as we pass from place to place. Therefore, as we go from room to room in a house we inevitably carry with us the "feeling" of the last room and rooms that we were in. For this reason we should not make a tour of the rooms of our house a sort of continuous shock to the nervous system. It would shake up most of us pretty thoroughly to pass from a room finished in gray and lavender into one shrieking aloud in orange and black. Now, this is not a "make believe." People do furnish their rooms in orange and black and other equally disturbing colors, and they do this in houses where there are rooms furnished in cool and restful colors.

Make a Start With the Living-room

THE walls of this room we'll finish with gray paper. The gray must not be a black and white gray for that is entirely too lifeless and has no pleasure in it. Gray papers should have a tinge of either lavender, rose or yellow. In this case we shall make it lavender-gray. The ceiling is ivory, as is also the woodwork. The fireplace is finished in tile of blended colors—gray, lavender, blue, and a tinge of orange. The shades are ivory, the net curtains are of the same tone. The side drapes and the valance are of cretonne with three predominating colors—lavender, peacock green and soft yellow. The tie-backs are of lavender. The furniture consists of a mahogany piano, victrola and desk. These are all of the black mahogany finish. The davenport is upholstered in mauve velour. One of the two extra cushions on the davenport is upholstered in color, the other has a background of dark blue with appliqued oval orange and varying shades of high value blue. These cushions are of velour and therefore are practical as well as ornamental. In addition there are two mahogany Windsor chairs. Also there are two reed chairs. Both of these are of the style known as the Hongkong Club chair. One is a straight-backed armchair, the other is a rocker. Both have a touch of black for a finish. The rug has a one-tone center of gray with a darker gray border.

There is a large oval mirror (or picture) over the mantel, so hung that its long axis is in a horizontal position. Between the casement windows is a rectangular picture with its long axis vertical. On the opposite wall is a relatively large picture with the long axis horizontal. The mantel has but one permanent ornament. This is a heavy reclining figure in ivory plaster. At times an end of the mantel is occupied with flowers. Glass vases are always lovely.



A pleasing group.

The Dining-room May be Seen From the Living-room

SINCE the dining-room may be seen from the living-room, there must be a blending of colors. Just as in the living-room the walls are gray, but instead of having a lavender tinge the gray is enlivened with a yellow tone. The rug is of mixed colors with blue and yellow predominating. The wood work is painted exactly the same as it is in the living-room.

The dining table and chairs are of reed in the natural color—simple, but exceedingly charming. A built-in china closet has glass doors with very small panes, so that there is no appearance of making a display of the contents of the closet. The glass doors have the effect of lightening and brightening the room. The curtains are of net, and the drapes of plain yellow soisette. The soisette should be faced with ivory-toned soisette that it may not fade. If this is done the color will last for years. Soisette is particularly well suited for drapes. It is soft and wears very well. It may be bought in a number of very good colors at any dress-lining counter. A very good grade may be had for 50 cents a yard. You cannot help but be well pleased with it. If you wish any color that is not on sale, buy white soisette and dye it to suit your purpose.

The kitchen walls are finished in ivory enamel. The woodwork is white. All the windows are simple white curtains trimmed with bands of apple-green. There is one chair. This is painted white with apple-green trimming.

The breakfast nook is not in a corner of the kitchen. It is just such an offset as is a pantry with the exception that there is an archway between the two. This is a very attractive arrangement. The breakfast nook walls are finished in lavender. The table and seats are in ivory. The oil cloth table mats add much to the attractiveness of this charming little nook.

One of the bedrooms has a wall finish in yellow. This yellow is much darker than the canary yellow of the kitchen. It is dark enough to blend beautifully with its walnut furniture. The rug is a beautiful figured terra cotta, of a deep, glowing tone. The drapes and dresser mats are blue and yellow—more of the former than of the latter.

The next bedroom has lavender walls. The furniture is of the "home made" variety. The wood used for this purpose is painted jade green with a tiny touch of orange. The curtains used with this furniture are of soisette and follow closely the color scheme of lavender, jade-green and orange. This room is very simple but has a most decided atmosphere of genuine charm. The beauty of this room is enhanced by the fact that it is a corner room with very good light effects.

The third bedroom has also the advantage of being a corner room. The walls are papered in rose-pink. This is of a deep, rich tone. In this room also there is home-made furniture—this furniture is made as simply and as easily as is a bookcase—with curtains in place of doors. Here the wood work of the room is in ivory. The wood of the furniture is also ivory, but about two shades deeper than that of the room finishing. The window drapes as well as the cushions are old blue. A blue luster vase is on the small ivory stand. Pink roses are favored as flowers.

In this third bedroom we have again simplicity combined with charm in such a subtle fashion that the quintessence of eternal youth is diffused in it.

By an oversight I neglected to state that the rug in the second bedroom is of Scotch wool. It has a gray center with a black and lavender border. In the third bedroom the rug is of the same type and is old rose and blue in color. The blue in this rug is more predominant than is the rose.

Scotch wool rugs are made in a great variety of attractive colors and they are very durable.

Side Lights

CREAM-COLORED CHINA

In these days of much decorated chinaware there are still some people who prefer little or no decoration on their tableware. The tastes of these people may be perfectly met in the delightful cream-colored china that has little decoration or practically none. A table set with this china and the color essential to the table obtained by means of bon-bon dishes—both individual and general, candles and flowers, is extremely effective.

THE COMFORTS OF A DAVENPORT

A davenport is one of the most comfortable pieces of furniture one can have in a living-room. But if you are considering the purchase of one why not buy the kind that may be turned into a double bed. There are so many occasions when an extra bed is needed.

BOOKCASES

A sectional bookcase with a desk as one section may be just exactly what you need. Such cases and desks may be had in mahogany and other high-grade cabinet woods as well as in the cheaper kinds.

CLOCKS

Most kitchen clocks are of the ordinary alarm style. Why not have a more attractive one? A small wooden one painted in ivory enamel is good. Give it a shelf. Under it place a calendar.

FIREPLACE TILE

Relatively inexpensive tiles for the fireplace may be had for the reason that they are produced in this locality. As a matter of fact, the tile produced in this region have a national reputation and are shipped to every part of the country. If you will take the trouble to investigate you will find them comparable with the best in beauty—both in design and in color.

FRENCH DOOR DRAPERY

Do not defeat the purpose of French doors by covering them with heavy inside curtains. Use quite an open-work net with a border and fringe at the bottom. This with heavy curtains to draw at night will insure you most satisfactory results.

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THE POTTERS

—BY—

J. P. McEVOY

ILLUSTRATIONS - BY - J. H. STRIEDER

PROLOGUE

Fortunately for Mamie and Bill, Pa and Ma returned from Germany in time to forestall their complete collapse . . . . the frugal hotel proprietor in Venice having cut off Mamie's and Bill's board for only two or three days, they were unusually effusive in their greetings . . . . such unaccustomed enthusiasm completely baffled Pa and Ma until they learned the facts . . . . presumably it is the stomach, and not the heart that is the seat of human affections . . . . and now, the Potters, having paid their bill and taken the train to Mestre, where their flivver is



"Why—why—yes. Did you?"

reposing peacefully, may now be observed wedging themselves and their baggage into Lizzie's faithful bosom . . . . Where to next? . . . . Holland, by way of Switzerland, Alsace, and Belgium.

It is one day's run in an automobile from Venice to Milan and the road is like a boulevard . . . Padua . . . Verona . . . Brescia . . . and then Milan . . .

SCENE I

PA (to Hotel concierge:) Anything to see in this town?

CONCIERGE (passionately:) Anything to see? Great cathedral, one of the largest in the world. . . . "The Last Supper," by Leonardo da Vinci . . .

PA (to ma:) You know that Vinchy bird? Painter or something. Did we see some of his stuff in Rome, or was it Naples.

MA: You can't expect me to remember the names of all those foreigners, can you?

PA (listlessly:) Well, do you want to go and see this cathedral or whatever it is?

MA: You can go if you want to. I am going to see if I can find a good pair of shoes for the baby.

CONCIERGE (astonished:) You are not going to see the great masterpiece of Leonardo?

PA (loftily:) I guess not. I'm all fed up with masterpieces. De Vinchy or whoever he is won't be any treat to me after what I've seen. Eh, Ma?

MA (decidedly:) I should say not



CONCIERGE (tearfully:) But the cathedral, mio Dio.

PA: The cathedral mio Dio? That's out, too. We've seen enough of cathedrals—they're all alike. Aren't they, Ma?

MA: I should say they are.

BILL (confidentially to concierge:) Say, do you know where a fellow can get some American cigarettes in this burg. These Macedonians are fierce.

(The following day the Potters start out again, leaving poor snubbed Milano flat on its collective Italian spine . . . a few kilometers northward the Potters find Lake Como, the beautiful, which Ma pronounces quite as nice as Round Lake, but not nearly so large . . . a few more kilometers and the Potters reach the Swiss-Italian border at Chiasso . . . a nice iron fence across the road announces the fact . . . the usual choice collection of dogana (customs) officials swarm around the Potter car, emitting authoritative noises in Italian and French . . . the Potters emerge from the interior of Lizzie's innards and are confusedly herded through the customs house and find themselves on the other side of the fence . . . they are now in Switzerland, but the car, alas, is still in Italy . . .)

MA (coming out of the trance:) But the car? Where is the car?

PA (to Bill:) It's back there in Italy. . . . Go back there and get it.

BILL (who has already tried in vain to return through the custom house:). They won't let me.

MAMIE (to Bill:) You big boob, why did you leave the car in Italy?

BILL: Did you expect me to throw it over the fence?

MAMIE: I'll get in it, watch me. (Mentally rehearses high school French and then picks out handsomest officer for victim:) Vooly voo la automobile poor mwah, sil voo play?

OFFICER (with gallant smile:) Comment?

MAMIE (laboriously:) La—la voichoor say dou la movays payes, nespah?

OFFICER (with scarcely an accent:) Do you speak English?

MAMIE (absolutely petrified with astonishment:) Why—why—yes. Do you?

OFFICER (smiling a bit mischievously:) Well, some. . . . You see, I used to live in New York, not far from the village.

MAMIE (gasping:) Oh!

(Needless to say the Potters soon get their automobile and have their triptique properly "sorted" out of Italy and "entreed" into Switzerland.)



"I guess not. I'm all fed up on masterpieces."

MA (some moments later:) Just imagine meeting somebody over here that used to live in New York. (Triumphantly:) Well, it's just as I have often said, it's a small world after all.

SCENE II

At the Swiss border you are given (for three Swiss francs) a 64-page booklet in French and English in which are as many of the rules and regulations for motor traffic in Switzerland as the authorities could remember . . .

PA (to Bill:) Now read all the rules carefully. We don't want to be pinched here in Switzerland.

BILL (riffling pages helplessly:) Gosh, do you expect me to learn all these rules? Listen to this (reads.) Rickenhof (near Wattwil) Schoenberg-Ricken, G. 2, no thoroughfare except for motor traffic with residents. Bleiken near Wattwil-Schetenau-Buchen-Thurau-Ebnat "Krone" (Crown) G. 2, local motor traffic of doctors, veterinaries and transport of sick permitted. Section of veterinaries and transport of sick permitted. Section of road Stadd-Wilhelmshoh- d. 2, traffic entirely prohibited.

MA (anxiously:) Then you want to be careful not to go there. Where is it?

(Potters search map carefully and can't find anything answering this description.)

BILL (aggrieved:) Listen to this one: Lutisburg-Winzenberg-Dieselbach-Dottenwil-Eich G. 2, prohibited except for motor traffic of residents with cars of not more than 1 meter 50 width. (Helplessly:) I give it up. Here, Pa, you read the rules and I'll do the driving.

MA (doggedly:) You mustn't break any of the laws.

(Bill mutters to himself unintelligibly and slips Lizzie some gas . . . the Potters discover that motoring in Switzerland is not nearly so complicated as it would seem . . . a few hours of marvelous road and they are in Locarno, with snow-capped mountains in the distance and the marvelous blue of Lagge Maggiore flooding the valley for miles . . . in the hotel yard palms are growing and creamy magnolia blooms scent the air . . .)

PA (lolling on the veranda, enjoying his after-dinner cigar:) This is the life, Ma.

MA (feelingly:) I never thought I'd be sitting beside a Swiss lake and seeing snow in the summer. It's wonderful. How much are the rooms?

PA (uneasily:) Just forget the rooms for once and enjoy the scenery.

MA (with some asperity:) I'm sure there's no harm in trying to save, is there? If I didn't watch out for you, who would?

PA (with conviction:) Nobody (under his breath) I'm glad to say. (To Ma:) It's dearer here in Switzerland than in Italy, but that's because their money is dearer.

MA (innocently:) Why is their money dearer? Money is money, isn't it?

PA (starting off bravely:) Well, you see, money is a medium of exchange and when the commerce of one country is big the shipments affect the money and the supply of gold goes from one country to the other, and the money is based on the gold in the country, so when it's shipped out there isn't so much of it and that makes the money cheaper. Don't you see?

MA (brightly:) No, I don't.

PA (helplessly:) That's a woman for you. You try to explain money matters to them and it's just a waste of time. Anyway, how can you expect to understand big international affairs? (Proudly:) It's all a man can do to understand these things.

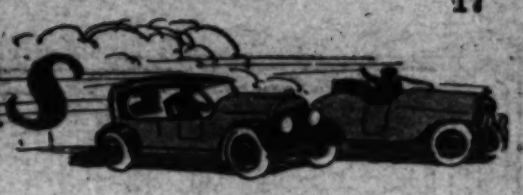
MA (regarding Pa with an enigmatic smile:) Yes, I guess you're right. (Changing the subject:) Where's all those Swiss you see in the movies with the costumes and the little houses on the mountain sides with the big rocks on the roofs. I didn't see one yet.

PA (airily:) You won't either. They probably cost wearing costumes about the time of William Tell.

MA (coolly:) And you didn't see one yet.



ter of Persons



ia Thompson Davies

has bootleg lookouts on all the roads into town," I found myself saying.

"Lookouts, yes; but they'll not be looking out for such a bootlegger as you. If they should stop you they'll be dazzled and let you go before they look under the seats and into the box of the car. You've got a deadly charm, and you'll use it. I know I can trust you for that, because you are so bewitching I want to sit right here with you in my arms, and let all that perfectly nice whisky get away from me. Don't turn your face away from me." But I was releasing the brake and feeding the spark, so that I could not take time for petting.

"On our way," I said, tingling with the sport of runing the blockade. But suddenly a picture of the State's prison rose in my mind. "Anyway, it's a handsome building," I answered myself, recklessly and out loud.

"What?" Gideon asked; but just then I cut a daring corner around a downgrade that took his breath completely.

It consumed only a few minutes, with my knowledge, of the byways and hedges of Paradise Ridge, for us to slide down into the valley to the road, about a mile beyond the crossroads store.

"Stop in that cedar glade just before you get to the store," my knight dictated in a low and thrilling tone of voice and manner. "I'll go down, and we'll bring the crate around the back way. Keep out of sight."

Being still in the medieval age state of mind, I did as he told me—partly. I let him get out and slip into the shadow of the dark cedars, but in a few minutes, regardless of the fact that I was a furtive lawbreaker, I padded across the road, climbed a stone wall, and filled my arms full of gorgeous honey locust blossoms from two gnarly old trees which scratched my hands in vigorous protest at being robbed.

I had hardly got back to the car when I heard cautious footsteps under the trees and saw Gideon and another man carrying a large crate between them. They set it down on the off side of Bluecar and rapidly packed cans from it into the bottom of the back of the car, shoving a lot into the box. Being a friendly soul, I had bought an unstylishly friendly car, so as to take on all I wanted in the way of friends at all times. And Bluecar absorbed many quarts of old Bourbon that night as I sat and watched. After they had fitted into place the last square can with its picture of sorghum tassel on its face I threw my locust boughs back over the lot.

"Good camouflage," laughed Gideon as he nodded a dismissal to the grocery man, lit a cigarette, swung himself in, and put his arm around me. "With such a comrade at arms—or, rather, within arms—as you, the world is ours. Let's go!"

We went like the wind. And then we were stopped! From the first moment I knew we had just as well drive right on out into the State's prison. Escape never entered my mind, and Gideon, in his hurry, failed to put it there.

We were coasting merrily down Melvin hill on the edge of town, and Gideon was saying choice things with his lips against my ear, which made my heart race dangerously, when a car coming towards us suddenly turned itself across the road in front of us and one of the two men in it held up his hand.



look us over well."

"I stopped, and, with an oath under his breath, but with no word to me, Gideon slid to the road. As he walked to the front of Bluecar he met one of the men from the racer in front of us.

"I'm sorry to trouble you sir," said a nice, firm, smooth voice, and as he spoke the man took off his hat to me "but I'm inspecting cars going into town tonight for contraband liquor. It'll only take a minute."

"Certainly, officer; look us over well," replied Gideon, and I saw him glance up the road to where the owl interurban was coming at a slow speed upgrade. And, as if to get well out of the matter of the search, he walked to the track side of the road and lit a cigarette. And he did get out of the situation while the getting was good—to this day we don't know how, and I wish he would write to us from Shanghai and tell us how he managed to step aboard that flying car and disappear completely, forever. He must have some sort of wings—there are many patterns since Lucifer's day. The officer in the road didn't even attempt a shot, but just stood looking after him.

"My first complete get-away this con-

"Son," he said as he turned slowly toward me after he had treated himself to a low whistle. "I'm sorry, madam, but you are left alone to tell the tale. Let's have it."

"The truth and the whole truth is that there is a crate full of cans packed under the locust blossoms, and my name is Katheryn Merritt, eight-sixteen Westlake avenue," I answered, pertly, but with breath that I seemed to be drawing from a tank in my chest from which I had not before pumped.

"Thank you," he said, as if I had done him a great personal favor; "and I will have to trouble you to come into my car while I put my deputy into yours to drive your load safely into—into custody."

"Do I go to jail with the cans?" I asked as I climbed swiftly down and started with him toward his car while the deputy climbed into mine.

He didn't answer, but helped me in and then swung in beside me.

"Am I arrested?" I asked.

"You are," he answered, and glanced down at me with a grave look that had real pity in it.

"Well, I feel safe from—from him, anyway," I said, with a sigh, as I settled myself down beside my captor, while my brain cleared and my heart began its usual pace.

"I can see how any woman would feel that way," he answered me, and between the sounds of his words I read just what he thought of Gideon Wyckliff's flight from me—and him.

"I prefer to be in the hands of the law rather than his," I said, with my teeth in a grit.

"I understand," he said as we turned off the road into the street that led to the public square, in which the jail was situated. Then he slowed down his car, looked me full in the face and said:

"Miss Merritt, I want you to realize just how serious your situaion is, and I don't want you to talk about it to me or anyone else until you have conferred with the lawyer you must employ immediately."

"How serious is it?" I asked, and I surprised myself that I was not in the least frightened. I had looked for a second into the face of a real, and what I now know was a justifiable, fear out of the lonely hillside with Gideon Wyckliff, and this quiet, courteous, steady-eyed man couldn't raise a ripple of terror in me after my deliverance from that.

"If you are proved guilty of what you seem to have been doing the penalty of the law is from six months to three years in the penitentiary. I had full particulars of this whole sorghum molasses scheme except that you would be in it—and that's why I don't want you to talk—even to me." Then he looked at me with such compassion that I simply could not be frightened by him, and nothing I could do could keep me from enjoying myself.

"He said it was great sport and no danger—but he didn't know about you," I was beginning to say.

"Sport all right, with $5000 if he pulled it off. He won in Memphis and St. Louis, but—"

"Is he a professional?" I gasped.

"He is—but let's not talk," admonished the officer; then sat silent and troubled of countenance.

"There'll be no magistrate awake before whom I could commit you at this hour of the night," he broke his stern silence to say. "I can send an officer home with you to keep you in sight until morning. I don't like to take you to the jail to detain you the rest of the night." Kindness fairly beaded his voice and eyes.

"I'd rather go to jail than to wake grandfather up to let in a policeman arresting me. You don't know grandfather," I hastened to say. "Grandfather is all the family I have, and I am his only kin. We are rather severe on each other, and if I have to bring this down on him tomorrow morning I know I had best not wake him in the middle of the night."

"Of course, to detain you at the jail is the regular procedure, and I have no authority to send you home. I'll make it as easy for you as I can."

"Could you lock me up and guard me yourself?" I asked, and as I spoke I was conscious of the fact that I had moved closer to him as a child clings with fright.

"She—er—um, I suppose I could," he answered, and his keen eyes snapped and his lips almost unlashed a smile but not quite.

"Then I'd love it—that is jail." "I exclaimed with delight at the certainty of being for the immediate present rescued from grandfather in his night cap and all other fear.

"No," he answered, and I saw his eyes and mouth go grave in a second, "you won't like jail—it's not for you—damn that—God, what am I going to do?" The fear I somehow seemed unable to feel showed in his voice.

"I don't mind just for tonight if you'll lock yourself in with me," I hastened to comfort him.

"I won't have to lock you up until I have committed you before the magistrate—I've just got to keep you in sight. Won't you let me take you home—and—and sit with you, say, on your front porch steps to fulfill the law I'm obliged by oath to fulfill?" he fairly pleaded with me.

"That will be the very thing—only let's make it the back steps, so as not to wake grandfather. In the morning after he's had his coffee, we can safely go in and get some breakfast with him. Then he'll go with us to commit and jail me," I exclaimed with joyous hospitality.

"Do you still fail to understand what has happened to you, or are you just plucky?" he asked me as he turned his car in the direction of my home.

"Neither," I answered. "If you hadn't told me that to talk I could tell you what almost happened to me tonight, from which you saved me, that pales all your penitentiary threat into nothing, but you said—"

"Yes, you mustn't talk about yourself—or—Wyckliff, tonight," he said, with a grim look superseding the admiration for my seeming courage in his face. Just then he turned into the avenue and stopped across the street, down a little way from my front door.

"Follow me, and tiptoe through the garden," I said, as we crossed the dead-quiet moonlit street.

We passed with safety under grandfather's window, because the bed of lilies of the valley were a fragrant carpet under our feet, crowded between the flowering almond and old purple lilac, and sank upon the top back step in great relief.

"It's lovely, isn't it?" I asked as we settled down, side by side. "Won't you smoke?"

It is weird how time speeds away from you when you are interested, and when daylight came he was just telling me about how—when he came back from France with his regiment—the Statue of Liberty had suddenly loomed at him out of a cloud in New York harbor. The first sunbeam brought me down out of his cloud, and I beheld it gilding my white dancing frock.

"Oh, grandfather has an inhumanly early breakfast!" I exclaimed. "I'll just have time to get into some daylight clothes, if you'll excuse me." Then I stopped short, for a troubled expression had come into his eyes, embarrassed and—and pitying. I remembered that he was in honor bound to keep me in sight, and just as embarrassed as he, I sank back on my step. "Please, oh, please, don't feel badly about me. I really am all right, and I don't mind jail in these clothes," I was pleading when Lily Pearl brushed into the situation with a broom and dust pan. Lily Pearl is a coal-black, modern African, and has wits which she keeps about her. She looked as if she was accustomed to seeing me sitting on the back steps at sun-up with a policeman any old day. She was about to make a discreet retreat when the officer stopped her.

"Wait a minute," he commanded. "I appoint you as a deputy constable to take my prisoner up to her room to change her clothes. Then return her to me, or suffer the penalty of the law. Here's your badge of office," and he handed her a badge out of his pocket. "Perfectly legal, since she has her franchise, I assure you," he said to me.

Then Lily Pearl arose and shone in her affection for me. She was the color of coal ashes, but spoke firmly.

"Say, Mister Officer," she said, with a gulp, "whatever Miss Kate am arrested for, I done it myself. I done bin in jail, but it would kill her."

"Lily Pearl, you are the real thing," I

(CONTINUED ON PAGE TWENTY-FOUR)

FARM AND TRACTOR SECTION
Los Angeles Sunday Times



No Respecte

By Maria T

GIDEON WYCKLIFF is the kind of man who arrives in a perfectly innocent town and plants nice little discords in every bunch of women friends into which he glides. He never makes men jealous of him; consequently, they like him; make him one in all their high sign orders and introduce him everywhere. Women like him because he allows them to flaunt him for the purpose of making all their friends jealous, but keeps himself out of the mixups with an all-man toploftiness.

I intrigued him—or thought I did—right out of Clarissa May's hands, and I loved him for his gentleness in dragging himself from her clutch. Cliss is my best earthly friend. She has a mind like a Mexican dagger stuck in a silk stocking, and I think she knows that she is the best plus.

"Kate," she said to me, with one of her serene looks which always mean danger to me or one of our mutual enemies, "don't forget to remember that Gideon Wyckliff never scalped your best doll or swung your white kitten by its tail, as Billy Hughes or Tom Buchanan used to do. Be careful how you play with him. You're a whale of a highbrow and supersophisticated, but you're awfully simple in spots."

She then proceeded to point her eyebrows in front of the mirror in the dressing room of the golf club, where we had met from the ballroom for repairs.

"Well, he has resided in our midst long enough to win you—win you for a good friend, it seems, Cliss," I answered, partly in cattish vein. I live in loving concord with Cliss but it's hard. She adventures broadly whenever and wherever she chooses, but cautions me.

"Perhaps," she answered, as she put a noncommittal dab of powder on her chin and deftly swirled it out. She knows exactly how to goad me into being insulting.

"You were seen frequenting a strange car with an entirely strange man last Thursday, about whom I have failed to ask or lecture you," I exploded.

"The man was strange to your informant, you mean," she corrected me, kindly. "Because, of course, Bess Condon told you. But every one who reads a paper in this town knows Timberlake Welles, if they have not had the honor of meeting him face to face."

"Oh!" I cried. "You mean the sheriff, who's catching bootleggers every other minute and turning their whisky into jail instead of drinking it up or selling it all, as the other catchers do? I look in every newspaper for what he does every morning. It's as good as the sportlights!"

"And his choice sport is putting the dishonest "catchers"—you mean deputies—as well as the poor bootleggers in padlocked rooms in the jail and penitentiary. Nobody he arrests is safe."

"Where did he come from, anyway?" I asked, past my powder puff.

"He's the best known lawyer out in Goodletts, but he's the sheriff of the county because he believes law enforcement is the salvation of us all. He speaks of it in the same tone one uses for religion. He's a wonderful man."

"You always are the first to slight him, Gideon," I said to myself. "Wonder what he's done to you?" Then aloud: "Couldn't be done—he's not that kind."

"How and where did he discover you?"

"Somebody has been bootlegging into this club, and he officially asked me over the hedge, while I was practicing teeing out on the course, to come outside and tell on whoever it was. I came when commanded, got in his car, drove out the road far enough for Bess to meet me, and was most courteously returned to my bag of golf sticks—as an unprofitable vein."

"Couldn't you even tell him enough to amuse him?"

"No! If I had known anything definite I'm afraid I would have given it to him; as I say, he's wonderful—really."

"Little hot Scotches do hop around this club rather unafraid, don't they? Gideon and Billy even discarded teacups for glasses last night. Gideon seems to go to Billy's head," I mused through a hairpin.

"That is one of the points in the calldown I am going to deliver while you stand patiently and take it. Something must be—"

Just at this point Henrietta Wright ruffled herself in the door.

"Gideon Wyckliff asked me to tell you he is waiting for you at the side door with your car parked to the left of the entrance gate," she said to me as she began to assault her broad face with powder and a heavy hand.

"You are not motoring tonight?" Cliss half asked and half commended, with a quick glance from which I fled before she caught me.

I tried my best to slip out of the club, but my morals were assaulted by one of my best friends on the steps of the side porch.

"Drinks—supposedly of sulphur water—at the pavilion at 12:45 tonight. Better get back," whispered Bess Condon. "Pirtle's got a half case of Scotch, but he's afraid to serve it in the club grounds. We're all going across the road to the public pavilion over the Sulphur Spring—nobody will be there at midnight. Do come."

"All right," I answered as I ran down the steps past her.

•

My heart was as light as my feet as I hurried out to where I saw Gideon beside my blue car. Two men were talking to him and they moved away as they saw me coming. One was Pirtle, the steward of the club, and he touched his bare forehead as he passed me.

"Who was the man with Pirtle?" I asked as I settled into my seat back of my wheel and stepped on the gas. One of the most subtle weapons a man can use against a woman is to make her feel he thinks she can drive her own—nay, any—car better than he possibly could. Gideon Wyckliff is that sort, and, besides, he has no car of his own—he uses ours and us.

"That was the steward of the Capitol Club, Gleaves. Nice chap! Let's take the Paradise Ridge road. I want to make love to you."

I didn't answer him, but turned Bluecar out towards Paradise Ridge, silvery dim in the moonlit distance.

The fact that woman enjoys a reputation for being an expert in love stuff is no proof she knows a thing about it really—she is probably an awful amateur kind of experimenter.

A man can look just as devoted, and more so, if you sit with him off in the corner and let him whisper how he is going to do a man across the room in a business deal tomorrow as when he is giving you soft suitor sayings. Using such perfectly honest methods, a woman could parade a hundred suitors by reputation who were really just genuine friends who she can heckle and persuade at will.

Still, sometimes I have suspected myself of being a freak. For it is the truth that I was, until lately, a husky young woman; I'm led to believe rather easy to look at; free, happy, and 21 and had never been kissed—except damply by Billy, Tom, or the rest in puppy-love pets. I have never liked the idea, and I sidestepped the real thing. How was I to size up a real lover when I met him in the road?

Then into my youngness Clarissa introduced Gideon Wyckliff. It was at the Capitol Club New Year's ball, and I danced part of every dance with him. Clarissa tantalized me with him for six weeks, and by the middle of May I was alone with him on the Paradise Ridge road, some like mad.

"Stop!" he finally ordered me, and laid his hand over mine on the wheel. "Let me look around over this ledge into Happy Valley."

I ran Bluecar to the edge of the ledge and obediently stopped. Just below us I could see a few dimmed lights clustered around one bright arc light.

"Is that Newtonville?" Gideon asked me as he leaned forward and peered over the precipice.

"Yes. The lights look like stars in a pool of moonlight. That arc is at the railroad station. Shall we go on?"

I put my hand on the starter, but found it immediately engulfed by both of Gideon's. Up to that minute in my life I hadn't met fear, but with a pounding heart I looked in Gideon's face. Oh! I was frightened, and I didn't know why. Then Gideon smiled into my eyes with a blazing, blinding radiance which made my brain reel. I drew back, but he took me gently enough into his arms and kissed me in a way which I am sure few men are artistic enough to perfect. I suspect most good men and true of being awkward of arms and lips when the real woman—but I can't be sure—yet.

At any rate, out there on the edge of the world, Gideon Wyckliff initiated me into the mysteries of romantic alliance with such high art that no shocks troubled my green emotions.

Then, with my head between his palms he worshipfully asked me to break the law of my State and put myself in danger of the penitentiary for him and, in cases of disaster with him. My heart was filling my whole body with excited gallops, and my brain, I am now sure, had entirely swooned.

"Whatever you want of me is yours," I answered him in words suitable to a bewitched woman. He held me strongly and let my rattling heart take a breath against his, which it needed. I became liquid, ready for him to pour into any mold. As things came out, I am thankful for that half hour just for the sake of testing the values of others—but it had to end.

"At last I've found a woman with a sense of adventure that matches mine. We must have sprung from the loins of two old pirates who sank each other's smuggling galleys in midocean. It's breath in my nostrils to beat the game." As he thus exulted [illegible] friends of friends. Good fun, you know! And it makes them listen when you talk selling coal and iron stocks to them. Old Col. Stanley Cartwright sent me to Billy Hughes's father, your club president, and I've planted forty gallons around the club, along with a lot of Coal and Iron Preferred. Pirtle is to jingle the discreet keys, and collect the cash. The Capitol Club, through Gleaves, has taken thirty gallons. It's really great sport, especially with you in it." As he spoke he tilted my chin and administered another narcotic pot on the northeast corner of my mouth.

"What'll we do if we get caught?" I asked right past the kiss in a rather small voice for a bold and adventurous law breaker. From reading about some results obtained by Clarissa's Sheriff Timberlake I knew how near the State prison loomed to Gideon's scheme, and my kiss-drugged mind would keep asserting itself against the adventure.

"Not a chance of being caught. Here's the plan. The night accommodation from Louisville passes Newtonville and stops there at the station near the crossroads grocery. It delivers all freight, and tonight it puts off two crates of molasses cans, billed to the storekeeper, who is my man. About that time we arrive, and, if all is well, we'll take on the whisky, half of the cans, while the rest, of real sorghum, go on his shelves right in full sight, as a blind. Repeat tomorrow and next night! Perfectly simple and exciting!"

"But the papers say a terror of a sheriff



"Certainly, officer; look us

Farm and Garden Section

UNIVERSITY HEN ON TENTH LAYING YEAR

BY S. S. GOSSMAN

Poultrymen who are beginning to question the necessity of incurring the expense and worry of replacing the entire laying flock every year or two, will be interested in the performance of a White Leghorn hen at the poultry division of the California experiment station at the University Farm, Davis. Mme. Marathon is now in her tenth laying year and has produced 1365 eggs in nine years and six months. So far as is

Darby

VALLEY BEAN MEN PROFIT FROM CROP

VAN NUYS—The survey of the bean crop of the San Fernando Valley has been completed and figures compiled by the local bean growers association and clients of the independent growers show that approximately 15,000 acres were planted to baby beans, this being 75 per cent of the baby beans grown in the entire United States. A careful estimate of the price baby beans will bring at the market this year places the minimum at $ cents, or an average of $ per cent more than the minimum price paid last year. The average yield of the baby beans is about 1,000 pounds per acre.

NEW FUMIGATION METHOD TRIED OUT

L.A. HARBA—R. M. Jackson of La Habra has evolved a method of fumigation with a hydrocyanic acid by applying half of the dose at intervals of 15 to 30 minutes. Preliminary tests show that any insect will begin to collapse within 5 minutes and will be destroyed within 15 minutes. The idea is based on the theory that the gas penetrates the insect more readily when it is weak.

The method has been successfully demonstrated by the Davis Fumigating Company of La Habra on many acres of orchards. Mr. Jackson is the inventor of a ventilating system

Blue Ribbon Winners at the Recent Ventura County Fair





Santa Paula featured a wide variety of farm products and a booth of excellent design, winning the first award in the community exhibits, as well as that for "the most original, attractive and novel" display.





The plate exhibits were many and of excellent quality.

Above, best feature display of oranges, won by Piru Citrus Association, and below, judging a class of "baby beef."





Two live-stock prize-winners. Above, Amateur's Defendress, owned by Albert E. Widle, Poicoma, which won junior champion Duroc Jersey sow award. Below, King, first-prize Belgian stallion, owned by D. J. Sheldon, Montalvo.

GOOD NEWS FOR THE WESTERN FARMER

McCormick-Deering Tractor Crankshaft and Crankshaft Ball Bearings are Guaranteed for Life!

Here is a guarantee that means much to the man who farms, in an irrigated section. It marks the coming of a new confidence in power farming, and of tractors so well constructed that the builders dare to put an unqualified warranty on the two main features. Despite the grinding sand and dust, and the strains of everyday work under heavy load, the two-bearing crankshaft and crankshaft ball bearings of the McCormick-Deering must stand up. The guarantee gives assurance that they will; it lasts for life!

McCormick-Deering Tractors (both 10-20 and 15-30 sizes) are protected in every part against wear and tear. Completely enclosed wearing parts, automatic and Alemite lubrication, and unit construction are important. An efficient water air cleaner washes the air before it enters the cylinders. Cylinders are removable and all moving and wearing parts can be replaced economically. There should be no limit to the life of a McCormick-Deering Tractor.

The McCormick-Deering dealer near you will point out the features and regular equipment of the McCormick-Deering—throttle governor, belt pulley, platform, fenders, brake, etc. No extras to buy—your McCormick-Deering is ready for all the work you care to give it.

INTERNATIONAL HARVESTER COMPANY
Of America
(Incorporated)

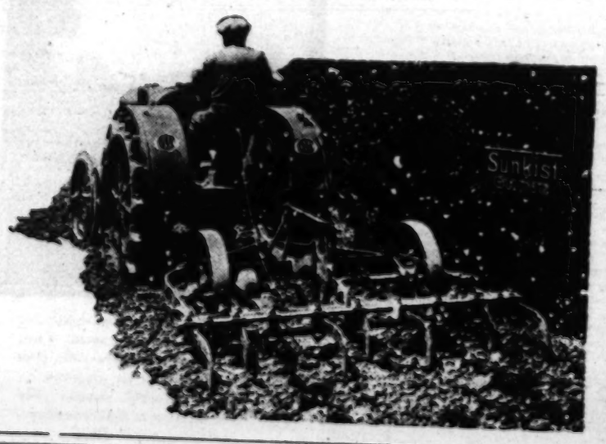
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Pictures of Recent County Fairs



Interior of general exhibit building at recent San Diego County Farm Bureau Fair.



The Oakvale exhibit at the recent Kings County Fair at Hanford.



Grangerville exhibit at Kings County Fair.



Tustin's booth at Orange County Fair.

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WASHINGTON, Oct. 14

What One Ranch Is Contributing to Citrus Knowledge

THE formerly large citrus ranches of Southern California are rapidly becoming a thing of the past, as they are one by one being cut up into small holdings. There are, however, a few of these great places still intact, and some of them have become noted for their leadership in the citrus industry. One that is widely known is the Azusa Foot-Hill Company Ranch of Azusa.

This ranch consists of over 450 acres of citrus fruits, of which seventy are in lemons and 380 in oranges, both Navels and Valencias. In addition to this large acreage, there are 165 acres of privately owned groves which are handled by this ranch company. Most of the acreage mentioned is in full-bearing, and consequently the producing capacity of the entire area is very great at this time. The ranch, in fact, possesses some of the finest old groves in California and it is a wonderful sight to drive through these tracts just before the crop is harvested.

Many men are required to operate this great holding, and a group of men of long experience in citrus culture make up the managerial staff. C. A. Griffith, who has grown citrus for many years in the San Gabriel Valley, heads the organization as general manager. Mr. Griffith has a very capable assistant manager and superintendent in the person of Charles Stewart, who has practically "grown up" with the ranch. In addition, the ranch has a special man in charge of disease and pest control, orchard records, pruning, experimentation and other miscellaneous work, M. B. Rounds, who was formerly with the United States Department of Agriculture in insect pest control work, heading this important department. Other men having important and responsible positions are the packing house foreman, pruning foreman, and picking foreman.

It was recognized many years ago by the heads of this ranch that to operate successfully the best of conditions must be provided for the laborers. Citrus growing on a large scale requires many laborers and the labor problem can become a serious one if it is not properly handled. A good place for the help to live in was found to be one of the great necessities if the ranch was to keep its help and to meet this need, good living quarters were provided for the single white men and comfortable buildings for the single Mexicans, while a bungalow court with neat houses was constructed for the Mexican families.

In addition to having a good place in which to live, the white help have a clubhouse fitted up for reading, pool and other games. In front of the clubhouse is a swimming pool which would tempt any one during the heat of the summer. All of this has tended to make the Azusa Foot-Hill ranch an attractive place on which to work and as a result the turnover of help has never been very great.

"Greater efficiency" is the keynote of the work which is being done on the ranch at the present time. Many years ago it was found that certain of the lemon groves were consistently being injured by frost. Most of these were therefore either budded over to oranges or pulled up and replaced with oranges. The only young orchards on the ranch in fact are in the places of the old lemon orchards pulled up on account of frost injury at various times.

Since the replaced lemon groves were mostly old when they were pulled up, it was considered advisable by the ranch management to take advantage of the opportunity and attempt to rebuild the soils, providing a better physical condition and greater fertility. Experience has shown that the best means of improving the physical condition of soils and increasing fertility is by the growing of cover crops, so cover crops have been grown almost continuously during the past two years. Cover crops will be of greatest benefit to these soils during the early life of the trees, as it is during that period that such crops can cover the greatest area.



Believing that contented workers are efficient workers, the Azusa-Foot-Hill Company built this comfortable clubhouse for its employees. It is fitted with all conveniences and contains a library, pool tables and game room. In front of the structure is a swimming pool.

As one means to greater efficiency, the management is paying considerable attention to individual tree work. Production records are kept for single trees to determine whether they are good producers. This is not done by actual weighing, but by estimate methods. Mr. Rounds follows up the production to determine just why certain trees are not doing good work—whether it is due to some environmental cause, or disease, or whether the tree is inherently a poor producer. If low production is due to inherent causes, it is known that special fertilization or other good treatment will not correct the trouble. If the tree is an off-type, but still normal in vigor, it is top-worked to a desirable strain. Many such trees have been top-worked, and one can see them in all stages of treatment. If the fault lies with poor stock, the trees are pulled up. If the low production is due to environmental causes, the trouble is located and whatever treatment is necessary is given.

Considerable attention is given to the treatment of tree diseases, as it is recognized that diseases cut down the efficiency of the individual tree to a great degree. The standard methods for treatment of tree diseases, most of which have been worked out by Dr. Fawcett of the College of Agriculture, are in use on the ranch. These have proven satisfactory, it is said, where proper attention has been given to detail work.

The Azusa Foot-Hill Ranch is noted for its work in the control of insect pests, particularly the scale insects. Most of the work done in the past with scales has been with fumigation. Last year, however, Mr. Rounds sprayed a large tract with a miscible-lime sulphur spray. He found that this sprayed portion had a much better kill than the fumigated portion. Although this was only one season's results, it has led many growers to try out the same spray this season. The ranch is spraying about 160 acres this season in order to test this spray out further, although it is not by any means doing away with fumigation, but is merely trying to see if spraying cannot be profitably used to assist in control work.

In common with many other large ranches and citrus associations the Azusa Foot-Hill Ranch made extended tests with the Aphycus as a means of parasitic control of the black scale. It was discovered very early, however, that this parasite was not giving the results desired under the conditions existing. An insectary was built for the use of Mr. Rounds in this work.

Irrigation is continuous on the ranch during the season on account of the large amount of soil to be covered. Water is obtained by gravity flow from the canyons north of the ranch. Just as with many of the first plantings of citrus groves, the length of furrows is too long in most cases for greatest efficiency. The ranch management recognizes that fact and is now undertaking some tests, co-operatively with the Agricultural Extension Service, to determine the right lengths of row for its conditions and the benefits that can be obtained from properly controlled water.

Organic fertilizers have long been in use on the ranch. Manures are brought in by the car loads, and it is seldom that one can visit the ranch without seeing laborers hauling them to the groves. Cover crops have done much to maintain and increase the fertility of the soils.

Much is being done on the Azusa Foot-Hill Ranch which will benefit all citrus growers, for the management is giving splendid co-operation with representatives of the College of Agriculture in investigational work on various citrus subjects. Some of the most important work done by Dr. Fawcett on citrus diseases was carried out on the ranch, this being particularly true with respect to scaly-bark disease-control work. The Agricultural Extension Service has many test and demonstrational plots under way on the place, these covering such work as citrus fertilization, irrigation, pruning of lemon trees, pruning of young Valencias, mature Valencias, very old Valencias, and mature Navels, and rebuilding of frost-injured young citrus trees. The results of these investigations are expected to be of real help to citrus growers.



Tractor and disc harrow in operation on ranch. Note shield on harrow, placed there to protect the trees and to permit close work.



Mule-power has not been discarded on this big Azusa ranch, being much used with the chisel cultivators.



Individual tree production records are carefully kept on this ranch. Trees which are found to be inherently poor producers, but which are vigorous, are top-worked to desirable strains. The trees shown here are in their second year following top-working.



Combination orange and lemon packing-house of Azusa Foot-Hill Company Ranch property.

REMEMBER THIS
Keep the chiropractor is able to adjust the spine leading to some headbooks so they will action properly.

Modern Business Methods on Big Alfalfa Ranch

BY MARGARET WILDE

THE PRODUCTION of alfalfa is an interesting business, especially when it is grown on several hundred acres and on a well-organized ranch. The La Sierra Alfalfa Company, one of the big alfalfa producing establishments of Southern California, is a particularly interesting place. This company grows the crop on a large scale, three miles west and one mile south of Hemet, at an elevation of 1500 feet.

Irwin E. Farrar, half-owner of the 750-acre property, has the general management of the entire business of the company. J. A. Potter has direct charge of the farm operations. The latter is a graduate of an agricultural college, while Mr. Farrar is not only a college man, but is taking time to continue his studies by going in for a two years' extension course in business administration from an eastern university. He says he is just now beginning to learn. J. L. Farrar, his father, who is interested in the ranch, has charge of a wholesale hay business in Los Angeles through which the output of the place is marketed.



Threshing alfalfa seed on La Sierra Ranch, Hemet.

The company operates ten pumping plants, driven by electricity, and twenty men are employed on the ranch. Two tractors are in use, as well as horses and mules. The ranch has its own blacksmith shop, where a farm mechanic does all the repair work on the equipment.

The ranch is divided into seventeen fields, each marked off by a numbered sign-post. The framed map of the whole is suspended from the wall of the office, which has the appearance and appointments of a city man's place of business.

A daily record of every piece of work is kept; what is done in each field is recorded. Report cards are filed which show a record of every piece of business transacted. There are reports covering repairs, mowing, winter work. At the end of the year profit and loss is figured and comes out much as in any business.

There are about seven miles of underground concrete and steel pipe line on the 750 acres under irrigation. The place produces around 2500 tons of alfalfa hay annually, with approximately 90,000 pounds of alfalfa seed. The seed, under a special trade-mark, is disposed of by a large retail store in San Joaquin Valley. The ranch also has a trade-mark for its hay. The newest activity in contemplation by the management is the raising of Duroc Jersey hogs on an extensive scale.

The Santa Fe Railway runs through the place and a station is situated at an advantageous point. The highways running through the place are kept in good condition by the owners.

There are days when General Manager Farrar is too busy to remember to eat lunch when the electric siren, which announces meal times, screams out the noon hour. This whistle, which can be heard for two miles, has proven a great convenience on the ranch.



Each of the seventeen fields of the ranch is marked by a numbered sign post.



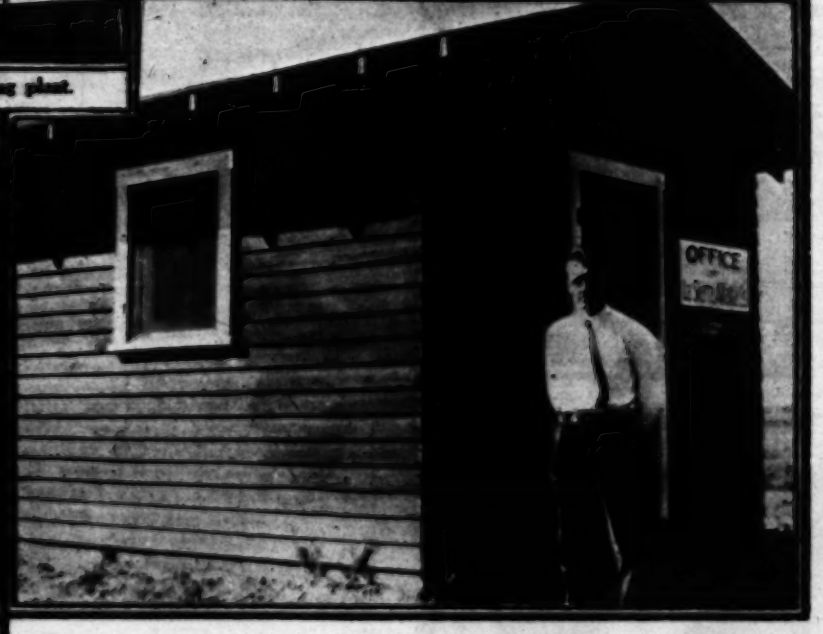
A pumping plant.



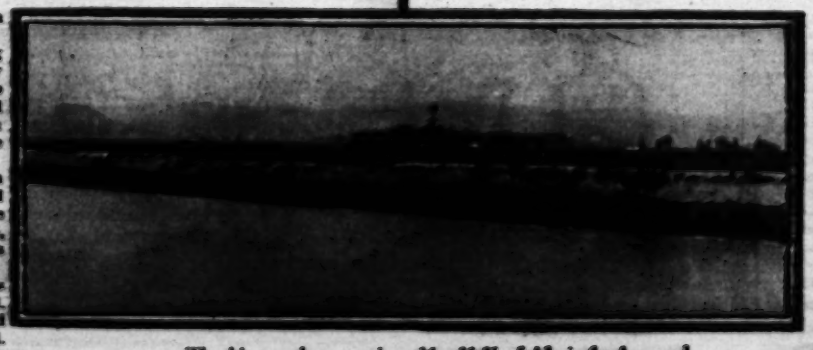
"Green gold" after a cutting. Note "fleet" of wagons coming to gather it up.



The dwelling that houses the help.



General Manager Farrar in front of office.



The big ranch reservoir, with alfalfa fields in background.

A large home-like house contains the sleeping quarters of the men who take their meals in a near-by cook-house.

Mr. Farrar says it is not all roses trying to farm under present day conditions, but that it is possible to make money by hard work, careful attention to details and the growing and selling of a product that is above the average in quality. "We are trying to find better ways or doing business," he says, "better ways of growing things, and better methods of handling our stuff, as well as to grow a better and better product."

It is always a pleasure to find ranchers like the ones on this up-to-date place, who are intensely interested in the work they are doing, who are looking ahead and building for the future, and who are laying solid foundation for bigger things.